



AIB offers two new secure investment products

30th April 2003

AIB has recently expanded its investment product suite to include the launch of two new secure investment products.

The AIB Three Point Fund – Issue 2

Issue 2 of The AIB Three Point Fund offers a 6 year fund tracking the Eurotop 100 Index with full capital security and earlier maturity dates subject to performance criteria.

- Maturity after 2 years of capital plus 8% return if index growth equals or exceeds 8%.
- Maturity after 4 years of capital plus 16% return if index growth equals or exceeds 16%.
- Maximum return of 150% of the growth of the index subject to a minimum of the original capital at the 6 year maturity date.

The AIB Three Point Fund is suitable for customers seeking a low to medium risk investment option. The Fund is currently available and will close on Friday 16th May 2003.

The basic terms are that the investor's capital will be 100% secure with 3 possible maturity dates, subject to performance criteria being triggered on either of the first two dates, otherwise the investment runs to a 6 year term. If after 2 years the Eurotop 100 (the index being tracked) increases by 8% or more, then capital plus 8% return is the maturity value paid and the investment ceases. If this level of performance is not achieved, the fund remains invested and on the 4th anniversary, if growth of 16% or more is achieved, the fund will mature with a return of capital plus 16%.

If neither of these performance thresholds are met, the fund continues to its 6 year maturity date. At the end of 6 years 150% of the growth in the index, subject to a minimum of the original capital investment, will be paid as the maturity value.

Hugh O'Keeffe, Marketing Manager, AIB Investments and Protection said, "This bond is unique to the Irish market. If the stock market recovers in the short term the customer benefits from the early maturity options. Equally, if recovery is delayed and the bond runs for the full term, the customer also gains because the AIB Three Point Fund offers the highest potential return of any tracker bond in the marketplace today".

The AIB Secure Combination Bond – Issue 1

The AIB Secure Combination Bond offers a mixture of two different components; a deposit account fixed for either 1 or 2 years for 20% of the funds and a longer term 6 year Tracker deposit for 80% of the funds. The return is linked to the aggregate performance of 3 stock market indices. This investment offers capital security, a competitive deposit rate and exposure to the potentially higher returns of three of the world's stock markets.

This Bond is positioned as a low to medium risk investment, with a fixed return on the 1 and 2 year deposit accounts and a variable return on the 6 year deposit, based on 100% of the weighted performance of 3 indices (the Eurotop 100, the Nikkei 300 and the S&P 500), subject to a maximum return of 50%.

Commenting on the product Hugh O'Keeffe, Marketing Manager, AIB Investments & Protection said, "This option gives the customer access to the highest deposit rates available in today's marketplace – 8% for 1 year and 11% for 2 years – and offers the potentially higher returns of 3 of the world's stock markets."

This issue closes on Wed, 14th May 2003.

Ends

Trevor McEvoy
Group Press Officer
AIB Group
Bankcentre
Ballsbridge
Dublin 4
Tel: 01 641 4651

Hugh O'Keeffe
Marketing Manager
AIB Investments & Protection
Bankcentre
Ballsbridge
Dublin 4
Tel: 01 641 3288