## AIB Mortgage Bank Detailed ACS Pool Analysis March 2017

| Total Indexed Property Valuation <sup>(1) (2a) (2b)</sup> | €29.9bn    |
|-----------------------------------------------------------|------------|
| Total Number of Accounts                                  | 110,668    |
| Total Number of Properties                                | 99,211     |
| Nominal Balances of the Mortgages                         | €14.0bn    |
| Prudent Market Value                                      | €13.1bn    |
| Average Mortgage Balance                                  | €126,459   |
| Weighted Average Unindexed LTV                            | 59.4%      |
| Weighted Average Indexed LTV                              | 65.1%      |
| Aggregate Indexed LTV                                     | 46.8%      |
| Weighted Average Seasoning                                | 92 Months  |
| Weighted Average Remaining Legal Term                     | 19.0 Years |
| Weighted Average Life (Contracted Duration)               | 10.8 Years |

| Table 2 Unindexed LTV (%)<br>> <= | Ledger Balance<br>(€m) | % of Total | No. of<br>Borrowers | % of Total |
|-----------------------------------|------------------------|------------|---------------------|------------|
| 0% - 30%                          | 1,939                  | 14%        | 31,692              | 32%        |
| 30% - 40%                         | 1,459                  | 10%        | 11,481              | 12%        |
| 40% - 50%                         | 1,659                  | 12%        | 10,877              | 11%        |
| 50% - 60%                         | 1,795                  | 13%        | 10,253              | 10%        |
| 60% - 70%                         | 2,040                  | 15%        | 10,443              | 11%        |
| 70% - 80%                         | 2,485                  | 18%        | 11,429              | 11%        |
| 80% - 90%                         | 2,165                  | 15%        | 11,216              | 11%        |
| 90% - 95%                         | 153                    | 1%         | 710                 | 1%         |
| 95% - 100%                        | 38                     | 0%         | 152                 | 0%         |
| 100% - 101%                       | 6                      | 0%         | 27                  | 0%         |
| 101% +                            | <u>257</u>             | <u>2%</u>  | <u>931</u>          | <u>1%</u>  |
| Total                             | 13,995                 | 100%       | 99,211              | 100%       |
| Weighted Average LTV              | 59.4%                  |            |                     |            |

| Table 3 Indexed LTV (%)<br>> <= | Ledger Balance<br>(€m) | % of Total | No. of<br>Borrowers | % of Total |
|---------------------------------|------------------------|------------|---------------------|------------|
| 0% - 30%                        | 1,485                  | 11%        | 28,079              | 28%        |
| 30% - 40%                       | 1,156                  | 8%         | 10,115              | 10%        |
| 40% - 50%                       | 1,518                  | 11%        | 10,554              | 11%        |
| 50% - 60%                       | 1,855                  | 13%        | 11,306              | 11%        |
| 60% - 70%                       | 2,165                  | 16%        | 12,067              | 12%        |
| 70% - 80%                       | 1,999                  | 14%        | 10,147              | 10%        |
| 80% - 90%                       | 1,587                  | 11%        | 7,719               | 8%         |
| 90% - 95%                       | 527                    | 4%         | 2,473               | 2%         |
| 95% - 100%                      | 411                    | 3%         | 1,809               | 2%         |
| 100% - 110%                     | 621                    | 4%         | 2,541               | 3%         |
| 110% -120%                      | 393                    | 3%         | 1,490               | 2%         |
| 120%+                           | <u>277</u>             | <u>2%</u>  | <u>911</u>          | <u>1%</u>  |
| otal                            | 13,995                 | 100%       | 99,211              | 100%       |
| Veighted Average LTV            | 65.1%                  |            |                     |            |

| Table 4 Mortgage Size <sup>(4)</sup> (€'000)<br>> <= | Ledger Balance<br>(€m) | % of Total | No. of Accounts<br>/ Loans | % of Total |
|------------------------------------------------------|------------------------|------------|----------------------------|------------|
| €0 - €100                                            | 2,083                  | 15%        | 44,247                     | 40%        |
| €100 - €200                                          | 5,323                  | 38%        | 40,365                     | 37%        |
| €200 - €350                                          | 4,706                  | 34%        | 21,169                     | 19%        |
| €350 - €500                                          | 1,060                  | 7%         | 3,283                      | 3%         |
| €500 +                                               | <u>823</u>             | <u>6%</u>  | <u>1,604</u>               | <u>1%</u>  |

| Total<br>Average Mortgage                         | 13,995<br><b>126,459</b> | 100%              | 110,668                    | 100%              |
|---------------------------------------------------|--------------------------|-------------------|----------------------------|-------------------|
| Table 5 Seasoning <sup>(3)</sup> (months)<br>> <= | Ledger Balance<br>(€m)   | % of Total        | No. of Accounts<br>/ Loans | % of Tota         |
| 0-12                                              | 1,065                    | 8%                | 6,321                      | 6%                |
| 12-24                                             | 879                      | 6%                | 5,712                      | 5%                |
| 24-36                                             | 719                      | 5%                | 4,836                      | 4%                |
| 36-48                                             | 543                      | 4%                | 3,741                      | 3%                |
| 48-60                                             | 593                      | 4%                | 4,212                      | 4%                |
| 60-72                                             | 394                      | 3%                | 2,850                      | 3%                |
| 72+                                               | <u>9,802</u>             | <u>70%</u>        | <u>82,996</u>              | <u>75%</u>        |
| otal                                              | 13,995                   | 100%              | 110,668                    | 100%              |
| Veighted Average                                  | 92 Months                |                   |                            |                   |
| Table 6 Remaining Legal Term (years)              | _                        | % of Total        | No. of Accounts            | % of Tota         |
| > <=                                              | (€m)                     |                   | / Loans                    |                   |
| 0-5<br>5-10                                       | 355                      | 3%<br>10%         | 13,988<br>20,049           | 13%<br>18%        |
| 5-10<br>10-15                                     | 1,459<br>2,609           | 10%               | 20,049<br>22,419           | 20%               |
| 10-15                                             | 2,609<br>3,056           | 19%<br>22%        | 22,419<br>19,554           | 20%<br>18%        |
| 20-25                                             |                          | 22%<br>22%        |                            |                   |
| 20-25<br>25-30                                    | 3,150<br>2,530           | 22%<br>18%        | 16,604<br>13 150           | 15%<br>12%        |
| 30-35                                             | 837                      | 6%                | 13,159                     | 12%<br>4%         |
| 30-35                                             |                          |                   | 4,895                      |                   |
| otal                                              | <u>0</u><br>13,995       | <u>0%</u><br>100% | <u>0</u><br>110.669        | <u>0%</u><br>100% |
| otal<br>Veighted Average                          | 19.0 Years               | 100%              | 110,668                    | 100%              |
| Table 7 Repayment Type                            | Ledger Balance           |                   | No. of Accounts            |                   |
|                                                   | (€m)                     | % of Total        | / Loans                    | % of Tota         |
| Principal and Interest                            | 13,871                   | 99%               | 110,044                    | 99%               |
| nterest Only 0 - 2 years                          | 70                       | 1%                | 375                        | 1%                |
| nterest Only 2 - 5 years                          | 16                       | 0%                | 84                         | 0%                |
| nterest Only 5+ years                             | <u>38</u>                | <u>0%</u>         | <u>165</u>                 | <u>0%</u>         |
| otal                                              | 13,995                   | 100%              | 110,668                    | 100%              |
| Table 8 Products by Interest Rate Type            | e Ledger Balance<br>(€m) | % of Total        | No. of Accounts<br>/ Loans | % of Tota         |
| ixed (see also Table 9)                           | 1,377                    | 10%               | 8,830                      | 8%                |
| ariable                                           | 6,915                    | 49%               | 56,196                     | 51%               |
| CB Tracker                                        | 5,703                    | <u>41%</u>        | 45,642                     | <u>41%</u>        |
| otal                                              | 13,995                   | 100%              | 110,668                    | 100%              |
| Table 9 Fixed Rate Loan Periods (years            |                          | % of Total        | No. of Accounts            | % of Tota         |
| > <=                                              | (€m)                     |                   | / Loans                    |                   |
| 0-1                                               | 628                      | 46%               | 3,785                      | 43%               |
| 1-2                                               | 254                      | 18%               | 1,688                      | 19%               |
| 2-3                                               | 228                      | 17%               | 1,474                      | 17%               |
| 3-5                                               | 265                      | 19%               | 1,813                      | 20%               |
| otal                                              | <u>2</u><br>1,377        | <u>0%</u><br>100% | <u>70</u><br>8,830         | <u>1%</u><br>100% |
|                                                   | - I I                    | 100 /0            | - ļ ļ                      | 100%              |
| Table 10 Arrears Multiple (months)                | Ledger Balance<br>(€m)   | % of Total        | No. of Accounts<br>/ Loans | % of Tota         |
|                                                   |                          | 00.00/            | 110,404                    | nil               |
| No Arrears                                        | 13,961                   | 99.8%             |                            |                   |
|                                                   | 13,961<br>18.9           | 99.8%<br>0.1%     | 148                        | 0.1%              |
| No Arrears                                        |                          |                   |                            | 0.1%<br>0.1%      |
| No Arrears<br>>0 <1 month                         | 18.9                     | 0.1%              | 148                        |                   |

| Table 11 Market Segment | Ledger Balance<br>(€m) | % of Total | No. of Accounts<br>/ Loans | % of Total |
|-------------------------|------------------------|------------|----------------------------|------------|
| Owner Occupier          | 12,161                 | 87%        | 93,967                     | 85%        |
| Second Home             | 97                     | 1%         | 1,110                      | 1%         |
| Buy To let              | <u>1,737</u>           | <u>12%</u> | 15,591                     | <u>14%</u> |
| Total                   | 13,995                 | 100%       | 110,668                    | 100%       |

| Table 12 Geographical ConcentrationCounty | Ledger Balance<br>(€m) | % of Total | No. of Accounts<br>/ Loans | % of Total |
|-------------------------------------------|------------------------|------------|----------------------------|------------|
| Dublin                                    | 5,376                  | 38%        | 30,408                     | 27%        |
| Non Dublin                                | <u>8,619</u>           | <u>62%</u> | <u>80,260</u>              | <u>73%</u> |
| Total                                     | 13,995                 | 100%       | 110,668                    | 100%       |

(1) The Indexed Property Valuation is the historical property valuation, indexed using the latest House Price Index (January 2017 for March 2017) with a 15% discount applied to the uplift in valuation. 100% of any valuation decrease is applied.

(2a) Up to and including November 2011, properties were indexed using the ESRI/PTSB house price index. This index has been discontinued with the last published index being for Quarter 4 2010. A new index, compiled by the CSO, has since been adopted through Regulatory Notice in December 2011.

(2b) In January 2017, the CSO index showed a national peak to trough fall in house prices of 31.8% and a fall of 32.4% & 36.6% in Dublin and outside Dublin respectively.

(3) Seasoning is measured by reference to the opening date of loan accounts, which are set up on the advance of new mortgage loans, on further advances and on changes to the terms of existing mortgages resulting in the amalgamation of existing loan accounts into new loan accounts

(4)The above 110668 loan accounts were secured on 99211 properties; there may be more than one loan account against a property