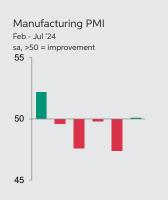


AIB Ireland Manufacturing PMI®

Irish manufacturing sector hints at recovery

50.1 IRELAND MANUFACTURING PMI JUL '24



AIB Ireland Manufacturing PMI® indicated a broad stabilisation in operating conditions across the Irish manufacturing sector at the start of the third quarter, thereby ending a four-month period of deterioration. Underlying data hinted at early signs of recovery in demand conditions. Meanwhile, output was raised for the first time since February. However, latest data also signalled a jump in cost burdens, with input prices rising at the sharpest rate for 17 months. While stronger cost burdens failed to fully feed through to charges, they will need to be monitored closely in order to assess inflationary concerns.

Commenting on the survey results, David McNamara, AIB Chief Economist, said:

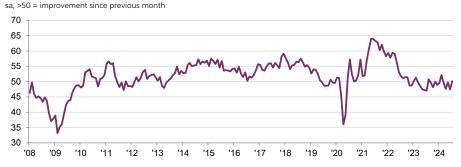
"The July AIB Irish Manufacturing PMI shows a slight recovery in activity in the sector, with the headline index rising to 50.1 in July from 47.4 in June. The marginal improvement in the health of the Irish manufacturing sector was driven by a renewed rise in output and accelerating jobs growth, while the contraction in new orders eased on the month. The Irish manufacturing PMI remains above the flash July readings for the Eurozone and US at 45.6 and 49.5, respectively, but below the UK at 51.8.

"Output rose marginally in July following four months of contraction, albeit respondents reported continued weak client demand. This was reflected in a further fall in new orders, albeit the rate of contraction eased compared to June. Firms linked this drop to the current economic climate which has impacted both domestic and foreign demand. This was also reflected in new export orders, with the respective seasonally adjusted index coming below 50 for the sixth successive month. Demand from the US, UK and Germany were cited as key sources of weak demand. Stocks of both inputs and finished goods fell again due to the declining levels of new orders and at an accelerated pace in July. Delivery times were unchanged, while a further contraction in purchasing activity was also evident.

"Hiringpicked up in July, with firms expecting a stronger growth picture in the coming months and taking on more full-time hires. Irish manufacturers maintained a positive outlook regarding activity over the coming 12 months, with sentiment improving on the month. Positive expectations stemmed from hopes of a brighter economic picture in the near term.

"Price pressures remained a concerning feature of the survey in July. Input price inflation accelerated to a 17-month high, reflecting higher raw material and transport costs. Output price inflation also rose, as firms attempted to pass on higher input costs, but the rate of inflation eased on the month."

AIB Ireland Manufacturing PMI





AIB is a financial services group operating predominantly in the Republic of Ireland and the UK. We provide a comprehensive range of services to personal, business and corporate customers in our target markets and have leading market shares in banking products in the Republic of Ireland.



Contents

Comment

Overview

Output and demand

Business expectations

Employment and capacity

Purchasing

Prices

International PMI

Survey methodology

Further information

Overview

Renewed rise in output

Downturn in new orders softens

Employment growth ticks up to five-month high

The headline AIB Ireland Manufacturing PMI® is a composite single-figure indicator of manufacturing performance. It is derived from indicators for new orders, output, employment, suppliers' delivery times and stocks of purchases. Any figure greater than 50.0 indicates overall improvement of the sector.

The latest PMI reading broke above the neutral 50.0 mark for the first time in five months, posting 50.1 in July, up from 47.4 in June. July thereby marked a broad stabilisation in operating conditions across the Irish manufacturing sector, a positive shift from the first half of the year, when the headline index for the most part posted in contraction territory.

Central to the uptick in the headline index was a renewed rise in production activity at the start of the third quarter. The upturn, while signalling only a fractional uptick, was a stark contrast to the sharp decline seen at the end of the first half of the year.

Demand conditions, while continuing to deteriorate for a fifth straight month, showed tentative signs of recovery. The rate of decrease moderated to a fourmonth low and signalled only a marginal fall in new orders received at Irish goods producers.

More positively, manufacturing companies in Ireland further raised their staffing levels in July, thereby continuing the trend that began in May. The rate of job creation quickened on the month and was solid overall. Many firms also noted taking on permanent staff.

With incoming new orders falling, along with growth in employment, manufacturing companies based in Ireland were able to keep on top of their workloads. Backlogs were depleted for the twenty-seventh straight month in July. The rate of depletion quickened to a three-month high and pointed to a sharp fall in levels of unfinished work.

However, demand weakness meant that companies were unable to renew their purchasing activity. As a result, buying activity was curbed for a fourth successive month in July. Goods producers also reported reliance on stocks to meet production requirements. Both preand post-production inventories were depleted at faster rates than seen in the previous month.

Turning to prices, Irish manufacturing firms registered a notable quickening in the rate of input price inflation at the start of the third quarter. Cost burdens increased at the most pronounced rate since February 2023. Respondents noted higher costs were related to rising raw materials and transport prices.

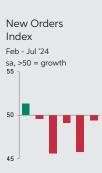
That said, Irish companies increased their own selling prices at a slight pace, indicating that firms were willing to absorb higher costs, favouring to price competitively in a weak demand climate.

Looking at supply chains, Irish manufacturers recorded no change to delivery times than seen in the month prior, thereby ending a two-month period of improving vendor performance. While weak demand conditions meant less strain on suppliers and delivery times, this was cancelled out by some goods producers recording longer delivery times for inputs.

Lastly, confidence for the year ahead outlook further strengthened in the second half of the year. Sentiment was the strongest recorded in the year to date. Firms were hopeful that demand conditions would brighten in the coming 12 months.



Output Index Feb - Jul '24 sa, >50 = growth





Output and demand

Output

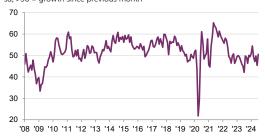
The second half of the year started with a fresh rise in output across the Irish manufacturing sector. While the upturn was the first seen since February, it signalled only a marginal uptick in output, as some surveyed businesses continued to report ongoing demand weakness.

New orders

July data highlighted a fifth consecutive monthly fall in new orders received at Ireland's manufacturing sector. The sluggish economic climate was said to have driven down client activity. That said, there were tentative signs of recovery, as the rate of contraction eased notably to signal only a fractional drop in new orders.

New export orders

Manufacturing firms operating in Ireland recorded a fall in new export orders received in July, thereby extending the current run of decrease to six months. The rate of contraction was broadly unchanged from that seen in June, and indicated a modest decline. Discontinuation of products, sub-sector weakness especially in the automotive market, and demand weakness stemming from Germany, the UK and the US, were blamed for the downtick. Output Index sa, >50 = growth since previous month



New Orders Index





New Export Orders Index

sa, >50 = growth since previous month



'08 '09 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20 '21 '22 '23 '24

Business expectations



The start of the third quarter indicated a further improvement in prospects for output. The degree of confidence was the highest in the year to date, moving closer to the series average. Firms were expectant of improved demand conditions in the coming months, with hopes that the broader economic picture will brighten.







Employment

Index

50

45

Index

45

40

45

Feb - Jul '24

sa, >50 = growth

Backlogs of Work

Stocks of Finished

Goods Index

sa, >50 = growth

Feb - Jul '24

Feb - Jul '24 sa, >50 = growth 55]



Employment and capacity

Employment

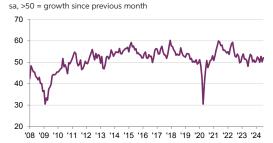
A solid uptick in employment was recorded across Irish manufacturers in July, thereby extending the current sequence of increase to three months. The rate of job creation was the quickest since February and surpassed the long-run average. Growth in current production requirements and anticipation of future growth, encouraged firms to increase their staffing levels, with a number of companies commenting on hiring workers on a full-time basis.

Backlogs of work

Deteriorating demand conditions and a stronger uptick in workforce numbers, allowed Irish goods producers to reduce their backlogs in July. Backlogs have now been depleted in each month since May 2022. The rate of depletion was the fastest since April. Companies also noted that recent weather conditions had helped firms to complete tasks in hand.

Stocks of finished goods

Stocks of finished goods decreased sharply in July, marking a tenth successive monthly decline. After having quickened for the second straight month, the latest round of destocking was the most pronounced in nearly three years. Anecdotal evidence attributed the latest downtick to difficulties in sourcing inputs, thus relying on previous holdings to meet output requirements. Employment Index



Backlogs of Work Index





Stocks of Finished Goods Index sa, >50 = growth since previous month





Quantity of Purchases Index Feb - Jul '24 sa, >50 = growth 55



Suppliers' Delivery Times Index Feb - Jul '24 sa, >50 = faster times







Purchasing

Quantity of purchases

July data pointed to a fourth consecutive monthly decrease in purchasing activity in the Irish manufacturing sector. Continued declines in new order inflows were said to have discouraged buying activity. That said, the rate of decrease was modest and the least marked in the aforementioned sequence, in part reflecting the renewed uptick in output.

Suppliers' delivery times

Suppliers' delivery times for inputs remained unchanged at the start of the third quarter, thereby ending a two-month period of improving vendor performance. With some companies seeing growth in new orders, this in part added pressures on supply chains.

Stocks of purchases

The Irish manufacturing sector indicated a solid drop in pre-production holdings during July, thereby stretching the current sequence of decrease to ten months. The rate of depletion quickened to a three-month high amid reports of companies reducing their stock levels in line with falling workloads. Quantity of Purchases Index sa, >50 = growth since previous month



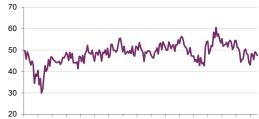
Suppliers' Delivery Times Index





Stocks of Purchases Index

sa, >50 = growth since previous month



08 '09 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20 '21 '22 '23 '24





Prices

Input Prices Index Feb - Jul '24 sa, >50 = inflation 55 50 45



45

Input prices

Cost burdens jumped in July, as the rate of input price inflation was the fastest recorded in 17 months. Though remaining below the long-run average, the respective seasonally adjusted index pointed to a sharp rise in input prices. Firms often commented on higher prices stemming from raw materials and transport.

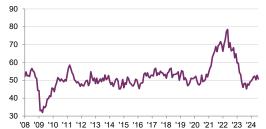
Output prices

Despite a quickening in the rate of input cost inflation, Irish manufacturers raised their charges at a moderated pace, which was modest overall. The rate of charge inflation was also weaker than the historical average. Input Prices Index



Output Prices Index

sa, >50 = inflation since previous month

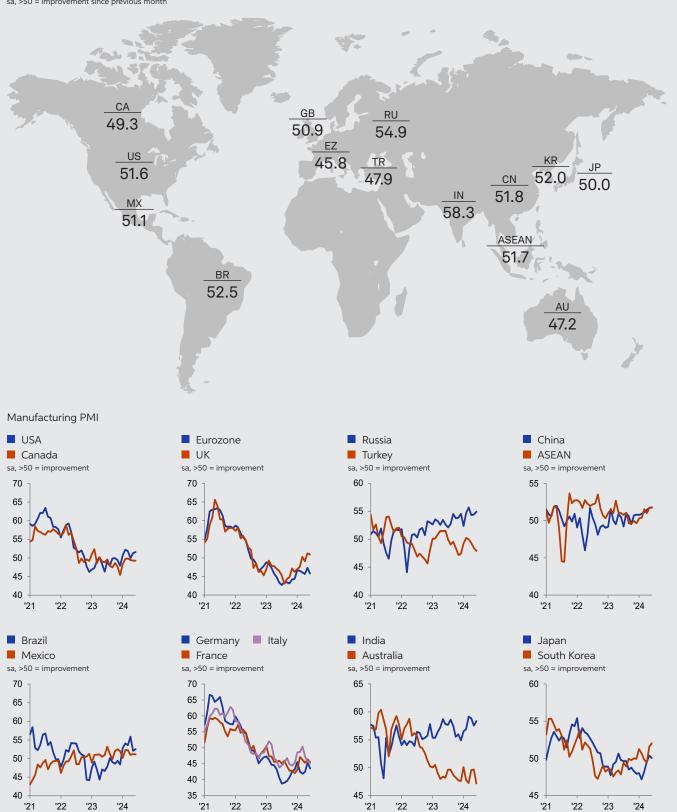






International PMI

Manufacturing PMI, Jun '24 sa, >50 = improvement since previous month





Survey methodology

The AIB Ireland Manufacturing PMI[®] is compiled by S&P Global from responses to questionnaires sent to purchasing managers in a panel of around 250 manufacturers. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP. Data collection began in May 1998.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers' Index[™] (PMI). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

For further information on the PMI survey methodology, please contact <u>economics@spglobal.com</u>.

Survey dates

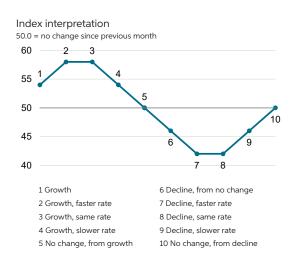
Data were collected 11-24 July 2024.

Survey questions Manufacturing sector

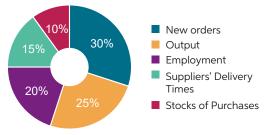
Output New Orders New Export Orders Future Output Employment Backlogs of Work Stocks of Finished Goods Quantity of Purchases Suppliers' Delivery Times Stocks of Purchases Input Prices Output Prices

Index calculation

% "Higher" + (% "No change")/2



PMI component weights



Sector coverage

Manufacturing PMI data include responses from companies operating in the entire manufacturing sector, including the following ISIC Rev.4 codes:

- C10 Food Products
- C11 Beverages
- C12 Tobacco Products
- C13 Textiles
- C14 Wearing Apparel
- C15 Leather and Related Products
- C16 Wood and of Products of Wood and Cork, Except
- Furniture; Articles of Straw and Plaiting Materials
- C17 Paper and Paper Products
- C18 Printing and Reproduction of Recorded Media
- C19 Coke and Refined Petroleum Products
- C20 Chemicals and Chemical Products
- C21 Basic Pharmaceutical Products and Pharmaceutical Preparations
- C22 Rubber and Plastic Products
- C23 Other Non-Metallic Mineral Products
- C24 Basic Metals
- C25 Fabricated Metal Products, Except Machinery and Equipment
- C26 Computer, Electronic and Optical Products

- C27 Electrical Equipment
- C28 Machinery and Equipment N.E.C.
- C29 Motor Vehicles, Trailers and Semi-Trailers
- C30 Other Transport Equipment
- C31 Furniture
- C32 Other Manufacturing
- C33 Repair and Installation of Machinery and Equipment

PMI[°] by S&P Global



Contact

David McNamara AIB Chief Economist T: +353-(0)87-4071825 david.g.mcnamara@aib.ie AIBeconomics.Unit@aib.ie www.aibeconomics.com Paddy McDonnell AIB Press Office T: +353-87-739-0743 paddy.x.mcdonnell@aib.ie Louise Kelly AIB Press Office T: +353-87-216-1545 louise.Y.kelly@aib.ie Maryam Baluch Economist S&P Global Market Intelligence T: +44-13-4432-7213 maryam.baluch@spglobal.com Sabrina Mayeen Corporate Communications S&P Global Market Intelligence T: +44 (0) 7967 447030 sabrina.mayeen@spglobal.com

About AIB

AIB is a financial services group operating predominantly in the Republic of Ireland and the UK. We provide a comprehensive range of services to personal, business and corporate customers in our target markets and have leading market shares in banking products in the Republic of Ireland.

About S&P Global

S&P Global (NYSE: SPGI) S&P Global provides essential intelligence. We enable governments, businesses and individuals with the right data, expertise and connected technology so that they can make decisions with conviction. From helping our customers assess new investments to guiding them through ESG and energy transition across supply chains, we unlock new opportunities, solve challenges and accelerate progress for the world.

We are widely sought after by many of the world's leading organizations to provide credit ratings, benchmarks, analytics and workflow solutions in the global capital, commodity and automotive markets. With every one of our offerings, we help the world's leading organizations plan for tomorrow, today. www.spglobal.com.

About PMI

Purchasing Managers' Index[™] (PMI®) surveys are now available for over 40 countries and also for key regions including the eurozone. They are the most closely watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends.

www.spglobal.com/marketintelligence/en/mi/products/pmi

Disclaimer

This publication is issued by Allied Irish Banks, p.l.c. ("AIB") and is for general information purposes only. This publication should not be considered as an offer or solicitation to sell, buy or subscribe to any financial instruments or product, securities or any derivative instrument (together, "instruments"), or any other rights pertaining thereto. AIB does not express any opinion as to the present or future value or price of any instruments referred to in this publication.

The information provided in this publication is believed to be valid and accurate on the date it is first published but AIB, along with its directors, officers, or employees, does not accept any liability for any loss arising from the use of the information. The information contained therein, including any expressions of opinion, has been obtained from, or is based on, or compiled from, sources believed to be reliable but its accuracy or completeness is not guaranteed and is subject to change without notice.

Any decision made by a party shall be on the basis of its own research and shall not be influenced or based on any view expressed by AIB in this publication or otherwise. This publication does not address all risks. This publication does not constitute investment advice or a recommendation and has been prepared without regard to individual financial circumstances, objectives or particular needs of recipients. Readers should seek their own financial, tax, legal, regulatory and other advice regarding the appropriateness or otherwise of investing in any investments and/or pursuing any investment strategies. Past performance is not a reliable guide to future performance. To the extent that this publication is deemed to contain any forecasts as to the performance of any instruments, forecasts are not a reliable indicator of future performance.

This publication is not to be reproduced in whole or in part without the prior express written consent of AIB. Allied Irish Banks, p.l.c. is regulated by the Central Bank of Ireland.

The intellectual property rights to the data provided herein are owned by or licensed to S&P Global and/or its affiliates. Any unauthorised use, including but not limited to copying, distributing, transmitting or otherwise of any data appearing is not permitted without S&P Global's prior consent. S&P Global shall not have any liability, duty or obligation for or relating to the content or information ("Data") contained herein, any errors, inaccuracies, omissions or delays in the Data, or for any actions taken in reliance thereon. In no event shall S&P Global be liable for any special, incidental, or consequential damages, arising out of the use of the Data. Purchasing Managers' Index™ and PMI® are either registered trade marks of S&P Global Inc or licensed to S&P Global Inc and/or its affiliates.

This Content was published by S&P Global Market Intelligence and not by S&P Global Ratings, which is a separately managed division of S&P Global. Reproduction of any information, data or material, including ratings ("Content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("Content Providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such Content. In no event shall Content Providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content.