



**Allied Irish Bank (GB) appoints Richard Hornsey  
31st March 2004**

Allied Irish Bank (GB), voted Britain's Best Business Bank for the fifth consecutive time\*, is delighted to announce the appointment of Richard Hornsey to the Wolverhampton Branch as Senior Manager – New Business covering the Black Country.

**Allied Irish Bank (GB) appoints Richard Hornsey as Senior Manager – New Business**

Richard, 37, brings with him 20 years' business banking experience with Barclays bank, most recently as a Corporate Banking Manager. His extensive local experience in relationship management will be vital in developing new business opportunities.

"I am very excited about joining Britain's Best Business Bank," said Richard. "My strength is relationship banking and I wanted to work for a bank which focuses on the business market. This is a tremendous opportunity for me to provide a first class banking service to businesses in the West Midlands. I am particularly looking forward to continuing working with businesses and professionals in the Staffordshire area," he concluded.

Commenting on the appointment, John Wall, Area Director – Midlands, said: "We are delighted to have such an experienced business and relationship banker join us. Richard's local knowledge and existing contacts in the Midlands will add significant capacity to the team and help drive our business forward."

"We have very ambitious plans for development in the West Midlands. At Allied Irish Bank (GB), we always take a long-term view which means that when a business banker joins us they can look forward to a long and rewarding career. I look forward to working closely with Richard and to announcing further expansion plans within our team over the coming months."

Richard's appointment is part of Allied Irish Bank (GB)'s ongoing nation-wide recruitment drive aimed at attracting experienced business bankers to work for Britain's best business bank. Those interested in a career with Allied Irish Bank (GB), who can demonstrate a successful track-record in helping small and medium-sized corporates achieve their potential, should contact our Human Resources department or go to the careers section of our website, [www.aibgb.co.uk/careers](http://www.aibgb.co.uk/careers) for further details.

**ENDS**

**Notes to editors**

**About Allied Irish Bank (GB)**

Allied Irish Bank (GB) is a trademark used under licence by AIB Group (UK) p.l.c. incorporated in Northern Ireland, Registered Office 4 Queen's Square, Belfast, BT1 3DJ, Registered Number NI 18800. Authorised and regulated by the Financial Services Authority.

**\*It has five times been voted "Best Business Bank" - 1994, 1996, 1998, 2000, 2002 by the Forum of Private Business.** This biennial survey looks at the relationship between businesses and their banks. Allied Irish Bank (GB) performed best in 12 of the 18 categories in the most recent survey. Allied Irish Bank (GB) has proved best in a wide number of categories.

For further information, please contact: Anna Foreman-Peck at Grayling on 0207 255 1100 – [annaf@uk.grayling.com](mailto:annaf@uk.grayling.com), or Lucie Graham at Allied Irish Bank (GB) on 01895 272222 or email [lucie.j.graham@aib.ie](mailto:lucie.j.graham@aib.ie).