



## **Allied Irish Bank (GB) Announces Opening of New Cambridge Offices 5th November 2003**

Allied Irish Bank (GB), recently voted Britain's best business bank for the fifth consecutive time\*, is delighted to announce the opening of a new business office in Cowley Road, Cambridge. This formally opened for business in August with the appointment of two new Senior Business Managers. David Arscott, joins Allied Irish Bank (GB) following two years as a Senior Business Development Manager with Yorkshire Bank Plc. Prior to this, David spent 21 years with Barclays Bank Plc. David specialises in handling mid-sized corporates and feels that the Cambridge area offers tremendous opportunities for the Bank.

Kevin Loveridge, joins the Cambridge office after 21 years as Senior Business Manager at National Westminster Bank Plc. His extensive experience of Business Relationship Management and New Business Generation will be vital in developing new business opportunities for the Bank's new office. "Kevin and I are both looking forward to heading up Allied Irish Bank (GB)'s new business office in Cambridge. Allied Irish Bank (GB) puts people at the centre of everything it does and, this was one of the main reasons why we decided to join the Bank. Our key objectives are to enhance Allied Irish Bank (GB)'s offering across a range of sectors so the Bank can work with local businesses throughout Cambridge and the surrounding area to help them thrive. With almost 45 years of banking experience, we believe we have a strong foundation to work from".

Commenting on the appointment, Noel Carroll, Area Director London North & City, said: "We are delighted to have such an experienced team of business bankers join us. Kevin and David will add significant capability to our presence in and around Cambridge. The ability to build and sustain long-term relationships with our customers, made possible by the quality of our staff, most of whom stay with us for many years, is one of the reasons why we have been voted Britain's best business bank on each occasion for nearly a decade. I look forward to working closely with David and Kevin over the coming months".

**-ENDS-**

### **Notes to editors**

#### **About Allied Irish Bank (GB)**

Allied Irish Bank (GB) is a trademark used under licence by AIB Group (UK) p.l.c. incorporated in Northern Ireland, Registered Office 4 Queen's Square, Belfast, BT1 3DJ, Registered Number NI1 18800.

**\*It has five times been voted "Best Business Bank" - 1994, 1996, 1998, 2000, 2002 by the Forum of Private Business.** This biennial survey looks at the relationship between businesses and their banks. Allied Irish Bank (GB) performed best in 12 of the 18 categories in the most recent survey. The survey clearly demonstrates that successful businesses need a good bank and a good manager. Allied Irish Bank (GB) has proved best in a wide number of categories.

**For further information or to set up an interview please contact: Vicky Jones or Sara Knudsen at Grayling on telephone 0207 255 1100, email [Victoria.jones@grayling.co.uk](mailto:Victoria.jones@grayling.co.uk) or Lucie Graham at Allied Irish Bank (GB) on 01895 272222 or email [lucie.j.graham@aib.ie](mailto:lucie.j.graham@aib.ie)**