



**Allied Irish Bank (GB) North Birmingham appoints Trevor Payne as new Business Manager  
12th June 2003**

Allied Irish Bank (GB) North Birmingham, recently voted Britain's best business bank for the fifth consecutive time\*, is delighted to announce the appointment of Trevor Payne as its new Business Manager.

Nottingham-born Payne is no stranger to Allied Irish Bank (GB), joining the organisation in 1977. Having started his career in Coventry, Trevor has come full circle back to the West Midlands. He joins the North Birmingham branch from Sutton Coldfield after stints in Sparkhill, Liverpool and Birkenhead. His 26 years of banking experience will be vital in developing the profile of both the branch and its key players.

Commenting on his appointment, Payne said: "I look forward to starting this new position in North Birmingham. Allied Irish Bank (GB) puts people at the centre of everything it does and this is one of the main reasons I have remained at the company for so long. My key objectives now are to build on the bank's already strong reputation in this area so we can work with even more local businesses across Birmingham and help them thrive".

John Wall, Midlands Area Director, said: "We are delighted to be promoting Trevor to the position of business manager to strengthen our growing team, looking after the needs of businesses in and around North Birmingham. The ability to build and sustain long-term relationships with our customers, made possible by the quality of our staff, most of whom, like Trevor, stay with us for many years, is one of the reasons why we have been voted Britain's best business bank on each occasion for nearly a decade. I look forward to working closely with Trevor over the coming months".

Those interested in a career with Allied Irish Bank (GB), and who can demonstrate a successful track-record in helping small and medium-sized companies achieve their potential, should contact our Human Resources department or go to the careers section of our website, [www.aibgb.co.uk/careers](http://www.aibgb.co.uk/careers) for further details.

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Notes to editors

About Allied Irish Bank (GB)

Allied Irish Bank (GB) is a trade mark used under licence by AIB Group (UK) plc, a wholly owned subsidiary of Allied Irish Banks plc.

\*It has five times been voted "Best Business Bank" - 1994, 1996, 1998, 2000, 2002 by the Forum of Private Business. This biennial survey looks at the relationship between businesses and their banks. Allied Irish Bank (GB) performed best in 12 of the 18 categories in the most recent survey. The survey clearly demonstrates that successful businesses need a good bank and a good manager. Allied Irish Bank (GB) has proved best in a wide number of categories.

For further information or to set up an interview please contact: Vicky Jones or Sara Knudsen on 0207 255 1100 or email [Victoria.jones@grayling.co.uk](mailto:Victoria.jones@grayling.co.uk)