



**AIB launches Car Finance fortnight  
13th November 2007**

**AIB launches Car Finance fortnight with a new low motor loan rate from 6.99% APR**

- **Dedicated specialists across 280 branches**
- **Special discount on AIB Car Insurance**

AIB today announced a new fixed interest motor loan rate of 6.99% APR for loans between EUR20,000 and EUR59,999. This fixed rate is available from 19th November. The fixed rate for amounts between EUR10,000 and EUR19,999 is 7.99% APR.

This new rate coincides with "AIB's Car Finance Fortnight", running in the bank's 280 branches nationwide from Monday 19th November to Friday 30th November. AIB's dedicated specialists are gearing up to provide advice to customers on taking the hassle out of buying a car. Benefits of the AIB Car Finance package include:

- Fast and hassle free decisions - usually within four hours
- 10% online discount for AIB Car Insurance as well as a special discount available for AIB Car Finance customers.
- A choice of various repayment options including loan, lease or hire purchase
- A choice of repayment terms from 12 to 60 months
- Option to avail of one payment holiday per calendar year

And AIB's 'Add more green' offer continues until the 31st December 2007. This special offer of a cashback bonus of up to EUR600 is available for customers purchasing a new flexible fuel or hybrid car.

**Diarmuid Leen, Head of Sales at AIB Finance & Leasing said:**

"This rate, together with the scale of our branch and online network - and expertly trained staff - ensures customers can access finance in a way that suits their needs, giving them time to focus on choosing the right car. And with our Car Finance Fortnight beginning on 19th November customers have a great opportunity to talk to our nationwide experts about the best options available."

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**For further information, please contact:**

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