AIB

June 2022 Green Bond Investor Presentation





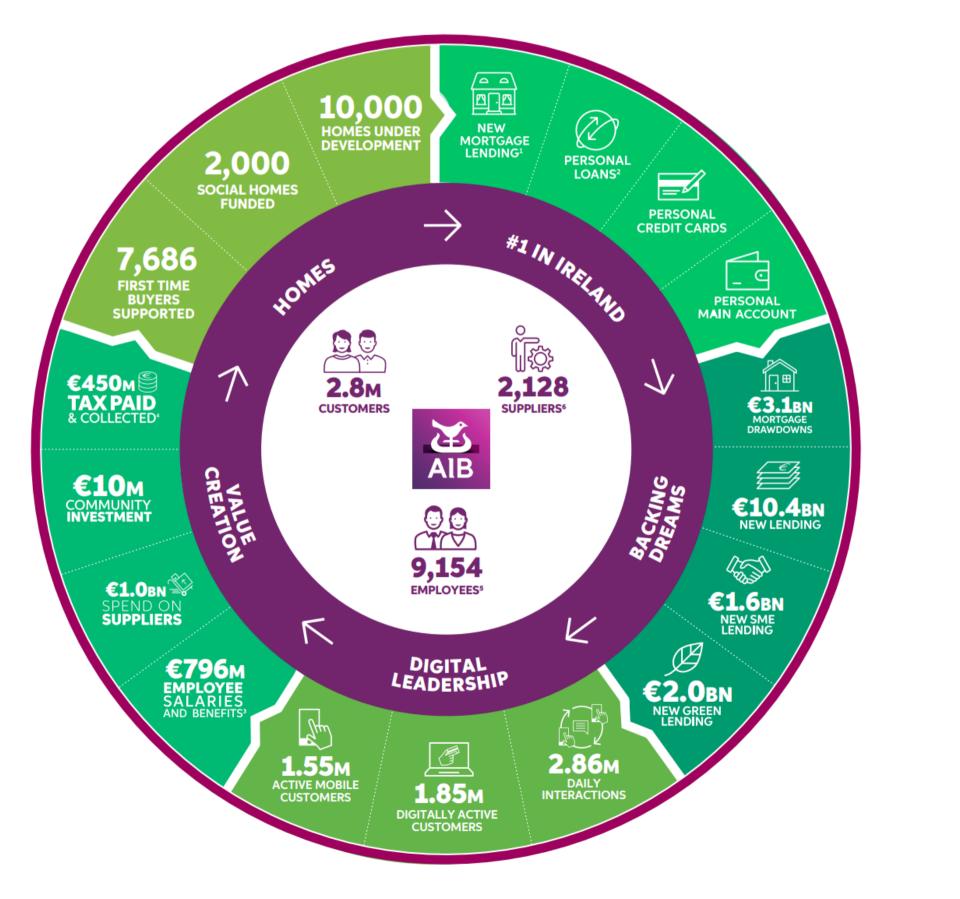
Sustainability at AIB





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AIB's Sustainable Value Creation - FY2021 Sustainable Economic, Social and Environmental development is at the heart of our operations



- As a bank at the very heart of the Irish economy, our role is central to the creation and delivery of sustainable economic, social and environmental development in towns and communities across the country.
- - As one of the biggest employers in the country, we directly support over 9,154 jobs, families and associated livelihoods in addition to indirectly supporting thousands of jobs and communities through our supply chain of over 2,128 active suppliers. We know that with such scale comes significant responsibility to ensure the sustainability of our communities.



ESG - OUR STRATEGY, PROGRESS AND TARGETS

ENSURING A GREENER TOMORROW BY BACKING THOSE BUILDING IT TODAY

CLIMATE & E	INVIRONMENT	ECONOMIC & SC	DCIAL INCLUSION	FUTURE PRO	FUTURE PROOF BUSINESS		
We're actively integrating climate change into our business to accelerate our understanding, strengthen our strategy and clarify our actions. We're reducing our own carbon footprint and commit to being Net Zero by 2030. We're supporting our customers and communities in their transition to a low-carbon economy with an ambition that green and transition products will account for 70% of all our new lending by 2030.		We recognise the responsibility that impact of our business. We aspire a fairer society that is socially and this by investing and raising aware innovation for our customers, our of communities.	to contribute and advocate for economically inclusive. We do eness in access, education and	Our future sustainability depends on our ongoing investment in our business, people and processes. We want to give our customers the best possible banking experience – we're always learning and improving. In an increasingly digitalised world, we are focused on keeping our systems resilient and our data secure.			
OUR TARGETS	OUR 2021 PROGRESS	OUR TARGETS	OUR 2021 PROGRESS	OUR TARGETS	OUR 2021 PROGRESS		
2023 E10BN IN NEW CLIMATE & ENVIRONMENT LENDING	€4.5BN GREEN LENDING SINCE 2019	2024 E800M FINANCE FOR SOCIAL HOUSING	E300M FULLY ALLOCATED	2023 +53 TRANSACTIONAL NPS	+45 TRANSACTIONAL NPS ('21)		
2030 NET ZERO ¹ IN OUR OPERATIONS AMBITION OF 70% OF NEW LENDING TO BE GREEN2	19% REDUCTION IN EMISSIONS (YEAR ON YEAR) 19% OF NEW LENDING IS GREEN	2023 500K CUSTOMERS SUPPORTEL FINANCIAL LITERACY	288K SECONDARY SCHOOLS PROGRAMME	2023 >2.25M DIGITALLY ACTIVE CUSTOMERS	1.85M DIGITALLY ACTIVE CUSTOMERS		
2040 NET ZERO AMBITION CUSTOMER PORTFOLIO LENDING (AGRI 2050)	INTERNAL SCIENCE BASED TARGETS SET5	ONGOING AIB IN OUR COMMUNITY STRATEGIC FOCUS	Etom Supporting COMMUNITY CAUSES	ONGOING GENDER BALANCED BOARD, EXCO & ALL MANAGEMENT	GENDER BALANCED		

1. Includes scope 1 & 2 emissions

2. Green includes Transition Lending

3. Transactional Net Promoter Score (NPS) is an aggregation of 20 Homes, Personal, SME, Digital, Retail, Direct and Day-to-Day Banking Journeys

4. The Gender Equality Global Report & Ranking - 2021 Edition equates "gender balanced" with between 40% and 60% of women.

5. Internal science based targets set for Residential Property, Commercial Real Estate and Electricity Generation covering over 63% of our Loan Portfolio

ESG PROGRESS

ESG BOARD GOVERNANCE ESTABLISHED (2016)

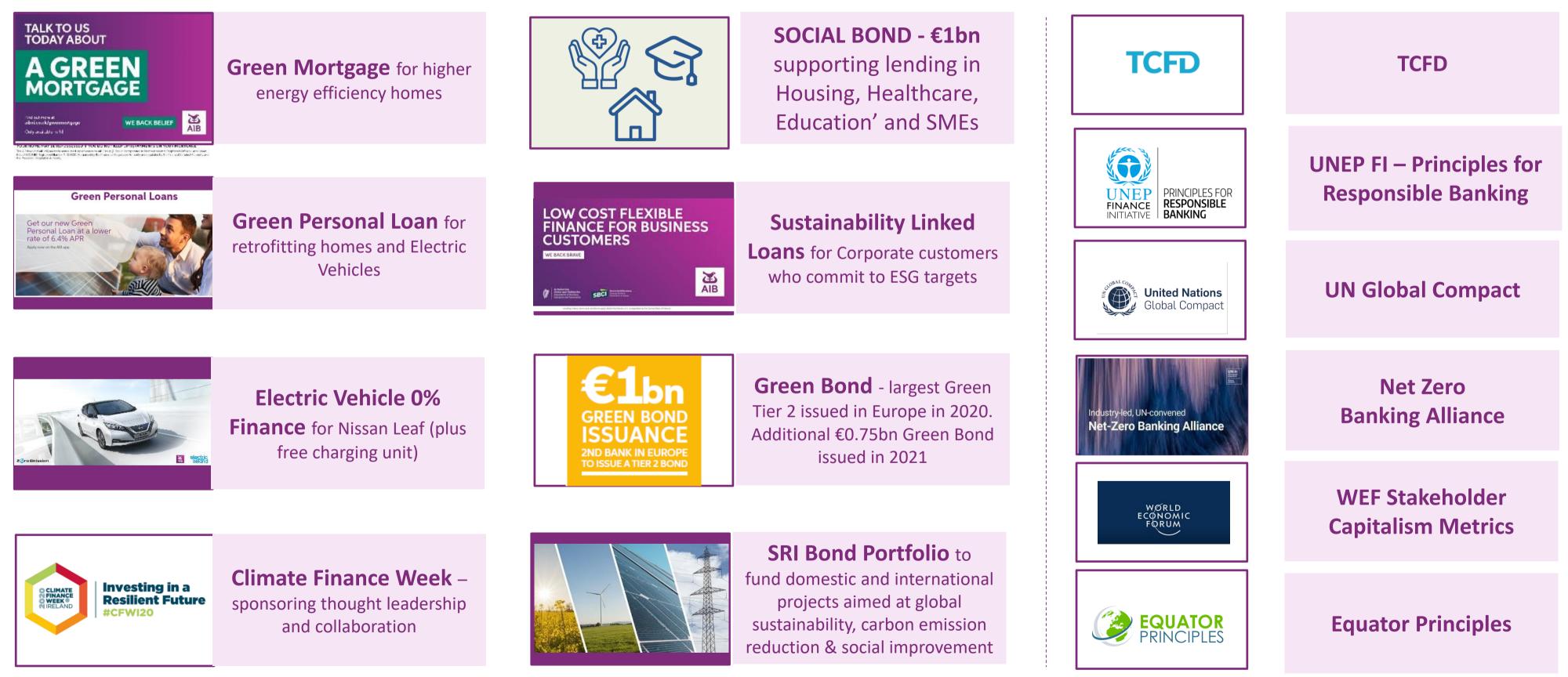
PLEDGE TO DO MORE

		2016 - 2018	2019	2020	2021
	OWN FOOTPRINT	Group-wide certfication Energy & Environmental Mgt. Standards & Elimination of single use plastics	Property migration & retrofit	Reducing energy - Heating, ventilation & air conditioning programme	Group-wide LED lighting retrofit programme
\frown	SETTING TARGETS		€5bn Climate Action Fund	Net Zero commitment by 2030. 70% new lending to be green or transition by 2030	Doubling to €10bn Climate Action Fund Internal emission reduction targets – key portfolios
E	GREEN PROPOSITIONS		Green Mortgage	Electric Vehicle Sustainability Linked Loans	Green Consumer Loans Electric vehicle leasing Green Mortgage across brands
	GREEN FINANCE	Establishment of Energy Climate Action & Infrastructure team	€1bn Green lending Green Bond Framework	€1.5bn Green lending 1st Irish Bank – Green Bond €1bn	€2bn Green lending 2nd Green Bond issued - €750m
	HOUSING	Fair pricing mortgage rates - new & existing customers	Redesign of Mortgage customer experience journeys	€300m Social Housing Fund	Social Housing fund committed - Addl. €500m Fund Social Bond Framework
S	FINANCIAL LITERACY FOCUS	Build A Bank – Secondary schools	Vulnerable Customer Programme	Secondary Schools Programme - Focus on financial literacy	Secondary Schools Programme - Focus on financial literacy
$\mathbf{\mathbf{\mathcal{I}}}$	BACKING ENTREPRENEURS	Innovation Hubs Teagasc Partnership (Agri)	Women in Enterprise Programme Brexit Advisors	COVID-19 Payment breaks & supports	SBCI Working Capital Loan & Brexit Impact. Loan Expansion of propositions - wealth
	COMMUNITY PARTNERSHIPS	GAA, FoodCloud & Soar	Volunteering Programme	AIB Together Matched Funding €2.4m COVID-19 research	Junior Achievement Ireland Additional partnerships including GOAL
	GOVERNANCE COMMITTEES	Establishment of Board ESG Committee (SBAC) (2016)		Establishment of multi-year Sustainability Programme	Establishment of Group Sustainability ExCo Committee
	STRATEGY & THOUGHT LEADERSHIP	1 st Annual Sustainability Conference Sponsorship of Climate Finance Week	Sustainable Communities – Embedded in strategy 2023	Sustainability Training	Climate Risk Training
G	COMMITMENTS		Supporter of Task Force on Climate-related Financial Disclosures (TCFD) Founding signatory of UNEP FI Principles for Responsible Banking (PRB)		UN Global Compact, WEF Stakeholder Capitalism Metrics. Net Zero Banking Alliance Equator Principles
	REPORTING	1 st standalone Sustainability Report		1st disclosures – TCFD and Principles of Responsible Banking	1st disclosures - EU Taxonomy, WEF metrics and UN Global Compact
	POLICIES & CODES	Data Protection policy enhancements	Project Finance	Excluded Lending Activities / Responsible Supplier Code / Code of Conduct refreshed / Human Rights Commitment	Sustainable Lending Framework ESG Questionnaire Initial Climate Risk Quantification
	INCLUSION & DIVERSITY	Invest In You – Employee Development	Culture Programme	Gender balanced Board and ExCo	LEAD (Leaders Enabling A Difference) Programme

NET ZERO TARGETS & AMBITIONS

ESG LEADERSHIP RATINGS (MSCI, SUSTAINALYTICS & S&P)







ESG Commitments

Climate Risk Update

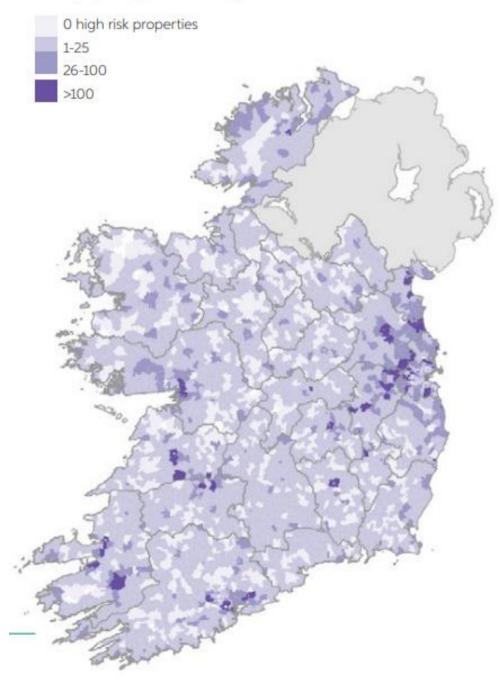
Significant steps taken to analyse Physical & Transition Risk in 2021:

- Detailed work on ECB stress testing (Modules 1, 2 & 3) completed and awaiting feedback
- Undertook initial climate risk quantification physical flood risk for our residential mortgage portfolio and transition risk for our high climate risk sectors.
- Physical risk: focus on flood risk and commenced with assessing our residential property portfolio, which accounts for 51% of our loan book.
- Transition risk: we have deemed the following sectors / sub-sectors to be most prone to transition risk (combined exposure = 4.8% of AIB Group's loan book):
 - i. Agriculture Dairy & Cattle Farming,
 - ii. Manufacturing Food Processing,
 - iii. Transport road, rail & water transport; or airlines, aircrafts and airports,
 - iv. Non-renewable Energy electricity production & supply; or oil and petrol related.
- ESG Due Diligence @ loan origination:
 - A new ESG questionnaire has been incorporated into credit applications for borrowers in high climate risk sectors where new lending is over €300k / £300k.
 - The questionnaire incorporates both generic and sector specific questions to determine an ESG risk rating. The risk rating and assessment must then be considered as part of the credit assessment and recorded in the credit application system.
 - All corporate credit applications now have a sustainability section requiring relationship managers to call out Environmental considerations at the point of origination



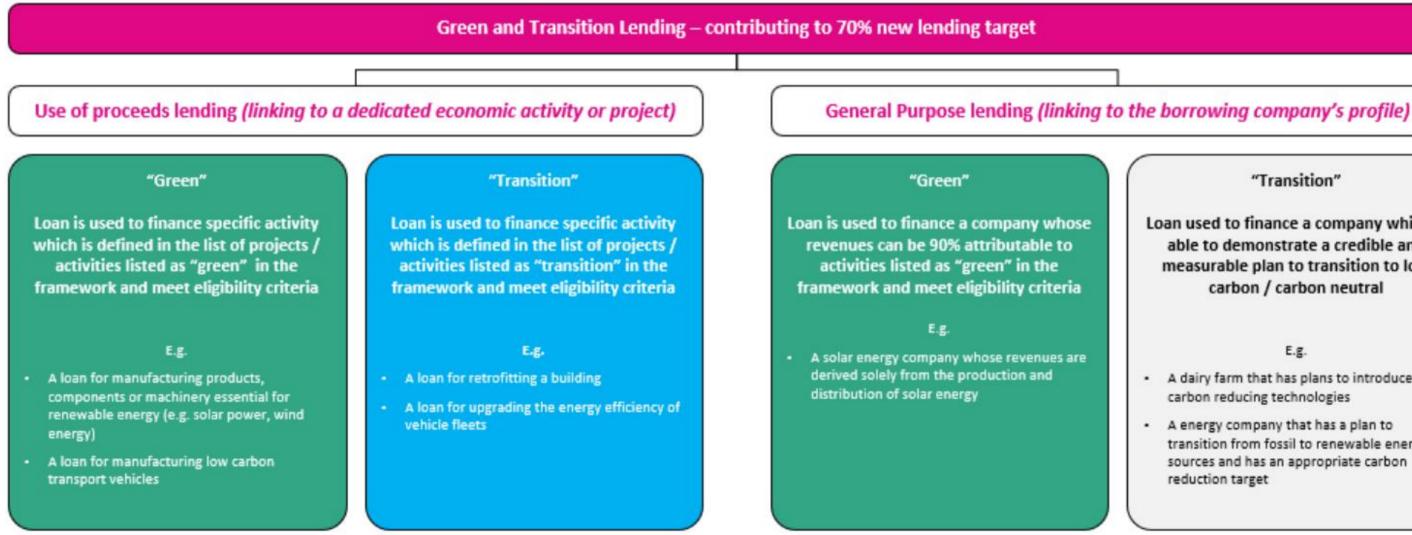
Map 1: High level overview of Electoral Divisions ("ED") with significant flood risk (i.e.>25cm) in 2080 RCP 8.5 1-in-200 year return period

AIB properties per ED with high flood risk



Sustainable Lending Framework

- The Sustainable Lending Framework is a classification and measurement tool for new lending, which also aligns with our regulatory obligations to understand the impact of our lending on both the climate and society.
- Benefits:
 - Enables governance structure around green product offerings & tagging green assets proactively as soon as they enter the balance sheet
 - Manage climate risks in a more targeted way, improving non-financial risk profile •
 - Boost generation of green assets as well as institutionalise sustainable information gathering •
 - Create feedback loop between both sides of the balance sheet •
 - Contribute to AIB's ambition that green and transition products will account for 70% of new lending by 2030 ullet

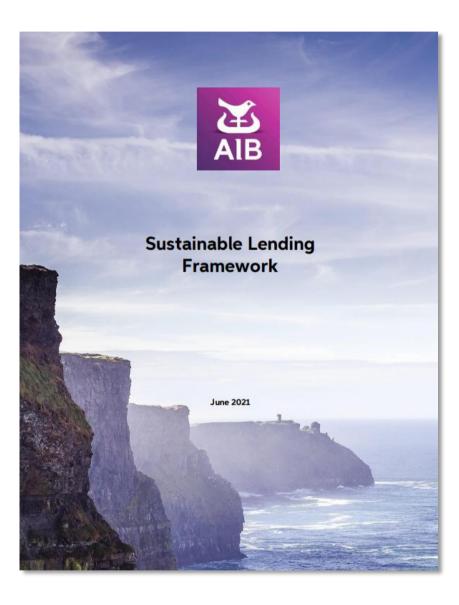


"Transition"

Loan used to finance a company which is able to demonstrate a credible and measurable plan to transition to low carbon / carbon neutral

E.g.

- A dairy farm that has plans to introduce carbon reducing technologies
- A energy company that has a plan to transition from fossil to renewable energy sources and has an appropriate carbon reduction target



Transition plan assessment required on a case by case basis

ESG Ratings



FTSE4Good

Rated as AA (Leader) on 22 Jan 2021, up from A (Average) in 2019* •

S&P Global	 2021: 70/100 (2020: 61/100) 87th percentile of banks (2020: 78th percentile) Listed as member of the S&P Global Sustainability Yearbook
	 2022 ESG Risk Rating: 13.0 (Low Risk) 5th percentile of banks (1st = lowest ESG Risk) ESG Industry Top Rated company for 2021 **
DISCLOSURE INSIGHT ACTION	 Global leader in corporate climate action. Leadership rating in place since 2017 Only bank in Ireland or the UK to make the Global A list in 20 AIB response to the CDP Climate Change questionnaire: Climate Change distribution of the CDP Climate Change dis
	 Member of the FTSE4 Good Index Series (since July 2020)

Identifies companies demonstrating strong E, S and G practices measured against globally recognised standards, you can find out more here

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ity Yearbook 2022 (top 15% of industry)

al A list in 2020 ionnaire: Click here

AIB Green Bond Framework



Green Bond Framework

Rationa	
national	

- Align our funding strategy with our sustainability strategy
- environmental impact.
- Green Bond issuances serve as a testament to AIB's leadership and commitment to sustainability and society

Use of Proceeds

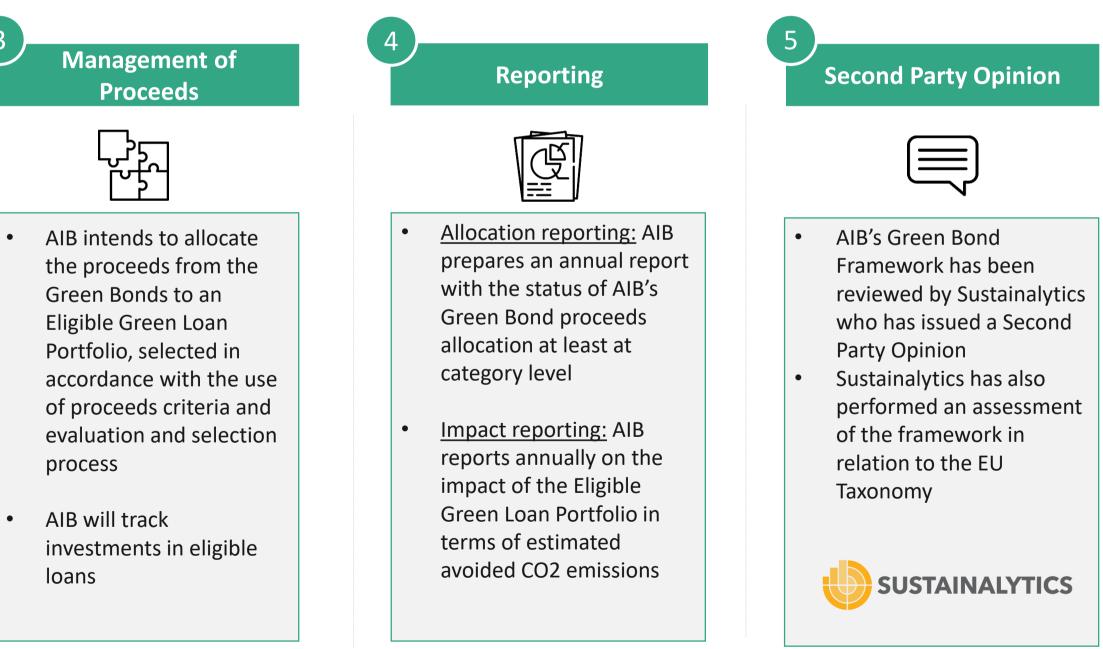


- AIB intends to allocate the net proceeds of the Green Bonds to a loan portfolio of new and existing green loans, the "Eligible Green Loan Portfolio"
- Green Commercial and \checkmark **Residential Buildings**
- **Renewable Energy** \checkmark
- ✓ Clean Transportation

Project Evaluation & Selection



- Loans financed and/or refinanced are evaluated and selected based on compliance with the Green Bond eligibility criteria described in Use of Proceeds
- A core team will assess project eligibility and allocation of proceeds to Eligible Green Loans





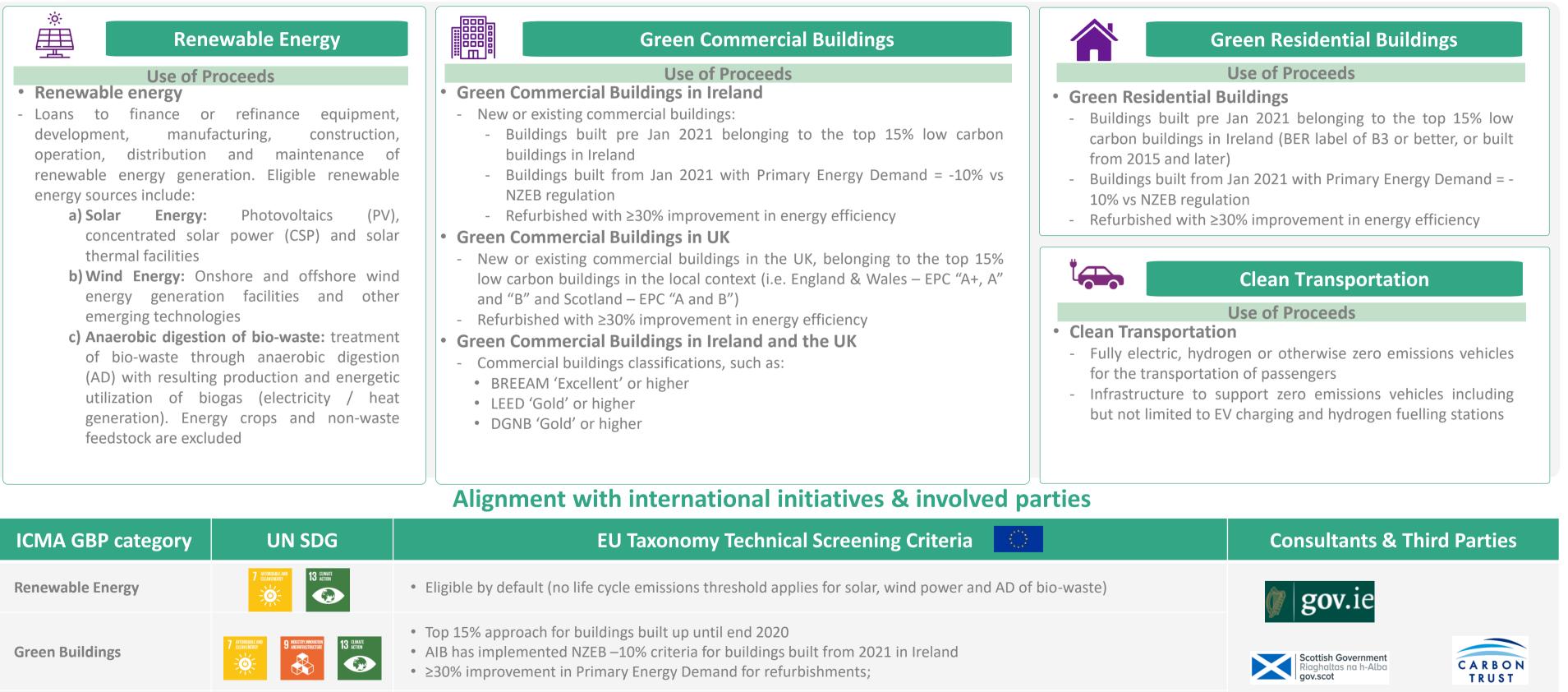
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• Funding projects or assets that mitigate climate change by reducing emissions, protecting ecosystems or having a positive

Use of Proceeds

Eligible use of proceeds categories



ICMA GBP category	UN SDG	EU Taxonomy Technical Screeni
Renewable Energy	7 AFFORMAREAND CLAMMAREAND CLA	• Eligible by default (no life cycle emissions threshold applies for solar
Green Buildings	7 AFFORMABLE AND CLEANE HERRY 9 NOUSTRY, NOUVATION ADDIVERSITION 13 CLIMATE 13 ACTION	 Top 15% approach for buildings built up until end 2020 AIB has implemented NZEB –10% criteria for buildings built from 202 ≥30% improvement in Primary Energy Demand for refurbishments;
Clean Transportation	9 MOUSTRY ENVOYATION ADDIMENSITACIDAE 13 CLIMATE	 2025 and 2026 thresholds guaranteed for fully electric vehicles EV charging stations, hydrogen fueling stations and electrified rail no in line with TSC



not related to the transport or storage of fossil fuels

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GBF Project evaluation / Selection Process Overview

Process for Project Evaluation and Selection

Compliance with the Green Bond Eligibility Criteria (i.e. Use of Proceeds)

Alignment with AIB's sustainability strategy

Compliance with official and international environmental and social standards and local laws and regulation

Group Sustainability	 Reviews and approves the GBF and eligible I
Committee	the AIB Sustainable Lending Framework, app
ESG Bond Working Group	 This group is comprised of Group Treasury; Le The members of the ESG Bond WG apply t population of loan templates, assessment of





loan categories in accordance with AIB Sustainability Strategy and proves additional GBF specific loan exclusion criteria.

Legal; Sustainability Team, Risk and all relevant business teams. the approved GBF (eligible categories, exclusions) in terms of the f loan eligibility and determination of impact for larger loans.

Management of Proceeds



Aggregated portfolio approach used to manage the proceeds



Additional eligible green projects will be added to the Eligible Green Loan Portfolio to the extent required



Any assets that become ineligible will be removed and replenished where necessary



AIB intends to already be fully allocated at issuance of any new green bonds, as well as having a well over-collateralised green portfolio

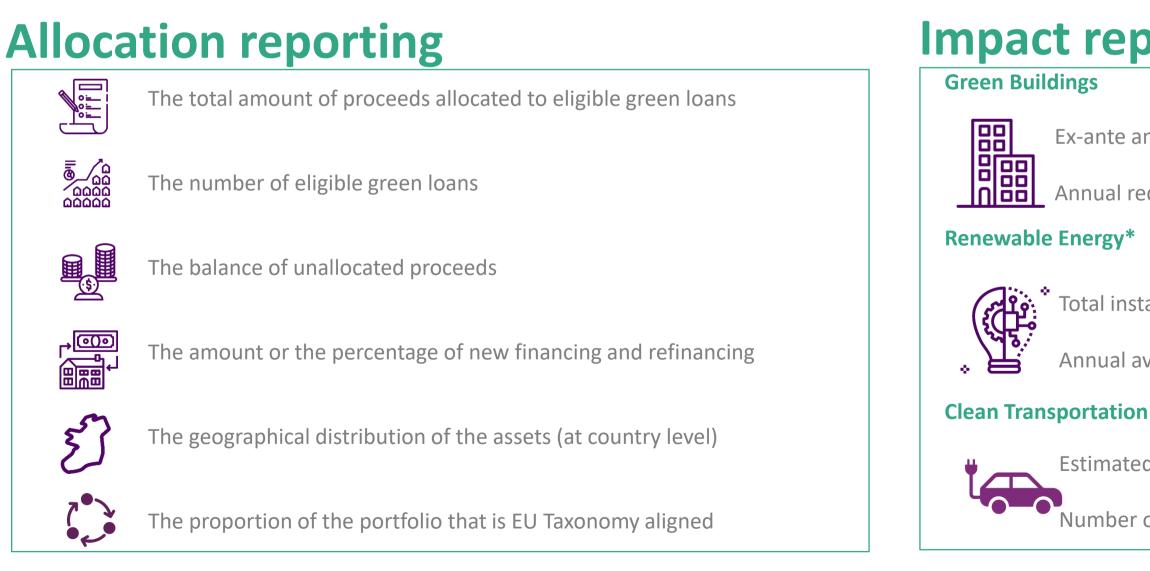


Eligible Loan Portfolio c.€2.6bn*

Outstanding Green Bonds c.€1.75bn

Reporting / Impact

- AIB makes and keeps readily available annual reporting on the allocation of net proceeds to Eligible Green Loans and, wherever feasible, reporting on the impact of the Eligible Green Loan Portfolio. 2019 -2021 currently available.
- AIB will align, on a best effort basis, the impact reporting with the portfolio approach described in "Green Bonds - working towards a Harmonized Framework for Impact Reporting (latest version).



*AB in conjunction with The Carbon Trust estimate impact based on the PCAF methodology for wind and solar energy, and relevant EU guidelines for anaerobic digestion





Impact reporting

- Ex-ante annual energy consumption or energy savings in MWh
- Annual reduced and/or avoided in tons of CO₂e

- Total installed capacity in MWh
- Annual avoided emissions in tons of CO₂e

- Estimated annual reduced and/or avoided emissions in tons of CO₂e
- Number of vehicles financed

Green Bond Portfolio & Impact FY21

AIB Green Bond Portfolio				Impact Reporting FY21	1 K U 3 I			
	#	€	%	Total Portfolio Size	€2.567m			
Renewable Energy	80	1.319m	c. 51%	Total Est. Avoided Emissions	1,191,156 ton CO ₂ eq/yr			
Green Buildings	182	1.227m	c. 48%	Renewable Energy	€ 1.319m			
Clean Transportation	772	21m	c. 1%	Est. Avoided Emissions	1,152,404 ton CO ₂ eq/yr			
Total	1.034	2.567m	100%	Commercial Buildings	€ 1.227m			
Geographic/Secto	or split			Est. Avoided Emissions	37,973 ton CO ₂ eq/yr			
	3%	100%		Clean Transportation	€21m			
UK	45%		Green BuildingsRenewable Energy	Est. Avoided Emissions	779 ton CO ₂ eq/yr			
			Clean Transportation	Avoided Emissions per mil € invested	464 ton CO2ea/vr			

Pre-issuance Allocation & Impact Reports:

22%

Other (EEA)







Avoided Emissions per mil € invested 464 ton CO2eq/yr

Second-Party Opinion

calculated by specialist third-party consultants. Sustainalytics views

AIB's allocation and impact reporting as aligned with market practice.

- Sustainalytics has issued a positive SPO on AIB's Green Bond Framework,
- SPO includes a full EU Taxonomy Alignment Assessment



Reporting: AIB intends to report on the allocation of proceeds to the Eligible Green Loan Portfolio on an annual basis, to be renewed every year until maturity of the instruments. In addition, where feasible, AIB intends to report on the impact of the Eligible Green Loan Portfolio at least at category level, including relevant quantitative metrics, calculated by specialist third-party consultants. Sustainalytics views AIB's allocation and impact reporting as aligned with market practice



Use of Proceeds: The eligible categories for the use of proceeds are aligned with those recognized by the Green Bond Principles 2021. Sustainalytics considers that the eligible categories will lead to positive environmental impacts and advance the UN Sustainable **Development Goals**, specifically SDGs 7, 9 and 11

Project Evaluation and Selection: Sustainalytics considers the project selection process to be in

Management of Proceeds: AIB intends to allocate the proceeds from the green bonds to a green loan portfolio. Pending allocation, AIB will hold and/or invest in its treasury liquidity portfolio in cash or other short term and liquid instruments, or to pay back a portion of its outstanding indebtedness, the balance of net proceeds not yet allocated to the Eligible Green Loan Portfolio. In accordance with its Socially Responsible Investment Bond Framework. AIB intends to at least assign a portion of any unallocated green bonds net proceeds to ESG orientated assets. Sustainalytics considers this is in line with market practice.

EU Taxonomy Assessment

Validated by 🖖

SUSTAINALYTICS

Alignment %

91% aligned (€2.34bn / €2.567bn total portfolio)

Eligible Green Category	Green Buildings (Commercial)	Renewat (Wind, Solar	Clean Transportation (Electric Vehicles)		
Geography	Ireland	Ireland + UKEEA78% of Renewables22% of Renewables		Ireland	
Technical Screening Criteria	Partial Alignment ¹	100% Al	100% Alignment		
Do No Significant Harm	Partial Alignment ²	100% A	100% Alignment		
Minimum Social Safeguards	100% Alignment	100% Al	100% Alignment		

- Partial Alignment is considered for buildings selected via certification schemes (e.g. LEED/BREEAM) these certifications are currently not considered under the EU Taxonomy. As of FY21, no buildings in the 1. portfolio have been selected based on these certifications. We expect the certification schemes to publish information relating to the extent of alignment to the EU Taxonomy in the near future. Separately, \geq 2021 built buildings have been confirmed to have met the relevant NZEB-10% threshold in the Irish context via BER labels.
- For buildings built \geq 2021 that are > 5000m², the EU Taxonomy describes extra requirements relating to i. ensuring such buildings retain suitable thermal integrity via 'robust and traceable quality control 2. processes', and ii. the calculation of a 'Global Warming Potential' for each life cycle stage of the building (expressed as kgCO2e/m2). AIB's Green Portfolio partially conforms with these requirements. AIB currently lacks the relevant data needed to prove this GWP requirement and is in the process of obtaining it for relevant buildings.
- The above matrix relates only to the Eligible Green Assets included in the Green Bond Portfolio as of FY21. For Sustainalytics' assessment on EU Taxonomy alignment for all Use of Proceeds categories 3. contained within the Framework, see Sustainalytics' SPO here.



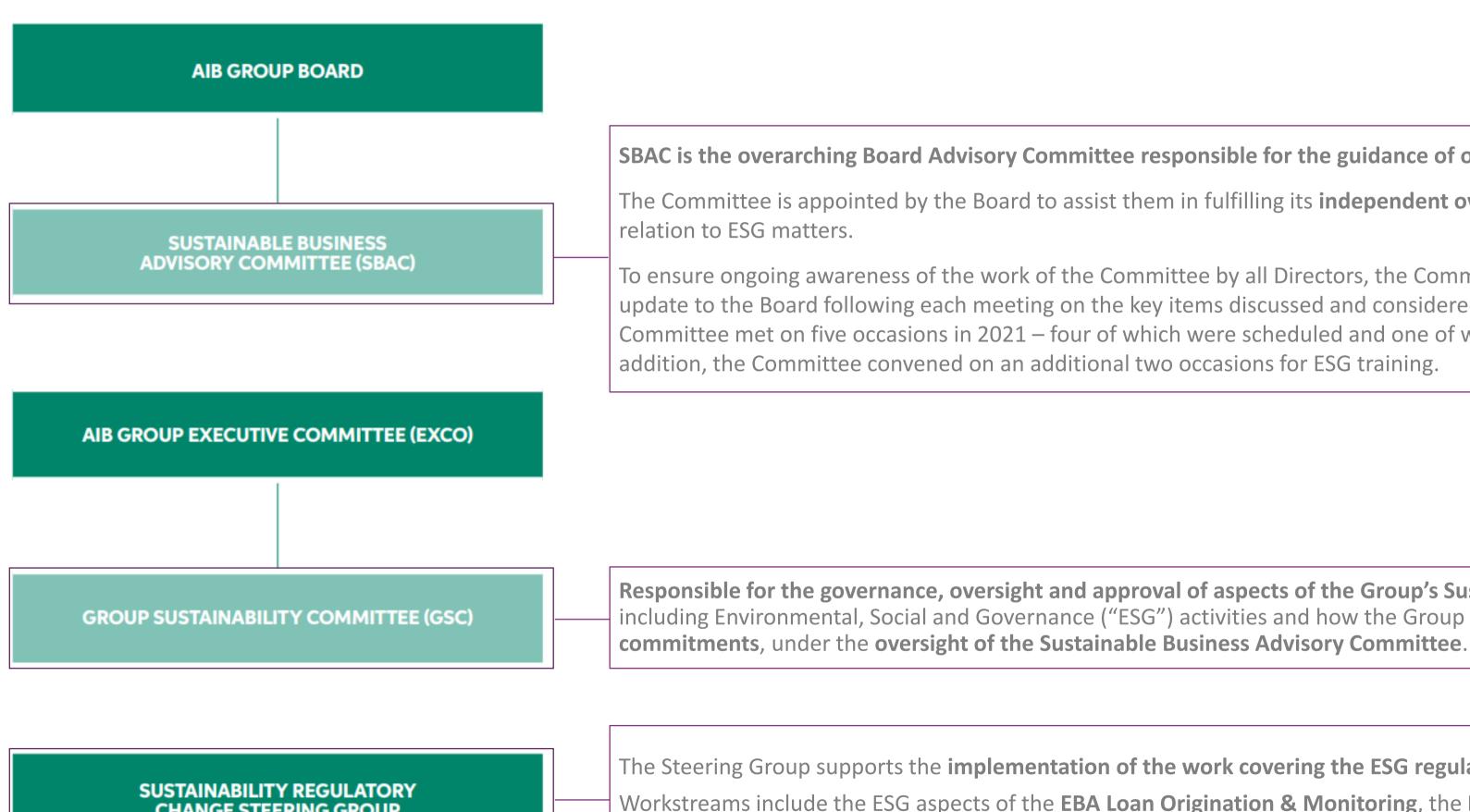


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Appendix



Sustainability Governance at AIB



CHANGE STEERING GROUP



SBAC is the overarching Board Advisory Committee responsible for the guidance of our sustainability agenda.

The Committee is appointed by the Board to assist them in fulfilling its **independent oversight** responsibilities in

To ensure ongoing awareness of the work of the Committee by all Directors, the Committee Chair provides an update to the Board following each meeting on the key items discussed and considered by the Committee. The Committee met on five occasions in 2021 – four of which were scheduled and one of which was out of course. In

Responsible for the governance, oversight and approval of aspects of the Group's Sustainable business strategy including Environmental, Social and Governance ("ESG") activities and how the Group responds to our ESG

The Steering Group supports the **implementation of the work covering the ESG regulatory requirements**.

Workstreams include the ESG aspects of the EBA Loan Origination & Monitoring, the ECB Guidelines for Climaterelated and Environmental risk, The EU Taxonomy and the PRA climate-related requirements.

COMMITMENTS, MEMBERSHIPS & PARTNERSHIPS

The below outlines a table of the key voluntary commitments made by AIB as relevant to our sustainability strategy and reporting.















DATE OF COMMENCEMENT	STAKEHOLDERS	COUNTRIE S APPLIED	WEBSITE
2021	All	Group-wide	www.weforum.org
2021	All	Group-wide	www.equatorprinciples.com
2021	All	Group-wide	www.unep .org/net-zero-banking
2021	All	Group-wide	www.unglobalcompact.org
2019	All	Group-wide	www.fsb-tcfd.org
2019	All	Group-wide	www.thevaluable500.com
2019	All	Group-wide	www.unep .org/banking/bankingprinciples
2018	All	Ireland	www.bitc.ie/the-leaders-group-on-sustainablity/low-carbon-pledge/
2017	All	Group-wide	www.globalreporting.org
2014	All	Group-wide	www.cdp.net/en
2014	All	Group-wide	www.iso.org
2010	All	Group-wide	www.gov.ie/neeap
2002	All	Ireland	www.bitc.ie
	COMMENCEMENT 2021 2021 2021 2021 2021 2019 2019 2019 2019 2014 2014 2010	COMMENCEMENT STAKEHOLDERS 2021 All 2019 All 2019 All 2019 All 2017 All 2014 All 2014 All 2010 All	COMMENCEMENTSTAREHOLDERSS APPLIED2021AllGroup-wide2021AllGroup-wide2021AllGroup-wide2021AllGroup-wide2019AllGroup-wide2019AllGroup-wide2019AllGroup-wide2019AllGroup-wide2019AllGroup-wide2014AllGroup-wide2017AllGroup-wide2014AllGroup-wide2014AllGroup-wide2010AllGroup-wide

AIB also holds membership of the following, with roles and strategic relevance highlighted in the table

ASSOCIATION	GOVERNANC E POSITION	ACTIVE PARTICIPATIO N	FUNDING BEYOND MEMBERSHIP	STRATEGIC ALIGNMENT	ASSOCIATION	GOVERNANC E POSITION	ACTIVE PARTICIPATIO N	FUNDING BEYOND MEMBERSHIP	STRATEGIC ALIGNMENT
Banking & Payments Federation of Ireland (BPFI)	Υ	Υ	Ν	Υ	UK Finance	Ν	Υ	Ν	Υ
European Banking Federation (through BPFI)	Ν	Y	Ν	Y	UNEP Finance Initiative	Ν	Y	Ν	Y
Irish Business and Employment Confederation (IBEC)	Ν	Y	Ν	Y	30% Club	Ν	Y	Ν	Y
Irish Paper Clearing Company (IPCC)	Y	Y	Ν	Y	Open Doors	Ν	Y	Ν	Y
Irish Payments Council (IPC)	Y	Y	Ν	Y	Institute of Bankers (IOB)		Y	Ν	Y

AIB also partners with various community organisations on an ongoing basis











Embedding Climate Risk across the Organisation

Progress made over last 12 months

- Climate risk has been recognised as a key risk driver within our Material Risk Assessment and • updates made to AIB's Risk Appetite Statement relating to business model risk and credit risk.
- An assessment of climate-related risks over short, medium and long-term was performed and linkage to existing risk categories developed.
- In depth review of AIB Group's Enterprise Risk Management Framework with respect to climate risk and areas for enhancement identified, with a number of gaps closed in 2021 including updates to a number of credit risk policies.
- **Conducted climate risk heat-mapping** to determine the most likely **sectors with greatest exposure** to physical and transition risks and developed a methodology to use scenario analysis to quantify climate-related risks for our commercial and retail customers.
- Introduced a new ESG questionnaire for borrowers in high climate risk sectors, the outputs of which feed into the credit assessment process.
- Detailed work on **ECB stress testing** (Modules 1, 2 & 3) in progress.
- Data & Systems programme of work in train to **capture required data fields for climate risk** quantification and emissions reduction measurement, including flood risk data for our property portfolios.
- Intensity based emission reduction targets have now been set for c.63% of our group lending portfolio. This includes the Mortgage portfolio (51%), CRE lending book (9%) and Electricity Generation (3%).
- AIB signed up to the Equator Principles (EP) in Oct 2021. The implementation of the EP will help us to enhance how we determine, assess and manage environmental and social risk in projects.





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