

# BACKING OUR CUSTOMERS



**Annual Financial Report**  
for the financial year ended  
31 December 2019

Allied Irish Banks, p.l.c.



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**AIB description**

AIB is a financial services group operating predominantly in Ireland and the United Kingdom. We provide a range of services to retail, business and corporate customers, with market-leading positions in key segments. AIB is our principal brand across all geographies. In Ireland, EBS is our challenger brand and Haven is our mortgage broker channel.

With over 2.8 million customers, we are committed to backing sustainable communities. We pledge to do more to support the transition to a low-carbon economy.

**Presentation of information**

The information contained in this Annual Financial Report is that of Allied Irish Banks, p.l.c. and its subsidiaries.

In this Annual Financial Report, and unless specified otherwise, the terms 'Allied Irish Banks, p.l.c.' or 'the Company' refer to the parent company, 'the Group' or 'AIB' refers to the parent company and its subsidiaries, 'the holding company' and 'owner' refers to AIB Group plc and 'AIB Group' refers to AIB Group plc and its subsidiaries.

## FINANCIAL HIGHLIGHTS

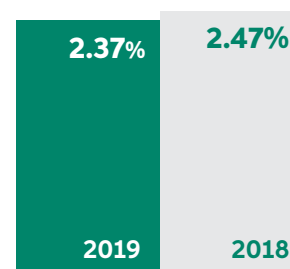
# OUR FINANCIAL PERFORMANCE IN 2019

## NET INTEREST MARGIN

# 2.37%

### STABLE CUSTOMER LOAN YIELDS

Stable customer loan yields. Impact of excess liquidity and higher cost of MREL issuances driving lower net interest margin (NIM) of 2.37%. Interest income in line with 2018.

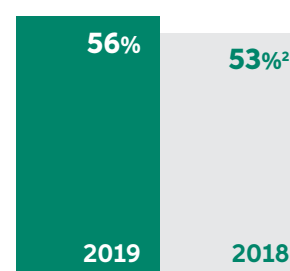


## COST INCOME RATIO<sup>1</sup>

# 56%

### RENEWED FOCUS ON COST DISCIPLINE

Higher costs and lower income driving increase in cost income ratio (CIR). Renewed focus on cost discipline.

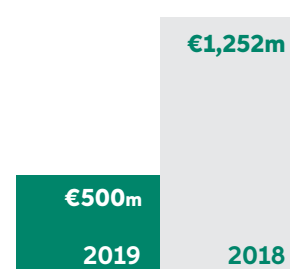


## PROFIT BEFORE TAX

# €500m

### PROFIT BEFORE TAX IMPACTED BY EXCEPTIONAL ITEMS OF €592M

2019 impacted by exceptional items, including provision for tracker mortgage examination, while 2018 benefited from impairment writebacks and gain on disposal of loan portfolios. Profit before exceptional items in 2019 is €1,092m (2018: €1,419m).

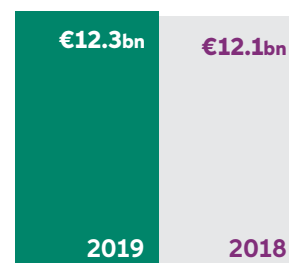


1. Before bank levies, regulatory fees and exceptional items, cost income ratio (CIR) including these items is 82% in 2019 (2018: 63%). For exceptional items see pages 22 and 31.

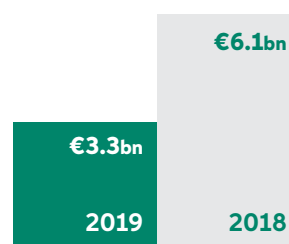
2. Other regulatory levies and charges are now presented as bank levies and regulatory fees (€17m in 2018 previously included in operating expenses has been re-presented as bank levies and regulatory fees).

**NEW  
LENDING****€12.3bn****MODERATE GROWTH  
IN NEW LENDING**

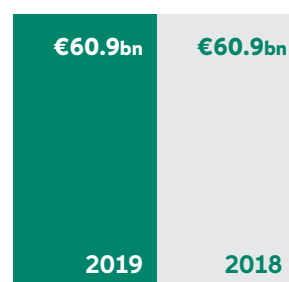
New lending up 2% with growth of 8% in mortgages in Ireland and strong lending to the energy sector offset by lower syndicated lending.

**NON-  
PERFORMING  
EXPOSURES<sup>3</sup>****€3.3bn****SIGNIFICANT REDUCTION,  
5.4% OF GROSS LOANS**

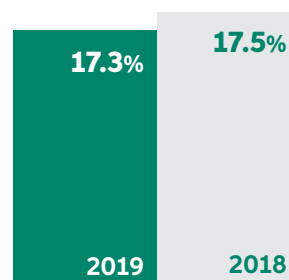
Significant progress in reducing non-performing exposures (NPEs) with a 45% reduction from €6.1bn (9.6% of gross loans) to €3.3bn to reach our milestone of c. 5% by end of 2019.

**NET  
LOANS****€60.9bn****STABLE NET LOANS AS GROSS  
PERFORMING LOANS GROW 3%**

Excluding disposal of loan portfolios and FX impact, growth in net loan book is €0.7bn. Gross performing loans of €58.8bn increased by 3% (up 2% excluding FX impact).

**CET1  
FULLY  
LOADED****17.3%****STRONG CAPITAL BASE**

Strong capital base with solid underlying capital generation. Proposed ordinary dividend of €217m (8c per share). Pro forma CET1 including TRIM<sup>4</sup> indicative impact of 90bps is 16.4%.



3. Non-performing exposures (NPEs) refers to non-performing loans (NPLs) and excludes €162m of off-balance sheet commitments. For further information see pages 71 and 72.

4. For further information on TRIM see page 34.

## OUR STRATEGY

## STRATEGY 2022

Our business strategy aims to achieve a balance between investing to sustain competitiveness while delivering attractive returns.

## A FIVE-PILLAR STRATEGY

In refreshing our strategy to 2022 we set both a strategic and financial ambition for AIB Group, both of which speak to our ambition to provide a broad range of financial services.

In an evolution of our four-pillar 2017-2019 strategy, we have added Sustainable Communities as a fifth pillar, reflecting our ambition to be both a leading financial institution in climate action and a meaningful part of the communities in which we operate. Our primary objectives to 2022 are: to simplify our business in order to increase efficiency; to defend our income in an increasingly competitive environment; to diversify our products and services; and to further control our business costs.

Our purpose remains: to back our customers to achieve their dreams and ambitions.



1. Costs before bank levies and regulatory fees and exceptional items.

2. AIB Group – see Capital section on page 36 for further information.



# STRATEGIC OUTCOMES 2022

In line with our strategic and financial ambitions, we anticipate eight outcomes of our three-year strategy to 2022, as listed below. With a continued focus on significantly enhancing the experience of all our customers, we aim to grow our business organically and diversify our income to reflect the challenging interest rate environment. And as the No. 1 digital bank in Ireland, we can leverage our market-leading platform by enhancing and integrating more key customer journeys.

In all our actions, we will maintain a mindset that takes into account the expectations of all our stakeholders.

## A ROBUST BALANCE SHEET

We will maintain a high-quality balance sheet in order to back our customers through potentially more challenging economic times.

## MEETING LIFE-STAGE NEEDS

We will develop life-stage appropriate products and services to continually meet our business and personal customers' needs and maintain a competitive advantage.

## REDUCED ORGANISATIONAL COMPLEXITY

We will simplify the business and digitise where appropriate for the benefit of our customers.

## STRONG MORTGAGE ADVANTAGE

We will invest to maintain our No. 1 position in the Irish mortgage market, with a particular focus on digital.

## A COST-CONTROLLED ENVIRONMENT

We will address costs in a structured manner, driving efficiency and innovation in our business.

## A SIGNIFICANT SUSTAINABILITY CONTRIBUTION

We will support the transition to a low-carbon economy and make a meaningful contribution to the communities in which we operate.

## A STAKEHOLDER MINDSET

We will build a world-class culture and consistently meet expectations across our five stakeholder groups: customers, employees, investors, society and regulators.

## DIVERSIFIED INCOME GROWTH

We will organically diversify our income to sustain underlying profitability, particularly in the current interest rate environment.

# A CONTINUED FOCUS ON SIGNIFICANTLY ENHANCING THE EXPERIENCE OF OUR CUSTOMERS

# STRATEGIC TARGETS

We have set a number of financial and non-financial targets for both the medium-term and long-term in line with our strategy.

 **MEDIUM-TERM (END 2022)**

 **LONG-TERM**



## CUSTOMER FIRST

We put our customers at the heart of our organisation, providing the full range of their financial needs conveniently and responsibly. We use technology to personalise our product and service offerings.

### MEASURE

#### RELATIONSHIP NET PROMOTER SCORE (NPS)

A measure of our personal customers' overall AIB relationship experience

#### TRANSACTION NET PROMOTER SCORE (NPS)

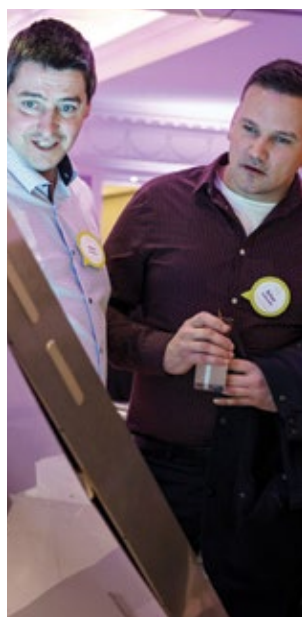
Measured after customer transactions for key touch points

### LONG-TERM TARGETS

**50+**

**60+**  
HOMES

**70+**  
SME



## SIMPLE & EFFICIENT

Our organisation, technology and partnering strategies drive efficiency in our back-, middle- and front-office operations. We foster a culture of cost-awareness and accountability, simplifying our processes and ways of working.

### MEASURE

#### ABSOLUTE COST<sup>1</sup> BASE

Cost of running the business, excluding exceptional costs

#### ACTIVE MOBILE USERS

Number of active users on mobile platform

### MEDIUM- AND LONG-TERM TARGETS

**€1.5bn**

**>2 million**

<sup>1</sup> Costs before bank levies and regulatory fees and exceptional items.



## RISK & CAPITAL

We maintain a strong risk management framework, high asset quality and robust capital levels. We deploy our capital efficiently through effective risk model development, evolved risk pricing and our strategic business model choices.

### MEASURE

#### RETURN ON TANGIBLE EQUITY<sup>1</sup>

A measure of how well capital is deployed to generate earnings growth

### MEDIUM-TERM TARGETS

>8%

#### CET1 RATIO (FULLY LOADED)

A measure of our ability to withstand financial stress and remain solvent

>14%



## TALENT & CULTURE

We ensure that we have the right talent, skills and capabilities within the organisation to fulfill our purpose and execute our strategy. We enable talent effectiveness through a diverse and inclusive culture that is built on accountability, collaboration and trust.

### MEASURE

#### DIVERSITY

Women as % of management

### LONG-TERM TARGETS

GENDER BALANCED

#### ENGAGEMENT

Employee engagement relative to worldwide Gallup client population

TOP QUARTILE



## SUSTAINABLE COMMUNITIES

We play a leadership role in creating innovative propositions and partnerships to help our customers in the transition to a low-carbon economy. We make a meaningful contribution to the sustainability of the societies where we operate.

### MEASURE

#### REDUCTION IN EMISSIONS

% proportion of our emissions reduction versus 2014 baseline

### MEDIUM- AND LONG-TERM TARGETS

50% BY 2030

#### ESG RATING

Composite measure based on selected ESG rating agencies

ABOVE AVERAGE

1. AIB Group – see Capital section on page 36 for further information.



## RISK SUMMARY

OUR  
PRINCIPAL  
RISKS

We manage the most significant risks which could impact on achieving our strategic objectives.

Listed in alphabetical order

## Business Model Risk

The risk of not achieving the Group's strategy or approved business plan, either as a result of an inadequate implementation plan, or failure to execute on the strategy as a result of an inability to secure the required investment, or due to external factors.

**Example**

More intense price-based competition from incumbent providers and/or new entrants from the fintech sector.

**Key mitigating considerations and controls**

- Annual Board review of strategy
- The Board receives regular updates on performance against strategic objectives via a quarterly performance scorecard
- Comprehensive reports setting out the current financial performance against budget, multi-year financial projections, capital plans and economic updates
- A CRO report is produced monthly and reviewed by the Board and Group Risk Committees.

**Alignment to strategic priorities and pillars**

- We achieve sustainable growth by delivering long-term value to customers and stakeholders, by being efficient in our operations and by pricing appropriately. (Simple & Efficient)
- We create long-term shared value in a sustainable way for our customers, stakeholders and the communities in which we live and work. (Customer First)
- We conduct our business by putting the customer first and doing the right thing. (Customer First).

+ Read more: pages 124 and 125

## Capital Adequacy Risk

Capital adequacy risk is the risk that the Group does not maintain sufficient capital to achieve our business strategy, support our customers or to meet regulatory capital requirements.

**Example**

A worsening macroeconomic environment could lead to adverse financial performance, which could deplete capital resources and/or increase capital requirements due to a deterioration in customers' credit worthiness.

**Key mitigating considerations and controls**

- Board approved and monitored risk appetite limits covering key regulatory and internal capital requirements
- Comprehensive Internal Capital Adequacy Assessment Process (ICAAP) Framework and Capital Adequacy Policy
- Regular forward-looking assessment of capital adequacy via annual ICAAP and quarterly internal stress testing, which considers a number of scenarios including a base case, moderate downside and severe but plausible stress
- Monthly reporting of the Group's capital metrics to ALCo
- Capital contingency and recovery planning activities.

**Alignment to strategic priorities and pillars**

- We have sufficient quantity and quality of capital to support the Group in both normal and stressed economic conditions and to maintain an appropriate buffer to minimum regulatory ratios and to meet market and rating agency expectations. (Risk & Capital).

+ Read more: page 110

## Conduct Risk

The risk that inappropriate actions or inactions by the Group cause poor and unfair customer outcomes.

**Example**

Customer complaints outstanding without proper investigation would lead to unfair customer outcomes.

**Key mitigating considerations and controls**

- Board approved and monitored risk appetite limits covering key dimensions of regulatory compliance risk
- The Group has a Conduct Risk Framework, which is embedded in the organisation and provides oversight at Executive and Board level via the Group Conduct Committee and the Group Product and Proposition Committee
- A suite of policy standards that clearly define expected standards of behaviour including how we lend responsibly and how we deal with vulnerable customers
- Mandatory conduct-related training required to be completed by all staff.

**Alignment to strategic priorities and pillars**

- We conduct our business in a fair and transparent manner in line with our purpose, values and strategic ambition. (Customer First, Talent & Culture)
- We ensure processes are in place to minimise the systemic risk of unfair customer outcomes arising from inadequate product design, sales and lifecycle processes or market abuse. (Risk & Capital).

+ Read more: pages 122 and 123

## Credit Risk

The risk that the Group will incur losses as a result of a customer or counterparty being unable or unwilling to repay a credit exposure or commitment that it has entered into.

### Example

Changes in the economic environment (for example Brexit uncertainty) could impact profitability due to higher-than-expected credit losses.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering the key dimensions of credit risk
- The Group Credit Risk Framework and Group Credit Risk Policy are overarching Board-approved documents which set out, at a high level, the principles of how the Group identifies, assesses, approves, monitors and reports credit risk to ensure robust credit risk management is in place
- The Group implements and operates policies to govern the identification, assessment, approval, monitoring and reporting of credit risk
- Second line assurance to monitor compliance with policies and limits
- A specialised recovery function focuses on managing the majority of criticised loans and deals with customers in default, collection or insolvency.

### Alignment to strategic priorities and pillars

- We build long-term lending relationships with customers that are resilient through the cycle. (Customer First)
- Our core market is in Ireland. (Simple & Efficient)
- We provide credit to high-quality renewable energy and energy-efficiency projects. (Sustainable Communities).

+ Read more: pages 45 to 100

## Financial Risk

The uncertainty of returns attributable to fluctuations in market factors. Where the uncertainty is expressed as a potential loss in earnings or value, it represents a risk to the income and capital position of the Group.

### Example

Earnings are impacted by changes in interest rates and/or market prices.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering key dimensions of financial risk policies, systems, controls and monitoring
- The Group substantially reduces our market risk through hedging in external markets
- Regular oversight and monitoring by the Group's Asset & Liability Management Committee (ALCo) of market risk positions and exposures, including review of hedging strategy.

### Alignment to strategic priorities and pillars

- We are exposed to financial risks as a result of discretionary and non-discretionary activities including Credit Spread Risk, IRRBB and Trading Book. These financial risks are managed to limit income volatility and their impact on capital. (Risk & Capital, Simple & Efficient).

+ Read more: pages 111 to 119

## Funding and Liquidity Risk

The risk that the Group will not be able to fund our assets and meet our payment obligations as they fall due without incurring unacceptable costs or losses.

### Example

A deterioration in either the Group's credit rating or a sudden and significant withdrawal of customer deposits would adversely impact the Group's funding and liquidity position.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering key dimensions of funding and liquidity risk
- Group funding and liquidity strategy, policies, systems, controls and monitoring
- Annual forward-looking Internal Liquidity Adequacy Assessment Process (ILAAP)
- ALCo reviews the Group's funding and liquidity risk position and makes decisions on the management of the Group's assets and liabilities
- Liquidity contingency and recovery planning activities.

### Alignment to strategic priorities and pillars

- We ensure that our liquidity and funding profile is managed to deliver a sustainable supply of funding for the Group's activities and that this profile exceeds Board and regulatory requirements. (Risk & Capital).

+ Read more: pages 101 to 109

## Model Risk

The Group may incur a loss as a consequence of decisions principally based on the output of models due to errors in the development, implementation or use of such models.

### Example

The consequences of inadequate models include: inappropriate levels of capital or impairments; inappropriate credit or pricing decisions; and adverse impacts on funding, liquidity and profits.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering key dimensions of model risk
- A Group Model Risk Framework and supporting policies, including model validation
- Senior Executive committees monitor and maintain oversight of the performance of the Group's models.

### Alignment to strategic priorities and pillars

- Models should be logical and efficient with clearly understood and interpreted aims. (Simple & Efficient)
- We only use appropriately designed, deployed and maintained models for decision-making. (Risk & Capital)
- We develop and maintain highly competent and skilled teams, supported by appropriate data governance structures and frameworks. (Talent & Culture).

+ Read more: page 125 and 126

## Operational Risk

The risk arising from inadequate or failed internal processes, people and systems, or from external events; including the potential for loss arising from the uncertainty of legal proceedings and potential legal proceedings.

### Example

The dynamic threat posed by cyber risk to the confidentiality and integrity of electronic data or the availability of systems. The Group has a low risk appetite for loss of confidentiality, integrity or availability of our information assets as a result of cyber events.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering key dimensions of operational risk
- Operational Risk Framework and suite of policies, setting out principles, roles and responsibilities and governance arrangements for the management of operational risk across the Group
- The Group continues to invest significantly in technology, including cyber deterrents and defences with controls to predict, prevent, detect and respond to cyber risk
- The Group operates a risk and control assessment of our processes and people to deliver objectives and keep customers safe.

### Alignment to strategic priorities and pillars

- We design and manage controls, processes and systems according to our risk frameworks and policies. (Risk & Capital)
- We ensure the management of critical IT delivers exemplary levels of customer access to our services as and when they need it. (Customer First)
- We ensure that we have the right talent, skills and capabilities within the organisation to support accountable, collaborative and trusted ways of working. (Talent & Culture)
- We ensure that "Green" products are appropriately designed. (Sustainable Communities).

+ Read more: pages 119 and 120

## People and Culture Risk

The risk to achieving the Group's strategic objectives as a result of an inability to recruit, retain or develop people, or as a result of behaviours associated with low levels of employee engagement.

### Example

Inability to attract or retain staff with key skills could impact the achievement of business objectives.

### Key mitigating considerations and controls.

- Board approved and monitored risk appetite limits covering key dimensions of people and culture risk
- Revised career model to empower our people to drive their career journeys and champion AIB's purpose
- Focused action to attract, retain and develop high-calibre people
- Senior leader development programmes are in place.

### Alignment to strategic priorities and pillars

- We retain and recruit talented staff to support our future strategic plans. (Talent & Culture)
- Our values and Code of Conduct contain clear statements of the behaviours we expect from everyone in AIB and we place great emphasis on the integrity of staff and accountability for both in-action and actions taken. (Customer First).

+ Read more: page 123 and 124

## Regulatory Compliance Risk

The risk of legal or regulatory sanctions or failure to protect market integrity could result in material financial loss or reputational damage. Failure to comply with laws, regulations, or rules, for example Anti-Money Laundering, Countering Terrorist Financing and modern slavery, as well as self regulatory standards and codes of conduct, could result in regulatory sanction.

### Example

Failure to deliver key regulatory changes or to comply with ongoing requirements could result in a regulatory sanction or fine.

### Key mitigating considerations and controls

- Board approved and monitored risk appetite limits covering key dimensions of regulatory compliance risk
- Training is provided to staff on the Group's frameworks and policies for regulatory compliance and reporting
- Business policies, procedures, systems and training in place to help ensure compliance with relevant regulatory requirements
- Identification, assessment and monitoring of new or changing laws and regulations, including collaboration with industry bodies.

### Alignment to strategic priorities and pillars

- We have no appetite for deliberate or systemic breaches of internal policies, standards and compliance obligations or the untimely reporting and resolution of such incidents. (Customer First, Risk & Capital)
- We do not have relationships with, or knowingly process transactions involving, companies or individuals operating from/residing in an Extreme High Risk Country. (Risk & Capital).

+ Read more: page 121 and 122

## Top and emerging risk drivers

The key themes considered by the risk governance committees during 2019 are outlined below. These interact with the Principal Risks to varying degrees. In the 'Risk Management' section in this Report, 'Individual risk types', pages 45 to 126, sets out the key risk drivers impacting each Principal Risk.

### REGULATORY AND LEGAL CHANGE

- AIB may be adversely affected by unexpected or complex changes in regulation, accounting standards and legislation. AIB may also be affected by changes in tax requirements, including changing interpretation by tax authorities
- A failure to meet regulatory requirements could have a financial and/or reputational impact. Embedding a robust and sustainable risk culture is key to ongoing compliance.

### FINANCIAL, MACROECONOMIC AND GEOPOLITICAL VOLATILITY

- AIB may be adversely affected by changes in the macroeconomic outlook, changes in financial and credit markets, increasing geopolitical tensions and changes in expectations of central banks' monetary policies
- The continued global macroeconomic uncertainty and the lower-for-longer central bank interest rate policies contribute to downward pressure on credit quality and net interest income. See 1.6.1 (page 43) for further details on Brexit.

### PACE OF CHANGE IN COMPETITION, LABOUR MARKETS AND CUSTOMER EXPECTATIONS

- AIB may be adversely affected by the pace of change of industry best practice, competitive landscape, labour market including availability of skills, demographics and/or societal behaviours and expectations
- The rapidly changing environment requires significant investment in order for AIB to remain competitive, including responding to competition from new entrants (e.g. fintechs).

### CYBER

- AIB may be adversely affected by cyber attacks. The volume and sophistication of cyber attacks continues to increase, as online transactions become more prevalent
- A successful attack would result in a monetary and/or reputational impact. See section 1.6.3 (page 44) for more detail on Cyber risk.

### CLIMATE CHANGE

- AIB may be adversely affected through the manifestation of physical risks (such as the impact on property from weather-related events) and transition risks (the financial risks as a result of the transition to a low-carbon economy)
- Failure to manage these risks would result in either financial and/or reputational impact from a lack of adherence to sustainable principles. See section 1.6.2 (page 44) for more details on Climate risk.

### CHANGING EXTERNAL PERCEPTIONS OF AIB

- AIB may be adversely affected by a change in customer and market perceptions of the Group
- Changing perceptions could result in withdrawals of customer deposits, an unwillingness of customers to apply for credit and difficulty in attracting and retaining the right talent, skills and capabilities within the Group.

# OUR BOARD OF DIRECTORS



**RICHARD PYM**

Non-Executive Chairman  
Independent on  
appointment



**BRENDAN MCDONAGH**

Independent Non-Executive  
Director and Deputy Chair



**TOM FOLEY**

Senior Independent Non-  
Executive Director



**BASIL GEOGHEGAN**

Independent  
Non-Executive Director



**SANDY KINNEY PRITCHARD**

Independent  
Non-Executive Director



**CAROLAN LENNON**

Independent  
Non-Executive Director

## NATIONALITY

British

Irish

Irish

Irish

Irish

Irish

## DATE OF APPOINTMENT

13 October 2014:  
Chairman designate  
1 December 2014: Chairman

27 October 2016  
24 October 2019:  
Deputy Chair

13 September 2012  
12 October 2019:  
Senior Independent Director

4 September 2019

22 March 2019

27 October 2016

## COMMITTEE MEMBERSHIP (as at 31 December 2019)

- Remuneration
- Nomination & Corporate Governance (Chair).

- Board Risk (Chair)
- Board Audit
- Remuneration
- Nomination & Corporate Governance.

- Board Audit
- Nomination & Corporate Governance.

- Board Risk
- Board Audit.

- Board Audit (Chair)
- Board Risk.

- Board Risk
- Sustainable Business Advisory.

## EXPERTISE

Richard is a Chartered Accountant with extensive experience in financial services. He is a former Chairman of UK Asset Resolution Limited, Nordax Bank AB (publ), The Co-operative Bank plc, Brighthouse Group plc and Halfords Group plc. He is a former Non-Executive Director of The British Land Company plc, Old Mutual plc and Selfridges plc. Richard was appointed as Chairman in 2014. In 2019, Richard announced his intention to step down as Chairman of AIB Group in March 2020.

Brendan started his banking career with HSBC in 1979, working across Asia, Europe and North America, where he held various roles such as Group Managing Director for HSBC Holdings Inc, membership of the HSBC Group Management Board and CEO of HSBC North America Holdings Inc. Brendan is a former Director of Ireland's National Treasury Management Agency. He was previously the Executive Chairman of Bank of N.T. Butterfield & Son Limited.

Tom qualified as a Chartered Accountant with PricewaterhouseCoopers. He is a former Executive Director of KBC Bank Ireland and held a variety of senior management and board positions with KBC. During the financial crisis, Tom was a member of the Nyberg Commission of Investigation into the Banking Sector and the Department of Finance Expert Group on Mortgage Arrears and Personal Debt.

Basil is a partner in PJT Partners, London. Previously Basil was a Managing Director at Goldman Sachs, Deutsche Bank and Citigroup in London and New York. He has broad M&A, corporate finance and strategic advisory experience in the US, UK, Ireland and internationally. He qualified as a solicitor with Slaughter and May. Basil is Chairman of daa plc and Patron of the Ireland Fund of Great Britain. He holds an LLB from Trinity College, Dublin and an LLM from European University Institute.

Sandy is a University College Dublin graduate, with a distinguished career across the financial services industry. She is an accountant who previously was a senior partner at PricewaterhouseCoopers LLP and has held a number of Non-Executive Directorship roles, including at Irish Life & Permanent Plc, Skipton Building Society, the FSCS, TSB Bank Plc and MBNA Ltd.

Prior to her current role of CEO of Eir, Carolan held a variety of executive roles in Eir Limited, including Managing Director of Open Eir, Acting Managing Director Consumer and Chief Commercial Officer. Prior to joining Eir, she held a number of senior roles in Vodafone Ireland, including Consumer Director and Marketing Director. Carolan is a former Non-Executive Director of the Dublin Institute of Technology Foundation and the Irish Management Institute.

## KEY EXTERNAL APPOINTMENTS

None

Non-Executive Director and Chair of Audit Committee of UK Asset Resolution Limited

Chair of the Trinity Business School Advisory Board

Serves on the Board of The Ireland Funds, Ireland Chapter

Chairman, PEAL Investment Partners Limited

Non-Executive Director, Intesa Sanpaolo Life d.a.c.

Non-Executive Director, GCM Grosvenor Alternative Funds Master ICAV GCM and Grosvenor Alternative Funds ICAV

Chairman, daa plc  
Partner, PJT Partners

Patron of IFGB (Ireland Fund of Great Britain)

Non-Executive Director and Chair of Audit Committee of Credit Suisse (UK) LTD

Non-Executive Chair of the Board of London & Country Mortgages Ltd

Chief Executive Officer of Eir

Sits on the Council of Patrons for Special Olympics Ireland





**ELAINE  
MACLEAN**

Independent  
Non-Executive Director



**HELEN  
NORMOYLE**

Independent  
Non-Executive Director



**ANN  
O'BRIEN**

Independent Non-Executive  
Director  
Nominee of the Minister  
for Finance under the  
Relationship Framework in  
respect of the relationship  
between the Minister and  
AIB Group



**RAJ  
SINGH**

Independent Non-Executive  
Director  
Nominee of the Minister  
for Finance under the  
Relationship Framework in  
respect of the relationship  
between the Minister and  
AIB Group



**COLIN  
HUNT**

Chief Executive Officer



**TOMÁS  
O'MIDHEACH**

Chief Operating  
Officer and  
Deputy Chief Executive  
Officer

#### NATIONALITY

British

Irish

Irish

American

Irish

Irish

#### DATE OF APPOINTMENT

4 September 2019

17 December 2015

25 April 2019

25 April 2019

8 March 2019

13 March 2019

#### COMMITTEE MEMBERSHIP (as at 31 December 2019)

- Remuneration (Chair)
- Nomination & Corporate Governance.

- Sustainable Business Advisory (Chair).

- Remuneration
- Sustainable Business Advisory.

- Board Risk
- Sustainable Business Advisory.

None

None

#### EXPERTISE

Elaine is a highly experienced human resources director whose career began in retail, working in human resources roles at Harrods and Windsmoor before joining the Arcadia Group as Retail Operations Director and HR Director. Since then, Elaine has enjoyed a very successful senior HR leadership career culminating in her appointment as Group Human Resources Director for Legal and General plc in 2006. Elaine holds an MA in English Literature and Psychology from the University of Glasgow.

Helen is currently Marketing Director of Boots UK and Ireland. She is also Chair and Director of the Boots Charitable Trust. Helen started her career working for Infratest+GfK, based in Germany. Helen moved to Motorola, as Director of Marketing and then Director of Global Consumer Insights and Product Marketing and thereafter to Ofcom as Director of Market Research. Helen also held the roles of Chief Marketing Officer at Countrywide, Chief Marketing Officer at DFS and Director of Marketing and Audiences at the BBC.

Ann has over 30 years' experience in the financial services industry. A graduate of both University College Dublin and Trinity College Dublin, for the past 30 years, Ann has led complex management consulting engagements at many of the world's largest global banking and securities organisations. Her most recent role was as a Principal with Deloitte in New York where she was based for 10 years.

Raj has 34 years' business, risk and governance experience gained in large complex financial services organisations. Raj previously served as a non-executive director of a national credit bureau and two publicly traded financial institutions in addition to serving on the Boards of many of the major banking, insurance, reinsurance and asset management subsidiaries of the firms where he has worked. He is currently the Chief Risk Officer and Executive Committee member of EFG International, a Swiss private banking group.

In March 2019, Colin was appointed Chief Executive Officer. He joined AIB in August 2016 as Managing Director, Wholesale, Institutional & Corporate Banking. Prior to joining AIB, he was Managing Director at Macquarie Capital in Ireland. Previously, he was a Policy Adviser at the Departments of Transport and Finance, Research Director at Goodbody Stockbrokers, Head of Trading Research at Bank of Ireland Group Treasury and a country risk analyst at NatWest. He has a PhD in Economics from Trinity College Dublin.

Tomás has 25 years' experience in the financial services industry. He spent 11 years with Citibank in the UK, Spain & Dublin where he held several senior positions in Finance. He joined AIB in June 2006 to lead a finance operating model transformation project and has since held a number of senior executive positions including Head of Direct Channels & Analytics and Chief Digital Officer. In 2019 Tomás was appointed Deputy Chief Executive Officer and Executive Director.

#### KEY EXTERNAL APPOINTMENTS

None

Marketing Director, Boots UK and Ireland

None

Chief Risk Officer of EFG International

Serves on the Board of The Ireland Funds, Ireland Chapter

None

# EXECUTIVE COMMITTEE



**CATHY  
BRYCE**

Managing Director of Corporate, Institutional & Business Banking (CIB)



**GERALDINE  
CASEY**

Chief People Officer



**HELEN  
DOOLEY**

Group General Counsel



**DONAL  
GALVIN**

Chief Financial Officer



**DEIRDRE  
HANNIGAN**

Chief Risk Officer



**ROBERT  
MULHALL**

Managing Director Designate of AIB Group (UK) plc

## EXPERTISE

Cathy joined AIB from her most recent role at the National Treasury Management Agency where she held the position of Director, NewERA and NDFA. As well as her time in AIB previously, where she gained over 20 years' experience in a range of capital markets and commercial banking roles, Cathy has worked in investment banking in London with Morgan Stanley and ABN AMRO in Dublin. She is a business graduate of Trinity College Dublin and holds an MBA from INSEAD.

Geraldine joined AIB in January 2020 from her most recent role as director of People, Communications and IT at Tesco Ireland. She was also a member of the Executive Board of Tesco for the past 5 years and has a wealth of experience working closely with internal and external stakeholders. Geraldine has led large teams through Culture, Process and Organisational change. She is an accomplished business leader, having run Tesco's retail operations at national level before taking up her current role. Geraldine is a business graduate from UCC.

Helen has over 25 years' experience in legal financial services, having worked in private practice in the City of London, Hong Kong and Dublin, before taking up an in-house role as Head of Legal in EBS Building Society in 2005. EBS became part of the AIB Group in 2011 and Helen was subsequently appointed as AIB Group General Counsel in 2012. Over the last 15 years, in addition to her legal role, Helen has also held the Company Secretary position and managed the regulatory compliance and HR functions. Helen is currently responsible for the Legal & Corporate Governance function.

Donal joined AIB as Group Treasurer in September 2013 and was appointed Chief Financial Officer in March 2019. Donal has worked in domestic and international financial markets over the last 20 years. He was Managing Director in Mizuho Securities Asia, the investment banking arm of Japanese bank Mizuho, where he was responsible for Asian Global Markets. Before that, he was Managing Director in Dutch Rabobank, managing its London and Asian Global Financial Markets business and Treasurer of Rabobank International.

Deirdre joined AIB from the National Treasury Management Agency where she was Chief Risk Officer and chaired the Executive Risk Committee. She has held a number of senior international risk management roles with GE Capital and progressively senior roles in Bank of Ireland, primarily in Strategy and Risk Management. Previous to that, she worked in Retail and Corporate Banking with AIB and Rabobank. In 2010, she was admitted as a Chartered Director to the Institute of Directors in London.

Robert was announced as Managing Director Designate for AIB Group (UK) subject to regulatory approval in November 2019, prior to which he was the bank's Managing Director of Consumer Banking. Robert's career in AIB has spanned almost 25 years, covering a variety of roles up to senior executive management level. Outside of AIB, he held the position of Managing Director, Distribution & Marketing Consulting, and Financial Services with Accenture in North America from 2013 to 2015.



**BRENDAN  
O'CONNOR**

Managing Director of AIB  
Group (UK) plc



**JIM  
O'KEEFFE**

Managing Director  
of Retail Banking



**MARY  
WHITELAW**

Director of Corporate Affairs  
& Strategy

## EXPERTISE

Brendan joined AIB in 1984 and has held a number of senior roles throughout the organisation, both in New York and Dublin, including Head of AIB Global Treasury Services, Head of Corporate Banking International and Head of AIB Business Banking. He joined the Leadership Team as Head of Financial Solutions Group before moving to his current role as Managing Director of AIB Group (UK) plc in November 2015. He will step down from this role in September 2020.

Jim has worked across many aspects of Retail Banking including leadership roles in IT, Direct Channels, Mortgages and BZWBK (now Santander) in Poland. He was appointed Head of Financial Solutions Group in 2015 with responsibility for developing a strategy to support customers in financial difficulty, which resulted in a significant reduction in NPEs. He was Chief Customer & Strategic Affairs Officer from November 2018 to November 2019, when he was appointed Managing Director of Retail Banking.

Mary joined AIB in 2007 and her experience has spanned the retail, corporate and treasury businesses. She has held a number of senior leadership roles across the bank including Chief of Staff, Head of Strategy & Business Performance for Corporate and Institutional Banking and Head of Corporate Treasury Sales. Prior to joining AIB, Mary trained as a Chartered Accountant and Chartered Tax Adviser with PwC. She is a graduate of University College Dublin.



Colin Hunt (CEO) and Tomas O'Midheach (COO) are also on the Executive Committee. Their biographies can be found on page 13.

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# Business review

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## Business review – 1. Operating and financial review

### Basis of presentation

The operating and financial review is prepared using IFRS and non-IFRS measures to analyse Allied Irish Banks, p.l.c. and its subsidiaries' performance, providing comparability year on year. These performance measures are consistent with those presented to the Board and Executive Committee. Non-IFRS measures include management performance measures which are considered Alternative Performance Measures ("APMs"). APMs arise where the basis of calculation is derived from non-IFRS measures. A description of the Group's APMs and their calculation is set out on page 31. These measures should be considered in conjunction with IFRS measures as set out in the consolidated financial statements from page 183. A reconciliation between the IFRS and management performance summary income statements is set out on page 32.

Figures presented in the operating and financial review may be subject to rounding and thereby differ to the risk management section and the consolidated financial statements.

In 2019, the Group implemented the requirements of IFRS 16 *Leases* for the first time. As a result, operating lease rental costs (2018: € 63 million) in General and administrative expenses have been replaced by depreciation charges on right-of-use assets (2019: € 58 million) reported in Depreciation, impairment and amortisation and interest expense on lease liabilities (2019: € 14 million) reported in Net interest income. For further information on basis of presentation see note 1 (n) 'Accounting policies: Leases' and note 3 'Transition to IFRS 16' in the consolidated financial statements.

### Basis of calculation

Percentages are calculated on exact numbers and therefore may differ from the percentages based on rounded numbers. The impact of currency movements is calculated by comparing the results for the current reporting period to results for the comparative reporting period retranslated at exchange rates for the current reporting period.

<b>Management performance – summary income statement</b>	<b>2019 € m</b>	<b>2018 € m</b>	<b>% change</b>
Net interest income	2,071	2,099	-1
Business income	497	507	-2
Other items	128	125	2
Other income <sup>(1)</sup>	625	632	-1
Total operating income <sup>(1)</sup>	2,696	2,731	-1
Personnel expenses <sup>(1)</sup>	(774)	(730)	6
General and administrative expenses <sup>(1)(2)</sup>	(501)	(563)	-11
Depreciation, impairment and amortisation <sup>(1)</sup>	(229)	(138)	65
Total operating expenses <sup>(1)</sup>	(1,504)	(1,431)	5
Bank levies and regulatory fees <sup>(1)(2)</sup>	(104)	(99)	5
<b>Operating profit before impairment losses and exceptional items<sup>(1)</sup></b>	<b>1,088</b>	<b>1,201</b>	<b>-9</b>
Net credit impairment (charge)/ writeback	(16)	204	–
<b>Operating profit before exceptional items<sup>(1)</sup></b>	<b>1,072</b>	<b>1,405</b>	<b>-24</b>
Associated undertakings	20	12	67
Profit on disposal of property <sup>(1)</sup>	–	2	-100
<b>Profit before exceptional items<sup>(1)</sup></b>	<b>1,092</b>	<b>1,419</b>	<b>-23</b>
Property strategy	8	(81)	–
Restitution costs	(416)	(120)	–
Provision for regulatory fines	(78)	–	–
Termination benefits	(48)	(21)	–
(Loss)/ gain on disposal of loan portfolios	(40)	147	–
Restructuring costs	(18)	(20)	–
Gain on transfer of financial instruments	–	1	–
IFRS 9 costs	–	(51)	–
Loss on disposal of business activities	–	(22)	–
Total exceptional items <sup>(1)</sup>	(592)	(167)	–
<b>Profit before taxation</b>	<b>500</b>	<b>1,252</b>	<b>-60</b>
Income tax charge	(135)	(156)	-13
<b>Profit for the year</b>	<b>365</b>	<b>1,096</b>	<b>-67</b>

<sup>(1)</sup>Performance has been adjusted to exclude items viewed as exceptional by management and which management view as distorting comparability of performance year on year. The adjusted performance measure is considered an APM.

<sup>(2)</sup>Other regulatory levies and charges are now presented as bank levies and regulatory fees (€ 17 million in 2018 previously included in operating expenses has been re-presented as bank levies and regulatory fees).

## Net interest income

### Net interest income

**€2,071m**

### Net interest margin

**2.37%**

	2019 € m	2018 € m	% change
<b>Net interest income</b>			
Interest income <sup>(1)</sup>	2,334	2,330	—
Interest expense <sup>(1)</sup>	(263)	(231)	12
Net interest income	2,071	2,099	-1
Average interest earning assets	87,479	84,846	3
	%	%	Change
Net interest margin (NIM)	2.37	2.47	-0.10

### Net interest income

**€2,071m**

Net interest income of € 2,071 million decreased by € 28 million compared to 2018.

### Interest income

Interest income of € 2,334 million in 2019 was in line with 2018. An increase in interest income on loans and advances to customers, driven by higher average customer loan volumes and yields reflecting the positive impact of new lending, was offset by lower income on investment securities due to maturities and disposals of higher yielding securities and reinvestment at lower yields.

### Interest expense

Interest expense of € 263 million in 2019 increased by € 32 million compared to 2018. The lower cost of customer accounts was offset by an increase in cost of MREL-related issuances and interest expense on lease liabilities under IFRS 16. Interest expense on deposits by banks in 2018 included € 16 million income received on TLTRO funding.

### Net interest margin

**2.37%**

NIM decreased 10 bps to 2.37% in 2019 compared to 2.47% in 2018 due to higher average interest earning assets driven by excess liquidity, and the higher cost of funding including MREL-related costs.

Average interest earning assets of € 87.5 billion in 2019 increased by € 2.6 billion from 2018 primarily due to higher volumes of investment securities and funds placed with banks. This was driven by excess liquidity mainly due to higher customer account balances and proceeds from MREL-related issuances partly offset by a reduction in deposits by banks.

## Average balance sheet

	Year ended 31 December 2019			Year ended 31 December 2018		
	Average balance € m	Interest <sup>(1)</sup> € m	Average rate %	Average balance € m	Interest <sup>(1)</sup> € m	Average rate %
<b>Assets</b>						
Loans and advances to customers	61,405	2,117	3.45	60,879	2,082	3.42
Investment securities	16,755	195	1.17	15,313	226	1.47
Loans and advances to banks	9,319	22	0.24	8,654	22	0.26
<b>Average interest earning assets</b>	<b>87,479</b>	<b>2,334</b>	<b>2.67</b>	<b>84,846</b>	<b>2,330</b>	<b>2.75</b>
Non-interest earning assets	8,108			7,176		
<b>Total average assets</b>	<b>95,587</b>	<b>2,334</b>		<b>92,022</b>	<b>2,330</b>	
<b>Liabilities &amp; equity</b>						
Deposits by banks	957	11	1.15	2,771	2	0.06
Customer accounts	38,765	109	0.28	36,670	151	0.41
Other debt issued and subordinated liabilities	7,344	129	1.75	6,014	78	1.29
Lease liability	446	14	3.06	—	—	—
Trading portfolio financial liabilities less assets	—	—	—	3	—	—
<b>Average interest earning liabilities</b>	<b>47,512</b>	<b>263</b>	<b>0.54</b>	<b>45,458</b>	<b>231</b>	<b>0.51</b>
Non-interest earning liabilities	33,881			32,986		
Equity	14,194			13,578		
<b>Total average liabilities &amp; equity</b>	<b>95,587</b>	<b>263</b>		<b>92,022</b>	<b>231</b>	
<b>Net interest income</b>		<b>2,071</b>	<b>2.37</b>		<b>2,099</b>	<b>2.47</b>

<sup>(1)</sup>Negative interest income on assets amounting to € 16 million in 2019 (2018: € 11 million) is offset against interest income. Negative interest expense on liabilities amounting to € 20 million in 2019 (2018: € 25 million) is offset against interest expense.

## Business review – 1. Operating and financial review

### Other income

#### Other income<sup>(1)</sup>

**€625m**

	2019			2018			% change
	Business income € m	Other items € m	Total € m	Business income € m	Other items € m	Total € m	Total
<b>Other income<sup>(1)</sup></b>							
Net fee and commission income	478	–	478	463	–	463	3
Dividend income	26	–	26	26	–	26	-1
Net trading (loss)/ income	(8)	(49)	(57)	17	(13)	4	–
Net gain on equity investments (FVTPL)	–	74	74	–	41	41	81
Net gain on loans and advances to customers (FVTPL)	–	62	62	–	84	84	-26
Other operating income	1	41	42	1	13	14	203
Other income	<b>497</b>	<b>128</b>	<b>625</b>	507	125	632	-1

#### Other income<sup>(1)</sup>

**€625m**

Other income of € 625 million was broadly stable compared to 2018 with decreased business income of € 10 million partly offset by increased other items of € 3 million.

#### Business income

**€497m**

Business income was € 497 million in 2019 compared to € 507 million in 2018.

	2019 € m	2018 € m	% change
<b>Net fee and commission income</b>			
Customer accounts	214	211	1
Card income	84	85	-1
Lending related fees	50	45	10
Customer related foreign exchange	71	71	–
Other fees and commissions	59	51	16
Net fee and commission income	<b>478</b>	463	3

Net fee and commission income of € 478 million in 2019 increased by € 15 million compared to 2018, primarily driven by increased lending related fees and other fees and commissions.

Dividend income was € 26 million in 2019 including € 23 million received on NAMA subordinated bonds.

Net trading loss of € 8 million in 2019 compared to net trading income of € 17 million in 2018 mainly due to a reduction in income on non-customer foreign exchange contracts and credit derivative contracts.

#### Other items

**€128m**

Other items were € 128 million in 2019 compared to € 125 million in 2018.

A net gain on equity investments (FVTPL) of € 74 million in 2019 (2018: € 41 million), offset by a net loss of € 49 million on a partial hedge of the equity investments (2018: net loss of € 14 million), resulted in net income from equity investments of € 25 million in 2019, compared to € 27 million in 2018.

Net gain on loans and advances to customers (FVTPL) of € 62 million in 2019 (2018: € 84 million) represents income recognised on previously restructured loans carried at fair value through profit and loss.

Other operating income of € 41 million in 2019 (2018: € 13 million) includes a gain on disposal of investment securities of € 45 million (2018: € 15 million).

#### IFRS basis

On an IFRS basis other income, including a net loss of € 40 million on exceptional items<sup>(1)</sup>, was € 585 million in 2019 compared to € 780 million in 2018.

<sup>(1)</sup> Other income before exceptional items. A net loss of € 40 million on exceptional items in 2019 (2018: € 148 million gain) comprises: Net trading income of Nil (2018: € 1 million), Net gain on loans and advances to customers (FVTPL) € 4 million (2018: € 21 million) and Other operating income (loss on disposal of loan portfolios) € 44 million (2018: gain on disposal of loan portfolios € 126 million).

Total operating expenses<sup>(1)</sup>**€1,504m**Cost income ratio<sup>(1)</sup>**56%**

	2019 € m	2018 € m	% change
<b>Operating expenses<sup>(1)(2)</sup></b>	<b>774</b>	730	6
Personnel expenses	774	730	6
General and administrative expenses <sup>(3)</sup>	501	563	-11
Depreciation, impairment and amortisation	229	138	65
<b>Total operating expenses</b>	<b>1,504</b>	1,431	5
Staff numbers at period end <sup>(4)</sup>	9,520	9,831	-3
Average staff numbers <sup>(4)</sup>	9,855	9,801	1

Total operating expenses<sup>(1)</sup>**€1,504m**

Total operating expenses of € 1,504 million increased by € 73 million compared to 2018, driven by increased depreciation, impairment and amortisation of € 91 million and higher personnel expenses of € 44 million partly offset by lower general and administrative expenses of € 62 million.

## Personnel expenses

Personnel expenses increased by € 44 million compared to 2018 primarily due to the impact of salary inflation.

## General and administrative expenses

General and administrative expenses decreased by € 62 million compared to 2018 as operating lease rental costs (2018: € 63 million) are no longer reported in general and administrative expenses.

## Depreciation, impairment and amortisation

Depreciation, impairment and amortisation increased by € 91 million compared to 2018 due to the depreciation of right-of-use assets of € 58 million now reported in depreciation, impairment and amortisation, and an increase in depreciation as assets created under investment programmes were commissioned to operational use.

Cost income ratio<sup>(1)</sup>**56%**

Costs of € 1,504 million and income of € 2,696 million

resulted in a cost income ratio of 56% in 2019 compared to 53% in 2018.

## Bank levies and regulatory fees

**€104m**

	2019 € m	2018 € m
<b>Bank levies and regulatory fees</b>		
Irish bank levy	35	49
Deposit Guarantee Scheme	33	16
Single Resolution Fund/ BRRD <sup>(5)</sup>	16	18
Other regulatory levies and charges <sup>(3)</sup>	20	16
<b>Bank levies and regulatory fees</b>	<b>104</b>	99

The Irish bank levy of € 35 million in 2019 decreased by € 14 million compared to 2018 due to a revision of the basis on which the levy is calculated. The Deposit Guarantee Scheme in 2018 included the benefit of writebacks of € 13 million in relation to the legacy scheme.

## IFRS basis

On an IFRS basis total costs, including bank levies and regulatory fees of € 104 million and the cost of exceptional items<sup>(2)</sup> of € 573 million, were € 2,181 million in 2019 compared to € 1,823 million in 2018. This results in a cost income ratio (IFRS basis) of 82% in 2019, compared to 63% in 2018.

<sup>(1)</sup>Before bank levies and regulatory fees and exceptional items.

<sup>(2)</sup>The cost of exceptional items of € 573 million in 2019 (2018: € 293 million) comprises: Personnel expenses € 56 million (2018: € 34 million), General and administrative expenses € 500 million (2018: € 235 million) and Depreciation, impairment and amortisation € 17 million (2018: € 24 million).

<sup>(3)</sup>Other regulatory levies and charges are now presented as bank levies and regulatory fees (€ 17 million in 2018 previously included in operating expenses has been represented as bank levies and regulatory fees).

<sup>(4)</sup>Staff numbers are on a full time equivalent ("FTE") basis. Staff numbers at 31 December 2019 include 91 FTEs following the recent acquisition of Payzone.

<sup>(5)</sup>Bank Recovery and Resolution Directive ("BRRD").

## Business review – 1. Operating and financial review

### Net credit impairment (charge)/ writeback

#### (€16m)

There was a net credit impairment charge of € 16 million in 2019 comprising of a € 27 million charge on loans and advances to customers (net re-measurement of ECL allowance charge of € 117 million, offset by recoveries of amounts previously written-off of € 90 million) and a € 11 million writeback on off-balance sheet exposures. There was a net credit impairment writeback of € 204 million in 2018. This included recoveries of amounts previously written-off of € 120 million and writeback on loans and advances to customers of € 89 million.

See page 233 of the consolidated financial statements for more information.

### Income tax charge

#### €135m

The income tax charge was € 135 million in 2019 compared to a charge of € 156 million in 2018.

The effective rate was 27.0% in 2019 compared to 12.5% in 2018. The effective tax rate is influenced by the geographic mix of profit streams which may be taxed at different rates. In addition, the 2019 rate reflects a reduction of € 25 million in the deferred tax asset recognised for UK tax losses, tax provided on unrealised gains on certain equity investments and expenses not deductible for tax purposes.

For further information see note 19 'Taxation' of the consolidated financial statements.

### Total exceptional items

#### €592m

	2019 € m	2018 € m
<b>Total exceptional items</b>		
Property strategy	8	(81)
Restitution costs	(416)	(120)
Provision for regulatory fines	(78)	–
Termination benefits	(48)	(21)
(Loss)/ gain on disposal of loan portfolios	(40)	147
Restructuring costs	(18)	(20)
Gain on transfer of financial instruments	–	1
IFRS 9 costs	–	(51)
Loss on disposal of business activities	–	(22)
<b>Total exceptional items</b>	<b>(592)</b>	<b>(167)</b>

These gains/ costs were viewed as exceptional by management.

*Property strategy* relates to the continued implementation of the Group property strategy including the acquisition and development of various office locations across Dublin and the exit from Bankcentre. 2019 includes gain on disposal of land at Bankcentre of € 21 million.

*Restitution costs* include a provision of € 265 million for additional redress that may be due to a group of customers who had an option of a prevailing tracker rate. This follows a recent preliminary decision issued by the Financial Services and Pensions Ombudsman. Total potential impact is € 300 million, including a provision of € 35 million for the impact of monetary penalties from the Central Bank of Ireland included in Provision for regulatory fines. See note 2 'Critical accounting judgements and estimates' in the consolidated financial statements for further information.

Restitution costs also include a further provision for customer redress and compensation in relation to the tracker mortgage examination of € 12 million and other personal/ SME lending customer redress of € 61 million, along with associated costs.

*Provision for regulatory fines* includes a provision of € 70 million for the potential impact of monetary penalties arising from the Central Bank of Ireland investigation in respect of tracker mortgages.

*Termination benefits* relate to the cost of the voluntary severance programme.

*(Loss)/ gain on disposal of loan portfolios* reflects the disposal of loan portfolios, resulting in a net loss of € 40 million in 2019 (includes € 4 million net gain on loans and advances to customers measured at FVTPL).

*Restructuring costs* include the impairment of assets in the year.

*IFRS 9 costs* in 2018 represent IFRS 9 implementation costs.

*Loss on disposal of business activities* in 2018 relates to the recycling of cumulative unrealised foreign currency gains and losses following repatriation of part of the capital of foreign subsidiaries which had ceased trading.



## Assets

### Net loans to customers

**€60.9bn**

### New lending

**€12.3bn**

Assets	2019 € bn	2018 € bn	% change
Gross loans to customers	62.1	62.9	-1
ECL allowance	(1.2)	(2.0)	-39
Net loans to customers	60.9	60.9	—
Investment securities	17.3	16.9	3
Loans and advances to banks	13.5	8.0	69
Other assets	6.9	5.7	20
Total assets	98.6	91.5	8

### Net loans to customers

**€60.9bn**

Net loans, excluding the impact of currency movements of

€ 0.6 billion, decreased by € 0.6 billion compared to 31 December 2018 reflecting the disposal of distressed loan portfolios of net € 1.3 billion. New lending of € 12.3 billion exceeded redemptions of € 11.7 billion (including € 1.0 billion redemptions on non-performing loans).

### New lending

**€12.3bn**

New lending of € 12.3 billion in 2019 was € 0.2 billion higher

than in 2018. Personal lending was up 13% and mortgage lending was up 8% driven by a growing Irish mortgage market. Non-property lending fell 4% with strong new lending to the energy sector offset by lower syndicated lending. New lending comprises € 10.8 billion term lending in 2019 (€ 10.7 billion in 2018) and € 1.5 billion transaction lending (€ 1.4 billion in 2018).

### Non-performing loans

**€3.3bn**

### Non-performing loans ratio

**5.4%**

Non-performing loans decreased by 45% to € 3.3 billion at 31 December 2019, primarily reflecting the disposal of distressed loan portfolios of € 1.8 billion and redemptions of € 1.0 billion.

### Non-performing loans ratio

Non-performing loans as a percentage of gross loans to customers was 5.4% at 31 December 2019 compared to 9.6% at 31 December 2018.

### ECL allowance

**€1.2bn**

### Non-performing loans cover

**27%**

The ECL allowance of € 1.2 billion at 31 December 2019 decreased from € 2.0 billion at 31 December 2018 primarily reflecting the impact of the disposal of distressed loan portfolios.

### Non-performing loans cover

The ECL allowance cover rate on non-performing loans of 27% at 31 December 2019 was in line with 31 December 2018.

## Summary of movement in loans to customers

The table below sets out the movement in loans to customers from 1 January 2019 to 31 December 2019.

	Performing loans € bn	Non-performing loans € bn	Loans to customers € bn
<b>Loans to customers</b>			
Gross loans (opening balance 1 January 2019)	56.8	6.1	62.9
New lending	12.3	—	12.3
Redemptions of existing loans	(10.7)	(1.0)	(11.7)
Portfolio disposals	—	(1.8)	(1.8)
Write-offs and restructures	—	(0.3)	(0.3)
Net movement to non-performing	(0.3)	0.3	—
Foreign exchange movements	0.6	—	0.6
Other movements	0.1	—	0.1
Gross loans (closing balance 31 December 2019)	58.8	3.3	62.1
ECL allowance	(0.3)	(0.9)	(1.2)
Net loans (closing balance 31 December 2019)	58.5	2.4	60.9

## Business review – 1. Operating and financial review

### Assets (continued)

The tables below summarise the credit profile of the loan portfolio by asset class and include a range of credit metrics that the Group uses in managing the portfolio. Further information on the Group's risk profile and non-performing loans is available in the Risk management section on pages 37 to 126.

Loan portfolio profile 31 December 2019	Residential mortgages € bn	Other personal € bn	Property and construction € bn	Non-property business € bn	Total € bn
Gross loans to customers	31.5	3.0	7.3	20.3	62.1
Of which: Stage 3	2.1	0.2	0.4	0.4	3.1
Total ECL allowance	0.6	0.1	0.2	0.3	1.2
Non-performing loans	2.3	0.2	0.4	0.4	3.3
Total ECL allowance non-performing loans	0.5	0.1	0.1	0.2	0.9
ECL allowance cover non-performing loans (%)	22%	60%	35%	32%	27%
31 December 2018	€ bn	€ bn	€ bn	€ bn	€ bn
Gross loans to customers	32.3	3.1	7.9	19.6	62.9
Of which: Stage 3	3.0	0.3	1.2	1.0	5.5
Total ECL allowance	0.7	0.2	0.5	0.6	2.0
Non-performing loans	3.3	0.4	1.4	1.0	6.1
Total ECL allowance non-performing loans	0.6	0.2	0.4	0.4	1.6
ECL allowance cover non-performing loans (%)	20%	50%	29%	36%	27%

Non-performing loans 31 December 2019	Residential mortgages € bn	Other personal € bn	Property and construction € bn	Non-property business € bn	Total € bn
Collateral disposals	0.1	0.0	0.1	0.0	0.2
Unlikely to pay (including > 90 days past due)	1.9	0.2	0.3	0.3	2.7
Non-performing loans probation	0.3	0.0	0.0	0.1	0.4
Total non-performing loans	2.3	0.2	0.4	0.4	3.3
Total non-performing loans/ Total loans (%)	7.4%	6.4%	5.1%	2.2%	5.4%
31 December 2018	€ bn	€ bn	€ bn	€ bn	€ bn
Collateral disposals	0.2	0.1	0.4	0.1	0.8
Unlikely to pay (including > 90 days past due)	2.7	0.3	0.9	0.7	4.6
Non-performing loans probation	0.4	0.0	0.1	0.2	0.7
Total non-performing loans	3.3	0.4	1.4	1.0	6.1
Total non-performing loans/ Total loans (%)	10.1%	11.2%	17.9%	5.2%	9.6%

### Investment securities

Investment securities of € 17.3 billion, primarily held for liquidity purposes, have increased by € 0.4 billion from 31 December 2018.

### Loans and advances to banks

Loans and advances to banks of € 13.5 billion, including € 12.0 billion of cash and balances at central banks, were € 5.5 billion higher than 31 December 2018. The increased placement with banks was due to excess liquidity driven by increased customer account balances and the proceeds from MREL-related issuances and loan portfolio disposals.

### Other assets

Other assets of € 6.9 billion comprised:

- Deferred tax assets of € 2.7 billion<sup>(1)</sup>, in line with 31 December 2018.
- Derivative financial instruments of € 1.3 billion, € 0.4 billion increase from 31 December 2018.
- Remaining assets of € 2.9 billion, € 0.8 billion increase from 31 December 2018 mainly due to recognition of right-of-use assets under IFRS 16 of € 0.4 billion and proceeds awaiting settlement from a loan portfolio disposal of € 0.4 billion.

<sup>(1)</sup>For further information see note 2 Critical accounting judgements and estimates 'Deferred taxation' in the consolidated financial statements.

## Liabilities & equity

### Customer accounts

**€71.8bn**

### Equity

**€14.2bn**

	31 Dec 2019 € bn	31 Dec 2018 € bn	% change
<b>Liabilities &amp; equity</b>			
Customer accounts	71.8	67.7	6
Deposits by banks	0.8	0.8	-2
Debt securities in issue	3.5	4.1	-15
Subordinated liabilities	4.6	2.4	92
Other liabilities	3.7	2.6	42
Total liabilities	84.4	77.6	9
Equity	14.2	13.9	2
Total liabilities & equity	98.6	91.5	8
	%	%	Change
Loan to deposit ratio	85	90	-5

### Customer accounts

**€71.8bn**

Customer accounts, excluding the impact of currency

movements of € 0.6 billion, increased by € 3.5 billion compared to 31 December 2018. Current accounts increased by € 3.4 billion reflecting the continued strong Irish macroeconomic backdrop.

### Loan to deposit ratio

The loan to deposit ratio decreased to 85% at 31 December 2019 compared to 90% at 31 December 2018 driven by increased levels of customer accounts.

### Deposits by banks

Deposits by banks of € 0.8 billion were in line with 31 December 2018.

### Debt securities in issue

Debt securities of € 3.5 billion decreased by € 0.6 billion from 31 December 2018.

### Subordinated liabilities

Subordinated liabilities of € 4.6 billion increased by € 2.2 billion from 31 December 2018.

### Other liabilities

Other liabilities of € 3.7 billion comprised:

- Derivative financial instruments of € 1.2 billion, € 0.3 billion increase from 31 December 2018.
- Remaining liabilities of € 2.5 billion, € 0.8 billion increase from 31 December 2018 driven by recognition of lease liabilities under IFRS 16 of € 0.4 billion and an increase in provisions for liabilities of € 0.3 billion.

### Equity

**€14.2bn**

Equity increased by € 0.3 billion to € 14.2 billion compared to

€ 13.9 billion at 31 December 2018, including the issuance of € 0.5 billion Additional Tier 1 securities in October 2019.

The table below sets out the movements in the year.

Equity	€ bn
<b>Opening balance (1 January 2019)</b>	<b>13.9</b>
Profit for the year	0.4
Other comprehensive income:	
Cash flow hedging reserves/ other <sup>(1)</sup>	0.1
Pension reserve	(0.2)
Dividends/ distributions paid	(0.5)
Issue of Additional Tier 1 securities	0.5
<b>Closing balance (31 December 2019)</b>	<b>14.2</b>

<sup>(1)</sup>Of which € 184 million relates to movements in the cash flow hedging reserves in the year due to reductions in market interest rates.

# Business review – 1. Operating and financial review

## Segment reporting

### Segment overview

Following changes to the Group's operating model in 2019 performance is now managed and reported across Retail Banking, Corporate, Institutional & Business Banking ("CIB"), AIB UK and Group segments. The allocation of costs by segment has been amended to reflect the revised operating model. In addition, the methodology used to allocate funding and liquidity income/ charges by segment has been revised. Figures for the prior year have been restated on a comparative basis. Segment performance excludes exceptional items.

### Retail Banking

Retail Banking comprises Homes & Consumer, SME and Financial Solutions Group ("FSG") in a single integrated segment, focused on meeting the current, emerging and future needs of our personal and SME customers.

- Homes & Consumer is responsible for meeting the homes needs of customers in Ireland across the AIB, EBS and Haven brands and delivering innovative and differentiated products, propositions and services to meet our customers' everyday banking needs through an extensive range of physical and digital channels. Our purpose is to achieve a seamless, transparent and simple customer experience in all of our propositions across current accounts, personal lending, payments and credit cards, deposits, insurance and wealth to maintain and grow our market leading position.
- SME is a leading provider of financial services to micro and small SMEs through our sector-led strategy and local expertise with an extensive product and proposition offering across a number of channels. Our purpose is to help our customers create and build sustainable businesses in their communities.
- FSG is a standalone dedicated workout unit to which the Group has migrated the management of the majority of its non-performing exposures ("NPEs"), predominantly consisting of homes, consumer and SME products, with the objective of delivering the Group's NPE strategy to reduce NPEs in line with European norms.

### Corporate, Institutional & Business Banking ("CIB")

CIB provides institutional, corporate and business banking services to the Group's larger customers and customers requiring specific sector or product expertise. CIB's relationship driven model serves customers through sector specialist teams including: corporate banking; real estate finance; business banking and energy; climate action and infrastructure. In addition to traditional credit products, CIB offers customers foreign exchange and interest rate risk management products, cash management products, trade finance, mezzanine finance, structured and specialist finance, equity investments and corporate finance advisory services, as well as Private Banking services and advice. CIB also has syndicated and international finance teams based in Dublin and in New York.

### AIB UK

AIB UK offers retail and business banking services in two distinct markets, a sector-led corporate and commercial bank supporting businesses in Great Britain ("Allied Irish Bank (GB)"), and a retail and business bank in Northern Ireland ("AIB (NI)").

### Group

Group comprises wholesale treasury activities and Group control and support functions. Treasury manages the Group's liquidity and funding positions and provides customer treasury services and economic research. The Group control and support functions include Business & Customer Services, Risk, Group Internal Audit, Finance, Legal & Corporate Governance, Human Resources and Corporate Affairs & Strategy.

### Segment allocations

The segments' performance statements include all income and directly related costs, excluding overheads which are managed centrally and the costs of which are included in the Group segment. Funding and liquidity income/ charges are based on each segment's funding requirements and the Group's funding cost profile, which is informed by wholesale and retail funding costs. Income attributable to capital is allocated to segments based on each segment's capital requirement.

## Retail Banking

Retail Banking contribution statement	2019 € m	2018 € m	% change
Net interest income	1,234	1,335	-8
Other income	398	390	2
Total operating income	1,632	1,725	-5
Total operating expenses <sup>(1)</sup>	(923)	(875)	5
Bank levies and regulatory fees <sup>(1)</sup>	(2)	(1)	36
Operating contribution before impairments and exceptional items	707	849	-17
Net credit impairment writeback	17	247	-93
Operating contribution before exceptional items	724	1,096	-34
Associated undertakings	17	10	66
Contribution before exceptional items	741	1,106	-33

### Net interest income

**€1,234m** Net interest income has decreased by € 101 million compared to 2018 reflecting the impact on income of the continued deleveraging of non-performing loans and the increased cost of MREL-related debt funding. This was partially offset by the positive impact of new lending growth.

### Other income

**€398m** Other income increased by € 8 million compared to 2018, with increased net fee and commission income partly offset by lower income recognised on previously restructured loans. Net fee and commission income includes € 2 million following the completion of the acquisition of Payzone in November 2019.

### Total operating expenses

**€923m** Total operating expenses increased by € 48 million compared to 2018, driven by an increase in depreciation as assets created under investment programmes were commissioned to operational use and higher personnel costs due to the impact of salary inflation and Payzone acquisition.

### Net credit impairment writeback

**€17m** There was a net credit impairment writeback of € 17 million in 2019 comprising of a € 10 million writeback on loans and advances to customers and a € 7 million writeback on off-balance sheet exposures. The € 10 million writeback comprises recoveries of amounts previously written-off of € 87 million, offset by net re-measurement of ECL allowance charge of € 77 million. There was a net credit impairment writeback of € 247 million in 2018.

Retail Banking balance sheet metrics	31 Dec 2019 € bn	31 Dec 2018 € bn	% change
Mortgages	2.9	2.7	
Personal	1.0	0.9	
Property	0.1	0.1	
Non-property business	0.9	0.8	
<b>New lending</b>	<b>4.9</b>	4.5	10
Mortgages	29.6	30.4	
Personal	2.8	2.8	
Property	0.9	1.8	
Non-property business	3.3	4.1	
<b>Gross loans</b>	<b>36.6</b>	39.1	-6
ECL allowance	(1.1)	(1.8)	-35
<b>Net loans</b>	<b>35.5</b>	37.3	-5
Current accounts	25.5	22.9	11
Deposits	23.1	22.4	3
<b>Customer accounts</b>	<b>48.6</b>	45.3	7

### New lending

**€4.9bn** New lending of € 4.9 billion was up 10% with increases across all business lines as market share remained stable in a competitive environment.

### Net loans

**€35.5bn** Net loans decreased by € 1.8 billion mainly reflecting the disposal of portfolios of distressed loans of € 1.3 billion and redemptions in the non-performing loan book of € 0.8 billion.

### ECL allowance

**€1.1bn** The ECL allowance of € 1.1 billion at 31 December 2019 decreased by € 0.7 billion from € 1.8 billion at 31 December 2018 primarily reflecting the portfolio disposals of distressed loans.

### Customer accounts

**€48.6bn** Customer accounts increased by € 3.3 billion compared to 31 December 2018 with increased current accounts of € 2.6 billion reflecting the continued strong Irish macroeconomic backdrop.

<sup>(1)</sup>Other regulatory levies and charges are now presented as bank levies and regulatory fees (€ 1 million in 2018 previously included in operating expenses has been represented as bank levies and regulatory fees).



## Business review – 1. Operating and financial review

### Corporate, Institutional & Business Banking (“CIB”)

CIB contribution statement	2019 € m	2018 € m	% change
Net interest income	471	387	22
Other income	87	115	-25
Total operating income	558	502	11
Total operating expenses	(115)	(108)	6
Operating contribution before impairments and exceptional items	443	394	13
Net credit impairment charge	(18)	(22)	-18
Contribution before exceptional items	425	372	14

CIB balance sheet metrics	31 Dec 2019 € bn	31 Dec 2018 € bn	% change
Mortgages	0.1	0.1	
Personal	0.1	0.0	
Property	1.3	1.4	
Non-property business	3.5	3.9	
New lending	5.0	5.4	-8
Mortgages	0.6	0.6	
Personal	0.1	0.1	
Property	4.3	4.0	
Non-property business	11.2	10.5	
Gross loans	16.2	15.2	7
ECL allowance	0.0	0.0	
Net loans	16.2	15.2	7
Investment securities	0.7	0.4	61
Current accounts	7.4	7.0	6
Deposits	3.9	3.8	3
Customer accounts	11.3	10.8	5

#### Net interest income

**€471m** Net interest income increased by € 84 million compared to 2018 reflecting higher average loan volumes.

#### Other income

**€87m** Other income decreased by € 28 million compared to 2018 primarily due to a one-off gain in 2018 on loans and advances to customers measured at FVTPL and a reduction in net gain on equity investments measured at FVTPL in 2019.

#### Total operating expenses

**€115m** Total operating expenses increased by € 7 million compared to 2018. The increase was primarily driven by increased personnel costs to support business growth.

#### Net credit impairment charge

**€18m** There was a net credit impairment charge of € 18 million in 2019 comprising of a € 21 million charge on loans and advances to customers and a € 3 million writeback on off-balance sheet exposures. There was a net credit impairment charge of € 22 million in 2018.

#### New lending

**€5.0bn** New lending of € 5.0 billion was € 0.4 billion lower than 2018. The reduction was primarily driven by lower syndicated lending partly offset by an increase in lending to the energy, climate action and infrastructure sectors.

#### Net loans

**€16.2bn** Net loans of € 16.2 billion at 31 December 2019 increased by € 1.0 billion compared to € 15.2 billion at 31 December 2018. The growth in net loans was primarily driven by the property and energy, climate action and infrastructure sectors.

#### Investment securities

**€0.7bn** Investment securities of € 0.7 billion were € 0.3 billion higher than 31 December 2018.

#### Customer accounts

**€11.3bn** Current accounts of € 7.4 billion were € 0.4 billion higher than 31 December 2018. Deposits of € 3.9 billion were broadly in line with 31 December 2018.

## AIB UK

AIB UK contribution statement	2019 £ m	2018 £ m	% change
Net interest income	235	226	4
Other income	59	45	32
Total operating income	294	271	9
Total operating expenses	(154)	(135)	15
Bank levies and regulatory fees	–	1	–
Operating contribution before impairments and exceptional items	140	137	2
Net credit impairment charge	(13)	(18)	-29
Operating contribution before exceptional items	127	119	7
Associated undertakings	3	2	64
Profit on disposal of property	–	2	–
Contribution before exceptional items	130	123	6
Contribution before exceptional items € m	148	138	7

AIB UK balance sheet metrics	31 Dec 2019 £ bn	31 Dec 2018 £ bn	% change
AIB GB	1.8	1.6	18
AIB NI	0.3	0.4	-30
New lending	2.1	2.0	7
AIB GB	5.6	5.4	3
AIB NI	2.2	2.2	1
Gross loans	7.8	7.6	3
ECL allowance	(0.1)	(0.2)	-36
Net loans	7.7	7.4	4
Current accounts	5.8	5.8	-1
Deposits	3.0	3.1	-2
Customer accounts	8.8	8.9	-1

## Net interest income

**£235m** Net interest income increased by £ 9 million compared to 2018, with 2019 benefiting from the impact of the base rate rise in August 2018.

## Other income

**£59m** Other income increased by £ 14 million compared to 2018 primarily driven by an increase in net trading income. Loss on disposal of loans was Nil in 2019 compared to £ 4 million in 2018. Net fee and commission income was in line with 2018.

## Total operating expenses

**£154m** Total operating expenses increased by £ 19 million compared to 2018 due to an increase in depreciation as assets created under investment programmes were commissioned to operational use.

## Net credit impairment charge

**£13m** There was a net credit impairment charge of £ 13 million in 2019 primarily driven by a net re-measurement charge on a small number of cases. There was a net credit impairment charge of £ 18 million in 2018.

## New lending

**£2.1bn** New lending of £ 2.1 billion in 2019 increased by £ 0.1 billion compared to 2018.

## Net loans

**£7.7bn** Net loans of £ 7.7 billion increased by £ 0.3 billion compared to 31 December 2018 primarily driven by net lending growth.

## Customer accounts

**£8.8bn** Customer accounts of £ 8.8 billion at 31 December 2019 were broadly in line with 31 December 2018.

## Business review – 1. Operating and financial review

### Group

	2019 € m	2018 € m	% change
<b>Group contribution statement</b>			
Net interest income	98	122	-20
Other income	72	76	-5
Total operating income	170	198	-14
Total operating expenses <sup>(1)</sup>	(290)	(296)	-2
Bank levies and regulatory fees <sup>(1)</sup>	(102)	(99)	3
Contribution before exceptional items	(222)	(197)	13

#### Net interest income

**€98m** Net interest income decreased by € 24 million compared to 2018 primarily driven by interest expense on lease liabilities under IFRS 16 reported in Group.

#### Other income

**€72m** Other income decreased by € 4 million compared to 2018 driven by an increase in net trading loss partly offset by an increase in net gain on equity investments measured at FVTPL and an increase in other operating income including gain on disposal of investment securities.

#### Total operating expenses

**€290m** Total operating expenses of € 290 million decreased by € 6 million compared to 2018.

#### Bank levies and regulatory fees

**€102m** Bank levies and regulatory fees of € 102 million in 2019 include the Irish bank levy of € 35 million, the Deposit Guarantee Scheme of € 33 million, the Single Resolution Fund € 16 million, and other regulatory levies and charges of € 18 million.

	31 Dec 2019 € bn	31 Dec 2018 € bn	% change
<b>Group balance sheet metrics</b>			
Gross loans	0.1	0.1	22
Investment securities	16.6	16.5	–
Customer accounts	1.5	1.7	-16

#### Investment securities

**€16.6bn** Investment securities of € 16.6 billion primarily held for liquidity purposes were broadly in line with 31 December 2018.

#### Customer accounts

**€1.5bn** Customer accounts decreased by € 0.2 billion compared to 31 December 2018.

<sup>(1)</sup>Other regulatory levies and charges are now presented as bank levies and regulatory fees (€ 16 million in 2018 previously included in operating expenses has been represented as bank levies and regulatory fees).

### Alternative performance measures

The following is a list, together with a description, of APMs used in analysing the Group's performance, provided in accordance with the European Securities and Markets Authority ("ESMA") guidelines.

<i>Average rate</i>	Interest income/ expense for balance sheet categories divided by corresponding average balance.
<i>Average balance</i>	Average balances for interest-earning assets are based on daily balances for all categories with the exception of loans and advances to banks, which are based on a combination of daily/ monthly balances. Average balances for interest-earning liabilities are based on a combination of daily/ monthly balances, with the exception of customer accounts which are based on daily balances.
<i>Cost income ratio</i>	Total operating expenses excluding exceptional items, bank levies and regulatory fees divided by total operating income excluding exceptional items.
<i>Cost income ratio (IFRS basis)</i>	Total operating expenses divided by total operating income.
<i>Exceptional items</i>	<p>Performance measures have been adjusted to exclude items viewed as exceptional by management and which management view as distorting comparability of performance year on year. The adjusted performance measure is considered an APM. A reconciliation between the IFRS and management performance summary income statements is set out on page 32. Exceptional items include:</p> <ul style="list-style-type: none"> <li>– <i>Property strategy</i> relates to the implementation of the Group property strategy including the exit from Bankcentre and the acquisition and development of various office locations across Dublin.</li> <li>– <i>Restitution costs</i> include provision for potential customer redress and compensation in relation to the tracker mortgage examination, and other personal/ SME lending customer redress, along with associated costs.</li> <li>– <i>Provision for regulatory fines</i> includes a provision for the potential impact of monetary penalties arising from the Central Bank of Ireland investigation in respect of tracker mortgages.</li> <li>– <i>Termination benefits</i> reflect costs associated with the reduction in employees arising from the voluntary severance programme.</li> <li>– <i>(Loss)/ gain on disposal of loan portfolios</i> includes net (loss)/ gain on disposals and net gain on loans and advances to customers measured at FVTPL.</li> <li>– <i>Restructuring costs</i> include the impairment of assets in the year.</li> <li>– <i>IFRS 9 costs</i> in 2018 represent IFRS 9 implementation costs.</li> <li>– <i>Loss on disposal of business activities</i> in 2018 relates to the recycling of cumulative unrealised foreign currency gains and losses following repatriation of part of the capital of foreign subsidiaries which have ceased trading.</li> </ul>
<i>Loan to deposit ratio</i>	Net loans and advances to customers divided by customer accounts.
<i>Net interest margin</i>	Net interest income divided by average interest-earning assets.
<i>Non-performing exposures</i>	Non-performing exposures as defined by the European Banking Authority, include loans and advances to customers (non-performing loans) and off-balance sheet commitments such as loan commitments and financial guarantee contracts.
<i>Non-performing loans cover</i>	ECL allowance on non-performing loans as a percentage of non-performing loans.
<i>Non-performing loans ratio</i>	Non-performing loans as a percentage of total gross loans.
<i>Return on Tangible Equity (RoTE)</i>	Details of AIB Group's RoTE is set out in the Capital Section on page 36.
<i>Management performance - summary income statement</i>	<p>The following line items in the management performance summary income statement are considered APMs:</p> <ul style="list-style-type: none"> <li>• Other income</li> <li>• Total operating income</li> <li>• Personnel expenses</li> <li>• General and administrative expenses</li> <li>• Depreciation, impairment and amortisation</li> <li>• Total operating expenses</li> <li>• Bank levies and regulatory fees</li> <li>• Operating profit before impairment losses and exceptional items</li> <li>• Operating profit before exceptional items</li> <li>• Profit on disposal of property</li> <li>• Profit before exceptional items</li> <li>• Total exceptional items</li> </ul>

## Business review – 1. Operating and financial review

### Reconciliation between IFRS and management performance summary income statements

Performance has been adjusted to exclude items viewed as exceptional by management and which management view as distorting comparability of performance year on year. The adjusted performance measure is considered an APM. A reconciliation of management performance measures to the directly related IFRS measures, providing their impact in respect of specific line items and the overall summary income statement, is set out below.

IFRS – summary income statement	2019 € m	2018 € m
Net interest income	2,071	2,099
Other income	585	780
Total operating income	2,656	2,879
Total operating expenses	(2,181)	(1,823)
<b>Operating profit before impairment losses</b>	<b>475</b>	<b>1,056</b>
Net credit impairment (charge)/ writeback	(16)	204
<b>Operating profit</b>	<b>459</b>	<b>1,260</b>
Associated undertakings	20	12
Profit/ (loss) on disposals	21	(20)
<b>Profit before taxation</b>	<b>500</b>	<b>1,252</b>
Income tax charge	(135)	(156)
<b>Profit for the year</b>	<b>365</b>	<b>1,096</b>

### Adjustments – between IFRS and management performance

<b>Other income</b>	<b>of which: exceptional items</b>			
	Gain on transfer of financial instruments	–	(1)	
	Loss/ (gain) on disposal of loan portfolios	40	(147)	(148)
<b>Total operating expenses</b>			<b>104</b>	99
<b>of which: exceptional items</b>				
	Restitution costs	416	120	
	Provision for regulatory fines	78	–	
	Termination benefits	48	21	
	Restructuring costs	18	20	
	Property strategy	13	81	
	IFRS 9 costs	–	51	293
<b>Profit/ (loss) on disposals</b>				
	<b>of which: exceptional items</b>			
	Property strategy	(21)	–	
	Loss on disposal of business activities	–	22	22

### Management performance – summary income statement

Net interest income	2,071	2,099
Other income <sup>(1)</sup>	625	632
Total operating income <sup>(1)</sup>	2,696	2,731
Total operating expenses <sup>(1)</sup>	(1,504)	(1,431)
Bank levies and regulatory fees <sup>(1)</sup>	(104)	(99)
<b>Operating profit before impairment losses and exceptional items<sup>(1)</sup></b>	<b>1,088</b>	<b>1,201</b>
Net credit impairment (charge)/ writeback	(16)	204
<b>Operating profit before exceptional items<sup>(1)</sup></b>	<b>1,072</b>	<b>1,405</b>
Associated undertakings	20	12
Profit on disposal of property <sup>(1)</sup>	–	2
<b>Profit before exceptional items<sup>(1)</sup></b>	<b>1,092</b>	<b>1,419</b>
Total exceptional items <sup>(1)</sup>	(592)	(167)
<b>Profit before taxation</b>	<b>500</b>	<b>1,252</b>
Income tax charge	(135)	(156)
<b>Profit for the year</b>	<b>365</b>	<b>1,096</b>

<sup>(1)</sup>Performance has been adjusted to exclude items viewed as exceptional by management and which management view as distorting comparability of performance year on year. The adjusted performance measure is considered an APM.

## Business review – 2. Capital

### Objectives\*

The capital position at 31 December 2019 is calculated under the prudential scope of consolidation of AIB Group plc. The objectives of AIB Group's capital management policy are to at all times comply with regulatory capital requirements and to ensure that AIB Group has sufficient capital to cover the current and future risk inherent in its business and to support its future development. Detail on the management of capital and capital adequacy risk can be found in 'Risk management 2.3' on page 110.

### Regulatory capital and capital ratios

	CRD IV transitional basis		CRD IV fully loaded basis	
	31 December 2019 € m	31 December 2018 € m	31 December 2019 € m	31 December 2018 € m
<b>Equity</b>	<b>14,230</b>	13,858	<b>14,230</b>	13,858
Less: Additional Tier 1 Securities	(990)	(494)	(990)	(494)
Proposed ordinary dividend	(217)	(461)	(217)	(461)
Regulatory adjustments:				
Intangible assets	(798)	(682)	(798)	(682)
Cash flow hedging reserves	(469)	(285)	(469)	(285)
IFRS 9 CET1 transitional add-back	251	298	–	–
Pension	(31)	(183)	(31)	(183)
Deferred tax	(1,334)	(1,079)	(2,667)	(2,697)
Expected loss deduction	(8)	(21)	(8)	(21)
Other	(45)	(42)	(45)	(42)
	(2,434)	(1,994)	(4,018)	(3,910)
<b>Total common equity tier 1 capital</b>	<b>10,589</b>	10,909	<b>9,005</b>	8,993
<b>Additional tier 1 capital</b>				
Additional Tier 1 issuance	496	–	496	–
Instruments issued by subsidiaries that are given recognition in additional tier 1 capital	129	235	159	316
<b>Total additional tier 1 capital</b>	<b>625</b>	235	<b>655</b>	316
<b>Total tier 1 capital</b>	<b>11,214</b>	11,144	<b>9,660</b>	9,309
<b>Tier 2 capital</b>				
Subordinated debt	500	–	500	–
Instruments issued by subsidiaries that are given recognition in tier 2 capital	426	415	507	531
<b>Total tier 2 capital</b>	<b>926</b>	415	<b>1,007</b>	531
<b>Total capital</b>	<b>12,140</b>	11,559	<b>10,667</b>	9,840
<b>Risk-weighted assets</b>				
Credit risk	46,811	46,209	46,689	46,052
Market risk	473	371	473	371
Operational risk	4,700	4,624	4,700	4,624
Credit valuation adjustment	137	392	137	392
<b>Total risk-weighted assets</b>	<b>52,121</b>	51,596	<b>51,999</b>	51,439
	%	%	%	%
<b>Common equity tier 1 ratio</b>	<b>20.3</b>	21.1	<b>17.3</b>	17.5
<b>Tier 1 ratio</b>	<b>21.5</b>	21.6	<b>18.6</b>	18.1
<b>Total capital ratio</b>	<b>23.3</b>	22.4	<b>20.5</b>	19.1

\*Forms an integral part of the audited financial statements



## Business review – 2. Capital

### Capital requirements

The table below sets out the capital requirements at 31 December 2019 and the pro forma requirements for 2020 and 2021. The table does not include Pillar 2 Guidance (“P2G”) which is not publicly disclosed.

Regulatory Capital Requirements	Actual	Pro Forma	
	31 Dec 2019	31 Dec 2020	31 Dec 2021
<b>CET1 Requirements</b>			
Pillar 1	4.50%	4.50%	4.50%
Pillar 2 requirement (P2R)	3.15%	3.00%	3.00%
Combined buffer requirement	3.90%	4.60%	5.10%
Capital Conservation Buffer (CCB)	2.50%	2.50%	2.50%
O-SII buffer	0.50%	1.00%	1.50%
<i>Countercyclical buffer (CCyB) Impact</i>			
Irish exposures	0.70%	0.70%	0.70%
UK exposures	0.20%	0.40%	0.40%
<b>CET1 Requirement</b>	<b>11.55%</b>	<b>12.10%</b>	<b>12.60%</b>
<b>Pillar 1 AT1 / Tier 2</b>	<b>3.50%</b>	<b>3.50%</b>	<b>3.50%</b>
<b>Total Capital Requirement</b>	<b>15.05%</b>	<b>15.60%</b>	<b>16.10%</b>

AIB Group's minimum CET1 requirement was 11.55% in 2019 and is expected to be 12.1% by the end of 2020.

The Other Systemically Important Institution (“O-SII”) buffer of 0.5% will rise to 1.0% on 1 July 2020 and 1.5% on 1 July 2021.

The countercyclical capital buffer (CCyB) for Irish exposures of 1.0% equates to a 0.7% Group capital requirement. The CCyB requirement for UK exposures is currently 1% and equates to a 0.2% Group capital requirement. This will rise to 2% from 16 December 2020 which will equate to a 0.4% Group requirement. Other jurisdictional CCyB in place have a negligible impact on Group capital requirements.

The Minister for Finance has agreed to a Central Bank of Ireland request to transpose the Systemic Risk Buffer (“SyRB”) into Irish Law. The timing of introduction, quantum and the inter-relationship of the SyRB with other buffers is not yet known.

The minimum requirement for the total capital ratio was 15.05% at 31 December 2019 and will increase to 15.6% by the end of 2020.

### Capital ratios at 31 December 2019

#### Fully Loaded Ratio

The fully loaded CET1 ratio decreased to 17.3% at 31 December 2019 from 17.5% at 31 December 2018 with profit for the year attributable to equity holders of the parent less proposed ordinary dividend (+0.3%) offset by the increase in RWA following the implementation of IFRS 16 (-0.2%), an increase in intangible assets of (-0.2%) and other capital adjustments (-0.1%).

The fully loaded total capital ratio increased to 20.5% at 31 December 2019 from 19.1% at 31 December 2018.

The increase in the ratio was driven by the CET1 movements outlined above and two new capital issuances in late 2019 comprising € 0.5 billion AT1 and € 0.5 billion Tier 2 securities.

#### Transitional Ratio

The transitional CET1 ratio decreased to 20.3% at 31 December 2019 from 21.1% at 31 December 2018.

This decrease was mainly driven by the movements detailed above and an additional year's phasing out of the deferred tax asset deduction.

At 31 December 2019, the transitional total capital ratio increased to 23.3% from 22.4% at 31 December 2018.

### Targeted Review of Internal Models (TRIM)

The table below shows the pro forma impact of the draft AIB mortgage TRIM outcome, which is not expected to be materially different from the final decision.

TRIM adjusted capital metrics	Expected Impact	2019 Pro Forma
<b>Fully Loaded</b>	€ m	€ m
CET1 impact	(90)	8,915
RWA impact	2,200	54,199
CET1 ratio	(0.9)%	16.4%

The ECB's TRIM process with respect to AIB's Irish mortgages is nearing completion with the final decision expected to be received in the coming months.

The pro forma capital impact at 31 December 2019 is 90 basis points which would reduce the fully loaded CET1 ratio to 16.4% from the reported 17.3% and the total capital ratio to 19.6% from the reported 20.5%.

## Leverage ratio

Based on the full implementation of CRD IV, the fully loaded leverage ratio, under the Delegated Act implemented in January 2015, was 9.7% at 31 December 2019 (10.1% at 31 December 2018).

Total leverage exposures (transitional) basis increased by € 7.0 billion in the year, mainly driven by increases in cash and balances at central banks € 5.4 billion, property plant and equipment € 0.5 billion, investment securities € 0.4 billion and derivative financial instruments € 0.4 billion.

Leverage Ratio Metrics	2019 € m	2018 € m
Total Exposure (Transitional Basis)	101,126	94,086
Total Exposure (Fully Loaded)	99,548	92,467
Tier 1 Capital (Transitional Basis)	11,214	11,144
Tier 1 Capital (Fully Loaded)	9,660	9,309
Leverage Ratio (Transitional Basis)	11.1%	11.8%
Leverage Ratio (Fully Loaded)	9.7%	10.1%

## Finalisation of Basel III

AIB Group continues to closely monitor regulatory developments to ensure that it maintains a strong capital position.

One of the key areas of regulatory development is the finalisation of Basel III reforms, exact implementation details will be confirmed once the finalised requirements are transposed into law over the course of the next few years. Initial assessments signal upward pressure on RWAs, mostly in relation to operational risk.

In relation to RWA floors, AIB Group's high RWA density make it less likely to be severely impacted by their introduction.

## Minimum Requirement for Own Funds and Eligible Liabilities ("MREL")

AIB Group continues to work towards its MREL target to ensure that there is sufficient loss absorption and re-capitalisation capability. AIB Group has completed issuances of € 4.3 billion of the € 5 billion MREL eligible liabilities needed to meet its MREL issuance target, of which € 2.6 billion was issued in 2019.

The Single Resolution Board ("SRB") has set AIB Group's MREL target at 16.76% of Total Liabilities and Own Funds ("TLOF") (representing 28.22% of RWA at 31 December 2017) to be met by 1 January 2021.

At 31 December 2019, AIB Group had an actual MREL ratio of 16.27% of Total Liabilities and Own Funds and 28.50% of RWA.

AIB Group estimates issuances of approximately € 1 billion per annum to meet and maintain MREL targets.

AIB Group continues to monitor changes in MREL requirements together with developments in the SRB's MREL Policy which has the potential to impact on its MREL target.

## Dividends

The Board of AIB Group plc proposes to pay an ordinary dividend of € 0.08 cent per share totalling € 217 million from 2019 profits. This is subject to shareholder approval at the AIB Group plc Annual General Meeting in April 2020.

## Ratings

### Allied Irish Banks, p.l.c.

Moody's upgraded its rating by one notch to A2, with stable outlook. This upgrade is driven by the significant improvements in asset quality. Fitch upgraded its rating by two notches to BBB+, with stable outlook. These upgrades reflect, inter alia, AIB Group plc MREL issuances which, when downstreamed to Allied Irish Banks, p.l.c., create an additional buffer for senior creditors.

Long term Ratings	Moody's	31 December 2019	
		S&P	Fitch
Long term	A2	BBB+	BBB+
Outlook	Stable	Stable	Stable
Investment grade	✓	✓	✓

Long term Ratings	Moody's	31 December 2018	
		S&P	Fitch
Long term	A3	BBB+	BBB-
Outlook	Positive	Stable	Positive
Investment grade	✓	✓	✓

## Business review – 2. Capital

### Return on Tangible Equity (“RoTE”) – AIB Group\*

The table below sets out the calculation of AIB Group's RoTE for 2019 and 2018 under the methodology that was adopted in 2017 when RoTE was set as a medium term financial target (i.e. 10% for the period 2017-2019).

Return on Tangible Equity (RoTE)	2019	2018
Profit after tax	364	1,092
AT1 coupons paid	(37)	(37)
Reduction in carrying value of deferred tax assets in respect of carried forward losses	16	114
Attributable earnings (numerator)	343	1,169
Target CET1 – 13% of risk-weighted assets (average)	6,723	6,712
Deferred tax assets – unutilised tax losses (average)	2,682	2,730
Tangible equity (denominator)	9,405	9,442
<b>Return on Tangible Equity</b>	<b>3.6%</b>	<b>12.4%</b>

\*RoTE is considered an Alternative Performance Measure.

As part of Strategy 2020-2022, AIB Group has now set a revised financial target for RoTE of greater than 8% in the medium term (i.e. over the period to 2022). In addition, AIB Group has also revised its approach to the calculation of RoTE.

This is now calculated as follows: Profit after tax less AT1 coupons paid divided by the CET1 target capital on a fully loaded basis.

This revised RoTE calculation is seen as more appropriate on a go forward basis as it reflects the internal measurement for the deployment of capital and is more in line with the calculation commonly used by investors and analysts in the marketplace.

AIB Group has revised its CET1 target to greater than 14% in 2020 (previously 13%).

The pro forma RoTE under the revised methodology together with a CET1 of 14% is 4.5% for 2019.

### Return on Assets

The Return on Assets (RoA) for AIB and AIB Group for 2019 was 0.4% (2018: 1.2%).

# Risk management

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# Risk management – 1. Framework

## 1. Introduction

Risk management is central to how the Group conducts its business and how it helps its customers to achieve their dreams and ambitions while safeguarding the Group. The following sections outline the Risk Management Framework in place throughout 2019.

The risk management structure in the Group includes defined lines of authority and accountability, effective processes to identify, manage, monitor and report the risks to which the Group is or might be exposed to. Clear responsibilities for risk are defined across the Group through a three lines of defence model which ensures effective independent oversight and assurance in respect of key decisions.

The Group's Risk Management Framework sets out how risk is managed and articulates the integrated approach to risk management within the Group including its licenced subsidiaries. The Risk Management Framework supports the Group in achieving its strategic ambitions by providing a clear, concise and comprehensive approach to the governance, implementation and embedding of risk management practices. The Risk Management Framework is reviewed and approved annually by the Board.

### 1.1 Risk management principles

The twelve principles below governing the design and operation of effective risk management within the Group.

#### Strategy and appetite

1. The Board has ultimate responsibility for the governance of all risk taking activity in the Group
2. The Group's Risk Appetite Statement defines the amount of risk that the Group is willing to accept or tolerate in order to deliver on its strategic and business objectives
3. The Group has adopted a three lines of defence model

#### Identification and assessment

4. The Group identifies, assesses and reports all its material risks
5. Risk management is embedded in the strategic planning, performance management and strategic decision making processes of the Group
6. The Group develops and uses models across a range of risks and activities to inform key strategic business and financial processes

#### Monitoring, escalating and reporting

7. The Group understands, manages, measures, monitors and reports all risk it takes or originates
8. The Group aims to provide clarity in all its communications which will help to better inform business decisions

#### Risk culture

9. The Group supports the delivery of a strong risk culture
10. Risk management capabilities are valued, encouraged and developed

#### Control environment

11. The Group has a system of internal controls designed to mitigate rather than eliminate risk
12. The Group has implemented and embedded a comprehensive, fit-for-purpose risk management framework and policy architecture

### 1.2 Three lines of defence model

The Group operates a three lines of defence model where each line plays a distinct role within the Group's wider risk governance, management, oversight and assurance responsibilities. The Board, Board Risk Committee ("BRC") and Board Audit Committee ("BAC") are ultimately responsible for ensuring the effective operation of the three lines of defence model. They are supported by the Executive Committees ("ExCo") and its sub-committees.

The following high level principles have been defined across the three lines of defence for risk management:

#### Three lines of defence model high level principles

##### First line of defence – Frontline, operational and support activities

Provides risk ownership and oversight responsibilities

Identifies, records, reports and manages the risks

Ensures that the right controls and assessments are in place to mitigate the risks

##### Second line of defence – Risk

Sets the frameworks and policies for managing specific risk types

Provides advice and guidance in relation to the risk

Provides independent oversight and reporting on the Group's risk profile

Provides challenges to the effectiveness of the risk management and control processes

##### Third line of defence – Group Internal Audit

Provides independent and objective assurance on the adequacy of the design and operational effectiveness of the risks and control environment

### 1.2.1 Roles and responsibilities across the three lines of defence

The high level roles each line of defence play in risk management adopted by the Group and its licenced subsidiaries are described below. Although the licenced subsidiaries are separate legal entities, the risk assessment, measurement and control procedures of the Group are also applied to the subsidiaries. The Board and its sub-committees; Board Risk Committee and Board Audit Committee are ultimately responsible for ensuring the effective operation of the lines of defence model.

#### First line of defence

The first line of defence lies with the business line managers who own the risk and are required to establish effective governance and controls for their business areas to be compliant with Group policy requirements, to maintain appropriate risk management skills, mechanisms and toolkits, and to act within Group risk appetite parameters set and approved by the Board.

#### Second line of defence

The second line of defence comprises the Risk function and oversees the first line, setting the frameworks, policies and limits, consistent with the risk appetite of the Group. The second line of defence is responsible for providing independent oversight and challenge to business line managers with regard to risk management. In the case of credit risk, independent oversight includes credit risk's role in credit sanctioning. Oversight involves regular monitoring of business unit's risk management activities and reporting. Challenge requires proactive engagement with business line managers to test and confirm the integrity and effectiveness of first line risk management.

Nominated 'second line risk accountable executives' are responsible for ensuring the formulation of risk strategy; that a Risk policy and framework is in place for the risks assigned to them; that the exposure to the risk is correctly identified and assessed according to the Group's materiality criteria; reporting is appropriate; identified risk events are appropriately managed or escalated; and that independent objective analysis of the risk is undertaken.

In setting the Risk policy, the second line of defence consult with the first line of defence as appropriate and provide advice and guidance to ensure the risk is sufficiently understood.

#### Third line of defence

Group Internal Audit's primary responsibility is to the Board through the Board Audit Committee. Group Internal Audit helps the Board to carry out their corporate governance responsibilities by providing an independent view on the key risks facing the Group, and the adequacy and effectiveness of governance, risk management and the internal control environment in managing these risks. All activities undertaken on behalf of the Group are within the scope of Group Internal Audit.

### 1.3 Risk governance and oversight

The Group's Governance and Organisation Framework encompasses the leadership, direction and control of the Group, reflecting guidelines, statutory obligations and ensures that control arrangements provide appropriate governance of the Group's strategy, operations and mitigation of related material risks. This is achieved through a risk governance structure designed to facilitate the reporting, evaluation and escalation of risk concerns, from business segments and control functions upwards to the Board and its appointed committees and sub-committees.

#### 1.3.1 Board of Directors

The Board of Directors is ultimately responsible and accountable for the effective management of risks and for the system of internal controls in the Group. The system of internal control is designed to ensure thorough and regular evaluation of the nature and extent of risks, and the ability of the Group to react accordingly. The Board is supported by a Board Risk Committee on risk oversight matters, and by a Board Audit Committee in relation to the effectiveness of internal control systems designed and implemented to manage risk and by the Executive Committee in relation to strategic risk oversight matters.

#### Board Audit Committee

The Board Audit Committee is composed of Non-Executive Directors and operates under Board approved Terms of Reference. The Chair of the Board and the Chief Executive Officer are not permitted to be members of the Board Audit Committee. The Board Audit Committee is appointed by the Board to assist the Board in fulfilling its oversight responsibilities in relation to:

- (i) the quality and integrity of the Group's accounting policies, financial and narrative reports, and disclosure practices;
- (ii) the effectiveness of the Group's internal control, risk management, and accounting and financial reporting systems;
- (iii) the adequacy of arrangements by which staff may, in confidence, raise concerns about possible improprieties in matters of financial reporting or other matters; and
- (iv) the independence and performance of the internal and external auditors.

#### Board Risk Committee

The Board Risk Committee is composed of Independent Non-Executive Directors and operates under Board approved Terms of Reference. The Board Risk Committee is appointed by the Board to assist in fulfilling its oversight responsibilities in relation to:

- (i) fostering sound risk governance across all of the Group's entities and operations;
- (ii) discharging its responsibilities in ensuring that risks within the Group are appropriately identified, managed and controlled;
- (iii) ensuring that the Group's strategy is informed by and aligned with the Group's Risk Appetite Statement taking account of the overall risk appetite, the current financial position of the Group and the capacity of the Group to manage and control risks within the agreed strategy; and



## Risk management – 1. Framework

(iv) promoting a risk awareness culture within the Group.

The Board Risk Committee oversees the risk management function which is managed on a day-to-day basis by the Chief Risk Officer, and liaises regularly with the Chief Risk Officer to ensure that the development and on going maintenance of a risk management system within the Group is effective and proportionate to the nature, scale and complexity of the risks inherent in the business.

### 1.3.2 Executive Committee

The Executive Committee is the most senior management committee of the Group. The Executive Committee has primary authority and responsibility for the day-to-day operations of, and the development of strategy for the Group. The Executive Committee works with and advises the CEO, ensuring a collaborative approach to decision making and collective ownership of strategy development and implementation, including promoting action to address performance issues as required. Certain powers and authorities of the Board have been delegated to a number of subordinate executive committees. While the Executive Committee has delegated certain of its powers and authorities to these committees, it retains ultimate accountability for the functions delegated.

### Group Risk Committee

The Group Risk Committee is a sub-committee of the Executive Committee and is chaired by the Chief Risk Officer.

The roles and responsibilities of the Group Risk Committee are:

- Approving risk frameworks, risk appetite statements, risk policies and limits to manage the risk profile of the Group;
- Reviewing the Group's risk profile (enterprise wide);
- Periodically reviewing the effectiveness of the Group's risk management policies for identifying, evaluating, monitoring, managing, and measuring significant risks;
- Providing oversight and challenge of regulatory, operational and conduct risk related matters;
- Providing oversight and challenge of credit risk management related matters and periodically review the credit portfolio exposures and trends;
- Providing oversight and challenge of risk measurement matters;
- Overseeing the development of the Group's risk management culture;
- Monitoring and reviewing the Group's risk profile for equity risk and the business segment limits for equity risk;
- Advising the Executive Committee on the risk impact of strategic initiatives that the Group may be considering and determining whether the initiatives are within risk appetite; and
- Providing advice to the Board Risk Committee on risk governance, current and future risk exposures and risk appetite.

The sub-committees of the Group Risk Committee include the Group Credit Committee, the Regulatory and Conduct Risk Committee, the Risk Measurement Committee and the Operational Risk Committee:

- The Group Credit Committee is responsible for the approval of all large credit transactions in line with credit approval authorities, exercising approval authority for credit policies and recommending estimated credit loss outcomes across the Group for onward review by the Board Audit Committee. It approves credit inputs to credit decisioning models, as well as reviewing and approving other credit related matters as they occur;
- The Regulatory and Conduct Risk Committee is responsible for the governance and oversight of regulatory and conduct risks;
- The Operational Risk Committee is responsible for the governance and oversight of operational risks;
- The Risk Measurement Committee is responsible for the governance, oversight and approval of all aspects of the Group's risk measurement systems, material model methodologies as well as the maintenance of existing material models.

### Group Asset and Liability Management Committee ("ALCo")

ALCo is the Group's strategic and business decision making forum for balance sheet management matters. It is responsible for effective balance sheet management and its alignment to Group strategy for funding and liquidity risk, market risk and capital adequacy risk. ALCo monitors the external economic environment, markets and the performance of the Group and makes commercial decisions on pricing, investments and funding in response. The Committee was established by, and is accountable to the Executive Committee.

## 1.4 Risk strategy

### Integration of key risk management processes

The following section sets out at a high level the connection of key risk management activities within the Group. It illustrates the integration of the Group strategy through to recovery and resolution planning.

### Group strategy

The Group's strategic ambition is to be at the heart of our customers' financial lives by responsibly and comprehensively meeting their life-stage needs, aiming to be a sustainable, capital-generative and efficient business. The Group's strategy is driven by the five strategic pillars that determine the areas of focus and drive investment. The strategy is defined within the boundaries of the Group's Risk Appetite Statement and approved by the Board. The Group's Risk Appetite Statement, defines the amount and type of risk that is willing to accept in pursuit of its strategic goals.

### Risk strategy setting

The risk strategy, articulated through the annual risk plan and the risk objectives, is a key element in informing the Board on how risk is to be managed. The Group has a set of strategic risk objectives which support the delivery of the Group's strategy with a specific focus on the Risk and Capital pillar.

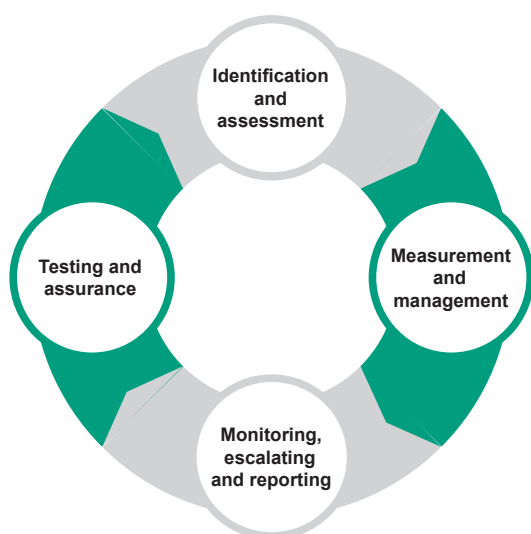
### Risk culture

A strong risk culture is vital for the Group to achieve its strategic objectives. The risk culture defines how risk is managed and owned throughout the Group. It is the values, beliefs, knowledge, attitudes and understanding of risk shared by people. It sets the foundation for how the Group manages risk in a consistent and coherent manner. Risk culture is one of the key elements of the Group's Risk Management Framework; it is through the risk framework and policy documents that an awareness of risk and control is set and cascaded throughout the Group.

## 1.5 Risk management lifecycle

The key processes which support the Group's approach to risk management are set out below:

- Identification and assessment – through various assessments and processes including analysis and testing across material risks;
- Measurement and management – management selects an appropriate risk response: avoiding, accepting, reducing, or sharing risk and develops a set of management actions. These actions are activities initiated to improve management of specific risks or in response to a risk event;
- Monitoring, escalating and reporting – the continuous monitoring of risks to ensure that the key risks remain within risk appetite; and
- Testing and assurance – an objective examination of evidence for the purpose of providing an independent assessment of governance, risk management and control processes for the Group in relation to all risk types.



### 1.5.1 Identification and assessment

Risk is identified and assessed in the Group through a combination of the following:

- Material risk assessment;
- Risk and control assessment;
- Setting risk appetite;
- Linking to the Annual Financial Plan;
- Stress testing;
- Internal Capital Adequacy Assessment Process ("ICAAP");
- Internal Liquidity Adequacy Assessment Process ("ILAAP");
- Recovery and resolution planning.

#### Material risk assessment

The material risk assessment is a top down process performed on an annual basis for the Group which identifies the key material risks. This assessment takes into account its strategic objectives and incorporates both internal and external risk information. The Board Risk Committee is responsible for the annual approval of the Group material risk assessment whilst the Group Risk Committee is responsible for the annual review of the Group material risk assessment.

#### Risk and control assessment

First line of defence is responsible for ensuring that detailed bottom up risk and control assessments are undertaken for all businesses or business processes falling under their responsibility. These assessments are performed regularly and whenever there is a material change in organisation, business processes or business environment.

#### Setting risk appetite

The Board sets the risk appetite for the Group informed by the material risk assessment. Risk appetite is the nature and extent of risk that the Group is willing to take, accept, or tolerate in pursuit of its business objectives and strategy. It also informs the Group's strategy, and as part of the Risk Management Framework, is a boundary condition to strategy and guides the Group in its risk taking and related business activities. The financial plan is tested to ensure it is within the risk appetite.

The Group Risk Appetite Statement is an articulation of the Group's appetite for, and tolerance of risk expressed through qualitative statements and quantitative limits and thresholds. The Group Risk Appetite Statement seeks to encourage appropriate risk taking to ensure that risks are consistent with the Group strategy and risk appetite. The Group Risk Appetite Statement cascades into key business segments with separate Risk Appetite Statements for each licenced subsidiary reflecting the risk appetite of the subsidiary as a standalone entity.

The Group's risk appetite statement is built on the following overarching qualitative statements:

- We aim to grow our business by identifying, understanding and managing all the risks that impact us, ensuring appropriate returns for risks and by building long term sustainable relationships with our customers which are resilient through the cycle;
- We have a low appetite for income volatility and target steady, sustainable earnings to enable appropriate regular dividend payments;

## Risk management – 1. Framework

- We do not have an appetite for large proprietary market risk positions in our trading book;
- We accept the concentration risk arising from our focus on markets in Ireland and the UK. Within these markets we seek to avoid excessive concentrations to sectors or single-names and test repayment capacity in stress conditions;
- We seek to attract and retain skilled staff and place great emphasis on the integrity of staff and accountability for both inaction and actions taken, rewarding behaviours consistent with our brand values and code of conduct;
- We offer our customers transparent, consistent and fair products and services and seek always to deliver fair customer outcomes;
- We seek to maintain the highest level of availability of key services for our customers;
- We seek to comply with all relevant laws and regulations, our business is underpinned by a strong control framework;
- We seek to maintain a strong capital base that generates returns in line with stakeholder and market expectations;
- We consider opportunities for inorganic growth that would support the Group in terms of scale and/or capability, where the Group has proven competence and capacity, and that maintains alignment with our qualitative Risk Appetite Statements; and
- We seek resilient, diversified funding relying significantly on retail deposits.

### Linking to the Annual Financial Plan

The financial plan is integral to how the Group manages its business and monitors performance. It informs the delivery of the Group's strategy and is aligned to the Risk Appetite Statement. It enables realistic business objectives to be set for management, identifies accountability in the Group's delivery of planning targets and identifies the risks to the delivery of the Group's strategic goals and the mitigants of those risks. The plan is produced under base and moderate downside scenarios. It is the basis for assessment of business model risk and internal capital adequacy.

### Stress testing

The Group's risk identification and assessment processes described above are supported by a framework of stress testing, scenario and sensitivity analysis and reverse stress testing. It seeks to ensure that risk assessment is dynamic and forward looking, and considers not only existing risks but also potential and emerging threats. This enhances the overall risk management of the Group by informing risk appetite, capital and contingency planning and strategy formulation. Interdependencies between the Group's material risks are also considered as part of the stress testing scenario impact analysis.

In addition, ad hoc stress tests are undertaken as required to inform strategic decision making. Reverse stress testing is undertaken as part of the Group's recovery planning i.e. the means by which the Group assesses the key threats to its viability and the available mitigants to address them.

The results of internal stress tests are challenged quarterly by the Risk function and reviewed by ALCo.

### Internal Capital Adequacy Assessment Process ("ICAAP")

It is the Group's policy to maintain adequate capital resources at all times, having regard to the nature and scale of its business and the risks arising from its operations. The Internal Capital Adequacy Assessment Process ("ICAAP") is the process by which the Group performs a formal and rigorous assessment of its balance sheet, business plans, risk profile and risk management processes to determine whether it holds adequate capital resources to meet both internal objectives and external regulatory requirements. Multiple scenarios are considered for each ICAAP including both systemic and idiosyncratic stress tests ranging from moderate to extreme and are applied to the Group's material risks as identified through its material risk assessment. The time horizon of three years is aligned with the planning horizon.

### Internal Liquidity Adequacy Assessment Process ("ILAAP")

The Internal Liquidity Adequacy Assessment Process ("ILAAP") is the process by which the Group performs a formal and rigorous assessment of its balance sheet, business plans, risk profile and risk management processes to determine whether it holds sufficient financial resources of appropriate quality to meet both internal objectives and external regulatory requirements. Multiple scenarios are considered for each ILAAP including both firm specific and systemic risk events and a combination of both to ensure the continued stability of the Group's liquidity position within the Group's pre-defined liquidity risk tolerance levels. The stress time horizon of three years is aligned with the planning horizon.

### Recovery planning

The Group's recovery plan sets out the arrangements and measures that the Group could adopt in the event of severe financial stress to restore the Group to long term viability. The recovery plan contains a suite of recovery triggers which identify the points at which the recovery escalation process would be activated.

### Resolution planning

Resolution is the restructuring of a group, that has failed or is likely to fail, by a resolution authority through the use of resolution tools in order to:

- safeguard the public interest;
- ensure the continuity of the group's critical functions;
- ensure financial stability in the economy in which it operates; and
- minimise costs to taxpayers.

The Single Resolution Board is the Group's resolution authority. National resolution authorities in Ireland and the UK input to the annual resolution college (chaired by the Single Resolution Board) to arrive at resolution decisions and a preferred resolution strategy for the Group.

The resolution college has stated that the preferred resolution strategy for the Group is a single point of entry bail-in via AIB Group plc. The resolution college sets the loss absorbing capacity requirements for Minimum Required Eligible Liabilities and the critical functions of the Group as well as work programmes to be implemented to mitigate any perceived impediments to resolvability.

Senior management are responsible for implementing the measures that are needed to make the Group resolvable. A wide-ranging programme is in place to address the requirements of the resolution authorities. As well as numerous subject matter working groups, the Resolution Planning Project Board and Resolution Steering provide key governance around resolution planning.

## 1.5.2 Measurement and management

### Risk measurement

Each of the material risks has a specific approach to how the risk is measured. The Group Risk Appetite Statement and the separate risk appetite statements for the licensed subsidiaries contain metrics which are measured on a monthly basis against the limits set.

### Risk management

The material risk types are actively managed and measured against their respective frameworks, policies and processes on an ongoing basis. Risk models are used to measure credit, market, liquidity and funding risk, and where appropriate, capital is allocated (taking account of risk concentrations) to mitigate material risks. The management and measurement of the Group's risk profile also informs the Group's strategic and operational planning processes.

## 1.5.3 Monitoring, escalating and reporting

The Group has designed risk appetite statement metrics for each of its material risk categories. Material risks are actively monitored under their respective frameworks and policies to ensure material risks are managed effectively in line with the Group's Risk Appetite Statement. The material risk frameworks and policies set out the process for the escalation of the relevant risk appetite statement limit breaches.

### Risk reporting

Risk reporting facilitates management decision-making and is a critical component of risk governance and oversight. Risk reporting processes are in place for each of the material risks under the relevant risk frameworks and policies. This enables management, governance committees and other stakeholders to oversee: the effectiveness of the risk management processes, adherence to risk policies, and (where relevant) adherence to regulatory requirements.

Should a breach of a risk appetite statement limit occur, it is reported to the Board and the Group's regulator. On a monthly basis the CRO reports actual performance against risk appetite statements and key risk indicators to the Board Risk Committee.

## 1.5.4 Testing and assurance

The material risk types are continuously tested and assured in line with the Group assurance methodology, which distinguishes between risk management, risk control and risk assurance.

### Testing

As the Group operates the three line of defence model, each line of defence is responsible for preparing an assurance/business controls testing plan for the year ahead, with consideration of the adequacy of the risk identified and the design and effectiveness of the controls in place.

### Integrated assurance

Integrated assurance is the alignment of governance, risk and assurance activities, linked with the Group's strategy to better co-ordinate efforts and risk reporting, with the aim of improving performance and resilience.

## 1.6 Risk management in operation

During 2019, there was increased focus around three key risk themes, Brexit, climate risk and cyber risk. This section describes the risk management approach adopted by the Group.

### 1.6.1 The UK exit from the European Union ("Brexit")

This section outlines the steps undertaken by the Group to manage the risks associated with Brexit. Four working groups were established to identify any potential risks with representatives attending from areas across the Group to provide their subject matter expertise.

The Group manages the uncertainty and risk posed by Brexit through a number of Brexit Readiness and Response working groups:

- Risk Top Down Working Group
- Business Response Working Group
- Operational Continuity Working Group
- Product and Customer Readiness Working Group

Oversight of these groups is executed via the Brexit Steering Group which provides a quarterly Brexit update to the Board. The Group's response to the potential impact of Brexit on its material risks is coordinated through the Risk Top Down Working Group, its responsibilities include:

- Reviewing and recommending action plans across both the first and second line as contingency planning for a hard Brexit outcome;
- Reviewing and challenging first line readiness; and
- Reviewing reports on leading Brexit risk indicators and delivering recommendations to the CRO of any change in the risk profile arising from Brexit.

The Board received monthly updates throughout 2019 on the preparedness of the Group. It considered Brexit in the context of the overall Group strategy and financial planning cycle. This incorporates financial and risk scenarios that capture the potential Brexit outcomes.

In a Brexit event, where there was the likelihood of a severe stress scenario or significant customer impact, a forum called 'the Brexit Taskforce', would be mobilised to immediately co-ordinate the Group's operational response.

A 'dry run' of the Brexit Taskforce was conducted during 2019.

## Risk management – 1. Framework

### 1.6.2 Climate risk

The Group has identified climate change as a key risk driver for the business model, credit risk and operational risk.

- In 2019, the Risk function conducted initial research on the subject of climate risk and its impact on overall risk and integration into total risk management. Climate risk and its impacts are being assessed in the Group's 2020 Material Risk Assessment process.
- A credit risk working group was established to perform a high level portfolio review on the impact of climate change on the Group's portfolios.
- The Group's new project finance policy sets out the rules for financing of long term infrastructure, industrial projects and public services. It identifies sectors which the Group is keen to support with project finance (e.g. renewable energy) as well as sectors which are excluded (e.g. oil and gas exploration).
- In addition, a number of other sectors considered to be incongruent with the aims of sustainability were identified for exclusion from future lending. The Group is working to incorporate these exclusions into credit risk policy in 2020.
- AIB UK is required to consider the Prudential Regulatory Authority's policy and supervisory statement on the financial risks of climate change and incorporate these within the context of the overall Group's objective of supporting customers to transition to a low carbon economy. Following the publication of the Prudential Regulatory Authority Policy Statement PS11/19 and Supervisory Statement SS3/19 concerning the management of the financial risks from climate change, AIB UK submitted an action plan setting out how they plan to achieve the overall management of climate change risk.

### Areas of development for 2020

In line with the Group's 2022 strategy, risk management will work to further integrate sustainability considerations into the Group's risk management approach as follows:

- Aligned with the Group's focus on climate action, the Group views climate risk as a key area that continues to evolve due to ongoing regulatory changes and increasing understanding of its importance. The Risk functions will continue to integrate climate risk into overall risk management and monitor developments to support the Group's ambition to build a more sustainable business.
- The Risk function will consider the impact of climate risk scenario analysis in consultation with other stakeholders and define the management information required to identify a range of scenarios with a view to developing a climate risk stress-testing capability.
- Credit risk will review the impact of climate risk on credit frameworks and policies and will enhance these where required.
- Compliance will continue to monitor relevant regulatory guidance relating to climate risk and complete impact assessments for all regulations which may impact the Group.
- Operational risk will review new and changed products with due consideration to sustainability elements.
- Ongoing reviews of all other risk frameworks and policies to consider environmental, social and governance principles and in particular the impact of climate risk.

### 1.6.3 Cyber risk

This section outlines how the Group manages Cyber risk, as a sub-risk within the Operational Risk Framework. Information security risk is concerned with managing the risk of harm being caused to the Group or its customers as a result of a loss of the confidentiality, integrity or information. Cyber risk affects all industry sectors including international banks.

The Group operates its cyber defences in line with international standards combining controls that help predict, prevent, detect and respond to attacks. The Group continues to improve its defences and control environment which have proven robust to date. Nonetheless, the Group's cyber threat profile remains elevated, with the threat landscape becoming more diverse, and attacks increasing in sophistication and volume. Attackers are using a range of advanced tools and techniques in an attempt to disrupt the Group's activities including:

- Hacking – unauthorised individuals attempting to intentionally access information and cause harm;
- Malware – targeted malicious emails purportedly from legitimate sources with the goal of installing malicious software on a staff member's computer;
- Social engineering – employing deception, manipulation and intimidation to exploit staff members in order to obtain information, e.g. phishing; and
- Distributed Denial of Service ("DDoS") – attempting to make an online service unavailable by overwhelming it with requests from multiple sources.

The Group's exposure to cyber risk is monitored by the Board through its regular risk reporting and focused updates on specific cyber-related topics. Key cyber risk indicators were monitored during 2019 which included:

- Investment in cyber security defences; and
- The number of high-impact cyber security incidents.

In light of the threat profile, the Group continues to classify and manage cyber as a high risk, informed by the annual Material Risk Assessment.

### 1.6.4 Coronavirus outbreak

The recent coronavirus outbreak (COVID-19) is an emerging risk that the Group is monitoring closely. Should the outbreak impact on the economies or markets to which the Group or our customers are exposed, it could potentially impact on the Group's performance. The Group has established a monitoring group to assess the range of possible impacts and will continue to respond to the situation as it evolves. Any impact will depend on future developments, which are highly uncertain.



## Risk management – 2. Individual risk types

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## Risk management – 2. Individual risk types

### 2.1 Credit risk

Credit risk is the risk that the Group will incur losses as a result of a customer or counterparty being unable or unwilling to meet their contractual obligations.

Based on the annual risk identification and materiality assessment, credit risk is grouped into the following four sub categories:

- i. Counterparty risk: The risk of losses arising as a result of the counterparty not meeting their contractual obligations in full and on time;
- ii. Credit default risk: The current or prospective risk to capital arising from the obligors' failure to meet the terms of any contract with the Group;
- iii. Concentration risk: The risk of excessive credit concentration including to an individual, counterparty, group of connected counterparties, industry sector, a geographic region, country, a type of collateral or a type of credit facility; and
- iv. Country risk: The risk of having exposure to a country, arising from possible changes in the business environment that may adversely affect operating profits or the value of assets related to the country.

Credit risk exposure derives from standard on-balance sheet products such as mortgages, loans, overdrafts and credit cards. However, credit risk also arises from other products and activities including, but not limited to: "off-balance sheet" guarantees and commitments; the trading portfolio (e.g. bonds and derivatives); investment securities; asset backed securities; and partial failure of a trade in a settlement or payment system.

### Credit risk management

The activities which govern the management of credit risk within the Group are as follows:

- Formulate and implement a comprehensive credit risk strategy that is viable through various economic cycles, supported by a robust suite of credit policies that support the Group's approved Risk Appetite Statement and generate appropriate returns on capital within acceptable levels of credit quality;
- Establish governance authority fora to provide independent oversight and assurance to the Board with regards to credit risk management activities and the quality of the credit portfolio;
- Develop and continuously reinforce a strong, risk focused culture across the credit risk management functions through the credit cycle, which supports the Group's goals and enables business growth, provides constructive challenge and avoids risks that cannot be adequately measured;
- Ensure all management and staff involved in core credit risk activities across the three lines of defence are fully capable of conducting their duties to the highest standard in compliance with the Group's policies and procedures;
- Operate within a sound and well defined credit granting process where risks for new and existing lending exposures are identified, assessed, measured, managed and reported in line with risk appetite and the credit risk policy;
- Establish and enforce an efficient internal review and reporting system to manage effectively the Group's credit risk across various portfolios including, establishing and enforcing internal controls and assurance practices to ensure that exceptions to policies, deviations to credit standards, procedures and limits are monitored and reported in a timely manner for review and action;
- Ensure a sound methodology exists to proactively assess risk and to identify deteriorating credit quality to minimise losses and maximise recoveries in work out scenarios;
- Utilise management information and risk data of appropriate quality, to ensure an effective credit risk measurement process when reporting on the holistic risk profile of the Group including any changes in risk profile and emerging or horizon risks; and
- Mitigate potential credit risk arising from new or amended products or activities.

The Group's credit risk framework as outlined on pages 38 to 44 supports these credit activities and encompasses a suite of credit policies and standards which support the credit risk sanctioning policies and policy guidance and provide a common and consistent approach to the management of credit risk.

## 2.1 Credit risk

### Credit risk organisation and structure

The Group's credit risk management systems operate through a hierarchy of lending authorities. All customer loan requests are subject to a credit assessment process. The role of the Credit Risk function is to provide direction, independent oversight of and challenge to credit risk-taking.

### Group Risk Appetite Statement

The Group's Risk Appetite Statement ("RAS") process sets the amount and nature of risks that the Group is willing to accept within its risk capacity in pursuit of its financial objectives and informs both Group strategy and policies. As part of the overall framework for risk governance, it forms a boundary condition to strategy and guides the Group in its risk-taking and related business activities. Credit risk appetite is set at Board level and is described, reported and monitored through a suite of qualitative and quantitative metrics. Risk appetite is stress tested to ensure limits are within the risk-taking capacity of the Group. The Group's risk appetite for credit risk is reviewed and approved at least annually.

### Credit risk principles and policy\*

The Group implements and operates policies to govern the identification, assessment, approval, monitoring and reporting of credit risk. The Group Credit Risk Framework and Group Credit Risk Policy are overarching Board approved documents which set out, the principles of how the Group identifies, assesses, approves, monitors and reports credit risk to ensure that robust credit risk management is in place. These documents contain the minimum standards and principles that are applied across the Group to provide a common, robust and consistent approach to the management of credit risk.

The Group Credit Risk Policy is supported by a suite of credit policies, standards and guidelines which define in greater detail the minimum standards and credit risk metrics to be applied for specific products, business lines, and market segments.

Credit Risk, as an independent risk management function, monitors key credit risk metrics and trends, including policy exceptions and breaches, reviews the overall quality of the loan book, challenges variances to planned outcomes and tracks portfolio performance against agreed credit risk indicators. This allows the Group, if required, to take early and proactive mitigating actions for any potential areas of concern.

### Credit approval overview

The Group operates credit approval criteria which:

- Include a clear indication of the Group's target market(s), in line with Group and segment risk appetite statements;
- Require a thorough understanding and assessment of the borrower or counterparty, as well as the purpose and structure of credit, and the source of repayment; and
- Enforce compliance with minimum credit assessment and facility structuring standards.

Credit risk approval is undertaken by professionals operating within a defined delegated authority framework. However, for certain selected retail portfolios, scorecards and automated strategies (together referred to as 'score enabled decisions') are deployed to automate and to support credit decisions and credit management (e.g. score enabled auto-renewal of overdrafts).

The Board is the ultimate credit approval authority in the Group. The Board has delegated credit authority to various credit committees and to the Chief Credit Officer (CCO). The CCO is permitted to further delegate this credit authority to individuals within the Group on a risk appropriate basis. Credit limits are approved in accordance with the Group's written risk policies and guidelines. All exposures above certain levels require approval by the Group Credit Committee ("GCC") and/or Board. Other exposures are approved according to a system of tiered individual authorities which reflect credit competence, proven judgement and experience. Depending on the borrower/ connection, grade or weighted average facility grade and the level of exposure, limits are sanctioned by the relevant credit authority. Material lending proposals are referred to credit units for independent assessment/approval or formulation of a recommendation and subsequent adjudication by the applicable approval authority.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Internal credit ratings\*

As part of the credit approval process and the ongoing review of this process, one of the objectives of credit risk management is to accurately quantify the level of credit risk to which the Group is exposed. The use of internal credit risk rating models is fundamental in assessing the credit quality of loan exposures, with variants of these used for the calculation of regulatory capital. All relevant exposures are assigned to a rating system and within that to an internal risk grade. A grade is assigned on the basis of rating criteria within each rating model from which estimates of probability of default (PD through the cycle) are derived.

Internal credit grading and scoring systems facilitate the early identification and management of any deterioration in loan quality. Changes in the objective information are reflected in the credit grade of the borrower with the resultant grade influencing the management of individual loans. In line with the Group's credit management lifecycle, heightened credit management and special attention is paid to lower quality performing loans or 'criticised' loans and non-performing/defaulted loans which are defined below.

Using internal models, the Group has designed and implemented a credit grading masterscale that gives it the ability to categorise credit risk across different rating models and portfolios in a consistent manner. The masterscale consolidates complex credit information into a single attribute, aligning the output from the risk models with the Group's Definition of Default policy. Credit grades are driven by model appropriated PDs in order to provide the Group with a mechanism for ranking and comparing credit risk associated with a range of customers. The masterscale categorises loans into a broad range of grades which can be summarised into the following categories: strong/satisfactory grades; criticised grades; and non-performing/default loans. Pages 67 and 68 sets out the profile of the Group's loan portfolio under each of the above grade categories.

#### Strong/satisfactory

Accounts are considered strong/satisfactory if they have no current or recent credit distress and the probability of default is typically less than 6.95%, they are not in arrears and there are no indications that they are unlikely to repay.

**Strong** (typically with PD less than 0.99%): Strong credit with no weakness evident.

**Satisfactory** (typically with PD greater than or equal to 0.99% and less than 6.95%): Satisfactory credit with no weakness evident.

#### Criticised

Accounts of lower credit quality and considered as less than satisfactory are referred to as criticised and include the following:

**Criticised watch:** The credit is exhibiting weakness in terms of credit quality and may need additional management attention; the credit may or may not be in arrears.

**Criticised recovery:** Includes forbore cases that are classified as performing including those which have transitioned from non-performing forbore, but still require additional management attention to monitor for re-default and continuing improvement in terms of credit quality.

In addition to the internal credit ratings as outlined above, the Group implemented IFRS 9 on 1 January 2018. The IFRS 9 PD modelling approach uses a combination of rating grades and scores obtained from these credit risk models along with key factors such as age of an account, the current/recent arrears status or the current/recent forbearance status and macroeconomic factors to obtain the relevant IFRS 9 12 month and Lifetime PDs (i.e. point in time). The Group has set out its methodologies and judgements exercised in determining its expected credit loss ("ECL") under IFRS 9 on pages 54 to 64.

#### Non-performing/default

On 1 January 2018, the Group introduced a new definition of default aligned with the EBA 'Guidelines on the application of the definition of default' under Article 178 of Capital Requirements Regulation and ECB Banking Supervision Guidance to Banks on Non-performing loans. The Group has aligned the definitions of 'non-performing', 'classification of default' and IFRS 9 Stage 3 'credit impaired', with the exception of those loans which have been derecognised and newly originated in Stage 1 or POCI (purchased or originated credit impaired). This alignment ensures consistency with the Group's internal credit risk management and assessment practices.

These loans are identified as non-performing or defaulted by a number of characteristics. The key criteria resulting in a classification of non-performing are:

- Where the Group considers a credit obligor to be unlikely to pay his/her credit obligations in full without realisation of collateral, regardless of the existence of any past-due amount; or
- The credit obligor is 90 days or more past due on any material credit obligation. Day count starts when any amount of principal, interest or fee has not been paid by a credit obligor on the due date.

The trigger for default is based on a calculation of the sum of all past due amounts related to the credit obligation for a retail credit obligor or related to the credit obligations for a non-retail credit obligor. The Group's definition of financial distress, forbearance, non-performing exposures and unlikelihood to pay are included in the Group's Definition of Default policy.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk

### Internal credit ratings\* (*continued*)

#### Non-performing/default (*continued*)

Non-performing loans are analysed by the following categories on page 71:

**Unlikely to pay** – Where the Group considers a credit obligor to be unlikely to pay his/her credit obligations in full without realisation of collateral, regardless of the existence of any past-due amount.

**Greater than 90 days past due** – Credit obligor that is past due by 90 days or more on any material obligation.

**Collateral disposals** – Post restructure cases requiring asset disposal as part of the restructure agreement. These loans will remain as non-performing until the asset is sold and the loan cleared.

**Non-performing loans probation** – Where the credit obligor, as a result of financial distress, received a concession from the Group on terms or conditions, and is currently operating in line with the post restructure arrangements, and will remain in the non-performing probationary period for a minimum of 12 months before moving to a performing classification, subject to meeting defined probation criteria.

### Credit risk monitoring\*

The Group has developed and implemented processes and information systems to monitor and report on individual credits and credit portfolios in order to manage credit risk effectively. It is the Group's practice to ensure that adequate up-to-date credit management information is available to support the credit management of individual account relationships and the overall loan portfolio.

Credit risk, at a portfolio level, is monitored and reported regularly to senior management and to the Board Risk Committee. Credit managers proactively manage the Group's credit risk exposures at a transaction and relationship level. Monitoring includes credit exposure and excess management, regular review of accounts, being up-to-date with any developments in customer business, obtaining updated financial information and monitoring of covenant compliance. This is reported on a quarterly basis to senior management and includes information and detailed commentary on loan book growth, quality of the loan book and expected credit losses including individual large non-performing exposures.

Changes in sectoral and single name concentrations are tracked on a quarterly basis highlighting changes to risk concentration in the Group's loan book. The Group allocates significant resources to ensure ongoing monitoring and compliance with approved risk limits. Credit risk, including compliance with key credit risk limits, is reported monthly. Once an account has been placed on a watch/early warning list, the exposure is carefully monitored and where appropriate, exposure reductions are effected. In addition, exceptions to credit policy are reviewed regularly.

As a matter of policy, unless pre-approved documented exceptions arise, all facilities are subject to a review on, at least, an annual basis, even when they are performing satisfactorily. Annual review processes are supplemented by more frequent portfolio and case review processes in addition to arrears or excess management processes.

Criticised borrowers are subject to an 'unlikely to pay' test at the time of annual review, or earlier, if there is a material adverse change or event in their credit risk profile.

Through a range of forbearance solutions, the Group employs a dedicated approach to loan workout, monitoring and proactive management of non-performing loans. A specialised recovery function focuses on managing the majority of criticised loans and deals with customers in default, collection or insolvency. Their mandate is to support customers in difficulty while maximising the return on non-performing loans. Whilst the basic principles for managing weaknesses in corporate, commercial and retail exposures are broadly similar, the solutions reflect the differing nature of the assets.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit exposure

#### Credit risk mitigants\*

The perceived strength of a borrower's repayment capacity is the primary factor in granting a loan. However, the Group uses various approaches to help mitigate risks relating to individual credits, including transaction structure, collateral and guarantees. Collateral and/or guarantees are usually required as a secondary source of repayment in the event of a borrower's default. The main types of collateral for loans and advances to customers are described below under the section on Collateral. Credit policy and credit management standards are controlled and set centrally by the Credit Risk function.

Occasionally, credit derivatives are purchased to hedge credit risk. Current levels are minimal and their use is subject to the normal credit approval process.

The Group enters into netting agreements for derivatives with certain counterparties, to ensure that in the event of default, all amounts outstanding with those counterparties will be settled on a net basis. Derivative transactions with wholesale counterparties are typically collateralised under a Credit Support Annex in conjunction with the International Swaps and Derivatives Association ("ISDA") Master Agreement.

The Group also has in place an Interbank Exposure Policy which establishes the maximum exposure for each counterparty bank, depending on credit rating. Each bank is assessed for the appropriate maximum exposure limit in line with the policy. Risk generating business units in each segment are required to have an approved bank or country limit prior to granting any credit facility, or approving any credit obligation or commitment which has the potential to create interbank or country exposure.

#### Collateral

Credit risk mitigation may include a requirement to obtain collateral as set out in the Group's lending policies. Where collateral and/or guarantees are required, they are usually taken as a secondary source of repayment in the event of a borrower's default. The Group maintains policies which detail the acceptability of specific classes of collateral.

The principal collateral types for loans and advances are:

- Charges over business assets such as premises, inventory and accounts receivable;
- Mortgages over residential and commercial real estate; and
- Charges over financial instruments such as debt securities and equities.

The nature and level of collateral required depends on a number of factors such as the type of the credit facility, the term of the credit facility and the amount of exposure. Collateral held as security for financial assets, other than for loans and advances, is determined by the nature of the instrument. Debt securities and treasury products are generally unsecured, with the exception of asset backed securities, which are secured by a portfolio of financial assets.

Collateral is not usually held against loans and advances to banks, including central banks, except where securities are held as part of reverse repurchase or securities borrowing transactions or where a collateral agreement has been entered into under a master netting agreement.

For non-mortgage lending, where collateral is taken, it will typically include a charge over the business assets such as inventory and accounts receivables. In some cases, a charge over property collateral or a personal guarantee supported by a lien over personal assets may also be taken. Where cash flows arising from the realisation of collateral held are included in ECL assessments, in many cases management rely on valuations or business appraisals from independent external professionals.

#### Methodologies for valuing collateral

As property loans, including residential mortgages, represent a significant concentration within the Group's loans and advances to customer's portfolio, some key principles have been applied in respect of the valuation of property collateral held by the Group.

In accordance with the Group's Property Valuation Policy and Guidelines, the Group uses a number of methods to assist in reaching appropriate valuations for property collateral held. These include:

- Use of independent professional external valuations; and
- Use of internally developed methodologies, including residual valuations.

Use of independent professional external valuations represent circumstances where external firms are engaged to provide formal written valuations in respect of the property. Up-to-date external independent professional valuations are sought in accordance with the Group's Property Valuation Policy and Guidelines. Available market indices for relevant assets, e.g. residential property are also used in valuation assessments, where appropriate.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit exposure

### Credit risk mitigants\* (*continued*)

#### Methodologies for valuing collateral (*continued*)

The residual value analysis methodology assesses the value of the asset after meeting the incremental costs to complete the development. This approach looks at the cost of developing the asset to determine the residual value for the Group, including covering the costs to complete and additional funding costs. The key factors considered in this methodology include:

- (i) the development potential given the location of the asset;
- (ii) its current or likely near term planning status;
- (iii) levels of current and likely future demand;
- (iv) the relevant costs associated with the completion of the project; and
- (v) expected market prices of completed units.

If, following internal considerations which may include consultations with valuers, it is concluded that the optimal value for the Group will be obtained through the development/completion of the project, a residual value methodology is used. When, in the opinion of the Group, the land is not likely to be developed or it is non-commercial to do so, agricultural values may be applied. Alternative use value (subject to planning permission) may also be considered.

In the context of other internal methodologies, appropriate yields are applied to current rentals in valuing investment property. When assessing properties that are used for operational business or trading purposes, these are generally valued by applying a multiple to stabilised EBITDA, e.g. hotels and nursing homes. For licensed premises, these are valued by applying a multiple to stabilised net turnover (average over three years), or if available stabilised EBITDA.

When assessing the value of residential properties, recent transactional analysis of comparable sales in an area combined with the Central Statistics Office ("CSO") Residential Property Price index in the Republic of Ireland may be used.

The value of property collateral is assessed at loan origination and at certain stages throughout the credit life cycle e.g. including at annual review where required, in accordance with the Property Valuation Policy and Guidelines.

#### Collateral and ECLs

Applying one or a combination of the above methodologies, in line with the Group's Valuation Policy, has resulted in a wide range of discounts to original collateral valuations, influenced by the nature, status and year of purchase of the asset. The frequency and availability of such up-to-date valuations remain a key factor in ECLs determination. Additionally, relevant costs likely to be associated with the realisation of the collateral are taken into account in the cash flow forecasts. The spread of discounts is influenced by the type of collateral, e.g. land, developed land or investment property and also its location. The valuation arrived at, is therefore, a function of the nature of the asset, e.g. unserviced land in a rural area will most likely suffer a greater reduction in value if purchased at the height of a property boom than a fully let investment property with strong lessees.

When assessing the level of ECL allowance required for property loans, apart from the value to be realised from the collateral, other cash flows, such as recourse to other assets or sponsor support, are also considered, where available. The other key driver is the time it takes to receive the funds from the realisation of collateral. While this depends on the type of collateral and the stage of its development, the period of time to realisation is typically one to five years but sometimes this time period is exceeded. These estimates are periodically reassessed on a case by case basis.

When undertaking an ECL review for individually assessed cases that have been deemed unlikely to pay, the present value of future cash flows, including the value of collateral held, and the likely time required to realise such collateral is estimated. An ECL allowance is raised for the difference between this present value and the carrying value of the loan.

\*Forms an integral part of the audited financial statements



## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit exposure

#### Credit risk mitigants\* (continued)

##### Summary of risk mitigants by selected portfolios

Set out below are details of risk mitigants used by the Group in relation to financial assets detailed in the maximum exposure to credit risk table on page 65.

#### Loans and advances to customers – residential mortgages

The following table shows the estimated fair value of collateral held for the Group's residential mortgage portfolio at 31 December 2019 and 2018:

	2019					2018				
	At amortised cost					At amortised cost				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Fully collateralised<sup>(1)</sup></b>										
Loan-to-value ratio:										
Less than 50%	10,956	761	858	29	12,604	10,187	1,290	835	28	12,340
50% - 70%	8,421	674	514	67	9,676	8,241	1,065	700	75	10,081
71% - 80%	3,464	267	220	31	3,982	3,300	416	312	39	4,067
81% - 90%	2,933	201	149	25	3,308	2,377	305	263	30	2,975
91% - 100%	917	137	141	19	1,214	1,047	203	255	25	1,530
	26,691	2,040	1,882	171	30,784	25,152	3,279	2,365	197	30,993
Partially collateralised										
Collateral value relating to loans over 100% loan-to-value	232	81	201	10	524	405	137	501	14	1,057
<b>Total collateral value</b>	<b>26,923</b>	<b>2,121</b>	<b>2,083</b>	<b>181</b>	<b>31,308</b>	<b>25,557</b>	<b>3,416</b>	<b>2,866</b>	<b>211</b>	<b>32,050</b>
<b>Gross residential mortgages</b>	<b>26,973</b>	<b>2,144</b>	<b>2,143</b>	<b>194</b>	<b>31,454</b>	<b>25,617</b>	<b>3,441</b>	<b>3,023</b>	<b>234</b>	<b>32,315</b>
ECL allowance	(10)	(52)	(476)	(31)	(569)	(8)	(51)	(623)	(31)	(713)
<b>Net residential mortgages</b>	<b>26,963</b>	<b>2,092</b>	<b>1,667</b>	<b>163</b>	<b>30,885</b>	<b>25,609</b>	<b>3,390</b>	<b>2,400</b>	<b>203</b>	<b>31,602</b>

<sup>(1)</sup>The value of collateral held for residential mortgages which are fully collateralised has been capped at the carrying value of the loans outstanding at each year end.

For residential mortgages, the Group takes collateral in support of lending transactions for the purchase of residential property. Collateral valuations are required at the time of origination of each residential mortgage. The value at 31 December 2019 and 2018 is estimated based on property values at origination or date of latest valuation and applying the CSO Residential Property Price Index (Republic of Ireland) and Nationwide House Price Index (United Kingdom) to these values to take account of price movements in the interim.

## 2.1 Credit risk – Credit exposure

### Credit risk mitigants\* (*continued*)

#### Loans and advances to customers – other

In addition to the credit risk mitigants outlined on the previous page, the Group, from time to time, enters reverse repurchase agreements with borrowers. At 31 December 2019, the Group had accepted collateral with a fair value of € 86 million in respect of reverse repurchase agreements. There were no such agreements outstanding at 31 December 2018.

#### Derivatives

Derivative financial instruments are recognised in the statement of financial position at their fair value. Those with a positive fair value are reported as assets which at 31 December 2019 amounted to € 1,271 million (2018: € 900 million) and those with a negative fair value are reported as liabilities which at 31 December 2019 amounted to € 1,197 million (2018: € 934 million).

The enforcement of netting agreements would potentially reduce the statement of financial position carrying amount of derivative assets and liabilities by € 575 million at 31 December 2019 (2018: € 325 million). The Group also has Credit Support Annexes ("CSAs") in place which provide collateral for derivative contracts. At 31 December 2019, € 643 million (2018: € 609 million) of CSAs are included within financial assets as collateral for derivative liabilities and € 347 million (2018: € 266 million) of CSAs are included within financial liabilities as collateral for derivative assets (note 45 to the consolidated financial statements). Additionally, the Group has agreements in place which may allow it to net the termination values of cross currency swaps upon occurrence of an event of default.

#### Loans and advances to banks

Interbank placings, including central banks, are largely carried out on an unsecured basis apart from reverse repurchase agreements. The collateral received in respect of repurchase agreements at 31 December 2019 had a fair value of € 151 million. There were no such agreements outstanding at 31 December 2018.

#### Investment securities

At 31 December 2019, government guaranteed senior bank debt which amounted to € 268 million (2018: € 250 million) was held within the investment securities portfolio.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\*

##### Introduction

The Group has set out the methodologies used and judgements exercised in determining its expected credit loss (“ECL”) allowance for the year to 31 December 2019.

International Financial Reporting Standard 9 (IFRS 9) introduced the expected credit loss impairment model that requires a more timely recognition of ECL across the Group. The standard does not prescribe specific approaches to be used in estimating ECL allowances, but stresses that the approach must reflect the following:

- An unbiased and probability weighted amount that is determined by evaluating a range of possible outcomes;
- Underlying models should be point in time – recognising economic conditions;
- The ECL must reflect the time value of money;
- A lifetime ECL is calculated for financial assets in Stages 2 and 3; and
- Models used in the ECL calculation must incorporate reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The standard defines credit loss as the difference between all contractual cash flows that are due to an entity in accordance with the contract and all the cash flows that the entity expects to receive (i.e. all cash shortfalls), discounted at the original effective interest rate (“EIR”) or an approximation thereof (see ‘Measurement’ section below).

ECLs are defined in IFRS 9 as the weighted average of credit losses across multiple macroeconomic scenarios, the probability of each scenario occurring as weights and are an estimate of credit losses over the life of a financial instrument.

The ECL model applies to financial instruments measured at amortised cost or at fair value through other comprehensive income. In addition, the ECL approach applies to lease receivables, loan commitments and financial guarantee contracts that are not measured at fair value through profit or loss.

A key principle of the ECL model is to reflect any relative deterioration or improvement in the credit quality of financial instruments occurring (e.g. change in the risk of a default). The ECL amount recognised as a loss allowance or provision depends on the extent of credit deterioration since initial recognition together with the usual credit risk parameters.

##### Measurement bases

Under IFRS 9, there are two measurement bases:

- 1 12-month ECL (Stage 1), which applies to all financial instruments from initial recognition as long as there has been no significant increase in credit risk; and
- 2 Lifetime ECL (Stages 2 and 3 and POCI), which applies when a significant increase in credit risk has been identified on an account (Stage 2), an account has been identified as being credit-impaired (Stage 3) or when an account meets the POCI criteria.

##### Staging

Financial assets are allocated to stages dependent on credit quality relative to when assets were originated.

##### Credit risk at origination

Credit risk at origination (“CRAO”) is a key input into the staging allocation process. The origination date of an account is determined by the date on which the Group became irrevocably committed to the contractual obligation and the account was first graded on an appropriate model.

For undrawn credit facilities, the Group uses the date of origination as the date when it becomes party to the irrevocably contractual arrangements or irrevocable commitment. For overdrafts which have both drawn and undrawn components, the date of origination is the same for both.

The Group uses best available information for facilities which originated prior to a credit risk rating model or scorecard being in place.

For accounts that originated prior to 1 January 2018, a neutral view of the macroeconomic outlook at the time is used, i.e. where macroeconomic variables are used in the Lifetime PD models, long-run averages are used instead of historical forecasts.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk

### Measurement, methodologies and judgements\* (*continued*)

#### Stage 1 characteristics

Obligations are classified Stage 1 at origination, unless purchased or originated credit impaired ("POCI"), with a 12 month ECL being recognised. These obligations remain in Stage 1 unless there has been a significant increase in credit risk.

Accounts can also return to Stage 1 if they no longer meet either the Stage 2 or Stage 3 criteria, subject to satisfaction of the appropriate probation periods, in line with regulatory requirements.

#### Stage 2 characteristics

Obligations where there has been a 'significant increase in credit risk' ("SICR") since initial recognition but do not have objective evidence of credit impairment are classified as Stage 2. For these assets, lifetime ECLs are recognised.

The Group assesses at each reporting date whether a significant increase in credit risk has occurred on its financial obligations since their initial recognition. This assessment is performed on individual obligations rather than at a portfolio level. If the increase is considered significant, the obligation will be allocated to Stage 2 and a lifetime expected credit loss will apply to the obligation. If the change is not considered significant, a 12 month expected credit loss will continue to apply and the obligation will remain in Stage 1.

#### SICR assessment

The Group's SICR assessment is determined based on both quantitative and qualitative measures:

**Quantitative measure:** This measure reflects an arithmetic assessment of the change in credit risk arising from changes in the probability of default. The Group compares each obligation's annualised average probability weighted residual lifetime probability of default ("LTPD") at origination (see 'Credit risk at origination') to its annualised average probability weighted residual LTPD at the reporting date. If the difference between these two LTPDs meets the quantitative definition of SICR, the Group transfers the financial obligation into Stage 2. Increases in LTPD may be due to credit deterioration of the individual obligation or due to macroeconomic factors or a combination of both. On adoption of IFRS 9, the Group determined that an account had met the quantitative measure if the average residual LTPD at the reporting date was more than double the average residual LTPD at origination, and the difference between the LTPDs was at least 50bps.

The impact of this measure is under regular review by the Group for items such as the (i) the volume of exposures moving frequently between Stages 1 and 2, (ii) potential over-reliance on backstop and qualitative measures for identifying Stage 2 exposures and (iii) comparison of Stage 1 and 2 exposures to the internal credit ratings view of exposures. In 2019, following an assessment of mortgage exposures including the items above, a change to the quantitative SICR threshold from 50bps to 85bps was approved by the Group. This was implemented in the Irish residential mortgage portfolio at December 2019.

**Qualitative measure:** This measure reflects the assessment of the change in credit risk based on the Group's credit management and the individual characteristics of the financial asset. This is not model driven and seeks to capture any change in credit quality that may not be already captured by the quantitative criteria. The qualitative assessment reflects pro-active credit management including monitoring of account activity on an individual or portfolio level, knowledge of client behaviour, and cognisance of industry and economic trends.

The criteria for this trigger include, for example:

- A downgrade of the borrower's/facility's credit grade reflecting the increased credit management focus on these accounts; and/or
- Forbearance has been provided and the account is within the probationary period.

Backstop indicators: The Group has adopted the rebuttable presumption within IFRS 9 that credit obligations greater than 30 days past due represent a significant increase in credit risk.

Where SICR criteria are no longer a trigger, the account can exit Stage 2 and return to Stage 1.

#### Stage 3 characteristics

Defaulted obligations (with the exception of newly originated loans that are in Stage 1 or POCI) are classified as credit impaired and allocated to Stage 3. Where default criteria are no longer met, the obligor exits Stage 3 subject to probation period, in line with regulatory requirements.

Two key criteria resulting in a classification of default are:

- Where the Group considers a credit obligor to be unlikely to pay his/her credit obligations in full without realisation of collateral, regardless of the existence of any past-due amount; or
- The credit obligor is 90 days or more past due on any material credit obligation (count starts when any amount of principal, interest or fee has not been paid by a credit obligor at the date it was due).

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\* (*continued*)

The trigger for default is based on a calculation of the sum of all past due amounts related to the credit obligation for a retail credit obligor or related to the credit obligations for a non-retail credit obligor. The Group's definition of financial distress, forbearance, non-performing exposures and unlikelihood to pay are included in the Group's Definition of Default policy.

Loans may return to Stage 3 if any of the default triggers reoccur.

#### Purchased or originated credit impaired ("POCI")

POCIs are assets originated credit impaired where the difference between the discounted contractual cash flows and the fair value at origination is greater than or equal to 5%. The Group uses an appropriate discount rate for measuring ECL in the case of POCIs which is the credit-adjusted effective interest rate. This rate is used to discount the expected cash flows of such assets to fair value on initial recognition.

POCI obligations remain outside of the normal stage allocation process for the lifetime of the obligation. The ECL for POCI obligations is always measured at an amount equal to lifetime expected credit losses. The amount recognised as a loss allowance for these assets is the cumulative changes in lifetime expected credit losses since the initial recognition of the assets rather than the total amount of lifetime expected credit losses.

#### Measurement of expected credit loss

The measurement of ECL is estimated through one of the following approaches:

- i. **Standard approach:** This approach is used for the majority of exposures where each ECL input parameter (Probability of Default - PD, Loss Given Default - LGD, Exposure at Default - EAD, and Prepayments - PP) is developed in line with standard modelling methodology which is set out in the Group IFRS 9 ECL Model Framework and has been approved by the relevant governance forum. The Group's IFRS 9 models have been approved in line with the Group's Model Governance Framework. (An overview of credit risk models is outlined on pages 57 and 58).
- ii. **Simplified approach:** For portfolios not on the standard approach, the Group has followed a simplified approach. This approach consists of applying portfolio level ECL averages, drawn from similar portfolios, where it is not possible to estimate individual parameters. These generally relate to portfolios where specific IFRS 9 models have not been developed due to immateriality, low volumes or where there are no underlying grading models. As granular PDs are not available for these portfolios, a non-standard approach to staging is required with more reliance on the qualitative criteria (along with the 30 days past due back-stop).
- iii. **Discounted cash-flows ("DCF's"):** Assets are grouped together and modelled based on asset classification and sector with the exception of those Stage 3 assets where a DCF is used. DCFs are used as an input to the ECL calculation for Stage 3 credit impaired exposures where gross credit exposure is  $\geq \text{€ } 1 \text{ million}$  (Republic of Ireland) or  $\geq \text{£ } 500,000$  (UK).

Collateral valuations and the estimated time to realisation of collateral is a key component of the DCF model. The Group incorporates forward looking information in the assessment of individual borrowers through the credit assessment process. The DCF assessment produces a base case ECL. This is then adjusted to incorporate the impact of multiple scenarios on the base ECL, by using a proportional uplift obtained from ECL modelled sensitivities in the same portfolio.

- iv. **Management judgement:** Where the estimate of ECL does not adequately capture all available forward looking information about the range of possible outcomes, or where there is a significant degree of uncertainty, management judgement may be considered appropriate for an adjustment to ECL. The management adjustment must consider all relevant and supportable information, including but not limited to, historical data analysis, predictive modelling and management experience. The methodology to incorporate the adjustment should consider the degree of over collateralisation (headroom) and should not result in a zero overall ECL unless there is sufficient headroom to support this. The key judgements in the 2019 year end ECL estimates are outlined on page 220.

#### Effective interest rate

The ECL must incorporate the time value of money discounted to the reporting date using the effective interest rate ("EIR") determined at initial recognition or an approximation thereof.

- The Group uses an approximation approach based on the account level interest rate when calculating ECL which is applied to both drawn and undrawn commitments.
- This approach is subject to an annual assessment that all approximations remain appropriate and do not result in a material misstatement of the ECL.
- The Group has tested the appropriateness of using current interest rates as an approximation for the discount rates required for measuring ECLs. This testing determined that using the current interest rates as the discount rates is an appropriate approximation.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk

### Measurement, methodologies and judgements\* (*continued*)

#### Policy elections and simplifications

##### Low credit risk exemption

The Group utilises practical expedients, as allowed by IFRS 9, for the stage allocation of particular financial instruments which are deemed 'low credit risk'. This practical expedient permits the Group to assume, without more detailed analysis, that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have 'low credit risk' at the reporting date. The Group allocates such assets to Stage 1.

Under IFRS 9, the credit risk on a financial instrument is considered low if:

- the financial instrument has a low risk of default;
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term; and
- adverse changes in economic business conditions in the longer term may, (but will not necessarily) reduce the ability of the borrower to fulfil its contractual cash flow obligations.

This low credit risk exemption is applied to particular assets within the investment debt securities portfolio and for loans and advances to banks, specifically, assets which have an internal grade equivalent to an external investment grade (BBB-) or higher.

If an asset does not meet the above criteria for the low credit risk exemption, further assessment is required to determine stage allocation. If such assets are on a watch list, they are categorised as Stage 2.

##### Short term cash

The Group policy does not calculate an ECL for short term cash at central banks and other banks which have a low risk of default ('PD') with a very low risk profile. The calculation of the ECL at each reporting date would be immaterial given these exposures' short term nature and their daily management.

##### Lease receivables and trade receivables

For lease receivables, the Group has elected to use its standard methodology for both stage allocation and the ECL calculation and has elected to use an expedient (simplified approach) for trade receivables.

### Credit risk models

#### Probability of default

Probability of default ("PD") is the likelihood that an account or borrower defaults over an observation period, given that they are not currently in default. The PD modelling approach uses a combination of rating grades/scores obtained from credit risk models, as outlined on page 48, along with key factors such as the age of an account, the current/recent arrears status or the current/recent forbearance status and macroeconomic factors to obtain the relevant 12 month (Stage 1) and Lifetime (Stage 2) PD.

#### Loss given default

Loss given default ("LGD") is a current assessment of the amount that will not be recovered in the event of default, taking account of future conditions. It can be thought of as the difference between the amount owed to the Group (i.e. the exposure) and the net present value of future cash flows less any costs expected to be incurred in the recovery process. If an account returns to performing from default (absent any loss making concession) or if the discounted post-default recoveries are equal to or greater than the exposure, the realised loss is zero.

The LGD modelling approach depends on whether the facility has underlying security and, if so, the nature of that security. The following sets out the approaches to the portfolios:

#### Retail portfolios

For unsecured loans, a cash flow curve, which estimates the cumulative cash received following default until the loan is written-off or returns to performing, is used to estimate the future recovery amount. This is discounted at the effective interest rate and compared to the current outstanding balance. Any shortfall between the recovery amount and the outstanding balance is the ECL.

For secured loans, the value of underlying collateral is estimated at the forecasted time of disposal (taking into account forecasted market price growth/falls and haircuts on market values that are expected at the date of sale) in order to calculate the future recovery amount. Estimated costs of disposal are taken into account in this calculation.

#### Non-retail portfolios

For unsecured loans, characteristics such as borrower sector and nature of collateral linked to affiliated accounts under the same customer group are used to determine future losses.

For secured loans, the value of the underlying collateral is estimated at the reporting date. This is used to estimate the ECL.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\* (*continued*)

##### Exposure at default

Exposure at default ("EAD") is defined as the exposure amount that will be owed by a customer at the time of default. This will comprise changes in the exposure amount between the reporting date and the date that the customer defaults. This may be due to repayments, interest and fees charged and additional drawdowns by the customer.

##### Prepayments

For term credit products, prepayment occurs where a customer fully prepays an account prior to the end of its contractual term.

For revolving credit products, 'prepayment' is defined as the cessation of use and withdrawal of the facility provided that the account was not in default prior to closure.

Prepayment is used in the lifetime ECL calculation for Stage 2 loans to account for the proportion of the facilities/customers that prepay each year.

##### Determining the period over which to measure ECL

Both the origination date and the expected maturity of a facility must be determined for ECL purposes. The origination date is used to measure credit risk at origination (as explained above).

The expected maturity is used for assets in Stage 2, where the ECL must be estimated over the remaining life of the facility.

The expected maturity approach is:

- Term credit products: the contractual maturity date, with exposure and survival probability adjusted to reflect behaviour i.e. amortisation and prepayment;
- Revolving credit products: the period may extend beyond the contractual period over which the Group is exposed to credit risk, e.g. overdrafts and credit cards. The Group's approach for these is to assume an appropriate remaining term based on the characteristics of the portfolio and sensitivity of ECLs.

##### Forward looking indicators in models

For ECL calculations reliant on models in the standard and simplified approaches, forward looking indicators are incorporated into the models through the use of macroeconomic variables. These have been identified statistically as the key macroeconomic variables that drive the parameter being assessed (e.g. PD or LGD). The final model structure incorporates these as inputs with the 12 month and lifetime calculations utilising the macroeconomic forecasts for each scenario. See 'macroeconomic scenarios and weightings' below for more detail on the process for generating scenarios and associated key macroeconomic factors relevant for the models.

##### Write-offs

When the prospects of recovering a loan, either partially or fully, do not improve, a point will come when it will be concluded that as there is no realistic prospect of recovery, the loan and any related ECL will be written-off. The Group determines, based on specific criteria, the point at which there is no reasonable expectation of recovery, e.g. inception of formal insolvency proceedings or receivership/other formal recovery action. This is considered on a case-by-case basis.

Debt forgiveness may subsequently arise where there is a formal contract with the customer for the write-off of the loan. In addition, certain forbearance solutions and restructuring agreements may include an element of debt write down (debt forgiveness).

The contractual amount outstanding of loans written-off during the year that are still subject to enforcement activity are outlined on page 90 and relate to non-contracted write-offs, both full and partial.

The Group recognises cash received from the customer in excess of the carrying value of the loan after a non-contracted write-off as 'recoveries of amounts previously written-off' in the income statement.

\*Forms an integral part of the audited financial statements



## 2.1 Credit risk

### Measurement, methodologies and judgements\* (*continued*)

#### Macroeconomic scenarios and weightings

The macroeconomic scenarios used by the Group for ECL allowance calculations are subject to the Group's governance process covering the development and approval of macroeconomic scenarios for planning and stress testing i.e. through Stress Test Working Group and Asset and Liability Committee (ALCo). The parameters used within the Group's ECL models include macroeconomic factors which are established drivers of the default risk and loss estimates. Therefore, a different credit loss estimate is produced for each combination of macroeconomic factors within a particular scenario. These credit loss estimates for each given scenario are then weighted by the assessed likelihood of occurrence of the respective scenarios to yield the ECL outcome.

#### Macroeconomic scenarios:

The Group's approach is to use its base, downside (both 'global slowdown' and 'disorderly' Brexit) and upside macro-scenarios from the financial planning and stress testing processes for IFRS 9 purposes. The inclusion of a fourth scenario in 2019 ('global slowdown') was deemed necessary to ensure that different triggers of downside outcomes are available given the continued uncertainty over the Brexit process. The use of current planning scenarios ensures that the scenarios used for IFRS 9 are consistent with the Group's expectations of potential outcomes at a point in time. Non-linear effects are captured in the development of risk parameters as well as through the inclusion of both a single upside and two downside scenarios. The Group's Economic Research Unit (ERU) provides base, downside and upside forecasts over five years for planning/IFRS 9. These are then independently reviewed and challenged, on both a quantitative and qualitative basis, by the Group Enterprise Risk Management (ERM) function. The base case is benchmarked against the outlook available from official sources (e.g. Department of Finance, ESRI, IMF, etc.). Upside and downside scenarios are provided based on realistic triggers for each scenario and represent sensitivities around the base. For IFRS 9 purposes, longer term projections are sourced from a reputable external provider with the internal base/upside and downside scenarios converging on a linear basis towards the external forecasts from years 5 to 8. External long term forecasts represent long term base line forecasts for the parameter/economy in question. The forecasted scenarios are approved on a quarterly basis at Group ALCo and on an annual basis by the Board. The scenarios are described below and reflect the views of the Group at the reporting date.

**Base case:** As at the reporting date, this reflects an 'orderly' Brexit outcome. Under this scenario, the Irish economy continues to perform strongly in the absence of external shocks, helped by very low interest rates, mildly expansionary fiscal policy, solid growth in exports, recovering construction sector and good growth in employment and real incomes. However, some deceleration from the very robust growth rates seen in recent years is likely as the economy is now close to full employment and given the slowdown in growth in Ireland's key export markets. Irish house price inflation has decelerated over the past year reflecting the impact of the Central Bank's macro-prudential rules on mortgage lending and supply. House prices are expected to rise at low single digit levels, broadly in line with wage inflation over the next five years. The rate of increase in commercial real estate prices is expected to run at low single digit levels as the market moves closer to equilibrium.

Under an orderly Brexit, the UK economy is not expected to suffer any significant disruption and will perform at close to its long term potential. In terms of the US economy, growth in GDP is expected to slow as a result of the diminishing effects of the significant fiscal stimulus, a slower pace of global growth and capacity constraints in the 'full-employment' labour market. Growth in the eurozone is expected to improve slightly over the forecast period.

**Downside ('disorderly' Brexit):** Under this scenario, the UK exits the EU in a disorderly manner and has to apply World Trade Organisation (WTO) rules. There is a significant slowdown in Irish GDP in this period as a result of the deep links between the two economies with 40% of indigenous Irish exports going to the UK, which is also the land bridge route for much of Irish exports to mainland Europe. These exports (as well as imports from the UK) all become subject to customs checks, tariffs, increased administration as well as regulatory costs and transport delays. As a result, this assumes that Irish GDP growth is lower in a 'disorderly' Brexit scenario than in the base case over the three years to 2022 although the adverse effects are offset somewhat by an expected rise of inward investment into Ireland (as firms divert new or existing investments away from the UK).

A 'disorderly' Brexit results in a sharp decline in trade between the UK and EU as well as an outflow of investment from the UK, especially from the financial sector and a decline in Foreign Direct Investment ("FDI"). The UK economy enters recession during this period. The impact on the EU is limited as less than 10% of EU exports go to the UK and the impact on the US is even more limited.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\* (continued)

#### Macroeconomic scenarios and weightings (continued)

**Downside ('global slowdown'):** Under this scenario, the global economy continues to lose momentum. The key triggers under this scenario are:

- a continued move towards protectionism, which would result in further escalation in trade tensions;
- an increase in risk aversion, which would cause large asset price shifts and financial market instability; and
- an 'orderly' Brexit outcome.

In the next three years, large developed European economies would enter a mild recession while activity in the US is subdued. For the Irish economy, given the importance of exports as an engine of growth, the slowdown in the international economy has a significant impact. FDI is also adversely affected with business and consumer confidence lowered as a result. There is a slowdown in the recovery of house building and GDP growth over the first three years is significantly lower than in the base case. Irish house prices register modest declines - the scarcity of supply and the fact that the economy continues to see some growth help support the market, although some foreign institutional investors reduce their exposure.

**Upside:** Under this scenario, given the moderate pace of growth in the current cycle since the end of the 2008-2009 recession, there is scope for stronger growth in activity over the next number of years than is forecast in the base case. The lagged effects of very loose monetary conditions, with central banks able to maintain interest rates at low levels because of subdued inflation, would see growth strengthen above trend in advanced economies, helped also by an improvement in productivity and a recovery in international trade as tensions in this area subside. Additionally, other countries could follow the lead of the US and adopt a more expansionary fiscal programme of increased capital spending and tax cuts to boost growth, most notably in Europe. The UK agrees an 'orderly' Brexit with the EU.

Given Ireland's exposure to international trade, a better than expected performance by its key trading partners would have a positive knock-on impact on its exports and in turn, on the rate of growth of the economy. This results in stronger growth on the domestic side of the economy also, helped by a more expansionary fiscal policy stance. House building would also pick up strongly, helped by government measures. As a result, Irish growth rates would exceed the base case materially over the first three years of the forecast period.

The table below sets out the average five year forecast for each of the key macroeconomic variables that are required to generate the scenarios or are material drivers of the ECL under (i) base; (ii) downside ('disorderly' Brexit); (iii) downside ('global slowdown'); and (iv) upside scenarios at 31 December 2019 and 2018:

	2019				2018		
	Base	Downside (‘disorderly’ Brexit)	Downside (‘global slowdown’)	Upside	Base	Downside	Upside
<b>Macroeconomic factor (%)</b>							
<b>Republic of Ireland</b>							
GDP growth	2.9	1.8	1.7	4.1	3.3	2.2	4.4
Residential property price growth	2.6	0.2	0.5	4.6	4.9	2.7	7.4
Unemployment rate	4.7	7.8	7.4	4.0	4.9	7.1	4.5
Commercial property price growth	2.0	(1.8)	(1.8)	3.9	4.0	0.6	6.1
Employment growth	1.7	0.6	0.6	2.5	1.9	0.9	2.3
Average disposable income growth	3.7	1.5	1.5	5	3.6	1.8	4.2
<b>United Kingdom</b>							
GDP growth	1.5	0.3	0.6	2.4	1.6	0.4	2.4
Residential property price growth	3.3	(2.6)	0.3	5.3	4.0	(1.6)	6.0
Unemployment rate	3.6	7.1	6.1	3.3	4.0	6.6	3.5
Commercial property price growth	2.6	(3.8)	(1.5)	5.9	3.4	(1.0)	6.7

The key changes to the scenario forecasts in the reporting period are:

- Reductions in residential property price growth forecast in Ireland across all scenarios as a result of the increased impact of the Central Bank's macro-prudential rules on mortgage lending as the property price growth in recent years has resulted in the loan to value ("LTV") and loan to income ("LTI") thresholds becoming more difficult to meet for purchasers;
- Reductions in the commercial property price growth forecast in Ireland across all scenarios as the market has moved closer to equilibrium; and
- Reductions in residential and commercial property price growth forecast in the UK across all scenarios as a result of lower than expected growth in 2019.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk

### Measurement, methodologies and judgements\* (*continued*)

#### Macroeconomic scenarios and weightings (*continued*)

The four scenarios detailed above are used to reflect a representative sample of possible outcomes (i.e. base, downside ('disorderly' Brexit), downside ('global slowdown') and upside scenarios). The ECL allowance reflects a weighted average of the credit loss estimates under the four scenarios.

Similar to the scenario forecasts, the probability weight assigned to each scenario is proposed by the ERU, with a review and challenge from ERM. These are subject to review and approval at Group ALCo and the probabilities described below reflect the views of the Group at the reporting date.

The weights for the scenarios are derived based on the expert judgement, with reference to external market information, informed by a quantitative analysis. The key quantitative analysis is a statistical distribution analysis of Irish GDP growth over different time horizons informed by historic patterns in the economic data.

These weightings were reviewed regularly during 2019. There were two changes to the probability weightings during the reporting period

- The probability of the downside scenario (prior to the additional downside scenario being added) was increased by 5% in the third quarter of 2019 to reflect the increased uncertainty in relation to the Brexit process;
- A new downside scenario ('global slowdown') was introduced in the fourth quarter of 2019 which required a full review of the probability weightings in order to incorporate this new scenario. As the UK election has brought increased certainty to the withdrawal element of Brexit this was deemed to have reduced the risk of the 'disorderly' Brexit scenario. A review of the new 'global slowdown' scenario indicated that as risks to the global economy remain to the downside, that this new scenario along with the 'disorderly' Brexit scenario should continue to have a significant probability attached. This reflects the fact that uncertainty, evident at 31 December 2019, in relation to both Brexit and global economic conditions, continues to remain elevated.

The weights that have been applied as at the reporting date are:

Scenario	Weighting		
	31 December 2019	30 June 2019	31 December 2018
Base	50%	50%	50%
Downside ('disorderly' Brexit)	25%	35%	35%
Downside ('global slowdown')	15%	n/a	n/a
Upside	10%	15%	15%

In assessing the adequacy of the ECL allowance, the Group has considered all available forward looking information as of the balance sheet date in order to estimate the future expected credit losses. The Group, through its risk management processes (including the use of expert credit judgement and other techniques) assesses its ECL allowance for events that cannot be captured by the statistical models it uses and for other risks and uncertainties. The assessment of ECL at the balance sheet date does not reflect the worst case outcome, but rather a probability weighted outcome of the four scenarios. Should the credit environment deteriorate beyond the Group's expectation, the Group's estimate of ECL would increase accordingly.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\* (continued)

##### Sensitivities

The Group's estimates of expected credit losses are responsive to varying economic conditions and forward looking information. These estimates are driven by the relationship between historic experienced loss and the combination of macroeconomic variables. Given the co-relationship of each of the macroeconomic variables to one another and the fact that loss estimates do not follow a linear path, a sensitivity to any single economic variable is not meaningful. As such, the following sensitivities are provided which indicate the approximate impact on the current ECL allowance before the application of probability weights to the forward looking macroeconomic scenarios. The sensitivities provide an estimate of ECL movements driven by both changes in model parameters including current management judgements, and quantitative 'significant increase in credit risk' ("SICR") staging assignments.

Relative to the base scenario, in the 100% downside 'disorderly' Brexit and 'global slowdown' scenario, the ECL allowance increases by 19% and 12% respectively. In the 100% upside scenario, the ECL allowance declines by 9%, showing that the ECL impact of the two downside scenarios is greater than that of the upside scenario. For 31 December 2019, a 100% downside 'disorderly' Brexit and 'global slowdown' scenarios sees a higher ECL allowance sensitivity of € 235 million and € 146 million respectively compared to base (€ 163 million and € 74 million respectively compared to reported).

	ECL allowance at 31 December 2019				
	Reported	100% Base	100% downside (‘disorderly’ Brexit)	100% downside (‘global slowdown’)	100% upside
	Total € m	Total € m	Total € m	Total € m	Total € m
<b>Loans and advances to customers</b>					
Residential mortgages	569	521	687	617	442
Other personal	175	172	183	180	167
Property and construction	189	182	200	197	171
Non-property business	305	292	328	317	284
<b>Total</b>	<b>1,238</b>	<b>1,167</b>	<b>1,398</b>	<b>1,311</b>	<b>1,064</b>
Loan commitments	19	18	22	20	17
Financial guarantee contracts	23	23	23	23	22
	<b>1,280</b>	<b>1,208</b>	<b>1,443</b>	<b>1,354</b>	<b>1,103</b>
Of which:					
AIB UK segment	133	125	148	137	125

	ECL allowance at 31 December 2018			
	Reported Total € m	100% Base Total € m	100% downside Total € m	100% upside Total € m
<b>Loans and advances to customers</b>				
Residential mortgages	713	691	789	607
Other personal	253	248	262	248
Property and construction	480	460	521	451
Non-property business	593	576	631	565
<b>Total</b>	<b>2,039</b>	<b>1,975</b>	<b>2,203</b>	<b>1,871</b>
Loan commitments	25	24	27	24
Financial guarantee contracts	34	35	32	31
	<b>2,098</b>	<b>2,034</b>	<b>2,262</b>	<b>1,926</b>

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk

### Measurement, methodologies and judgements\* (*continued*)

#### Management judgements

The Group reflects reasonable and supportable information that is available at the reporting date in the measurement of ECLs.

Management adjustments may be required to increase or decrease ECLs to reflect all available reasonable and supportable information to include risk factors that have not been included in the risk measurement process or where there is insufficient time to appropriately incorporate relevant new information. Experienced credit judgement may be used to determine the particular attributes of exposures that have not been adequately captured in the impairment models. Adjustments are required to be directionally consistent with forward looking forecasts, supported by appropriate documentation and subject to appropriate governance processes. If an ongoing adjustment is required, the risk measurement methodology should be updated to eliminate the adjustment, and as such, should be temporary in nature, where appropriate.

The ECL allowance at 31 December 2019 includes the following management adjustments:

#### 1. Primary dwelling house ("PDH") mortgage post model adjustments

##### Stage 3 PDH ECL

The Group's strategy is to deliver sustainable long term solutions and to work with customers through their financial difficulties. This has primarily been through work-out arrangements with customers, including split mortgages, low fixed interest rate, voluntary sale for loss, negative equity trade down and positive equity solution or through loan recovery following realisation of collateral. The mortgage LGD model is based on empirical internal data for such resolved cases, and represents the Group's expected loss based on those expected work-out strategies. However, it is recognised that alternative recovery strategies, such as portfolio sales, also need to be considered which were not envisaged at the time of model development. Accordingly, a post model adjustment has been applied to a cohort of loans to reflect the potential resolution outcomes not currently considered within the modelled outcome.

The post model adjustment is calculated on a range of alternative recovery assumptions (including portfolio sales). An independent external benchmark exercise is undertaken to provide information to support the range of alternative recovery outcomes with reference to collateral values of the loans and to the underlying market conditions. The cohort to which the overlay applies to is primarily those PDH loans in Stage 3 and in deep arrears (greater than 180 days) and was widened in 2019 to include certain loans from the 90 to 180 days past due category (c. € 63 million).

Probability weightings are applied to reflect a range of possible outcomes, incorporating potential market uncertainty around the ultimate execution, aligned to the Group's four economic scenarios used for ECL calculations as outlined on pages 59 to 61.

The ECL allowance of € 552 million for residential mortgages in Ireland at 31 December 2019 includes € 208 million (after non-contracted write-offs amounting to € 40 million in 2019) as a result of this management adjustment.

At 31 December 2018, the ECL allowance of € 686 million included a management adjustment of € 239 million.

In addition to the write-offs noted above, the main movements in the overlay during the year were due to:

- Increase in portfolio following widening of the criteria as noted above;
- Reduction in portfolio following sales;
- Revisions to collateral valuations and market conditions; and
- The impact of the outcome of the four economic scenarios compared to the outcome assessed in 2018.

The revised portfolio size and collateral valuations resulted in an income statement charge of € 16 million. The greater market and economic uncertainty reflected in the four scenarios resulted in a further € 37 million charge. (Total income statement charge in 2019: € 53 million).

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Measurement, methodologies and judgements\* (*continued*)

##### Management judgements (*continued*)

##### Forbearance product

An element of forbore loans in Stage 3 (€ 160 million), may require an alternative treatment at loan expiry in line with the Group's current mortgage resolution strategy. This is not currently captured within the modelled ECL outcome for this product.

Management have considered the proportion of this cohort that may require alternative treatment and a range of quantitative outcomes in determining the estimated loss amounts at loan expiry which has resulted in a post model adjustment of € 20 million in 2019 (2018: Nil).

##### Lifetime interest only

A cohort of non-defaulted lifetime interest only mortgages have been identified for individual assessment to confirm likeliness to pay (€ 103 million). The loans within this cohort have been allocated to Stage 2, pending individual assessment, reflecting management's qualitative judgement of a significant increase in credit risk given the additional end of term risk not fully incorporated into modelled outcomes. This has resulted in a post model adjustment of € 9 million in 2019 (2018: Nil).

Further information on the above overlays is not provided as the Group believes that such information could compromise the resolution outcomes given the underlying nature of the portfolios.

### 2. Syndicated lending portfolio

A detailed review of the ECL model for the syndicated lending portfolio in the CIB business segment was carried out in late 2019 and it was determined that historically observed relationships between default rates and macroeconomic factors in the model needed to be revised. As a result, a management adjustment for this portfolio of € 16 million has been applied at 31 December 2019 to increase the ECL allowance to € 20 million (Stage 1: € 15 million and Stage 2: € 5 million).

### 3. AIB UK

At 31 December 2019, the AIB UK ECL allowance of € 126 million includes a € 17 million portfolio overlay to take account of the political and economic uncertainties that exist and that were not adequately captured in the output from the macroeconomic scenarios and weightings.

#### ECL governance

The Board has put in place a framework, incorporating the governance and delegation structures commensurate with a material risk, to ensure credit risk is appropriately managed throughout the Group.

The key governance points in the ECL allowance approval process during 2019 were:

- Model Risk Committee
- Asset and Liability Committee
- Business level ECL Committees
- Group Credit Committee, and
- Board Audit Committee

For ECL governance, the Group management employs its expert judgement on the adequacy of ECL allowance. The judgements are supported by detailed information on the portfolios of credit risk exposures, and by the outputs of the measurement and classification approaches described above, coupled with internal and external data provided on both short term and long term economic outlook. Business segments and Group management are required to ensure that there are appropriate levels of cover for all of its credit portfolios and must take account of both accounting and regulatory compliance when assessing the expected levels of loss.

Assessment of the credit quality of each business segment is initially informed by the output of the quantitative analytical models but may be subject to management adjustments. This ECL output is then scrutinised and approved at individual business unit level (ECL Committee) prior to onward submission to the Group Credit Committee (GCC). GCC reviews and challenges ECL levels for onward recommendation to the Board Audit Committee.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit exposure overview

### Maximum exposure to credit risk\*

Maximum exposure to credit risk from on-balance sheet and off-balance sheet financial instruments is presented before taking account of any collateral held or other credit enhancements (unless such enhancements meet accounting offsetting requirements). For financial assets recognised on the statement of financial position, the maximum exposure to credit risk is their carrying amount, and for financial guarantees and similar contracts granted, it is the maximum amount the Group would have to pay if the guarantees were called upon. For loan commitments and other credit related commitments that are irrevocable over the life of the respective facilities, it is generally the full amount of the committed facilities.

The following table sets out the maximum exposure to credit risk that arises within the Group and distinguishes between those assets that are carried in the statement of financial position at amortised cost and those carried at fair value at 31 December 2019 and 2018:

	2019			2018		
	Amortised cost <sup>(1)</sup> € m	Fair value <sup>(2)</sup> € m	Total € m	Amortised cost <sup>(1)</sup> € m	Fair value <sup>(2)</sup> € m	Total € m
<b>Maximum exposure to credit risk</b>						
Balances at central banks <sup>(3)</sup>	11,323	–	11,323	5,908	–	5,908
Items in course of collection	57	–	57	73	–	73
Derivative financial instruments	–	1,271	1,271	–	900	900
Loans and advances to banks	1,478	–	1,478	1,443	–	1,443
Loans and advances to customers	60,811	77	60,888	60,721	147	60,868
Investment securities <sup>(4)</sup>	635	15,881	16,516	187	15,946	16,133
Included elsewhere:						
Trade receivables	495	–	495	112	–	112
Accrued interest	261	–	261	301	–	301
	<b>75,060</b>	<b>17,229</b>	<b>92,289</b>	<b>68,745</b>	<b>16,993</b>	<b>85,738</b>
Loan commitments and other credit related commitments	11,539	–	11,539	11,107	–	11,107
Financial guarantees	711	–	711	780	–	780
	<b>12,250</b>	<b>–</b>	<b>12,250</b>	<b>11,887</b>	<b>–</b>	<b>11,887</b>
<b>Total</b>	<b>87,310</b>	<b>17,229</b>	<b>104,539</b>	<b>80,632</b>	<b>16,993</b>	<b>97,625</b>

<sup>(1)</sup>All amortised cost items are loans and advances and investment securities which are in a 'held-to-collect' business model. Loans and advances to AIB Group plc are excluded.

<sup>(2)</sup>All items measured at fair value except investment securities at FVOCI and cash flow hedging derivatives are classified as 'fair value through profit or loss'.

<sup>(3)</sup>Included within cash and balances at central banks of € 11,982 million (2018: € 6,516 million).

<sup>(4)</sup>Excluding equity shares of € 815 million (2018: € 728 million).



## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit exposure overview (continued)

Credit risk exposure derives from standard on-balance sheet products such as mortgages, loans, overdrafts and credit cards. In addition, credit risk arises from other products and activities including, but not limited to: “off-balance sheet” guarantees and commitments; the trading portfolio (e.g. bonds and derivatives); investment securities; asset backed securities; and the failure/partial failure of a trade in a settlement or payments system.

The following table summarises financial instruments in the statement of financial position at 31 December 2019 and 2018:

	2019*				2018*			
	Statement of financial position			Income statement	Statement of financial position			Income statement
	Exposure	ECL allowance	Carrying amount	Net credit impairment (charge)/ writeback	Exposure	ECL allowance	Carrying amount	Net credit impairment (charge)/ writeback
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Cash and balances at central banks	11,982	–	11,982	–	6,516	–	6,516	–
Items in course of collection	57	–	57	–	73	–	73	–
Loans and advances to banks	1,478	–	1,478	–	1,443	–	1,443	1
Loans and advances to customers:								
at amortised cost	62,049	1,238	60,811	(27)	62,760	(2,039)	60,721	209
at FVTPL	77	n/a	77	n/a	147	n/a	147	n/a
	62,126	1,238	60,888	(27)	62,907	(2,039)	60,868	209
Investment debt securities <sup>(1)</sup>	16,516	–	16,516	–	16,133	–	16,133	–
Loan commitments	11,539	(19)	(19)	6	11,107	(25)	(25)	(9)
Financial guarantee contracts	711	(23)	(23)	5	780	(33)	(33)	3
<b>Total</b>				<b>(16)</b>				<b>204</b>

<sup>(1)</sup>ECL allowance amounting to € 4 million (2018: € 4 million) included in carrying amount of investment securities at FVOCI.

There was a € 16 million net credit impairment charge in the year to 31 December 2019. This comprised of a € 27 million charge on loans and advances to customers (net re-measurement of ECL allowance charge of € 117 million, offset by recoveries of amounts previously written-off of € 90 million) and a € 11 million writeback for off-balance sheet exposures.

Further details on the net credit impairment charge in the year to 31 December 2019 are set out on page 233.

## 2.1 Credit risk – Credit profile of the loan portfolio

The Group's customer loan portfolio comprises loans (including overdrafts), instalment credit and finance lease receivables. An overdraft provides a demand credit facility combined with a current account. Borrowings occur when the customer's drawings take the current account into debit. The balance may, therefore, fluctuate with the requirements of the customer. Although overdrafts are contractually repayable on demand (unless a fixed term has been agreed), provided the account is deemed to be satisfactory, full repayment is not generally demanded without notice.

The following table analyses loans and advances to customers at amortised cost by segment, internal credit ratings and ECL staging at 31 December 2019 and 2018:

### Amortised cost

	2019					2018				
	Retail Banking	CIB	AIB UK	Group	Total	Retail Banking	CIB	AIB UK	Group	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Gross carrying amount</b>										
Residential mortgages	29,565	632	1,257	–	31,454	30,361	619	1,335	–	32,315
Other personal	2,747	100	128	9	2,984	2,821	87	147	20	3,075
Property and construction	868	4,179	2,252	–	7,299	1,750	3,872	2,182	–	7,804
Non-property business	3,389	11,253	5,558	112	20,312	4,093	10,546	4,847	80	19,566
<b>Total</b>	<b>36,569</b>	<b>16,164</b>	<b>9,195</b>	<b>121</b>	<b>62,049</b>	<b>39,025</b>	<b>15,124</b>	<b>8,511</b>	<b>100</b>	<b>62,760</b>

### Analysed by internal credit ratings<sup>(1)</sup>

Strong	24,693	11,561	6,186	14	42,454	23,747	10,178	6,072	77	40,074
Satisfactory	6,034	4,220	2,437	107	12,798	6,158	4,346	1,658	23	12,185
<b>Total strong/satisfactory</b>	<b>30,727</b>	<b>15,781</b>	<b>8,623</b>	<b>121</b>	<b>55,252</b>	<b>29,905</b>	<b>14,524</b>	<b>7,730</b>	<b>100</b>	<b>52,259</b>
Criticised watch	1,856	173	246	–	2,275	2,225	235	363	–	2,823
Criticised recovery	938	193	44	–	1,175	1,425	232	41	–	1,698
<b>Total criticised</b>	<b>2,794</b>	<b>366</b>	<b>290</b>	<b>–</b>	<b>3,450</b>	<b>3,650</b>	<b>467</b>	<b>404</b>	<b>–</b>	<b>4,521</b>
<b>Non-performing</b>	<b>3,048</b>	<b>17</b>	<b>282</b>	<b>–</b>	<b>3,347</b>	<b>5,470</b>	<b>133</b>	<b>377</b>	<b>–</b>	<b>5,980</b>
<b>Gross carrying amount</b>	<b>36,569</b>	<b>16,164</b>	<b>9,195</b>	<b>121</b>	<b>62,049</b>	<b>39,025</b>	<b>15,124</b>	<b>8,511</b>	<b>100</b>	<b>62,760</b>

### Analysed by ECL staging

Stage 1	30,698	15,680	8,224	121	54,723	29,367	14,664	7,563	99	51,693
Stage 2	2,836	467	689	–	3,992	4,343	376	571	–	5,290
Stage 3	2,841	17	282	–	3,140	5,080	83	377	1	5,541
POCI	194	–	–	–	194	235	1	–	–	236
<b>Total</b>	<b>36,569</b>	<b>16,164</b>	<b>9,195</b>	<b>121</b>	<b>62,049</b>	<b>39,025</b>	<b>15,124</b>	<b>8,511</b>	<b>100</b>	<b>62,760</b>

### ECL allowance – statement of financial position

Stage 1	65	45	31	–	141	109	35	27	–	171
Stage 2	151	23	28	–	202	208	25	38	–	271
Stage 3	796	1	67	–	864	1,419	4	143	–	1,566
POCI	31	–	–	–	31	31	–	–	–	31
<b>Total</b>	<b>1,043</b>	<b>69</b>	<b>126</b>	<b>–</b>	<b>1,238</b>	<b>1,767</b>	<b>64</b>	<b>208</b>	<b>–</b>	<b>2,039</b>

### ECL allowance cover percentage

	%	%	%	%	%	%	%	%	%	%
Stage 1	0.2	0.3	0.4	–	0.3	0.4	0.2	0.4	–	0.3
Stage 2	5.3	5.0	4.1	–	5.1	4.8	6.6	6.7	–	5.1
Stage 3	28.0	10.1	23.6	–	27.5	27.9	4.8	37.9	–	28.3
POCI	16.1	–	–	–	16.1	13.2	–	–	–	13.1

	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Income statement</b>										
Net re-measurement of ECL allowance	77	21	19	–	117	(129)	22	17	1	(89)
Recoveries of amounts previously written-off	(87)	–	(3)	–	(90)	(116)	–	(4)	–	(120)
<b>Net credit impairment charge/(writeback)</b>	<b>(10)</b>	<b>21</b>	<b>16</b>	<b>–</b>	<b>27</b>	<b>(245)</b>	<b>22</b>	<b>13</b>	<b>1</b>	<b>(209)</b>
	%	%	%	%	%	%	%	%	%	%
<b>Net credit impairment charge/(writeback) on average loans</b>	<b>(0.03)</b>	<b>0.13</b>	<b>0.19</b>	<b>–</b>	<b>0.04</b>	<b>(0.57)</b>	<b>0.19</b>	<b>0.15</b>	<b>0.93</b>	<b>(0.33)</b>

<sup>(1)</sup>Further analysis of internal credit grade profile by ECL staging is set out on pages 70 and 71.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

The following table analyses loans and advances to customers at FVTPL by segment and internal credit ratings at 31 December 2019 and 2018:

#### FVTPL

	2019					2018				
	Retail Banking	CIB	AIB UK	Group	Total	Retail Banking	CIB	AIB UK	Group	Total
Carrying amount	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Property and construction	–	77	–	–	77	50	97	–	–	147
<b>Total</b>	<b>–</b>	<b>77</b>	<b>–</b>	<b>–</b>	<b>77</b>	<b>50</b>	<b>97</b>	<b>–</b>	<b>–</b>	<b>147</b>

#### Analysed by internal credit ratings

Strong	–	77	–	–	77	–	73	–	–	73
Satisfactory	–	–	–	–	–	–	–	–	–	–
<b>Total strong/satisfactory</b>	<b>–</b>	<b>77</b>	<b>–</b>	<b>–</b>	<b>77</b>	<b>–</b>	<b>73</b>	<b>–</b>	<b>–</b>	<b>73</b>
Criticised watch	–	–	–	–	–	–	–	–	–	–
Criticised recovery	–	–	–	–	–	–	–	–	–	–
<b>Total criticised</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Non-performing</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>50</b>	<b>24</b>	<b>–</b>	<b>–</b>	<b>74</b>
<b>Total</b>	<b>–</b>	<b>77</b>	<b>–</b>	<b>–</b>	<b>77</b>	<b>50</b>	<b>97</b>	<b>–</b>	<b>–</b>	<b>147</b>

#### Gross loans and advances to customers

Gross loans and advances to customers reduced by € 0.8 billion in the year to 31 December 2019. Of the total portfolio of € 62.1 billion, € 62.0 billion is measured at amortised cost with the remaining € 0.1 billion being measured at fair value through profit or loss.

The reduction was driven by redemptions net of interest credited and other miscellaneous movements of € 11.3 billion and disposals of € 2.1 billion. In addition, there was a further reduction of € 0.3 billion due to write-offs. These reductions were offset against new lending activity of € 12.3 billion in 2019 which was € 0.2 billion higher than 2018, and € 0.6 billion in foreign exchange movements.

The decrease in gross loans was evident across all asset classes with the exception of the non-property business sector which increased by € 0.7 billion, primarily due to strong new lending volumes in the UK and CIB segments. Overall, from a segment perspective, Retail Banking decreased by € 2.5 billion driven by the disposal of distressed loans. This was slightly offset by increases in CIB and UK of € 1.0 billion, € 0.7 billion respectively.

The asset quality profile of the Group continues to improve and has benefited from the continued deleveraging activity on the non-performing book, the strong quality profile of new business and lower levels of grade deterioration.

Of the total loans to customers of € 62.1 billion, € 55.3 billion or 89% are rated as either 'strong' or 'satisfactory' which is an increase of € 3.0 billion (2018: € 52.3 billion or 83%), and was evidenced across all segments. The 'criticised' classification includes 'criticised watch' of € 2.3 billion and 'criticised recovery' of € 1.2 billion, the total of which has decreased by € 1.1 billion. Overall, the total performing book has increased by € 2.0 billion to € 58.8 billion or 95% of gross loans and advances to customers (2018: € 56.8 billion and 90%).

Stage 3 loans decreased by € 2.4 billion to € 3.1 billion. The reduction was primarily as a result of the portfolio sales completed throughout the year which impacted all asset classes but predominately property (€ 0.6 billion), non-property business (€ 0.6 billion), and mortgage portfolios (€ 0.4 billion). Redemptions net of interest credited across all asset classes accounted for € 0.7 billion.

Non-performing loans are aligned to the Group's definition of default and Stage 3 credit impaired with the exception of those originating in Stage 1 (€ 24 million) and POCI (€ 0.2 billion). Non-performing loans originating in Stage 1 decreased by € 188 million during the year to 31 December 2019, primarily due to disposals and loan quality deterioration. Non-performing loans reduced by € 2.7 billion to € 3.3 billion or 5.4% of gross loans and advances to customers (2018: € 6.1 billion and 9.6%). The reduction in non-performing loans was driven by disposals of € 1.8 billion with the remainder due to redemptions.

#### ECL allowance

The ECL allowance on loans and advances to customers reduced by € 0.8 billion to € 1.2 billion in the year. The reduction was predominately in Stage 3 relating to the portfolio sales of distressed loans. The ECL cover rate decreased from 3.2% at 31 December 2018 to 2.0% at 31 December 2019. This was primarily driven by the reduction in Stage 3 cover as a result of higher cover loans being disposed of and the increase in lower cover Stage 1 loans.

## 2.1 Credit risk – Credit profile of the loan portfolio

### Income statement

There was a € 16 million net credit impairment charge for the year to 31 December 2019 (2018: credit impairment writeback of € 204 million).

This comprised of a € 27 million credit impairment charge for loans and advances to customers and an € 11 million writeback in relation to off balance sheet exposures (2018: credit impairment writeback of € 209 million and a charge of € 6 million respectively).

The € 27 million charge comprised a € 117 million ECL re-measurement allowance offset by € 90 million recoveries of amounts previously written-off. (2018: € 209 million writeback comprising of € 89 million and € 120 million respectively).

There were a number of drivers which contributed to the € 117 million charge, the most significant of which were: the additional ECL allowance required for post model adjustments; the changes in macroeconomic factors; and the impact of the probability weightings across four economic scenarios.

As outlined under the Management judgements section, the impact of the post model adjustments on the PDH ECL allowance resulted in a charge of € 82 million in Retail Banking. The post model adjustment in relation to the syndicated lending portfolio in CIB, resulted in a charge of € 16 million.

Enhancements in 2019 to Retail Banking models (i.e. the Retail Asset Finance LGD model and the Retail Loans and Overdrafts PD model) resulted in a € 33 million writeback.

Changes to the macroeconomic factors and probability weightings, excluding their impacts in post model adjustments, resulted in a € 46 million charge, which predominantly impacted Retail Banking. In the first half year, the Group updated the House Price Index forecast to reflect slower anticipated growth which resulted in a € 23 million charge. In the second half of 2019, a fourth macroeconomic scenario was introduced to reflect a global slowdown accordingly, the probability weightings across the scenarios were changed, details of which are set out on pages 59 to 61, and resulted in a charge of € 23 million.

Other than the impact of the model changes (€ 76 million) and macroeconomic factors (€ 46 million) there was a net writeback of € 5 million. The ECL allowance movements are outlined on pages 91 to 95.

Against a backdrop of favourable economic conditions and a strong performance by the Group's specialised recovery function, recoveries of amounts previously written-off amounted to € 90 million were reported in 2019 (2018: € 120 million). This relates to € 63 million of cash received on loans where recovery was previously considered unlikely (2018: € 76 million) and a further € 27 million in cash receipts (2018: € 44 million) on loans, which had an element of partial write-down that cured from Stage 3 in the year without any financial loss.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

#### Internal credit grade profile by ECL staging

The table below analyses the internal credit grading profile by ECL staging for loans and advances to customers at 31 December 2019 and 2018:

#### Amortised cost

	2019*					2018*				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Total</b>										
Strong	42,123	329	–	2	42,454	39,148	923	–	3	40,074
Satisfactory	11,346	1,452	–	–	12,798	10,923	1,262	–	–	12,185
<b>Total strong/satisfactory</b>	<b>53,469</b>	<b>1,781</b>	<b>–</b>	<b>2</b>	<b>55,252</b>	<b>50,071</b>	<b>2,185</b>	<b>–</b>	<b>3</b>	<b>52,259</b>
Criticised watch	1,111	1,163	–	1	2,275	1,226	1,596	–	1	2,823
Criticised recovery	119	1,048	–	8	1,175	184	1,509	–	5	1,698
<b>Total criticised</b>	<b>1,230</b>	<b>2,211</b>	<b>–</b>	<b>9</b>	<b>3,450</b>	<b>1,410</b>	<b>3,105</b>	<b>–</b>	<b>6</b>	<b>4,521</b>
<b>Non-performing</b>	<b>24</b>	<b>–</b>	<b>3,140</b>	<b>183</b>	<b>3,347</b>	<b>212</b>	<b>–</b>	<b>5,541</b>	<b>227</b>	<b>5,980</b>
<b>Gross carrying amount</b>	<b>54,723</b>	<b>3,992</b>	<b>3,140</b>	<b>194</b>	<b>62,049</b>	<b>51,693</b>	<b>5,290</b>	<b>5,541</b>	<b>236</b>	<b>62,760</b>
ECL allowance	(141)	(202)	(864)	(31)	(1,238)	(171)	(271)	(1,566)	(31)	(2,039)
<b>Carrying amount</b>	<b>54,582</b>	<b>3,790</b>	<b>2,276</b>	<b>163</b>	<b>60,811</b>	<b>51,522</b>	<b>5,019</b>	<b>3,975</b>	<b>205</b>	<b>60,721</b>

#### Analysis by asset class

##### Residential mortgages

Strong	23,766	162	–	2	23,930	22,478	828	–	3	23,309
Satisfactory	2,795	610	–	–	3,405	2,638	659	–	–	3,297
<b>Total strong/satisfactory</b>	<b>26,561</b>	<b>772</b>	<b>–</b>	<b>2</b>	<b>27,335</b>	<b>25,116</b>	<b>1,487</b>	<b>–</b>	<b>3</b>	<b>26,606</b>
Criticised watch	405	668	–	1	1,074	479	882	–	1	1,362
Criticised recovery	4	704	–	8	716	1	1,072	–	5	1,078
<b>Total criticised</b>	<b>409</b>	<b>1,372</b>	<b>–</b>	<b>9</b>	<b>1,790</b>	<b>480</b>	<b>1,954</b>	<b>–</b>	<b>6</b>	<b>2,440</b>
<b>Non-performing</b>	<b>3</b>	<b>–</b>	<b>2,143</b>	<b>183</b>	<b>2,329</b>	<b>21</b>	<b>–</b>	<b>3,023</b>	<b>225</b>	<b>3,269</b>
<b>Gross carrying amount</b>	<b>26,973</b>	<b>2,144</b>	<b>2,143</b>	<b>194</b>	<b>31,454</b>	<b>25,617</b>	<b>3,441</b>	<b>3,023</b>	<b>234</b>	<b>32,315</b>
ECL allowance	(10)	(52)	(476)	(31)	(569)	(8)	(51)	(623)	(31)	(713)
<b>Carrying amount</b>	<b>26,963</b>	<b>2,092</b>	<b>1,667</b>	<b>163</b>	<b>30,885</b>	<b>25,609</b>	<b>3,390</b>	<b>2,400</b>	<b>203</b>	<b>31,602</b>

##### Other personal

Strong	1,312	29	–	–	1,341	1,201	43	–	–	1,244
Satisfactory	1,074	106	–	–	1,180	1,062	159	–	–	1,221
<b>Total strong/satisfactory</b>	<b>2,386</b>	<b>135</b>	<b>–</b>	<b>–</b>	<b>2,521</b>	<b>2,263</b>	<b>202</b>	<b>–</b>	<b>–</b>	<b>2,465</b>
Criticised watch	117	103	–	–	220	68	128	–	–	196
Criticised recovery	–	50	–	–	50	1	68	–	–	69
<b>Total criticised</b>	<b>117</b>	<b>153</b>	<b>–</b>	<b>–</b>	<b>270</b>	<b>69</b>	<b>196</b>	<b>–</b>	<b>–</b>	<b>265</b>
<b>Non-performing</b>	<b>1</b>	<b>–</b>	<b>192</b>	<b>–</b>	<b>193</b>	<b>2</b>	<b>–</b>	<b>343</b>	<b>–</b>	<b>345</b>
<b>Gross carrying amount</b>	<b>2,504</b>	<b>288</b>	<b>192</b>	<b>–</b>	<b>2,984</b>	<b>2,334</b>	<b>398</b>	<b>343</b>	<b>–</b>	<b>3,075</b>
ECL allowance	(21)	(40)	(114)	–	(175)	(29)	(52)	(172)	–	(253)
<b>Carrying amount</b>	<b>2,483</b>	<b>248</b>	<b>78</b>	<b>–</b>	<b>2,809</b>	<b>2,305</b>	<b>346</b>	<b>171</b>	<b>–</b>	<b>2,822</b>

##### Property and construction

Strong	4,983	78	–	–	5,061	4,286	23	–	–	4,309
Satisfactory	1,313	166	–	–	1,479	1,458	82	–	–	1,540
<b>Total strong/satisfactory</b>	<b>6,296</b>	<b>244</b>	<b>–</b>	<b>–</b>	<b>6,540</b>	<b>5,744</b>	<b>105</b>	<b>–</b>	<b>–</b>	<b>5,849</b>
Criticised watch	114	115	–	–	229	141	201	–	–	342
Criticised recovery	86	68	–	–	154	158	109	–	–	267
<b>Total criticised</b>	<b>200</b>	<b>183</b>	<b>–</b>	<b>–</b>	<b>383</b>	<b>299</b>	<b>310</b>	<b>–</b>	<b>–</b>	<b>609</b>
<b>Non-performing</b>	<b>9</b>	<b>–</b>	<b>367</b>	<b>–</b>	<b>376</b>	<b>157</b>	<b>–</b>	<b>1,187</b>	<b>2</b>	<b>1,346</b>
<b>Gross carrying amount</b>	<b>6,505</b>	<b>427</b>	<b>367</b>	<b>–</b>	<b>7,299</b>	<b>6,200</b>	<b>415</b>	<b>1,187</b>	<b>2</b>	<b>7,804</b>
ECL allowance	(31)	(26)	(132)	–	(189)	(41)	(36)	(403)	–	(480)
<b>Carrying amount</b>	<b>6,474</b>	<b>401</b>	<b>235</b>	<b>–</b>	<b>7,110</b>	<b>6,159</b>	<b>379</b>	<b>784</b>	<b>2</b>	<b>7,324</b>

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit profile of the loan portfolio

### Internal credit grade profile by ECL staging (*continued*)

	2019*					2018*				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Non-property business</b>										
Strong	12,062	60	–	–	12,122	11,183	29	–	–	11,212
Satisfactory	6,164	570	–	–	6,734	5,765	362	–	–	6,127
<b>Total strong/satisfactory</b>	<b>18,226</b>	<b>630</b>	<b>–</b>	<b>–</b>	<b>18,856</b>	<b>16,948</b>	<b>391</b>	<b>–</b>	<b>–</b>	<b>17,339</b>
Criticised watch	475	277	–	–	752	538	385	–	–	923
Criticised recovery	29	226	–	–	255	24	260	–	–	284
<b>Total criticised</b>	<b>504</b>	<b>503</b>	<b>–</b>	<b>–</b>	<b>1,007</b>	<b>562</b>	<b>645</b>	<b>–</b>	<b>–</b>	<b>1,207</b>
<b>Non-performing</b>	<b>11</b>	<b>–</b>	<b>438</b>	<b>–</b>	<b>449</b>	<b>32</b>	<b>–</b>	<b>988</b>	<b>–</b>	<b>1,020</b>
<b>Gross carrying amount</b>	<b>18,741</b>	<b>1,133</b>	<b>438</b>	<b>–</b>	<b>20,312</b>	<b>17,542</b>	<b>1,036</b>	<b>988</b>	<b>–</b>	<b>19,566</b>
ECL allowance	(79)	(84)	(142)	–	(305)	(93)	(132)	(368)	–	(593)
<b>Carrying amount</b>	<b>18,662</b>	<b>1,049</b>	<b>296</b>	<b>–</b>	<b>20,007</b>	<b>17,449</b>	<b>904</b>	<b>620</b>	<b>–</b>	<b>18,973</b>

### Non-performing exposures (“NPE”) to customers

The table below analyses non-performing loans and advances to customers by asset class at 31 December 2019 and 2018:

	2019				Total € m
	Residential mortgages € m	Other personal € m	Property and construction € m	Non-property business € m	
<b>Non-performing loans</b>					
<b>At amortised cost</b>					
Collateral disposals	128	10	67	21	226
Unlikely to pay (including > 90 days past due)	1,931	168	248	345	2,692
Non-performing loans probation	270	15	61	83	429
<b>Total gross carrying amount at amortised cost</b>	<b>2,329</b>	<b>193</b>	<b>376</b>	<b>449</b>	<b>3,347</b>
<b>Total carrying amount at FVTPL</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Total non-performing loans and advances to customers</b>	<b>2,329</b>	<b>193</b>	<b>376</b>	<b>449</b>	<b>3,347</b>
<b>Total ECL allowance on non-performing loans and advances to customers</b>	<b>507</b>	<b>115</b>	<b>132</b>	<b>144</b>	<b>898</b>
<b>Non-performing loans as % of total loans and advances to customers</b>	<b>7.4%</b>	<b>6.4%</b>	<b>5.1%</b>	<b>2.2%</b>	<b>5.4%</b>
	2018				Total € m
	Residential mortgages € m	Other personal € m	Property and construction € m	Non-property business € m	
<b>Non-performing loans</b>					
<b>At amortised cost</b>					
Collateral disposals	188	49	398	112	747
Unlikely to pay (including > 90 days past due)	2,689	261	808	758	4,516
Non-performing loans probation	392	35	140	150	717
<b>Total gross carrying amount at amortised cost</b>	<b>3,269</b>	<b>345</b>	<b>1,346</b>	<b>1,020</b>	<b>5,980</b>
<b>At FVTPL</b>					
Collateral disposals	–	–	14	–	14
Unlikely to pay (including > 90 days past due)	–	–	53	–	53
Non-performing loans probation	–	–	7	–	7
<b>Total carrying amount at FVTPL</b>	<b>–</b>	<b>–</b>	<b>74</b>	<b>–</b>	<b>74</b>
<b>Total non-performing loans and advances to customers</b>	<b>3,269</b>	<b>345</b>	<b>1,420</b>	<b>1,020</b>	<b>6,054</b>
<b>Total ECL allowance on non-performing loans and advances to customers</b>	<b>653</b>	<b>173</b>	<b>412</b>	<b>370</b>	<b>1,608</b>
<b>Non-performing loans as % of total loans and advances to customers</b>	<b>10.1%</b>	<b>11.2%</b>	<b>17.9%</b>	<b>5.2%</b>	<b>9.6%</b>

Non-performing loans reduced by € 2.7 billion or 45% to € 3.3 billion in the year to 31 December 2019. This reduction continues to be reflective of proactive deleveraging activities primarily due to loan portfolio sales and redemptions. Of the total € 2.7 billion reduction, € 1.8 billion is directly attributable to distressed loan portfolio sales with the remainder due to redemptions. NPE reductions were evident across all asset classes with reductions noted in the ‘unlikely to pay’ stock (including > 90 days past due), ‘collateral disposals’ and loans in a probationary period.

\*Forms an integral part of the audited financial statements



## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

#### Non-performing off-balance sheet commitments

Total non-performing off-balance sheet commitments amounted to € 162 million (2018: € 183 million).

#### Summary of movements on ECL allowance

The following table summarises the movements on the ECL allowance on loans and advances to customers at 31 December 2019 and 2018:

	Residential mortgages € m	Other personal € m	Property and construction € m	Non-property business € m	2019* Total € m
<b>At 1 January</b>	<b>713</b>	<b>253</b>	<b>480</b>	<b>593</b>	<b>2,039</b>
Net re-measurement of ECL allowance – customers	129	32	(27)	(17)	117
Changes in ECL allowance due to write-offs	(188)	(39)	(100)	(35)	(362)
Changes in ECL allowance due to disposals	(86)	(68)	(180)	(231)	(565)
Exchange translation adjustments/other	1	(3)	16	(5)	9
<b>At 31 December 2019</b>	<b>569</b>	<b>175</b>	<b>189</b>	<b>305</b>	<b>1,238</b>

For detailed analysis of ECL allowance movements, see pages 91 to 94.

	Residential mortgages € m	Other personal € m	Property and construction € m	Non-property business € m	2018* Total € m
At 31 December 2017 (IAS 39)	1,418	246	1,064	617	3,345
Impact of adopting IFRS 9 at 1 January 2018	(27)	83	42	173	271
<b>At 1 January 2018 (IFRS 9)</b>	<b>1,391</b>	<b>329</b>	<b>1,106</b>	<b>790</b>	<b>3,616</b>
Transfer in	–	–	–	14	14
Net re-measurement of ECL allowance – customers	(59)	13	(90)	47	(89)
Changes in ECL allowance due to write-offs	(564)	(62)	(178)	(225)	(1,029)
Changes in ECL allowance due to disposals	(55)	(27)	(358)	(32)	(472)
Exchange translation adjustments	–	–	–	(1)	(1)
<b>At 31 December 2018</b>	<b>713</b>	<b>253</b>	<b>480</b>	<b>593</b>	<b>2,039</b>

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Residential mortgages

Residential mortgages amounted to € 31.5 billion at 31 December 2019, with the majority (96%) relating to residential mortgages in the Republic of Ireland and the remainder relating to the United Kingdom. This compares to € 32.3 billion at 31 December 2018, of which 96% related to residential mortgages in the Republic of Ireland. The split of the residential mortgage portfolio was owner-occupier € 29.0 billion and buy-to-let € 2.5 billion (2018: owner-occupier € 29.1 billion and buy-to-let € 3.2 billion).

At 31 December 2019, a € 0.6 billion ECL allowance was held against the Group's residential mortgages portfolio, or 1.8% total cover rate.

During 2019, there was a net credit impairment charge of € 93 million to the income statement. This was primarily driven by the Republic of Ireland portfolio as a result of post model adjustments i.e. management adjustments as outlined on pages 63 and 64, resulting in a charge of € 82 million. In addition, the Group recovered € 36 million on loans previously written-off.

### Residential mortgages – page 74

- Residential mortgage portfolio at amortised cost by segment, internal credit ratings and ECL staging

### Republic of Ireland residential mortgages – pages 75 to 79

- By ECL staging
- Actual and weighted average indexed loan-to-value ratios by staging

Residual debt, which is now unsecured following the disposal of property on which the residential mortgage was secured, is included in the residential mortgage portfolio and as such, is included in the tables within this section.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Loans and advances to customers – Residential mortgages

The following table analyses the residential mortgage portfolio at amortised cost by segment, internal credit ratings and ECL staging at 31 December 2019 and 2018:

	2019*					2018*				
	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m
<b>Gross carrying amount</b>										
Owner occupier	27,368	457	1,157	–	28,982	27,394	448	1,227	–	29,069
Buy-to-let	2,197	175	100	–	2,472	2,967	171	108	–	3,246
<b>Total</b>	<b>29,565</b>	<b>632</b>	<b>1,257</b>	<b>–</b>	<b>31,454</b>	<b>30,361</b>	<b>619</b>	<b>1,335</b>	<b>–</b>	<b>32,315</b>
<b>Analysed by internal credit ratings</b>										
Strong	22,684	574	672	–	23,930	21,832	544	933	–	23,309
Satisfactory	2,975	38	392	–	3,405	3,143	34	120	–	3,297
<b>Total strong/satisfactory</b>	<b>25,659</b>	<b>612</b>	<b>1,064</b>	<b>–</b>	<b>27,335</b>	<b>24,975</b>	<b>578</b>	<b>1,053</b>	<b>–</b>	<b>26,606</b>
Criticised watch	986	9	79	–	1,074	1,206	17	139	–	1,362
Criticised recovery	703	8	5	–	716	1,058	13	7	–	1,078
<b>Total criticised</b>	<b>1,689</b>	<b>17</b>	<b>84</b>	<b>–</b>	<b>1,790</b>	<b>2,264</b>	<b>30</b>	<b>146</b>	<b>–</b>	<b>2,440</b>
<b>Non-performing</b>	<b>2,217</b>	<b>3</b>	<b>109</b>	<b>–</b>	<b>2,329</b>	<b>3,122</b>	<b>11</b>	<b>136</b>	<b>–</b>	<b>3,269</b>
<b>Gross carrying amount</b>	<b>29,565</b>	<b>632</b>	<b>1,257</b>	<b>–</b>	<b>31,454</b>	<b>30,361</b>	<b>619</b>	<b>1,335</b>	<b>–</b>	<b>32,315</b>
<b>Analysed by ECL staging</b>										
Stage 1	25,296	592	1,085	–	26,973	24,003	543	1,071	–	25,617
Stage 2	2,044	37	63	–	2,144	3,248	65	128	–	3,441
Stage 3	2,031	3	109	–	2,143	2,877	10	136	–	3,023
POCI	194	–	–	–	194	233	1	–	–	234
<b>Total</b>	<b>29,565</b>	<b>632</b>	<b>1,257</b>	<b>–</b>	<b>31,454</b>	<b>30,361</b>	<b>619</b>	<b>1,335</b>	<b>–</b>	<b>32,315</b>
<b>ECL allowance – statement of financial position</b>										
Stage 1	9	–	1	–	10	7	–	1	–	8
Stage 2	50	1	1	–	52	48	1	2	–	51
Stage 3	461	–	15	–	476	598	1	24	–	623
POCI	31	–	–	–	31	31	–	–	–	31
<b>Total</b>	<b>551</b>	<b>1</b>	<b>17</b>	<b>–</b>	<b>569</b>	<b>684</b>	<b>2</b>	<b>27</b>	<b>–</b>	<b>713</b>
<b>ECL allowance cover percentage</b>										
Stage 1	–	–	0.1	–	–	–	–	0.1	–	–
Stage 2	2.4	3.6	2.4	–	2.4	1.5	1.5	1.6	–	1.5
Stage 3	22.7	2.5	13.5	–	22.2	20.8	10	17.6	–	20.6
POCI	16.1	–	–	–	16.1	13.3	–	–	–	13.2
<b>Income statement</b>										
Net re-measurement of ECL allowance	129	(1)	1	–	129	(58)	–	(1)	–	(59)
Recoveries of amounts previously written-off	(36)	–	–	–	(36)	(24)	–	(1)	–	(25)
<b>Net credit impairment charge/(writeback)</b>	<b>93</b>	<b>(1)</b>	<b>1</b>	<b>–</b>	<b>93</b>	<b>(82)</b>	<b>–</b>	<b>(2)</b>	<b>–</b>	<b>(84)</b>
	%	%	%	%	%	%	%	%	%	%
<b>Net credit impairment charge/(writeback) on average loans</b>	<b>0.31</b>	<b>(0.12)</b>	<b>0.07</b>	<b>–</b>	<b>0.29</b>	<b>(0.26)</b>	<b>–</b>	<b>(0.14)</b>	<b>–</b>	<b>(0.26)</b>

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Republic of Ireland residential mortgages

The following table analyses the Republic of Ireland residential mortgage portfolio at amortised cost by ECL staging at 31 December 2019 and 2018:

	2019*			2018*		
	Owner- occupier € m	Buy-to-let € m	Total € m	Owner- occupier € m	Buy-to-let € m	Total € m
<b>Gross carrying amount</b>	<b>27,825</b>	<b>2,372</b>	<b>30,197</b>	<b>27,841</b>	<b>3,139</b>	<b>30,980</b>
<b>Analysed as to ECL staging</b>						
Stage 1	24,132	1,756	25,888	22,615	1,931	24,546
Stage 2	1,748	333	2,081	2,867	446	3,313
Stage 3	1,757	277	2,034	2,137	750	2,887
POCI	188	6	194	222	12	234
<b>Total</b>	<b>27,825</b>	<b>2,372</b>	<b>30,197</b>	<b>27,841</b>	<b>3,139</b>	<b>30,980</b>
<b>ECL allowance – statement of financial position</b>						
Stage 1	8	1	9	5	2	7
Stage 2	34	17	51	36	13	49
Stage 3	397	64	461	451	148	599
POCI	28	3	31	23	8	31
<b>Total</b>	<b>467</b>	<b>85</b>	<b>552</b>	<b>515</b>	<b>171</b>	<b>686</b>
<b>Republic of Ireland residential mortgages at amortised cost</b>	<b>27,358</b>	<b>2,287</b>	<b>29,645</b>	<b>27,326</b>	<b>2,968</b>	<b>30,294</b>
<b>ECL allowance cover percentage</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Stage 1	–	0.1	–	–	0.1	–
Stage 2	2.0	5.0	2.5	1.3	3.0	1.5
Stage 3	22.6	23.1	22.7	21.1	19.7	20.7
POCI	14.9	55.0	16.1	10.4	62.5	13.2
<b>Income statement</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
Net re-measurement of ECL allowance	137	(9)	128	(13)	(45)	(58)
Recoveries of amounts previously written-off	(26)	(10)	(36)	(16)	(8)	(24)
<b>Net credit impairment charge/(writeback)</b>	<b>111</b>	<b>(19)</b>	<b>92</b>	<b>(29)</b>	<b>(53)</b>	<b>(82)</b>
	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
<b>Net credit impairment charge/(writeback) on average loans</b>	<b>0.40</b>	<b>(0.69)</b>	<b>0.30</b>	<b>(0.10)</b>	<b>(1.52)</b>	<b>(0.26)</b>

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Loans and advances to customers – Republic of Ireland residential mortgages (*continued*)

Residential mortgages in Ireland amounted to € 30.2 billion at 31 December 2019 compared to € 31.0 billion at 31 December 2018. The decrease in the portfolio was primarily due to loan repayments and disposals, offset by new lending. Total drawdowns in the year were € 3 billion, of which 98% were by owner occupiers, whilst the weighted average indexed loan-to-value for new residential mortgages was 68%. New lending in the year increased by 8% driven by the favourable macroeconomic conditions.

The split of the Irish residential mortgage portfolio is 92% owner-occupier and 8% buy-to-let and comprises 27% tracker rate, 52% variable rate and 21% fixed rate mortgages.

Non-performing loans decreased from € 3.1 billion at 31 December 2018 to € 2.2 billion at 31 December 2019, impacted by the portfolio sales of distressed loans and also partly due to repayments/redemptions and write-offs.

#### Income statement

There was a net credit impairment charge of € 92 million to the income statement for the year to 31 December 2019 compared to a net credit impairment writeback of € 82 million for 2018. The ECL allowance provision cover level at 31 December 2019 is 2% (2018: 2%). For the Stage 3 element of the portfolio, € 0.5 billion of ECLs are held providing cover of 23% (2018: € 0.6 billion and 21% respectively).

#### Residential mortgage arrears

Total loans in arrears (including non-performing loans) by value decreased by 26% during the year to 31 December 2019, a decrease of 16% in the owner-occupier portfolio and a decrease of 63% in the buy-to-let portfolio. The decrease in the buy-to-let arrears was driven by the portfolio sale of distressed loans.

The number of loans in arrears (based on number of accounts) greater than 90 days was 4.1% at 31 December 2019 and remains below the industry average of 6.8%<sup>(1)</sup>. For the owner-occupier portfolio, the number of loans in arrears greater than 90 days at 3.8% were below the industry average of 6%<sup>(1)</sup>. For the buy-to-let portfolio, loans in arrears greater than 90 days at 7.5% were below the industry average of 14%<sup>(1)</sup>.

<sup>(1)</sup>Source: Central Bank of Ireland ("CBI") Residential Mortgage Arrears and Repossessions Statistics as at 30 September 2019, based on numbers of accounts.

#### Forbearance

Irish residential mortgages subject to forbearance measures decreased by € 1.1 billion from € 3.6 billion at 31 December 2018 to € 2.5 billion at 31 December 2019. A key feature of the forbearance portfolio is the level of advanced forbearance solutions driven by the Group's strategy to deliver sustainable long-term solutions to customers and support customers in remaining in their family home.

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Republic of Ireland residential mortgages (continued)

Actual and weighted average indexed loan-to-value ratios of Republic of Ireland residential mortgages.

The following table profiles the Republic of Ireland residential mortgage portfolio by the indexed loan-to-value ratios and the weighted average loan-to-value ratios at 31 December 2019 and 2018:

	At amortised cost												2019		
	Stage 1			Stage 2			Stage 3			POCI			Overall total		
	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m
Less than 50%	9,571	923	10,494	614	125	739	734	96	830	28	–	28	10,947	1,144	12,091
50% to 70%	7,610	538	8,148	567	90	657	421	74	495	66	1	67	8,664	703	9,367
71% to 80%	3,228	127	3,355	228	36	264	185	23	208	30	–	30	3,671	186	3,857
81% to 90%	2,749	73	2,822	174	24	198	119	23	142	25	1	26	3,067	121	3,188
91% to 100%	804	52	856	108	25	133	113	21	134	20	–	20	1,045	98	1,143
101% to 120%	128	21	149	45	18	63	109	16	125	9	–	9	291	55	346
121% to 150%	21	6	27	5	4	9	53	11	64	1	–	1	80	21	101
Greater than 150%	19	14	33	7	9	16	20	6	26	–	–	–	46	29	75
Total with LTVs	24,130	1,754	25,884	1,748	331	2,079	1,754	270	2,024	179	2	181	27,811	2,357	30,168
Unsecured	2	2	4	–	2	2	3	7	10	9	4	13	14	15	29
Total	24,132	1,756	25,888	1,748	333	2,081	1,757	277	2,034	188	6	194	27,825	2,372	30,197
2018*															
	At amortised cost														
	Stage 1			Stage 2			Stage 3			POCI			Overall total		
	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m	Owner- occupier € m	Buy- to-let € m	Total € m
Less than 50%	8,798	928	9,726	1,083	165	1,248	594	208	802	28	–	28	10,503	1,301	11,804
50% to 70%	7,375	590	7,965	898	127	1,025	474	200	674	74	1	75	8,821	918	9,739
71% to 80%	3,031	165	3,196	340	58	398	220	82	302	39	–	39	3,630	305	3,935
81% to 90%	2,179	98	2,277	257	39	296	197	54	251	30	–	30	2,663	191	2,854
91% to 100%	902	86	988	174	20	194	180	59	239	25	–	25	1,281	165	1,446
101% to 120%	288	33	321	95	20	115	243	52	295	14	–	14	640	105	745
121% to 150%	21	13	34	13	3	16	163	39	202	1	–	1	198	55	253
Greater than 150%	19	16	35	6	12	18	62	38	100	–	–	–	87	66	153
Total with LTVs	22,613	1,929	24,542	2,866	444	3,310	2,133	732	2,865	211	1	212	27,823	3,106	30,929
Unsecured	2	2	4	1	2	3	4	18	22	11	11	22	18	33	51
Total	22,615	1,931	24,546	2,867	446	3,313	2,137	750	2,887	222	12	234	27,841	3,139	30,980

The weighted average indexed loan-to-value of the stock of residential mortgages at 31 December 2019 was 57% (2018: 58%), new residential mortgages issued during the year was 68% (2018: 70%) and Stage 3 residential mortgages was 63% (2018: 74%).

\*Forms an integral part of the audited financial statements



## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Republic of Ireland residential mortgages – aged analysis

The following table provides an age profile of the Republic of Ireland residential mortgage portfolio by ECL staging at 31 December 2019 and 2018:

	2019					2018				
	At amortised cost					At amortised cost				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Owner-occupier</b>										
Not past due	24,057	1,490	575	143	26,265	22,553	2,596	664	172	25,985
1 - 30 days	75	195	91	14	375	62	217	110	17	406
31 - 60 days	–	47	66	4	117	–	38	65	5	108
61 - 90 days	–	16	56	4	76	–	16	71	2	89
91 - 180 days	–	–	119	4	123	–	–	115	5	120
181 - 365 days	–	–	114	4	118	–	–	137	6	143
Over 365 days	–	–	736	15	751	–	–	975	15	990
<b>Total</b>	<b>24,132</b>	<b>1,748</b>	<b>1,757</b>	<b>188</b>	<b>27,825</b>	<b>22,615</b>	<b>2,867</b>	<b>2,137</b>	<b>222</b>	<b>27,841</b>
<b>Buy-to-let</b>										
Not past due	1,751	307	108	5	2,171	1,924	420	252	6	2,602
1 - 30 days	5	20	9	–	34	7	20	23	–	50
31 - 60 days	–	5	7	–	12	–	4	13	–	17
61 - 90 days	–	1	3	–	4	–	2	13	–	15
91 - 180 days	–	–	11	–	11	–	–	27	–	27
181 - 365 days	–	–	12	–	12	–	–	43	–	43
Over 365 days	–	–	127	1	128	–	–	379	6	385
<b>Total</b>	<b>1,756</b>	<b>333</b>	<b>277</b>	<b>6</b>	<b>2,372</b>	<b>1,931</b>	<b>446</b>	<b>750</b>	<b>12</b>	<b>3,139</b>
<b>Total</b>										
Not past due	25,808	1,797	683	148	28,436	24,477	3,016	916	178	28,587
1 - 30 days	80	215	100	14	409	69	237	133	17	456
31 - 60 days	–	52	73	4	129	–	42	78	5	125
61 - 90 days	–	17	59	4	80	–	18	84	2	104
91 - 180 days	–	–	130	4	134	–	–	142	5	147
181 - 365 days	–	–	126	4	130	–	–	180	6	186
Over 365 days	–	–	863	16	879	–	–	1,354	21	1,375
<b>Total gross carrying amount of residential mortgages</b>	<b>25,888</b>	<b>2,081</b>	<b>2,034</b>	<b>194</b>	<b>30,197</b>	<b>24,546</b>	<b>3,313</b>	<b>2,887</b>	<b>234</b>	<b>30,980</b>
ECL allowance	(9)	(51)	(461)	(31)	(552)	(7)	(49)	(599)	(31)	(686)
<b>Carrying amount</b>	<b>25,879</b>	<b>2,030</b>	<b>1,573</b>	<b>163</b>	<b>29,645</b>	<b>24,539</b>	<b>3,264</b>	<b>2,288</b>	<b>203</b>	<b>30,294</b>

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Republic of Ireland residential mortgages – properties in possession<sup>(1)</sup>

The Group seeks to avoid repossession through working with customers. However, in situations where an agreement cannot be reached, the Group proceeds with the repossession of the property or the appointment of a receiver. The Group uses external agents to realise the maximum value as soon as is practicable. Where the Group believes that the proceeds of sale of a property will comprise only part of the recoverable amount of the loan against which it was being held as security, the customer remains liable for the outstanding balance and the remaining loan continues to be recognised on the statement of financial position.

The number (stock) of properties in possession at 31 December 2019 and 2018 is set out below:

	2019		2018	
	Stock	Balance outstanding € m	Stock	Balance outstanding € m
Owner-occupier	492	112	547	131
Buy-to-let	23	5	46	10
<b>Total</b>	<b>515</b>	<b>117</b>	<b>593</b>	<b>141</b>

<sup>(1)</sup>The number of residential properties in possession relates to those held as security for residential mortgages only.

The stock of residential properties in possession decreased by 78 properties in 2019 (2018: 62 properties). This decrease relates to the disposal of 231 properties (2018: 53 properties) which were offset by the addition of 180 properties (2018: 43 properties), the majority of which were voluntary surrenders or abandonments. In addition, a further 27 properties were removed from the stock in 2019 (2018: 52 properties), mainly due to the sale of a portfolio of loans.

The disposal of 231 residential properties in the Republic of Ireland resulted in a total loss on disposal of € 28 million at 31 December 2019 (before ECL allowance) and compares to 31 December 2018 when 53 residential properties were disposed of resulting in a total loss of € 7 million. Losses on the sale of such properties are recognised in the income statement as part of the net credit impairment losses.

### Republic of Ireland residential mortgages – repossessions disposed of

The following table analyses the disposals of repossessed properties for the years ended 31 December 2019 and 2018:

	Number of disposals	Outstanding balance at repossession date € m	Gross sales proceeds on disposal € m	Costs to sell € m	2019
					Loss <sup>(1)</sup> on sale € m
Owner-occupier	228	54	27	1	28
Buy-to-let	3	1	1	–	–
<b>Total</b>	<b>231</b>	<b>55</b>	<b>28</b>	<b>1</b>	<b>28</b>

	Number of disposals	Outstanding balance at repossession date € m	Gross sales proceeds on disposal € m	Costs to sell € m	2018
					Loss <sup>(1)</sup> on sale € m
Owner-occupier	49	13	8	1	6
Buy-to-let	4	1	–	–	1
<b>Total</b>	<b>53</b>	<b>14</b>	<b>8</b>	<b>1</b>	<b>7</b>

<sup>(1)</sup>Before ECL allowance.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Loans and advances to customers – Other personal

The following table analyses other personal lending at amortised cost by segment, internal credit ratings and ECL staging at 31 December 2019 and 2018:

	2019*					2018*				
	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m
<b>Gross carrying amount</b>										
Credit cards	676	7	31	–	714	718	6	31	–	755
Loans/overdrafts	2,071	93	97	9	2,270	2,103	81	116	20	2,320
<b>Total</b>	<b>2,747</b>	<b>100</b>	<b>128</b>	<b>9</b>	<b>2,984</b>	<b>2,821</b>	<b>87</b>	<b>147</b>	<b>20</b>	<b>3,075</b>
<b>Analysed by internal credit ratings</b>										
Strong	1,205	42	94	–	1,341	1,125	46	73	–	1,244
Satisfactory	1,099	50	22	9	1,180	1,117	26	58	20	1,221
<b>Total strong/satisfactory</b>	<b>2,304</b>	<b>92</b>	<b>116</b>	<b>9</b>	<b>2,521</b>	<b>2,242</b>	<b>72</b>	<b>131</b>	<b>20</b>	<b>2,465</b>
Criticised watch	210	5	5	–	220	181	8	7	–	196
Criticised recovery	46	3	1	–	50	65	3	1	–	69
<b>Total criticised</b>	<b>256</b>	<b>8</b>	<b>6</b>	<b>–</b>	<b>270</b>	<b>246</b>	<b>11</b>	<b>8</b>	<b>–</b>	<b>265</b>
<b>Non-performing</b>	<b>187</b>	<b>–</b>	<b>6</b>	<b>–</b>	<b>193</b>	<b>333</b>	<b>4</b>	<b>8</b>	<b>–</b>	<b>345</b>
<b>Gross carrying amount</b>	<b>2,747</b>	<b>100</b>	<b>128</b>	<b>9</b>	<b>2,984</b>	<b>2,821</b>	<b>87</b>	<b>147</b>	<b>20</b>	<b>3,075</b>
<b>Analysed by ECL staging</b>										
Stage 1	2,297	90	108	9	2,504	2,131	73	110	20	2,334
Stage 2	264	10	14	–	288	359	10	29	–	398
Stage 3	186	–	6	–	192	331	4	8	–	343
POCI	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>2,747</b>	<b>100</b>	<b>128</b>	<b>9</b>	<b>2,984</b>	<b>2,821</b>	<b>87</b>	<b>147</b>	<b>20</b>	<b>3,075</b>
<b>ECL allowance – statement of financial position</b>										
Stage 1	21	–	–	–	21	28	–	1	–	29
Stage 2	39	1	–	–	40	49	2	1	–	52
Stage 3	111	–	3	–	114	167	–	5	–	172
POCI	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>171</b>	<b>1</b>	<b>3</b>	<b>–</b>	<b>175</b>	<b>244</b>	<b>2</b>	<b>7</b>	<b>–</b>	<b>253</b>
<b>ECL allowance cover percentage</b>										
	%	%	%	%	%	%	%	%	%	%
Stage 1	0.9	0.3	0.3	–	0.9	1.3	–	0.9	–	1.2
Stage 2	14.7	7.1	3.2	–	13.9	13.6	20.0	3.4	–	13.1
Stage 3	59.9	–	57.0	–	59.8	50.5	–	62.5	–	50.1
POCI	–	–	–	–	–	–	–	–	–	–
<b>Income statement</b>										
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Net re-measurement of ECL allowance	33	(1)	–	–	32	9	1	3	–	13
Recoveries of amounts previously written-off	(22)	–	–	–	(22)	(24)	–	(2)	–	(26)
<b>Net credit impairment charge/(writeback)</b>	<b>11</b>	<b>(1)</b>	<b>–</b>	<b>–</b>	<b>10</b>	<b>(15)</b>	<b>1</b>	<b>1</b>	<b>–</b>	<b>(13)</b>
	%	%	%	%	%	%	%	%	%	%
<b>Net credit impairment charge(writeback)/on average loans</b>	<b>0.37</b>	<b>(0.96)</b>	<b>0.30</b>	<b>–</b>	<b>0.32</b>	<b>(0.52)</b>	<b>3.03</b>	<b>0.64</b>	<b>–</b>	<b>(0.44)</b>

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Other personal (*continued*)

At 31 December 2019, the other personal lending portfolio of € 3.0 billion comprises € 2.3 billion in loans and overdrafts and € 0.7 billion in credit card facilities (2018: total € 3.1 billion and € 2.3 billion and € 0.8 billion respectively). The credit quality of the portfolio remains strong and improved during the year, with 16% categorised as less than satisfactory, of which defaulted loans amounted to € 0.2 billion (2018: 20% and € 0.4 billion).

The demand for personal loans, which accounts for the largest portion of the portfolio, continues to be strong which is due to the favourable economic environment and the Group's increased automated service offering. This has resulted in an increase in new lending of € 0.2 billion or 13% to € 1.1 billion for the year (2018: € 0.9 billion).

Stage 3 loans, predominately in Retail Banking, decreased by € 0.2 billion in the year to 31 December 2019, primarily due to portfolio sales of distressed loans and redemptions/repayments. At 31 December 2019, the ECL allowance cover was 6% with Stage 3 cover at 60% (2018: 8% and 50% respectively).

The net credit impairment charge in the income statement amounted to € 10 million for the year to 31 December 2019 compared to a writeback of € 13 million for the year to 31 December 2018.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Loans and advances to customers – Property and construction

The following table analyses property and construction lending at amortised cost by segment, internal credit ratings and ECL staging at 31 December 2019 and 2018:

	2019*					2018*				
	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m
<b>Gross carrying amount</b>										
Investment:										
Commercial investment	488	2,956	750	–	4,194	1,010	3,111	823	–	4,944
Residential investment	129	498	747	–	1,374	308	213	627	–	1,148
	617	3,454	1,497	–	5,568	1,318	3,324	1,450	–	6,092
Land and development:										
Commercial development	99	213	28	–	340	134	124	46	–	304
Residential development	61	431	160	–	652	189	362	227	–	778
	160	644	188	–	992	323	486	273	–	1,082
Contractors	91	81	124	–	296	109	62	151	–	322
Housing associations	–	–	443	–	443	–	–	308	–	308
<b>Total</b>	<b>868</b>	<b>4,179</b>	<b>2,252</b>	<b>–</b>	<b>7,299</b>	<b>1,750</b>	<b>3,872</b>	<b>2,182</b>	<b>–</b>	<b>7,804</b>
<b>Analysed by internal credit ratings</b>										
Strong	158	3,510	1,393	–	5,061	157	2,872	1,280	–	4,309
Satisfactory	212	548	719	–	1,479	190	682	668	–	1,540
<b>Total strong/satisfactory</b>	<b>370</b>	<b>4,058</b>	<b>2,112</b>	<b>–</b>	<b>6,540</b>	<b>347</b>	<b>3,554</b>	<b>1,948</b>	<b>–</b>	<b>5,849</b>
Criticised watch	150	21	58	–	229	232	40	70	–	342
Criticised recovery	46	94	14	–	154	84	174	9	–	267
<b>Total criticised</b>	<b>196</b>	<b>115</b>	<b>72</b>	<b>–</b>	<b>383</b>	<b>316</b>	<b>214</b>	<b>79</b>	<b>–</b>	<b>609</b>
<b>Non-performing</b>	<b>302</b>	<b>6</b>	<b>68</b>	<b>–</b>	<b>376</b>	<b>1,087</b>	<b>104</b>	<b>155</b>	<b>–</b>	<b>1,346</b>
<b>Gross carrying amount</b>	<b>868</b>	<b>4,179</b>	<b>2,252</b>	<b>–</b>	<b>7,299</b>	<b>1,750</b>	<b>3,872</b>	<b>2,182</b>	<b>–</b>	<b>7,804</b>
<b>Analysed by ECL staging</b>										
Stage 1	424	4,077	2,004	–	6,505	541	3,748	1,911	–	6,200
Stage 2	151	96	180	–	427	229	70	116	–	415
Stage 3	293	6	68	–	367	978	54	155	–	1,187
POCI	–	–	–	–	–	2	–	–	–	2
<b>Total</b>	<b>868</b>	<b>4,179</b>	<b>2,252</b>	<b>–</b>	<b>7,299</b>	<b>1,750</b>	<b>3,872</b>	<b>2,182</b>	<b>–</b>	<b>7,804</b>
<b>ECL allowance – statement of financial position</b>										
Stage 1	4	20	7	–	31	17	17	7	–	41
Stage 2	15	4	7	–	26	26	5	5	–	36
Stage 3	105	–	27	–	132	314	2	87	–	403
POCI	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>124</b>	<b>24</b>	<b>41</b>	<b>–</b>	<b>189</b>	<b>357</b>	<b>24</b>	<b>99</b>	<b>–</b>	<b>480</b>
<b>ECL allowance cover percentage</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Stage 1	1.1	0.5	0.4	–	0.5	3.1	0.5	0.4	–	0.7
Stage 2	9.8	4.2	3.5	–	5.9	11.4	7.1	4.3	–	8.7
Stage 3	35.6	5.0	39.6	–	35.9	32.1	3.7	56.1	–	34.0
POCI	–	–	–	–	–	–	–	–	–	–
<b>Income statement</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
Net re-measurement of ECL allowance	(34)	7	–	–	(27)	(82)	(1)	(7)	–	(90)
Recoveries of amounts previously written-off	(19)	–	–	–	(19)	(33)	–	–	–	(33)
<b>Net credit impairment (writeback)/charge</b>	<b>(53)</b>	<b>7</b>	<b>–</b>	<b>–</b>	<b>(46)</b>	<b>(115)</b>	<b>(1)</b>	<b>(7)</b>	<b>–</b>	<b>(123)</b>
	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
<b>Net credit impairment (writeback)/charge on average loans</b>	<b>(4.00)</b>	<b>0.17</b>	<b>0.01</b>	<b>–</b>	<b>(0.62)</b>	<b>(4.33)</b>	<b>(0.03)</b>	<b>(0.31)</b>	<b>–</b>	<b>(1.5)</b>

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Property and construction (*continued*)

The property and construction portfolio consists of € 7.3 billion in loans and advances measured at amortised cost together with € 0.1 billion of loans measured at FVTPL (total € 7.4 billion).

The portfolio measured at amortised cost amounted to 12% of total loans and advances. The portfolio comprised of 76% investment loans (€ 5.6 billion), 14% land and development loans (€ 1.0 billion) and 10% other property and construction loans (€ 0.7 billion). The CIB segment accounts for 57% of the portfolio, followed by the AIB UK segment at 31%.

The portfolio reduced by € 0.5 billion or 6% during the year to 31 December 2019. This reduction was driven by redemptions/ repayments net of interest credited of € 1.8 billion and disposals of € 0.7 billion as a result of the portfolio sales of distressed loans. The reduction was mainly offset by new lending of € 2.0 billion, which was predominately in the CIB segment and is primarily to provide senior secured funding. At 31 December 2019, € 6.5 billion of the portfolio was in a strong/satisfactory grade, which is an increase of € 0.7 billion in the year. The level of non-performing loans have reduced by € 1.0 billion as a result of the portfolio sales of distressed loans and redemptions/repayments.

Property and construction loans measured at FVTPL reduced by € 70 million to € 77 million in the year to 31 December 2019, the reduction being in non-performing loans as a result of a loan sale.

There was a net credit impairment writeback of € 46 million to the income statement in the year to 31 December 2019. This was due to the recovery of € 19 million on loans previously written-off reflecting continued cash recoveries. There was a net re-measurement writeback of € 27 million driven by a € 39 million writeback in Stage 3 which was mainly in individually assessed loans.

The portfolio held € 0.2 billion of ECL allowance which provide ECL allowance cover of 3%. For the Stage 3 portfolio, the ECL allowance cover is 36% (2018: € 0.5 billion, 6% and 34% respectively).

#### Investment

Investment property loans amounted to € 5.6 billion at 31 December 2019 (2018: € 6.1 billion) of which € 4.2 billion related to commercial investment. The geographic profile of the investment property portfolio is predominately in the Republic of Ireland (€ 3.7 billion) and the United Kingdom (€ 1.6 billion).

At 31 December 2019, there was a net credit impairment writeback of € 47 million to the income statement on the investment property element of the property and construction portfolio (2018: € 94 million).

#### Land and development

At 31 December 2019, land and development loans amounted to € 1.0 billion (2018: € 1.1 billion) of which € 0.2 billion related to loans in the Retail Banking segment, € 0.6 billion in the CIB segment and € 0.2 billion in the AIB UK segment.

The income statement net credit impairment writeback for the year to 31 December 2019 was € 17 million (2018: € 26 million writeback).

#### Contractors

Loans to contractors remained unchanged at € 0.3 billion (2018: € 0.3 billion). However, there was a net credit impairment charge of € 18 million (2018: € 3 million) in the year relating to a small number of borrowers.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

#### Loans and advances to customers – Non-property business

The following table analyses non-property business lending at amortised cost by segment, internal credit ratings and ECL staging at 31 December 2019 and 2018:

	2019*					2018*				
	Retail Banking	CIB	AIB UK	Group	Total	Retail Banking	CIB	AIB UK	Group	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Gross carrying amount</b>										
Agriculture	1,203	435	103	–	1,741	1,344	396	96	–	1,836
Distribution:										
Hotels	157	1,231	824	–	2,212	259	1,136	644	–	2,039
Licensed premises	203	215	114	–	532	305	215	141	–	661
Retail/wholesale	552	1,130	342	–	2,024	718	1,244	336	–	2,298
Other distribution	83	230	176	–	489	93	247	180	–	520
	995	2,806	1,456	–	5,257	1,375	2,842	1,301	–	5,518
Other services	727	3,160	2,088	6	5,981	871	3,090	1,960	–	5,921
Other	464	4,852	1,911	106	7,333	503	4,218	1,490	80	6,291
<b>Total</b>	<b>3,389</b>	<b>11,253</b>	<b>5,558</b>	<b>112</b>	<b>20,312</b>	<b>4,093</b>	<b>10,546</b>	<b>4,847</b>	<b>80</b>	<b>19,566</b>
<b>Analysed by internal credit ratings</b>										
Strong	646	7,435	4,027	14	12,122	633	6,716	3,786	77	11,212
Satisfactory	1,748	3,584	1,304	98	6,734	1,708	3,604	812	3	6,127
<b>Total strong/satisfactory</b>	<b>2,394</b>	<b>11,019</b>	<b>5,331</b>	<b>112</b>	<b>18,856</b>	<b>2,341</b>	<b>10,320</b>	<b>4,598</b>	<b>80</b>	<b>17,339</b>
Criticised watch	510	138	104	–	752	606	170	147	–	923
Criticised recovery	143	88	24	–	255	218	42	24	–	284
<b>Total criticised</b>	<b>653</b>	<b>226</b>	<b>128</b>	<b>–</b>	<b>1,007</b>	<b>824</b>	<b>212</b>	<b>171</b>	<b>–</b>	<b>1,207</b>
<b>Non-performing</b>	<b>342</b>	<b>8</b>	<b>99</b>	<b>–</b>	<b>449</b>	<b>928</b>	<b>14</b>	<b>78</b>	<b>–</b>	<b>1,020</b>
<b>Gross carrying amount</b>	<b>3,389</b>	<b>11,253</b>	<b>5,558</b>	<b>112</b>	<b>20,312</b>	<b>4,093</b>	<b>10,546</b>	<b>4,847</b>	<b>80</b>	<b>19,566</b>
<b>Analysed by ECL staging</b>										
Stage 1	2,681	10,921	5,027	112	18,741	2,692	10,300	4,471	79	17,542
Stage 2	377	324	432	–	1,133	507	231	298	–	1,036
Stage 3	331	8	99	–	438	894	15	78	1	988
POCI	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>3,389</b>	<b>11,253</b>	<b>5,558</b>	<b>112</b>	<b>20,312</b>	<b>4,093</b>	<b>10,546</b>	<b>4,847</b>	<b>80</b>	<b>19,566</b>
<b>ECL allowance – statement of financial position</b>										
Stage 1	31	25	23	–	79	57	18	18	–	93
Stage 2	47	17	20	–	84	85	17	30	–	132
Stage 3	119	1	22	–	142	340	1	27	–	368
POCI	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>197</b>	<b>43</b>	<b>65</b>	<b>–</b>	<b>305</b>	<b>482</b>	<b>36</b>	<b>75</b>	<b>–</b>	<b>593</b>
<b>ECL allowance cover percentage</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
Stage 1	1.2	0.2	0.5	–	0.4	2.1	0.2	0.4	–	0.5
Stage 2	12.5	5.3	4.6	–	7.5	16.8	7.4	10.1	–	12.7
Stage 3	36.0	14.4	21.9	–	32.4	38.0	6.7	34.6	–	37.2
POCI	–	–	–	–	–	–	–	–	–	–
<b>Income statement</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
Net re-measurement of ECL allowance	(51)	16	18	–	(17)	2	22	22	1	47
Recoveries of amounts previously written-off	(10)	–	(3)	–	(13)	(35)	–	(1)	–	(36)
<b>Net credit impairment (writeback)/charge</b>	<b>(61)</b>	<b>16</b>	<b>15</b>	<b>–</b>	<b>(30)</b>	<b>(33)</b>	<b>22</b>	<b>21</b>	<b>1</b>	<b>11</b>
	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
<b>Net credit impairment (writeback)/charge on average loans</b>	<b>(1.61)</b>	<b>0.15</b>	<b>0.29</b>	<b>–</b>	<b>(0.14)</b>	<b>(0.57)</b>	<b>0.27</b>	<b>0.46</b>	<b>0.96</b>	<b>0.06</b>

\*Forms an integral part of the audited financial statements



## 2.1 Credit risk – Credit profile of the loan portfolio – Asset class analysis

### Loans and advances to customers – Non-property business (*continued*)

The non-property business portfolio comprises of small and medium enterprises (“SMEs”) which are reliant on the domestic economies in which they operate and larger corporate and institutional borrowers which are impacted by global economic conditions. The portfolio increased by 4% (€ 0.7 billion) to € 20.3 billion in the year to 31 December 2019 due to continued demand for credit across all segments resulting in new lending of € 6.2 billion (2018: € 6.5 billion). However, this was offset by amortisation and portfolio sales of distressed loans. The non-property business portfolio amounted to 33% of total Group loans and advances at 31 December 2019 (2018: 31%). The majority of the portfolio exposure is to Irish borrowers with the UK and USA being the other main geographic concentrations.

Loans graded as strong/satisfactory increased during the year to 93%, continuing the positive trend experienced in 2018 (89%), with new drawdowns exceeding repayments coupled with upward grade migration on existing loans. The level of less than satisfactory grades (including non-performing loans) reduced from € 2.2 billion at 31 December 2018 to € 1.5 billion at 31 December 2019, mainly due to a reduction of € 0.6 billion in defaulted loans following the portfolio sales of distressed loans.

The following are the key themes within the main sub-sectors of the non-property business portfolio:

- The agriculture sub-sector comprises 9% of the portfolio at € 1.7 billion. A return to more normal weather conditions throughout 2019 helped significantly in reducing input expenditure after a challenging 2018. However, pressure on costs and output prices will continue to be a concern in 2020 for overall farm incomes. The Group is proactively encouraging farmers to understand the impact of future challenges on their farm business and to improve on-farm efficiencies;
- The hotels sub-sector comprises 11% of the portfolio at € 2.2 billion. This sector continued to perform well in the year to 31 December 2019. Tourism performed well despite softening in growth of overseas visitors which was offset by sustained strength in the local Irish economy. Increased supply is starting to come into the Dublin, Cork and Galway markets in order to meet the current levels of demand which may have an impact on occupancy and rates;
- The licensed premises sub-sector comprises 3% of the portfolio at € 0.5 billion. This sector performance is stable in areas of high footfall, however, the challenge remains for licensed premises in more rural locations and in small towns where there is a lot of competition;
- The retail/wholesale sub-sector (10% of the portfolio at € 2.0 billion) was broadly stable in the Republic of Ireland. Challenges include Brexit uncertainty and the growing adoption of online shopping. In the UK, a number of high profile retailers have been impacted by a drop in consumer confidence and disposable income. These headwinds, and similar trends in the US, must be considered when reviewing the sector within the Republic of Ireland, albeit current economic performance is strong and consumer confidence is high;
- The other services sub-sector comprises 29% of the portfolio at € 6.0 billion, which includes businesses such as solicitors, accounting, audit, tax, computer services, research and development, consultancy, hospitals, nursing homes and plant and machinery. This sub-sector has continued to perform comparatively well in 2019; and
- The category titled ‘Other’ totalling € 7.3 billion (36% of the portfolio) includes a broad range of sub-sectors such as energy, manufacturing, transport and financial. The € 1.0 billion increase in the year to 31 December 2019 was driven by € 0.7 billion of new lending in the energy sector.

The CIB segment includes € 4.8 billion (2018: € 4.6 billion) in syndicated lending exposures, an element of which is included in the ‘Other’ category referenced above. The Group has specialised lending teams which are involved in participating in the provision of finance to US and European corporations for mergers, acquisitions, buy-outs and general corporate purposes. At 31 December 2019, 99% of the syndicated lending portfolio is in a strong/satisfactory grade. 65% of the customers in this portfolio are domiciled in the USA, 4% in the UK, and 31% in the Rest of the World (2018: 63% in the USA, 5% in the UK and 32% in the Rest of the World (primarily Europe) respectively). The largest industry sub-sectors within the portfolio include telecoms, business services, healthcare and hotel/leisure industries.

Strong economic growth in the Republic of Ireland has continued during 2019. Notwithstanding this, there are still challenges. In particular, the nature of the future relationship between the UK and the EU following Brexit continues to be uncertain.

There was a net credit impairment writeback of € 30 million to the income statement for the year to 31 December 2019. This was driven by a net re-measurement writeback of € 17 million and by recoveries of previously written-off loans of € 13 million. The net re-measurement writeback of € 17 million was driven by a € 51 million writeback in the Retail Banking segment which was offset by a € 18 million charge in the UK segment and a € 16 million charge in the CIB segment. The charge in the UK reflects a small number of borrowers and the charge in the CIB segment was driven by the management overlay in the syndicated lending portfolio.

The portfolio held € 0.3 billion in ECL allowance which provides ECL allowance cover of 2%. For the Stage 3 portfolio, the ECL allowance cover is 32% (2018: € 0.6 billion, 3% and 37% respectively).

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

The following tables set out the concentration of credit by industry sector and geography for loans and advances to customers and loan commitments and financial guarantee contracts issued together with the related ECL allowance analysed by the ECL stage profile at 31 December 2019 and 2018:

#### Gross exposures to customers

	At amortised cost								2019
	Gross carrying amount			Analysed by ECL stage profile					At FVTPL
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Concentration by industry sector</b>									
Agriculture	1,741	547	2,288	1,993	213	82	–	2,288	–
Energy	1,490	633	2,123	2,104	15	4	–	2,123	–
Manufacturing	3,143	1,461	4,604	4,352	180	72	–	4,604	–
Property and construction	7,299	1,646	8,945	8,054	460	431	–	8,945	77
Distribution	5,257	1,307	6,564	5,840	532	192	–	6,564	–
Transport	1,936	576	2,512	2,438	41	33	–	2,512	–
Financial	764	497	1,261	1,248	9	4	–	1,261	–
Other services	5,981	1,953	7,934	7,514	295	125	–	7,934	–
Personal: Residential mortgages	31,454	866	32,320	27,816	2,151	2,158	195	32,320	–
Other	2,984	2,764	5,748	5,119	429	200	–	5,748	–
<b>Total</b>	<b>62,049</b>	<b>12,250</b>	<b>74,299</b>	<b>66,478</b>	<b>4,325</b>	<b>3,301</b>	<b>195</b>	<b>74,299</b>	<b>77</b>
<b>Concentration by location<sup>(1)</sup></b>									
Republic of Ireland	46,893	9,496	56,389	49,820	3,424	2,951	194	56,389	77
United Kingdom	9,589	2,253	11,842	10,735	777	330	–	11,842	–
North America	3,192	120	3,312	3,249	61	2	–	3,312	–
Rest of the World	2,375	381	2,756	2,674	63	18	1	2,756	–
<b>Total</b>	<b>62,049</b>	<b>12,250</b>	<b>74,299</b>	<b>66,478</b>	<b>4,325</b>	<b>3,301</b>	<b>195</b>	<b>74,299</b>	<b>77</b>

#### ECL allowance

	2019							
	ECL allowance			Analysed by ECL stage profile				
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Concentration by industry sector</b>								
Agriculture	40	2	42	8	11	23	–	42
Energy	7	1	8	4	1	3	–	8
Manufacturing	41	3	44	8	12	24	–	44
Property and construction	189	20	209	34	26	149	–	209
Distribution	125	4	129	34	45	50	–	129
Transport	14	1	15	6	3	6	–	15
Financial	6	–	6	3	1	2	–	6
Other services	72	5	77	24	17	36	–	77
Personal: Residential mortgages	569	–	569	10	52	476	31	569
Other	175	6	181	23	43	115	–	181
<b>Total</b>	<b>1,238</b>	<b>42</b>	<b>1,280</b>	<b>154</b>	<b>211</b>	<b>884</b>	<b>31</b>	<b>1,280</b>
<b>Concentration by location<sup>(1)</sup></b>								
Republic of Ireland	1,087	34	1,121	103	173	814	31	1,121
United Kingdom	125	7	132	35	29	68	–	132
North America	15	–	15	9	6	–	–	15
Rest of the World	11	1	12	7	3	2	–	12
<b>Total</b>	<b>1,238</b>	<b>42</b>	<b>1,280</b>	<b>154</b>	<b>211</b>	<b>884</b>	<b>31</b>	<b>1,280</b>

<sup>(1)</sup>Based on country of risk.

## 2.1 Credit risk – Credit profile of the loan portfolio

### Gross exposures to customers

	At amortised cost								2018
	Gross carrying amount			Analysed by ECL stage profile					At FVTPL
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Concentration by industry sector</b>									
Agriculture	1,836	556	2,392	2,018	196	178	–	2,392	–
Energy	983	609	1,592	1,547	31	14	–	1,592	–
Manufacturing	2,934	1,227	4,161	3,947	152	62	–	4,161	–
Property and construction	7,804	1,528	9,332	7,602	460	1,268	2	9,332	147
Distribution	5,518	1,298	6,816	5,879	450	487	–	6,816	–
Transport	1,779	414	2,193	2,099	73	21	–	2,193	–
Financial	595	303	898	836	28	34	–	898	–
Other services	5,921	2,450	8,371	7,856	261	254	–	8,371	–
Personal: Residential mortgages	32,315	356	32,671	25,940	3,450	3,047	234	32,671	–
Other	3,075	3,146	6,221	5,347	516	358	–	6,221	–
<b>Total</b>	<b>62,760</b>	<b>11,887</b>	<b>74,647</b>	<b>63,071</b>	<b>5,617</b>	<b>5,723</b>	<b>236</b>	<b>74,647</b>	<b>147</b>
<b>Concentration by location<sup>(1)</sup></b>									
Republic of Ireland	48,530	8,496	57,026	46,635	4,899	5,258	234	57,026	147
United Kingdom	8,864	2,441	11,305	10,269	659	376	1	11,305	–
North America	3,036	94	3,130	3,125	2	3	–	3,130	–
Rest of the World	2,330	856	3,186	3,042	57	86	1	3,186	–
	<b>62,760</b>	<b>11,887</b>	<b>74,647</b>	<b>63,071</b>	<b>5,617</b>	<b>5,723</b>	<b>236</b>	<b>74,647</b>	<b>147</b>

### ECL allowance

	2018							
	ECL allowance			Analysed by ECL stage profile				
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Concentration by industry sector</b>								
Agriculture	77	2	79	14	20	45	–	79
Energy	14	1	15	4	5	6	–	15
Manufacturing	49	4	53	8	16	29	–	53
Property and construction	480	30	510	43	39	428	–	510
Distribution	283	8	291	48	64	179	–	291
Transport	17	–	17	5	4	8	–	17
Financial	12	–	12	2	2	8	–	12
Other services	141	7	148	21	31	96	–	148
Personal: Residential mortgages	713	–	713	8	51	623	31	713
Other	253	6	259	32	54	173	–	259
<b>Total</b>	<b>2,039</b>	<b>58</b>	<b>2,097</b>	<b>185</b>	<b>286</b>	<b>1,595</b>	<b>31</b>	<b>2,097</b>
<b>Concentration by location<sup>(1)</sup></b>								
Republic of Ireland	1,787	47	1,834	150	240	1,413	31	1,834
United Kingdom	208	10	218	29	44	145	–	218
North America	2	–	2	2	–	–	–	2
Rest of the World	42	1	43	4	2	37	–	43
	<b>2,039</b>	<b>58</b>	<b>2,097</b>	<b>185</b>	<b>286</b>	<b>1,595</b>	<b>31</b>	<b>2,097</b>

<sup>(1)</sup>Based on country of risk.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

#### Aged analysis of contractually past due loans and advances to customers

The following table shows aged analysis of contractually past due loans and advances to customers by industry sector analysed by ECL staging and segment at 31 December 2019 and 2018:

#### At amortised cost

							2019
Industry sector	1–30 days € m	31–60 days € m	61–90 days € m	91–180 days € m	181–365 days € m	> 365 days € m	Total € m
Agriculture	29	2	2	3	6	12	54
Energy	4	–	–	–	–	4	8
Manufacturing	7	1	3	3	4	7	25
Property and construction	33	15	3	12	12	141	216
Distribution	37	4	2	5	7	31	86
Transport	3	1	–	1	1	4	10
Financial	1	–	–	–	1	2	4
Other services	26	3	4	10	8	20	71
Personal:							
Residential mortgages	416	136	86	141	141	912	1,832
Credit cards	19	6	3	5	14	–	47
Other	63	15	13	22	28	71	212
<b>Total gross carrying amount</b>	<b>638</b>	<b>183</b>	<b>116</b>	<b>202</b>	<b>222</b>	<b>1,204</b>	<b>2,565</b>

#### ECL staging

Stage 1	196	–	–	–	–	–	196
Stage 2	300	90	33	–	–	–	423
Stage 3	127	89	79	198	217	1,187	1,897
POCI	15	4	4	4	5	17	49
	<b>638</b>	<b>183</b>	<b>116</b>	<b>202</b>	<b>222</b>	<b>1,204</b>	<b>2,565</b>

#### Segment

Retail Banking	551	164	106	185	200	1,114	2,320
CIB	41	2	–	–	1	–	44
AIB UK	46	17	10	17	21	90	201
Group	–	–	–	–	–	–	–
	<b>638</b>	<b>183</b>	<b>116</b>	<b>202</b>	<b>222</b>	<b>1,204</b>	<b>2,565</b>

#### As a percentage of total gross loans at amortised cost

	%	%	%	%	%	%	%
	<b>1.03</b>	<b>0.29</b>	<b>0.19</b>	<b>0.33</b>	<b>0.36</b>	<b>1.94</b>	<b>4.14</b>

#### At FVTPL

Industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Property and construction	–	–	–	–	–	–	–
<b>Total at FVTPL</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

#### Segment

Retail Banking	–	–	–	–	–	–	–
	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

#### As a percentage of total gross loans at FVTPL

	%	%	%	%	%	%	%
	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

The figures reported are inclusive of overdrafts, bridging loans and cases with expired limits.

**2.1 Credit risk – Credit profile of the loan portfolio****Aged analysis of contractually past due loans and advances to customers (continued)****At amortised cost**

							2018
Industry sector	1–30 days € m	31–60 days € m	61–90 days € m	91–180 days € m	181–365 days € m	> 365 days € m	Total € m
Agriculture	36	5	4	10	11	81	147
Energy	–	2	–	–	3	8	13
Manufacturing	11	1	1	3	3	21	40
Property and construction	75	20	21	32	51	532	731
Distribution	66	8	6	9	25	193	307
Transport	4	1	1	1	3	8	18
Financial	2	–	–	–	–	3	5
Other services	23	4	3	8	16	105	159
Personal:							
Residential mortgages	463	136	112	154	195	1,426	2,486
Credit cards	21	4	3	6	17	–	51
Other	52	13	15	19	31	156	286
<b>Total gross carrying amount</b>	<b>753</b>	<b>194</b>	<b>166</b>	<b>242</b>	<b>355</b>	<b>2,533</b>	<b>4,243</b>

**ECL staging**

Stage 1	221	–	–	–	–	–	221
Stage 2	323	79	37	–	–	–	439
Stage 3	191	110	127	237	349	2,510	3,524
POCI	18	5	2	5	6	23	59
	<b>753</b>	<b>194</b>	<b>166</b>	<b>242</b>	<b>355</b>	<b>2,533</b>	<b>4,243</b>

**Segment**

Retail Banking	651	168	152	230	331	2,352	3,884
CIB	64	1	–	–	–	2	67
AIB UK	38	25	14	12	24	179	292
Group	–	–	–	–	–	–	–
	<b>753</b>	<b>194</b>	<b>166</b>	<b>242</b>	<b>355</b>	<b>2,533</b>	<b>4,243</b>

**As a percentage of total gross loans at amortised cost**

	%	%	%	%	%	%	%
	1.20	0.31	0.26	0.39	0.57	4.04	6.76

**At FVTPL**

Industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Property and construction	–	–	–	–	–	2	2
<b>Total at FVTPL</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>2</b>	<b>2</b>

Segment	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Retail Banking	–	–	–	–	–	2	2
	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>2</b>	<b>2</b>

**As a percentage of total gross loans at FVTPL**

	%	%	%	%	%	%	%
	–	0.13	–	–	–	1.31	1.44

In the year to 31 December 2019, total loans past due reduced by € 1.6 billion to € 2.6 billion or 4.1% of total loans and advances to customers (2018: € 4.2 billion or 6.8%). The reduction was predominately in the greater than 365 days past due category which decreased by € 1.3 billion primarily due to portfolio sales of distressed loans.

Residential mortgage loans which were past due at 31 December 2019 amounted to € 1.8 billion. This represents 71% of total loans which were past due (2018: € 2.5 billion or 59%). The level of residential mortgage loans in early arrears (less than 30 days past due) continues to decrease which is due to the active management of early arrears cases and the favourable economic environment.

Property and construction loans which were past due represent 8% or € 0.2 billion of total loans which were past due (2018: 17% or € 0.7 billion), with non-property business at 10% or € 0.3 billion (2018: 16% or € 0.7 billion) and other personal at 10% or € 0.3 billion (2018: 8% or € 0.3 billion).

All loans past due by 90 days or more on any material obligation are considered non-performing/defaulted.

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

#### Loans written-off and recoveries of previously written-off loans

The following table analyses loans written-off and recoveries of previously written-off loans by geography<sup>(1)</sup> and industry sector for the years ended 31 December 2019 and 2018:

	Ireland		United Kingdom		Rest of the World		Total	
	2019 € m	2018 € m	2019 € m	2018 € m	2019 € m	2018 € m	2019 € m	2018 € m
<b>Loans written-off</b>								
Agriculture	–	19.0	0.1	0.1	–	–	0.1	19.1
Energy	0.3	5.1	–	5.5	–	–	0.3	10.6
Manufacturing	1.3	19.8	0.6	5.4	–	–	1.9	25.2
Property and construction	12.9	112.0	61.2	65.9	26.1	–	100.2	177.9
Distribution	11.4	37.3	8.0	9.7	–	5.8	19.4	52.8
Transport	–	3.2	0.7	–	1.4	–	2.1	3.2
Financial	–	0.1	–	5.2	–	1.6	–	6.9
Other services	2.1	83.0	8.8	4.9	–	19.8	10.9	107.7
Personal – Residential mortgages	173.1	543.2	14.1	15.8	1.1	4.5	188.3	563.5
– Other	35.5	56.0	3.1	6.2	–	0.2	38.6	62.4
	<b>236.6</b>	<b>878.7</b>	<b>96.6</b>	<b>118.7</b>	<b>28.6</b>	<b>31.9</b>	<b>361.8</b>	<b>1,029.3</b>

	Ireland		United Kingdom		Rest of the World		Total	
	2019 € m	2018 € m	2019 € m	2018 € m	2019 € m	2018 € m	2019 € m	2018 € m
<b>Recoveries of amounts previously written-off</b>								
Agriculture	4.0	7.4	–	–	–	–	4.0	7.4
Energy	0.1	0.7	–	–	–	–	0.1	0.7
Manufacturing	1.1	1.7	–	–	–	–	1.1	1.7
Property and construction	18.9	28.1	0.5	0.9	–	4.1	19.4	33.1
Distribution	1.4	10.5	2.2	0.4	–	–	3.6	10.9
Transport	0.8	0.8	–	–	–	–	0.8	0.8
Financial	0.5	0.2	–	–	–	–	0.5	0.2
Other services	1.5	12.1	0.5	2.6	0.4	–	2.4	14.7
Personal – Residential mortgages	34.9	24.2	0.8	0.8	–	0.2	35.7	25.2
– Other	22.1	23.0	–	2.6	–	–	22.1	25.6
	<b>85.3</b>	<b>108.7</b>	<b>4.0</b>	<b>7.3</b>	<b>0.4</b>	<b>4.3</b>	<b>89.7</b>	<b>120.3</b>

<sup>(1)</sup>By country of risk

The contractual amount outstanding of loans written-off during the year that are subject to enforcement activity amounted to € 202 million (2018: € 750 million) which includes both full and partial write-offs. Total cumulative non-contracted loans written-off at 31 December 2019 amounted to € 1,919 million (2018: € 3,414 million).\*

## 2.1 Credit risk – Credit profile of the loan portfolio

### Gross loans<sup>(1)</sup> and ECL movements

The following tables set out the movements in the gross carrying amount and ECL allowance for loans and advances to customers by ECL staging for the years to 31 December 2019 and 2018.

Accounts that triggered movements between Stage 1 and Stage 2 as a result of failing/curing a quantitative measure only (as disclosed on page 55) and that subsequently reverted within the period to their original stage, are excluded from 'Transferred from Stage 1 to Stage 2' and 'Transferred from Stage 2 to Stage 1'. The Group believes this presentation aids the understanding of the underlying credit migration.

### Gross carrying amount movements – total

	2019*				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>51,693</b>	<b>5,290</b>	<b>5,541</b>	<b>236</b>	<b>62,760</b>
Transferred from Stage 1 to Stage 2	(3,287)	3,287	–	–	–
Transferred from Stage 2 to Stage 1	3,070	(3,070)	–	–	–
Transferred to Stage 3	(254)	(655)	909	–	–
Transferred from Stage 3	120	447	(567)	–	–
New loans originated/top-ups	12,110	–	–	2	12,112
Redemptions/repayments	(11,124)	(1,111)	(790)	(17)	(13,042)
Interest credited	1,736	169	83	9	1,997
Write-offs	–	–	(357)	(5)	(362)
Derecognised due to disposals	(326)	(47)	(1,673)	(6)	(2,052)
Exchange translation adjustments	521	40	17	–	578
Impact of model, parameter and overlay changes	333	(333)	–	–	–
Other movements	131	(25)	(23)	(25)	58
<b>At 31 December 2019</b>	<b>54,723</b>	<b>3,992</b>	<b>3,140</b>	<b>194</b>	<b>62,049</b>

	2018*				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>46,021</b>	<b>7,912</b>	<b>9,011</b>	<b>238</b>	<b>63,182</b>
Transferred from Stage 1 to Stage 2	(2,777)	2,777	–	–	–
Transferred from Stage 2 to Stage 1	2,833	(2,833)	–	–	–
Transferred to Stage 3	(302)	(658)	960	–	–
Transferred from Stage 3	129	648	(777)	–	–
Other changes in net exposures	2,393	(1,543)	(1,251)	–	(401)
Write-offs	–	–	(1,029)	–	(1,029)
Derecognised due to disposals	(3)	(21)	(1,013)	–	(1,037)
Interest applied to accounts	1,503	231	140	–	1,874
Exchange translation adjustments	78	(12)	–	–	66
Other movements	1,818	(1,211)	(500)	(2)	105
<b>At 31 December 2018</b>	<b>51,693</b>	<b>5,290</b>	<b>5,541</b>	<b>236</b>	<b>62,760</b>

<sup>(1)</sup>Movements on the gross loans table have been prepared on a 'sum of the months' basis.



## Risk management – 2. Individual risk types

### 2.1 Credit risk – Credit profile of the loan portfolio

#### Gross loans and ECL movements (*continued*)

#### ECL allowance movements – total

					2019*
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>171</b>	<b>271</b>	<b>1,566</b>	<b>31</b>	<b>2,039</b>
Transferred from Stage 1 to Stage 2	(33)	235	–	–	202
Transferred from Stage 2 to Stage 1	59	(211)	–	–	(152)
Transferred to Stage 3	(10)	(93)	203	–	100
Transferred from Stage 3	10	21	(86)	–	(55)
Net re-measurement	(73)	(22)	(17)	2	(110)
New loans originated/top-ups	40	–	–	–	40
Redemptions/repayments	(14)	(15)	–	(1)	(30)
Impact of model and overlay changes	(4)	5	72	3	76
Impact of credit or economic risk parameters	1	10	32	3	46
<b>Income statement net credit impairment charge/(writeback)</b>	<b>(24)</b>	<b>(70)</b>	<b>204</b>	<b>7</b>	<b>117</b>
Write-offs	–	–	(357)	(5)	(362)
Derecognised due to disposals	(4)	(2)	(557)	(2)	(565)
Exchange translation adjustments	2	2	5	–	9
Other movements	(4)	1	3	–	–
<b>At 31 December 2019</b>	<b>141</b>	<b>202</b>	<b>864</b>	<b>31</b>	<b>1,238</b>

					2018*
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>156</b>	<b>303</b>	<b>3,136</b>	<b>21</b>	<b>3,616</b>
Net re-measurement of ECL allowance – income statement	18	(23)	(99)	15	(89)
Exchange translation adjustments	–	–	(1)	–	(1)
<i>Other movements with no income statement impact:</i>					
Changes in ECL allowance due to write-offs	–	–	(1,029)	–	(1,029)
Changes in ECL allowance due to disposals	(1)	(2)	(469)	–	(472)
Transfer in	(2)	(7)	28	(5)	14
<b>At 31 December 2018</b>	<b>171</b>	<b>271</b>	<b>1,566</b>	<b>31</b>	<b>2,039</b>

Total exposures to which an ECL applies decreased during the year by € 0.7 billion from € 62.8 billion as at 1 January 2019 to € 62.1 billion as at 31 December 2019.

Stage transfers are a key component of ECL allowance movements (i.e. Stage 1 to Stage 2 to Stage 3) being the primary driver of a higher income statement charge (and vice versa) in addition to the net re-measurement of ECL due to change in risk parameters within a stage.

Transfers from Stage 1 to Stage 2 of € 3.3 billion represent the underlying credit activity where a significant increase in credit risk occurred at some point during the year through either the quantitative or qualitative criteria for stage movement. The main driver of the movements to Stage 2 was the doubling of PDs, subject to 50bps. 41% of the movements relied on a qualitative or backstop indicator of significant increase in credit risk (e.g. forbearance or movement to a watch grade) of which 3% relied solely on the backstop of 30 days past due to identify that a significant increase in credit risk had occurred. Of the € 3.3 billion which transferred from Stage 1 to Stage 2 during the year, approximately € 2.2 billion is reported as Stage 2 at 31 December 2019.

Similarly, transfers from Stage 2 to Stage 1 of € 3.1 billion represent those loans where the triggers for significant increase in credit risk no longer apply or loans that have fulfilled a probation period. These transfers include loans which have been upgraded through normal credit management process.

In 2019, following an assessment of the mortgage exposures, a change to the quantitative SICR threshold from 50bps to 85bps was approved by the Group. This was implemented in the Irish residential mortgage portfolio as at December 2019. This change resulted in a gross loan Stage 2 to Stage 1 transfer of € 0.4 billion reflected within other movements. 99% of the loans impacted carry a strong/satisfactory risk rating with an immaterial impact on the ECL allowance.

\*Forms an integral part of the audited financial statements

## 2.1 Credit risk – Credit profile of the loan portfolio

### Gross loans and ECL movements (*continued*)

Transfers from Stage 2 to Stage 3 of € 0.7 billion represent those loans that defaulted during the period. These arose in cases where it was determined that the customers were unlikely to pay their credit obligations in full without the realisation of collateral regardless of the existence of any past due amount or the number of days past due. In addition, transfers also include all credit obligors that are 90 days or more past due on a material obligation. Of the transfers from Stage 2 to Stage 3 € 0.2 billion had transferred from Stage 1 to Stage 2 earlier in the year.

Transfers from Stage 3 to Stage 2 of € 0.4 billion were mainly driven by resolution activity with the customer, through either restructuring or forbearance previously granted and which subsequently adhered to default probation requirements. As part of the credit management practices, active monitoring of loans and their adherence to default probation requirements is in place. Transfers from Stage 3 to Stage 1 of € 0.1 billion primarily reflect curing events from default where no forbearance measure was required.

Disposals of € 2.1 billion primarily reflects the portfolio sales of distressed loans during the year which was a key driver of the Stage 3 reductions across all sectors.

Reductions due to write-offs continue to reflect the utilisation of ECL stock as a result of the restructure of customer debt in line with the Group's strategy.

Recalibration and enhancements to take account of updated observed outcomes within the Group's definition of default and the IFRS 9 staging process resulted in an increase in Stage 1 gross loans of € 50 million and a reduction in Stage 2 and Stage 3 gross loans of € 40 million and € 10 million respectively which are reflected within other movements.

The revision of the macroeconomic factors and probability weightings resulted in a € 46 million ECL charge.

In summary, the staging movements of the overall portfolio were as follows:

Stage 1 loans increased by € 3 billion in 2019 with an ECL of € 0.1 billion and resulting cover of 0.3%. This was primarily on foot of net new lending and loans curing to Stage 1.

Stage 2 loans decreased by € 1.3 billion in 2019 with an ECL of € 0.2 billion and resulting cover of 5.1%. This was driven by repayments and redemptions and loans for which a significant increase in credit risk no longer applied and/or which had completed a probation period.

Stage 3 loans decreased by € 2.4 billion in 2019 with the ECL cover reducing from 28.3% to 27.5%. Key drivers were portfolio sales of distressed loans and loans completing default probation periods. The reduction in cover reflects the disposal of loans which carried a higher average ECL charge.

Further details on stage movements by asset class are set out in the tables on the following page.

## 2.1 Credit risk – Credit profile of the loan portfolio

### Gross loans<sup>(1)</sup> and ECL movements (continued)

The following tables set out the movements in the gross carrying amount and ECL allowance for loans and advances to customers by asset class and ECL staging for the year to 31 December 2019:

#### Gross carrying amount movements – Asset class

	Residential mortgages					Other personal					Property and construction					Non-property business				
	Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	Total		Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	Total	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m		€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>At 1 January</b>	25,617	3,441	3,023	234	32,315	2,334	398	343	3,075		6,200	415	1,187	2	7,804	17,542	1,036	988	19,566	
Transferred from Stage 1 to Stage 2	(1,197)	1,197	–	–	–	(387)	387	–	–		(438)	438	–	–	–	(1,265)	1,265	–	–	
Transferred from Stage 2 to Stage 1	1,935	(1,935)	–	–	–	276	(276)	–	–		220	(220)	–	–	–	639	(639)	–	–	
Transferred to Stage 3	(30)	(247)	277	–	–	(12)	(85)	97	–		(104)	(90)	194	–	–	(108)	(233)	341	–	
Transferred from Stage 3	17	306	(323)	–	–	3	22	(25)	–		41	49	(90)	–	–	59	70	(129)	–	
New loans originated/top-ups	3,116	–	–	2	3,118	1,043	–	–	1,043		1,897	–	–	–	1,897	6,054	–	–	6,054	
Redemptions/repayments	(3,529)	(394)	(309)	(17)	(4,249)	(996)	(145)	(66)	(1,207)		(1,649)	(156)	(272)	–	(2,077)	(4,950)	(416)	(143)	(5,509)	
Interest credited	689	79	36	9	813	190	31	9	230		197	14	18	–	229	660	45	20	725	
Write-offs	–	–	(183)	(5)	(188)	–	–	(39)	(39)		–	–	(100)	–	(100)	–	–	(35)	(35)	
Derecognised due to disposals	(17)	(21)	(382)	(4)	(424)	(14)	(5)	(128)	(147)		(47)	(14)	(594)	(2)	(657)	(248)	(7)	(569)	(824)	
Exchange translation adjustments	55	5	7	–	67	7	2	–	9		111	5	8	–	124	348	28	2	378	
Impact of model, parameter and overlay changes	303	(303)	–	–	–	4	(4)	–	–		3	(3)	–	–	–	23	(23)	–	–	
Other movements	14	16	(3)	(25)	2	56	(37)	1	20		74	(11)	16	–	79	(13)	7	(37)	(43)	
<b>At 31 December 2019</b>	26,973	2,144	2,143	194	31,454	2,504	288	192	2,984		6,505	427	367	–	7,299	18,741	1,133	438	20,312	

<sup>(1)</sup>Movements on the gross loans table have been prepared on a 'sum of the months' basis.

#### ECL allowance movements – Asset class

	Residential mortgages					Other personal					Property and construction					Non-property business				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m		
At 1 January	8	51	623	31	713	29	52	172	253	41	36	403	–	480	93	132	368	593		
Transferred from Stage 1 to Stage 2	(2)	35	–	–	33	(10)	76	–	66	(4)	21	–	–	17	(17)	103	–	86		
Transferred from Stage 2 to Stage 1	4	(25)	–	–	(21)	12	(48)	–	(36)	4	(28)	–	–	(24)	39	(110)	–	(71)		
Transferred to Stage 3	–	(9)	25	–	16	(1)	(32)	46	13	(5)	(10)	47	–	32	(4)	(42)	85	39		
Transferred from Stage 3	1	7	(30)	–	(22)	1	4	(12)	(7)	2	3	(16)	–	(11)	6	7	(28)	(15)		
Net re-measurement	(1)	(24)	25	2	2	(16)	(8)	16	(8)	(7)	2	(39)	–	(44)	(49)	8	(19)	(60)		
New loans originated/top-ups	1	–	–	–	1	16	–	–	16	6	–	–	–	6	17	–	–	17		
Redemptions/repayments	–	(1)	–	(1)	(2)	(1)	(1)	–	(2)	(5)	(2)	–	–	(7)	(8)	(11)	–	(19)		
Impact of model and overlay changes	(2)	11	71	3	83	(8)	(2)	1	(9)	–	(1)	1	–	–	6	(3)	(1)	2		
Impact of credit or economic risk parameters	–	7	29	3	39	–	–	(1)	(1)	–	2	2	–	4	1	1	2	4		
Income statement net credit impairment charge/(writeback)	1	1	120	7	129	(7)	(11)	50	32	(9)	(13)	(5)	–	(27)	(9)	(47)	39	(17)		
Write-offs	–	–	(183)	(5)	(188)	–	–	(39)	(39)	–	–	(100)	–	(100)	–	–	(35)	(35)		
Derecognised due to disposals	–	–	(84)	(2)	(86)	–	(1)	(67)	(68)	(3)	–	(177)	–	(180)	(1)	(1)	(229)	(231)		
Exchange translation adjustments	–	–	1	–	1	–	–	–	–	–	–	4	–	4	2	2	–	4		
Other movements	1	–	(1)	–	–	(1)	–	(2)	(3)	2	3	7	–	12	(6)	(2)	(1)	(9)		
At 31 December 2019	10	52	476	31	569	21	40	114	175	31	26	132	–	189	79	84	142	305		

## 2.1 Credit risk – Credit profile of the loan portfolio

### Movements in off-balance sheet exposures

The following tables set out the movements in the nominal amount and ECL allowance for loan commitments and financial guarantees by ECL staging for the year to 31 December 2019:

#### Nominal amount movements

					2019*			
	Loan commitments				Financial guarantees			
	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m
<b>At 1 January</b>	10,688	296	123	11,107	691	31	58	780
Transferred from Stage 1 to Stage 2	(241)	241	–	–	(5)	5	–	–
Transferred from Stage 2 to Stage 1	170	(170)	–	–	16	(16)	–	–
Transferred to Stage 3	(39)	(7)	46	–	(3)	–	3	–
Transferred from Stage 3	11	4	(15)	–	–	–	(1)	(1)
Net movement	509	(41)	(36)	432	(44)	(9)	(26)	(79)
Derecognised due to disposals	–	–	–	–	2	–	9	11
<b>At 31 December 2019</b>	<b>11,098</b>	<b>323</b>	<b>118</b>	<b>11,539</b>	<b>657</b>	<b>11</b>	<b>43</b>	<b>711</b>

#### ECL allowance movements

					2019*			
	Loan commitments				Financial guarantees			
	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m
<b>At 1 January</b>	13	11	1	25	3	1	29	33
Transferred from Stage 1 to Stage 2	(4)	24	–	20	–	1	–	1
Transferred from Stage 2 to Stage 1	8	(26)	–	(18)	1	(1)	–	–
Transferred to Stage 3	–	(2)	1	(1)	–	–	–	–
Transferred from Stage 3	–	–	–	–	–	–	–	–
Net re-measurement	(6)	(1)	–	(7)	(2)	–	(4)	(6)
<b>Income statement (credit)/charge</b>	<b>(2)</b>	<b>(5)</b>	<b>1</b>	<b>(6)</b>	<b>(1)</b>	<b>–</b>	<b>(4)</b>	<b>(5)</b>
Derecognised due to disposals	–	–	–	–	–	–	(5)	(5)
Other movements	(1)	2	(1)	–	1	1	(2)	–
<b>At 31 December 2019</b>	<b>10</b>	<b>8</b>	<b>1</b>	<b>19</b>	<b>3</b>	<b>2</b>	<b>18</b>	<b>23</b>

The internal credit grade profile of loan commitments and financial guarantees is set out in the following table:

	2019*	2018*
	€ m	€ m
Strong	8,230	8,713
Satisfactory	3,642	2,721
Criticised watch	197	255
Criticised recovery	19	15
Non-performing	162	183
<b>Total</b>	<b>12,250</b>	<b>11,887</b>

#### Non-performing off-balance sheet commitments

Total non-performing off-balance sheet commitments amounted to € 162 million (2018: € 183 million).

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Investment securities

The following table analyses the carrying value of investment securities by major classification together with the unrealised gains and losses for those securities measured at FVOCI and FVTPL at 31 December 2019 and 2018:

	2019			2018		
	Carrying value € m	Unrealised gross gains € m	Unrealised gross losses € m	Carrying value € m	Unrealised gross gains € m	Unrealised gross losses € m
<b>Debt securities at FVOCI</b>						
Irish Government securities	5,296	381	(1)	6,282	401	(6)
Euro government securities	1,538	63	–	1,921	78	(4)
Non Euro government securities	212	4	–	158	3	(2)
Supranational banks and government agencies	1,034	22	(1)	1,132	26	(7)
Collateralised mortgage obligations	222	1	(2)	264	–	(11)
Other asset backed securities	106	–	–	103	–	–
Euro bank securities	5,343	77	(3)	5,007	46	(11)
Non Euro bank securities	1,654	12	(2)	815	1	(6)
Euro corporate securities	375	12	(1)	216	–	(2)
Non Euro corporate securities	101	5	–	48	–	–
<b>Total debt securities at FVOCI</b>	<b>15,881</b>	<b>577</b>	<b>(10)</b>	<b>15,946</b>	<b>555</b>	<b>(49)</b>
<b>Debt securities at amortised cost</b>						
Asset backed securities	591			187		
Euro corporate securities	14			–		
Non Euro corporate securities	30			–		
<b>Total debt securities at amortised cost</b>	<b>635</b>			<b>187</b>		
<b>Equity securities</b>						
Equity investments at FVOCI <sup>(1)</sup>	458	414	–	468	425	–
Equity investments at FVTPL	357	147	(4)	260	84	(3)
<b>Total investment securities</b>	<b>17,331</b>	<b>1,138</b>	<b>(14)</b>	<b>16,861</b>	<b>1,064</b>	<b>(52)</b>

### Debt securities and related ECL analysed by IFRS 9 staging at 31 December 2019 and 2018

	2019*				2018			
	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	Total € m
At amortised cost – gross	635	–	–	635	187	–	–	187
ECL allowance	–	–	–	–	–	–	–	–
At amortised cost – carrying value	635	–	–	635	187	–	–	187
At FVOCI – carrying value	15,881	–	–	15,881	15,946	–	–	15,946
ECL allowance (included in carrying value)	(4)	–	–	(4)	(4)	–	–	(4)
<b>Total carrying value</b>	<b>16,516</b>	<b>–</b>	<b>–</b>	<b>16,516</b>	<b>16,133</b>	<b>–</b>	<b>–</b>	<b>16,133</b>

<sup>(1)</sup>Includes NAMA subordinated bonds with a fair value of € 458 million (2018: € 468 million) of which unrealised gains amount to € 414 million (2018: € 425 million).

**2.1 Credit risk – Investment securities (continued)**

The following table categorises the debt securities portfolio by contractual residual maturity and weighted average yield at 31 December 2019 and 2018:

2019

	Within 1 year		After 1 but within 5 years		After 5 but within 10 years		After 10 years	
	€ m	Yield %	€ m	Yield %	€ m	Yield %	€ m	Yield %
<b>At FVOCI</b>								
Irish Government securities	1,217	4.4	1,349	3.2	1,710	0.9	1,020	0.9
Euro government securities	115	2.4	1,155	1.6	260	0.5	8	0.7
Non Euro government securities	21	3.3	124	2.0	67	1.5	–	–
Supranational banks and government agencies	111	0.8	438	1.3	92	1.0	393	2.8
Collateralised mortgage obligations	–	–	–	–	7	2.1	215	2.4
Other asset backed securities	–	–	–	–	–	–	106	0.1
Euro bank securities	988	0.8	3,433	0.5	922	0.6	–	–
Non Euro bank securities	54	1.1	1,454	1.7	146	2.1	–	–
Euro corporate securities	–	–	100	0.5	257	1.0	18	1.2
Non Euro corporate securities	6	1.3	11	2.1	84	2.8	–	–
<b>Total at FVOCI</b>	<b>2,512</b>	<b>2.6</b>	<b>8,064</b>	<b>1.4</b>	<b>3,545</b>	<b>0.9</b>	<b>1,760</b>	<b>1.5</b>
<b>At amortised cost</b>								
Asset backed securities	–	–	–	–	30	2.9	561	2.2
Euro corporate securities	–	–	–	–	14	1.6	–	–
Non Euro corporate securities	–	–	10	3	20	3.6	–	–
<b>Total at amortised cost</b>	<b>–</b>	<b>–</b>	<b>10</b>	<b>3</b>	<b>64</b>	<b>2.8</b>	<b>561</b>	<b>2.2</b>

2018

	Within 1 year		After 1 but within 5 years		After 5 but within 10 years		After 10 years	
	€ m	Yield %	€ m	Yield %	€ m	Yield %	€ m	Yield %
<b>At FVOCI</b>								
Irish Government securities	1,951	5.0	2,457	3.7	1,091	1.3	783	1.3
Euro government securities	210	1.9	1,221	1.8	490	1.4	–	–
Non Euro government securities	38	3.3	90	2.3	30	1.1	–	–
Supranational banks and government agencies	134	1.7	581	1.0	96	1.7	321	3.0
Collateralised mortgage obligations	–	–	–	–	9	2.2	255	2.4
Other asset backed securities	–	–	–	–	–	–	103	0.1
Euro bank securities	797	0.9	3,767	0.6	443	0.7	–	–
Non Euro bank securities	–	–	781	1.7	34	3.2	–	–
Euro corporate securities	8	–	63	1.2	130	1.3	15	1.7
Non Euro corporate securities	–	–	14	1.3	34	4.1	–	–
<b>Total at FVOCI</b>	<b>3,138</b>	<b>3.6</b>	<b>8,974</b>	<b>1.8</b>	<b>2,357</b>	<b>1.3</b>	<b>1,477</b>	<b>1.8</b>
<b>At amortised cost</b>								
Asset backed securities	–	–	–	–	–	–	187	2.3
<b>Total at amortised cost</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>187</b>	<b>2.3</b>

## Risk management – 2. Individual risk types

### 2.1 Credit risk – Investment securities (continued)

The following tables analyse the investment securities portfolio by geography at 31 December 2019 and 2018:

	2019*			2018*		
	Irish Government € m	Euro government € m	Non Euro government € m	Irish Government € m	Euro government € m	Non Euro government € m
<b>Government securities</b>						
Republic of Ireland	5,296	–	–	6,282	–	–
Italy	–	516	–	–	497	–
France	–	63	–	–	117	–
Spain	–	868	–	–	1,048	–
Netherlands	–	33	–	–	138	–
Germany	–	–	–	–	53	–
Belgium	–	23	–	–	23	–
Austria	–	27	–	–	28	–
Portugal	–	–	–	–	17	–
Slovakia	–	8	–	–	–	–
United Kingdom	–	–	21	–	–	60
Czech Republic	–	–	11	–	–	11
Poland	–	–	43	–	–	43
Saudi Arabia	–	–	73	–	–	44
Kuwait	–	–	29	–	–	–
United Arab Emirates	–	–	35	–	–	–
	<b>5,296</b>	<b>1,538</b>	<b>212</b>	<b>6,282</b>	<b>1,921</b>	<b>158</b>

	2019*	2018*
	Total € m	Total € m
<b>Asset backed securities</b>		
United States of America	364	292
Republic of Ireland	372	158
Netherlands	169	85
France	14	19
	<b>919</b>	<b>554</b>

	2019*		2018*	
	Euro € m	Non Euro € m	Euro € m	Non Euro € m
<b>Bank securities</b>				
Republic of Ireland	284	–	358	–
France	985	212	908	86
Netherlands	451	62	537	55
United Kingdom	764	389	690	165
Australia	377	245	396	124
Sweden	398	136	390	80
Canada	855	347	753	184
Finland	178	–	238	–
Norway	338	82	307	40
Belgium	102	–	80	–
Germany	141	25	37	–
Denmark	142	–	118	–
New Zealand	69	–	24	–
Switzerland	59	36	54	22
United States of America	48	58	40	42
Singapore	113	47	77	17
Spain	39	15	–	–
	<b>5,343</b>	<b>1,654</b>	<b>5,007</b>	<b>815</b>

\*Forms an integral part of the audited financial statements



## 2.1 Credit risk – Investment securities (*continued*)

### Debt securities at FVOCI

Debt securities held at fair value through other comprehensive income (“FVOCI”) remained at € 15.9 billion (nominal € 15.1 billion) at 31 December 2019 with a fair value of € 15.9 billion (nominal € 15.2 billion) at 31 December 2018. Bank securities increased by € 1.2 billion offset by decreases in Irish Government securities of € 1 billion.

The external ratings profile remained relatively static with total investment grade ratings remaining at 100%. The profile of the investment grade ratings was AAA: 31% (2018: 29%); AA: 42% (2018: 12%); A: 19% (2018: 46%); and BBB: 8% (2018: 13%).

### Republic of Ireland securities

The fair value of Irish debt securities amounted to € 6.0 billion at 31 December 2019 (2018: € 6.8 billion) and consisted of sovereign debt € 5.3 billion (2018: € 6.3 billion), senior unsecured bonds of € 0.1 billion (2018: € 0.1 billion), covered bonds of € 0.2 billion (2018: € 0.2 billion) and others (corporate, and asset backed securities bonds) at € 0.2 billion (2018: € 0.2 billion). The reduction in Irish sovereign debt was primarily driven by bond redemptions in 2019 which reduced the nominal holding by € 1.9 billion and net purchases of € 0.9 billion.

### United Kingdom securities

The fair value of United Kingdom securities amounted to € 1.2 billion at 31 December 2019 (2018: € 0.9 billion) and consisted of senior unsecured bonds of € 0.5 billion (2018: € 0.2 billion) and covered bonds of € 0.7 billion (2018: € 0.6 billion).

### Euro government securities

The fair value of government securities denominated in euros (excluding those issued by the Irish Government) decreased by € 0.4 billion to € 1.5 billion (2018: € 1.9 billion). This decrease was largely due to net sales of Spanish, French and German government securities.

### Bank securities

At 31 December 2019, the fair value of bank securities of € 7.0 billion (2018: € 5.8 billion) included € 3.6 billion in covered bonds (2018: € 3.2 billion), € 3.1 billion in senior unsecured bank debt (2018: € 2.3 billion) and € 0.3 billion in government guaranteed senior bank debt (2018: € 0.3 billion). The net purchases of covered bonds (nominal € 0.3 billion) and senior non preferred debt (nominal € 0.9 billion) drove this increase.

### Asset backed securities

Asset backed securities increased to € 0.9 billion (2018: € 0.6 billion).

### Equity securities

The fair value of the NAMA subordinated bonds decreased to € 458 million (nominal € 437 million) at 31 December 2019 to 104.75% from 107.20% of nominal. These bonds were repaid in March 2020.

## Risk management – 2. Individual risk types

### 2.1 Credit risk

#### Credit ratings

##### External credit ratings of financial assets\*

The following table sets out the credit quality of financial assets based on external credit ratings at 31 December 2019 and 2018.

These include loans and advances to banks, investment debt securities and trading portfolio financial assets.

	At amortised cost				At FVOCI					2019
	Bank	Corporate	Other	Total	Bank	Corporate	Sovereign	Other	Total	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
AAA/AA	840	–	383	1,223	5,257	31	1,277	328	6,893	8,116
A/A-	592	–	198	790	1,396	209	5,420	–	7,025	7,815
BBB+/BBB/BBB-	45	–	10	55	344	208	1,383	–	1,935	1,990
Sub investment	1	44	–	45	–	28	–	–	28	73
Unrated	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>1,478</b>	<b>44</b>	<b>591</b>	<b>2,113</b>	<b>6,997</b>	<b>476</b>	<b>8,080<sup>(1)</sup></b>	<b>328</b>	<b>15,881</b>	<b>17,994</b>
Of which: Stage 1	1,478	44	591	2,113	6,997	476	8,080	328	15,881	17,994
Stage 2	–	–	–	–	–	–	–	–	–	–
Stage 3	–	–	–	–	–	–	–	–	–	–

	At amortised cost			At FVOCI					2018
	Bank	Other	Total	Bank	Corporate	Sovereign	Other	Total	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
AAA/AA	987	98	1,085	4,695	–	1,551	367	6,613	7,698
A/A-	423	79	502	807	79	6,381	–	7,267	7,769
BBB+/BBB/BBB-	32	10	42	320	156	1,561	–	2,037	2,079
Sub investment	–	–	–	–	29	–	–	29	29
Unrated	1	–	1	–	–	–	–	–	1
<b>Total</b>	<b>1,443</b>	<b>187</b>	<b>1,630</b>	<b>5,822</b>	<b>264</b>	<b>9,493<sup>(1)</sup></b>	<b>367</b>	<b>15,946</b>	<b>17,576</b>
Of which: Stage 1	1,443	187	1,630	5,822	264	9,493	367	15,946	17,576
Stage 2	–	–	–	–	–	–	–	–	–
Stage 3	–	–	–	–	–	–	–	–	–

<sup>(1)</sup>Includes supranational banks and government agencies.

#### Large exposures

The Group Large Exposure Policy sets out maximum exposure limits to, or on behalf of, a customer or a group of connected customers.

At 31 December 2019, the Group's top 50 drawn exposures amounted to € 4.7 billion, and accounted for 7.6% (2018: € 4.4 billion and 7.1%) of the Group's on-balance sheet total gross loans and advances to customers. In addition, these customers have undrawn facilities amounting to € 485 million (2018: € 606 million). No single customer exposure exceeded regulatory requirements.

\*Forms an integral part of the audited financial statements

## 2.2 Funding and liquidity risk

Liquidity risk is the risk that the Group will not be able to fund its assets and meet its payment obligations as they fall due, without incurring unacceptable costs or losses. Funding is the means by which liquidity is generated, e.g. secured or unsecured, wholesale, corporate or retail. In this respect, funding risk is the risk that a specific form of liquidity cannot be obtained at an acceptable cost.

The objective of liquidity management is to ensure that, at all times, the Group holds sufficient funds to meet its contracted and contingent commitments to customers and counterparties at an economic price.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for funding and liquidity risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Funding and liquidity risk	✓	✓		✓	✓	✓

- Regulatory and legal change is a key risk due to its potential impact on customer behaviours, markets and internal Group processes and resources.
- Financial, macroeconomic and geopolitical volatility is a key risk driver as a negative macroeconomic environment can lead to market instability and increased funding and liquidity risk. 'Lower for longer' interest rates will continue to suppress the Group's profitability.
- Cyber is a key risk driver as an increased level of cyber attacks may result in negative media commentary which increases the risk of deposit outflows.
- Climate change is a key risk driver. In the event that the Group is not fully cognisant of climate change-related risks, this may increase costs over the medium to long term (e.g. more significant weather events could begin to impact on government finances and thereby impact sovereign bond prices).
- Changing external perceptions is a key risk driver as a change in the Group's credit rating and/or changing market perception may lead to increased funding costs.

### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to funding and liquidity risk including:

- Board Approved Risk Appetite Statement covering key regulatory and internal liquidity requirements,
- Comprehensive Internal Liquidity Adequacy Assessment ("ILAAP") Framework and supporting policies,
- Regular forward looking assessment of liquidity adequacy through annual ILAAP and internal stress testing which considers a range of scenarios,
- Funding contingency and Recovery Planning activities,
- Independent second line of defence review and challenge of ILAAP and Funding and Liquidity Plan.

### Identification and assessment

Funding and liquidity risk is measured and controlled using a range of metrics and methodologies including Liquidity Stress Testing and ensuring adherence to limits based on both internal limits and the regulatory defined liquidity ratios, the Liquidity Coverage Ratio ("LCR") and the Net Stable Funding Ratio ("NSFR"). Liquidity stress testing consists of applying severe but plausible stresses to the Group's liquidity buffer through time in order to simulate a survival period. The LCR is designed to promote short term resilience of the Group's liquidity risk profile by ensuring that it has sufficient high quality liquid resources to survive an acute stress scenario lasting for 30 days. The NSFR has a time horizon of one year and has been developed to promote a sustainable maturity structure of assets and liabilities. These metrics are key risk metrics for the Group and are monitored against Board approved limits.

## Risk management – 2. Individual risk types

### 2.2 Funding and liquidity risk (*continued*)

#### Management and measurement\*

The Group operates a three lines of defence model for risk management. For funding and liquidity risk, the first line of defence comprises of the Finance function reporting to the CFO, which is responsible for providing the necessary information for the management of the Group's liquidity gap and the efficient management of the liquidity buffer. This involves the identification, measurement and reporting of funding and liquidity risk and the application of behavioural adjustments to assets and liabilities.

This function is the owner of the Group's Funding and Liquidity Plan which sets out the strategy for funding and liquidity management for the Group and is responsible for the day-to-day management of liquidity to meet payment obligations, execution of wholesale funding requirements in line with the Funding and Liquidity Plan and the management of the foreign exchange funding gap.

First line management of funding and liquidity risk:

- aims to ensure a balanced spread of repayment obligations through active management of the Group's liability maturity profile. Monitoring ratios also apply to longer periods for long term funding stability;
- aims to maintain a stock of high quality liquid assets to meet its obligations as they fall due. Discounts are applied to these assets based upon their cash-equivalent and price sensitivity; and
- monitors net inflows and outflows on a daily basis.

The second line of defence comprises of the Risk function reporting to the CRO, which provides second line assurance over the Group's funding and liquidity management. This function provides oversight on the effectiveness of the risk and control environment. It proposes and maintains the ILAAP Framework and supporting policies as the basis of the Group's control architecture for funding and liquidity risk activities, including the annual agreement of funding and liquidity risk limits (subject to the Board approved Risk Appetite Statement). This function is also responsible for the integrity of the Group's liquidity risk methodologies.

The third line of defence comprises Group Internal Audit who provide third line assurance on funding and liquidity risk.

The Group's ILAAP encompasses all aspects of funding and liquidity management, including planning, analysis, stress testing, control, governance, policy and contingency planning. The ILAAP considers evolving regulatory standards and aims to ensure that the Group maintains sufficient financial resources of appropriate quality for the Group's funding profile. On an annual basis, the Board attests to the Group's liquidity adequacy via the liquidity adequacy statement as part of ILAAP.

#### Monitoring, escalating and reporting

The Group funding and liquidity position is reported regularly to the Finance and Risk functions, Group Asset and Liability Committee ("ALCo"), Group Risk Committee ("GRC") and Board Risk Committee ("BRC"). In addition, the Executive Committee and the Board are briefed on funding and liquidity on an ongoing basis.

At 31 December 2019, the Group held € 32,045 million (2018: € 29,896 million) in qualifying liquid assets ("QLA")<sup>(1)</sup>/contingent funding of which € 2,617 million (2018: € 5,391 million) was not available due to repurchase, secured loans and other restrictions. The available Group liquidity pool comprises the remainder and is held to cover contractual and stress outflows. At 31 December 2019, the Group liquidity pool was € 29,428 million (2018: € 24,505 million). During 2019, the liquidity pool ranged from € 23,420 million to € 30,206 million and the average balance was € 26,754 million.

<sup>(1)</sup>QLA is an asset that can be readily converted into cash, either with the market or with the monetary authorities, and where there is no legal, operational or prudential impediments to their use as liquid assets.

## 2.2 Funding and liquidity risk (continued)

### Composition of the Group liquidity pool

The following table shows the composition of the Group's liquidity pool at 31 December 2019 and 2018. The liquidity amounts shown in the table represent the clean prices after deduction of the ECB haircut.

	2019				2018			
	Liquidity pool available (ECB eligible)		High Quality Liquid Assets (HQLA) <sup>(1)</sup> in the liquidity pool		Liquidity pool available (ECB eligible)		High Quality Liquid Assets (HQLA) <sup>(1)</sup> in the liquidity pool	
	Liquidity pool € m	€ m	Level 1 € m	Level 2 € m	Liquidity pool € m	€ m	Level 1 € m	Level 2 € m
Cash and deposits with central banks	7,502 <sup>(2)</sup>	–	9,897 <sup>(2)</sup>	–	1,937 <sup>(2)</sup>	–	4,063 <sup>(2)</sup>	–
Total government bonds	6,506	5,444	6,101	405	8,626	8,112	8,428	198
Other:								
Covered bonds	4,576	3,761	3,079	1,409	4,153	4,153	3,103	1,050
Other <sup>(3)</sup>	10,844	8,007	100	356	9,789	9,011	323	296
<b>Total other</b>	<b>15,420</b>	<b>11,768</b>	<b>3,179</b>	<b>1,765</b>	<b>13,942</b>	<b>13,164</b>	<b>3,426</b>	<b>1,346</b>
<b>Total</b>	<b>29,428</b>	<b>17,212</b>	<b>19,177</b>	<b>2,170</b>	<b>24,505</b>	<b>21,276</b>	<b>15,917</b>	<b>1,544</b>
Of which:								
EUR	26,217				22,143			
GBP	1,549				935			
USD	1,655				1,427			
Other	7				–			

<sup>(1)</sup>Level 1 - High Quality Liquid Assets ("HQLAs") include amongst others, domestic currency (euro) denominated bonds issued or guaranteed by European Economic Area ("EEA") sovereigns, very highly rated covered bonds, other very highly rated sovereign bonds and unencumbered cash at central banks. Level 2 - HQLAs include highly rated sovereign bonds, highly rated covered bonds and certain other strongly rated securities.

<sup>(2)</sup>For Liquidity Coverage Ratio ("LCR") purposes, assets outside the Liquidity function's control can qualify as HQLAs in so far as they match outflows in the same jurisdiction. For the Group, this means that UK HQLAs (cash held with the Bank of England) can qualify up to the amount of 30 days UK outflows under LCR but are not included in the Group's calculation of available QLA stocks.

<sup>(3)</sup>Includes unsecured bank bonds and self-issued covered bonds arising from the securitisation of residential mortgage assets.

### Management of the Group liquidity pool

The Group manages the liquidity pool on a centralised basis. The composition of the liquidity pool is subject to limits set by the Board and the Risk function. These pool assets primarily comprise government guaranteed bonds, central bank reserves and internal and external covered bonds. The Group's liquidity buffer increased in 2019 by € 4,923 million which was predominantly due to an increase in Ireland customer deposits, proceeds from the portfolio sale of distressed loans, proceeds from senior unsecured note and subordinated debt issuance during the period offset by the 2019 dividend payout, maturity of senior debt and a retained covered bond redemption.

### Other contingent liquidity

The Group has access to other unencumbered assets providing a source of contingent liquidity which are not in the Group's liquidity pool. However, these assets may be monetised in a stress scenario to generate liquidity through use as collateral for secured funding or outright sale.

### Liquidity stress testing

Liquidity stress testing is a key component of the ILAAP framework. The Group undertakes liquidity stress testing that includes both firm specific and systemic risk events and a combination of both as a key liquidity control. Stressed assumptions are applied to the Group's liquidity buffer and liquidity risk drivers. The purpose of these tests is to ensure the continued stability of the Group's liquidity position within the Group's pre-defined liquidity risk tolerance levels. Liquidity stress test results are reported to the ALCo, Executive Committee and Board.

As part of its contingency and recovery planning the Group has identified a suite of potential funding and liquidity options which could be exercised to help the Group to restore its liquidity position on the occurrence of a major stress event.

## Liquidity regulation

The following table outlines the LCR, NSFR and Loan to Deposit Ratio (“LDR”) at 31 December 2019 and 2018:

	2019	2018
	%	%
Liquidity metrics		
Liquidity Coverage Ratio	157	128
Net Stable Funding Ratio	129	125
Loan to Deposit Ratio	85	90

The calculated NSFR is based on the current Basel standard. The second Capital Requirements Regulation (CRR2), effective 27 June 2019, introduces a binding NSFR requirement of 100% and comes into force in June 2021.

The Group's funding strategy is to deliver a sustainable, diversified and robust customer deposit base at economic pricing and to further enhance and strengthen the wholesale funding franchise with appropriate access to term markets to support core lending activities. The strategy aims to deliver a solid funding structure that complies with internal and regulatory policy requirements and reduces the probability of a liquidity stress, i.e. an inability to meet funding obligations as they fall due.

Sources of funds	31 December 2019 € m	%	31 December 2018 € m	%
Customer accounts	71,807	76	67,699	76
Of which:				
Euro	58,508		54,885	
Sterling	11,316		11,001	
US dollar	1,806		1,698	
Other currencies	177		115	
Deposits by central banks and banks – secured	294	–	424	1
– unsecured	529	1	420	1
Asset covered securities (“ACS”)	3,025	3	3,090	3
Senior debt	500	1	1,000	1
Subordinated liabilities and other capital instruments – Externally issued	799	1	795	1
Subordinated liabilities and other capital instruments – AIB Group plc	3,808	4	1,655	2
Total equity	14,235	14	13,862	15
Total source of funds	94,997	100	88,945	100
Other	3,578		2,596	
	98,575		91,541	

Following the implementation of IFRS 16 on 1 January 2019, lease liabilities of € 429 million were recognised on the balance sheet and were the primary driver of the increase in the 'Other' source of funds category in the table above. For further details see note 3 'Transition to IFRS 16' and note 36 'Lease liabilities' to the consolidated financial statements.

## 2.2 Funding and liquidity risk (continued)

### Composition of wholesale funding

At 31 December 2019, total wholesale funding outstanding was € 8,955 million (2018: € 7,384 million). € 1,779 million of wholesale funding matures in less than one year (2018: € 1,130 million). € 7,176 million of wholesale funding has a residual maturity of over one year (2018: € 6,254 million).

Outstanding wholesale funding comprised € 3,319 million in secured funding (2018: € 3,514 million) and € 5,636 million in unsecured funding (2018: € 3,870 million).

									2019
	< 1 month € m	1–3 months € m	3–6 months € m	6–12 months € m	Total < 1 year € m	1–3 years € m	3–5 years € m	> 5 years € m	Total € m
Deposits by central banks and banks	351	–	178	–	529	294	–	–	823
Senior debt	–	500	–	–	500	–	–	–	500
ACS/ABS	–	–	–	750	750	1,250	1,000	25	3,025
Subordinated liabilities and other capital instruments – Externally issued	–	–	–	–	–	–	–	799	799
Subordinated liabilities and other capital instruments – AIB Group plc	–	–	–	–	–	–	1,918	1,890	3,808
<b>Total 31 December</b>	<b>351</b>	<b>500</b>	<b>178</b>	<b>750</b>	<b>1,779</b>	<b>1,544</b>	<b>2,918</b>	<b>2,714</b>	<b>8,955</b>
Of which:									
Secured	–	–	–	750	750	1,544	1,000	25	3,319
Unsecured	351	500	178	–	1,029	–	1,918	2,689	5,636
	351	500	178	750	1,779	1,544	2,918	2,714	8,955

	2018								
	< 1 month € m	1–3 months € m	3–6 months € m	6–12 months € m	Total < 1 year € m	1–3 years € m	3–5 years € m	> 5 years € m	Total € m
Deposits by central banks and banks	325	240	–	–	565	–	279	–	844
Senior debt	–	–	500	–	500	500	–	–	1,000
ACS/ABS	–	–	–	65	65	1,250	1,750	25	3,090
Subordinated liabilities and other capital instruments – Externally issued	–	–	–	–	–	–	–	795	795
Subordinated loans – AIB Group plc	–	–	–	–	–	–	1,155	500	1,655
<b>Total 31 December</b>	<b>325</b>	<b>240</b>	<b>500</b>	<b>65</b>	<b>1,130</b>	<b>1,750</b>	<b>3,184</b>	<b>1,320</b>	<b>7,384</b>
Of which:									
Secured	81	64	–	65	210	1,250	2,029	25	3,514
Unsecured	244	176	500	–	920	500	1,155	1,295	3,870
	325	240	500	65	1,130	1,750	3,184	1,320	7,384



## Risk management – 2. Individual risk types

### 2.2 Funding and liquidity risk (continued)

#### Currency composition of wholesale debt

At 31 December 2019, 76% (2018: 82%) of wholesale funding was in Euro with the remainder held in GBP and USD. The Group manages cross-currency refinancing risk against foreign exchange cash flow limits.

	2019					2018				
	EUR € m	GBP € m	USD € m	Other € m	Total € m	EUR € m	GBP € m	USD € m	Other € m	Total € m
Deposits by central banks and banks	287	313	223	–	823	186	284	374	–	844
Senior debt	500	–	–	–	500	1,000	–	–	–	1,000
ACS/ABS	3,025	–	–	–	3,025	3,090	–	–	–	3,090
Subordinated liabilities and other capital instruments – Externally issued	760	39	–	–	799	760	35	–	–	795
Subordinated liabilities and other capital instruments – AIB Group plc	2,250	–	1,558	–	3,808	1,000	–	655	–	1,655
<b>Total wholesale funding</b>	<b>6,822</b>	<b>352</b>	<b>1,781</b>	<b>–</b>	<b>8,955</b>	<b>6,036</b>	<b>319</b>	<b>1,029</b>	<b>–</b>	<b>7,384</b>
<b>% of total funding</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>
	76	4	20	–	100	82	4	14	–	100

#### Encumbrance

An asset is defined as encumbered if it has been pledged as collateral, and as a result is no longer available to the Group to secure funding, satisfy collateral needs or to be sold. The Group manages encumbrance levels to ensure that the Group has sufficient contingent collateral to maximise balance sheet flexibility.

The Group had an encumbrance ratio of 11% at 31 December 2019 (2018: 12%) with € 11,572 million of the Group's assets encumbered (2018: € 11,103 million). The movement in the metric was primarily driven by the increase in the overall balance sheet of the Group. The encumbrance level is based on the amount of assets that are required in order to meet regulatory and contractual commitments.

#### Interbank repurchase agreements and ECB refinancing operations

The following table analyses the interbank repurchase agreements and ECB refinancing operations as at 31 December 2019 and 2018:

	2019				2018			
	<1 month € m	1–3 months € m	>3 months € m	Total € m	<1 month € m	1–3 months € m	>3 months € m	Total € m
Highly liquid	–	–	–	–	81	64	–	145
Less liquid	–	–	–	–	–	–	–	–
<b>Maturity profile</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>81</b>	<b>64</b>	<b>–</b>	<b>145</b>

**2.2 Funding and liquidity risk (continued)****Financial assets and financial liabilities by contractual residual maturity\***

The following table analyses financial assets and financial liabilities by contractual residual maturity at 31 December 2019 and 2018:

						2019
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Derivative financial instruments <sup>(1)</sup>	–	50	36	292	893	1,271
Loans and advances to banks <sup>(2)</sup>	1,325	152	1	–	–	1,478
Loans and advances to customers <sup>(2)</sup>	3,147	1,297	2,068	17,323	38,291	62,126
Loans and advances – AIB Group plc	13	–	–	–	–	13
Investment securities <sup>(3)</sup>	–	322	2,190	8,073	5,931	16,516
Other financial assets	–	890	–	–	–	890
	<b>4,485</b>	<b>2,711</b>	<b>4,295</b>	<b>25,688</b>	<b>45,115</b>	<b>82,294</b>
<b>Financial liabilities</b>						
Deposits by central banks and banks	351	–	178	294	–	823
Customer accounts	57,954	9,008	3,615	1,160	66	71,803
Customer accounts – AIB Group plc	4	–	–	–	–	4
Derivative financial instruments	–	126	140	166	765	1,197
Debt securities in issue	–	500	750	2,250	25	3,525
Subordinated liabilities and other capital instruments – Externally issued	–	–	–	–	799	799
Subordinated liabilities and other capital instruments – AIB Group plc	–	–	–	1,918	1,890	3,808
Other financial liabilities	1,004	–	–	–	–	1,004
	<b>59,313</b>	<b>9,634</b>	<b>4,683</b>	<b>5,788</b>	<b>3,545</b>	<b>82,963</b>
						2018
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Derivative financial instruments <sup>(1)</sup>	–	22	39	212	627	900
Loans and advances to banks <sup>(2)</sup>	1,440	3	–	–	–	1,443
Loans and advances to customers <sup>(2)</sup>	4,647	626	2,655	15,832	39,147	62,907
Loans and advances – AIB Group plc	6	–	–	–	–	6
Investment securities <sup>(3)</sup>	–	387	2,751	8,974	4,021	16,133
Other financial assets	–	640	–	–	–	640
	<b>6,093</b>	<b>1,678</b>	<b>5,445</b>	<b>25,018</b>	<b>43,795</b>	<b>82,029</b>
<b>Financial liabilities</b>						
Deposits by central banks and banks	246	319	–	279	–	844
Customer accounts	52,509	9,573	3,866	1,710	41	67,699
Derivative financial instruments <sup>(1)</sup>	–	22	129	194	589	934
Debt securities in issue	–	–	565	4,655	525	5,745
Subordinated liabilities and other capital instruments – Externally issued	–	–	–	–	795	795
Other financial liabilities	1,074	–	–	–	–	1,074
	<b>53,829</b>	<b>9,914</b>	<b>4,560</b>	<b>6,838</b>	<b>1,950</b>	<b>77,091</b>

<sup>(1)</sup>Shown by maturity date of contract.

<sup>(2)</sup>Shown gross of expected credit losses.

<sup>(3)</sup>Excluding equity shares.

## Risk management – 2. Individual risk types

### 2.2 Funding and liquidity risk (continued)

#### Financial liabilities by undiscounted contractual maturity\*

The balances in the table below include the undiscounted cash flows relating to principal and interest on financial liabilities and as such will not agree directly with the balances on the consolidated statement of financial position. All derivative financial instruments have been analysed based on their contractual maturity undiscounted cash flows.

In the daily management of liquidity risk, the Group adjusts the contractual outflows on customer deposits to reflect the inherent stability of these deposits. Offsetting the liability outflows are cash inflows from the assets on the statement of financial position. Additionally, the Group holds a stock of high quality liquid assets, which are held for the purpose of covering unexpected cash outflows.

The following table analyses, on an undiscounted basis, financial liabilities by remaining contractual maturity at 31 December 2019 and 2018:

						2019
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial liabilities</b>						
Deposits by central banks and banks	351	5	181	297	–	834
Customer accounts	57,954	9,032	3,624	1,164	66	71,840
Customer accounts – AIB Group plc	4	–	–	–	–	4
Derivative financial instruments	–	166	252	439	357	1,214
Debt securities in issue	–	533	755	2,301	32	3,621
Subordinated liabilities and other capital instruments – Externally issued	–	–	62	118	912	1,092
Subordinated liabilities and other capital instruments – AIB Group plc	–	31	88	2,337	1,972	4,428
Other financial liabilities	1,004	–	–	–	–	1,004
	<b>59,313</b>	<b>9,767</b>	<b>4,962</b>	<b>6,656</b>	<b>3,339</b>	<b>84,037</b>

						2018
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial liabilities</b>						
Deposits by central banks and banks	246	329	2	284	–	861
Customer accounts	52,509	9,604	3,884	1,721	41	67,759
Derivative financial instruments	–	70	259	361	314	1,004
Debt securities in issue	–	40	576	3,588	33	4,237
Subordinated liabilities and other capital instruments – Externally issued	–	–	31	115	957	1,103
Subordinated liabilities and other capital instruments – AIB Group plc	–	8	44	1,362	524	1,938
Other financial liabilities	1,074	–	–	–	–	1,074
	<b>53,829</b>	<b>10,051</b>	<b>4,796</b>	<b>7,431</b>	<b>1,869</b>	<b>77,976</b>

## 2.2 Funding and liquidity risk (continued)

### Financial liabilities by undiscounted contractual maturity\* (continued)

#### The undiscounted cash flows potentially payable under guarantees and similar contracts

The undiscounted cash flows potentially payable under guarantees and similar contracts, included below within contingent liabilities, are classified on the basis of the earliest date the facilities can be called. The Group is only called upon to satisfy a guarantee when the guaranteed party fails to meet their obligations. The Group expects that most guarantees it provides will expire unused.

The Group has given commitments to provide funds to customers under undrawn facilities. The undiscounted cash flows have been classified on the basis of the earliest date that the facility can be drawn. The Group does not expect all facilities to be drawn, and some may lapse before drawdown.

The following table analyses undiscounted cash flows potentially payable under guarantees and similar contracts at 31 December 2019 and 2018:

						2019
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
Contingent liabilities	711	–	–	–	–	711
Commitments	11,539	–	–	–	–	11,539
	12,250	–	–	–	–	12,250

						2018
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
Contingent liabilities	780	–	–	–	–	780
Commitments	11,107	–	–	–	–	11,107
	11,887	–	–	–	–	11,887

### Analysis of loans and advances to customers by contractual residual maturity and interest rate sensitivity

The following table analyses gross loans and advances to customers by contractual residual maturity and interest rate sensitivity at 31 December 2019 and 2018. Overdrafts, which in the aggregate represent approximately 2% of the portfolio at 31 December 2019, are classified as repayable within one year. Approximately 17% of the Group's loan portfolio is provided on a fixed rate basis. Fixed rate loans are defined as those loans for which the interest rate is fixed for the full term of the loan. The interest rate risk exposure is managed within agreed policy parameters. The geographical concentrations are based primarily on the location of the office recording the transaction.

							2019
	Fixed rate	Variable rate	Total	Within 1 year	After 1 year but within 5 years	After 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Ireland	9,946	42,794	52,740	5,515	12,583	34,642	52,740
United Kingdom	902	8,325	9,227	997	4,626	3,604	9,227
Rest of the World	–	159	159	–	114	45	159
<b>Total</b>	<b>10,848</b>	<b>51,278</b>	<b>62,126</b>	<b>6,512</b>	<b>17,323</b>	<b>38,291</b>	<b>62,126</b>

							2018
	Fixed rate	Variable rate	Total	Within 1 year	After 1 year but within 5 years	After 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Ireland	7,579	46,711	54,290	7,099	11,434	35,758	54,291
United Kingdom	807	7,730	8,537	823	4,324	3,389	8,536
Rest of the World	–	80	80	6	74	–	80
<b>Total</b>	<b>8,386</b>	<b>54,521</b>	<b>62,907</b>	<b>7,928</b>	<b>15,832</b>	<b>39,147</b>	<b>62,907</b>

## Risk management – 2. Individual risk types

### 2.3 Capital adequacy risk\*

Capital adequacy risk is the risk that the Group does not maintain sufficient capital to achieve its business strategy, support our customers or to meet regulatory capital requirements.

#### Top and emerging risk drivers

The key risks impacting the capital adequacy position of the Group are business model risk, credit risk, market risk and operational risk, although it should be noted that all material risks can to some degree, impact capital ratios.

#### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to capital adequacy risk including:

- Board approved risk appetite, which includes appropriate management buffers to key regulatory and internal capital requirements;
- Regular forward looking assessment of capital adequacy via annual ICAAP and quarterly internal stress testing which considers a number of scenarios, ranging from a base case to a severe but plausible stress;
- Capital contingency and recovery planning activities;
- Comprehensive ICAAP framework and capital adequacy policy;
- Independent second line of defence review and challenge of ICAAP and capital contingency plans.

#### Identification and assessment

Capital adequacy risk is primarily evaluated through the annual financial planning and ICAAP processes where the level of capital required to support growth plans and meet regulatory requirements is assessed over the three year planning horizon. Plans are assessed across a range of scenarios ranging from base case and moderate downside scenarios to a severe but plausible stress using the Group's stress testing methodologies. The impact of changing regulatory requirements, changes in the risk profile of the Group's balance sheet and other internal factors, and changing external risks are regularly assessed by first line of defence and second line of defence teams via regular monitoring of performance against the agreed financial plan, monthly capital updates to ALCo and Group Risk Committees and are also assessed via quarterly internal stress testing. An annual material risk assessment is conducted to identify all relevant (current and anticipated) material risks which are then assessed from a capital perspective.

The Board reviews and approves the ICAAP on an annual basis and is also responsible for signing a capital adequacy statement attesting that the Board has reviewed and is satisfied with the capital adequacy of the Group.

#### Management and measurement

The ICAAP is fully integrated and embedded in the strategic, financial and risk management processes of the Group. An ICAAP Framework is in place which sets out the key processes, governance arrangements and roles and responsibilities which support the ICAAP. Embedding of the ICAAP is facilitated through capital planning, the setting of risk appetite and risk adjusted performance monitoring. In addition to the capital plan, a capital contingency plan is in place which identifies and quantifies actions which are available to the Group in order to mitigate against the impact of a stress event. Trigger points at which these actions will be considered are also identified. A further set of triggers and capital options are set out in the Group's recovery plan, which presents the actions available to the Group to restore viability in the event of extreme stress. Finally, the Group has an approved capital allocation mechanism in place which seeks to ensure that capital is allocated on a risk-adjusted basis.

The Group uses risk adjusted return on capital for capital allocation purposes and as a behavioural driver of sound risk management. The use of risk adjusted return on capital for portfolio management and in lending decisions continues to be an area of focus and a key consideration for pricing of lending products, both at portfolio level and individually for large transactions.

#### Monitoring, escalating and reporting

The Group monitors its capital adequacy on a monthly basis when a capital reporting pack is presented to senior executive and Board Committees setting out the evolution of the Group's capital position. The output of quarterly stress tests is reviewed by the ("ALCo") and on an annual basis an ICAAP Report is produced which is a comprehensive analysis of the Group's capital position in base and stress scenarios over a three year horizon. This document is reviewed and approved by the Board and is submitted to the Joint Supervisory Team, where it forms the basis of their supervisory review and evaluation process.

Further detail of AIB Group's capital management, together with its overall capital position can be found in the capital management section of the Annual Financial Report 2019.

## 2.4 Financial risks (a) Market risk

Market risk refers to the risk of income and capital losses arising from adverse movements in wholesale market prices. The Group is exposed to market risk through the following wholesale market risk factors: interest rates, foreign exchange rates, equity prices, inflation rates and credit spreads. Changes in customer behaviours and the relationship between wholesale and retail rates give rise to changes in the Group's exposure to market risk factors and are also an important component of market risk.

The Group assumes market risk as a result of its banking and trading book activities. The main components of market risk are:

- Credit spread risk is the exposure of the Group's financial position to adverse movements in the credit spreads of bonds held in the trading or hold-to-collect-and-sell ("HTCS") securities portfolio. Credit spreads are defined as the difference between bond yields and interest rate swap rates of equivalent maturity. The HTCS bond portfolio is the principal source of credit spread risk. The Group also monitors the credit spread risk in its hold-to-collect ("HTC") bond portfolio;
- Interest rate risk in the banking book ("IRRBB") is the current or prospective risk to both the earnings and capital of the Group as a result of adverse movements in interest rates. Changes in interest rates impact the underlying value of the Group's assets, liabilities and off-balance sheet instruments and, hence, its economic value (or capital position). Similarly, interest rate changes will impact the Group's net interest income (NII) through interest-sensitive income and expense effects; and
- The Group also assumes market risk through its trading book activities which relate to all positions in financial instruments (principally derivatives) that are held with trading intent or in order to hedge positions held with trading intent. Risks associated with valuation adjustments such as credit value adjustment ("CVA") and funding value adjustment ("FVA") are managed by the trading unit in the Group's Treasury function.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The table below outlines and describes which of these are key risk drivers for market risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Market risk		✓			✓	

- Financial, macroeconomic and geopolitical volatility is a key risk driver as a negative macroeconomic environment can lead to market instability and increased market risk. 'Lower for longer' interest rates will continue to suppress the Group's profitability. The recent coronavirus (COVID-19) outbreak is also an emerging risk impacting market risk factors.
- Climate change is increasingly a key risk driver of market prices, be that investor appetite for certain sectors or where weather events could begin to impact on government finances and thereby impact sovereign bond prices, for example.

### Key mitigating actions

- Board Approved Risk Appetite Statement covering key regulatory and internal capital requirements.
- Regular forward looking assessment of market risk exposure via annual Internal Capital Adequacy Assessment ("ICAAP") and internal stress testing which considers a range of scenarios.
- Comprehensive ICAAP Framework and supporting policies.
- Independent second line of defence review and challenge of ICAAP and market risk strategy.

### Identification and assessment

Market risk is identified and assessed using portfolio sensitivities, Value at Risk ("VaR") and stress testing. Interest rate gaps and sensitivities to various risk factors are measured and reported on a daily basis. In terms of the VaR metric, the Group calculates a daily historical simulation VaR to a 95% confidence level, using a one day holding period and based on one year of historic data. The Group's VaR models are regularly back-tested to ensure robustness. In addition to VaR, Capital at Risk ("CaR") is also measured to a one<sup>(1)</sup> year time horizon, a 99% confidence level and a longer set of data.

<sup>(1)</sup>The Capital at Risk on core trading book positions is assessed using a ten day horizon, with the exception of foreign exchange which is assessed using a one year horizon.

## Risk management – 2. Individual risk types

### 2.4 Financial risks (a) Market risk (*continued*)

#### Management and measurement\*

The Group operates a three lines of defence model for risk management. For market risk, the first line comprises the Finance function reporting to the CFO which is responsible for the identification and reporting of the Group's aggregate market risk profile, managing the Group's financial instruments valuation processes, making structural market risk management recommendations to ALCo and managing market risk exposure.

The Group's Treasury function is responsible for managing market risk that has been transferred to it by the customer facing businesses and the Group's Asset and Liability Management ("ALM") function which exists within Finance. Treasury also has a mandate to trade on its own account in selected wholesale markets. The trading strategies employed by Treasury are desk and market specific with risk tolerances approved on an annual basis through the Group's Risk Appetite process.

The Financial Risk function is responsible for the development of the market risk measurement methodologies. It proposes and maintains the Market Risk Management Framework and Policies as the basis of the Group's control architecture for market risk activities, including the annual agreement of market risk limits (subject to the Board approved Risk Appetite Statement).

The third line of defence comprises Group Internal Audit who provide third line assurance on market risk.

Market risk is managed against a range of Board approved VaR limits which cover market risk in the trading book, interest rate risk in the banking book and credit spread risk in the banking book. The Board approved limits are supplemented by a range of ALCo approved limits which include VaR limits, nominal and sensitivity limits and 'stop loss' limits. The first line documents an annual Market Risk Strategy and Appetite statement as part of the annual financial planning cycle which ensures market risk aligns with the Group's strategic business plan.

Credit risk issues inherent in the market risk portfolios are also subject to the credit risk framework that was described in the previous section.

\*Forms an integral part of the audited financial statements



## 2.4 Financial risks (a) Market risk (continued)

### Monitoring, escalating and reporting\*

On a daily basis front office and risk functions receive a range of valuation, sensitivity and market risk measurement reports, while ALCo receives a monthly market risk commentary and summary risk profile. Market risk exposures are reported to the Group Risk Committee ("GRC") and Board Risk Committee ("BRC") on a monthly basis through the CRO Report.

The following table sets out financial assets and financial liabilities at 31 December 2019 and 2018 subject to market risk analysed between trading and non-trading portfolios, showing the principal market risks to which the assets and liabilities are exposed:

2019

	Market risk measures			Risk factors
	Carrying amount € m	Trading portfolios € m	Non-trading portfolios € m	
Assets subject to market risk				
Cash and balances at central banks	11,982	–	11,982	Interest rate, foreign exchange
Derivative financial instruments	1,271	592	679	Interest rate, foreign exchange, credit spreads, equity, inflation swap rates
Loans and advances to banks	1,478	–	1,478	Interest rate, foreign exchange
Loans and advances to customers	60,888	–	60,888	Interest rate, foreign exchange
Investment securities	17,331	–	17,331	Interest rate, foreign exchange, credit spreads, equity
Liabilities subject to market risk				
Deposits by central banks and banks	823	–	823	Interest rate, foreign exchange
Customer accounts	71,803	–	71,803	Interest rate, foreign exchange
Derivative financial instruments	1,197	771	426	Interest rate, foreign exchange, credit spreads, equity, inflation swap rates
Debt securities in issue	3,525	–	3,525	Interest rate, credit spreads
Subordinated liabilities and other capital instruments – Externally issued	799	–	799	Interest rate, credit spreads, foreign exchange
Subordinated liabilities and other capital instruments – AIB Group plc	3,808	–	3,808	Interest rate, credit spreads, foreign exchange

2018

	Market risk measures			Risk factors
	Carrying amount € m	Trading portfolios € m	Non-trading portfolios € m	
<b>Assets subject to market risk</b>				
Cash and balances at central banks	6,516	–	6,516	Interest rate, foreign exchange
Derivative financial instruments	900	517	383	Interest rate, foreign exchange, credit spreads, equity, inflation swap rates
Loans and advances to banks	1,443	–	1,443	Interest rate, foreign exchange
Loans and advances to customers	60,868	–	60,868	Interest rate, foreign exchange
Investment securities	16,861	–	16,861	Interest rate, foreign exchange, credit spreads, equity
<b>Liabilities subject to market risk</b>				
Deposits by central banks and banks	844	–	844	Interest rate, foreign exchange
Customer accounts	67,699	–	67,699	Interest rate, foreign exchange
Derivative financial instruments	934	534	400	Interest rate, foreign exchange, credit spreads, equity, inflation swap rates
Debt securities in issue	4,090	–	4,090	Interest rate, credit spreads, foreign exchange
Subordinated liabilities and other capital instruments – Externally issued	795	–	795	Interest rate, credit spreads, foreign exchange
Subordinated liabilities and other capital instruments – AIB Group plc	1,655	–	1,655	Interest rate, credit spreads, foreign exchange

## Risk management – 2. Individual risk types

### 2.4 Financial risks (a) Market risk (continued)

#### Market risk profile

The table below shows the sensitivity of the Group's banking book to an immediate and sustained 100 basis point ("bp") movement in interest rates in terms of the impact on net interest income over a twelve month period:

Sensitivity of projected net interest income to interest rate movements	2019 € m	2018 € m
+ 100 basis point parallel move in all interest rates	234	211
– 100 basis point parallel move in all interest rates	(274)	(245)

The above sensitivity table is computed under the assumption that all official and market rates (Euribors/Swaps) move downwards in parallel, however, for upward rates only, the ECB refinancing rate increases by 50% of the market rates.

The interest rate sensitivity increased during the year as a result of balance sheet change and reductions in strategic interest rate hedges being made throughout 2019.

The above analysis is subject to certain simplifying assumptions such as all interest rate movements occurring simultaneously. Additionally, it is assumed that no management action is taken in response to the rate movements.

The following table summarises Group's interest rate VaR profile to a 95% confidence level with a one day holding period for the financial years to 31 December 2019 and 2018. The Group recognises the limitations of VaR models, and supplements its VaR measures with stress tests which draw from a longer set of historical data and also with sensitivity measures.

	VaR (trading book)*		VaR (banking book)*		Total VaR*	
	2019 € m	2018 € m	2019 € m	2018 € m	2019 € m	2018 € m
<b>Interest rate risk</b>						
<b>1 day holding period:</b>						
Average	0.3	0.1	8.3	6.7	8.6	6.7
High	0.9	1.4	10.8	9.1	11.2	9.2
Low	0.2	–	5.1	3.5	5.4	3.7
At 31 December	0.4	0.1	9.8	8.1	9.8	8.2

The following table sets out the VaR for foreign exchange rate and equity risk for the financial years to 31 December 2019 and 2018:

	Foreign exchange rate risk*		Equity risk*	
	VaR (trading book) 2019 € m	2018 € m	VaR (trading book) 2019 € m	2018 € m
<b>1 day holding period:</b>				
Average	0.17	0.39	0.02	0.01
High	0.80	0.85	0.03	0.03
Low	0.08	0.06	–	–
At 31 December	0.10	0.24	–	–

The low level of VaR in the trading book throughout 2019 is as a result of very small discretionary positions managed by Treasury. The higher banking book interest rate VaR is as a result of a more substantial level of interest rate risk existing in the Group's banking book.

#### Interest rate sensitivity\*

The net interest rate sensitivity of the Group at 31 December 2019 and 2018 is illustrated in the following table. The table sets out details of those assets and liabilities whose values are subject to change as interest rates change within each contractual repricing time period. Details regarding assets and liabilities which are not sensitive to interest rate movements are included within non-interest bearing or trading captions. The table shows the sensitivity of the statement of financial position at one point in time and is not necessarily indicative of positions at other dates. In developing the classifications used in the table, it has been necessary to make certain assumptions and approximations in assigning assets and liabilities to different repricing categories.

The fair value of derivative financial instruments is included within other assets and other liabilities as interest rate insensitive. However, some derivative instruments are derived from interest sensitive financial instruments, and are shown separately below.

\*Forms an integral part of the audited financial statements

## 2.4 Financial risks (a) Market risk – Interest rate sensitivity (continued)

	2019*										
	0<1 Month € m	1<3 Months € m	3<12 Months € m	1<2 Years € m	2<3 Years € m	3<4 Years € m	4<5 Years € m	5 years + € m	Non-interest bearing € m	Trading € m	Total € m
Assets											
Loans and advances to banks	1,072	151	1	-	-	-	-	-	254	-	1,478
Loans and advances to customers	42,957	8,592	2,567	2,113	1,624	1,465	2,100	798	(1,328)	-	60,888
Investment securities	1,850	1,623	2,086	1,249	1,492	2,314	1,586	4,316	815	-	17,331
Other assets	11,322	-	-	-	-	-	-	-	6,964	592	18,878
Total assets	57,201	10,366	4,654	3,362	3,116	3,779	3,686	5,114	6,705	592	98,575
Liabilities											
Deposits by central banks and banks	645	-	178	-	-	-	-	-	-	-	823
Customer accounts	33,478	1,142	3,635	639	201	155	9	-	32,544	-	71,803
Debt securities in issue	-	500	750	500	750	1,000	-	25	-	-	3,525
Subordinated liabilities and other capital instruments <sup>(1)</sup>	-	-	750	-	-	1,168	2,140	549	-	-	4,607
Other liabilities	-	-	-	-	-	-	-	-	2,811	771	3,582
Equity	-	-	-	-	-	-	-	-	14,235	-	14,235
Total liabilities and equity	34,123	1,642	5,313	1,139	951	2,323	2,149	574	49,590	771	98,575
Derivatives affecting interest rate sensitivity											
Interest sensitivity gap	12,735	10,833	1,269	2,889	2,119	2,894	3,102	7,223	(42,885)	(179)	
Cumulative interest sensitivity gap	12,735	23,568	24,837	27,726	29,845	32,739	35,841	43,064	179	-	
(Euro currency amounts)											
Interest sensitivity gap	12,666	6,350	194	2,259	1,936	2,695	3,007	6,610	(34,890)	266	
Cumulative interest sensitivity gap	12,666	19,016	19,210	21,469	23,405	26,100	29,107	35,717	827	1,093	
(\$ in euro equivalents)											
Interest sensitivity gap	186	449	(127)	87	(80)	59	(58)	(24)	(2,138)	(2)	
Cumulative interest sensitivity gap	186	635	508	595	515	574	516	492	(1,646)	(1,648)	
(£ in euro equivalents)											
Interest sensitivity gap	(87)	4,011	1,203	543	263	140	153	637	(6,429)	(444)	
Cumulative interest sensitivity gap	(87)	3,924	5,127	5,670	5,933	6,073	6,226	6,863	434	(10)	
(Other currencies in euro equivalents)											
Interest sensitivity gap	(30)	23	(1)	-	-	-	-	-	572	1	
Cumulative interest sensitivity gap	(30)	(7)	(8)	(8)	(8)	(8)	(8)	(8)	564	565	

<sup>(1)</sup>Includes subordinated loans – AIB Group plc (€ 3,808 million).

## Risk management – 2. Individual risk types

### 2.4 Financial risks (a) Market risk – Interest rate sensitivity (continued)

	0<1 Month	1<3 Months	3<12 Months	1<2 Years	2<3 Years	3<4 Years	4<5 Years	5 years +	Non-interest bearing	Trading	2018* Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Assets</b>											
Loans and advances to banks	1,098	1	1	–	–	–	–	–	343	–	1,443
Loans and advances to customers	46,902	7,482	2,363	1,587	1,779	702	1,235	866	(2,048)	–	60,868
Investment securities	1,714	1,326	2,647	2,444	1,220	1,364	2,362	3,056	728	–	16,861
Other assets	5,908	–	–	–	–	–	–	–	5,939	517	12,364
<b>Total assets</b>	<b>55,622</b>	<b>8,809</b>	<b>5,011</b>	<b>4,031</b>	<b>2,999</b>	<b>2,066</b>	<b>3,597</b>	<b>3,922</b>	<b>4,962</b>	<b>517</b>	<b>91,536</b>
<b>Liabilities</b>											
Deposits by central banks and banks	605	239	–	–	–	–	–	–	–	–	844
Customer accounts	31,372	1,250	3,967	1,040	200	213	21	1	29,635	–	67,699
Debt securities in issue	–	–	565	1,250	500	750	1,000	25	–	–	4,090
Subordinated liabilities and other capital instruments <sup>(1)</sup>	–	–	–	750	–	–	1,155	545	–	–	2,450
Other liabilities	–	–	–	–	–	–	–	–	2,061	534	2,595
Equity	–	–	–	–	–	–	–	–	13,858	–	13,858
<b>Total liabilities and equity</b>	<b>31,977</b>	<b>1,489</b>	<b>4,532</b>	<b>3,040</b>	<b>700</b>	<b>963</b>	<b>2,176</b>	<b>571</b>	<b>45,554</b>	<b>534</b>	<b>91,536</b>
<b>Derivatives affecting interest rate sensitivity</b>	<b>5,617</b>	<b>107</b>	<b>859</b>	<b>235</b>	<b>(17)</b>	<b>(355)</b>	<b>(1,548)</b>	<b>(4,898)</b>	<b>–</b>	<b>–</b>	<b>–</b>
Interest sensitivity gap	18,028	7,213	(380)	756	2,316	1,458	2,969	8,249	(40,592)	(17)	–
Cumulative interest sensitivity gap	18,028	25,241	24,861	25,617	27,933	29,391	32,360	40,609	17	–	–
<b>(Euro currency amounts)</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
Interest sensitivity gap	15,661	4,773	(764)	589	2,110	1,261	2,765	7,698	(32,090)	(22)	–
Cumulative interest sensitivity gap	15,661	20,434	19,670	20,259	22,369	23,630	26,395	34,093	2,003	1,981	–
<b>(\$ in euro equivalents)</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>	<b>\$ m</b>
Interest sensitivity gap	889	(100)	(54)	3	(32)	(41)	48	9	(2,479)	16	–
Cumulative interest sensitivity gap	889	789	735	738	706	665	713	722	(1,757)	(1,741)	–
<b>(£ in euro equivalents)</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>	<b>£ m</b>
Interest sensitivity gap	1,554	2,471	430	164	238	238	156	542	(6,603)	(11)	–
Cumulative interest sensitivity gap	1,554	4,025	4,455	4,619	4,857	5,095	5,251	5,793	(810)	(821)	–
<b>(Other currencies in euro equivalents)</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>	<b>Other € m</b>
Interest sensitivity gap	(76)	69	8	–	–	–	–	–	580	–	–
Cumulative interest sensitivity gap	(76)	(7)	1	1	1	1	1	1	581	581	–

<sup>(1)</sup>Includes subordinated loans – AIB Group plc (€ 1,655 million).

## 2.4 Financial risks (a) Market risk (continued)

### Interest rate benchmark reform

Authorities and regulators have requested that the market transition from interbank offered rates referred to as “IBOR” benchmark rates (e.g. LIBOR) to alternative Risk Free Rates (RFRs) by end 2021. The reform was not contemplated when IAS 39 was published, and consequently the IASB has published a set of temporary exceptions from applying specific hedge accounting requirements to provide clarification on how the relevant standards should be applied in these circumstances.

The application of this set of temporary exceptions is mandatory for accounting periods starting on or after 1 January 2020, but early adoption is permitted which the Group elected to do at 31 December 2019 (note 1 to the consolidated financial statements).

Significant judgement will be required in determining when uncertainty is expected to be resolved and, therefore, when the temporary exceptions will cease to apply. However, at 31 December 2019, the uncertainty continued to exist and so the temporary exceptions apply to all of the Group’s hedge accounting relationships that reference benchmarks subject to reform or replacement.

The Group has cash flow and fair value hedge accounting relationships that are exposed to different IBORs. The transition not only impacts financial markets, but also many of the Group’s customers who have an IBOR referenced in their contract. IBORs are extensively embedded within the Group’s processes, hence, this transformation will have far reaching impacts in terms of pricing, operations, risk, accounting, data and technology infrastructure, along with potential conduct risk implications.

The Group mobilised an Interest Rate Benchmark Reform Transition Programme (“the Programme”) in 2018 to manage the successful evolution to, and embedding of, RFRs. The Programme is sponsored by the Chief Financial Officer, overseen by a steering committee, chaired by a senior Treasury executive, supported by a Project Management layer and working groups comprising representation from customer-facing businesses, Finance, Treasury, Risk, Compliance, Legal, Operations and Customer and Strategic Affairs.

The programme is organised into four main workstreams, namely:

- Business readiness;
- Technology;
- Contract re-papering; and
- Customer communications and conduct.

The Programme is structured to deliver IBOR transition by the regulators’ deadline of 31 December 2021, with much of the recent action focused on business readiness activities, agreeing new fallback clauses and preparing for awareness amongst the Group’s customers. The Programme is also briefed on the activities associated with transitioning Euro OverNight Index Average (“EONIA”) to Euro short-term rate (“€STER”).

In terms of exposures, IBORs are referenced to a significant cohort of the Group’s portfolio, including derivative and bond transactions in the Treasury function and loans and deposits in the corporate and institutional businesses. Given the role of derivatives portfolios in supporting interest rate risk management activities both in terms of the Group’s structural risk positions and providing solutions to customers, the notional volumes involved are large. For example, within the derivative portfolios, there are approximately 1,700 contracts referencing Euribor, GBP LIBOR and USD LIBOR relating to approximately € 50 billion in notional principal.

The Group also has IBOR exposure within deposits and debt securities amounting to € 3.5 billion approximately. The loan portfolios reference Euribor, GBP LIBOR and USD LIBOR (approximately € 19 billion exposure in total).

### Structural foreign exchange risk

Structural foreign exchange risk is the exposure of AIB Group’s capital ratios to changes in exchange rates and results from net investment in subsidiaries, associates and branches, the functional currencies being currencies other than euro. AIB Group is exposed to foreign exchange risk as it translates foreign currencies into Euro at each reporting period and the currency profile of AIB Group’s capital may not necessarily match that of its assets and risk-weighted assets.

Exchange differences on structural exposures are recognised in ‘other comprehensive income’ in the financial statements. The ALCo monitors structural foreign exchange risk and the foreign exchange sensitivity of consolidated capital ratios. This impact is measured in terms of basis points sensitivities using scenario analysis.

The table below shows the sensitivity of AIB Group’s fully loaded CET1 ratio to a hypothetical and sustained movement in GBP/EUR and USD/EUR foreign exchange rates.

Sensitivity of CET1 fully loaded capital to foreign exchange movements (unaudited)	31 December	
	2019	2018
+ 10% move in GBP and USD FX rates	(0.20%)	(0.21%)
– 10% move in GBP and USD FX rates	0.19%	0.20%

The above analysis is subject to certain simplifying assumptions such as GBP/EUR and USD/EUR foreign exchange rates moving in the same direction and at the same time.

\*Forms an integral part of the audited financial statements

## Risk management – 2. Individual risk types

### 2.4 Financial risks\* (b) Pension risk

Pension risk is the risk that:

- The funding position of the Group's defined benefit schemes would deteriorate to such an extent that additional contributions would be required to cover its funding obligations towards current and former employees;
- The capital position of the Group is negatively affected as funding deficits will be fully deductible from regulatory capital; and
- There could be a negative impact on industrial relations if the funding level of the scheme was to deteriorate significantly.

#### Identification and assessment

The IAS 19 valuation of the pension scheme assets and liabilities may vary which could impact on the Group's capital. The Group works with the Trustees of each scheme to monitor the performance of investments and estimates of future liability to identify deficits. Given that variability in the value of the pension scheme assets and liabilities can impact on the Group's capital the key processes through which pension risk is evaluated are:

- the Internal Capital Adequacy Assessment Process ("ICAAP") as well as quarterly internal stress tests and
- monthly reporting of Pension risk against risk appetite. The pension capital at risk metric is measured and reported monthly against this watch trigger.

The Group maintains a number of defined benefit pension schemes for current and former employees. These defined benefit schemes were closed to future accrual by the 31 December 2013 with all staff transferring to a defined contribution scheme for future service on a standardised basis.

Each scheme has a separate trustee board and the Group has agreed funding plans to deal with deficits in each scheme. As part of each funding agreement, the Group engages with each trustee regarding an appropriate investment strategy to reduce the risk in each scheme.

Irish schemes that are deemed to have a deficit under the Minimum Funding Standard must prepare funding plans to address this situation in a timely manner and submit them to the Pensions Authority for approval.

#### Management and measurement

The ability of the pension schemes to meet the projected pension payments is managed by the Trustees through the active management of the investment portfolios. Although the Group has interaction with the trustees, it cannot direct the investment strategy of the schemes.

The Group has developed a strategy going forward for each of its defined benefit schemes which include the following steps;

1. All defined benefit schemes are closed to future accrual.
2. They have funding plans (or are funded as required for the US schemes) and each defined benefit scheme has an investment strategy in place.
3. All schemes have a strategy of de-risking in line with their regulatory requirements, funding positions and funding plans taking into account the nature of their liabilities.

The AIB Group Irish Pension Scheme exited its funding plan on target at 30 June 2018 and now meets the minimum funding standard requirements. The AIB Group Irish Pension Scheme's triennial actuarial valuation was also completed at 30 June 2018, resulting in an actuarial surplus at that date. On this basis, the AIB Group Irish Pension Scheme's actuary has concluded that the scheme requires no deficit funding at this time.

In December 2019, the Group agreed a revised funding arrangement for the UK scheme with the Scheme Trustee to support the purchase of the pensioner buy-in policy in respect of the pensioner members and an assured payment policy ("APP") in respect of the deferred members. A contribution of £ 10 million was made in December 2019 and an additional one-off £ 12 million contribution will also be made in 2020. Under the revised funding arrangement, the Group also expects to make annual payments of £ 18.5 million each year during 2020 to 2023, with a final balancing payment in 2024 which is currently expected to be c. £ 50 million.

\*Forms an integral part of the audited financial statements

## 2.4 Financial risks\* (b) Pension risk (*continued*)

### Monitoring, escalating and reporting

Pension risk is monitored and controlled in line with the requirements of the Group's pension risk framework and policy. The surplus or deficit is monitored on a monthly basis by the Group's risk team and is currently reported monthly in both the financial risk report to the Group Assets and Liability Committee ("ALCo") and the Group Chief Risk Officer report. The potential change in this value over a one-year time period is assessed on a monthly basis and is reported versus a Group Risk Appetite Statement watch trigger. This pension Capital at risk exposure against the watch trigger is reported in the CRO report each month.

Pension risk is also included in the quarterly internal stress test. The output of quarterly stress tests is reviewed by ALCo and on an annual basis an ICAAP Report is produced which is a comprehensive analysis of the Group's capital position in base and stress scenarios over a three year horizon. This document is reviewed and approved by the Board and is submitted to the Joint Supervisory Team.

The pension capital at risk exposure is reported against the watch trigger and is contained in the CRO report each month. While the Group has taken certain risk mitigating actions, a level of volatility associated with pension funding remains due to potential financial market fluctuations and possible changes to pension and accounting regulations.

## 2.5 Operational risk

Operational risk is the risk arising from inadequate or failed internal processes, people and systems, or from external events. This includes legal risk – the potential for loss arising from the uncertainty of legal proceedings and potential legal proceedings, but excludes strategic and reputational risk.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for operational risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Operational risk	✓		✓	✓	✓	

- Regulatory and legal change is a key risk due to its potential impact on customer behaviours, markets and internal Group processes and resources.
- Pace of change in competition, labour markets and customer expectations is a key risk driver as there is increased competition for the appropriate skills in the market.
- Cyber is a key risk driver as an increased level of cyber attacks may result in increased operational failures or resources being diverted from core tasks.
- Climate change is a key risk driver as the environmental results of climate change could have a significant impact on staff, properties and the availability of IT systems.

### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to operational risk including:

- Board approved and monitored risk appetite limits covering key dimensions of operational risk;
- Operational Risk Framework and suite of policies, setting out principles, roles and responsibilities and governance arrangements for the management of operational risk across the Group;
- The Group continues to invest significantly in technology which includes cyber deterrents and defences with controls to predict, prevent, detect and respond to cyber risk; and
- The Group operates a risk and control assessment of our processes and people to deliver objectives and keep customers safe.

\*Forms an integral part of the audited financial statements



## Risk management – 2. Individual risk types

### 2.5 Operational risk (*continued*)

#### Identification and assessment

Risk and Control Assessment (“RCA”) is a core process in the identification and assessment of operational risk across the Group. The process serves to ensure that key risks are proactively identified, evaluated, monitored and reported, and that appropriate action is taken. Self-assessment of risks is completed at business unit level and is recorded on SHIELD which is the Group’s governance, risk and compliance system. SHIELD provides all areas with one consistent view of the risks, controls, actions and events across the Group. SHIELD underpins an enhanced risk culture focused on ensuring better customer outcomes while helping to safeguard, protect and support the Group. RCAs are regularly reviewed and updated by business unit management. A materiality matrix is in place to enable the scoring of risks, and action plans must be developed to provide mitigants for the more significant risks. Monitoring processes are in place at business unit and support level. The central operational risk team sets and maintains policies and procedures for self-assessment and undertakes risk based reviews and testing to ensure the completeness and robustness of each business unit’s self-assessment, and that appropriate attention is given to the more significant risks.

#### Management and measurement

Each business area is primarily responsible for managing its own risks. The operational risk framework includes policies specific to key operational risks (such as information security; continuity and resilience; and third party management among others) to ensure an effective and consistent approach to operational risk management across the Group. An important element of the Group’s operational risk management framework is the ongoing monitoring of risks, control deficiencies and weaknesses, including tracking of operational risk events. The Group also requires all business areas to undertake risk assessments and establish appropriate internal controls in order to ensure that all components, taken together, deliver the control objectives of key risk management processes. The role of operational risk is to review operational risk management activities across the Group including setting policy and promoting best practice disciplines, augmented by an independent second line assurance process which sits within the Compliance function. In addition, an insurance programme is in place, including a self-insured retention, to cover a number of risk events which would fall under the operational risk umbrella. These include financial lines policies (comprehensive crime/computer crime/cyber/professional indemnity/civil liability; employment practices liability; directors and officers liability and a suite of general insurance policies to cover such things as property and business interruption, terrorism, combined liability and personal accident).

#### Monitoring, escalating and reporting

The Head of Operational Risk reports to the Chief Risk Officer, and provides information to the Board through the Board Risk Committee, Group Risk Committee and the Operational Risk Committee. The primary objective of operational risk reporting is to provide the Board with a timely and pertinent update on the Operational Risk profile, in order to assist the Board in discharging its responsibilities for the oversight of risk. A secondary objective is to provide senior management with an overview of the operational risk profile, in order to support the effective management of risks. The profile update details the current status of the Group’s key operational risks and includes an overview of current trends and an update on recent significant events. The reporting of the Operational Risk profile, as required, at the Group Risk and Board Risk Committees supports these two objectives. In addition, the Group Risk Committee receive summary information on the Group’s Operational Risk profile on a regular basis through the Chief Risk Officer (“CRO”) report. Business units are required to review and update their assessment of operational risks on a regular basis. Operational risk teams undertake review and challenge assessments of the business unit risk assessments. In addition, assurance teams which are independent of the business, undertake reviews of the operational controls as part of a combined regulatory/compliance/operational risk programme.

## 2.6 Regulatory compliance risk

Regulatory compliance risk is defined as the risk of legal or regulatory sanctions or failure to protect market integrity, could result in material financial loss or reputational damage. Failure to comply with laws, regulations, or rules, for example Anti-Money Laundering, Countering Terrorist Financing and modern slavery, as well as self regulatory standards and codes of conduct, could result in regulatory sanction.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for regulatory compliance risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Regulatory compliance risk	✓	✓	✓		✓	

- Regulatory and legal change is a key risk driver due to the pace and complexity of regulatory change including changes likely as a result of Brexit.
- Pace of change in competition, labour markets and customer expectations is a key risk driver due to depth of regulatory supervision resulting in increased process complexity and increased competition for the appropriate skills in the market.
- Climate change is a growing area of regulatory interest and together the financial, macroeconomic and geopolitical events have the ability to quickly change the regulatory agenda.

### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to regulatory compliance risk. The principal compliance risk mitigants are risk identification, assessment, measurement and the establishment of appropriate controls at business level. Compliance also provides continuous training across the Group in relation to regulatory compliance risks, obligations and responsibilities of the business, therefore, reinforcing a culture of compliance. The Group has insurance policies that cover certain consequences of risk events which fall under the regulatory compliance umbrella, subject to policy terms and conditions.

### Identification and assessment

The Regulatory Compliance function is specifically responsible for independently identifying and assessing current and forward looking compliance obligations, as well as financial crime regulation and regulation on privacy and data protection. The identification, interpretation and communication roles relating to other legal and regulatory obligations have been assigned to functions with specialist knowledge in those areas. For example, employment law is assigned to Human Resources and taxation law to Group Taxation. Regulatory Compliance undertakes a periodic detailed assessment of the key compliance risks and associated mitigants. The Regulatory Compliance function operates a risk framework approach that is used in collaboration with business units to identify, assess and manage key compliance risks at business unit level. These risks are incorporated into the risk control assessments for the relevant business unit.

### Management and measurement

The Board, operating through the Board Risk Committee, approves the Group's compliance policy and its mandate for the Regulatory Compliance function.

The Board is responsible for ensuring that the Group complies with its regulatory responsibilities. The Board's responsibilities in respect of compliance include the establishment and maintenance of the framework for internal controls and the control environment in which compliance policy operates. The Board ensures that regulatory compliance is suitably independent from business activities and that it is adequately resourced.

The primary role of the Regulatory Compliance function is to provide direction and advice to enable management to discharge its responsibility for managing the Group's compliance risks. The principal compliance risk mitigants are risk identification, assessment, measurement and the establishment of suitable controls at business level.

## Risk management – 2. Individual risk types

### 2.6 Regulatory compliance risk (*continued*)

#### Monitoring, escalating and reporting

Group risk assurance, within Regulatory Compliance undertakes risk-based assurance of compliance with relevant policies, procedures and regulatory obligations. Assurance can be undertaken by either standalone independent assurance teams, or in collaboration with other control functions such as Group Internal Audit and/or Operational Risk.

Risk prioritised annual assurance plans are prepared with assurance reviews undertaken on both a business unit and a process basis. The annual assurance plan is reviewed regularly, and updated to reflect changes in the risk profile from emerging risks, changes in risk assessments and new regulatory 'hotspots'. Issues emerging from assurance activity are escalated for management attention, and action plans and implementation dates are agreed. The implementation of these action plans is monitored by group risk assurance.

Regulatory Compliance report to the Chief Risk Officer and independently to the Board, through the Board Risk Committee, on the effectiveness of the processes established to ensure compliance with laws and regulations within its scope.

### 2.7 Conduct risk

Conduct risk is defined as the risk that inappropriate actions or inactions by the Group cause poor and unfair customer outcomes. Customer complaints outstanding without proper investigation would lead to unfair customer outcomes.

#### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for conduct risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Conduct risk	✓	✓	✓		✓	

- Regulatory and legal change is a key risk driver due primarily to changing regulatory expectations which can drive an accelerated process for product design.
- Financial, macroeconomic and geopolitical volatility is a key risk driver as the volatility can result in suboptimal behaviour.
- Pace of change in competition, labour markets and customer expectations is a key risk driver as there is increased competition for the appropriate skills in the market.
- Climate change is a key risk driver as the Group responds to climate risk, reviews current products and develops new products.

#### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to conduct risk including a Conduct Risk Framework, aligned with the Group strategy, which is embedded in the organisation and provides oversight of conduct risks at Executive Committee and Board level by way of two key fora. The Group Conduct Committee provides the Executive Committee oversight of conduct through promoting and supporting a 'customer first' culture, and also oversees the key conduct risk appetite metrics for complaints management and product reviews. The Group Product and Proposition Committee focus is exclusively in product oversight and management, including overseeing a rolling programme of product reviews.

#### Identification and assessment

The compliance and risk assurance team identify upstream conduct risk and communicate to the relevant business areas.

#### Management and measurement

The points below outline the management and measurement of Conduct risk;

- The Group Head of Customer Advocacy and team provides independent oversight and governance of conduct risk across the Group (and is a mandatory approver of product/propositions proposals), including training and awareness building;
- An approved Group conduct strategy, aligned with the Group's purpose, strategy and core values, is supported by an annual Group action plan delivering against key strategic objectives, ensuring continued progress on embedding conduct and meeting evolving regulatory expectations;
- A centralised customer care unit deals with complex complaints across the organisation;
- Group customer advocacy drive the vulnerable customer strategy; and
- Group Head of Customer Advocacy is a member of key strategic steering groups.

## 2.7 Conduct risk (continued)

### Monitoring, escalating and reporting

The points below outline how Conduct risk is monitored, escalated and reported;

- Quarterly Group conduct dashboard measures key management information trends under the five key conduct risk areas, as reflected in the Group conduct action plan; and
- Segment Conduct Committees (operating to standard terms of reference) actively drive the conduct agendas and manage conduct risk within their businesses. Conduct risks are assessed and monitored across the Group in line with risk management procedures, with annual business attestation provided by senior management.

## 2.8 People and culture risk

People and culture risk is the risk to achieving the Group's strategic objectives as a result of an inability to recruit, retain or develop resources, or as a result of behaviours associated with low levels of employee engagement. It also includes the risk that the business, financial condition and prospects of the Group are materially adversely affected as a result of inadvertent or intentional behaviours or actions taken or not taken by employees that are contrary to the overall strategy, culture and values of the Group.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for people and culture risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
People and culture risk			✓			✓

- Pace of change in competition, labour markets and customer expectations is a key risk driver as there is increased competition for the appropriate skills in the market.
- Changing external perceptions of the Group is a key risk driver in so far as sustained negative commentary could materially impact on staff morale.

### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to people and culture risk including a continuous review of the market situation and the introduction of new career mapping which will provide a transparent and consistent view of roles and also empower all employees to take accountability and control of their own careers.

### Identification and assessment

The Group identifies and reviews employee satisfaction and engagement, indicators of culture, through the staff engagement programme, iConnect, which is facilitated by Gallup on an annual basis. The survey includes measures on our cultural ambitions of accountability, collaboration, trust, diversity and inclusion and safe to speak. Initiatives are undertaken at team level to continuously identify opportunities for further employee engagement. Engagement scores have continued to improve on an annual basis since the staff engagement programme inception.

The Group's performance is heavily dependent on the talents and efforts of highly skilled individuals, and the continued ability of the Group to compete effectively and implement its strategy depends on its ability to attract new employees and retain and motivate existing employees. Competition from within the financial services industry, including from other financial institutions, as well as from businesses outside the financial services industry for key employees is intensifying. In particular, under the terms of the recapitalisation of the Group by the Government, the Group is required to comply with certain executive pay and compensation arrangements, including a cap on salaries as well as a ban on bonuses and similar incentive-based compensation applicable to employees of Irish banks who have received financial support from the Government.

The Group uses the Aspire Performance Management Programme ("Aspire") to facilitate quality performance discussions with staff that contribute to delivering the Group's strategic ambitions. Aspire is designed to allow employees identify "What" personal and business objectives are to be achieved and "How" they will behave in the delivery of those objectives. The Board assesses the Aspire outputs on a half-year and year-end basis. Aspire allows the Group embrace the right behaviours and outcomes with equal weighting, to achieve the Group's strategic ambition.

## Risk management – 2. Individual risk types

### 2.8 People and culture risk (*continued*)

#### Management and measurement

In 2017 the Group launched its 'Purpose', which is supported and embedded by a clear set of 'customer first' values. These values drive and influence activities of all employees, guiding the Group's dealings with customers, each other and all stakeholders. The Group's Code of Conduct, incorporating the risk culture principles, places great emphasis on the integrity of employees and accountability for both actions taken and inaction. The Code sets out how employees are expected to behave in terms of the business, customer and employee. The Code is supported by a range of employee policies, including 'Conflicts of Interest' and 'Speak up'. The Group has a disciplinary policy which clearly lays out the consequences of inappropriate behaviours.

The Group's 'Speak Up' policy and process also provides those working for the Group with a protected channel for raising concerns, which is at the heart of fostering an open and transparent working culture. The Group's iLearn training portal, provides employees with dedicated and bespoke curricula that allow teams and individuals to invest in themselves and, therefore, the organisation.

#### Monitoring, escalating and reporting

The Group has made significant steps in increasing engagement and awareness of the Group's risk management activities by embedding the Risk Appetite Statement in policies and frameworks of the Group. The Risk Appetite Statement contains clear statements of intent as to the Group's appetite for taking and managing risk, including people and culture risk. It ensures that the Group monitors and reports against key people and culture metrics when tracking people and culture risk and change.

Internal Audit include people and culture risk on their annual plan of activities, the outputs of which are reviewed by the Board.

The Group, through the Board Audit Committee, reports and monitors issues raised through a number of channels including conflicts of interest, disciplinary policy and speak up policy. The Board monitors and reviews progress and oversight of senior management in relation to our people and culture ambitions through a number of datasets including iConnect, the strategy scorecard and a culture dashboard.

### 2.9 Business model risk

The risk of not achieving the agreed strategy or approved business plan either as a result of an inadequate implementation plan, or failure to execute the implementation plan as a result of inability to secure the required investment, or due to factors in the economic, political, competitive or regulatory environment. This also includes the risk of implementing an unsuitable strategy, or maintaining an obsolete business model, in light of known internal and external factors.

#### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for business model risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Business model risk	✓	✓	✓	✓	✓	✓

- Regulatory and legal change have the potential to significantly impact the business and operating model of the Group.
- Financial, macroeconomic and geopolitical volatility is a key risk driver as it is more difficult to forecast accurately for planning purposes in a volatile environment than in a stable environment. This volatility also increases the risk of changed circumstances over the planning cycle. Changes in financial or macroeconomic or geopolitical events could impact the Group's business model, specifically, its capital utilisation, profitability or strategy.
- The pace of change from competition has increased and, in particular, obtaining and retaining the right level of expertise in a competitive labour market is a key risk driver.
- Cyber is a key risk driver as the volume and sophistication of cyber attacks could result in unexpected vulnerabilities being exposed.
- Changing external perceptions of the Group is a key risk driver as this may challenge the execution of the Group's strategy.

#### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to business model risk including:

- Board approved Risk Appetite Statement sets the boundary for acceptable risk taking;
- Detailed review and challenge of plan and strategy through governance process;
- Independent second line of defence review and challenge of key planning and strategic assumptions;
- The Board receives regular updates on performance against strategic objectives by way of a quarterly scorecard and comprehensive reports setting out the current financial performance against budget, multi-year financial projections, capital plans and economic updates; and
- Risk report is produced monthly and reviewed by the Board and Group Risk Committees.

## 2.9 Business model risk (continued)

### Identification and assessment

The Group identifies and assesses business model risk as part of its integrated planning process, which encapsulates strategic, business and financial planning. This process drives delivery of strategic objectives aligned to the Group's risk appetite and enables measurable business objectives to be set for management aligned to the short, medium and long term strategy of the Group. The outcomes of these processes form the basis of the Group's Internal Capital Adequacy Assessment Process ("ICAAP") and Internal Liquidity Adequacy Assessment Process ("ILAAP").

The Group reviews underlying assumptions on its external operating environment and, by extension, its strategic objectives on a periodic basis, the frequency of which is determined by a number of factors including the speed of change of the economic environment, changes in the financial services industry and the competitive landscape, regulatory change and deviations in actual business outturn from strategic targets. In normal circumstances, this is annually. The Group's business and financial planning process supports the Group's strategy. Every year, the Group prepares three-year business plans at a Group level based on macroeconomic and market forecasts across a range of scenarios (including a range of "downside" scenarios). The plan includes an evaluation of planned performance against a suite of key metrics, supported by detailed analysis and commentary on underlying trends and drivers, across income statement, balance sheet and business targets. This assessment includes, but is not limited to discussion on new lending volumes and pricing, deposits volumes and pricing, other income, cost management initiatives and credit performance. The plan is subject to robust review and challenge through the governance process and including an independent second line of defence review and challenge by the Risk function. The Group plan is supported by detailed business unit plans. Each business unit plan is aligned to the Group strategy and risk appetite. The business plan typically describes the market in which the segment operates, market and competitor dynamics, business strategy, financial assumptions underpinning the strategy, actions/investment required to achieve financial outcomes and any risks/opportunities to the strategy.

### Management and measurement

At a strategic level, the Group manages business model risk within its risk appetite framework, by setting limits in respect of measures such as financial performance, portfolio concentration and risk-adjusted return. At a more operational level, the risk is mitigated through periodic monitoring of variances to plan. Where performance against plan is outside agreed tolerances or risk appetite metrics, proposed mitigating actions are presented and evaluated, and tracked thereafter. During the year, periodic forecast updates for the full year financial outcome may also be produced. The frequency of forecast updates during each year will be determined based on prevailing business conditions.

At an individual level, planning targets translate into accountable objectives to enable performance tracking across the Group and to facilitate formulation and review of Executive Committee performance scorecards.

### Monitoring, escalating and reporting

Performance against plan is monitored at segment level on a monthly basis and reported to senior management teams within the business. At an overall Group level, performance against plan is monitored as part of the CFO Report which is discussed at Executive Committee and Board on a monthly basis. Risk profile against risk appetite measures, some of which reference performance against plan, is monitored by the Chief Risk Officer and reported on a monthly basis to the Executive Risk Committee and Board.

## 2.10 Model risk

The potential loss that the Group may incur, as a consequence of decisions that could be principally based on the output of models, due to errors in the development, implementation or use of such models.

### Top and emerging risk drivers

The top and emerging risks to the Group are outlined in the Risk Summary Section on page 11. The below table outlines and describes which of these are key risk drivers for model risk.

Material Risk	Regulatory and legal change	Financial, macroeconomic and geopolitical volatility	Pace of change in competition, labour markets and customer expectations	Cyber	Climate change	Changing external perceptions of the Group
Model risk	✓	✓	✓		✓	

- Pace of regulatory change increases the difficulty in maintaining the Group's suite of models.
- Financial, macroeconomic and geopolitical volatility is a key risk driver as a volatile external environment is more difficult to model accurately than a stable environment.
- Pace of change in competition, labour markets and customer expectations is a key risk driver due to the difficulty in obtaining and retaining the right level of expertise in a competitive labour market.
- Climate change is a driver of model risk because of the lack of relevant historical data to accurately model climate impacts on the Group's exposures.



## Risk management – 2. Individual risk types

### 2.10 Model risk (*continued*)

#### Key mitigating actions

Key mitigating actions aim to effectively reduce the threat of a risk and the likelihood of its occurrence. The Group uses various approaches to help mitigate risks relating to model risk including:

- Model risk framework and policy;
- Model risk governance, notably the model committees of Model Risk Committee and Risk Measurement Committee;
- Group model risk inventory and reporting;
- Risk appetite statement monitoring and reporting; and
- Second line of defence review; model validation and control testing.

#### Identification and assessment

The Board has ultimate accountability for ensuring that models used by the Group are fit for purpose, meet all jurisdictional regulatory and accounting standards, and ensuring that there is clarity on the model risk strategy and framework. It is responsible for the appointment of organisational structures to implement and manage the model risk framework and for ensuring that there are appropriate policies in place relating to capital assessment, measurement and allocation.

Operating to the principles outlined in the model risk framework supports the Group's strategic objectives and provides comfort to the Board on the integrity and completeness of the model risk governance.

#### Management and measurement

The Group mitigates model risk by having a framework, policies and standards in place in relation to model development, operation, and validation together with suitable resources. The Group model risk management framework is designed to ensure that model risk in the Group is properly identified and managed across each step of the model lifecycle within an appropriate control framework.

The framework, which is aligned to the Group risk appetite framework and the Group risk management framework, describes the key processes undertaken and reports produced in support of the framework. Models are built and validated by suitably qualified analytical personnel, informed by relevant business and finance functions.

Models are built using the best available data, both internal and external, using international industry standard techniques. All models are validated by an appropriately qualified team, which is independent of the model build process.

Group Internal Audit act as the “third line of defence” providing independent assurance to the Board Audit Committee and the Board on the adequacy, effectiveness and sustainability of the governance, risk management and control framework supporting model risk through their periodic review of the model risk management processes.

#### Monitoring, escalating and reporting

The Model Risk Committee acts as a sub-committee of the Risk Measurement Committee and reviews and approves the use, or recommends to a higher governance authority, the use of the Group's credit, operational and financial risk models. It also monitors and maintains oversight of the performance of these models. As a material risk, the status of model risk is reported on a monthly basis in the CRO report.



# Governance and oversight

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## Governance and oversight – Group Directors' report *for the financial year ended 31 December 2019*

The Directors of Allied Irish Banks, p.l.c. present their report and the audited financial statements for the financial year ended 31 December 2019. The Directors' Responsibility Statement is shown on page 170.

For the purposes of this report, 'the Group' comprises the Company and its subsidiaries in the financial year ended 31 December 2019.

### Results

The Group's profit attributable to equity holders of the Company amounted to € 365 million and was arrived at as shown in the consolidated income statement on page 183.

### Dividend

The Board has recommended a dividend of € 0.08 per share for approval by the sole shareholder.

During 2019, the Company paid a final dividend of € 0.17 per share on 3 May 2019.

### Going concern

The financial statements for the financial year ended 31 December 2019 have been prepared on a going concern basis as the Directors are satisfied, having considered the principal risks and uncertainties impacting the Group, that it has the ability to continue in business for the period of assessment. The period of assessment used by the Directors is 12 months from the date of approval of these annual financial statements.

In making their assessment, the Directors considered a wide range of information relating to present and future conditions. These included financial plans covering the period 2020 to 2022, liquidity and funding forecasts and capital resources projections, all of which were prepared under base and stress scenarios.

In addition, the Directors considered the principal risks and uncertainties which could materially affect the Group's future business performance and profitability and which are outlined on pages 8 to 11.

### Directors Compliance Statement

As required by section 225(2) of the Companies Act 2014, the Directors acknowledge that they are responsible for securing the Company's compliance with its relevant obligations (as defined in section 225(1)). The Directors confirm that:

- (a) a compliance policy statement (as defined in section 225(3)(a)) has been drawn up that sets out the Company's policies and, in the Directors' opinion, is appropriate to ensure compliance with the Company's relevant obligations;

- (b) appropriate arrangements or structures that are, in the Directors' opinion, designed to secure material compliance with the relevant obligations have been put in place; and
- (c) a review of those arrangements or structures has been conducted in the financial year to which this report relates.

### Capital

Information on the structure of the Company's share capital is set out in note 41 to the consolidated financial statements.

### Accounting policies

The principal accounting policies, together with the basis on which the financial statements have been prepared, are set out in note 1 to the consolidated financial statements.

### Review of principal activities

The operating and financial review on pages 18 to 32 contains an overview of the development of the business of the Group during the year and of recent events.

### Directors

At 31 December 2019, the Board of Directors of the Company was comprised of Mr Richard Pym, Mr Thomas (Tom) Foley, Mr Basil Geoghegan, Dr Colin Hunt, Ms Sandy Kinney Pritchard, Ms Carolan Lennon, Ms Elaine MacLean, Mr Brendan McDonagh, Ms Helen Normoyle, Ms Ann O'Brien, Mr Tomás O'Midheach and Mr Ranjit (Raj) Singh.

The following Board changes to the Company occurred with effect from the dates shown:

- Mr Bernard Byrne resigned as CEO and Executive Director on 8 March 2019,
- Dr Colin Hunt was appointed as CEO and Executive Director on 8 March 2019,
- Mr Mark Bourke resigned as CFO and Executive Director on 1 March 2019,
- Mr Tomás O'Midheach was appointed as Executive Director on 13 March 2019,
- Ms Sandy Kinney Pritchard was appointed as Non-Executive Director on 22 March 2019,
- Mr Simon Ball resigned as Non-Executive Director on 24 April 2019,
- Ms Ann O'Brien and Mr Ranjit (Raj) Singh were each appointed as Non-Executive Directors on 25 April 2019,
- Mr Basil Geoghegan and Ms Elaine MacLean were each appointed as Non-Executive Directors on 4 September 2019,
- Mr Peter Hagan resigned as Non-Executive Director on 30 September 2019, and
- Ms Catherine Woods and Mr Jim O'Hara each resigned as Non-Executive Directors on 12 October 2019.

During the year, Mr Richard Pym informed the Board of his intention to resign as Non-Executive Director and Chair, and he resigned on 6 March 2020.

The Group is in the process of identifying the next Chair and an announcement will be made in due course.

A short biographical note on each Director is provided on pages 12 and 13.

The appointment and replacement of Directors, and their powers, are governed by law and the Constitution of the Company.

### Directors' and Secretary's Interests in the share capital

The interests of the Directors and the Group Company Secretary in the share capital of AIB Group plc are shown in the Corporate Governance Remuneration statement on page 165.

### Directors' Remuneration

The Group's policy with respect to Directors' remuneration is included in the Corporate Governance Remuneration statement on pages 159 to 165. Details of the total remuneration of the Directors in office during 2019 and 2018 are shown in the Corporate Governance Remuneration statement on pages 163 and 164.

### Non-Financial Statement

Regulations on non-financial information, which were transposed into Irish law by the European Union (disclosure of Non-Financial and Diversity Information by certain large undertakings and groups) Regulations 2017, require that the Group report on specific topics such as environmental matters; social and employee matters; respect for human rights; and bribery and corruption ('key non-financial matters'). The Group is committed to maintaining sustainable and ethically responsible corporate and social practices in every aspect of its business. The table included on pages 48 and 49 of the AIB Group plc Annual Financial Report 2019, together with the information to which it refers, is intended to assist stakeholders to understand our position on key non-financial matters. A description of our business model is included on pages 6 to 8 of the AIB Group plc Annual Financial Report 2019 and the table on pages 40 to 43 of the AIB Group plc Annual Financial Report 2019 summarises the linkage between the Group's strategic pillars, the principal risks and uncertainties and the Group's material risks. Further details of the Group's risk management governance and organisational framework can be found on pages 72 to 78 of the AIB Group plc Annual Financial Report 2019.

As at 31 December 2019, the Company has 2,714,381,238 Ordinary Shares of 0.625 each in issue. AIB Group plc is the sole shareholder, holding 100% of the issued share capital of the Company.

There were no other interests disclosed to the Company in accordance with the Market Abuse Regulation and Part 5 of the Transparency Regulations and the related transparency rules during the period from 31 December 2019 to 6 March 2020.

### Corporate governance

The Corporate Governance report is set out on pages 131 to 140 and forms part of this report.

In accordance with Section 167 of the Companies Act 2014, the Directors confirm that a Board Audit Committee is established. Details on the Board Audit Committee's membership and activities are shown on page 141 to 146.

### Political donations

The Directors of the Company have satisfied themselves that there were no political contributions that require disclosure under the Electoral Act 1997.

### Accounting records

The measures taken by the Directors to secure compliance with the Company's obligation to keep adequate accounting records include the use of appropriate systems and procedures, incorporating those set out within 'Internal controls' in the Corporate Governance report on page 167, and the employment of competent persons. The accounting records are kept at the Company's Registered Office at AIB Bankcentre, Ballsbridge, Dublin 4, Ireland and at the principal addresses outlined on page 390.

### Principal risks and uncertainties

Information concerning the principal risks and uncertainties facing the Group, as required under the terms of the European Accounts Modernisation Directive (2003/51/EEC) (implemented in Ireland by the European Communities (International Financial Reporting Standards and Miscellaneous Amendments) Regulations 2005), is set out on pages 8 to 11.

### Branches outside the State

The Company has established branches, within the meaning of EU Council Directive 89/666/EEC (implemented in Ireland by the European Communities (Branch Disclosures) Regulation 1993), in the United Kingdom and United States of America.

## Governance and oversight – Group Directors' report *for the financial year ended 31 December 2019*

### Auditors

The auditors, Deloitte, were appointed to the Group on 20 June 2013 following shareholder approval at the 2013 Annual General Meeting on that date and have indicated a willingness to continue in office in accordance with section 383(2) of the Companies Act 2014.

### Statement of relevant audit information

Each of the persons who is a Director at the date of approval of this report confirms that:

- (a) so far as the Director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- (b) the Director has taken all the steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 330 of the Companies Act 2014.

### Other information

Other information relevant to the Group Directors' report may be found in the following pages of the report:

	Page
2019 financial highlights	2 and 3
Risk management	37 to 126
Non-adjusting events after the reporting period	312

The Group Directors' report for the financial year ended 31 December 2019 comprises these pages and the sections of the report referred to under 'Other information' above, which are incorporated into the Group Directors' report by reference.



**Colin Hunt**  
Chief Executive Officer



**Tomás O'Midheach**  
Executive Director

13 March 2020

# Governance and oversight – Corporate Governance report



## Chair's introduction

Dear Shareholder,

I am pleased to present our Corporate Governance report for 2019. This report explains how corporate governance standards are applied across the Group, how the Board implements and oversees such standards, how the Board operates, and how it performed in its 2019 effectiveness evaluation.

The Board as a whole is very cognisant of its accountability to stakeholders for the overall direction and control of the Group. Collectively, we remain committed to the principles of strong corporate governance and to creating sustainable, long term value for our shareholders and society. We recognise the importance of a robust and effective corporate governance framework which will provide us with the support to ensure sound and timely decision-making.

To achieve these aims, it is imperative that we ensure compliance with applicable legal and regulatory requirements. This report provides statements of compliance with our key corporate governance requirements. Key information in this report is presented under the headings of the new UK Corporate Governance Code 2018. Whilst the status of compliance with the various requirements is of utmost importance, the Board also seeks to adhere to the underlying principles and ways of working recommended by those requirements in order to bring accountability, transparency and integrity to the fore of our decision-making.

Richard Pym  
Chair of the Board

## Corporate Governance arrangements and practices

For the purpose of this report, which discusses corporate governance arrangements, 'the Group' comprises Allied Irish Banks, p.l.c. and its subsidiaries.

The Group's Governance Framework (the 'Framework') underpins effective decision-making and accountability and is the basis on which the Group conducts its business and engages with customers and other stakeholders. It ensures that organisational and control arrangements are appropriate to the governance of the Group's strategy and operations and the mitigation of related material risks.

The Framework takes account of the many statutory and regulatory obligations that apply to the Group, including various corporate governance codes, regulations and best practice standards and guidelines, Irish company law, the Listing Rules of the Main Securities Market of Euronext Dublin and the London Stock Exchange, the UK Corporate Governance Code 2018 and, in relation to the UK businesses, UK company law. Further detail on the Group's governance practices is available on <http://aib.ie/investorrelations>.

The Group's governance arrangements include:

- a Board of Directors of sufficient size and expertise, the majority of whom are independent Non-Executive Directors, to oversee the operations of the Group, led by a Chair who has the relevant qualifications, expertise and background to effectively discharge that role;
- a Chief Executive Officer to whom the Board has delegated responsibility for the day-to-day running of the Group, the selection, motivation and direction of senior executive management, and for the operational management, compliance and performance of all the Group's businesses;
- a clear organisational structure with well defined, transparent and consistent lines of responsibility;
- a framework and policy architecture which comprises a comprehensive and coherent suite of frameworks, policies, procedures and standards covering business and financial planning, corporate governance and risk management;
- effective structures and processes to identify, manage, monitor and report the risks to which the Group is, or might be exposed, including a three lines of defence risk governance model; and
- adequate internal control mechanisms, including sound administrative and accounting procedures, IT systems and controls, human resource policies and practices, including remuneration, that are consistent with and promote sound and effective risk management.

# Governance and oversight – Corporate Governance report

## Statements of Compliance

### Central Bank of Ireland's Corporate Governance Requirements for Credit Institutions 2015 and European Union (Capital Requirements) Regulations 2014

Allied Irish Banks, p.l.c. is subject to the Central Bank of Ireland's Corporate Governance Requirements for Credit Institutions 2015 (the '2015 Requirements' which is publicly available on [www.centralbank.ie](http://www.centralbank.ie)) including compliance with requirements specifically relating to 'high impact institutions', as well as additional corporate governance obligations on credit institutions deemed significant for the purpose of the European Union Capital Requirements Directive ('CRD'), which is publicly available on [www.irishstatutebook.ie](http://www.irishstatutebook.ie).

During 2019, Allied Irish Banks, p.l.c. was materially compliant with the 2015 Requirements and the applicable corporate governance aspects of CRD.

### UK Corporate Governance Code 2018 and Irish Corporate Governance Annex

Allied Irish Banks, p.l.c. is not directly subject to the UK Corporate Governance Code 2018 (the "Code") (which is publicly available on [www.frc.org.uk](http://www.frc.org.uk)) or the Irish Corporate Governance Annex. The holding company, by virtue of its

primary listing on the London Stock Exchange, is subject to the provisions of the Code and on that basis the Company also applied the Code. The Code is not a rigid set of rules but instead consists of principles and provisions. The Listing Rules to which the Group is subject, require it to apply the main principles and report to shareholders on how it has complied with the Code, and where the Group has not, explain the rationale for same.

The ways in which the Group complied with the Code are detailed throughout this report. The AIB Group plc Annual Financial Report 2019 provides full details on compliance or otherwise with the Code, and particularly, page 193 of the AIB Group plc Annual Financial Report 2019 cross-references to sections which detail our compliance with the Code. The areas of the Code with which the Group did not comply, or where enhancements were implemented to ensure full compliance, are set out below.

Additional obligations apply to the Group under the Irish Corporate Governance Annex (publicly available on [www.ise.ie](http://www.ise.ie)), which applies to relevant Irish companies with a primary listing on the Main Securities Market of Euronext Dublin. The Group is fully compliant with the Irish Corporate Governance Annex.

## UK Corporate Governance Code 2018 - Compliance and Enhancements

During 2019, the Group applied the main principles and complied with all provisions of the Code other than in instances related to Section 5: Remuneration, in particular principle R and provisions 32, 36 and 37. The rationale for non-compliance with these principles, and as such, the areas which the Group is required to explain, are set out below:

### Principles and Provisions to 'Explain'

*Please note the Principles and Provisions detailed below have been shortened for ease of reference. For the full wording of the Principles and Provisions below, please refer to the Code which is available at [www.frc.org.uk](http://www.frc.org.uk)*

### Rationale

#### Provision 32:

The board should establish a remuneration committee of independent Non-Executive Directors, with a minimum membership of three. Before appointment as chair of the remuneration committee, the appointee should have served on a remuneration committee for at least 12 months.

At 31 December 2019, the Remuneration Committee was composed of Ms Elaine MacLean (Chair), Mr Richard Pym, Mr Brendan McDonagh and Ms Ann O'Brien.

Ms MacLean did not serve on a remuneration committee for at least 12 months prior to her appointment as Remuneration Committee Chair. This matter was considered at length upon her appointment. By virtue of Ms MacLean's strong human resources and reward experience, coupled with her regular attendance at remuneration committee meetings during her career, the Board was of the view that she was eminently qualified for the role of Remuneration Committee Chair.

#### Principle R:

Exercise of independent judgement and discretion when authorising remuneration outcomes.

Due to certain agreements in place with the Irish State, the Remuneration Committee and the Board are restricted in their ability to fully comply with Principle R and associated provisions.

#### Provision 36:

Remuneration schemes should promote long term shareholdings by executive directors that support alignment with long term shareholder interests.

Under such agreements, the implementation of variable remuneration structures is not permitted, the Board's discretion is limited and, as such, the Board cannot be in compliance with the recommendation to exercise independent judgement.

#### Provision 37:

Remuneration schemes and policies should enable the use of discretion to override formulaic outcomes.

Should variable remuneration be introduced, the Group notes and will fully adhere to these principles and provisions in the design, implementation and operation of any future variable remuneration structures.

#### Provision 38:

The pension contribution rates for executive directors, or payments in lieu, should be aligned with those available to the workforce.

The current status of pension arrangements is considered to be fair in light of the remuneration restrictions. The rates of contribution for executive directors and all employee pensions are fully transparent in the Remuneration Policy contained in this Annual Financial Report.



Having reviewed the Group's existing governance arrangements against the Code and industry best practice, a number of enhancements to documentation and practices have been introduced including updates to the Group's Governance and Organisation Framework, Board Governance Manual and a number of the Terms of Reference of Board Committees. Enhancements to practices, including but not limited to those set out below, have been implemented:

### Areas of Enhancements

*Please note the Principles and Provisions detailed below have been shortened for ease of reference. For the full wording of the Principles and Provisions below, please refer to the Code which is available at [www.frc.org.uk](http://www.frc.org.uk)*

### Implementation in AIB

#### Provision 15:

##### Board Composition:

Additional external appointments should not be undertaken without prior approval of the board, with the reasons for permitting significant appointments explained in the annual report.

Due to the time-sensitive nature of some additional commitments, the Board has agreed that proposed additional commitments will be considered by the Chair and Group Company Secretary in the first instance. Where the additional commitment results in an additional directorship as defined by the Capital Requirements Directive IV, full Board pre-clearance will be required. All other commitments will be assessed by the Chair and Group Company Secretary in the first instance who will consider the time commitment involved and refer onwards, to the Board, if deemed necessary. During 2019, no Executive Director held an external appointment in a FTSE 100 company.

#### Provision 17/23:

The Group is required to develop a diverse pipeline for succession, a policy on diversity and inclusion, detailing its objectives and linkage to company strategy, how it has been implemented and progress on achieving the objectives.

The Board recognises Diversity and Inclusion ('D&I') as a cornerstone of culture within the organisation and as such the D&I strategy was reviewed and integrated within the overall culture evolution programme. It is the Board's belief that a continued focus on D&I will fundamentally improve the decision-making capability of the organisation, through better challenge, more comprehensive analysis and mitigating the risk of group-think.

To achieve this, the Board has set medium-term D&I objectives supported by short term activities and outcomes. As part of the Sustainable Business Advisory Committee's responsibility to consider and advise on D&I of the Group's workforce, the Committee was provided with measurement data in relation to gender balance at senior management and by business function.

#### Stakeholder Engagement:

The Board recognises the importance of Provision 5 of the Code relating to stakeholder engagement with a particular focus on engagement with the workforce. The ways in which the Board engages with the Group's stakeholders are outlined on page 36 to 37 of the AIB Group plc Annual Financial Report 2019. In particular, these pages set out how AIB Group engages with each of its five stakeholders. This aligns with the Code and the fresh stance on stakeholder engagement introduced in 2019 under Section 172 of the UK Companies Act 2006. With regard to engagement with the workforce, during 2019, the Board did not utilise the particular methods set out in the Code. Rather, the Board engaged with, and considered the views of the workforce in its discussions and decision-making, through a variety of means such as:

- face-to-face meetings through the 'Out and Abouts' schedule of visits to branches and offices around the Republic of Ireland and the United Kingdom as further detailed on page 137;
- conversations with a number of employees whereby employees were invited to meet the Board to provide their direct personal views of, and experiences in, AIB as further detailed on page 137;
- taking account of the views of c. 800 employees across the Group who participated in a series of 'Culture Conversations' to help inform the Board in defining the Group's cultural ambition; and
- taking an in-depth look at the results of the 2019 colleague engagement surveys 'iConnect' and 'Pulse' which gave the Board first-hand insights into the views of employees.

The Board believes that the foregoing has been effective in ensuring that it had a good understanding of the views of the employees at different levels and locations throughout the Group and these views inform the Board as part of its decision-making. The Board will consider any enhancements required to these arrangements during 2020.

#### Other minor enhancements:

Enhanced formality to the performance reviews of senior management by the Nomination and Corporate Governance Committee on a regular basis.

Additional commentary in this Annual Financial Report on auditor independence and how their objectivity is safeguarded.



# Governance and oversight – Corporate Governance report

## Board Leadership and Company Purpose

### Role of the Board

The Group is headed by an effective Board which is collectively responsible for the long term, sustainable success of the Group, generating value for shareholders and contributing to wider society. The Board is supported by the Executive Committee, being the most senior management committee of the Group which is responsible for maintaining effective oversight of the Group consistent with Board-approved policy.

The Group maintains a clear division of responsibilities, including between the Chair, who is responsible for the overall leadership of the Board and for ensuring its effectiveness, and the CEO, who manages and leads the business. No one individual has unfettered powers of decision. Key roles and responsibilities and a formal schedule of matters specifically reserved for Board decision are clearly defined, documented and communicated to key stakeholders via the Group's website at <https://aib.ie/investorrelations/about-aib/corporate-governance>

The Board is responsible for corporate governance, encompassing leadership, direction and control of the Group. It assesses the basis on which the Group generates and preserves value over the long term and is accountable to shareholders for financial performance. The Board is also responsible for approving high-level policy and strategic direction in relation to the nature and scale of risk that the Group is prepared to assume in order to achieve its strategic objectives, and for maintaining an appropriate system of internal controls. The Board receives regular updates on the Group's risk profile through the Chief Risk Officer's monthly report, and relevant updates from the Chair of the Board Risk Committee. An overview of the Board Risk Committee's activities is detailed on pages 147 to 150.

The Board supports and strives to operate in accordance with the Group's purpose and values at all times. The Board regularly challenges Management as to whether the purpose, values and strategic direction of the Group align with its desired culture, or if they do not, whether there are options to mitigate negative stakeholder impacts.

While arrangements have been made by the Directors for the delegation of the management, organisation and administration of the Group's affairs, certain matters are reserved specifically for decision by the Board. The schedule of matters reserved for the Board is reviewed at least annually to ensure that it remains relevant, and was recently updated to reflect any enhancements required under evolving corporate governance requirements and industry best practice.

### Board Focus in 2019

Information on the focus of the Board during 2019 is outlined on page 182 of the AIB Group plc Annual Financial Report 2019.

## Conflicts of Interest

The Board approved Code of Conduct and Conflicts of Interest Policy sets out how actual, potential or perceived conflicts of interest are to be evaluated, reported and managed to ensure that Directors act at all times in the best interests of the Group and its stakeholders. Executive Directors, as employees of the Group, are also subject to the Group's Code of Conduct and Conflicts of Interests Policy for employees.

## Stakeholder Engagement

The five designated stakeholder groups in AIB are customers, employees, investors, society, and the Group's regulators. In order for the Group to meet its responsibilities to its stakeholders, it is acknowledged that the Board should ensure effective engagement with, and encourage participation from, these parties. In terms of our investors, since Allied Irish Banks, p.l.c. and AIB Group plc have common Directors and concurrent Board meetings, this ensures that the Board of Allied Irish Banks, p.l.c. is aware of shareholder issues and concerns, as they arise.

In terms of the Group's other stakeholders, engaging with them helps the Group to learn about the issues that are important to them and understand what they expect from the Group. In doing so, the Group can consider the best course of action for all stakeholders, evolve the Group's approach and, where a required course of action may negatively impact a stakeholder, the Group can strive to limit the impact as far as practicable.

The Group engages with stakeholders through various means such as face-to-face meetings including scheduled meetings and out of course meetings on specific topics, research, media engagement, the Group's in-house experts liaising directly with associated business, public and charitable groups and participation in expert fora and events.

## Division of Responsibilities

### Key Roles and Responsibilities

#### Chair

Mr Richard Pym leads the Board, setting its agenda, ensuring Directors receive adequate, accurate and timely information, facilitating the effective contribution of the Non-Executive Directors, ensuring the proper induction of new Directors, the on going training and development of all Directors, and reviewing the performance of individual Directors. Mr Pym was appointed as Chair of the Group in 2014. Mr Pym announced his intention to retire as Chair of the Group in October 2019 and retired on 6 March 2020. Mr Pym had no other external directorship commitments throughout 2019 and up to the date of his retirement. The Group is in the process of identifying the next Chair and an announcement will be made in due course. Mr Pym's biographical details are available on page 12.

#### Senior Independent Director

As Senior Independent Director ('SID'), Mr Tom Foley acts as a conduit for the views of shareholders and is available as an alternate point of contact to address any concerns or issues they feel have not been adequately dealt with through the usual channels of communication. The SID also leads the annual review of the Chair's performance and succession planning for the Chair's role. He attends meetings with major shareholders as required, to listen to their views in order to develop a balanced understanding of the issues of concern to them. Mr Foley was appointed to the role of Senior Independent Director on 12 October 2019, following Ms Catherine Woods' retirement, and his biographical details are available on page 12.

#### Deputy Chair

Mr Brendan McDonagh was appointed as Deputy Chair on 24 October 2019. In this role, Mr McDonagh steps in as acting Chair of the Board wherever necessary, and ensures continuity of the Chair role as required. He deputises for the Chair, supporting the Chair in representing and acting as a spokesperson for the Board. The Deputy Chair is available to the Directors for consultation and advice. Ms Catherine Woods held the position of Deputy Chair up to 12 October 2019 when she retired from the Group.

#### Independent Non-Executive Directors

As an integral component of the Board, Independent Non-Executive Directors represent a key layer of oversight of the activities of the Group. In their role, Independent Non-Executive Directors scrutinise the performance of management in meeting agreed objectives and monitor their reporting on performance. They bring an independent viewpoint to the deliberations of the Board that is objective and independent of the activities of the Management and of the Group. They constructively challenge and help develop proposals on strategy and other key matters. Biographical details for each of the Independent Non-Executive Directors are available on pages 12 and 13.

#### Chief Executive Officer (CEO)

Dr Colin Hunt manages the Group on a day-to-day basis and makes decisions on matters affecting the operation, performance and strategy of the Group's business. The Executive Committee assists and advises him in reaching decisions on the Group's strategy, governance and internal controls, performance and risk management. Dr Hunt was appointed CEO of the Group with effect from 8 March 2019. His biographical details are available on page 13.

Mr Bernard Byrne, the previous CEO, stepped down from his executive duties and from the Board on 8 March 2019 and resigned from the Company on 26 April 2019.

#### Executive Directors

Executive Directors have executive functions in the Group in addition to their Board duties. The role of Executive Directors, led by the CEO, is to propose strategies to the Board and, following challenging Board scrutiny, to execute the agreed strategies to the highest possible standards.

At 31 December 2019, the Board had two Executive Directors, the CEO, who is referenced above, and the Chief Operating Officer and Deputy CEO, Mr Tomás O'Midheach.

Mr Mark Bourke resigned as an Executive Director and Chief Financial Officer ('CFO') with effect from 1 March 2019.

#### Executive Committee

The Executive Committee is the most senior management committee of the Group and is accountable to the CEO. Subject to financial and risk limits set by the Board, and excluding those matters which are reserved specifically for the Board, the Executive Committee, under the stewardship of the CEO, has responsibility for the day-to-day management of the Group's operations. Biographical details of all Executive Committee members can be found on pages 14 and 15.

#### Board Committees

The Board is assisted in the discharge of its duties by a number of Board Committees, whose purpose is to consider, in greater depth than would be practicable at Board meetings, matters for which the Board retains responsibility. The composition of such Committees is formally reviewed on an annual basis however, as indicated throughout this Annual Financial Report this is, in fact, a continuous process and aligns to the Board's succession planning process. Each Committee operates under Terms of Reference approved by the Board and the Board Committee's Terms of Reference are available on the Group's website at <https://aib.ie/investorrelations/about-aib/corporate-governance>

## Governance and oversight – Corporate Governance report

The minutes of all meetings of Board Committees are circulated to all Directors for information and are formally noted by the Board. The Chairs of the Committees brief the Board on the activities of the Committee on a regular basis. Papers for all Board Committee meetings are also made available to all Directors, irrespective of membership. Access to minutes and papers is carefully considered and is restricted where a conflict of interest or confidentiality issue exists.

There is a Sustainable Business Advisory Committee in place, which is an advisory committee to the Board and constituted by AIB Group plc. It is comprised of Non-Executive Directors and members of senior management in order to support the execution of the Group's sustainability strategy. Its remit includes the development and safeguarding of the Group's 'social license to operate', such that the Group plays its part in helping its customers and society prosper as an integral component of the Group's business and operations. Further details on the Group's sustainability-related activities are available in the AIB Group Sustainability Report available at <https://aib.ie/sustainability>

Reports from the Board Audit Committee, the Board Risk Committee, the Nomination and Corporate Governance Committee and the Remuneration Committee are presented later in this Annual Financial Report.

### Group Company Secretary

The Directors have access to the advice and services of Ms Helen Dooley, the Group Company Secretary and Group General Counsel, who advises the Board on all governance matters, ensuring that Board procedures are followed and that the Group is in compliance with applicable rules and regulations. The Group Company Secretary facilitates information flows within and between the Board and its Committees and senior executive management. The Group Company Secretary communicates with shareholders as appropriate, and ensures that due regard is paid to their interests. Both the appointment and removal of the Group Company Secretary is a matter for the Board as a whole. The previous Group Company Secretary, Ms Sarah McLaughlin, resigned on 12 July 2019.

### Relationship with the Irish State

The Group has received significant support from the Irish State (the 'State') in the context of the financial crisis due to its systemic importance to the Irish financial system. Following a reduction in its shareholding during 2017, the State now holds 71.12% of the issued ordinary shares of AIB Group plc.

The relationship between the Group and the State is governed by a Relationship Framework. Within the Relationship Framework, with the exception of a number of important items requiring advance consultation with or approval by the State, the Board retains responsibility and authority for all of the operations and business of the Group in accordance with its legal and fiduciary duties and retains responsibility and authority for ensuring compliance with the regulatory and legal obligations of the Group.

In considering the matters reserved for the Board, it should be noted that certain of those matters require advance consultation with, or consent from, the Minister for Finance. The conditions under which such prior consultation or approvals are required are outlined in the Relationship Framework which is available on the Group's website at <https://aib.ie/investorrelations/about-aib/relationship-with-irish-state>

### Board Meetings

In 2019, 12 scheduled meetings of the Board and 5 additional out of course meetings were held. The Chair and the Chairs of each Committee ensure Board and Committee meetings are structured to facilitate open discussion, constructive challenge and debate. The Board receives a comprehensive update from the Chief Executive Officer, Chief Financial Officer, Chief Risk Officer and Chief Operating Officer each month. The remainder of the agenda is built from the indicative work programme which includes strategic items, any activities out of the ordinary course of business, requested in depth reviews and scheduled updates on key projects. There is a set escalation process in place through Executive and Board Committees which ensure the Board receives the necessary information at the appropriate time to enable the right decisions to be taken. The Chair leads the agenda setting process, supported by the CEO and Group Company Secretary.

In the rare event of a Director being unable to attend a meeting, the Chair of the relevant meeting discusses the matters proposed with the Director concerned in advance of the meeting whenever possible, to determine their support and feedback on the matters proposed. The Chair represents those views on behalf of the Director at the meeting. The attendance of Directors at meetings of the Board and Board Committees is detailed on page 137.

In its work, the Board is supported by its Committees which make recommendations, where appropriate, on matters delegated to them under their respective Terms of Reference. Each Committee Chair provides an update to the Board on matters discussed at the preceding Committee meeting and an annual report is provided from each Committee to the Board to ensure appropriate oversight.

A full overview of preparation for Board meetings, how they operate and follow on actions is available in the AIB Group plc Annual Financial Report 2019 at pages 185 to 187.

The Board meetings of the holding company and Allied Irish Banks, p.l.c. are coterminous. Attendance at the Board meetings of the Company is outlined below. Attendance at Board Committees is reported in the respective Committee reports which appear later in this report.

Directors	Board (scheduled)		Board (out of course)	
	Eligible to attend	Attended	Eligible to attend	Attended
<i>Those in office at 31 December 2019</i>				
Richard Pym	12	12	5	5
Tom Foley	12	12	5	5
Basil Geoghegan	4	4	0	0
Colin Hunt	9	9	4	4
Carolan Lennon	12	11	5	2
Elaine MacLean	4	4	0	0
Brendan McDonagh	12	12	5	5
Helen Normoyle	12	11	5	4
Ann O'Brien	8	8	4	4
Tomás O'Midheach	9	9	4	3
Sandy Kinney Pritchard	9	8	4	3
Raj Singh	8	7	4	2
<i>Former Directors</i>				
Simon Ball	4	3	1	1
Mark Bourke	3	2	1	0
Bernard Byrne	3	3	1	1
Peter Hagan	9	9	5	4
Jim O'Hara	9	7	5	4
Catherine Woods	9	9	5	5

During 2019, the Non-Executive Directors also met on a number of occasions in the absence of the Executive Directors.

The composition of the Board of AIB Group plc and Allied Irish Banks, p.l.c. is the same. Throughout 2019, a number of the Non-Executive Directors were also Non-Executive Directors of the Group's other material regulated subsidiary companies, namely AIB Group (UK) p.l.c., AIB Mortgage Bank, EBS d.a.c. and EBS Mortgage Finance. This facilitates oversight of subsidiary activities.

## Outside of the Group's Board Meetings

Attendance at Board and Board Committee meetings is only one part of the role of a Non-Executive Director. In addition to such meetings and other scheduled activities such as the Board Continuous Education Programme, Non-Executive Directors undertake a full programme of activities. Importantly, these activities include regular meetings with senior management, employees and the Regulator to increase their understanding of the business and the regulatory environment in which the Group operates.

In 2019, the Board wanted to meet employees in less formal settings. To facilitate more informal meetings, members of the Board accompanied Executive Committee members on 'Out and Abouts' with visits to various sites, meeting with employees informally, learning about their work, their views on the Group, and ways in which the Board and Executive Committee could help to enable the teams to fulfil their purpose in more simple and efficient ways. Following these sessions, Board members relayed their experiences to the Board as a whole commenting on a variety of matters including the culture and behaviours being displayed across the business and any feedback received from employees. Further information on the professional development and continuous education programme undertaken by our Board is outlined on page 187 of the AIB Group plc Annual Financial Report 2019.

## Access to Advice

There is a procedure in place to enable the Directors to take independent professional advice, at the Group's expense. The Group holds insurance cover to protect Directors and Officers against liability arising from legal actions brought against them in the course of their duties.

# Governance and oversight – Corporate Governance report

## Composition, Succession and Evaluation

### Board Composition

At 31 December 2019, the Board comprised the Chair who was independent on appointment, nine independent Non-Executive Directors and two Executive Directors. The names of the Directors, with brief biographical notes, are shown on pages 12 and 13 and further details on independence considerations are set out on page 139.

The Board deems the appropriate number of Directors to meet the requirements of the business to be between 10 and 14 but acknowledges that this number may go beyond 14 in the short term to accommodate succession planning activities and to ensure the timely induction and development of new Directors.

There was a significant amount of change to the Board in 2019 as illustrated below.

Appointments during 2019	Board and Committee Chair Role	When
Dr Colin Hunt	Chief Executive Officer	March 2019
Mr Tomás O'Midheach	Chief Operating Officer and Deputy Chief Executive Officer	March 2019
Ms Sandy Kinney Pritchard	Non-Executive Director Chair of Board Audit Committee	March 2019 April 2019
Ms Ann O'Brien	Non-Executive Director	April 2019
Mr Raj Singh	Non-Executive Director	April 2019
Mr Basil Geoghegan	Non-Executive Director	September 2019
Ms Elaine MacLean	Non-Executive Director and Chair of Remuneration Committee	September 2019
Mr Brendan McDonagh*	Chair of Board Risk Committee Deputy Chair	September 2019 October 2019
Mr Tom Foley*	Senior Independent Non-Executive Director	October 2019

Resignations during 2019	Board and Committee Chair Role	When
Mr Mark Bourke	Executive Director	March 2019
Mr Bernard Byrne	Chief Executive Officer	March 2019
Mr Simon Ball	Non-Executive Director	April 2019
Mr Peter Hagan	Non-Executive Director and Chair of Board Risk Committee	July 2019
Mr Jim O'Hara	Non-Executive Director and Chair of Remuneration Committee	October 2019
Ms Catherine Woods	Senior Independent Non-Executive Director, Deputy Chair and Chair of Board Audit Committee	October 2019

\*Existing Board members who assumed a new role.

### Board Appointments

The review of the appropriateness of the composition of the Board and Board Committees is a continuous process, and recommendations are made based on merit and objective criteria, having regard to the collective skills, experience, independence and knowledge of the Board along with its diversity requirements.

In addressing appointments to the Board, a role profile for proposed new directors is prepared by the Group Company Secretary on the basis of the criteria laid down by the Nomination and Corporate Governance Committee, taking into account the existing skills and expertise of the Board and the anticipated time commitment required. The services of experienced third party professional search firms are retained for Non-Executive Director appointments where required and deemed necessary by the Nomination and Corporate Governance Committee. In all recruitment processes, the Group aims to ensure a formal, rigorous and, acknowledging the need for confidentiality, transparent process.

Prior to recommendations for appointment of a given candidate, a comprehensive due diligence process is undertaken, which includes the candidate's self-certification of probity and financial soundness, external references and external checks. The due diligence process facilitates the Nomination and Corporate Governance Committee in satisfying itself as to the candidate's independence, fitness and probity, and capacity to devote sufficient time to the role. A final recommendation is made to the Board by the Nomination and Corporate Governance Committee.

The relationship framework specified by the Minister for Finance (the 'Minister'), which governs the relationship between AIB and the Minister, on behalf of the Irish State as shareholder of the parent, AIB Group plc, requires the Board to consult with the Minister before appointing, reappointing or removing the Chair or Chief Executive Officer and in respect of any other proposed Board appointments. A Board-approved Policy for the Assessment of the Suitability of Members of the Board, which outlines the Board appointment process, is in place, and is in accordance with applicable joint guidelines issued by the European Securities and Markets Authority and European Banking Authority.



### Terms of appointment and time commitment

Non-Executive Directors are generally appointed for a three year term, with the possibility of renewal for a further three years on the recommendation of the Nomination and Corporate Governance Committee. Any additional term beyond six years will be subject to annual review and approval by the Board.

Following appointment, in accordance with the requirements of the Company's Constitution, Directors are required to retire at the next Annual General Meeting ('AGM'). Directors may go forward for reappointment, and are subsequently required to make themselves available for reappointment at intervals of not more than three years. All directors retired from office at the AGM held in 2019 and offered themselves for re-appointment with the exception of Mr Simon Ball.

Letters of appointment, as well as dealing with terms of appointment and appointees' responsibilities, stipulate that a specific time commitment is required from Directors. Copies of Directors' letters of appointment are available to shareholders for inspection at the AGM and at the Registered Office during business hours on request from the Group Company Secretary.

Non-Executive Directors are required to devote such time as is necessary for the effective discharge of their duties. The estimated minimum time commitment set out in the terms of appointment is 30 to 60 days per annum including attendance at Committee meetings.

Before being appointed, Directors disclose details of their other significant commitments along with a broad indication of the time absorbed by such commitments. Before accepting any additional external commitments, including other directorships that might impact on the time available to devote to their role, the agreement of the Chair and the Group Company Secretary, and in certain cases the Board as a whole and/or the Central Bank of Ireland, must be sought.

### Balance and Independence

The Board has determined that all of the Non-Executive Directors in office at 31 December 2019, namely Mr Tom Foley, Mr Basil Geoghegan, Ms Sandy Kinney Pritchard, Ms Carolan Lennon, Ms Elaine MacLean, Mr Brendan McDonagh, Ms Helen Normoyle, Ms Ann O'Brien and Mr Raj Singh are independent in character and judgement and free from any business or other relationships with the Company or the Group which could affect their judgement.

In determining independence, the Board had particular regard to the fact that Ms O'Brien and Mr Singh were appointed following their nomination by the Minister for Finance in Ireland, who controls c. 71% of the parent company issued share capital. In determining that they should properly be considered to be independent, the Board gave due regard to the following matters: the nature and history of the shareholding and the alignment of the Irish State's interests with other shareholders, the nature of the individuals nominated and the process followed in identifying them for nomination, their performance and nature of their contribution to the business of and matters discussed at the Board and the Relationship Framework with

the Irish State. The Board is satisfied that in carrying out of their duties as Directors, Ms O'Brien and Mr Singh are able to exercise independent and objective judgement without external influence.

Responsibility has been delegated by the Board to the Nomination and Corporate Governance Committee for ensuring an appropriate balance of experience, skills and independence on the Board. Non-Executive Directors are appointed so as to provide strong and effective leadership and appropriate challenge to executive management.

Mr Richard Pym was determined as independent on appointment as required under the UK Corporate Governance Code 2018.

The independence of each Director is considered by the Nomination and Corporate Governance Committee prior to appointment and reviewed annually thereafter.

### Diversity

Employee diversity and inclusion in the Group is addressed through policy, practices and values which recognise that a productive workforce comprises of different work styles, cultures, generations, genders and ethnic backgrounds. The Group opposes all forms of unlawful or unfair discrimination. The efficacy of related policy and practices and the embedding of the Group's values is overseen by the Board.

The Board recognises and embraces the benefits of diversity among its own members, including the diversity of skills, experience, background, gender, ethnicity and other qualities, and is committed to achieving the most appropriate blend and balance of diversity possible over time.

Whilst the Board recognises that diversity is wider than gender, in order to achieve its objective to build a diverse Board, it has set measurable targets and objectives around the under-represented gender in its Board Diversity Policy.

The original Board Diversity Policy for AIB Group was introduced in 2015 with an initial target to ensure the percentage of females on the Board reached or exceeded 25 per cent by the end of 2016. This target was met in October 2016. On review of the Board Diversity Policy in July 2019, the Board set a new target to achieve 30 per cent female representation by the end of 2020 and thereafter, to take opportunities to increase the number of female directors over time, where that is consistent with other skills and diversity requirements.

At 31 December 2019, the percentage of females on the Board stood at 41 per cent and the Board is confident it will continue to exceed its target in 2020.

In terms of implementation of the Board Diversity Policy, the Nomination and Corporate Governance Committee (the 'Committee') reviews and assesses the Group Board composition and has responsibility for leading the process for identifying and nominating, for approval by the AIB Group Board, candidates for appointment as directors. In reviewing

## Governance and oversight – Corporate Governance report

AIB Group Board composition, balance and appointments, the Committee considers candidates on merit against objective criteria and with due regard for the benefits of diversity, in order to maintain an appropriate range and balance of skills, experience and background on the Board. Where external search firms are engaged to assist in a candidate search, they will be requested to aim for a fair representation of both genders to be included in the initial list of potential candidates so that the Committee has a balanced list from which to select candidates for interview.

The Board Diversity Policy and monitoring of performance relative to targets set out therein is a matter for the Committee, which discusses progress against agreed targets. A copy of the Board Diversity Policy is available on the Group's website at <https://aib.ie/investorrelations/about-aib/corporate-governance>

The Board Sustainable Business Advisory Committee is tasked with considering and advising on the Group's policies relating to employee diversity in the Group generally.

### Board Effectiveness

The Board conducts an annual evaluation of its effectiveness, and is required to have an external evaluation conducted once every three years. Having conducted a successful external evaluation in 2017, which was facilitated by Lintstock and reported on in the Annual Financial Report 2017, an internal evaluation was carried out in 2018 and again, in 2019.

The Chair of the Board leads the annual review of the Board's effectiveness and that of its Committees and individual Directors with the support of the Nomination and Corporate Governance Committee, which he also chairs.

The objective of these evaluations is to review the Board's composition, expertise, diversity and how effectively members work together to achieve objectives. It also reviews past performance with the aim of identifying any opportunities for improvement, determining whether the Board and its Committees are as a whole effective in discharging their responsibilities and, in the case of individual Directors, to determine whether each Director continues to contribute effectively and to demonstrate commitment to the role.

A full overview of the 2019 internal evaluation and its results, which were positive, are outlined in the AIB Group plc Annual Financial Report 2019 on pages 190 to 192.

### Audit, Risk and Internal Control

The Board has delegated responsibility for the consideration and approval of certain items pertaining to audit, risk and internal control to the Board Audit Committee and Board Risk Committee. Where required, topics will be referred onward to the Board as a whole for further discussion or approval. Information on the activities of the Board Audit Committee and Board Risk Committee in 2019 can be found in the reports of these Committees, which form part of this Governance and oversight section of the Report.

### Remuneration

The Board has delegated responsibility for the consideration and approval of the remuneration arrangements of the Chair, Executive Directors, Executive Committee members, the Group Company Secretary and certain other senior executives to the Remuneration Committee. The Board as a whole, with the Non-Executive Directors abstaining, considers the fees paid to Non-Executive Directors. Information on the activities of the Remuneration Committee in 2019 can be found in the Remuneration report, which forms part of this Governance and oversight section of the Report.



## Governance and oversight – Report of the Board Audit Committee



**Letter from Sandy Kinney Pritchard,  
Chair of the Board Audit Committee**

Dear Shareholder,

On behalf of the Board Audit Committee ('the Committee'), I am pleased to deliver my first report to you on the Committee's activities during the financial year ended 31 December 2019.

2019 was a year of significant change for the Committee. Following my appointment to the Board in March 2019, I was appointed Committee Chair in April 2019, taking the mantle from Ms Catherine Woods following her eight year tenure as Chair. I would like to take this opportunity to acknowledge the positive contributions of Ms Catherine Woods, Mr Peter Hagan and Mr Jim O'Hara who stepped down from the Committee this year. In September, we were delighted to welcome Mr Basil Geoghegan to the Committee. Basil's considerable corporate and non-executive experience is a valuable addition to the Committee.

The Group Head of Internal Audit resigned from the Group in April 2019, at which time an interim appointment to the role was approved. Over the course of the year, a robust selection process was conducted by the Committee to appoint a successor to this role. I am pleased to note that we have selected a strong internal candidate who is currently progressing through the regulatory approval process. During this period of substantial change, the Committee continuously assessed the performance and independence of the Internal Audit function, and the Committee is satisfied that all appropriate structures remained in place throughout the year.

The Committee is tasked with ensuring that the Group operates a strong control environment and acts independently of Management so that the interests of shareholders and other stakeholders are appropriately protected in relation to internal control and financial reporting.

With regard to the internal control environment, the Committee continued to monitor the effectiveness of the three lines of defence model across the Group, with a primary focus on activity overseen by the third line of defence. To this end, the Committee received regular reports from the Group Internal Audit function regarding control issues identified through the execution of the internal audit plan, as well as Management's response to those issues. Audit engagements were rated based on the strength of both the control environment in operation, and Management's awareness of the risks facing their business areas, and the controls in place to mitigate those risks. The 2020 Audit Plan was subject to robust review and challenge on a number of occasions by the Committee in order to ensure the appropriate coverage and focus on the risk profile of the Group. The Committee also considered reports and presentations from the External Auditor, Chief Financial Officer and the Risk function on the effectiveness of the control environment.

In light of a sustained focus on the enhancement of the three lines of defence model, the Committee continued to assess control issues against a number of "Key Control Enhancement Themes", each owned by an accountable Executive Committee Member. In 2019, the themes included Key Person Succession, Oversight of Subsidiaries, IT Governance, Third Party Management, Credit and Compliance Risk Management including Anti Money Laundering.

The Committee has responsibility for ensuring that appropriate arrangements are in place by which employees can, in confidence, raise concerns regarding possible improprieties in matters of financial reporting or other matters. We received updates from Management regarding the Group's whistleblowing or "Speak Up" governance arrangements in place. A deep dive review of whistleblowing governance and support structures was undertaken in 2019, with a number of enhancements proposed for implementation in 2020. The Committee will monitor the progress of the delivery of those enhancements, and will continue to ensure that appropriate support and arrangements are in place for staff in this regard throughout the coming year.

A primary role of the Committee is to consider the significant matters relating to the annual and interim accounts. Key accounting judgements are subject to in depth discussion and challenge with Management and the External Auditor in advance of recommending to the Board. This ensures that all financial reports, including the annual report and accounts, taken as a whole, are considered to be a fair, balanced and understandable assessment of the Group's financial position, and provide the necessary information for shareholders to assess the Company's performance, risks, business model and strategy.

## Governance and oversight – Report of the Board Audit Committee

The key matters of judgement considered by the Committee in relation to the 2019 financial statements, and how they were addressed, are set out below:

### Impairment of financial assets

On 1 January 2018, the Group transitioned to the financial instruments accounting standard IFRS 9. This accounting standard requires losses to be reflected on an expected credit loss ("ECL") basis. Expected credit losses are required to incorporate forward looking information, reflecting Management's view of potential future economic environments. The complexity involved required Management to develop new methodologies involving the use of subjective judgements as well as significant changes to systems, processes and controls.

The key judgements include:

- Determining the criteria for a significant increase in credit risk relative to origination and for being classified as credit impaired;
- Developing the appropriate models, probability of default (PD) and loss given default (LGD) assumptions for measuring ECL;
- Determining the life of a financial instrument and therefore, the period over which to measure ECL;
- Key assumptions, including collateral valuation and cash flow timings, used in discounted cash-flows ('DCF's') of individually assessed loans. DCFs are the most significant input to the ECL calculation for non-retail Stage 3 loans;
- Post model adjustments determined by Management for certain portfolios; and
- Establishing the number and relative weightings for forward looking macroeconomic scenarios for ECL.

The Committee obtained regular and detailed reports and presentations from Management throughout 2019 on the ECL outcomes and the process for updating the key assumptions noted above. The Committee particularly focused on changes to models and the criteria for determining a significant increase in credit risk, as well as the full embedding of IFRS 9 processes and controls in 2019. The Committee also considered the reports of independent assurance processes within the Group as well as reports from Internal Audit. In relation to forward looking macroeconomic scenarios, the Committee considered and challenged the process used by Management to determine the assumptions and weightings, including the potential impact of Brexit and a wider global economic slowdown. The Committee has also reviewed the sensitivities and disclosures in the Risk management section of this report and is satisfied that these are balanced and fair. Based on the work performed, the Committee concurred that the judgements and assumptions used in determining the ECL provision at 31 December 2019 were appropriate.

### Deferred taxation

The Group has recognised deferred tax assets for unutilised tax losses totalling € 2,771 million. It is assessed that it will take in excess of 20 years for the deferred tax asset to be utilised. The assessment of the conditions for the recognition of a deferred tax asset is a critical judgement particularly given the inherent uncertainties associated with projecting profitability over a long time period.

In assessing the recognition of the deferred tax assets, the Committee has considered the Group's financial plan and the growth assumptions and profitability levels underpinning the plan. The Committee noted that reduced profitability forecasts in the plan has resulted in the period of utilisation of the deferred tax asset to increase. As a result, the Committee reassessed the range of positive and negative evidence prepared by Management and the inherent uncertainties in any long term assumptions and projections. Based on this evidence, the Committee agreed that the recognition basis for the deferred tax asset remains appropriate and that the assumptions used by Management in assessing the recognition of deferred tax assets are reasonable.

### Retirement benefit obligations

There is a high degree of estimation and judgement in the calculation of retirement benefit liabilities. These liabilities are highly sensitive to changes in the underlying actuarial assumptions including the discount rate, pension in payment increases and inflation rates.

In assessing the reasonableness of defined benefit obligation assumptions, the Committee has reviewed reports by Management setting out the processes for deriving the key assumptions and how these assumptions are benchmarked to external market data. The Committee has also reviewed assessments by independent actuaries who have provided an expert opinion to Management. Based on the work performed, the Committee agreed that the assumptions supporting the retirement benefit liabilities are reasonable.

### Provisions for liabilities and commitments

The measurement of provisions, including those for customer redress and related matters, is highly judgemental. Back in 2017, following review and analysis of the parameters of the Central Bank of Ireland's Tracker Mortgage Examination framework, the Group concluded that a cohort of customers who were never on a tracker rate would be paid compensation. However, in January 2020, the Group received a preliminary Financial Services and Pensions Ombudsman ("FSPO") decision which upheld a claim by an impacted customer within this cohort and awarded further redress. The Group considered this preliminary decision and recorded a provision of € 265 million based on an initial assessment of the likelihood that additional redress may be due to all customers in this cohort. The Group recognises that there is a range of possible outcomes and has created this provision, which was subject to review and approval by the Board. This represents Management's best estimate of loss taking into account the available evidence and assessment of the potential outcomes in finalising this matter with the relevant stakeholders. The Committee has reviewed the position and the process for estimating the provision. Based on its assessment, the Committee has concluded that this provision is reasonable taking into account the inherent uncertainties in the calculation and the judgemental nature of key assumptions, particularly relating to the identification of impacted customers and related redress costs. The Committee has also reviewed the disclosure set out on pages 223 and 273 of this report.

Further details on the Committee's responsibilities, membership and the record of attendance at meetings during 2019 are outlined in the full report of the Committee.

I am honoured to take on the responsibility of the role of Chair of the Board Audit Committee and appreciate the considerable support afforded to me in my transition into the role from my fellow Members, both past and current. I would like to extend my heartfelt thanks to Catherine Woods, my predecessor, who laid the strong foundations for the effective and robust manner in which the Committee discharges its duties.



Sandy Kinney Pritchard,  
Committee Chair

## Governance and oversight – Report of the Board Audit Committee

### Report of the Board Audit Committee

#### Membership and meetings

In 2019, the composition of the Committee changed significantly, with the resignation of three committee members including the Committee Chair. Succession planning throughout 2018 and 2019 resulted in the appointment of two new Directors to the Committee, including Ms Sandy Kinney Pritchard as Committee Chair. The Committee, as at 31 December 2019, comprised four Non-Executive Directors, all deemed to be independent, and who the Board determined have the collective skills, competence and relevant experience to enable the Committee to discharge its responsibilities. To ensure co-ordination of the work of the Board Risk Committee with the risk related considerations of the Board Audit Committee, three Members of the Committee are also members of the Board Risk Committee. This common membership provides effective oversight of relevant risk and finance issues. Details of each of the Members are outlined on pages 12 and 13.

The Committee met on 13 occasions during 2019, ten of which were scheduled, and three of which were out of course meetings. In addition to the regular schedule of meetings, the Committee met jointly on one occasion with the Board Risk Committee to discuss a matter relevant to the remit of both committees. The Members held an additional deep dive meeting with the Interim Group Head of Internal Audit and members of the senior Audit Management team to discuss the 2020 Group Internal Audit plan. Scheduled meetings were attended by the Chief Financial Officer, the Chief Risk Officer, the Interim Group Head of Internal Audit and the Lead Audit Partner from the External Auditor, Deloitte. Other senior Executives also attended by invitation, where appropriate.

In the course of the year, the Committee also met with the Chief Financial Officer, the Interim Group Head of Internal Audit, the Chief Risk Officer and twice with the External Auditor in the absence of Management. The Chair and Members of the Committee, together with their attendance at meetings, are set out below.

Current Committee members are shown below. Members who retired during the year are shaded.

Member attendance during 2019*:		
	Eligible to attend	Attended
Sandy Kinney Pritchard	9	8
Tom Foley	13	13
Basil Geoghegan	4	4
Brendan McDonagh	13	11
Catherine Woods	10	9
Peter Hagan	9	8
Jim O'Hara	10	7

\*As indicated in the Report, there were a number of membership changes throughout the year which, in turn, led to differences in the number of Committee meetings individual directors were eligible to attend.

To ensure ongoing awareness of the work of the Committee by all Directors, the Committee Chair provided an update to the Board following each meeting on the key items discussed and considered by the Committee.

#### Committee purpose

A full overview of the responsibilities of the Committee is set out in its Terms of Reference. The Committee is appointed by the Board to assist them in fulfilling its independent oversight responsibilities in relation to:

- the quality and integrity of the Group's accounting policies, financial and narrative reports, and disclosure practises;
- the effectiveness of the Group's internal control, risk management and financial reporting systems;
- the adequacy of arrangements by which staff may, in confidence, raise concerns regarding possible improprieties in matters of financial reporting or other matters;
- the independence and performance of the Internal and External Auditors.

The Committee's Terms of Reference can be found on the Group's website at: <https://aib.ie/investorrelations/about-aib/corporate-governance>

## Matters considered by the Committee

The following, while not intended to be exhaustive, is a summary of key items considered, reviewed and/or approved or recommended by the Committee during the year:

Area of focus	Role of the Committee
Financial and Narrative Reporting	<ul style="list-style-type: none"> <li>– Recommended to Board the approval of the Annual and Interim Financial Report.</li> <li>– Reviewed and recommended as appropriate significant financial reporting judgements and accounting assumptions made by Management.</li> <li>– Reviewed and approved, as appropriate, new accounting policies and changes to existing policies prior to implementation, including those supporting the application of IFRS 16 <i>Leases</i>.</li> <li>– Considered the minutes of the Group Disclosure Committee in advance of recommending the financial statements to the Board.</li> </ul>
Internal Control	<ul style="list-style-type: none"> <li>– Received reports from Management regarding the operation and effectiveness of the system of controls over financial reporting. This includes Managements assessment of IT controls and the mitigation of IT risks, including conclusions from reviews by Internal and External audit.</li> <li>– Received reports from Management regarding key internal controls in respect of fraud prevention and detection.</li> <li>– Approved Directors' statements concerning internal controls to be included in the Annual Financial Report.</li> <li>– Reviewed the minutes of the subsidiary audit committees of AIB Group (UK) p.l.c., EBS d.a.c. and AIB Mortgage Bank.</li> </ul>
Code of Conduct and "Speak Up" Policy	<ul style="list-style-type: none"> <li>– Received reports on the operation of the Group Code of Conduct and Conflicts of Interest Policy across the Group.</li> <li>– Received reports regarding the operation of the "speak up" policy and all other whistleblowing options available in the Group.</li> <li>– Considered proposed enhancements to the governance structures in place to support the Group's "speak up" arrangements.</li> </ul>
Internal Auditor	<ul style="list-style-type: none"> <li>– Considered the findings of internal audit reports and special investigation reports, and Management's response to actions outlined therein.</li> <li>– Monitored progress against the agreed 2019 Group Internal Audit Plan, and progress against issues raised.</li> <li>– Considered the annual and half year audit opinion in relation to the overall control environment.</li> <li>– Approved the Annual Internal Audit Plan for 2020.</li> <li>– Approved the Group Internal Audit Charter.</li> <li>– Approved the approach to compliance with Article 191 of the Capital Requirements Regulation, including the output of the Annual General Risk Assessment relating to Internal Models.</li> </ul>
External Auditor	<ul style="list-style-type: none"> <li>– Reviewed the scope of the statutory external audit, as well as the findings, conclusions and recommendations of the External Auditor.</li> <li>– Reviewed and made recommendations to the Board regarding the Audit Representation Letter.</li> <li>– Reviewed the annual report from Management regarding the employment of former employees of the External Auditor across the Group.</li> <li>– Reviewed the level of non-audit fees paid to the External Auditor.</li> <li>– Approved the fees paid to the External Auditor.</li> </ul>

## Governance and oversight – Report of the Board Audit Committee

### Internal Audit

The Committee provided assurance to the Board regarding the independence and performance of the Group Internal Audit function. It also considered and approved the annual audit plan with reference to the material risks of the business and the adequacy of resources allocated to the function. Throughout the year, the Chair of the Committee met with Group Internal Audit Management between scheduled meetings of the Committee to discuss material issues arising as well as to plan forthcoming agendas and the focus of upcoming Committee meetings. The Committee also met with the Interim Group Head of Internal Audit in private session during 2019, in the absence of Management. The Group Head of Internal Audit has unrestricted access to the Chair of the Board Audit Committee.

The Committee is responsible for making recommendations in relation to the Group Head of Internal Audit, including their appointment, replacement and remuneration, in conjunction with the Remuneration Committee, and confirming the Group Head of Internal Audit's independence. To this end, following the resignation of the Group Head of Internal Audit, the Committee conducted a selection process to identify an appropriate successor to that role. Following a robust and formal selection process, an internal candidate was selected as the successful candidate, and approved for the role by the Committee. The Nomination and Corporate Governance Committee further endorsed that appointment, subject to the required regulatory approvals.

### External Audit

Following a tender process in 2013, Deloitte were appointed as the Group's Auditor. Mr John McCarroll was appointed lead Audit Partner in March 2018 and has continued in that role throughout 2019. In line with the relevant EU Directive requirements, and strong corporate governance practices, the next tendering process for a new Group auditor will be no later than 2023.

The Committee provided oversight in relation to the Auditor's effectiveness and relationship with the Group including agreeing the Auditor's terms of engagement, remuneration and monitoring the independence and objectivity of the Auditor. To help ensure the objectivity and independence of the Auditor, the Committee has established a policy on the engagement of the Auditor to supply non-audit services, which outlines the quantum of non-audit fees for which the use of the Auditor is pre-approved. It also provides guidance regarding which non-audit services require specific approval from the Committee before they are contracted and those from which the Auditor is excluded. Further details on the approach can be found on the Group's website at: <https://aib.ie/investorrelations/about-aib/corporate-governance>

In addition, the Committee provided oversight in monitoring the effectiveness of the policy for the employment of individuals previously employed by the Auditor. The Committee received an update on the application of that policy, including the number of former employees of the external auditor currently employed in senior management positions in the Group, and assisted the Committee in assessing the Auditor's independence and objectivity in respect of the audit. The policy for the employment of individuals previously employed by the Auditor was established in 2016 in accordance with the EU Audit Regulations 537/2014 and Directive 2014/56/EU, which was transposed into Irish law on 25 July 2018.

The Committee considered the detailed audit plan in respect of the annual and interim financial statements and the Auditor's findings, conclusions and recommendations arising from the half-yearly review and annual audit. The Committee satisfied itself with regard to the Auditor's effectiveness, independence and objectivity through a number of mechanisms throughout the year. These included consideration of the work undertaken, confidential discussions with the Auditor and feedback received from Management.

The Committee recommends that Deloitte should be reappointed as the Auditors at the Annual General Meeting on 29 April 2020. This recommendation is based on the considerations set out above in addition to the Committee's determination of the Auditor's effectiveness, independence and objectivity.

### Performance evaluation

An internal performance evaluation of the Board was conducted in 2019, as noted on page 140; this included a review of the Committee. The overall results of that review were positive and concluded that the Committee continued to operate in an efficient manner. Minor enhancements have been agreed by the Committee and will be tracked for conclusion in 2020.



## Governance and oversight – Report of the Board Risk Committee



### Letter from Brendan McDonagh, Chair of the Board Risk Committee

Dear Shareholder,

On behalf of the Board Risk Committee ('the Committee'), I am pleased to deliver my first report to you on the Committee's activities throughout the financial year ended 31 December 2019.

The significant changes on the Group Board which have been outlined to you within the Corporate Governance report of this Annual Financial Report were mirrored at the Committee level. Following a four year tenure as Committee Chair, and seven years as Director, Mr Peter Hagan retired in September. Peter strongly steered the Committee through a period where its mandate continued to grow, with enhanced focus on the material risks facing the Group. In addition, 2019 also saw Ms Catherine Woods and Mr Simon Ball retire from the Group. I would like to take this opportunity to thank them all for their considerable contribution to the Committee.

We welcomed Ms Sandy Kinney Pritchard, Mr Raj Singh and Mr Basil Geoghegan to the Committee in 2019, bringing with them substantial corporate understanding and practical risk management experience. I look forward to their continued support in the coming year.

Throughout the year, the Committee continued to discharge its roles and responsibilities, with detailed consideration given to a wide range of both existing and emerging risks facing the Group, whilst remaining cognisant of uncertainties within the macroeconomic environment. To that end, the Committee received regular reports from the Chief Risk Officer on the foremost risks facing the Group, which focused on the material risks, as well as a number of key matters, including the external environment, the Group's capacity for keeping pace with a challenging regulatory change agenda, a focus on conduct risk considerations, overall regulatory compliance and operational risk.

Credit risk management was at the forefront of considerations of the Committee throughout the year, particularly in light of the possibility of a disorderly UK exit from the European Union. The Credit Risk profile was reported to the Committee at each of its meetings, with a focus on specific risk areas at appropriate

junctures throughout the year. For instance, in response to political uncertainty surrounding Brexit, a number of changes to the Group Risk Appetite Statement ("RAS") were proposed via a standalone Brexit RAS, with a view to ensuring enhanced monitoring and oversight of new lending, credit quality and portfolio composition metrics. A full analysis of credit risk early warning indicators on a sectoral basis was also undertaken, in order to assess any evidence of weakness in specific sectors in advance of Brexit. The Committee also obtained detailed analysis from first and second line management regarding the composition of specific loan portfolios in both the eurozone and United States markets, in order to better understand overall portfolio quality and composition, as well as the key risks and related management controls underpinning the effective day-to-day management of those portfolios.

The Group RAS formulation is an iterative process for the Committee each year, whereby Management assesses the risk profile of the Group, the macroeconomic environment, and the overall position of the Group in an economic context. Following that, the RAS is proposed to the Committee. After a number of robust review and challenge sessions, the Committee recommended the 2020 Risk Appetite Statement to the Board for approval.

This year, the Committee was also pleased to observe the continued embedding and enhancement of the three lines of defence model across the Group. Clear examples of strong risk review and oversight of key strategic matters by the second line of defence were evidenced throughout the year.

As was the case in 2018, the ongoing development of the Group's modelling capabilities and key deliverables was an area of sustained focus for both the Committee and the Board, including the output of stress testing and economic assumptions. A key focus of the Committee was on Internal Ratings Based ("IRB") modelling capabilities, and the processes, infrastructure and governance in place to support the delivery and use of those models. Engagement with the Joint Supervisory Team ("JST") will continue throughout 2020 regarding the Group's IRB implementation plan.

The Committee also received regular reports regarding the Group's compliance with relevant Anti-Money Laundering and Counter Terrorist Financing regulation, as well as compliance with all relevant sanctions regimes.

Other areas of focus for the Committee during 2019 included:

- Review of the output of inspections from the JST and other regulatory bodies, with any Risk Mitigation Programme ("RMP") action points subject to review and approval by the Committee. The Committee also maintained oversight of open RMP actions on an ongoing basis throughout the year;
- Consideration of the evolving risk themes of cyber risk and climate risk, and the actions underway to address same;
- Progress against the implementation of Payment Services Directive 2 regulatory requirements, with a focus on the rollout of strong customer authentication to impacted customers;
- Oversight and approval of risk frameworks and policies, in line with the Group risk policy architecture;



## Governance and oversight – Report of the Board Risk Committee

- The capital and liquidity position of the Group, with particular reference to the contingent elements of the Internal Capital Adequacy Assessment Process (“ICAAP”) and Internal Liquidity Adequacy Assessment Process (“ILAAP”);
- Ongoing monitoring of the achievement of the Risk Function Plan, Operational Risk Plan and Compliance Plan by the Group Risk Function, with regular updates provided by the CRO regarding same;
- An assessment of the outsourcing and cloud policy and the third party management framework put in place to ensure consistent and robust application of that policy;
- Pillar 3 Disclosures; and
- Consideration of the Group Equity Investment Framework and Strategy.

The Committee’s focus throughout 2020 will continue to be on ensuring appropriate oversight of the Group’s risk appetite, risk management structure, policies and procedures, as well as challenging as to whether the Management controls in place are adequately robust to ensure the Group achieves its overall purpose and strategic goals in an appropriately risk controlled manner.



Brendan McDonagh  
Committee Chair

## Report of the Board Risk Committee

### Membership and meetings

As at 31 December 2019, the Committee comprised five Non-Executive Directors, all deemed to be independent. Further details on independence considerations are located at page 139. The Board has determined that the Committee members have the collective skills and relevant experience to enable the Committee to discharge its responsibilities. To ensure co-ordination of the work of the Committee with the risk related considerations of the Board Audit Committee, Mr Brendan McDonagh, Ms Sandy Kinney Pritchard and Mr Basil Geoghegan are also members of the Board Audit Committee. This common membership provides effective oversight of relevant risk and finance issues. In addition, to ensure that remuneration policies and practices are consistent with and promote sound and effective risk management, common membership between the Committee and the Remuneration Committee is maintained through the joint membership of both Committees of Mr Brendan McDonagh. Details of each of the Members are outlined on pages 12 and 13.

The Committee met on eleven occasions during 2019, eight of which were scheduled and one of which was a joint meeting with the Remuneration Committee. All meetings were attended by the Chief Financial Officer, the Chief Risk Officer, the Group Head of Internal Audit, and the Lead Audit Partner from the External Auditor, Deloitte. Other senior executives also attended by invitation, where appropriate. The Chief Risk Officer attended all meetings of the Committee and has unrestricted access to the Chair of the Board Risk Committee, and met twice in confidential session with the Committee, in the absence of Management. Additionally, the Committee also met with the Group Chief Compliance Officer, the Chief Credit Officer and the Chief Financial Officer in confidential session on one occasion each throughout the year. The Chair of AIB Group (UK) p.l.c. also attends meetings of the Committee by invitation, where appropriate.

The Chair and Members of the Committee, together with their attendance at scheduled meetings, are shown below.

Current Committee members are shown below. Members who retired during the year are shaded.

Member attendance during 2019*:		
	Eligible to attend	Attended
Brendan McDonagh	12	12
Basil Geoghegan	4	4
Sandy Kinney Pritchard	9	9
Raj Singh	7	7
Carolan Lennon	12	11
Peter Hagan	9	9
Simon Ball	4	4
Catherine Woods	9	9

\*As indicated in the Report, there were a number of membership changes throughout the year which, in turn, led to differences in the number of Committee meetings individual directors were eligible to attend.

To ensure the continued awareness of the Committee's work by all Directors, the Committee Chair provided an update to the Board following each meeting on the key items discussed and considered by the Committee. The Committee Chair continued to remain satisfied that the skills and experience of the Committee Members enable the Committee to provide the independent risk oversight it is tasked with, while maintaining a constructive relationship with Management.

### Committee Purpose

A full overview of the responsibilities of the Committee is set out in its Terms of Reference. The Committee assists the Board in proactively fostering sound risk governance across the Group by ensuring that risks are appropriately identified and managed, and that the Group's strategy is informed by, and aligned with, the Board approved risk appetite. The remit of the Committee continues to evolve year on year. However, its primary roles and responsibilities are:

- fostering sound risk governance across the Group's operations, encompassing all operations, legal entities and branches in Ireland, the United Kingdom and the USA, taking a forward looking perspective and anticipating changes in business conditions;
- discharging its responsibilities in ensuring that risks within the Group are appropriately identified, reported, assessed, managed and controlled to include commission, receipt and consideration of reports on key strategic and operational risk issues;
- ensuring that the Group's overall actual and future risk appetite and strategy, taking into account all types of risks, are aligned with the business strategy, objectives, corporate culture and values of the institution; and
- promoting a risk awareness culture within the Group.

The responsibilities of the Committee are discharged through its meetings, and through the regular commissioning, receiving and considering of reports from the Chief Risk Officer, the Chief Credit Officer, the Chief Financial Officer and the Group Head of Internal Audit, all of whom attend meetings of the Committee.

The Committee's Terms of Reference can be found on the Group's website at: <https://aib.ie/investorrelations/about-aib/corporate-governance>

# Governance and oversight – Report of the Board Risk Committee

## Matters considered by the Committee

The following, while not intended to be exhaustive, is a summary of the key items considered, reviewed and/or approved or recommended by the Committee during the year:

Area of focus	Role of the Committee
<b>Risk Appetite, Risk Profile and Key Risk Areas/Issues</b>	<ul style="list-style-type: none"> <li>– Reviewed regular reports from the Chief Risk Officer which provide an overview of key material risks, including funding and liquidity, capital adequacy, credit risk, market risk, regulatory risk, business risk, conduct risk, cyber risk, model risk, operational risk and people and culture risk and related mitigants.</li> <li>– Reviewed and recommended the Group Risk Appetite Statement (“RAS”) to the Board for approval, whilst ensuring alignment to the Group’s business objectives, and that the subsequent business and strategic plans were developed in line with agreed RAS metrics.</li> <li>– Monitored the Group’s risk profile against agreed Group RAS metrics on an ongoing basis, and recommended changes to the Group RAS as appropriate.</li> <li>– Reviewed periodic reports and presentations from Management and the Chief Credit Officer regarding the credit quality, performance, provision levels and outlook of key credit portfolios within the Group.</li> <li>– Assessed credit risk performance and trends, including regular updates on significant credit transactions.</li> <li>– Reviewed the ongoing operational risk profile, including significant operational risk events and potential risks.</li> <li>– Received status updates regarding Brexit planning.</li> <li>– Reviewed and approved the Group’s Pillar 3 Report.</li> </ul>
<b>Risk Frameworks and Policies</b>	<ul style="list-style-type: none"> <li>– Approved and recommended risk frameworks and policies as appropriate, including those relating to credit risk, model risk, people and culture risk and funding and liquidity.</li> <li>– Reviewed and recommended the Group Equity Strategy and Framework for approval.</li> </ul>
<b>Liquidity, Funding and Capital</b>	<ul style="list-style-type: none"> <li>– Reviewed and recommended as appropriate capital, funding and liquidity planning, including consideration of Group ICAAP and ILAAP reports and related Group wide stress test scenarios.</li> </ul>
<b>Compliance</b>	<ul style="list-style-type: none"> <li>– Received reports from the Money Laundering Reporting Officer regarding the status of the Anti-Money Laundering/Counter Terrorist Financing control environment, and compliance with Anti-Money Laundering/Financial Sanctions policies and frameworks.</li> </ul>
<b>Chief Risk Officer and Group Risk Function</b>	<ul style="list-style-type: none"> <li>– Received reports regarding the structure and operation of the Risk and Compliance functions and progress against deliverables.</li> </ul>
<b>Internal Ratings Based Model and Model Risk</b>	<ul style="list-style-type: none"> <li>– Received reports from the Chief Risk Officer regarding the status of modelling capabilities across the Group, as well as progress against set deliverables.</li> </ul>
<b>Regulatory Engagement</b>	<ul style="list-style-type: none"> <li>– Reviewed quarterly reports regarding the status of Risk Mitigation Programme action plans.</li> <li>– Reviewed and recommended as appropriate Management action plans put in place to address failings identified as part of regulatory onsite inspections.</li> <li>– Considered any relevant regulatory correspondence which required the Committee’s attention.</li> </ul>

## Performance evaluation

An internal performance evaluation of the Board was conducted in 2019 as noted on page 140 and this included a review of the Committee. The overall results of that review concluded that the Committee continued to operate in an efficient manner. Members noted the importance of continuing to ensure that the Committee maintains appropriate focus and oversight of the material risks facing the Group, and allow sufficient time to discharge those responsibilities. Some minor areas for enhancement have been set out in actions which will be tracked for conclusion in 2020.

# Governance and oversight – Report of the Nomination and Corporate Governance Committee



## Letter from Richard Pym, Chair of the Nomination and Corporate Governance Committee

Dear Shareholder,

On behalf of the Nomination and Corporate Governance Committee (the “Committee”), I am pleased to present our report on the Committee’s activity during the financial year ended 31 December 2019.

The year was dominated by succession planning. Following on from substantial change in 2018, 2019 brought about further change with the appointments to the Board of Dr Colin Hunt, Chief Executive Officer (“CEO”) and Mr Tomás O’Midheach, Chief Operating Officer and Deputy CEO both as Executive Directors, Ms Sandy Kinney Pritchard, Ms Ann O’Brien, Mr Raj Singh, Mr Basil Geoghegan and Ms Elaine MacLean were each appointed as Non-Executive Directors.

Regrettably, 2019 also brought the retirements of a number of our long standing Non-Executive Directors: Mr Simon Ball, Mr Peter Hagan, Ms Catherine Woods and Mr Jim O’Hara, as well as the resignation of Mr Bernard Byrne, CEO and Mr Mark Bourke, Chief Financial Officer as detailed in last year’s Annual Financial Report.

These changes also impacted the Committee’s composition as Mr Ball, Ms Woods and Mr O’Hara stepped down during the year. Ms MacLean joined the Committee in September 2019, Mr Foley in October and Mr Brendan McDonagh in November. We believe that the current Committee composition is strong with good diversity of experience augmented by Ms MacLean’s extensive human resources background.

As noted earlier in this Annual Financial Report and as announced in October 2019, I intend to retire as Chair of the Group in March 2020. Prior to this decision, I had requested the previous Deputy Chair, Ms Catherine Woods, to commence a process to identify a potential Chair Designate. On review of our current Board and following Catherine’s retirement, current board member Mr Brendan McDonagh was appointed as Deputy Chair and Mr Tom Foley was appointed as Senior Independent Director, both effective from October 2019.

With regard to my successor, a rigorous process has been undertaken through which the Committee, in my absence, has met with a number of internal and external candidates. The Group is in the process of identifying the next Chair and an announcement will be made in due course.

These changes and the continuous review of the Board Succession Plan culminated in the identification of retail banking and accountancy as two specific skill sets which may require enhancement on the Board as we prepare for future board rotation. In order to ensure the Board continues to maintain its current high level of experience and suitability, the Committee requested two searches be conducted to identify the most appropriate candidates in these fields. The searches are ongoing and further announcements will be made in due course on selection of the preferred candidates and upon the conclusion of the associated regulatory processes.

Through both past and current searches, candidates are required to be of sufficient calibre and experience for appointment to the Board as Non-Executive Directors and also have the ability to facilitate a culture where there is a commitment to high standards of conduct and customer fairness. Importantly, through the Committee’s work, diversity was also a key consideration and I am delighted that the Group was highlighted as an organisation with one of the most gender balanced boardrooms of companies in Ireland with a 50/50 split between the genders of our Non-Executive Directors.

The developments at Board level were coupled with substantial change to our Executive Committee (“ExCo”), the composition of which was recommended to the Committee by the CEO to align with a refreshed operating structure. Executive succession planning is vital to ensuring the long term sustainability of the business and I am encouraged to see a strong, diverse ExCo in place, particularly given a backdrop of the remuneration restrictions applied to the Group but not to many of our competitors.

Moreover, the ExCo succession plan was reviewed at multiple intervals throughout the year by the Committee to ensure the Group has robust successors to the ExCo members and importantly, to identify employees across the Group who may be successors to senior management in the longer term and thereby develop a strong succession pipeline.

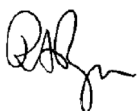
Turning to the Committee’s corporate governance oversight responsibilities, throughout 2019 we took time to ensure we were fulfilling our obligations under existing corporate governance requirements and that we were well positioned for the introduction of new requirements with particular reference to the UK Corporate Governance Code 2018 which is further detailed in the Corporate Governance report.

Our work in 2019 also included a refresh of the Non-Executive Directors’ induction plan, substantial oversight of subsidiary board succession planning and governance standards, as well as the annual requirements to complete a collective suitability assessment of the Board, review the time committed to the Group by each Non-Executive Director and to review the various codes and policies which fall within the Committee’s remit.

## Governance and oversight – Report of the Nomination and Corporate Governance Committee

As this is my final report to you in this role, I would like to thank my fellow Committee Members both past and present for their unwavering commitment in what was another extremely busy year. I am very grateful to the Committee for the amount of time and effort committed to finding the best possible candidates to ensure a strong Board is in place to lead the Group in the years ahead.

I am confident that my successor will continue to focus on building the human resources to lead the business into a positive and sustainable future.

A handwritten signature in black ink, appearing to read 'R Pym', with a stylized flourish at the end.

Richard Pym  
Committee Chair

## Report of the Nomination and Corporate Governance Committee

The Committee composition changed significantly in 2019 with the retirement of Mr Simon Ball, Mr Jim O'Hara and Ms Catherine Woods and the appointment of Ms Elaine MacLean, Mr Tom Foley and Mr Brendan McDonagh as Committee members.

As at 31 December 2019, the Committee was comprised of three Non-Executive Directors, all deemed to be independent and the Chair, who was independent on appointment. Throughout the year, the Committee's composition was fully compliant with the Central Bank of Ireland's Corporate Governance Requirements for Credit Institutions 2015, the UK Corporate Governance Code 2018 and the Capital Requirements Directive IV.

The Chair of the Board is the Chair of the Committee and chairs all meetings, other than when the Committee is dealing with the process for appointing a successor to the role of Board Chair. In such instances, the Senior Independent Director, Ms Catherine Woods up to October 2019 and thereafter, Mr Tom Foley, leads the Committee discussions.

Biographical details of each of the Committee Members are outlined on pages 12 and 13.

The Committee met fourteen times during 2019, four of which were scheduled meetings. The Chair and Members of the Committee, together with their attendance at meetings, are shown below. The Committee meets regularly with no management present. The Chief Executive Officer, Chief People Officer and other members of Management are invited to attend meetings where the agenda item is relevant and their attendance is requested by the Committee.

Current Committee members are shown below. Members who retired during the year are shaded.

Member attendance during 2019*:		
	Eligible to attend	Attended
Richard Pym	12	12
Tom Foley	2	2
Elaine MacLean	4	4
Brendan McDonagh	1	0**
Jim O'Hara	12	11
Catherine Woods	12	11
Simon Ball	4	4

\* As indicated in the Report, there were a number of membership changes throughout the year which, in turn, led to differences in the number of Committee meetings individual directors were eligible to attend.

\*\*Mr McDonagh was unable to attend this meeting due to his attendance being required at a regulatory meeting at the same time.

During 2019, the Committee engaged Korn Ferry to facilitate searches for a Chair Designate and Non-Executive Directors.

It should be noted that Korn Ferry have been engaged by the Group for a number of candidate searches in recent years and to conduct a number of internal management assessments. Separately, Korn Ferry has been appointed by the Minister for Finance to conduct a Remuneration Review; confirmation was received that Korn Ferry employees who carried out the candidate search processes were separate to those engaged in the Minister's Review. The Group is mindful at all times of the need to avoid possible conflicts of interest.

The Institute of Directors were also engaged for a number of candidate searches for Non-Executive Directors for the Group's, various Irish subsidiaries, and Heidrick and Struggles were engaged similarly by AIB Group (UK) p.l.c. Whilst the search firms were engaged by and for the subsidiaries, the results of such searches were reported to the Committee.

Individual Directors do not have any material connections with the aforementioned search firms. Notwithstanding that, it may be the case that individual Directors may be considered within candidate searches being conducted by those firms from time to time for other clients or that individual directors may have engaged these search firms through prior engagement in other external executive or non-executive roles.

To ensure ongoing awareness of the Committee's activities by the full Board, the Chair provides an update to the Board following each meeting on the key items discussed and considered by the Committee. Additionally, Committee meeting minutes are generally tabled for information at the next scheduled Board meeting following their approval and the Committee provides an annual written report to the Board on its activities during the preceding twelve months.

### Committee Purpose

A full overview of the responsibilities of the Committee is set out in its Terms of Reference. Included among these are the following:

- to support and advise the Board in fulfilling its oversight responsibilities in relation to the composition of the Board by ensuring it is comprised of individuals who are best able to discharge the duties and responsibilities of Directors to include leading the process for nominations and appointments to the Board and Board Committees as appropriate, and making recommendations on these matters to the Board for its approval;
- to support and advise the Board in fulfilling its oversight responsibilities in relation to the composition of the Group's Executive Committee and the composition of the boards of its licensed subsidiaries; and
- to keep Board governance arrangements, corporate governance compliance and related policies under review and make appropriate recommendations to the Board to ensure corporate governance practices are consistent with best practice corporate governance standards.

The Committee's Terms of Reference can be found on the Group's website at: <https://aib.ie/investorrelations/about-aib/corporate-governance>



# Governance and oversight – Report of the Nomination and Corporate Governance Committee

## Matters considered by the Committee

The following, while not intended to be exhaustive, is a summary of the key items considered, reviewed and/or approved or recommended by the Committee during the year:

Area of focus	Role of the Committee
Non-Executive Board composition and succession planning	<ul style="list-style-type: none"> <li>Robustly considered the Board and Board Committee's collective skillset, suitability and composition. Reviewed and enhanced the three year Board succession plan to ensure preparedness for anticipated changes over that period and provide additional coverage in the event of unanticipated changes.</li> <li>Conducted a robust internal and external search for a new Deputy Chair, Chair Designate and additional Non-Executive Directors. The Committee engaged Korn Ferry, prepared candidate specifications for the roles, oversaw the search processes for candidates, assessed potential successors for Board roles, and kept the Board abreast of progress. Open advertising for the Board positions was not used by AIB in 2019 as the Committee believes that targeted recruitment is the optimal way of recruiting for such positions.</li> <li>Shortlisted candidates were interviewed by Committee Members, or where necessary due to changes in Committee membership, designated interview panel members. Thereafter, the Committee met as a whole to discuss feedback and reach consensus prior to recommending to the Board for consideration and approval.</li> <li>Reviewed the appointment of the Senior Independent Director.</li> <li>Assessed collective suitability of the Board and the independence of individual Directors against certain criteria, including whether Directors were demonstrably independent and free of relationships and other circumstances that could affect their judgement, and whether they met criteria set out in applicable Irish and UK codes, standards and regulations as detailed in the Corporate Governance report.</li> </ul>
Executive Committee succession planning	<ul style="list-style-type: none"> <li>Considered proposals for appointments to the Executive Committee on foot of changes brought about under a new business operating model in November 2019.</li> <li>Considered proposals for appointments to the roles of Group Head of Internal Audit and Chief People Officer.</li> <li>Considered enhancements to the executive management succession strategy.</li> </ul>
Subsidiary Director Succession Planning and Subsidiary Oversight	<ul style="list-style-type: none"> <li>Considered the material subsidiary boards' collective composition whilst acknowledging the final approval of all appointments and succession planning for the subsidiary boards rested with each separate board.</li> <li>Engaged the Institute of Directors in Ireland to conduct searches for new Non-Executive Directors to material subsidiaries in the Republic of Ireland.</li> <li>Oversaw the engagement of Heidrick and Struggles to assist AIB Group (UK) p.l.c. in its searches for new Non-Executive Directors.</li> <li>Received regular updates regarding compliance by the material licensed subsidiaries with applicable regulation and guidance.</li> </ul>
Corporate Governance considerations	<ul style="list-style-type: none"> <li>Received regular updates on the compliance status of the Group with regard to the updated UK Corporate Governance Code 2018, potential items for explanation and discussing the implications of same.</li> <li>Considered the Group's corporate governance policies and procedures. Policies reviewed during 2019 included the Board Governance Manual and matters reserved for the Board, the Board Code of Conduct and Conflicts of Interests Policy, the Board Diversity Policy, the Governance and Organisation Framework and Committee Terms of Reference. Additionally, received bi-annual corporate governance updates to include the compliance status of the Group and upcoming compliance requirements.</li> </ul>

## Performance Evaluation

An internal performance evaluation of the Board and Board Committees was conducted during 2019 as noted in the Corporate Governance report contained in this Annual Financial Report, and included a review of the Committee. The review concluded that the Committee continued to operate in an efficient manner, particularly in light of the heightened level of change to the Board's composition during the year. During the evaluation, the Committee Members emphasised the importance of continued focus on executive succession planning and ensuring upcoming corporate governance requirements were monitored to ensure the Group was appropriately positioned for potential change. Consideration to the phasing of length of tenure of Non-Executive Directors was highlighted as an area of consideration for 2020 to prevent concurrent retirement of directors in the future.



## Governance and oversight – Report of the Remuneration Committee



### Letter from Elaine MacLean, Chair of the Remuneration Committee

Dear Shareholder,

I am pleased to present my first report on the Remuneration Committee's (the "Committee") activity during the financial year ended 31 December 2019. I joined the Committee and was appointed Chair in September 2019.

My report is provided on behalf of the Committee as a whole, and on its behalf, I would like to acknowledge the steadfast dedication of Mr Simon Ball who stepped down from the Committee in April 2019 and Mr Jim O'Hara, who chaired the Committee from 2012 to September 2019. Mr O'Hara was a strong leader who made a significant contribution to the Committee during his tenure.

The Committee composition further changed in 2019 with Ms Ann O'Brien joining in April 2019 and her experience gained through her career has provided helpful insights to the Committee.

Acknowledging previous Remuneration Reports of the Committee, through my own research into the Group and my induction upon appointment, I have learned how the remit of Management and the Committee with regard to remuneration across the Group is impacted by the remuneration restrictions contained in certain agreements with the Irish State following the State's recapitalisation of the Group in 2010 and 2011 ("State Agreements"). Such restrictions affect the ability of the Group to implement a variable pay structure that would be the norm for many of our comparative peers and, due to the resultant increase risk of employee attrition, negatively impacts on the long term sustainability of the Group.

Since joining the Board, I have seen first-hand the continuing impact of these restrictions on the Group's ability to retain and attract key management, particularly as new competitors enter the Irish financial services market who are not subject to the same restrictions. The Committee and the Board as a whole are acutely aware of, and concerned about, the impact of these continuing restrictions and we await the outcome of the Minister for Finance's review on this matter as also noted in the 2018 Report of the Remuneration Committee.

In line with its annual review cycle, the Committee reviewed the Group Remuneration Policy in 2019 which continues to be governed in accordance with the remuneration restrictions contained in the State Agreements. The Committee's desired remuneration policy continues to be the implementation of a competitive, market-aligned, performance-related remuneration model, fully compliant with the Capital Requirements Directive IV and EBA Guidelines on Sound Remuneration Policies, which will mitigate the Group's key people risks and align the remuneration of our staff with the achievement of the Group's strategic objectives. However, due to the current restrictions, this has yet to be achieved.

When the State's remuneration review concludes and clarity is provided on any potential recommendations that might arise, the Committee will consider the Group's Remuneration Policy with, where required, the necessary presentation of an updated Remuneration Policy to shareholders being arranged thereafter. Further information on the Group Remuneration Policy is contained in the Report following this letter.

Notwithstanding the aforementioned restrictions, during 2019, the Committee continued its efforts to ensure it was well positioned should the Group return to a variable remuneration environment in the future whilst continuing its business as usual. To that end, in January the Committee received specific training alongside our Board Risk Committee colleagues on the EBA Guidelines on Sound Remuneration Policies which positioned both Committees for robust and challenging review of the material risk taker processes, remuneration-associated elements of the Risk Appetite Statement and the potential future implementation of any new remuneration structures. Additionally, the Committee spent a substantial amount of time in 2019 reviewing the remuneration levels of members of the Executive Committee and Heads of Control functions to ensure all roles were appropriately remunerated and supported the long term sustainability of the Group, whilst adhering to the restrictions.

Compliance with the UK Corporate Governance Code 2018 was a key theme of the Committee's work during 2019 and compliance with the remuneration elements have been independently assured by external consultants. Further information on the compliance status of the Group as a whole with the UK Corporate Governance Code is detailed in the Corporate Governance report.

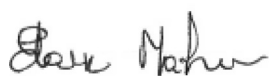
The Committee considered the Group's preparation for the introduction of the Gender Pay Gap Information Act in the Republic of Ireland which is expected in 2020-21 following the Irish Government approving the Gender Pay Gap Information Bill in June 2018. This will facilitate the introduction of mandatory Gender Pay Gap reporting. Upon the relevant requirements being available, the Committee will consider any required actions to ensure reporting is compliant.

Finally, the Committee appointed PricewaterhouseCoopers as its new remuneration consultants. We thank Willis Towers Watson for their support in recent years.

## Governance and oversight – Report of the Remuneration Committee

Looking ahead, the Committee will continue its work with Management to oversee and, where required, challenge proposals to ensure appropriate remuneration structures are in place across the Group in line with our strategic aims, the restrictions to which the Group is subject and ultimately create a structure that operates in the best interests of the Group's employees, shareholders and other stakeholders.

I am eager to continue my learning about the Group in the next year and fostering strong relationships with our stakeholders, including seeing many of our shareholders at the AGM and having the opportunity to hear their views on remuneration matters.



Elaine MacLean  
Committee Chair

## Report of Remuneration Committee

### Membership and Meetings

The Committee composition changed significantly in 2019 with the resignation of two Committee members, Mr Simon Ball and Mr Jim O'Hara, and the appointment of Ms Ann O'Brien as a Committee member and Ms Elaine MacLean as the new Committee Chair. At 31 December 2019, the Committee comprised of three Independent Non-Executive Directors and the Chair of the Board, who was independent on appointment. Further details on independence considerations are set out on page 139.

The Committee's composition is fully compliant with the Central Bank of Ireland's Corporate Governance Requirements for Credit Institutions 2015 and the Capital Requirements Directive IV. The composition of the Committee is not in full compliance with the UK Corporate Governance Code 2018 (the "Code") with particular reference to Provision 32 of the Code regarding the tenure of Ms MacLean serving on a remuneration committee. The Committee and the Board as a whole are satisfied that the composition of the Committee is appropriate and have chosen to explain this area of non-compliance under the 'comply and explain' principle of the Code. Further information on compliance with the Code is located in the Corporate Governance report.

In order to ensure that remuneration policies and practices are consistent with, and promote, sound and effective risk management, common membership between the Remuneration Committee and the Board Risk Committee is maintained, with Mr Brendan McDonagh providing this overlap.

Biographical details of each of the Committee members are outlined on pages 12 and 13.

The Committee met eleven times during 2019, five of which were scheduled meetings and one being a joint meeting with the Board Risk Committee. The Chair and Members of the Committee, together with their attendance at meetings, are shown below.

The Committee met on one occasion with no management present. The Chief Executive Officer, the Chief People Officer, Head of Reward and other members of Management are invited to attend the meetings where the agenda item is relevant and at the request of the Committee. The Chief Risk Officer is a permanent attendee unless the topic under discussion relates to her own remuneration or that of her executive colleagues. No member of Management is permitted to attend where a specific proposal relating to their own remuneration is scheduled for discussion.

Current Committee members are shown below. Members who retired during the year are shaded.

Member attendance during 2019*:		
	Eligible to attend	Attended
Elaine MacLean	3	3
Brendan McDonagh	11	10
Ann O'Brien	6	5
Richard Pym	11	11
Jim O'Hara	9	8
Simon Ball	5	5

\*As indicated in the Report, there were a number of membership changes throughout the year which, in turn, led to differences in the number of Committee meetings individual directors were eligible to attend.

During 2019, the Committee used the services of Willis Towers Watson ("WTW") and PricewaterhouseCoopers ("PwC") for advice on market-based remuneration practices, compliance and training. WTW had a standing invitation to attend Committee meetings up to December 2019.

In December 2019, the Committee appointed PwC as its designated remuneration advisors. Prior to their appointment, PwC were invited to attend a number of meetings in 2019 to provide advice and guidance on matters of remuneration policy and going forward, they have a standing invitation to attend Committee meetings where their advice would enhance the discussion at the Committee.

WTW, the designated remuneration advisors for the Committee up to December 2019, are solely focused on Human Resources and remuneration consultancy and have no other relationship with the Group. PwC provide a range of consultancy services to the Group.

To ensure ongoing awareness of the Committee's activities by the full Board, the Committee Chair provides an update to the Board following each meeting on the key items discussed and considered by the Committee.

### Committee Purpose

A full overview of the responsibilities of the Committee is set out in its Terms of Reference and include responsibility:

- to oversee the design and implementation of the Group's overall Remuneration Policy for employees and directors, designed to support the long term business strategy, values and culture of the Group as well as to promote effective risk management and comply with applicable legal and regulatory requirements;
- to oversee the operation of Group-wide remuneration policies and practices for all employees, with specific reference to Executive Directors, the Chief Executive Officer, Executive Committee members, Heads of Control Functions and Material Risk Takers; and
- to perform any other functions appropriate to a Remuneration Committee or assigned to it by the Board.

The Committee discharges its responsibility whilst operating under the principle that no individual shall be involved in deciding their own remuneration. The Committee's Terms of Reference can be found on the Group's website at <https://aib.ie/investorrelations/about-aib/corporate-governance>

# Governance and oversight – Report of the Remuneration Committee

## Matters considered by the Committee

The following, while not intended to be exhaustive, is a summary of the key items considered, reviewed and/or approved or recommended by the Committee during the year:

Area of focus	Role of the Committee
Remuneration Model and Key Remuneration Risks	<ul style="list-style-type: none"> <li>– Considered the impact of the continuing remuneration constraints across the Group and the associated heightened people risk.</li> <li>– Reviewed the total remuneration of each member of the Executive Committee and various Heads of Control functions.</li> <li>– Considered the implementation of a commission scheme for staff of Payzone upon the completion of the Group's joint venture acquisition of Payzone.</li> <li>– Considered the continued appropriateness or otherwise of the Group's Remuneration Policy and the likely outcome of the Irish Minister for Finance's review into remuneration in the banking industry.</li> <li>– Considered the potential to introduce additional commission schemes across the Group acknowledging the restrictions in certain State Agreements.</li> <li>– Reviewed the impact of the revised career structure on the employee base by both level and location.</li> <li>– Received an update on the preparation for Gender Pay Gap reporting in anticipation of related legislation being implemented in the Republic of Ireland in the coming years.</li> </ul>
Compliance and annual matters for review	<ul style="list-style-type: none"> <li>– Reviewed the composition and remuneration components of Identified Staff and the process for the identification of Material Risk Takers.</li> <li>– Reviewed the duties and responsibilities of the Committee in accordance with the requirements of Capital Requirements Directive IV ("CRD IV"), EBA guidelines on sound remuneration practices and monitored ongoing compliance with relevant statutory disclosures, regulatory requirements and guidelines.</li> <li>– Reviewed the compliance status of the Group with the remuneration elements of the updated UK Corporate Governance Code 2018 with any amendments being approved to the Remuneration Policy and Terms of Reference as required.</li> </ul>

## Performance Evaluation

An internal performance evaluation of the Board and Board Committees was conducted during 2019 as noted in the Corporate Governance report in this Annual Financial Report, and included a review of the Committee. The review concluded that the Committee continued to operate in an efficient manner, with progress made when compared to the previous year. In particular, the composition of the Committee and the support provided by in-house resources were strengthened throughout the year. The Committee Members highlighted the need for further enhancements to the quality of external advice provided to the Committee and the appointment of PwC was welcomed.

## Directors' Remuneration

Details of the total remuneration of the Directors in office during 2019 and 2018 are shown in the Corporate Governance Remuneration statement on pages 163 and 164. Dr Hunt is a Non-Executive Director of The Ireland Funds, Ireland Chapter which is a charitable organisation and company limited by guarantee. Dr Hunt receives no remuneration for this role. Mr O'Midheach does not currently hold any external Non-Executive Directorships. Limitations on such external directorships are outlined in CRD IV and both of the Group's Executive Directors are fully compliant with these limitations.

# Governance and oversight – Corporate Governance Remuneration statement

## Remuneration Constraints

The Group has been required to comply with certain executive pay and compensation restrictions following the Group's re-capitalisation by the Irish Government in 2010 and 2011. The application of market aligned remuneration policies and practices are significantly constrained by the terms of Subscription and Placing Agreements entered into between AIB and the Irish Government. In particular, AIB is precluded from introducing any new bonus or incentive schemes, allowances or other fringe benefits without prior agreement with the State. Consequently, the absence of performance based variable pay, combined with the requirement to operate within an overall cap on individual salaries and allowances of € 500,000, precludes AIB from aligning the remuneration of key executives and other key employees with the achievement of longer term customer, financial and strategic targets.

## Remuneration Policy and Governance

The Group Remuneration Policy sets the framework for all remuneration related policies, procedures and practices for all employees and directors of AIB Group. The principal aim of the Remuneration Policy is to support AIB in becoming a bank to believe in, recognised for outstanding customer experience and superior financial performance. The Remuneration Policy is designed to foster a truly customer focused culture; to create long term sustainable value for our customers and shareholders; to attract, develop and retain the best people and to safeguard the Group's capital, liquidity and risk positions. The Board recognises that the long term success of the Group is dependent on the talent of employees and, in particular, the ability to consistently perform at the highest level in the best interests of our customers. The Board aims to ensure that remuneration is aligned with performance and that employees are rewarded fairly and competitively within the remuneration constraints, for their contribution to the Group's future success and growth. The Group is committed to a simple, transparent and affordable reward structure which is fair, performance based, externally aligned and risk aligned. The scope of the Remuneration Policy applies to all employees and directors of the Group.

The Remuneration Policy is governed by the Remuneration Committee on behalf of the Board. The Committee is responsible for determining the Remuneration Policy and for overseeing its implementation. The Committee oversees the operation and effectiveness of the Remuneration Policy, including the process for the identification of material risk takers. The Committee's governance role in this respect is outlined in its Terms of Reference. The Committee further ensures that the Remuneration Policy and practices are subject to a review at least annually, taking into account the alignment of remuneration to the Group's culture for all employees and executive directors. The annual review is informed by appropriate input from the Group's risk and internal audit functions to ensure that remuneration policies and practices are operating as intended, are consistently applied across the Group and are compliant with regulatory requirements.

During 2019, the Remuneration Policy and the Committee's Terms of Reference were updated to incorporate amendments relating to the UK Corporate Governance Code 2018.

Regarding provision 40 of the Code, the Remuneration Policy sets the framework which underpins remuneration policies and practices equally for executive directors and all employees. In particular:

<b>Clarity</b>	Remuneration arrangements are clearly outlined and the policy is publicly available;
<b>Simplicity</b>	The Group is committed to a simple reward structure as outlined in the policy;
<b>Risk</b>	The Group's fixed remuneration arrangements operate under strict remuneration constraints. If variable schemes were introduced in the future, the design of any such schemes would include full risk assessment measures;
<b>Predictability</b>	If variable schemes were introduced in the future, specific details, including worked examples, of directors remuneration would be included in the policy;
<b>Proportionality</b>	The Group's existing remuneration structure does not provide for the awarding of any individual awards; and
<b>Alignment to culture</b>	<p>The Group does not currently operate any incentive schemes other than a small number of limited commission schemes.</p> <p>These schemes are designed to ensure that the rights and interests of customers are protected at all times through robust customer centric performance criteria, the prevention of conflicts of interest and the assessment and mitigation of risks to the customer.</p>

In relation to provision 41 of the Code:

- Executive director remuneration is governed by the policy and determined by the Committee;
- In 2019, new career levels were introduced with market related pay ranges for each level. All employees were mapped to a career level and associated pay range based on their level of accountability;
- The Report of the Remuneration Committee describes the operation of the policy;
- As the same remuneration restrictions remained in place and there were no material changes to remuneration policy during 2019, shareholder engagement was not required in this area;
- The Corporate Governance report references engagement with the workforce; and
- In the absence of variable remuneration, discretion is not a material factor.



## Governance and oversight – Corporate Governance Remuneration statement

It should be noted that some of the provisions of the Code (including provisions 36 and 37) are not currently applicable to the Group, as the Group does not operate variable incentive arrangements, other than a small number of limited commission schemes.

### European Banking Authority (EBA) Guidelines

Remuneration policies, procedures and practices reflect the provisions, where applicable, of national and EU legislation, State Agreements and commitments provided to the Irish Government, the Capital Requirements Directive (CRD IV) and relevant guidelines issued by the European Banking Authority (EBA) and other regulatory authorities. In the absence of variable incentive schemes, there was little scope in practice to apply the provisions of the EBA Guidelines pertaining to variable remuneration. The Remuneration Policy incorporates the provisions of the EBA Guidelines in relation to the ongoing design, implementation and governance of remuneration.

### Pillar 3 and Other Remuneration Disclosures

The Group publishes additional remuneration disclosures in the annual Group Pillar 3 Report. These disclosures provide further details in relation to the Group's decision making process and governance of remuneration, the link between pay and performance, the remuneration of those employees whose professional activities are considered to have a material impact on the Group's risk profile and the key components of the Group's remuneration structure. The Group's Pillar 3 Report is available on the Group website.

EBA remuneration benchmarking requirements require the Group to disclose remuneration data in respect of material risk takers and high earners (those earning above € 1 million) to the Central Bank of Ireland. The Group continued to comply with these reporting requirements during 2019. There were no employees whose total remuneration exceeded € 1 million during 2019.

The Group published its gender pay gap report for 2018 in 2019 in relation to its UK based employees. The disclosures are available on the AIB (GB) website, [www.aibgb.co.uk](http://www.aibgb.co.uk).

### Identified Staff and Risk Oversight

The Group is required to maintain a list of employees whose professional activities have a material impact on the Group's risk profile ("Identified Staff"). The list of Identified Staff is prepared using a combination of qualitative and quantitative criteria in accordance with the relevant EU regulations and guidelines together with additional criteria specific to the Group's structure, business activities and risk profile. The list is prepared at Group and subsidiary levels for the Republic of Ireland and the United Kingdom.

A key principle of the Remuneration Policy is the promotion of a strong risk culture and risk taking which is aligned to the Group's Risk Appetite Statement. The Remuneration Committee is supported by the Chief Risk Officer in its assessment of the key risks that should be considered in the context of the Group's remuneration structure and future remuneration strategy. The Chief Risk Officer attends all meetings of the Remuneration Committee.

### Reward Structure and Operation in 2019

The continued existence of remuneration constraints significantly impedes the Group's ability to apply its desired remuneration policy and to implement market aligned remuneration policies and practices. In particular, the Group is precluded from introducing any new bonus or incentive schemes, allowances or other fringe benefits without prior agreement with the State. Consequently, the absence of performance based variable pay, combined with the requirement to operate within an overall cap on individual salaries and allowances of € 500,000, precludes the Group from aligning the remuneration of key executives and other key employees with the achievement of longer term customer, financial and strategic targets.

During 2019, remuneration across the Group continued to be principally comprised of fixed pay elements encompassing base salary, allowances and employer pension contributions. Base salary endeavours to reflect the size and level of responsibilities attaching to individual roles while allowances are paid in lieu of benefits generally available in the external market. The Group operates defined contribution pension schemes which followed the closure of all Group defined benefit schemes to future accrual on 31 December 2013. Further details in respect of the Group's fixed pay elements are provided in the table below.

Increases to salary in 2019 were awarded following the annual pay review process, through promotion, progression and, in exceptional cases, through out-of-course increases to retain business critical staff and key skills. A number of employees also received increases to align their salary to the new ranges that were introduced.

Pay increases under the 2019 annual pay review comprised of two individual components: a flat rate increase to base pay, as well as an increase aligned to individual performance ratings. These increases represented a one year agreement with employee representatives arising from the recommendations of the Workplace Relations Commission (WRC). Separate recommendations were issued for each of the jurisdictions of the Republic of Ireland, Northern Ireland and Great Britain. The next annual pay review is due to take place in April 2020.

The remuneration of Executive Directors and members of ExCo was determined and approved by the Remuneration Committee within the remuneration constraints set by the State.

There were no general short or long term variable incentive schemes or share incentive schemes in operation during 2019. The Group operates three local business commission schemes. These schemes are designed to protect the rights and interests of customers through customer centric performance criteria, the prevention of conflicts of interest and the assessment and mitigation of risks to the customer. The maximum amount payable to any individual per year is € 20,000.

## Remuneration of Executive Directors and ExCo

The remuneration of Executive Directors and members of the ExCo is determined by the Remuneration Committee. The level of remuneration aims to provide an appropriate level of competitive remuneration commensurate with the size and functional responsibilities attaching to roles.

In line with current remuneration restrictions on the introduction of variable pay and a cap on individual salaries and allowances of € 500,000, remuneration principally consists of base salary, allowances and pension contributions. Allowances consist of non-pensionable cash allowances of up to € 30,000, subject to salary and allowances remaining within the € 500,000 cap, while employer pension contributions of 20% of base salary are payable in respect of Executive Directors and ExCo members.

Following a review of compliance with the UK Corporate Governance Code, the pension arrangements of Executive Directors and ExCo members were considered by the Committee and deemed to be appropriate, due to the remuneration restrictions in place at this time.

The Group appointed a new Chief Executive Officer in March 2019. In line with the cap on salaries and allowances imposed by existing remuneration restrictions, the Chief Executive Officer was appointed on a base salary of € 500,000 together with an employer pension contribution of 20% (€ 100,000) to a defined contribution scheme.

The Chief Operating Officer (who is also Deputy Chief Executive Officer) was appointed as an Executive Director in March 2019. His base salary is € 485,000, with a non-pensionable allowance of € 15,000 and an employer pension contribution of 20% (€ 97,000) to a defined contribution scheme.

There were no bonuses, shares or other incentive schemes paid or awarded to Executive Directors or ExCo members in 2019. The Committee undertakes a periodic review of the remuneration of Executive Directors and ExCo members against external benchmark data.



# Governance and oversight – Corporate Governance Remuneration statement

## Fixed Pay Elements

The principal fixed pay design elements are outlined below.

Pay Element	Rationale and alignment to Strategy	Design and Operation	Performance Assessment and Maximum Potential Value
<b>Base Salary</b>	To attract, motivate and retain the right calibre of individuals to support the Group's future success and growth.	<p>Base salary is designed to reflect individual experience, contribution and the size and level of responsibilities attached to each role.</p> <p>Base salaries are typically reviewed annually as part of the annual pay review process with increases taking effect from 1 April.</p> <p>Base salaries of Executive Directors and members of the Executive Committee are reviewed annually by the Remuneration Committee on behalf of the Board.</p>	<p>Increases in base salary are performance based, determined by performance against objectives which reflect the Group's strategy, goals and values and typically occur as part of the annual pay review process.</p> <p>Increases may also arise through progression and promotion and, in exceptional cases, through out-of-course increases to retain key talent and skills.</p> <p>Base salaries of all employees, including Executive Directors, are managed in accordance with existing remuneration restrictions.</p> <p>The annual base salary for each Executive Director is set out in the Directors Remuneration Report.</p>
<b>Allowances</b>	To provide a contribution to market aligned benefits and allowances generally available in the market.	Non-pensionable cash allowances are provided to eligible employees according to their career level.	<p>Non-pensionable allowances for senior career levels range from € 10,000 to € 20,000 per annum (£ 8,300 to £ 11,000 in the UK).</p> <p>Allowances of up to € 30,000 per annum (£ 14,000 in the UK) are payable to Executive Directors and ExCo members.</p>
<b>Pension</b>	To enable employees plan for an appropriate standard of living in retirement.	<p>Employees are entitled to participate in the Group's Defined Contribution Scheme with a monthly contribution based on a percentage of base salary.</p> <p>Executive Directors and Executive Committee members are also entitled to participate in the Defined Contribution Scheme.</p> <p>In the UK, employees may elect to receive cash in lieu of their pension contribution.</p>	<p>A standard contribution of 10% of base salary plus an additional matching contribution of up to 8%, depending on the age of the employee.</p> <p>The employer pension contribution for Executive Directors and Executive Committee members is up to 20% of base salary.</p>
<b>Other Benefits</b>	To provide affordable benefits in accordance with general market practice.	<p>Benefits include medical insurance (US and UK employees only), income protection, death-in-service cover and free banking services.</p> <p>Relocation costs, including tax advice, accommodation and flight allowances, may be provided in line with market practice.</p> <p>The Remuneration Committee retains the right to provide additional benefits subject to current remuneration restrictions.</p>	The Group does not operate a company car scheme. A functional car policy is in place based on role requirements.

**Directors' remuneration\***

The following tables detail the total remuneration of the Directors in office during 2019 and 2018:

	Directors' fees Parent and Irish subsidiary companies <sup>(1)</sup>	Directors' fees AIB Group (UK) p.l.c. <sup>(2)</sup>	Salary	Annual taxable benefits <sup>(3)</sup>	Pension contribution <sup>(4)</sup>	2019 Total
Remuneration	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
Executive Directors						
Colin Hunt			407	–	81	488
Tomás O'Midheach			379	22	76	477
			786	22	157	965
Non-Executive Directors						
Tom Foley <sup>(2)</sup>	93	34				127
Basil Geoghegan	28					28
Sandy Kinney Pritchard	73					73
Carolan Lennon	80					80
Elaine MacLean	26					26
Brendan McDonagh (Deputy Chair)	109					109
Helen Normoyle	75					75
Ann O'Brien	51					51
Richard Pym <sup>(1(a))</sup> (Chair)	365					365
Raj Singh	55					55
	955	34				989
Former Directors						
Simon Ball	47					47
Mark Bourke			105	–	17	122
Bernard Byrne			93	–	19	112
Peter Hagan	70					70
Anne Maher <sup>(5)</sup>						41
Jim O'Hara	98					98
Catherine Woods	147					147
Other <sup>(6)</sup>						11
Total						1,637

<sup>(1)</sup>Fees paid to Non-Executive Directors in 2019 were as follows:

- (a) Mr Richard Pym, Chair, was paid a non-pensionable flat fee of € 365,000, which includes remuneration for all services as a Director;
- (b) All other Non-Executive Directors were paid a basic, non-pensionable fee in respect of service as a Director of € 65,000 and additional non-pensionable remuneration in respect of other responsibilities, such as through the chairmanship or membership of Board Committees or the board of a subsidiary company or performing the role of Deputy Chair, Senior Independent Non-Executive Director;

<sup>(2)</sup>Current or former Non-Executive Directors of AIB Group plc and Allied Irish Banks, p.l.c., as applicable, who also serve as Directors of AIB Group (UK) p.l.c. ("AIB UK") are separately paid a non-pensionable flat fee, which is independently agreed and paid by AIB UK, in respect of their service as a Director of that company. In that regard, Mr Foley earned fees as quoted during 2019;

<sup>(3)</sup>'Annual taxable benefits' represents a non-pensionable cash allowance in lieu of company car, medical insurance and other contractual benefits;

<sup>(4)</sup>'Pension contribution' represents agreed payments to a defined contribution scheme to provide post-retirement pension benefits for Executive Directors from normal retirement date. The fees of the Chair, Deputy Chair and Non-Executive Directors are non-pensionable;

<sup>(5)</sup>Ms Anne Maher is a former Non-Executive Director of Allied Irish Banks, p.l.c. who has, since her resignation, continued as a Director of the Corporate Trustee of the AIB Irish Pension Scheme and of the AIB Defined Contribution Scheme, in respect of which she earned fees as quoted; and

<sup>(6)</sup>'Other' represents the payment of pensions to former Directors or their dependants granted on an ex-gratia basis and are fully provided for in the Statement of Financial Position.

\*Forms an integral part of the audited financial statements

# Governance and oversight – Corporate Governance Remuneration statement

## Directors' remuneration\* (continued)

	Directors' fees Parent and Irish subsidiary companies € 000	Directors' fees AIB Group (UK) p.l.c. € 000	Salary € 000	Annual taxable benefits € 000	Pension contribution € 000	2018 Total € 000
Remuneration						
Executive Directors						
Mark Bourke			490	10	98	598
Bernard Byrne			500	–	100	600
			990	10	198	1,198
Non-Executive Directors						
Simon Ball	95					95
Tom Foley	88	34				122
Peter Hagan	95					95
Carolann Lennon	80					80
Brendan McDonagh	94					94
Helen Normoyle	75					75
Jim O'Hara	115					115
Richard Pym	365					365
(Chair)						
Catherine Woods	180					180
(Deputy Chair)						
	1,187	34				1,221
Former Directors						
Declan Collier		7				7
Anne Maher	39					39
Other						11
Total						1,278

\*Forms an integral part of the audited financial statements

**Directors' remuneration\* (continued)****Interests in shares**

The beneficial interests of the Directors and the Group Company Secretary in office at 31 December 2019, and of their spouses and minor children, in AIB Group plc ordinary shares, as the parent company of Allied Irish Banks, p.l.c., are as follows:

Ordinary shares	31 December 2019	1 January 2019**
<b>Directors:</b>		
Tom Foley	2,501	2,501
Basil Geoghegan	—	—
Colin Hunt	12,500	—
Sandy Kinney Pritchard	—	—
Carolann Lennon	7,700	7,700
Elaine MacLean	—	—
Brendan McDonagh	10,000	10,000
Helen Normoyle	2,000	2,000
Ann O'Brien	—	—
Tomas O'Midheach	4	4
Richard Pym	30,000	2,000
Raj Singh	—	—
<b>Group Company Secretary:</b>		
Helen Dooley	—	—

\*\*or date of appointment, if later

The following table sets out the beneficial interests of the Directors and Executive Committee (Members of the Executive Committee at 31 December 2019) members of AIB as a group (including their spouses and minor children):

Title of class	Identity of person or group	Number owned	Percent of class
Ordinary shares	Directors and Executive Committee members of AIB as a group	64,784	***

\*\*\*The total ordinary shares in issue at 31 December 2019 was 2,714,381,237.

**Share options**

No share options were granted or exercised during 2019, and there were no options to subscribe for ordinary shares outstanding in favour of the Executive Directors or Group Company Secretary at 31 December 2019.

**Performance shares**

There were no conditional grants of awards of ordinary shares outstanding to Executive Directors or the Group Company Secretary at 31 December 2019.

Apart from the interests set out above, the Directors and Group Company Secretary in office at 31 December 2019 and their spouses and minor children, have no other interests in the shares of the Company.

There were no changes in the interests of the Directors and the Group Company Secretary shown above between 31 December 2019 and 5 March 2020.

The year end closing price of AIB Group plc's ordinary shares on the Main Market of Euronext Dublin was € 3.106 per share.

**Service contracts**

All Executive Directors have a service contract whereas all Non-Executive Directors have a letter of appointment.

In respect of Executive Directors, no service contract exists between the Company and any Director which provides for a notice period from AIB Group of greater than one year.

Non-Executive Directors are appointed for an initial term of three years. Terms of office for Non-Executive Directors will not be extended beyond nine years in total unless the Board, on the recommendation of the Nomination and Corporate Governance Committee, concludes that such extension is necessary and appropriate.

All Directors, should they choose to stand, are subject to annual re-election by shareholders.

## Governance and oversight – Viability statement

### Viability statement

In accordance with provision 31 of the UK Corporate Governance Code published in July 2018, the Directors have assessed the viability of the Group taking into account its current position, the prevailing economic and trading conditions and principal risks facing the Group over the next three years to 31 December 2022.

### Horizon period

The Directors concluded that three years was an appropriate period to assess the viability of the Group for the following reasons:

- It is the same period used within the Group for the strategic and financial planning process;
- The Group prepares its annual Internal Capital Adequacy Assessment (“ICAAP”) and Internal Liquidity Adequacy Assessment (“ILAAP”) on an annual basis using a three year time horizon;
- A three year time horizon is used for both internal and regulatory stress testing. Where certain impacts can be assessed reliably beyond the 3 year forecast horizon, a quantification is performed (for example the ECB Prudential provisioning backstop for non-performing exposures) and considered;
- A three year time horizon is consistent with the internal risk management practices within the Group, including but not limited to: setting of the Risk Appetite, the Material Risk Assessment as well as Recovery and Resolution planning.

### Considerations in assessing viability of the Group Assessment of prospects

The assessment of the Group’s prospects is built up based on the current financial position of the Group including its funding and liquidity on pages 101 to 109 and capital position as set out on pages 33 to 36.

The Group has completed a review of its Strategy, covering the period of assessment which is described on pages 4 to 7. The Board participated fully in the strategic process by means of regular updates during the year and an extended Board meeting in November 2019. Furthermore, the Directors robustly assessed the risks facing the Group including those that would threaten the competitive position of the business, its operational capacity as well as the Group’s governance and internal control systems.

During the year, the Directors rely on the following processes to identify and assess risks which could impact on the continued viability of the Group:

- The Group’s Material Risk Assessment process seeks to ensure that all significant risks to which the Group is exposed have been identified and are being appropriately managed. New and emerging risks are also identified and mitigating actions are put in place.
- As part of the setting of the Group’s risk appetite, consideration is given to the amount of risk the Group is willing to accept in pursuit of its strategic objectives.
- On a quarterly basis, internal stress testing of the Group’s capital and liquidity position is performed. This is conducted using a variety of different macroeconomic scenarios.

- In recovery and resolution planning, consideration is given to market factors and the operational resiliency of the Group
- The regular reporting of the Group’s financial performance by the Chief Financial Officer and the reporting of the Group’s risk profile by the Chief Risk Officer.

A full description of the principal risks facing the Group is provided in the Risk management section – Individual risk types pages 45 to 126.

### Assessment of viability

The financial planning process is the main tool for assessing the continued financial prospects of the Group. The plan is a detailed three year financial forecast for each division, and includes forecasts of operating results, headcount, investment expenditure and new strategic initiatives. Progress against the plan is reported monthly to the Executive Committee and the Board. Updated forecasts are prepared as required and mitigating management actions are taken where required.

The Board considers the independent review of the plan by the Risk function covering the alignment of the plan with Group strategy and the risk appetite. This review also identifies the key risks to delivery of the Group’s plan.

The plan uses the Group’s base case forecast, but also includes consideration of downside scenarios. In 2019, the Group considered three downside scenarios; (i) a global downturn impacting on the Group’s core markets in Ireland, UK and USA; (ii) a Brexit scenario, comprising of a disorderly exit of the UK from the European Union; and (iii) a severe but plausible scenario which is used for internal stress testing of the Group’s capital position. The Group’s severe scenario is typically more severe than the regulatory stress tests. In addition, the Group performs regular stress testing of its liquidity position, and during 2019 conducted specific liquidity stress tests in response to changing Brexit conditions.

As part of the internal capital adequacy assessment process, material risks and emerging risks to the Group’s financial performance are considered in terms of their potential impact on the Group’s position. These risks are set out on pages 8 to 11. Stress testing not only includes changes in macroeconomic forecasts but also other factors such as; financial crime losses, disruption to IT systems or cost of a cyber incident as well as financial loss arising from compliance or conduct issues.

After considering these risks, and reviewing the financial plan for the Group as well as the results of stress testing scenarios, the Group continues to;

- Demonstrate internal capital generation through continued profitability in each of the forecast years;
- Remain in excess of its regulatory capital requirements;
- Have significant liquidity over its liquidity coverage ratio and net stable funding ratio.

### Statement of viability

On the basis of the above, the Directors believe, taking into account the Group’s current position, and subject to the identified risks, the Group will be able to continue in operation and meet its liabilities as they fall due over the three year period of assessment.

# Governance and oversight – Internal controls

## Internal controls

### Directors' Statement on Risk management and Internal controls

The Board of Directors is responsible for the effective management of risks and opportunities and for the system of internal controls in the Group. The Group operates a continuous risk management process which identifies and evaluates the key risks facing the Group and its subsidiaries. The system of internal controls is designed to ensure that there is thorough and regular evaluation of the nature and extent of risks and that the Group is able to react accordingly, rather than to eliminate risk. This is done through a process of identification, measurement, monitoring and reporting, which provides reasonable, but not absolute, assurance against material misstatement, error, loss or fraud. This process includes an assessment of the effectiveness of internal controls, which was in place for the full year under review up to the date of approval of the financial statements, and which accords with the Central Bank of Ireland's Corporate Governance requirements for Credit Institutions 2015 and the UK Corporate Governance Code.

Supporting this process, the Group's system of internal controls is based on the following:

### Board Governance and Oversight

- The Board has ultimate responsibility for reviewing the effectiveness of the system of internal control on a continuous basis and is supported by a number of sub-committees including Board Audit Committee ("BAC"), Board Risk Committee ("BRC"), Remuneration Committee and Nomination and Corporate Governance Committee.
- The BRC is responsible for fostering sound risk governance across all of the Group's entities and operations, ensures risks within the Group are appropriately identified, managed and controlled and ensures that the Group's strategy is informed by, and aligned with, the Group's Risk Appetite Statement and tolerance for future strategy.
- The BAC reviews various aspects of internal control, including the design and operating effectiveness of the internal controls in place supporting the application of the Group's accounting policies, provision of statutory accounts and financial and narrative reports, and financial reporting systems. It also ensures that no restrictions are placed on the scope of the statutory audit or the independence of the internal audit function.
- The Chief Financial Officer ("CFO"), the Chief Risk Officer ("CRO") and the Group Internal Auditor are involved in all meetings of the BAC and BRC.
- The Group's remuneration policies are set and governed by the Remuneration Committee whose purpose, duties and membership are to ensure that remuneration policies and practices are consistent with and promote effective risk management.
- The Nomination and Corporate Governance Committee's responsibilities include, amongst others, leading the process for Board appointments and making the recommendations to the Board in this regard, monitoring succession planning at Board and Executive Committee levels and reviewing the Group's corporate governance practices.

## Executive Risk management and controls

- The Executive Committee ("ExCo") is the most senior management committee of the Group and accountable to the CEO, with responsibility for establishing business strategy, risk appetite, enterprise risk management and control.
- The Group operates a 'three lines of defence' framework in the delineation of accountabilities for risk governance.
- The Group Risk Committee ("GRC") which is a sub-committee of the ExCo reviews the effectiveness and application of the Group's risk frameworks and policies, risk profile, risk concentrations and adherence to Board approved risk appetite and limits.
- The Group Asset and Liability Committee ("ALCo") is a sub-committee of the ExCo and acts as the Group's strategic balance sheet management forum that combines a business decisioning and risk governance mandate.
- There is a centralised risk control function headed by the CRO who is responsible for ensuring that risks are identified, measured, monitored and reported on, and for reporting on risk mitigation actions.
- The Risk function is responsible for establishing and embedding risk management frameworks, ensuring that material risk policies are reviewed, and reporting on adherence to risk limits as set by the Board of Directors.
- The Group's risk profile is measured against its risk appetite on a monthly basis and exceptions are reported to the GRC and BRC through the monthly CRO report. Elements of the CRO report are also contained in the Executive Management Report reported to the full Group Board monthly. Material breaches of risk appetite are escalated to the Board and reported to the Central Bank of Ireland/Joint Supervisory Team ("JST").
- The centralised credit function is headed by a Chief Credit Officer who reports to the CRO.
- Compliance, which is part of the Risk function, provides advisory services to the Group and monitors and reports on conduct of business and financial crime compliance and forthcoming regulations across the Group, and on Management's focus on compliance matters.
- There is an independent Group Internal Audit function which is responsible for independently assessing the effectiveness of the Group's corporate governance, risk management and internal controls and reports directly to the Chair of the BAC.
- AIB employees who perform pre-approved controlled functions/controlled functions meet the required standards as outlined in AIB's Fitness and Probity programme.

For further information, on the Risk management framework of the Group, see pages 38 to 44 of this report.

In the event that material failings or weaknesses in the systems of risk management or internal control are identified, Management are required to attend the relevant Board forum to provide an explanation of the issue and to present a proposed remediation plan. Agreed remediation plans are tracked to conclusion, with regular status updates provided to the relevant Board forum.

Given the work of the Board, BRC, BAC and representations made by the ExCo during the year, the Board is satisfied that the necessary actions to address any material failings or weaknesses identified through the operation of the Group's risk management and internal control framework have been taken, or are currently being undertaken.

Taking this and all other information into consideration as outlined above, the Board is satisfied that there has been an effective system of control in place throughout the year.



## Governance and oversight – Supervision and Regulation

Throughout 2019, the Group continued to work with its regulators, which include the European Central Bank (“ECB”), the Central Bank of Ireland (“CBI”), the Prudential Regulation Authority (“PRA”), the Financial Conduct Authority (“FCA”) in the United Kingdom (“UK”), the New York State Department of Financial Services (“NYSDFS”) and the Federal Reserve Bank of New York in the United States of America (“USA”).

AIB Group plc is the holding company of Allied Irish Banks, p.l.c. (the principal operating company of AIB Group) and as such AIB Group plc is subject to consolidated supervision with respect to Allied Irish Banks, p.l.c. and other credit institutions and investment firms in the Group.

### Current climate of regulatory change

The level of regulatory change remained high in 2019 as the regulatory landscape for the banking sector continued to evolve, with a large volume of significant regulatory initiatives becoming effective. There was an increased focus on regulatory supervision.

The Regulatory focus on Conduct and Culture will continue in 2020 and beyond, with anticipated regulatory developments in the form of the Senior Executive Accountability Regime, and review of the Fitness and Probity requirements.

The Group is committed to proactively identifying regulatory obligations arising in each of the Group’s operating markets in Ireland, the UK and the USA and ensuring the timely implementation of regulatory change.

Throughout 2019, the Group continued cross-functional programmes to ensure the Group met its new regulatory requirements. In particular, the Group focused on the EU directives on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing the “4th AML Directive, the implementation of PSD2 Strong Customer Authentication requirements; the Credit Reporting Act 2013 asset finance reporting to the central credit register; the EBA Guidelines on Outsourcing, EBA Guidelines on connected clients/large exposures and the EU Regulations on Cross Border Payments.

2020 will continue to see regulators and supervisors assessing how recent key regulatory requirements have been implemented, the level of regulatory change is expected to remain at high levels in 2020 and beyond.

### United Kingdom

During 2019, AIB Group (UK) p.l.c. continued to prioritise compliance with its regulatory obligations in Great Britain and Northern Ireland and will remain focused on this throughout 2020.

#### Regulatory change horizon – UK

AIB Group (UK) p.l.c. is subject to the European Regulation described under “Current climate of regulatory change” above and works closely with AIB Group to ensure the requirements are implemented compliantly taking into consideration UK regulatory requirements. During the transition period, as set out in the Withdrawal Bill, the UK will remain aligned to EU regulations until at least 31 December 2020. Post the transition period, there may well be areas of regulatory divergence. As further regulatory reforms continue to emerge from the regulators, AIB Group (UK) p.l.c. will continue to focus on the management of regulatory change and its compliance obligations.

In addition, AIB Group (UK) p.l.c. continues to focus on the implementation of the retail banking market investigation order (2017) (the “Order”). The Order will provide for remedies to market-wide issues identified as part of the Competition and Markets Authority’s Retail Banking Market Investigation into the Personal Current Accounts and SME Banking markets in the UK, in particular, the creation of an Open Banking infrastructure aimed at fostering competition.

2019 saw a focus on regulatory interventions to limit the cost of credit, particularly unauthorised overdrafts and anti-fraud measures such as ‘Confirmation of Payee’ and this focus will continue throughout 2020. In addition, UK regulators are placing a focus on enhancing operational resilience in the UK financial services sector and requiring banks to make plans to take account of climate change.

### United States

#### Compliance with federal and state banking laws and regulations

During 2019, AIB’s state-licensed branch in New York continued to prioritise compliance with its regulatory obligations in the USA and will remain focused on this throughout 2020. In particular, it will continue to monitor ongoing business activities with regard to the Dodd Frank Act 2010. In addition, particular focus will be given to the new Transaction Monitoring and Filtering Programme Regulation and Cybersecurity Regulation from the NYSDFS.



# Financial statements

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## Directors' Responsibility Statement

The following statement which should be read in conjunction with the statement of Auditor's responsibilities set out with their Audit Report, is made with a view to distinguishing for shareholders the respective responsibilities of the Directors and of the Auditors in relation to the financial statements.

The Directors are responsible for preparing the Annual Financial Report and the Group and Company financial statements, in accordance with applicable law and regulations.

Company law requires the Directors to prepare Group and Company financial statements for each financial year. Under that law, the Directors are required to prepare the Group financial statements in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the EU and have elected to prepare the Company financial statements in accordance with IFRSs as adopted by the EU and as applied in accordance with the provisions of the Companies Act 2014.

In preparing both the Group and Company financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state that the financial statements comply with IFRSs as adopted by the EU; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The Directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Act 2014. They are also responsible for taking such steps as are reasonably open to them to safeguard the assets of the Group and Company and to prevent and detect fraud and other irregularities. Under applicable law and corporate governance requirements, the Directors are also responsible for preparing the Directors' Report and the reports relating to the Directors' remuneration and corporate governance that comply with that law and the relevant listing rules of Euronext Dublin (the Irish Stock Exchange) and the UK Listing Authorities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Each of the Directors whose names and functions are listed on pages 12 and 13 confirm, to the best of their knowledge and belief, that:

- they have complied with the above requirements in preparing the financial statements;
- the Group financial statements, prepared in accordance with IFRSs as adopted by the EU, give a true and fair view of the state of the Group's affairs as at 31 December 2019 and of its profit for the year then ended;
- the Company financial statements prepared in accordance with IFRSs as adopted by the EU, give a true and fair view of the state of the Company's affairs as at 31 December 2019;
- the Directors' report, Business review and Risk management sections, contained in the Annual Financial Report provide a fair review of the development and performance of the business and the financial position of the Group, together with a description of the principal risks and uncertainties faced by the Group; and
- the Annual Financial Report, taken as a whole, is fair, balanced and understandable, and provides the information necessary for shareholders to assess the Group's and the company's position and performance, business model and strategy.

For and on behalf of the Board



**Colin Hunt**  
Chief Executive Officer



**Tomás O'Midheach**  
Executive Director

13 March 2020

# Independent Auditor's Report

## Independent auditor's report to the members of Allied Irish Banks, p.l.c.

### Report on the audit of the financial statements

#### Opinion on the financial statements of Allied Irish Banks, p.l.c. (the "Company")

In our opinion, the Group and Company financial statements:

- give a true and fair view of the assets, liabilities and financial position of the Group and Company as at 31 December 2019 and of the profit of the Group for the financial year then ended; and
- have been properly prepared in accordance with the relevant financial reporting framework and, in particular, with the requirements of the Companies Act 2014 and as regards the Group financial statements, Article 4 of the IAS Regulation.

#### The financial statements we have audited comprise:

The Group financial statements:

- the Consolidated Income Statement;
- the Consolidated Statement of Comprehensive Income;
- the Consolidated Statement of Financial Position;
- the Consolidated Statement of Cash Flows;
- the Consolidated Statement of Changes in Equity; and
- the related notes 1 to 58, including a summary of significant accounting policies as set out in note 1.

The Company financial statements:

- the Company Statement of Financial Position;
- the Company Statement of Cash Flows;
- the Company Statement of Changes in Equity; and
- the related notes a to ai, including a summary of significant accounting policies as set out in note a.

The relevant financial reporting framework that has been applied in the preparation of the Group and Company financial statements is the Companies Act 2014 and International Financial Reporting Standards ("IFRS") as adopted by the European Union ("the relevant financial reporting framework").

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) ("ISAs (Ireland)") and applicable law.

Our responsibilities under those standards are described below in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Group and Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority ("IAASA"), as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Summary of our audit approach

##### Key audit matters

The key audit matters that we identified in the current year were:

- Expected credit losses on loans and advances to customers;
- Recoverability of deferred tax asset;
- Defined benefit obligations;
- Provision for tracker mortgage examination; and
- IT systems and controls.

Within this report, any new key audit matters are identified with  and any key audit matters which are the same as the prior year are identified with .

##### Materiality

We determined materiality for:

- the Group to be € 55 million based on approximately 7% of adjusted Profit Before Tax ("PBT"); and
- the Company to be € 54 million which is 0.4% of total equity of the Company.

## Independent Auditor's Report

<b>Scoping</b>	<p>We focused the scope of our Group audit primarily on the audit work in Allied Irish Banks, p.l.c. and three legal entities all of which were subject to individual statutory audit work, whilst the other legal entities were subject to specified audit procedures, where the extent of our testing was based on our assessment of the risks of material misstatement and of the materiality of the Group's operations in those entities. These audits and specified audit procedures covered over 94% of the Group's total assets and 92% of the Group's total operating income.</p>
<b>Significant changes in our approach</b>	<p><i>Key audit matters</i></p> <p>As part of our 2019 audit, we have identified one new key audit matter:</p> <ul style="list-style-type: none"> <li>– <i>IT systems and controls:</i> We regard this area as a key audit matter owing to the high level of IT dependency within the Group, the associated complexity and the risk that automated controls are not designed and operating effectively.</li> </ul> <p><i>Materiality</i></p> <p>For the current year, we have considered adjusted PBT to be the critical component for determining materiality. The adjusted PBT is normalised to remove the effect of certain restitution items which are considered not to reflect the long-term performance of the Group.</p>

### Conclusions relating to principal risks, going concern and viability statement

We have nothing to report in respect of the following information in the Annual Financial Report, in relation to which ISAs (Ireland) require us to report to you whether we have anything material to report, add or draw attention to:

- the Directors' confirmation in the Annual Financial Report on page 166 that they have carried out a robust assessment of the principal and emerging risks facing the Group and the Company, including those that would threaten its business model, future performance, solvency or liquidity;
- the disclosures on pages 8 to 11 and 41 in the Annual Financial Report that describe the principal risks, procedures to identify emerging risks, and an explanation of how they are being managed or mitigated;
- the Directors' statement on page 128 in the Annual Financial Report about whether the Directors considered it appropriate to adopt the going concern basis of accounting in preparing the financial statements and the Directors' identification of any material uncertainties to the Group's and the Company's ability to continue to do so over a period of at least twelve months from the date of approval of the financial statements;
- the Directors' explanation on page 166 in the Annual Financial Report as to how they have assessed the prospects of the Group and the Company, over what period they have done so and why they consider that period to be appropriate, and their statement as to whether they have a reasonable expectation that the Group and the Company will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit for the financial statements of the current financial year and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Expected credit losses on loans and advances to customers



## Key audit matter description



In line with IFRS 9, losses on financial assets which are classified at amortised cost are recognised on an Expected Credit Loss (“ECL”) basis. ECLs are required to incorporate forward looking information, reflecting Management’s view of potential future economic environments. The complexity involved in the calculations require Management to develop methodologies involving the use of significant judgements.

Expected credit loss allowances on loans and advances to customers was € 1,238 million at 31 December 2019 (2018: € 2,039 million).

Measurement of the ECL allowance on loans and advances to customers is a key audit matter as the determination of assumptions for ECLs is highly subjective due to the level of judgement applied by Management. The most significant judgements include:

- Determining the criteria for a significant increase in credit risk (“SICR”), and for being classified as credit impaired;
- Accounting interpretations and assumptions used to build the models that calculate the ECL;
- The determination of key assumptions, including collateral valuation and cashflow timings, used in discounted cash flows (“DCF”) of individually assessed loans;
- The completeness and accuracy of data used to calculate the ECL;
- The completeness and valuation of post-model adjustments determined by Management for certain higher risk portfolios and to address known model limitations; and
- Establishing the number and relative weightings for forward looking macroeconomic scenarios applied in measuring the ECL. This is highly subjective given that such assumptions are subject to significant uncertainty related to future economic outcomes, including the impact of Brexit. This results in a wide range of possible outcomes.

Please also refer to page 142 (Audit Committee Report), page 209 (Accounting Policy (s) – Impairment of financial assets), Note 2 – Critical accounting judgements and estimates, Note 15 – Net credit impairment (charge)/writeback and Note 25 – ECL allowance on financial assets.

## How the scope of our audit responded to the key audit matter



We tested key controls supporting the calculation of ECLs on loan and advances to customers focusing on:

- model development, validation and approval to ensure compliance with IFRS 9 requirements;
- review and approval of key assumptions, judgements and macroeconomic forward looking information used in the models;
- the integrity of data used as input to the models including the transfer of data between source systems and the ECL models;
- the application of SICR criteria and the definition of default used to determine stage outcomes;
- governance and approval of post-model adjustments recorded by Management;
- governance and approval of the output of IFRS 9 models; and
- front line credit monitoring and assessment controls including annual case file reviews.

Our testing included an evaluation of the design and implementation of these key controls. Where control deficiencies were identified we tested compensating controls implemented to produce the ECLs and financial statement disclosures. We also assessed Management review controls and governance controls including attendance at and observation of Board Risk Committee and Group Credit Committee meetings.

We evaluated IT system controls including assessing data inputs and general IT controls. We tested the completeness and accuracy of key data inputs and reconciled to source systems, where appropriate.

We critically assessed the ECL models developed by the Group. In conjunction with Deloitte credit modelling specialists, we challenged judgements and assumptions supporting the ECL requirements of IFRS 9. These included assumptions used in the ECL models applied in stage allocation, calculation of lifetime probability of default and methods applied to derive loss given default rates. We evaluated the methodology and performed code reviews for a sample of models.

## Independent Auditor's Report

We assessed the reasonableness of forward looking information incorporated into the impairment calculations. We challenged the macroeconomic scenarios chosen and changes to the weightings applied. This included benchmarking the economic data used to recognised external data sources. We also considered the impact of key uncertainties, including Brexit as well as assumptions made by Management around a 'Global Slowdown' scenario.

We considered material post-model adjustments applied by Management to address model and data limitations. We challenged the rationale for these adjustments and performed testing on their calculation and application.

In examining a risk based sample of DCF individually assessed loan cases, we challenged Management on the judgements made regarding the application of the default policy, status of loan restructures, collateral valuation and realisation time frames and examined the credit risk functions analysis of data at a portfolio level. Where appropriate, this work involved assessing third party valuations of collateral, internal valuation guidelines derived from benchmark data, external expert reports on borrowers' business plans and enterprise valuations. This allowed us to determine whether appropriate valuation methodologies were used and to assess the objectivity of the external experts used.

We considered significant items impacting the ECL allowance balance. This included portfolio sales and non-contracted write-offs, as well as recoveries on amounts previously written-off.

We evaluated the adequacy of disclosures made in the financial statements. In particular, we focused on challenging Management that the disclosures were sufficiently clear in highlighting the significant uncertainties that exist in respect of the ECL allowance and the sensitivity of the allowance to changes in the underlying assumptions.

Based on the evidence obtained, we found that the ECLs on loans and advances to customers are within a range we consider to be reasonable.

### Recoverability of deferred tax asset



#### Key audit matter description



The key audit matter relates to the incorrect recognition or measurement of the deferred tax asset. Deferred tax assets of € 2,771 million (2018: € 2,808 million) are recognised for unutilised tax losses to the extent that it is probable that there will be sufficient future taxable profits against which the losses can be used.

The assessment of the conditions for the recognition of a deferred tax asset is a critical Management judgement, given the inherent uncertainties associated with projecting profitability over a long time period. This is highly subjective given the significant uncertainty related to future economic outcomes, including the impact of Brexit and a potential global economic slowdown. The Group has reassessed profitability and growth forecasts for the period 2020 to 2022. This forecast has been revised downwards and results in an increase in the expected deferred tax utilisation period.

Please refer to page 142 (Audit Committee Report), page 199 (Accounting Policy (k) – Income tax, including deferred income tax), Note 2 – Critical accounting judgements and estimates and Note 32 – Deferred taxation.

#### How the scope of our audit responded to the key audit matter



We have evaluated the design and determined the implementation of key controls over the preparation of financial plans and budgets.

We assessed whether the level of forecasted profits were appropriate by challenging the growth, profitability and economic assumptions. We tested the accuracy of Management's forecasting process by reviewing previous forecasts and comparing to actual results.

We reviewed the model used by Management to assess the likelihood of future profitability and challenged Management's assessment of a range of positive and negative evidence for the projection of long-term future profitability.

We compared Management's assumptions to industry norms and other economic metrics where possible. We reviewed Management's analysis of the "more likely than not" test and assessed the adequacy of the financial statement disclosures.

Based on the evidence obtained, we found that the assumptions used by Management in the recognition of the deferred tax asset is within a range we consider to be reasonable.

## Defined benefit obligations



## Key audit matter description



The key audit matter is that the recognition and measurement of defined benefit obligations of € 5,904 million (2018: € 5,323 million) is inappropriate.

There is a high degree of estimation and judgement in the calculation of defined benefit obligations. A material change in the liability can result from small movements in the underlying actuarial assumptions, specifically the discount rates, pension in payment increases and inflation rates.

Please refer to page 142 (Audit Committee Report), page 198 (Accounting Policy (j) – Employee benefits), and Note 2 – Critical accounting judgements and estimates and Note 33 – Retirement benefits.

## How the scope of our audit responded to the key audit matter



We understood the key controls over the completeness and accuracy of data extracted and supplied to the Group's actuary, which is used in the valuation of the Group's defined benefit obligations. We also evaluated the design and implementation of the relevant controls for determining the actuarial assumptions and the approval of those assumptions by Management.

We have utilised Deloitte actuarial specialists as part of our team to assist us in challenging the appropriateness of actuarial assumptions with particular focus on discount rates, pension in payment increases and inflation rates.

Our work included inquiries with Management and their actuaries to understand the processes and assumptions used in calculating the defined benefit obligations. We benchmarked economic and demographic assumptions against market data and assessed Management adjustments to market rates for Company and scheme specific information. For scheme specific assumptions we considered the scheme rules, historic practice and other information relevant to the selection of the assumption.

We evaluated and assessed the adequacy of disclosures made in the financial statements, including disclosures of the assumptions and sensitivity of the defined benefit obligation to changes in the underlying assumptions.

Based on the evidence obtained, we concluded that assumptions used by Management in the actuarial valuations for defined benefit obligations are within a range we consider to be reasonable.



# Independent Auditor's Report

## Provision for tracker mortgage examination



### Key audit matter description



The calculation of provisions for the tracker mortgage examination is highly judgemental and involves the use of several Management assumptions including the identification of relevant impacted customers, related redress costs and potential enforcement fines. There is also a risk that known and emerging issues may not be appropriately disclosed in the financial statements. As a result, we consider this a key audit matter.

Included in Note 39 - Provisions for liabilities and commitments the Group has recorded a provision of € 271 million (2018: € 10 million) for customer redress and compensation and € 70 million (2018: Nil) for related enforcement fines expected to be imposed.

Please refer to page 142 (Audit Committee Report), page 215 (Accounting Policy (z) – Non-credit risk provisions), Note 2 – Critical accounting judgements and estimates, Note 39 – Provisions for liabilities and commitments, and Note 46 – Memorandum items: contingent liabilities and commitments, and contingent assets.

### How the scope of our audit responded to the key audit matter



We have evaluated the design and determined the implementation of the Group's relevant controls over the identification, measurement and the disclosure of the provision. We also assessed Management review and governance controls.

We reviewed the correspondence with regulators, the Financial Services and Pensions Ombudsman ("FSPO") and legal advice obtained. We assessed Management's interpretation of the impact of this decision. We reviewed the basis for recording a provision taking into consideration the information available and the requirements of IAS 37. We also considered Management's interactions with regulators including the status of the enforcement process.

Given the inherent uncertainty in the calculation of the provision and its judgemental nature, we evaluated the adequacy of disclosures made in the financial statements. We challenged Management on the disclosures, in particular, whether they are sufficiently clear in highlighting the exposures that remain, the significant uncertainties that exist in respect of the provisions and the sensitivity of the provisions to changes in the underlying assumptions.

Based on the evidence obtained, we found that the assumptions used by Management in measurement of the provision for the tracker mortgage examination are within a range we consider to be reasonable.

## IT systems and controls



## Key audit matter description



The Group's financial reporting processes are reliant on processes, controls and data managed by IT systems. The IT environment is complex and pervasive to the operations of the Group due to the large volume of transactions processed daily and the reliance on automated and IT dependent manual controls. This risk is also impacted by dependency on third parties and outsourced arrangements as well as migration to new systems.

Our planned audit approach relies extensively on IT applications and the operating effectiveness of the control environment. As part of our assessment of the IT environment, we considered privileged user access management controls to be critical in ensuring that only appropriately authorised changes are made to relevant IT systems. Moreover, appropriate access controls contribute to mitigating the risk of potential fraud or error as a result of changes to applications or processing unauthorised transactions.

We regard this area as a key audit matter owing to the high level of IT dependency within the Group, as well as the associated complexity and the risk that automated controls are not designed and operating effectively.

## How the scope of our audit responded to the key audit matter



We examined the design of the governance framework associated with the Group's IT architecture. We gained an understanding and tested relevant General IT Controls for systems we considered relevant to the financial reporting process, including access management, programme development and change management.

We gained an understanding of relevant IT controls over applications, operating systems and databases that are relevant for the financial reporting process and tested their operating effectiveness.

We assessed the relevant automated controls within business processes and the reliability of relevant reports used as part of manual controls. This included assessing the integrity of system interfaces, the completeness and accuracy of data feeds and automated calculations.

We tested user access by assessing the controls in place for in-scope applications and verifying the addition and removal of users.

While we identified certain design and operating effectiveness deficiencies in relation to user access controls, we tested validation activities performed by Management and compensating controls to mitigate the risk of fraud or error as a result of unauthorised transactions. Based on this testing we were able to place reliance on IT controls for the purpose of our audit.

Our audit procedures relating to these matters were designed in the context of our audit of the financial statements as a whole, and not to express an opinion on individual accounts or disclosures. Our opinion on the financial statements is not modified with respect to any of the risks described above, and we do not express an opinion on these individual matters.

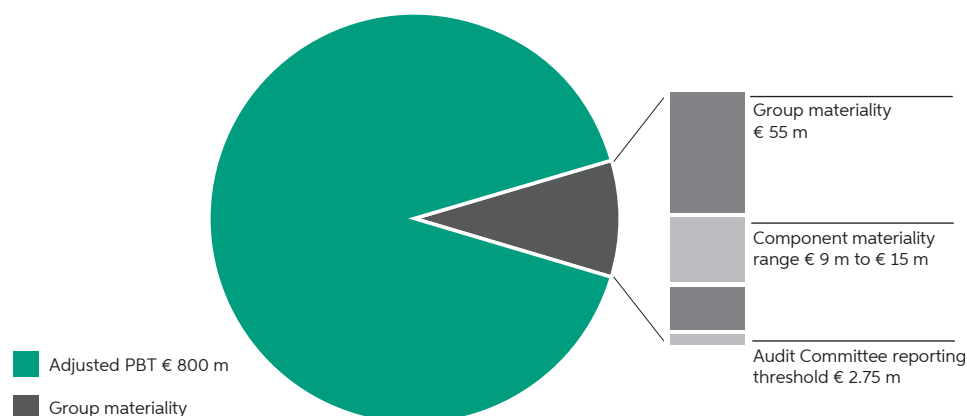
# Independent Auditor's Report

## Our application of materiality

We define materiality as the magnitude of misstatement that makes it probable that the economic decisions of a reasonably knowledgeable person, relying on the financial statements, would be changed or influenced. We use materiality both in planning the scope of our audit work and in evaluating the results of our work.

We determined materiality for the Group to be € 55 million, which is approximately 7% of adjusted PBT. In the prior year, we determined materiality with reference to an unadjusted PBT. For the current year, we have considered adjusted PBT to be the critical component for determining materiality. We used an adjusted PBT normalised to remove the effect of certain restitution items which are considered not to reflect the long-term performance of the Group. We have considered quantitative and qualitative factors such as understanding the entity and its environment, history of misstatements, complexity of the Group and the reliability of the control environment.

We determined materiality for the Company to be € 54 million which is 0.4% of Company total equity. We have selected total equity as an appropriate benchmark for Company materiality as the Company's primary purpose is to act as a holding company with investments in the Group's primary subsidiary and therefore a profit based measure is not relevant.



We agreed with the Board Audit Committee that we would report to them any audit differences in excess of € 2.75 million, as well as differences below that threshold which, in our view, warranted reporting on qualitative grounds. We also report to the Board Audit Committee on material disclosure matters that we identified when assessing the overall presentation of the financial statements.

## An overview of the scope of our audit

We determined the scope of our Group audit by obtaining an understanding of the Group and its environment, including Group-wide controls, and assessing the risks of material misstatement at the Group level.

In establishing the overall approach to the Group audit, we determined the type of work that needed to be performed by us, as the Group engagement team, or by auditors within Deloitte network firms operating under our instruction ("component auditors"). Where the work was performed by component auditors, we determined the level of involvement we needed to have in the audit work at those components to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the consolidated financial statements as a whole.

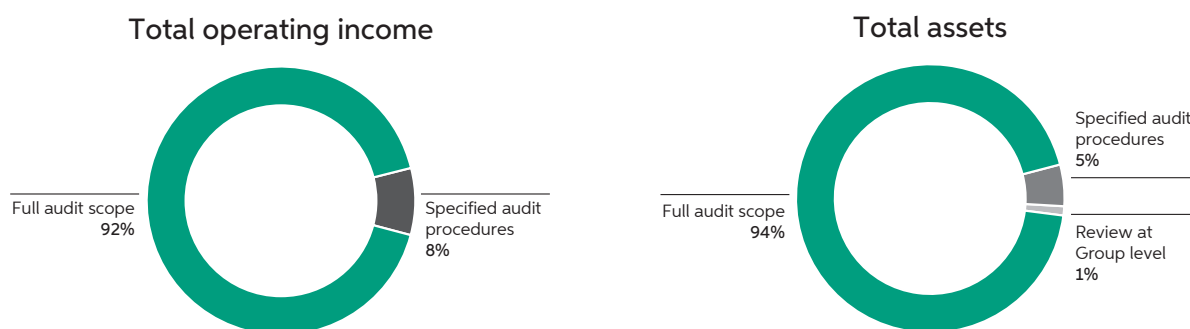
Based on that assessment, we focused our Group audit work in Allied Irish Banks, p.l.c. and the three legal entities as disclosed in Note 47 to the consolidated financial statements, all of which are subject to individual statutory audits, whilst the other legal entities were subject to specified audit procedures, where the extent of our testing was based on our assessment of the risks of material misstatement and of the materiality of the Group's operations in those entities. These audits and specified audit procedures covered over 94% of the Group's total assets and 92% of the Group's total operating income. In addition, audits will be performed for statutory purposes for all legal entities.

We also tested the consolidation process and carried out analytical procedures to assess whether there were any additional significant risks of material misstatement arising from the aggregated financial information of the remaining entities not subject to audit or specified audit procedures.

### An overview of the scope of our audit (continued)

The Group audit team sent component auditors detailed instructions on audit procedures to be undertaken and the information to be reported back to the Group audit team. Regular contact was maintained throughout the course of the audit with component auditors which included holding Group planning meetings, maintaining communications on the status of the audits and continuing with a programme of planned visits designed so that the Group audit team met each significant component audit team during the year.

The levels of coverage of key financial aspects of the Group by type of audit procedures as set out below:



### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Financial Report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

In this context, we also have nothing to report in regard to our responsibility to specifically address the following items in the other information and to report as uncorrected material misstatements of the other information where we conclude that those items meet the following conditions:

- Fair, balanced and understandable – the statement given by the Directors that they consider the Annual Financial Report and financial statements taken as a whole is fair, balanced and understandable and provides the information necessary for shareholders to assess the Group's and the Company's position and performance, business model and strategy is materially inconsistent with our knowledge obtained in the audit; or
- Board Audit Committee reporting – the section describing the work of the Board Audit Committee does not appropriately address matters communicated by us to the Board Audit Committee; or
- Directors' statement of compliance with the UK Corporate Governance Code and the Irish Corporate Governance Annex – the parts of the Directors' statement relating to the Company's compliance with the UK Corporate Governance Code and the Irish Corporate Governance Annex containing provisions specified for review by the auditor do not properly disclose a departure from a relevant provision of the UK Corporate Governance Code or the Irish Corporate Governance Annex.

# Independent Auditor's Report

## Responsibilities of Directors

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As explained more fully in the Directors' Responsibility Statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view and otherwise comply with the Companies Act 2014, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group and Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

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Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the Company (or where relevant, the Group) to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the Group to express an opinion on the consolidated financial statements. The Group auditor is responsible for the direction, supervision and performance of the Group audit. The Group auditor remains solely responsible for the audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that the auditor identifies during the audit.

For listed entities and public interest entities, the auditor also provides those charged with governance with a statement that the auditor has complied with relevant ethical requirements regarding independence, including the Ethical Standard for Auditors (Ireland) 2016, and communicates with them all relationships and other matters that may reasonably be thought to bear on the auditor's independence, and where applicable, related safeguards.

Where the auditor is required to report on key audit matters, from the matters communicated with those charged with governance, the auditor determines those matters that were of most significance in the audit of the financial statements of the current period and are therefore, the key audit matters. The auditor describes these matters in the auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, the auditor determines that a matter should not be communicated in the auditor's report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

This report is made solely to the Company's members, as a body, in accordance with Section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Report on other legal and regulatory requirements

### Opinion on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion the accounting records of the Company were sufficient to permit the financial statements to be readily and properly audited.
- The Company Statement of Financial Position is in agreement with the accounting records.
- In our opinion the information given in those parts of the Directors' report as specified for our review is consistent with the financial statements and the Directors' report has been prepared in accordance with the Companies Act 2014.

### Corporate Governance report

We report, in relation to information given in the Corporate Governance report on pages 131 to 140 that:

- In our opinion, based on the work undertaken during the course of the audit, the information given in the Corporate Governance report pursuant to subsections 2(c) and (d) of section 1373 of the Companies Act 2014 is consistent with the Company's statutory financial statements in respect of the financial year concerned and such information has been prepared in accordance with section 1373 of the Companies Act 2014. Based on our knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified any material misstatements in this information.
- In our opinion, based on the work undertaken during the course of the audit, the Corporate Governance report contains the information required by Regulation 6(2) of the European Union (Disclosure of Non-Financial and Diversity Information by certain large undertakings and groups) Regulations 2017 (as amended); and
- In our opinion, based on the work undertaken during the course of the audit, the information required pursuant to section 1373(2) (a), (b), (e) and (f) of the Companies Act 2014 is contained in the Corporate Governance report.

# Independent Auditor's Report

## Matters on which we are required to report by exception

---

Based on the knowledge and understanding of the Group and the Company and its environment obtained in the course of the audit, we have not identified material misstatements in those parts of the Directors' report as specified for our review.

The Companies Act 2014 also requires us to report to you if, in our opinion, the Company has not provided the information required by Regulation 5(2) to 5(7) of the European Union (Disclosure of Non-Financial and Diversity Information by certain large undertakings and Groups) Regulations 2017 (as amended) for the financial year ended 31 December 2019. We have nothing to report in this regard.

We have nothing to report in respect of the provisions in the Companies Act 2014 which require us to report to you if, in our opinion, the disclosures of Directors' remuneration and transactions specified by law are not made.

## Other matters which we are required to address

---

Following the recommendation of the Board Audit Committee of Allied Irish Banks, p.l.c., we were appointed at the Annual General Meeting on 20 June 2013 to audit the financial statements for the financial year ended 31 December 2013. The period of total uninterrupted engagement including previous renewals and reappointments of the firm is 7 years, covering the years ending 2013 to 2019.

The non-audit services prohibited by IAASA's Ethical Standard were not provided and we remained independent of the Company in conducting the audit.

Our audit opinion is consistent with the additional report to the Board Audit Committee that we are required to provide in accordance with ISA (Ireland) 260.

John McCarroll  
For and on behalf of Deloitte Ireland LLP  
Chartered Accountants and Statutory Audit Firm  
Deloitte & Touche House, Earlsfort Terrace, Dublin 2  
Dublin

13 March 2020

**Deloitte.**

Notes: An audit does not provide assurance on the maintenance and integrity of the website, including controls used to achieve this, and in particular on whether any changes may have occurred to the financial statements since first published. These matters are the responsibility of the Directors but no control procedures can provide absolute assurance in this area.

Legislation in Ireland governing the preparation and dissemination of financial statements differs from legislation in other jurisdictions.



# Consolidated income statement

for the financial year ended 31 December 2019

	Notes	2019 € m	2018 € m
Interest income calculated using the effective interest method	5	2,291	2,289
Other interest income and similar income	5	79	77
Interest and similar income	5	2,370	2,366
Interest and similar expense	6	(299)	(267)
<b>Net interest income</b>		<b>2,071</b>	<b>2,099</b>
Dividend income	7	26	26
Fee and commission income	8	549	504
Fee and commission expense	8	(71)	(41)
Net trading (loss)/income	9	(57)	5
Net gain on other financial assets measured at FVTPL	10	140	146
Net (loss)/gain on derecognition of financial assets measured at amortised cost	11	(48)	121
Other operating income	12	46	19
<b>Other income</b>		<b>585</b>	<b>780</b>
<b>Total operating income</b>		<b>2,656</b>	<b>2,879</b>
Operating expenses	13	(1,935)	(1,661)
Impairment and amortisation of intangible assets	28	(146)	(110)
Impairment and depreciation of property, plant and equipment	29	(100)	(52)
<b>Total operating expenses</b>		<b>(2,181)</b>	<b>(1,823)</b>
<b>Operating profit before impairment losses</b>		<b>475</b>	<b>1,056</b>
Net credit impairment (charge)/writeback	15	(16)	204
<b>Operating profit</b>		<b>459</b>	<b>1,260</b>
Associated undertakings	27	20	12
Profit on disposal of property	16	21	2
Loss on disposal of business	17	–	(22)
<b>Profit before taxation</b>		<b>500</b>	<b>1,252</b>
Income tax charge	19	(135)	(156)
<b>Profit for the year</b>		<b>365</b>	<b>1,096</b>
Attributable to:			
– Equity holders of the parent		365	1,096
– Non-controlling interests	30	–	–
<b>Profit for the year</b>		<b>365</b>	<b>1,096</b>

# Consolidated statement of comprehensive income

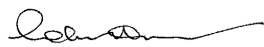
for the financial year ended 31 December 2019

	Notes	2019 € m	2018 € m
<b>Profit for the year</b>		<b>365</b>	1,096
<b>Other comprehensive income</b>			
<i>Items that will not be reclassified subsequently to profit or loss:</i>			
Net actuarial (losses)/gains in retirement benefit schemes, net of tax	19	(188)	26
Net change in fair value of equity investments at FVOCI, net of tax	19	(9)	2
<b>Total items that will not be reclassified subsequently to profit or loss</b>		<b>(197)</b>	28
<i>Items that will be reclassified subsequently to profit or loss when specific conditions are met</i>			
Net change in foreign currency translation reserves	19	66	10
Net change in cash flow hedges, net of tax	19	184	28
Net change in fair value of investment debt securities at FVOCI, net of tax	19	(44)	(291)
<b>Total items that will be reclassified subsequently to profit or loss when specific conditions are met</b>		<b>206</b>	(253)
<b>Other comprehensive income for the year, net of tax</b>		<b>9</b>	(225)
<b>Total comprehensive income for the year attributable to owners of the parent</b>		<b>374</b>	871
Attributable to:			
– Equity holders of the parent		374	871
– Non-controlling interests		–	–
<b>Total comprehensive income for the year</b>		<b>374</b>	871

# Consolidated statement of financial position

as at 31 December 2019

	Notes	2019 € m	2018 € m
<b>Assets</b>			
Cash and balances at central banks		11,982	6,516
Items in course of collection		57	73
Disposal groups and non-current assets held for sale	21	20	10
Derivative financial instruments	22	1,271	900
Loans and advances to banks	23	1,478	1,443
Loans and advances to customers	24	60,888	60,868
Loans and advances – AIB Group plc		13	6
Investment securities	26	17,331	16,861
Interests in associated undertakings	27	83	90
Intangible assets and goodwill	28	917	682
Property, plant and equipment	29	803	330
Other assets	31	655	356
Current taxation		8	9
Deferred tax assets	32	2,666	2,702
Prepayments and accrued income		364	454
Retirement benefit assets	33	39	241
<b>Total assets</b>		<b>98,575</b>	<b>91,541</b>
<b>Liabilities</b>			
Deposits by central banks and banks	34	823	844
Customer accounts	35	71,803	67,699
Customer accounts – AIB Group plc		4	–
Lease liabilities	36	429	–
Derivative financial instruments	22	1,197	934
Debt securities in issue	37	3,525	4,090
Current taxation		70	74
Deferred tax liabilities	32	109	107
Retirement benefit liabilities	33	60	49
Other liabilities	38	869	887
Accruals and deferred income		341	326
Provisions for liabilities and commitments	39	503	219
Subordinated liabilities and other capital instruments – Externally issued	40	799	795
Subordinated liabilities and other capital instruments – AIB Group plc	40	3,808	1,655
<b>Total liabilities</b>		<b>84,340</b>	<b>77,679</b>
<b>Equity</b>			
Share capital	41	1,696	1,696
Share premium	41	1,386	1,386
Reserves		10,162	10,286
<b>Total shareholders' equity</b>		<b>13,244</b>	<b>13,368</b>
Other equity interests – Externally issued	42	494	494
Other equity interests – AIB Group plc	42	496	–
Non-controlling interests	43	1	–
<b>Total equity</b>		<b>14,235</b>	<b>13,862</b>
<b>Total liabilities and equity</b>		<b>98,575</b>	<b>91,541</b>



**Colin Hunt**  
Chief Executive Officer  
13 March 2020



**Tomás O'Midheach**  
Executive Director  
13 March 2020



**Donal Galvin**  
Chief Financial Officer  
7 March 2023



**Conor Gouldson**  
Group Company Secretary  
7 March 2023

# Consolidated statement of cash flows

for the financial year ended 31 December 2019

	Notes	2019 € m	2018 € m
<b>Cash flows from operating activities</b>			
Profit before taxation for the year		500	1,252
Adjustments for:			
– Non-cash and other items	51	785	(9)
– Change in operating assets	51	247	(741)
– Change in operating liabilities	51	2,579	(344)
– Taxation paid		(56)	(44)
<b>Net cash inflow from operating activities</b>		<b>4,055</b>	<b>114</b>
<b>Cash flows from investing activities</b>			
Purchase of investment securities	26	(4,937)	(3,276)
Proceeds from sales and maturity of investment securities	26	4,689	2,392
Additions to property, plant and equipment	29	(69)	(65)
Disposal of property, plant and equipment		30	8
Additions to intangible assets	28	(259)	(223)
Acquisition cost of subsidiary	30/51	(60)	–
Investment in associated undertakings		–	(10)
Disposal of associated undertakings		–	2
Dividends received from associated undertakings	27	27	10
<b>Net cash outflow from investing activities</b>		<b>(579)</b>	<b>(1,162)</b>
<b>Cash flows from financing activities</b>			
Net proceeds on issue of Additional Tier 1 Securities – AIB Group plc	42	496	–
Net proceeds on issue of subordinated liabilities and other capital instruments – AIB Group plc	40	2,140	1,651
Dividends paid on ordinary shares	20	(461)	(326)
Distributions paid to other equity interests	20	(37)	(37)
Repayment of lease liabilities	29/36	(59)	–
Interest paid on subordinated liabilities and other capital instruments		(105)	(31)
<b>Net cash inflow from financing activities</b>		<b>1,974</b>	<b>1,257</b>
<b>Change in cash and cash equivalents</b>		<b>5,450</b>	<b>209</b>
Opening cash and cash equivalents		7,246	7,058
Effect of exchange translation adjustments		227	(21)
<b>Closing cash and cash equivalents</b>	51	<b>12,923</b>	<b>7,246</b>

# Consolidated statement of changes in equity

for the financial year ended 31 December 2019

	Attributable to equity holders of parent										
	Share capital	Share premium	Other equity interests	Capital reserves	Capital redemption reserves	Revaluation reserves	Investment securities reserves	Cash flow hedging reserves	Revenue reserves	Foreign currency translation reserves	Total equity
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>At 1 January 2019</b>	1,696	1,386	494	1,133	14	14	676	285	8,759	(595)	13,862
<b>Total comprehensive income for the year</b>											
Profit for the year	-	-	-	-	-	-	-	-	365	-	365
Other comprehensive income (note 19)	-	-	-	-	-	-	(53)	184	(188)	66	9
<b>Total comprehensive income for the year</b>	-	-	-	-	-	-	(53)	184	177	66	374
<b>Transactions with owners, recorded directly in equity</b>											
<i>Contributions by and distributions to owners of the Group:</i>											
Non-controlling interests on acquisition of subsidiary (note 43)	-	-	-	-	-	-	-	-	-	-	1
Issue of Additional Tier 1 Securities (note 42)	-	-	496	-	-	-	-	-	-	-	496
Dividends paid on ordinary shares (note 20)	-	-	-	-	-	-	-	-	(461)	-	(461)
Distributions paid to other equity interests (note 20)	-	-	-	-	-	-	-	-	(37)	-	(37)
<b>Total contributions by and distributions to owners of the Group</b>	-	-	496	-	-	-	-	-	(498)	-	(1)
<b>At 31 December 2019</b>	1,696	1,386	990	1,133	14	14	623	469	8,438	(529)	14,235

# Consolidated statement of changes in equity

for the financial year ended 31 December 2018

	Attributable to equity holders of parent											
	Share capital	Share premium	Other equity interests	Capital reserves	Capital redemption reserves	Revaluation reserves	Available for sale securities reserves	Investment securities reserves	Cash flow hedging reserves	Revenue reserves	Foreign currency translation reserves	Total equity
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>At 31 December 2017</b>	1,696	1,386	494	1,133	14	14	981	–	257	8,241	(605)	13,611
<i>Impact of adopting IFRS 9 at 1 January 2018</i>	–	–	–	–	–	–	(981)	965	–	(251)	–	(267)
<i>Impact of adopting IFRS 15 at 1 January 2018</i>	–	–	–	–	–	–	–	–	–	10	–	10
<b>Restated balance at 1 January 2018</b>	1,696	1,386	494	1,133	14	14	–	965	257	8,000	(605)	13,354
<b>Total comprehensive income for the year</b>												
Profit for the year	–	–	–	–	–	–	–	–	–	1,096	–	1,096
Other comprehensive income (note 19)	–	–	–	–	–	–	–	(289)	28	26	10	(225)
<b>Total comprehensive income for the year</b>	–	–	–	–	–	–	–	(289)	28	1,122	10	871
<b>Transactions with owners, recorded directly in equity</b>												
<i>Contributions by and distributions to owners of the Group:</i>												
Dividends paid on ordinary shares (note 20)	–	–	–	–	–	–	–	–	–	(326)	–	(326)
Distributions paid to other equity interests (note 20)	–	–	–	–	–	–	–	–	–	(37)	–	(37)
<b>Total contributions by and distributions to owners of the Group</b>	–	–	–	–	–	–	–	–	–	(363)	–	(363)
<b>At 31 December 2018</b>	1,696	1,386	494	1,133	14	14	–	676	285	8,759	(595)	13,862

# Notes to the consolidated financial statements

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# Notes to the consolidated financial statements

## 1 Accounting policies

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## 1 Accounting policies (*continued*)

The significant accounting policies that the Group applied in the preparation of the financial statements are set out in this section.

### (a) Reporting entity

Allied Irish Banks, p.l.c. ('the parent company' or 'the Company') is a company domiciled in Ireland and registered under the Company's Act 2014 as a public limited company under company number 24173. The address of the Company's registered office is Bankcentre, Ballsbridge, Dublin 4, Ireland.

The consolidated financial statements include the financial statements of Allied Irish Banks, p.l.c. and its subsidiary undertakings, collectively referred to as the 'Group', where appropriate, including certain special purpose entities and are prepared to the end of the financial period. The Group is and has been primarily involved in retail and corporate banking.

The share capital of Allied Irish Banks, p.l.c. is 100% owned by AIB Group plc.

### (b) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Accounting Standards and International Financial Reporting Standards (collectively "IFRSs") as adopted by the European Union ("EU") and applicable for the financial year ended 31 December 2019. The consolidated financial statements also comply with those parts of the Companies Act 2014 and the European Union (Credit Institutions: Financial Statements) Regulations 2015 applicable to companies reporting under IFRS, and the Asset Covered Securities Acts 2001 and 2007. The accounting policies have been consistently applied by Group entities and are consistent with the previous year, apart from policy adopted as a result of the implementation of IFRS 16 *Leases*.

### (c) Basis of preparation

#### Functional and presentation currency

The financial statements are presented in euro, which is the functional currency of the parent company and a significant number of its subsidiaries, rounded to the nearest million.

#### Basis of measurement

The financial statements have been prepared under the historical cost basis, with the exception of the following assets and liabilities which are stated at their fair value: derivative financial instruments, financial instruments at fair value through profit or loss, certain hedged financial assets and financial liabilities and investment securities at FVOCI.

The financial statements comprise the consolidated income statement, the consolidated statement of comprehensive income, the consolidated and the parent company's separate statements of financial position, the consolidated and the parent company's separate statements of cash flows, and the consolidated and the parent company's separate statements of changes in equity together with the related notes. These notes also include financial instrument related disclosures which are required by IFRS 7 and revised IAS 1, contained in the 'Financial review' and the 'Risk management' sections of this Annual Financial Report. The relevant information on those pages is identified as forming an integral part of the audited financial statements.

#### Use of judgements and estimates

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of certain assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Since management's judgement involves making estimates concerning the likelihood of future events, the actual results could differ from those estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future period affected. The estimates that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are in the areas of expected credit losses on financial instruments; the recoverability of deferred tax; determination of the fair value of certain financial assets and financial liabilities; retirement benefit obligations; and provisions for liabilities and commitments.

A description of these judgements and estimates is set out in 'Critical accounting judgements and estimates' on pages 219 to 223.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (c) Basis of preparation (*continued*)

#### Going concern

The financial statements for the financial year ended 31 December 2019 have been prepared on a going concern basis as the Directors are satisfied, having considered the risks and uncertainties impacting the Group, that it has the ability to continue in business for the period of assessment. The period of assessment used by the Directors is twelve months from the date of approval of these annual financial statements.

#### First time adoption of new accounting standard/amendments to standards

The following new standard and amendments to standards have been adopted by the Group during the year ended 31 December 2019.

#### IFRS 16 Leases

The effective date for IFRS 16 *Leases* was 1 January 2019 and was adopted by the Group on that date. The new standard replaces IAS 17 *Leases*.

The Group is applying this standard using the modified retrospective approach. Therefore, the comparative financial information for 2018 is not being restated as allowed in IFRS 16 paragraph C7 and continues to be reported under IAS 17. Accordingly, accounting policy (n) 'Leases' as set out in the Annual Financial Report 2018 applies for comparative information.

The total impact of IFRS 16 over the life of a lease will be neutral on the income statement, however, its implementation will result in a higher charge in the earlier years following implementation with a lower charge in later years. This impact is not material in the financial year to 31 December 2019.

Details on the impact of adopting IFRS 16 are set out in note 3 to these financial statements.

#### Interest Rate Benchmark Reform

Amendments to IFRS 9 *Financial Instruments*; Amendments to IAS 39 *Financial Instruments: Recognition and Measurement*; and Amendments to IFRS 7 *Financial Instruments: Disclosures*.

In September 2019, the IASB amended some of its requirements for hedge accounting in order to support the provision of useful financial information by companies during the period of uncertainty arising from the phasing out of interest-rate benchmarks such as interbank offered rates (IBORs) and their replacement with alternative nearly risk-free interest rates. These amendments allow hedging relationships affected by the IBOR reform to be accounted for as continuing hedges.

The Group has early adopted these amendments for the financial year to 31 December 2019. The Group will continue to apply the amendments to IFRS 9 and IAS 39 until the uncertainty arising from interest rate benchmark reform with respect to the timing and amount of underlying cash flows ends. The Group has assumed that this uncertainty will not end until the Group's contracts that reference IBORs are amended or fallback clauses are added to existing contracts.

For further details of Interest Rate Benchmark Reform see page 117.

#### Definition of Material (Amendments to IAS 1 and IAS 8)

The amendments to IAS 1 *Presentation of Financial Statements* and IAS 8 *Accounting Policy, Changes in Accounting Estimates and Errors* which were issued in October 2018 and effective for reporting periods beginning on or after 1 January 2020 with earlier application permitted, clarify the definition of material as follows:

"Information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity".

The amendments are aimed at improving the understanding of the existing requirements rather than to significantly impact current materiality judgements. The new definition of material is to be used to assess whether information, either individually or in combination with other information, is material in the context of the financial statements.

The amendments are not expected to significantly impact on the Group's interpretation of material.

The Group early adopted these amendments with effect from 1 January 2019.

Other amendments resulting from Improvements to IFRSs which the Group adopted in 2019 did not have a material impact on the accounting policies, financial position or performance of the Group.

## 1 Accounting policies (*continued*)

### (d) Basis of consolidation

#### Subsidiary undertakings

A subsidiary undertaking is an investee controlled by the Group. The Group controls an investee when it has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Subsidiaries are consolidated in the Group's financial statements from the date on which control commences until the date that control ceases.

The Group reassesses whether it controls a subsidiary when facts and circumstances indicate that there are changes to one or more elements of control.

#### Loss of control

If the Group loses control of a subsidiary, the Group:

- (i) derecognises the assets (including any goodwill) and liabilities of the former subsidiary at their carrying amounts at the date control is lost;
- (ii) derecognises the carrying amount of any non-controlling interests in the former subsidiary at the date control is lost (including any attributable amounts in other comprehensive income);
- (iii) recognises the fair value of any consideration received and any distribution of shares of the subsidiary;
- (iv) recognises any investment retained in the former subsidiary at its fair value at the date when control is lost; and
- (v) recognises any resulting difference of the above items as a gain or loss in the income statement.

The Group subsequently accounts for any investment retained in the former subsidiary in accordance with IFRS 9 *Financial Instruments*, or when appropriate, IAS 28 *Investments in Associates and Joint Ventures*.

#### Structured entities

A structured entity is an entity designed so that its activities are not governed by way of voting rights. The Group assesses whether it has control over such an entity by considering factors such as the purpose and design of the entity; the nature of its relationship with the entity; and the size of its exposure to the variability of returns of the entity.

#### Business combinations

The Group accounts for the acquisition of businesses using the acquisition method except for those businesses under common control. Under the acquisition method, the consideration transferred in a business combination is measured at fair value, which is calculated as the sum of:

- the acquisition date fair value of assets transferred by the Group;
- liabilities incurred by the Group to the former owners of the acquiree; and
- the equity interests issued by the Group in exchange for control of the acquiree.

Acquisition related costs are recognised in the income statement as incurred.

Goodwill is measured as the excess of the sum of:

- the fair value of the consideration transferred;
- the amount of any non-controlling interests in the acquiree; and
- the fair value of the acquirer's previously held equity interest in the acquiree, if any; less
- the net of the acquisition date fair value of the identifiable assets acquired and liabilities assumed.

The Group commonly acts as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets, and income arising thereon, are excluded from the financial statements, as they are not assets of the Group.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (d) Basis of consolidation (*continued*)

#### Non-controlling interests

For each business combination, the Group recognises any non-controlling interest in the acquiree either:

- at fair value; or
- at their proportionate share of the acquiree's identifiable net assets.

For changes in the Group's interest in a subsidiary that do not result in a loss of control, the Group adjusts the carrying amounts of the controlling and non-controlling interests to reflect the changes in their relative interests in the subsidiary. The difference between the change in value of the non-controlling interest and the fair value of the consideration paid or received is recognised directly in equity and attributed to the equity holders of the parent.

#### Common control transactions

The Group accounts for the acquisition of businesses and investments in subsidiary undertakings between members of the Group at carrying value at the date of the transaction unless prohibited by company law or IFRS. This policy also applies to the acquisition of businesses by the Group of other entities under the common control of the Irish Government. Where the carrying value of the acquired net assets exceeds the fair value of the consideration paid, the excess is accounted for as a capital contribution (accounting policy (aa) 'Equity' – capital contributions). On impairment of the subsidiary in the parent company's separate financial statements, an amount equal to the impairment charge net of tax in the income statement is transferred from capital contribution reserves to revenue reserves.

The entire capital contribution is transferred to revenue reserves on final sale of the subsidiary.

For acquisitions under common control, comparative data is not restated. The consolidation of the acquired entity is effective from the acquisition date with intercompany balances eliminated at a Group level on this date.

#### Associated undertakings

An associated undertaking is an entity over which the Group has significant influence, but not control, over the entity's operating and financial policy decisions. If the Group holds 20% or more of the voting power of an entity, it is presumed that the Group has significant influence, unless it can be clearly demonstrated that this is not the case.

Investments in associated undertakings are initially recorded at cost and increased (or decreased) each year by the Group's share of the post acquisition net income (or loss), and other movements reflected directly in other comprehensive income of the associated undertaking.

Goodwill arising on the acquisition of an associated undertaking is included in the carrying amount of the investment. When the Group's share of losses in an associate has reduced the carrying amount to zero, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations to make payments on behalf of the associate.

Where the Group continues to hold more than 20% of the voting power in an investment but ceases to have significant influence, the investment is no longer accounted for as an associate. On the loss of significant influence, the Group measures the investment at fair value and recognises any difference between the carrying value and fair value in profit or loss and accounts for the investment in accordance with IFRS 9 *Financial Instruments*.

The Group's share of the results of associated undertakings after tax reflects the Group's proportionate interest in the associated undertaking and is based on financial statements made up to a date not earlier than three months before the period end reporting date, adjusted to conform with the accounting policies of the Group.

Since goodwill that forms part of the carrying amount of the investment in an associate is not recognised separately, it is, therefore, not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.

## 1 Accounting policies (*continued*)

### (d) Basis of consolidation (*continued*)

#### Transactions eliminated on consolidation

Intra-group balances and any unrealised income and expenses arising from intra-group transactions are eliminated on consolidation. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment. Unrealised gains and losses on transactions with associated undertakings are eliminated to the extent of the Group's interest in the investees.

Consistent accounting policies are applied throughout the Group for the purposes of consolidation.

#### Parent Company financial statements: Investment in subsidiary and associated undertakings

The Company accounts for investments in subsidiary and associated undertakings that are not classified as held for sale at cost less provisions for impairment. If the investment is classified as held for sale, the Company accounts for it at the lower of its carrying value and fair value less costs to sell.

The Company reviews its equity investment for impairment at the end of each reporting period if there are indications that impairment may have occurred.

The testing for possible impairment involves comparing the estimated recoverable amount of an investment with its carrying amount. Where the recoverable amount is less than the carrying amount, the difference is recognised as an impairment provision in the Company's financial statements. The recoverable amount is the higher of fair value less costs to sell and value-in-use ("VIU").

Dividends from a subsidiary or an associated undertaking are recognised in the income statement when the Company's right to receive the dividend is established.

### (e) Foreign currency translation

Items included in the financial statements of each of the Group's entities are measured using their functional currency, being the currency of the primary economic environment in which the entity operates.

#### Transactions and balances

Foreign currency transactions are translated into the respective entity's functional currency using the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are re-translated at the rate prevailing at the period end. Foreign exchange gains and losses resulting from the settlement of such transactions and from the re-translation at period end exchange rates of the amortised cost of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Exchange differences on equities and similar non-monetary items held at fair value through profit or loss are reported as part of the fair value gain or loss. Exchange differences on equities designated at FVOCI, together with exchange differences on a financial liability designated as a hedge of the net investment in a foreign operation are reported in other comprehensive income.

#### Foreign operations

The results and financial position of all Group entities that have a functional currency different from the euro are translated into euro as follows:

- assets and liabilities including goodwill and fair value adjustments arising on consolidation of foreign operations are translated at the closing rate;
- income and expenses are translated into euro at the average rates of exchange during the period where these rates approximate to the foreign exchange rates ruling at the dates of the transactions;
- foreign currency translation differences are recognised in other comprehensive income; and
- since 1 January 2004, the Group's date of transition to IFRS, all such exchange differences are included in the foreign currency cumulative translation reserve within shareholders' equity. When a foreign operation is disposed of in full, the relevant amount of this reserve is transferred to the income statement. When a subsidiary is partly disposed of, the relevant proportion of foreign currency translation reserve is re-attributed to the non-controlling interest. In the case of a partial disposal, a pro-rata amount of the foreign currency cumulative translation reserve is transferred to the income statement. This also applies in the case where there has not been a reduction in the overall percentage holding, i.e. repayment of capital.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (f) Interest income and expense recognition

Interest income and expense is recognised in the income statement using the effective interest method.

#### Effective interest rate

The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

The application of the method has the effect of recognising income receivable and expense payable on the instrument evenly in proportion to the amount outstanding over the period to maturity or repayment. In calculating the effective interest rate for financial instruments other than credit impaired assets, the Group estimates cash flows (using projections based on its experience of customers' behaviour) considering all contractual terms of the financial instrument but excluding expected credit losses. The calculation takes into account all fees, including those for any expected early redemption, and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts.

All costs associated with mortgage incentive schemes are included in the effective interest rate calculation. Fees and commissions payable to third parties in connection with lending arrangements, where these are direct and incremental costs related to the issue of a financial instrument, are included in interest income as part of the effective interest rate.

#### Amortised cost and gross carrying amount

The amortised cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The gross carrying amount of a financial asset is the amortised cost before adjusting for any loss allowance.

#### Calculation of interest income and interest expense

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability.

For financial assets that have become credit impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit impaired, the calculation of interest income reverts to the gross basis.

However, for financial assets that were credit impaired on initial recognition, interest income is calculated by applying the credit adjusted effective interest rate to the amortised cost of the financial asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

When a financial asset is no longer credit impaired or has been repaid in full (i.e. cured without financial loss), the Group presents previously unrecognised interest income as a reversal of credit impairment/recovery of amounts previously written-off.

Interest income and expense on financial assets and liabilities classified as held for trading or at FVTPL is recognised in 'other interest income and similar income' or 'interest expense' in the income statement, as applicable.



## 1 Accounting policies (*continued*)

### (f) Interest income and expense recognition (*continued*)

#### Presentation

Interest income and expense presented in the consolidated income statement include:

- Interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis;
- Interest on investment debt securities measured at FVOCI calculated on an effective interest basis;
- Interest on financial assets measured at FVTPL;
- Net interest income and expense on qualifying hedge derivatives designated as cash flow hedges or fair value hedges which are recognised in interest income or interest expense; and
- Interest income and funding costs of trading portfolio financial assets.

The Group policy for the recognition of leasing income is set out in accounting policy (n).

### (g) Dividend income

Dividends on equity investments measured at FVTPL are recognised in the income statement when the entity's right to receive payment is established. Dividends on equity investments measured at FVOCI are recognised in the income statement provided that they represent a return on capital.

### (h) Fee and commission income

The measurement and timing of recognition of fee and commission income is based on the core principles of IFRS 15 *Revenue from Contracts with Customers*.

The principles in IFRS 15 are applied using the following 5 step model:

- Identify the contract(s) with a customer;
- Identify the performance obligations in the contract;
- Determine the transaction price;
- Allocate the transaction price to the performance obligations in the contract; and
- Recognise revenue when or as the Group satisfies its performance obligations.

Fee and commission income is recognised when the performance obligation in the contract has been performed, 'point in time' recognition, or 'over time' recognition if the performance obligation is performed over a period of time unless the income has been included in the effective interest rate calculation.

The Group includes in the transaction price, some or all of an amount of variable consideration estimated only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

The majority of the Group's fee and commission income arises from retail banking activities. Loan syndication fees are recognised as revenue when the syndication has been completed and the Group has retained no part of the loan package for itself or retained a part at the same effective interest rate as applicable to the other participants.

Foreign exchange income is fee income that is derived from arranging foreign exchange transactions on behalf of customers. Such income is recognised when the individual performance obligation has been fulfilled.

Portfolio and other management advisory and service fees are recognised based on the applicable service contracts. Asset management fees relating to investment funds are recognised over time in line with the performance obligation. The same principle is applied to the recognition of income from wealth management, financial planning and custody services that are continuously provided over an extended period of time.

Commitment fees together with related direct costs, for loan facilities where drawdown is probable, are deferred and recognised as an adjustment to the effective interest rate on the loan once drawn. Commitment fees in relation to facilities where drawdown is not probable are recognised over the term of the commitment on a straight-line basis. Other credit related fees are recognised over time in line with the performance obligation except arrangement fees where it is likely that the facility will be drawn down, and which are included in the effective interest rate calculation.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (i) Net trading income

Net trading income comprises gains less losses relating to trading assets and trading liabilities and includes all realised and unrealised fair value changes. Interest revenue and dividend income on trading assets are shown in 'interest income' and 'dividend income' respectively.

### (j) Employee benefits

#### Retirement benefit obligations

The Group provides employees with post-retirement benefits mainly in the form of pensions.

The Group provides a number of retirement benefit schemes including defined benefit and defined contribution as well as a hybrid scheme that has both defined benefit and defined contribution elements. In addition, the Group contributes, according to local law in the various countries in which it operates, to governmental and other schemes which have the characteristics of defined contribution schemes. The majority of the defined benefit schemes are funded.

Full actuarial valuations of defined benefit schemes are undertaken every three years and are updated to reflect current conditions at each year end reporting date.

Scheme assets are measured at fair value determined by using current bid prices, except for insurance policies acquired as part of a buy in. If the policies are qualifying policies under IAS 19 and if the timing and amount of payments under the policies exactly match some or all of the benefits payable under the scheme, then the present value of the related obligation is determined and is deemed to be the fair value of the insurance policies to be included in plan assets.

Scheme liabilities are measured on an actuarial basis by estimating the amount of future benefit that employees have earned for their service in current and prior periods and discounting that benefit at the market yield on a high quality corporate bond of equivalent term and currency to the liability. The calculation is performed by a qualified actuary using the projected unit credit method. The difference between the fair value of the scheme assets and the present value of the defined benefit obligation at the year end reporting date is recognised in the statement of financial position. Schemes in surplus are shown as assets and schemes in deficit, together with unfunded schemes, are shown as liabilities. A surplus is only recognised as an asset to the extent that it is recoverable through a refund from the scheme or through reduced contributions in the future. Actuarial gains and losses are recognised immediately in other comprehensive income.

The cost of providing defined benefit pension schemes to employees, comprising the net interest on the net defined benefit liability/(asset), calculated by applying the discount rate to the net defined benefit liability/(asset) at the start of the annual reporting period, taking into account contributions and benefit payments during the period, is charged to the income statement within personnel expenses.

Re-measurements of the net defined benefit liability/(asset), comprising actuarial gains and losses and the return on scheme assets (excluding amounts included in net interest on the net defined benefit liability/(asset)) are recognised in other comprehensive income. Amounts recognised in other comprehensive income in relation to re-measurements of the net defined benefit liability/(asset) will not be reclassified to profit or loss in a subsequent period.

In early 2017, the Board reassessed its obligation to fund increases in pensions in payment. The Board confirmed that funding of increases in pensions in payment is a decision to be made by the Board each year where increases are discretionary. This was based on actuarial and external legal advice obtained.

The Group recognises the effect of an amendment to a defined benefit scheme when the plan amendment occurs, which is when the Group introduces or withdraws a defined benefit scheme, or changes the benefits payable under existing defined benefit schemes. A curtailment is recognised when a significant reduction in the number of employees covered by a defined benefit scheme occurs. A settlement is a transaction that eliminates all further legal or constructive obligations for part or all of the benefits provided under a defined benefit scheme. Gains or losses on plan amendments, curtailments and settlements are recognised in the income statement.

## 1 Accounting policies (*continued*)

### Retirement benefit obligations (*continued*)

Changes with regard to benefits payable to retirees which represent a constructive obligation under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* are accounted for as a past service cost. These are recognised in the income statement.

The costs of managing the defined benefit scheme assets are deducted from the return on scheme assets. All costs of running the defined benefit schemes are recognised in the income statement when they are incurred.

The cost of the Group's defined contribution schemes is charged to the income statement in the accounting period in which it is incurred. Any contributions unpaid at the year end reporting date are included as a liability. The Group has no further obligation under these schemes once these contributions have been paid.

### Short term employee benefits

Short term employee benefits, such as salaries and other benefits, are accounted for on an accruals basis over the period during which employees have provided services. Bonuses are recognised to the extent that the Group has a legal or constructive obligation to its employees that can be measured reliably. The cost of providing subsidised staff loans is charged within personnel expenses.

### Termination benefits

Termination benefits are recognised as an expense at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, which includes the payment of termination benefits.

For termination benefits payable as a result of an employee's decision to accept an offer of voluntary redundancy, which is not within the scope of IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, the Group recognises the expense at the earlier of when the employee accepts the offer and when a restriction on the Group's ability to withdraw the offer takes effect.

### (k) Income tax, including deferred income tax

Income tax comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised in other comprehensive income, in which case it is recognised in other comprehensive income. Income tax relating to items in equity is recognised directly in equity. However, the income tax consequences of payments on financial instruments that are classified as equity but treated as liabilities for tax purposes are recognised in profit or loss if those payments are distributions of profits previously recognised in profit or loss.

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantively enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Deferred income tax is provided, using the balance sheet liability method, on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax is determined using tax rates based on legislation enacted or substantively enacted at the reporting date and expected to apply when the deferred tax asset is realised or the deferred tax liability is settled. Deferred income tax assets are recognised when it is probable that future taxable profits will be available against which the temporary differences will be utilised. The deferred tax asset is reviewed at the end of each reporting period and the carrying amount will reflect the extent that sufficient taxable profits will be available to allow all of the asset to be recovered.

The tax effects of income tax losses available for carry forward are recognised as an asset to the extent that it is probable that future taxable profits will be available against which these losses can be utilised.

Deferred and current tax assets and liabilities are only offset when they arise in the same tax reporting group and where there is both the legal right and the intention to settle the current tax assets and liabilities on a net basis or to realise the asset and settle the liability simultaneously.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (k) Income tax, including deferred income tax (*continued*)

The principal temporary differences arise from depreciation of property, plant and equipment, revaluation of certain financial assets and financial liabilities including derivative contracts, provisions for pensions and other post-retirement benefits, and in relation to acquisitions, on the difference between the fair values of the net assets acquired and their tax base.

Deferred income tax is provided on temporary differences arising from investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the difference will not reverse in the foreseeable future. In addition, the following temporary differences are not provided for: goodwill, the amortisation of which is not deductible for tax purposes, and assets and liabilities the initial recognition of which, in a transaction that is not a business combination, affects neither accounting nor taxable profit. Income tax payable on profits, based on the applicable tax law in each jurisdiction, is recognised as an expense in the period in which the profits arise.

### (l) Financial assets

#### Recognition and initial measurement

The Group initially recognises financial assets on the trade date, being the date on which the Group commits to purchase the assets. Loan assets are recognised when cash is advanced to borrowers.

Financial assets measured at amortised cost or at fair value through other comprehensive income ("FVOCI") are recognised initially at fair value adjusted for direct and incremental transaction costs. Financial assets measured at fair value through profit or loss ("FVTPL") are recognised initially at fair value and transaction costs are taken directly to the income statement.

Derivatives are measured initially at fair value on the date on which the derivative contract is entered into. The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. Profits or losses are only recognised on initial recognition of derivatives when there are observable current market transactions or valuation techniques that are based on observable market inputs.

#### Classification and subsequent measurement

On initial recognition, a financial asset is classified and subsequently measured at amortised cost, FVOCI or FVTPL.

The classification and subsequent measurement of financial assets depend on:

- The Group's business model for managing the asset; and
- The cash flow characteristics of the asset (for assets in a 'hold-to-collect' or 'hold-to-collect-and-sell' business model).

Based on these factors, the Group classifies its financial assets into one of the following categories:

#### – Amortised cost

Assets that have not been designated as at FVTPL, and are held within a 'hold-to-collect' business model whose objective is to hold assets to collect contractual cash flows; and whose contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest. The carrying amount of these assets is calculated using the effective interest method and is adjusted on each measurement date by the expected credit loss allowance for each asset, with movements recognised in profit or loss.

#### – Fair value through other comprehensive income ("FVOCI")

Assets that have not been designated as at FVTPL, and are held within a 'hold-to-collect-and-sell' business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and whose contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI"). Movements in the carrying amount of these assets are taken through other comprehensive income ("OCI"), except for the recognition of credit impairment gains or losses, interest revenue or foreign exchange gains and losses, which are recognised in profit or loss. When a financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss other than in the case of equity instruments designated at FVOCI.

## 1 Accounting policies (*continued*)

### (I) Financial Assets (*continued*)

#### – Fair value through profit or loss (“FVTPL”)

Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. Gains or losses (excluding interest income or expense) on such assets are recognised in profit or loss on an ongoing basis.

In addition, the Group may irrevocably designate a financial asset as at FVTPL that otherwise meets the requirements to be measured at amortised cost or at FVOCI if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### – Embedded derivatives

Certain hybrid contracts may contain both a non-derivative host and an ‘embedded derivative’. Under IFRS 9, there is no bifurcation of embedded derivatives from the host financial asset. As a result, such financial assets will generally fail the SPPI test unless the embedded derivative does not substantially modify the cash flows that would otherwise be required by the contract. Those failing the SPPI test will be classified and measured at FVTPL.

### Business model assessment

The Group makes an assessment of the objective of the business model at a portfolio level, as this reflects how portfolios of assets are managed to achieve a particular objective, rather than management’s intentions for individual assets.

The assessment considers the following:

- The strategy for the portfolio as communicated by management;
- How the performance of the portfolio is evaluated and reported to senior management;
- The risks that impact the performance of the business model, and how those risks are managed;
- How managers of the business are compensated (i.e. based on fair value of assets managed or on the contractual cash flows collected); and
- The frequency, value and timing of sales in prior periods, reasons for those sales, and expectations of future sales activity.

Financial assets that are held for trading or managed within a business model that is evaluated on a fair value basis are measured at FVTPL because the business objective is neither hold-to-collect contractual cash flows nor hold-to-collect-and-sell contractual cash flows.

### Characteristics of the contractual cash flows

An assessment (‘SPPI test’) is performed on all financial assets at origination that are held within a ‘hold-to-collect’ or ‘hold-to-collect-and-sell’ business model to determine whether the contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. For the purposes of this assessment, ‘principal’ is defined as the fair value of the financial asset at initial recognition. ‘Interest’ is defined as consideration for the time value of money, for the credit risk associated with the principal amount outstanding, and for other basic lending risks and costs (i.e. liquidity, administrative costs), and profit margin.

The SPPI test requires an assessment of the contractual terms and conditions to determine whether a financial asset contains any terms that could modify the timing or amount of contractual cash flows of the asset, to the extent that they could not be described as solely payments of principal and interest. In making this assessment, the Group considers:

- Features that modify the time value of money element of interest (e.g. tenor of the interest rate does not correspond with the frequency within which it resets);
- Terms providing for prepayment and extension;
- Leverage features;
- Contingent events that could change the amount and timing of cash flows;
- Terms that limit the Group’s claim to cash flows from specified assets; and
- Contractually linked instruments.

Contractual terms that introduce exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (l) Financial Assets (*continued*)

#### Reclassifications

Reclassifications of financial assets to alternative measurement categories, (e.g. from amortised cost to FVOCI), should be very infrequent, and will only occur when, and only when, the Group changes its business model for managing a specific portfolio of financial assets.

#### Investments in equity instruments

Equity instruments are classified and measured at FVTPL with gains and losses reflected in profit or loss.

On initial recognition, the Group may elect to irrevocably designate at FVOCI, an equity instrument that is not held for trading. This election is made on an instrument-by-instrument basis. When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss on derecognition of the equity instrument.

### (m) Financial liabilities and equity

The Group categorises financial liabilities as at amortised cost or as at fair value through profit or loss.

The Group recognises a financial liability when it becomes party to the contractual provisions of the contract.

Issued financial instruments or their components are classified as liabilities where the substance of the contractual arrangement results in the Group having a present obligation to either deliver cash or another financial asset to the holder, to exchange financial instruments on terms that are potentially unfavourable or to satisfy the obligation otherwise than by the exchange of a fixed amount of cash or another financial asset for a fixed number of equity shares.

Financial liabilities are initially recognised at fair value, being their issue proceeds (fair value of consideration received), net of transaction costs incurred. Financial liabilities are subsequently measured at amortised cost, with any difference between the proceeds net of transaction costs and the redemption value recognised in the income statement using the effective interest method.

Where financial liabilities are classified as trading they are also initially recognised at fair value with the related transaction costs taken directly to the income statement. Gains and losses arising from subsequent changes in fair value are recognised directly in the income statement within net trading income.

Preference shares which carry a mandatory coupon are classified as financial liabilities. The dividends on these preference shares are recognised in the income statement as interest expense using the effective interest method.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired. Any gain or loss on the extinguishment or re-measurement of a financial liability is recognised in profit or loss.

Issued financial instruments are classified as equity when the Group has no contractual obligation to transfer cash, or other financial assets or to issue a variable number of its own equity instruments. Incremental costs directly attributable to the issue of equity instruments are shown as a deduction from the proceeds of issue, net of tax.

### (n) Leases

#### Lessor

Assets leased to customers are classified as finance leases if the lease agreements transfer substantially all the risks and rewards of ownership, with or without ultimate legal title. When assets are held subject to a finance lease, the present value of the lease payments, discounted at the rate of interest implicit in the lease, is recognised as a receivable. The difference between the total payments receivable under the lease and the present value of the receivable is recognised as unearned finance income, which is allocated to accounting periods under the pre-tax net investment method to reflect a constant periodic rate of return.

Assets leased to customers are classified as operating leases if the lease agreements do not transfer substantially all the risks and rewards of ownership. The leased assets are included within property, plant and equipment on the statement of financial position and depreciation is provided on the depreciable amount of these assets on a systematic basis over their estimated useful lives. Lease income is recognised on a straight-line basis over the period of the lease unless another systematic basis is more appropriate.

## 1 Accounting policies (*continued*)

### (n) Leases (*continued*)

#### Lessee

Leases are recognised, measured and presented in line with IFRS 16 *Leases*.

#### Identifying a lease

The Group assesses whether a contract is, or contains, a lease at inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. This assessment involves the exercise of judgement about whether it depends on a specified asset, whether the Group obtains substantially all the economic benefits from the use of that asset, and whether the Group has the right to direct the use of the asset.

This policy is applied to all of its contracts that meet the definition of a lease.

The Group has elected to apply the practical expedient to account for each lease component and any non-lease component as a single lease component.

#### Lease term

The lease term comprises the non-cancellable period of the lease contract for which the Group has the right to use an underlying asset together with:

- periods covered by an option to extend the lease if the Group is reasonably certain to exercise that option; and
- periods covered by an option to terminate the lease if the Group is reasonably certain not to exercise that option.

#### Recognition

The Group recognises a right-of-use asset and a lease liability at the commencement date of the contract for all leases except for short term leases of 12 months or less or leases where the underlying asset is of low value i.e. the value of the underlying asset, when new, is less than € 5,000/£ 5,000. The commencement date is the date on which a lessor makes an underlying asset available for use by the Group.

#### Initial measurement of right-of-use asset

Right-of-use assets are initially measured at cost, which comprises:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives;
- any initial direct costs incurred by the Group; and
- an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets or restoring the site on which the assets are located.

The Group provides for dilapidations/restoration costs where it has been identified or planned that it intends on exiting the premises, and/or where it has completed extensive modifications. The Group recognises asset restoration obligations mainly in relation to leased head office locations and branches and any other space which would need to be restored to their previous condition when the lease ends. Asset restoration obligations are capitalised as part of the cost of right-of-use assets and depreciated over the asset's estimated useful life on a straight-line basis.

#### Subsequent measurement of right-of-use asset

After the commencement date, a right-of-use asset is measured at cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any re-measurement of the lease liability. The Group applies IAS 36 *Impairment of Assets* as set out in the Group's accounting policy (x) 'Impairment of property, plant and equipment, goodwill and intangible assets' to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

The Group depreciates the right-of-use asset from the commencement date to the earlier of the end of the useful life of the right-of-use asset and the end of the lease term on a straight-line basis. When determining the relevant time period to calculate depreciation, the Group uses the lease term as determined in the initial recognition calculation.



# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (n) Leases (*continued*)

#### Initial measurement of lease liability

The lease liability is initially measured at the present value of the lease payments that are payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under a residual value guarantee;
- the exercise price of a purchase option if the Group is reasonably certain to exercise;
- lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising an option to terminate the lease.

Lease payments exclude variable elements which are dependent on external factors, e.g. payments that are based on transaction volume/usage. Variable lease payments that are not included in the initial measurement of the lease liability are recognised directly in the income statement in the period in which the event or condition that triggers these payments occurs.

VAT payments are not included in the calculation of the lease liability. These are expensed to the income statement when incurred and are included in 'Operating expenses' (note 13) within 'General and administrative expenses'.

Where a lease agreement contains a clause to restore the asset to a specified condition i.e. restoration/dilapidation costs, the Group recognises a provision for restoration costs under IAS 37 in its statement of financial position under 'Provisions for liabilities and commitments'.

#### Subsequent measurement of lease liability

After the commencement date, the Group measures the lease liability by:

- increasing the carrying amount to reflect interest on the lease liability;
- reducing the carrying amount to reflect lease payments made; and
- re-measuring the carrying amount to reflect any reassessment or lease modifications.

The lease liability is measured at amortised cost using the effective interest method. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to Nil.

#### Lease modifications

Lease modifications arise from changes to the underlying contract between the Group and the lessor. The accounting for the modification is dependent on whether the modification is considered a separate lease or not.

A lease modification is accounted for as a separate lease if both the modification increases the scope of the lease by adding the right to use one or more underlying assets and the consideration for the lease increases by an amount commensurate with the standalone price for the increase in scope. If both criteria are met, the Group adopts the accounting policy on the initial recognition and measurement of lease liabilities and right-of-use assets.

If a lease modification fails the test above or the modification is of any other type (e.g. a decrease in scope from the original contract), the Group must modify the initially recognised components of the lease contract.

## 1 Accounting policies (*continued*)

### (n) Leases (*continued*)

The accounting treatment required for lease modifications that are not accounted for as separate leases is as follows:

#### Decrease in scope:

- (a) Re-measure lease liability using revised discount rate\*;
- (b) Decrease right-of-use asset by its relative scope compared to the original lease; and
- (c) Difference between (a) and (b) recognised as a gain or loss in the income statement in 'Profit on disposal of leases'.

#### All other lease modifications:

- (a) Re-measure lease liability using the revised discount rate\*; and
- (b) Re-measure right-of-use asset by same amount.

\*The interest rate implicit in the lease for the remainder of the lease term is used. If this cannot be readily determined, the incremental borrowing rate at the effective date of the modification is used.

### Sublease accounting

Where the Group sub-leases an asset (intermediate lessor) which it has leased from another lessor (the 'head lessor' who ultimately owns the asset from a legal perspective), the Group, assesses whether the sub-lease is a finance or operating lease in the context of the right-of-use asset being leased, not the actual underlying asset.

### Statement of financial position

The Group presents right-of-use assets in 'Property, plant and equipment' and lease liabilities as a separate line item in the statement of financial position.

### Practical expedients

The Group has elected to apply the practical expedient not to recognise right-of-use assets and lease liabilities for short term leases i.e. leases that have a lease term of 12 months or less and for leases of low-value assets (i.e. leases where the value of the underlying asset when new is less than € 5,000/£ 5,000). The lease payments associated with these leases are recognised as an expense on a straight-line basis over the lease term. The election to adopt the recognition exemption for short term leases is made by class of underlying asset to which the right-of-use relates.

The Group has elected to apply the practical expedient, as allowed by IFRS 16, to apply the Standard to a portfolio of leases with similar characteristics when it expects that the effects on the financial statements of applying the Standard to the portfolio would not differ materially from applying this Standard to the individual leases within the portfolio. The Group has applied the portfolio approach to its leases of motor vehicles and the spaces in which its offsite ATMs are located. On this basis, the Group has made estimates and assumptions that reflect the size and composition of the portfolio.

### Under IAS 17

Until 31 December 2018, under the requirements of IAS 17, the Group's policy for operating leases for the comparative period for the year ended 31 December 2018 was as follows: Operating lease rentals payable were recognised as an expense in the income statement on a straight-line basis over the lease term unless another systematic basis is more appropriate.

### (o) Determination of fair value of financial instruments

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The Group considers the impact of non-performance risk when valuing its financial liabilities.

Financial instruments are initially recognised at fair value and, with the exception of financial assets at fair value through profit or loss, the initial carrying amount is adjusted for direct and incremental transaction costs. In the normal course of business, the fair value on initial recognition is the transaction price (fair value of consideration given or received). If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is determined by a quoted price in an active market for the same financial instrument, or by a valuation technique which uses only observable market inputs, the difference between the fair value at initial recognition and the transaction price is recognised as a gain or loss. If the fair value is calculated by a valuation technique that features significant market inputs that are not observable, the difference between the fair value at initial recognition and the transaction price is deferred. Subsequently, the difference is recognised in the income statement on an appropriate basis over the life of the financial instrument, but no later than when the valuation is supported by wholly observable inputs; the transaction matures; or is closed out.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (o) Determination of fair value of financial instruments (*continued*)

Subsequent to initial recognition, the methods used to determine the fair value of financial instruments include quoted prices in active markets where those prices are considered to represent actual and regularly occurring market transactions. Where quoted prices are not available or are unreliable because of market inactivity, fair values are determined using valuation techniques. These valuation techniques maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The valuation techniques used incorporate the factors that market participants would take into account in pricing a transaction. Valuation techniques include the use of recent orderly transactions between market participants, reference to other similar instruments, option pricing models, discounted cash flow analysis and other valuation techniques commonly used by market participants.

#### Quoted prices in active markets

Quoted market prices are used where those prices are considered to represent actual and regularly occurring market transactions for financial instruments in active markets.

Valuations for negotiable instruments such as debt and equity securities are determined using bid prices for asset positions and ask prices for liability positions.

Where securities are traded on an exchange, the fair value is based on prices from the exchange. The market for debt securities largely operates on an 'over the counter' basis which means that there is not an official clearing or exchange price for these security instruments. Therefore, market makers and/or investment banks ('contributors') publish bid and ask levels which reflect an indicative price that they are prepared to buy and sell a particular security. The Group's valuation policy requires that the prices used in determining the fair value of securities quoted in active markets must be sourced from established market makers and/or investment banks.

#### Valuation techniques

In the absence of quoted market prices, and in the case of over-the-counter derivatives, fair value is calculated using valuation techniques. Fair value may be estimated using quoted market prices for similar instruments, adjusted for differences between the quoted instrument and the instrument being valued. Where the fair value is calculated using discounted cash flow analysis, the methodology is to use, to the extent possible, market data that is either directly observable or is implied from instrument prices, such as interest rate yield curves, equities and commodities prices, credit spreads, option volatilities and currency rates. In addition, the Group considers the impact of own credit risk and counterparty risk when valuing its derivative liabilities.

The valuation methodology is to calculate the expected cash flows under the terms of each specific contract and then discount these values back to a present value. The assumptions involved in these valuation techniques include:

- The likelihood and expected timing of future cash flows of the instrument. These cash flows are generally governed by the terms of the instrument, although management judgement may be required when the ability of the counterparty to service the instrument in accordance with the contractual terms is in doubt. In addition, future cash flows may also be sensitive to the occurrence of future events, including changes in market rates; and
- Selecting an appropriate discount rate for the instrument, based on the interest rate yield curves including the determination of an appropriate spread for the instrument over the risk-free rate. The spread is adjusted to take into account the specific credit risk profile of the exposure.

All adjustments in the calculation of the present value of future cash flows are based on factors market participants would take into account in pricing the financial instrument.

Certain financial instruments (both assets and liabilities) may be valued on the basis of valuation techniques that feature one or more significant market inputs that are not observable. When applying a valuation technique with unobservable data, estimates are made to reflect uncertainties in fair values resulting from a lack of market data, for example, as a result of illiquidity in the market. For these instruments, the fair value measurement is less reliable. Inputs into valuations based on non-observable data are inherently uncertain because there is little or no current market data available from which to determine the price at which an orderly transaction between market participants would occur under current market conditions. However, in most cases there is some market data available on which to base a determination of fair value, for example historical data, and the fair values of most financial instruments will be based on some market observable inputs even where the non-observable inputs are significant. All unobservable inputs used in valuation techniques reflect the assumptions market participants would use when fair valuing the financial instrument.

## 1 Accounting policies (*continued*)

### (o) Determination of fair value of financial instruments (*continued*)

The Group tests the outputs of the valuation model to ensure that it reflects current market conditions. The calculation of fair value for any financial instrument may require adjustment of the quoted price or the valuation technique output to reflect the cost of credit risk and the liquidity of the market, if market participants would include one, where these are not embedded in underlying valuation techniques or prices used.

The choice of contributors, the quality of market data used for pricing, and the valuation techniques used are all subject to internal review and approval procedures.

### Transfers between levels of the fair value hierarchy

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change occurred.

### (p) Sale and repurchase agreements (including stock borrowing and lending)

Financial assets may be lent or sold subject to a commitment to repurchase them ('repos'). Such securities are retained on the statement of financial position when substantially all the risks and rewards of ownership remain with the Group. The liability to the counterparty is included separately on the statement of financial position. Similarly, when securities are purchased subject to a commitment to resell ('reverse repos'), or where the Group borrows securities, but does not acquire the risks and rewards of ownership, the transactions are treated as collateralised loans, and the securities are not usually included in the statement of financial position. The difference between the sale and repurchase price is accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements. The exception to this is where these are sold to third parties, at which point the obligation to repurchase the securities is recorded as a trading liability at fair value and any subsequent gain or loss included in trading income.

### (q) Derivatives and hedge accounting

Derivatives, such as interest rate swaps, options and forward rate agreements, futures, currency swaps and options, and equity index options are used for trading purposes while interest rate swaps, currency swaps, cross currency interest rate swaps and credit derivatives are used for hedging purposes.

The Group maintains trading positions in a variety of financial instruments including derivatives. Trading transactions arise both as a result of activity generated by customers and from proprietary trading with a view to generating incremental income.

Non-trading derivative transactions comprise transactions held for hedging purposes as part of the Group's risk management strategy against assets, liabilities, positions and cash flows.

### Derivatives

Derivatives are measured initially at fair value on the date on which the derivative contract is entered into and subsequently re-measured at fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and from valuation techniques using discounted cash flow models and option pricing models as appropriate. Derivatives are included in assets when their fair value is positive, and in liabilities when their fair value is negative, unless there is the legal ability and intention to settle an asset and liability on a net basis.

The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets.

Profits or losses are only recognised on initial recognition of derivatives when there are observable current market transactions or valuation techniques that are based on observable market inputs.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (q) Derivatives and hedge accounting (*continued*)

#### Hedging

The Group has opted to remain with the IAS 39 hedge accounting requirements until macro hedge accounting is addressed by the IASB as part of a separate project. This is an accounting policy choice allowed by IFRS 9.

All derivatives are carried at fair value and the accounting treatment of the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. Where derivatives are held for risk management purposes, and where transactions meet the criteria specified in IAS 39 *Financial Instruments: Recognition and Measurement*, the Group designates certain derivatives as either:

- hedges of the fair value of recognised assets or liabilities or firm commitments ('fair value hedge'); or
- hedges of the exposure to variability of cash flows attributable to a recognised asset or liability, or a highly probable forecasted transaction ('cash flow hedge'); or
- hedges of a net investment in a foreign operation.

When a financial instrument is designated as a hedge, the Group formally documents the relationship between the hedging instrument and hedged item as well as its risk management objectives and its strategy for undertaking the various hedging transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of the hedged items.

The Group discontinues hedge accounting when:

- a) it is determined that a derivative is not, or has ceased to be, highly effective as a hedge;
- b) the derivative expires, or is sold, terminated, or exercised;
- c) the hedged item matures or is sold or repaid; or
- d) a forecast transaction is no longer deemed highly probable.

To the extent that the changes in the fair value of the hedging derivative differ from changes in the fair value of the hedged risk in the hedged item; or the cumulative change in the fair value of the hedging derivative differs from the cumulative change in the fair value of expected future cash flows of the hedged item, ineffectiveness arises. The amount of ineffectiveness, (taking into account the timing of the expected cash flows, where relevant) provided it is not so great as to disqualify the entire hedge for hedge accounting, is recorded in the income statement.

In certain circumstances, the Group may decide to cease hedge accounting even though the hedge relationship continues to be highly effective by no longer designating the financial instrument as a hedge.

#### Fair value hedge accounting

Changes in fair value of derivatives that qualify and are designated as fair value hedges are recorded in the income statement, together with changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. If the hedge no longer meets the criteria for hedge accounting, the fair value hedging adjustment cumulatively made to the carrying value of the hedged item is, for items carried at amortised cost, amortised over the period to maturity of the previously designated hedge relationship using the effective interest method. For debt securities measured at FVOCI, the fair value adjustment for hedged items is recognised in the income statement using the effective interest method. If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in the income statement.

#### Cash flow hedge accounting

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is initially recognised directly in other comprehensive income and included in the cash flow hedging reserve in the statement of changes in equity. The amount recognised in other comprehensive income is reclassified to profit or loss as a reclassification adjustment in the same period as the hedged cash flows affect profit or loss, and in the same line item in the statement of comprehensive income. Any ineffective portion of the gain or loss on the hedging instrument is recognised in the income statement immediately.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss recognised in other comprehensive income from the time when the hedge was effective remains in equity and is reclassified to the income statement as a reclassification adjustment as the forecast transaction affects profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was recognised in other comprehensive income from the period when the hedge was effective is reclassified to the income statement.

## 1 Accounting policies (*continued*)

### (q) Derivatives and hedge accounting (*continued*)

#### Net investment hedge

Hedges of net investments in foreign operations, including monetary items that are accounted for as part of the net investment, are accounted for similarly to cash flow hedges. The effective portion of the gain or loss on the hedging instrument is recognised in other comprehensive income and the ineffective portion is recognised immediately in the income statement. The cumulative gain or loss previously recognised in other comprehensive income is recognised in the income statement on the disposal or partial disposal of the foreign operation. Hedges of net investments may include non-derivative liabilities as well as derivative financial instruments.

#### Derivatives that do not qualify for hedge accounting

Certain derivative contracts entered into as economic hedges do not qualify for hedge accounting. Changes in the fair value of these derivative instruments are recognised immediately in the income statement.

### (r) Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss. Relevant costs incurred with the disposal of a financial asset are deducted in computing the gain or loss on disposal.

Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. However, the amount held in investment securities reserves is transferred to revenue reserves on derecognition. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

In transactions in which the Group neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions, the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract if the servicing fee is more than adequate or is less than adequate for performing the servicing.

The write-off of a financial asset constitutes a derecognition event. Where a financial asset is partially written-off, and the portion written-off comprises specifically identified cash flows, this will constitute a derecognition event for that part written-off.

### (s) Impairment of financial assets

The Group recognises loss allowances for expected credit losses at each balance sheet date for the following financial instruments that are not measured at FVTPL:

- Financial assets at amortised cost;
- Financial assets at FVOCI (except for equity instruments);
- Lease receivables;
- Financial guarantee contracts issued; and
- Loan commitments issued.

Investments in equity instruments are recognised at fair value, accordingly, expected credit losses are not recognised separately for equity instruments.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (s) Impairment of financial assets (*continued*)

ECLs are the weighted average of credit losses. These are an estimate of credit losses over the life of a financial instrument.

When measuring ECLs, the Group takes into account:

- probability-weighted outcomes;
- the time value of money so that ECLs are discounted to the reporting date; and
- reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The amount of ECLs recognised as a loss allowance depends on the extent of credit deterioration since initial recognition. There are two measurement bases:

- 12-month ECLs (Stage 1), which applies to all items as long as there is no significant deterioration in credit quality since initial recognition; and
- Lifetime ECLs (Stages 2 and 3), which applies when a significant increase in credit risk has occurred on an individual or collective basis.

The 12 month ECL is the portion of lifetime expected credit losses that represent the expected credit losses that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL is the expected credit losses that result from all possible default events over the expected life of a financial instrument.

In the case of Stage 2, credit risk on the financial instrument has increased significantly since initial recognition but the instrument is not considered credit impaired. For a financial instrument in Stage 3, credit risk has increased significantly since initial recognition and the instrument is considered credit impaired.

Financial assets are allocated to stages dependent on credit quality relative to when the asset was originated.

A financial asset can only originate in either Stage 1 or as purchased or originated credit impaired ("POCI"). The ECL held against an asset depends on a number of factors, one of which is its stage allocation. Assets allocated to Stage 2 and Stage 3 have lifetime ECLs. Collateral and other credit enhancements are not considered as part of stage allocation. Collateral is reflected in the Group's loss given default models ('LGD').

### Purchased or originated credit impaired

Purchased or originated credit impaired ("POCI") financial assets are those that are credit-impaired on initial recognition. The Group may originate a credit-impaired financial asset following a substantial modification of a distressed financial asset that resulted in derecognition of the original financial asset.

POCIs are assets originated credit impaired where the difference between the discounted contractual cash flows and the fair value at origination is greater than or equal to 5%. The Group uses an appropriate discount rate for measuring ECL in the case of POCIs which is the credit-adjusted EIR. This rate is used to discount the expected cash flows of such assets to fair value on initial recognition.

POCIs remain outside of the normal stage allocation process for the lifetime of the obligation. The ECL for POCIs is always measured at an amount equal to lifetime expected credit losses. The amount recognised as a loss allowance for these assets is the cumulative changes in lifetime expected credit losses since the initial recognition of the assets rather than the total amount of lifetime expected credit losses.

At each reporting date, the Group recognises the amount of the change in lifetime expected credit losses as a credit impairment gain or loss in the income statement. Favourable changes in lifetime expected credit losses are recognised as a credit impairment gain, even if the favourable changes exceed the amount previously recognised in profit or loss as a credit impairment loss.



## 1 Accounting policies (*continued*)

### (s) Impairment of financial assets (*continued*)

#### Modification

From time to time, the Group will modify the original terms of a customer's loan either as part of the ongoing relationship or arising from changes in the customer's circumstances such as when that customer is unable to make the agreed original contractual repayments.

A modification refers to either:

- A change to the previous terms and conditions of a debt contract; or
- A total or partial refinancing of a debt contract.

Modifications may occur for both customers in distress and for those not in distress. Any financial asset that undergoes a change or renegotiation of cash flows and is not derecognised is a modified financial asset.

When modification does not result in derecognition, the modified assets are treated as the same continuous lending agreement but requires a modification gain or loss to be taken to profit or loss immediately. The gross carrying amount of the financial asset is recalculated as the present value of the renegotiated or modified contractual cash flows discounted at the financial asset's original effective interest rate. Any costs or fees incurred adjust the carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

The stage allocation for modified assets which are not derecognised is by reference to the credit risk at initial recognition of the original, unmodified contractual terms i.e. the date of initial recognition is not reset.

Where renegotiation of the terms of a financial asset leads to a customer granting equity to the Group in exchange for any loan balance outstanding, the new instrument is recognised at fair value with any difference to the loan carrying amount recognised in the income statement.

Derecognition occurs if a modification or restructure is substantial on a qualitative or quantitative basis. Accordingly, certain forbore assets are derecognised. The modified/restructured asset (derecognised forbore asset ('DFA')) is considered a 'new financial instrument' and the date that the new asset is recognised is the date of initial recognition from this point forward. DFAs are allocated to Stage 1 on origination and follow the normal staging process, thereafter.

If there is evidence of credit impairment at the time of initial recognition of a DFA, and the fair value at recognition is at a discount to the contractual amount of the obligation, the asset is deemed to be a POCI. POCIs are not allocated to stages but are assigned a lifetime PD and ECL for the duration of the obligation's life. Where the modification/restructure of a non-forbore credit obligation results in derecognition, the new loan is originated in Stage 1 and follows the normal staging process thereafter.

#### Collateralised financial assets – Repossessions

The ECL calculation for a collateralised financial asset reflects the cash flows that may result from foreclosure, costs for obtaining and settling the collateral, and whether or not foreclosure is probable.

For loans that are credit impaired, the Group may repossess collateral previously pledged as security in order to achieve an orderly realisation of the loan. The Group will then offer this repossessed collateral for sale. However, if the Group believes the proceeds of the sale will comprise only part of the recoverable amount of the loan with the customer remaining liable for any outstanding balance, the loan continues to be recognised and the repossessed asset is not recognised. However, if the Group believes that the sale proceeds of the asset will comprise all or substantially all of the recoverable amount of the loan, the loan is derecognised and the acquired asset is accounted for in accordance with the applicable accounting standard. Any further impairment of the repossessed asset is treated as an impairment of that asset and not as a credit impairment of the original loan.

#### Financial assets at FVOCI

The ECL allowance for financial assets measured at FVOCI does not reduce the carrying amount in the statement of financial position because the carrying amount of these assets is fair value. However, an amount equal to the ECL allowance that would arise if the assets were measured at amortised cost is recognised in other comprehensive income ('OCI') as an accumulated credit impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognised in OCI is recycled to the profit or loss upon derecognition of the assets (together with other accumulated gains and losses in OCI).

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (s) Impairment of financial assets (*continued*)

#### Write-offs and debt forgiveness

The Group reduces the gross carrying amount of a financial asset either partially or fully when there is no reasonable expectation of recovery.

Where there is no formal debt forgiveness agreed with the customer, the Group may write-off a loan either partially or fully when there is no reasonable expectation of recovery. This is considered a non-contracted write-off. In this case, the borrower remains fully liable for the credit obligation and is not advised of the write-off.

Once a financial asset is written-off either partially or fully, the amount written-off cannot subsequently be recognised on the balance sheet. It is only when cash is received in relation to the amount written-off that income is recognised in the income statement as a 'recovery of bad debt previously written-off'.

Debt forgiveness arises where there is a formal contract agreed with the customer for the write-off of a loan.

### (t) Collateral and netting

The Group enters into master netting agreements with counterparties, to ensure that if an event of default occurs, all amounts outstanding with those counterparties will be settled on a net basis.

#### Collateral

The Group obtains collateral in respect of customer advances where this is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer liabilities. The collateral is, in general, not recorded on the statement of financial position.

The Group also receives collateral in the form of cash or securities in respect of other credit instruments, such as stock borrowing contracts and derivative contracts in order to reduce credit risk. Collateral received in the form of securities is not recorded on the statement of financial position. Collateral received in the form of cash is recorded on the statement of financial position with a corresponding liability. Therefore, in the case of cash collateral, these amounts are assigned to deposits received from banks or other counterparties. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

In certain circumstances, the Group will pledge collateral in respect of its own liabilities or borrowings. Collateral pledged in the form of securities or loans and advances continues to be recorded on the statement of financial position. Collateral paid away in the form of cash is recorded in loans and advances to banks or customers. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

#### Netting

Financial assets and financial liabilities are offset and the net amount reported on the statement of financial position if, and only if, there is a currently enforceable legal right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, therefore, the related assets and liabilities are presented gross on the statement of financial position.

### (u) Financial guarantees and loan commitment contracts

Financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities ('facility guarantees') and to other parties in connection with the performance of customers under obligations relating to contracts, advance payments made by other parties, tenders, retentions and the payment of import duties. In its normal course of business, Allied Irish Banks, p.l.c. (the principal operating company) issues financial guarantees to other Group entities.

A loan commitment is a contract with a borrower to provide a loan or credit on specified terms at a future date. The contract may or may not be cancelled unconditionally at any time without notice depending on the terms of the contract.

## 1 Accounting policies (*continued*)

### (u) Financial guarantees and loan commitment contracts (*continued*)

Financial guarantees and loan commitment contracts are initially recognised in the financial statements at fair value on the date that the guarantee or loan commitment is given. Subsequent to initial recognition, the Group applies the impairment provisions of IFRS 9 and calculates an ECL allowance for financial guarantees and loan commitment contracts that are not measured at FVTPL.

The origination date for such contracts is the date when the contracts become irrevocable. The credit risk at this date is used to determine if a significant increase in credit risk has subsequently occurred.

The ECL allowance calculated on financial guarantees and loan commitment contracts is reported within IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*.

### (v) Property, plant and equipment

Property, plant and equipment are stated at cost, or deemed cost, less accumulated depreciation and provisions for impairment, if any. Additions and subsequent expenditures are capitalised only to the extent that they enhance the future economic benefits expected to be derived from the asset. No depreciation is provided on freehold land. Property, plant and equipment are depreciated on a straight line basis over their estimated useful economic lives. Depreciation is calculated based on the gross carrying amount, less the estimated residual value at the end of the assets' economic lives.

The Group uses the following useful lives when calculating depreciation:

Freehold buildings and long-leasehold property	50 years
Short leasehold property	life of lease, up to 50 years
Costs of adaptation of freehold and leasehold property	
Branch properties	up to 10 years <sup>(1)</sup>
Office properties	up to 15 years <sup>(1)</sup>
Computers and similar equipment	3 – 7 years
Fixtures and fittings and other equipment	5 – 10 years

The Group depreciates right-of-use assets arising under lease obligations from the commencement date of a lease to the earlier of the end of the useful life of the right-of-use asset and the end of the lease term on a straight-line basis. When determining the relevant time period to calculate depreciation, the Group uses the lease term as determined in the initial recognition calculation.

The Group reviews its depreciation rates regularly, at least annually, to take account of any change in circumstances. When deciding on useful lives and methods, the principal factors that the Group takes into account are the expected rate of technological developments and expected market requirements for, and the expected pattern of usage of, the assets. When reviewing residual values, the Group estimates the amount that it would currently obtain for the disposal of the asset, after deducting the estimated cost of disposal if the asset was already of the age and condition expected at the end of its useful life.

Gains and losses on disposal of property, plant and equipment are included in the income statement. It is Group policy not to revalue its property, plant and equipment.

<sup>(1)</sup>Subject to the maximum remaining life of the lease.

### (w) Intangible assets and goodwill

#### Computer software and other intangible assets

Computer software and other intangible assets are stated at cost, less amortisation on a straight-line basis and provisions for impairment, if any. The identifiable and directly associated external and internal costs of acquiring and developing software are capitalised where the software is controlled by the Group, and where it is probable that future economic benefits that exceed its cost will flow from its use over more than one year. Costs associated with maintaining software are recognised as an expense when incurred. Capitalised computer software is amortised over 3 to 7 years. Other intangible assets are amortised over the life of the asset. Computer software and other intangible assets are reviewed for impairment when there is an indication that the asset may be impaired. Intangible assets not yet available for use are reviewed for impairment on an annual basis.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (w) Intangible assets and goodwill (*continued*)

#### Acquired intangible assets

Customer related intangible assets and brands acquired in a business combination are recognised at fair value at acquisition date.

Customer related intangible assets and brands have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line basis to allocate the cost over their estimated useful life (6 years).

#### Goodwill

Goodwill is not amortised but is tested for impairment in accordance with accounting policy (x) as set out below.

### (x) Impairment of property, plant and equipment, goodwill and intangible assets

Annually, or more frequently where events or changes in circumstances dictate, property, plant and equipment, goodwill and intangible assets are assessed for indications of impairment. If indications are present, these assets are subject to an impairment review. Goodwill and intangible assets not yet available for use are subject to an annual impairment review.

The impairment review comprises a comparison of the carrying amount of the asset or cash generating unit with its recoverable amount. Cash-generating units are the lowest level at which management monitors the return on investment in assets. The recoverable amount is determined as the higher of fair value less costs to sell the asset or cash generating unit and its value in use. Value in use is calculated by discounting the expected future cash flows obtainable as a result of the asset's continued use, including those resulting from its ultimate disposal, at a market-based discount rate on a pre-tax basis. For intangible assets not yet available for use, the impairment review takes into account the cash flows required to bring the asset into use.

The carrying values of property, plant and equipment, goodwill and intangible assets are written down by the amount of any impairment and this loss is recognised in the income statement in the period in which it occurs. A previously recognised impairment loss may be reversed in part or in full when there is an indication that the impairment loss may no longer exist and there has been a change in the estimates used to determine the asset's recoverable amount. The carrying amount of the asset will only be increased up to the amount that it would have been had the original impairment not been recognised. Impairment losses on goodwill are not reversed.

### (y) Disposal groups and non-current assets held for sale

A non-current asset or a disposal group comprising assets and liabilities is classified as held for sale if it is expected that its carrying amount will be recovered principally through sale rather than through continuing use, it is available for immediate sale and sale is highly probable within one year. For the sale to be highly probable, the appropriate level of management must be committed to a plan to sell the asset or disposal group.

On initial classification as held for sale, generally, non-current assets and disposal groups are measured at the lower of previous carrying amount and fair value less costs to sell with any adjustments taken to the income statement. The same applies to gains and losses on subsequent re-measurement. However, financial assets within the scope of IFRS 9 continue to be measured in accordance with that standard.

Impairment losses subsequent to classification of assets as held for sale are recognised in the income statement. Subsequent increases in fair value, less costs to sell of the assets that have been classified as held for sale are recognised in the income statement to the extent that the increase is not in excess of any cumulative impairment loss previously recognised in respect of the asset. Assets classified as held for sale are not depreciated.

Gains and losses on re-measurement and impairment losses subsequent to classification as disposal groups and non-current assets held for sale are shown within continuing operations in the income statement, unless they qualify as discontinued operations.

Disposal groups and non-current assets held for sale which are not classified as discontinued operations are presented separately from other assets and liabilities on the statement of financial position. Prior periods are not reclassified.

## 1 Accounting policies (*continued*)

### (z) Non-credit risk provisions

Provisions are recognised for present legal or constructive obligations arising as consequences of past events where it is probable that a transfer of economic benefit will be necessary to settle the obligation, and it can be reliably estimated.

When the effect is material, provisions are determined by discounting expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Payments are deducted from the present value of the provision, and interest at the relevant discount rate is charged annually to interest expense using the effective interest method. Changes in the present value of the liability as a result of movements in interest rates are included in other income. The present value of provisions is included in other liabilities.

When a decision is made that a leasehold property will cease to be used in the business, provision is made, where the unavoidable costs of future obligations relating to the lease are expected to exceed anticipated income. Before the provision is established, the Group recognises any impairment loss on the assets associated with the lease contract.

### Restructuring costs

Where the Group has a formal plan for restructuring a business and has raised valid expectations in the areas affected by the restructuring by starting to implement the plan or announcing its main features, provision is made for the anticipated cost of restructuring, including retirement benefits and redundancy costs, when an obligation exists. The provision raised is normally utilised within twelve months. Future operating costs are not provided for.

### Legal claims and other contingencies

Provisions are made for legal claims where the Group has present legal or constructive obligations as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated.

Contingent liabilities are possible obligations whose existence will be confirmed only by the occurrence of uncertain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably estimated. Contingent liabilities are not recognised but are disclosed in the notes to the financial statements unless the possibility of the transfer of economic benefit is remote.

A provision is recognised for a constructive obligation where a past event has led to an obligating event. This obligating event has left the Group with little realistic alternative but to settle the obligation and the Group has created a valid expectation in other parties that it will discharge the obligation.

### (aa) Equity

Issued financial instruments, or their components, are classified as equity where they meet the definition of equity and confer on the holder a residual interest in the assets of the Group.

On extinguishment of equity instruments, gains or losses arising are recognised net of tax directly in the statement of changes in equity.

### Share capital

Share capital represents funds raised by issuing shares in return for cash or other consideration. Share capital comprises ordinary shares of the entity.

### Share premium

When shares are issued at a premium whether for cash or otherwise, the excess of the amount received over the par value of the shares is transferred to share premium.

### Share issue costs

Incremental costs directly attributable to the issue of new shares or options are charged, net of tax, to equity.

# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (aa) Equity (*continued*)

#### Dividends and distributions

Dividends on ordinary shares are recognised in equity in the period in which they are approved for payment by the Board of Directors.

Dividends declared after the end of the reporting date are disclosed in note 56.

#### Other equity interests

Other equity interests include Additional Tier 1 Perpetual Contingent Temporary Write-down Securities (AT1s) which are accounted for as equity instruments in the statement of financial position (note 42).

Distributions on the AT1s are recognised in equity when approved for payment by the Board of Directors.

#### Other capital reserves

Other capital reserves represent transfers from retained earnings in accordance with relevant legislation.

#### Capital contributions

Capital contributions represent the receipt of non-refundable considerations arising from transactions with the Irish Government (note 52). These contributions comprise both financial and non-financial net assets. The contributions are classified as equity and may be either distributable or non-distributable. Capital contributions are distributable if the assets received are in the form of cash or another asset that is readily convertible to cash, otherwise, they are treated as non-distributable. Capital contributions in the statement of financial position arose during 2011 from (a) EBS transaction and (b) non-refundable receipts from the Irish Government and the NPRFC.

The capital contribution from the EBS transaction is treated as non-distributable as the related net assets received were largely non-cash in nature.

Non-refundable receipts of € 6,054 million from the Irish Government and the NPRFC are distributable. These are included in revenue reserves.

#### Capital redemption reserves

Capital redemption reserves arose in 2015 from the redemption of 2,140 million 2009 Preference Shares whereby on redemption, the nominal value of shares redeemed was transferred from the share capital account to the capital redemption reserve account. In addition, the nominal value of treasury shares cancelled was transferred from the share capital to the capital redemption reserve account.

#### Revaluation reserves

Revaluation reserves represent the unrealised surplus, net of tax, which arose on revaluation of properties prior to the implementation of IFRS at 1 January 2004.

#### Investment securities reserves

Investment securities reserves represent the net unrealised gain or loss, net of tax, arising from the recognition in the statement of financial position of investment securities at FVOCI.

On disposal of equity securities which had been designated at FVOCI on initial recognition, any amounts held in the investment securities reserves account is transferred directly to revenue reserves without recycling through profit or loss.

#### Cash flow hedging reserves

Cash flow hedging reserves represent the net gains or losses, net of tax, on effective cash flow hedging instruments that will be reclassified to the income statement when the hedged transaction affects profit or loss.

## 1 Accounting policies (*continued*)

### (aa) Equity (*continued*)

#### Revenue reserves

Revenue reserves represent retained earnings of the parent company, subsidiaries and associated undertakings together with amounts transferred from share premium and capital redemption reserves following Irish High Court approval.

The cumulative surplus/deficit within the defined benefit pension schemes and other appropriate adjustments are included in/offset against revenue reserves.

#### Foreign currency cumulative translation reserves

The foreign currency cumulative translation reserves represent the cumulative gains and losses on the retranslation of the Group's net investment in foreign operations, at the rate of exchange at the year end reporting date net of the cumulative gain or loss on instruments designated as net investment hedges.

#### Non-controlling interests

Non-controlling interests comprise equity interests which relate to the interests of outside shareholders in consolidated subsidiaries.

### (ab) Cash and cash equivalents

For the purposes of the cash flow statement, cash comprises cash on hand and demand deposits, and cash equivalents comprise highly liquid investments that are convertible into cash with an insignificant risk of changes in value and with a maturity of less than three months from the date of acquisition.

### (ac) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it earns revenues and incurs expenses. The Group has identified reportable segments on the basis of internal reports about components of the Group that are regularly reviewed by the Chief Operating Decision Maker ("CODM") in order to allocate resources to the segment and assess its performance. Based on this identification, the reportable segments are the operating segments within the Group, the head of each being a member of the Executive Committee. The Executive Committee is the CODM and it relies primarily on the management accounts to assess performance of the reportable segments and when making resource allocation decisions.

Transactions between operating segments are on normal commercial terms and conditions, with internal charges and transfer pricing adjustments reflected in the performance of each operating segment. Revenue sharing agreements are used to allocate external customer revenues to an operating segment on a reasonable basis.

Geographical segments provide products and services within a particular economic environment that is subject to risks and rewards that are different to those components operating in other economic environments. The geographical distribution of profit before taxation is based primarily on the location of the office recording the transaction. In addition, geographic distribution of loans and related impairment is also based on the location of the office recording the transaction.



# Notes to the consolidated financial statements

## 1 Accounting policies (*continued*)

### (ad) Prospective accounting changes

The following amendments to IFRS 3 which have been approved by the IASB, but not early adopted by the Group, may impact the Group's financial reporting in future periods. However, their impact can only be assessed as a situation arises.

#### Amendments to IFRS 3 Business Combinations

The amendments to IFRS 3 *Business Combinations*, which were issued in October 2018, clarify the definition of a business through the following changes:

- To be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process;
- They narrow the definitions of a business and outputs by focusing on goods and services provided to customers and by removing the reference to an ability to reduce costs.

Effective date: Business combinations where the acquisition date is on or after annual reporting periods beginning on or after 1 January 2020.

## 2 Critical accounting judgements and estimates

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of certain assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Since management judgement involves making estimates concerning the likelihood of future events, the actual results could differ from those estimates. The accounting policies that are deemed critical to the Group's results and financial position, in terms of the materiality of the items to which the policy is applied and the estimates that have a significant impact on the financial statements are set out in this section. In addition, estimates with a significant risk of material adjustment in the next year are also discussed.

### Significant judgements

The significant judgements made by the Group in applying its accounting policies are set out below. The application of these judgements also necessarily involves estimations, apart from that relating to retirement benefit obligations, which are discussed separately.

- Deferred taxation;
- Impairment of financial assets;
- Retirement benefit obligations;
- Provisions for liabilities and commitments; and
- Determination of fair value of financial instruments.

### Deferred taxation

The Group's accounting policy for deferred tax is set out in accounting policy (k) in note 1. Details of the Group's deferred tax assets and liabilities are set out in note 32.

*A key judgement in relation to the recoverability of deferred tax assets is that it is probable that there will be sufficient future taxable profits against which the losses can be used.*

Deferred tax assets are recognised for unused tax losses to the extent that it is probable (defined for this purpose as more likely than not) that there will be sufficient future taxable profits against which the losses can be used. For a company with a history of recent losses, there must be convincing other evidence to underpin this assessment.

The recognition of the deferred tax assets relies on the assessment of future profitability and the sufficiency of those profits to absorb losses carried forward. It requires significant judgements to be made about the projection of long term future profitability because of the period over which recovery extends.

In assessing the future profitability of the Group, the Board has considered a range of positive and negative evidence for this purpose. Among this evidence, the principal positive factors include:

- the Group, as a Pillar Bank, with a strong Irish franchise;
- the absence of any expiry dates for Irish and UK tax losses;
- the turnaround evident in the financial performance over the past number of years and the continuing growth in the Irish economy since 2014;
- external forecasts for Ireland which indicate continued economic growth through the period of the medium-term financial plans;
- the introduction of the bank resolution framework under the BRRD and the establishment in 2017 of AIB Group plc as the new holding company of AIB Group provides greater confidence in relation to the future viability of Allied Irish Banks, p.l.c. (as the principal operating bank) as there are now effective tools in place that should facilitate its recapitalisation in a future crisis; and
- the non-enduring nature of the loan impairments at levels which resulted in the losses in prior years (2009-2013).

The Board considered negative evidence and the inherent uncertainties in any long term financial assumptions and projections, including:

- the absolute level of deferred tax assets compared to the Group's equity;
- the quantum of profits required to be earned and the extended period over which it is projected that the tax losses will be utilised;
- the challenge of forecasting over a long period, taking account of the level of competition, market dynamics and resultant margin and funding pressures;
- the impact of Brexit;
- potential instability in the eurozone and global economies over an extended period; and
- taxation changes (including Bank Levy and changes to the UK tax rates and the utilisation of deferred tax assets) and the likelihood of future developments and their impact on profitability and utilisation.

## Notes to the consolidated financial statements

### 2 Critical accounting judgements and estimates (continued)

#### Deferred taxation (continued)

Profitability and growth were reassessed in the annual planning exercise covering the period 2020 to 2022 undertaken by the Group in the second half of 2019. Growth assumptions and profitability levels underpinning the plan have been revised downwards compared to previous years reflecting the lower for longer interest rate environment in particular, however, these are within current market norms.

Taking account of all relevant factors, and in the absence of any expiry date for tax losses in Ireland, the Group further believes that it is more likely than not that there will be future profits in the medium term, and beyond, in the relevant Irish Group companies against which to use the tax losses. In this regard, the Group has carried out an exercise to determine the likely number of years required to utilise the deferred tax asset under the following scenario. Using the Group's financial plan 2020 to 2022 as a base and a profit growth rate of 3% from 2022, it was assessed that it will take in excess of 20 years for the deferred tax asset (€ 2.7 billion) to be utilised. Furthermore, under this scenario, it is expected that 77% of the deferred tax asset will be utilised within 20 years and 51% utilised within 15 years (2018: 83%). If the growth rate assumption was decreased by 1%, then the utilisation period increases by a further 4 years. The Group's analysis of this and other scenarios examined would not alter the basis of recognition or the current carrying value. In 2018, the Group reported that it expected that it would take less than 20 years for the deferred tax asset to be utilised.

Notwithstanding the absence of any expiry date for tax losses in the UK, the Group has concluded that the recognition of deferred tax assets in its UK subsidiary be limited to the amount projected to be realised within a time period of 15 years. This is the timescale within which the Group believes that it can assess the likelihood of its UK profits arising as being more likely than not. The deferred tax asset for unutilised tax losses in the UK amounts to £ 87 million at 31 December 2019, following a write down of £ 22 million as the expected profitability level over the 15 years has reduced.

However, for certain other subsidiaries and branches, the Group has also concluded that it is more likely than not that there will be insufficient profits to support the recognition of deferred tax assets. The amount of recognised deferred tax assets arising from unused tax losses amounts to € 2,771 million of which € 2,669 million relates to Irish tax losses and € 102 million relates to UK tax losses.

IAS 12 does not permit a company to apply present value discounting to its deferred tax assets or liabilities, regardless of the estimated timescales over which those assets or liabilities are projected to be realised. The Group's deferred tax assets are projected to be realised over a long timescale, benefiting from the absence of any expiry date for Irish or UK tax losses. As a result, the carrying value of the deferred tax assets on the statement of financial position does not reflect the economic value of those assets.

#### Impairment of financial assets

The Group's accounting policy for impairment of financial assets is set out in accounting policy (s) in note 1. The expected credit loss ('ECL') allowance for financial assets at 31 December 2019 represents Management's best estimate of the expected credit losses on the various portfolios at the reporting date.

The calculation of the ECL allowance is complex and therefore, an entity must consider large amounts of information in their determination. This process requires significant use of a number of accounting judgements, estimates and assumptions, some of which, by their nature, are highly subjective and very sensitive to risk factors such as changes to economic conditions. Changes in the ECL allowance can materially affect net income.

*The most significant judgements applied by the Group in estimating the ECL allowance are as follows:*

- *determining the criteria for a significant increase in credit risk and for being classified as credit impaired;*
- *definition of default;*
- *choosing the appropriate models and assumptions for measuring ECL, e.g. PD, LGD and EAD and the parameters to be included within the models;*
- *determining the life of a financial instrument and therefore, the period over which to measure ECL;*
- *establishing the number and relative weightings for forward looking scenarios for each asset class and ECL, particularly, in relation to Brexit uncertainty;*
- *determining post-model adjustments using an appropriate methodology; and*
- *assessing the impact of forbearance strategies on cash flows and therefore, the ECL allowance for restructured loans.*

The management process for the calculation of the ECL allowance is underpinned by independent tiers of review. The ECL allowance is, in turn, reviewed and approved by the Group Credit Committee on a quarterly basis with final Group levels being approved by the Board Audit Committee. Further detail on the ECL governance process is set out on page 64.

All the Group's segments assess and approve their ECL allowance and their adequacy on a quarterly basis. Credit quality and ECL provisioning are independently monitored by credit and risk management on a regular basis. On an ongoing basis, the various judgements, estimates and assumptions are reviewed in light of differences between actual and previously calculated expected losses. These are then recalibrated and refined to reflect current and evolving economic conditions.

The significant accounting judgements noted above and made by Management in estimating the ECL allowance are outlined on pages 63 and 64 in the Risk management section of this report.

## 2 Critical accounting judgements and estimates (*continued*)

### Retirement benefit obligations

The Group's accounting policy for retirement benefit schemes is set out in accounting policy (j) in note 1.

*The significant judgement is that a constructive obligation has not been created, notwithstanding the decision by the Group in the recent past, following an annual process, to fund discretionary increases in pensions in payment.*

In 2017, the Board, having taken actuarial and external legal advice, determined that the funding of discretionary increases in pensions in payment is a decision to be made by the Board annually for the Group's main Irish schemes. A process, taking account of all relevant interests and factors has been implemented by the Board. These interests and factors include the advice of the Actuary; the interests of the members of the scheme; the interests of the employees; the Group's financial circumstances and ability to pay; the views of the Trustees; the Group's commercial interests and any competing obligations to the State.

In early 2017, the Board implemented this process which has continued to date. The Group completed the same process early in 2020 taking account of all relevant factors and decided that funding of discretionary increases to pensions in payment was not appropriate for 2020.

The above process is a formal annual process that is carried out on a standalone basis. Therefore, no constructive obligation is being created on behalf of scheme members with regard to future funding by the Group of increases in pensions in payment. Accordingly, the assumption for long term rate of increases in pensions in payment is Nil. This does not reflect the ability of the Trustee to grant increases at any point in the future when the financial position of the scheme would enable such an increase at that point in time.

### Provisions for liabilities and commitments

The Group's accounting policy for provisions for liabilities and commitments is set out in accounting policy number (z) 'Non-credit risk provisions' in note 1.

The Group recognises liabilities where it has present legal or constructive obligations as a result of past events and it is more likely than not that these obligations will result in an outflow of resources to settle the obligations and the amount can be reliably estimated. Details of the Group's liabilities and commitments are shown in note 39 to the financial statements.

*Significant management judgement is involved in this process which, of its nature, may require revisions to earlier judgements and estimates as matters progress towards resolution, particularly, in establishing provisions and the range of reasonably possible losses.*

The recognition and measurement of liabilities, in certain instances, may involve a high degree of uncertainty, and thereby, considerable time is expended on research in establishing the facts, scenario testing, assessing the probability of the outflow of resources and estimating the amount of any loss. However, at the earlier stages of provisioning, the amount provided for can be very sensitive to the assumptions used and there may be a wide range of possible outcomes in particular cases. Accordingly, in such cases, it is often not practicable to quantify a range of possible outcomes. In addition, it is also not practicable to measure ranges of outcomes in aggregate in a meaningful way because of the diverse nature of these provisions and the differing fact patterns.

The judgements employed in determining potential losses will change over time and the actual losses may vary significantly.

### Determination of fair value of financial instruments

The Group's accounting policy for the determination of fair value of financial instruments is set out in accounting policy (o) in note 1.

The best evidence of fair value is quoted prices in an active market but in the absence of quoted prices increased reliance is placed on valuation techniques.

*Significant judgement is required in the estimation of fair value in the absence of quoted prices. This judgement includes but is not limited to: evaluating available market information; determining the cash flows for the instruments; identifying a risk free discount rate and applying an appropriate credit spread.*

Valuation techniques that rely to a greater extent on non-observable data than those based wholly on observable data require a higher level of subjective management judgement relating to the applicability and functionality of internal valuation models, the significance of inputs to the valuation of an instrument and the degree of illiquidity in certain markets to calculate a fair value. Financial instruments which are classified under the fair value hierarchy as level 3 require a higher level of management judgement in their valuation.

# Notes to the consolidated financial statements

## 2 Critical accounting judgements and estimates (continued)

### Determination of fair value of financial instruments (continued)

The choice of contributors, the quality of market data used for pricing, and the valuation techniques used are all subject to internal review and approval procedures. Given the uncertainty and subjective nature of valuing financial instruments at fair value, any change in these variables could give rise to the financial instruments being carried at a different valuation, with a consequent impact on shareholders' equity and, in the case of derivatives, the income statement.

A sensitivity analysis to possible changes in key variables of the fair value of financial instruments classified under the fair value hierarchy as level 3 is set out in note 50.

### Critical accounting estimates

The accounting estimates with a significant risk of material adjustment to the carrying amounts of assets and liabilities within the next financial year were in relation to:

- ECL allowance;
- Retirement benefit obligations;
- Provisions for liabilities and commitments; and
- Impairment of investments in subsidiaries in the separate financial statements.

### ECL allowance

ECL allowances at 31 December 2019 amounted to € 1,238 million (2018: € 2,039 million). As noted above, there are significant judgements involved in estimating ECL allowance. Certain of these estimates together with estimates which do not involve accounting judgements may have a significant risk of material adjustment to carrying amounts of assets within the next financial year. In particular, discounted cash-flows ('DCF's') are the most significant input to the ECL calculation for Stage 3 credit impaired obligors where the gross credit exposure is  $\geq$  € 1 million for Ireland or  $\geq$  £ 500,000 for the UK. Collateral valuations and the estimated time to realisation of collateral is a key component of the DCF model. The DCF assessment produces a base case ECL which is then adjusted to incorporate the impact of multiple scenarios on the base ECL. The size of the adjustment must consider all relevant and supportable information, including but not limited to, historical data analysis, predictive modelling and management judgement.

The macroeconomic variables used in models to calculate ECL allowance are based on assumptions, forecasts and estimates. These are subject to change as the economic landscape changes. Accordingly, changes in local and international factors could have a material bearing on the ECL allowance within the next financial year. The Group's sensitivity to a range of macroeconomic factors under (i) base forecast; (ii) upside; and (iii) downside scenarios is set out on pages 59 to 61 of the Risk Management section of this report.

### Retirement benefit obligations

The Group's accounting policy for retirement benefit obligations is set out in accounting policy (j) in note 1.

Details of the assumptions adopted by the Group in calculating the schemes' liabilities are set out in note 33 to the financial statements.

The actuarial valuation of the schemes' liabilities is dependent upon a number of financial and demographic assumptions which are inherently uncertain. Changes to those assumptions could materially impact the reported amount for schemes' liabilities and the actuarial gains/losses reported in equity. A sensitivity analysis for the principal assumptions used to measure the schemes' liabilities is set out in note 33 to the financial statements.

### Provisions for liabilities and commitments

Provisions for liabilities and commitments are set out in note 39 to the financial statements and their recognition involves a significant degree of estimation. The overall provision amounting to € 503 million comprising: € 265 million in respect of tracker mortgage customers – the '06-09 Ts & Cs who never had a tracker' cohort; € 70 million in respect of potential CBI penalties; € 11 million residual provision for tracker mortgages in respect of previous settlements and related matters; and a number of separate provisions, the majority of which are not individually significant. The Group has not disclosed a range of outcomes for such provisions given their diverse nature and the number of provisions involved.

In relation to the '06-09 Ts & Cs who never had a tracker' cohort, in 2017, following review and analysis of the parameters of the Central Bank of Ireland's Tracker Mortgage Examination framework, the Group concluded that a cohort of customers who were never on a tracker rate would be paid compensation. These customers had the option within the terms and conditions of their loan offer to choose a prevailing tracker rate at the end of their fixed rate period. However, between October 2008 and December 2013, the Group had withdrawn the prevailing tracker rate and as such these customers were not provided with this choice. These customers are referred to as the '06-09 Ts & Cs who never had a tracker' cohort. The Group paid each of these customers (c. 5,900) compensation of € 1,000 plus € 615 towards independent advice. The customers also had the option for a 12 month period to avail of the then prevailing tracker rate at the time of the compensation payment on a go forward basis and the right to appeal through the Independent Appeals process, being an integral part of the CBI Tracker Mortgage Examination framework.

## 2 Critical accounting judgements and estimates (*continued*)

### Provisions for liabilities and commitments (*continued*)

At 31 December 2018, a provision amounting to € 10 million was held against, what was then considered to be, the practical completion of the identification of all impacted accounts subject to 'customer redress and compensation' and the on going appeals process.

In determining this provision, the Group assessed other possible redress scenarios and concluded that the possibility of a further outflow of economic resources was remote.

However, following a complaint to the Financial Services and Pensions Ombudsman ("FSPO") by a customer from the '06-09 Ts & Cs who never had a tracker' cohort as outlined above, the Group received a preliminary decision in January 2020 which upheld a claim for further redress due to this impacted customer.

The Group has considered this preliminary decision and recorded a provision of € 265 million based on an initial assessment of the likelihood that additional redress may be due to all customers in this cohort. The Group is continuing to engage and consider its position with regard to the impact of this preliminary decision and the methodology applied by the FSPO. There are a number of issues that need to be resolved. Accordingly, there is a range of possible outcomes, however, the provision represents the Group's best estimate based on the available information at this stage.

As detailed in notes 39 and 46, the Group was advised in 2018 by the CBI of the commencement of investigations as part of an administrative sanctions procedure in connection with the Tracker Mortgage Examination. In this regard, the Group created a provision of € 70 million for the impact of potential monetary penalties that are expected to be imposed on the Group by the CBI being its best estimate based on external developments in the industry at 31 December 2019. This matter is still considered to be at a relatively early stage, and the amount provided for is subject to uncertainty with a range of outcomes possible with the final outcome being higher or lower depending on finalisation of all matters associated with the investigation. Accordingly, this is a critical accounting estimate which could result in a material adjustment in the next financial year but it is difficult to quantify a range of outcomes.

Other than as outlined above, there is no individually significant provision that is expected to result in a material adjustment in the next financial year.

## Notes to the consolidated financial statements

### 3 Transition to IFRS 16

#### (a) Summary

On 1 January 2019, the Group implemented the requirements of IFRS 16 *Leases*, a new accounting standard which replaced IAS 17 *Leases*. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Under IFRS 16, a lessee recognises a right-of-use asset and a lease liability. The right-of-use asset is treated similarly to other non-financial assets and depreciated accordingly. The lease liability is initially measured at the present value of the lease payments payable over the lease term, discounted at the rate implicit in the lease if that can be readily determined. If that rate cannot be readily determined, the lessee shall use their incremental borrowing rate. Lessor accounting remains largely unchanged and the distinction between operating and finance leases is retained.

Details of the Group's accounting policy for lessee accounting are set out in note 1 (n) 'Leases' to these financial statements.

The information set out below provides details relevant to understanding the impact of IFRS 16 on the Group's financial position at 1 January 2019.

#### (b) Principal impacts of IFRS 16

As permitted by IFRS 16, the Group transitioned to the standard in accordance with the modified retrospective approach, and accordingly, the information presented for 2018 has not been restated. It remains as previously reported under IAS 17 and related interpretations. There was no impact on retained earnings arising from the adoption of IFRS 16 on 1 January 2019.

##### As a lessee

On initial application of IFRS 16 for operating leases, right-of-use assets were generally measured at the amount of the lease liability, using the Group's incremental borrowing rate at the time of initial application. The weighted average rate applied was c. 3.0%. For the measurement of the right-of-use assets at the date of initial application, initial direct costs were not taken into account in accordance with IFRS 16 C10 (d).

The Group elected to apply the practical expedient that allows a single discount rate to be applied to a portfolio of leases with reasonably similar characteristics and a similar remaining lease term. The Group applied single discount rates to its leases of motor vehicles and its leases of ATM locations.

The Group also elected to apply the practical expedient where the lease term ends within 12 months of the date of initial application to account for such leases as short term leases with the associated lease payments being recognised as an expense for short term leases.

In addition, the Group elected to apply the practical expedient that allows an entity to rely on its assessment of whether leases were onerous by applying IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* immediately before the date of initial application as an alternative to performing an impairment review. This resulted in right-of-use assets being reduced by € 3 million on initial application (note 39).

Contracts that qualified as leases as defined by IFRS 16 related primarily to property, motor vehicles and ATM locations. On initial application of IFRS 16, the Group recognised assets and liabilities for its leases previously classified as operating leases under IAS 17, resulting in an increase in total assets under property, plant and equipment and total liabilities at 1 January 2019. On transition to IFRS 16, the principal impacts were the recognition of right-of-use assets of € 479 million (includes € 12 million for future dilapidation provisions (note 39)) and lease liabilities of € 465 million.

Comparative data in these financial statements has been prepared under IAS 17 *Leases* as allowed in IFRS 16.

##### As a lessor

The Group was not required to make any adjustment on transition to IFRS 16 for leases where it is a lessor, except for subleases.

At the date of initial application, the Group reassessed subleases that were classified as operating leases under IAS 17 to determine whether these should be reclassified under IFRS 16. The Group concluded that the subleases in existence require classification as finance leases under IFRS 16 and as a result € 4 million was recognised as finance leases in 'Other assets'.



**3 Transition to IFRS 16 (continued)****(c) Financial statement impacts at 1 January 2019****Opening statement of financial position**

The following table reconciles the statement of financial position under IAS 17 at 31 December 2018 to that under IFRS 16 at 1 January 2019.

	31 December 2018 (IAS 17) € m	IFRS 16 Impact € m	1 January 2019 (IFRS 16) € m
<b>Assets</b>			
Cash and balances at central banks	6,516	–	6,516
Items in course of collection	73	–	73
Disposal groups and non-current assets held for sale	10	–	10
Trading portfolio financial assets	–	–	–
Derivative financial instruments	900	–	900
Loans and advances to banks	1,443	–	1,443
Loans and advances to customers	60,868	–	60,868
Loans and advances – AIB Group plc	6	–	6
Investment securities	16,861	–	16,861
Interests in associated undertakings	90	–	90
Intangible assets	682	–	682
Property, plant and equipment <sup>(1)</sup>	330	479	809
Other assets	356	4	360
Current taxation	9	–	9
Deferred tax assets	2,702	–	2,702
Prepayments and accrued income	454	(9)	445
Retirement benefit assets	241	–	241
<b>Total assets</b>	<b>91,541</b>	<b>474</b>	<b>92,015</b>
<b>Liabilities</b>			
Deposits by central banks and banks	844	–	844
Customer accounts	67,699	–	67,699
Lease liabilities	–	465	465
Trading portfolio financial liabilities	–	–	–
Derivative financial instruments	934	–	934
Debt securities in issue	4,090	–	4,090
Current taxation	74	–	74
Deferred tax liabilities	107	–	107
Retirement benefit liabilities	49	–	49
Other liabilities	887	–	887
Accruals and deferred income	326	–	326
Provisions for liabilities and commitments <sup>(2)</sup>	219	9	228
Subordinated liabilities and other capital instruments	795	–	795
Subordinated loans – AIB Group plc	1,655	–	1,655
<b>Total liabilities</b>	<b>77,679</b>	<b>474</b>	<b>78,153</b>
<b>Total equity</b>	<b>13,862</b>	<b>–</b>	<b>13,862</b>
<b>Total liabilities and equity</b>	<b>91,541</b>	<b>474</b>	<b>92,015</b>

<sup>(1)</sup>Right-of-use assets include provisions for future dilapidations amounting to € 12 million and are net of impairment provisions of € 3 million (previously reported as onerous contracts).

<sup>(2)</sup>Provisions for future dilapidations of € 12 million offset by a transfer of onerous lease provisions of € 3 million to right-of-use assets.

**(d) Reconciliation of operating lease obligations**

The following table reconciles the Group's operating lease obligations at 31 December 2018, as previously disclosed in the consolidated financial statements, to the lease obligations recognised on initial application of IFRS 16 at 1 January 2019:

	2019 € m
Operating lease commitments at 31 December 2018	405
Extension options reasonably certain to be exercised – gross	157
	562
Discounting effect – using the incremental borrowing rate at 1 January 2019	(95)
Recognition exemption for short term/other	(2)
<b>Lease obligations recognised at 1 January 2019</b>	<b>465</b>

# Notes to the consolidated financial statements

## 4 Segmental information

### Segment overview

Following changes to the Group's operating model in 2019 performance is now managed and reported across Retail Banking, Corporate, Institutional & Business Banking ("CIB"), AIB UK and Group segments. The allocation of costs by segment has been amended to reflect the revised operating model. In addition, the Group has revised the methodology used to allocate funding and liquidity income/ charges by segment. Figures for the prior year have been restated on a comparative basis. Segment performance excludes exceptional items.

### Retail Banking

Retail Banking comprises Homes & Consumer, SME and Financial Solutions Group ("FSG") in a single integrated segment, focused on meeting the current, emerging and future needs of our personal and SME customers.

- Homes & Consumer is responsible for meeting the homes needs of customers in Ireland across the AIB, EBS and Haven brands and delivering innovative and differentiated products, propositions and services to meet our customers' everyday banking needs through an extensive range of physical and digital channels. Our purpose is to achieve a seamless, transparent and simple customer experience in all of our propositions across current accounts, personal lending, payments and credit cards, deposits, insurance and wealth to maintain and grow our market leading position.
- SME is a leading provider of financial services to micro and small SMEs through our sector-led strategy and local expertise with an extensive product and proposition offering across a number of channels. Our purpose is to help our customers create and build sustainable businesses in their communities.
- FSG is a standalone dedicated workout unit to which the Group has migrated the management of the majority of its non-performing exposures ("NPEs"), predominantly consisting of homes, consumer and SME products, with the objective of delivering the Group's NPE strategy to reduce NPEs in line with European norms.

### Corporate Institutional & Business Banking ("CIB")

CIB provides institutional, corporate and business banking services to the Group's larger customers and customers requiring specific sector or product expertise. CIB's relationship driven model serves customers through sector specialist teams including: corporate banking; real estate finance; business banking and energy; climate action and infrastructure. In addition to traditional credit products, CIB offers customers foreign exchange and interest rate risk management products, cash management products, trade finance, mezzanine finance, structured and specialist finance, equity investments and corporate finance advisory services, as well as Private Banking services and advice. CIB also has syndicated and international finance teams based in Dublin and in New York.

### AIB UK

AIB UK offers retail and business banking services in two distinct markets, a sector-led corporate and commercial bank supporting businesses in Great Britain ("Allied Irish Bank (GB)"), and a retail and business bank in Northern Ireland ("AIB (NI)").

### Group

Group comprises wholesale treasury activities and Group control and support functions. As part of the Finance function, treasury manages the Group's liquidity and funding positions and provides customer treasury services and economic research. The Group control and support functions include Business & Customer Services, Risk, Group Internal Audit, Finance, Legal & Corporate Governance, Human Resources and Corporate Affairs & Strategy.

### Segment allocations

The segments' performance statements include all income and directly related costs, excluding overheads which are managed centrally and the costs of which are included in the Group segment. Funding and liquidity income/ charges are based on each segment's funding requirements and the Group's funding cost profile, which is informed by wholesale and retail funding costs. Income attributable to capital is allocated to segments based on each segment's capital requirement.

## 4 Segmental information (continued)

						2019	
	Retail Banking	CIB	AIB UK	Group	Total	Exceptional items <sup>(1)</sup>	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by business segment</b>							
Net interest income	1,234	471	268	98	2,071	–	2,071
Net fee and commission income*	335	78	59	6	478	–	478
Other	63	9	9	66	147	(40)	107
Other income	398	87	68	72	625	(40) <sup>(2)</sup>	585
Total operating income	1,632	558	336	170	2,696	(40)	2,656
Other operating expenses	(923)	(115)	(176)	(290)	(1,504)	(573)	(2,077)
Of which: Personnel expenses	(458)	(83)	(90)	(143)	(774)	(56) <sup>(3)(4)</sup>	(830)
General and administrative expenses	(313)	(25)	(65)	(98)	(501)	(500) <sup>(4)-(7)</sup>	(1,001)
Depreciation, impairment and amortisation	(152)	(7)	(21)	(49)	(229)	(17)	(246)
Bank levies and regulatory fees	(2)	–	–	(102)	(104)	–	(104)
Total operating expenses	(925)	(115)	(176)	(392)	(1,608)	(573)	(2,181)
<b>Operating profit/(loss) before impairment losses</b>	<b>707</b>	<b>443</b>	<b>160</b>	<b>(222)</b>	<b>1,088</b>	<b>(613)</b>	<b>475</b>
Net credit impairment writeback/(charge)	17	(18)	(15)	–	(16)	–	(16)
<b>Operating profit/(loss)</b>	<b>724</b>	<b>425</b>	<b>145</b>	<b>(222)</b>	<b>1,072</b>	<b>(613)</b>	<b>459</b>
Associated undertakings	17	–	3	–	20	–	20
Profit on disposal of property	–	–	–	–	–	21 <sup>(5)</sup>	21
<b>Profit/(loss) before taxation</b>	<b>741</b>	<b>425</b>	<b>148</b>	<b>(222)</b>	<b>1,092</b>	<b>(592)</b>	<b>500</b>

<sup>(1)</sup>Exceptional and one-off items are shown separately above. These are items that Management view as distorting comparability of performance from period to period. Exceptional items include:

<sup>(2)</sup>Loss on disposal of loan portfolios;

<sup>(5)</sup>Property strategy;

<sup>(3)</sup>Termination benefits;

<sup>(6)</sup>Restructuring costs; and

<sup>(4)</sup>Restitution costs;

<sup>(7)</sup>Provision for regulatory fines.

For further information on these items see page 22.

					2019	
	Retail Banking	CIB	AIB UK	Group	Total	
	€ m	€ m	€ m	€ m	€ m	
<b>*Analysis of net fee and commission income</b>						
Retail banking customer fees	258	27	35	18	338	
Foreign exchange fees	40	21	9	1	71	
Credit related fees	11	21	18	–	50	
Other fees and commissions	87	11	2	(16) <sup>(1)</sup>	84	
Fees received for services provided to AIB Group plc	–	–	–	6	6	
<b>Fee and commission income</b>	<b>396</b>	<b>80</b>	<b>64</b>	<b>9</b>	<b>549</b>	
<b>Fee and commission expense</b>	<b>(61)</b>	<b>(2)</b>	<b>(5)</b>	<b>(3)</b>	<b>(71)</b>	
	<b>335</b>	<b>78</b>	<b>59</b>	<b>6</b>	<b>478</b>	

<sup>(1)</sup>Reflects the allocation of the Group's segment fee and commission income to Retail Banking and CIB segments.

Further information on 'Net fee and commission income' is set out in note 8.

# Notes to the consolidated financial statements

## 4 Segmental information (continued)

	2018					
	Retail Banking	CIB	AIB UK	Group	Total	Excep- tional items <sup>(1)</sup>
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by business segment</b>						
Net interest income	1,335	387	255	122	2,099	–
Net fee and commission income*	319	76	58	10	463	–
Other	71	39	(7)	66	169	148
Other income	390	115	51	76	632	148 <sup>(2)</sup>
<b>Total operating income</b>	<b>1,725</b>	<b>502</b>	<b>306</b>	<b>198</b>	<b>2,731</b>	<b>148</b>
Other operating expenses	(875)	(108)	(152)	(296)	(1,431)	–
Of which: Personnel expenses	(431)	(78)	(89)	(132)	(730)	(34) <sup>(3)(4)</sup>
General and administrative expenses	(358)	(24)	(62)	(119)	(563)	(235) <sup>(4)(7)</sup>
Depreciation, impairment and amortisation	(86)	(6)	(1)	(45)	(138)	(24)
Bank levies and regulatory fees	(1)	–	1	(99)	(99)	–
<b>Total operating expenses</b>	<b>(876)</b>	<b>(108)</b>	<b>(151)</b>	<b>(395)</b>	<b>(1,530)</b>	<b>(293)</b>
<b>Operating profit/(loss) before impairment losses</b>	<b>849</b>	<b>394</b>	<b>155</b>	<b>(197)</b>	<b>1,201</b>	<b>(145)</b>
Net credit impairment writeback/(charge)	247	(22)	(21)	–	204	–
<b>Operating profit/(loss)</b>	<b>1,096</b>	<b>372</b>	<b>134</b>	<b>(197)</b>	<b>1,405</b>	<b>(145)</b>
Associated undertakings	10	–	2	–	12	–
Profit on disposal of property	–	–	2	–	2	–
Loss on disposal of business	–	–	–	–	–	(22) <sup>(8)</sup>
<b>Profit/(loss) before taxation</b>	<b>1,106</b>	<b>372</b>	<b>138</b>	<b>(197)</b>	<b>1,419</b>	<b>(167)</b>

<sup>(1)</sup>Exceptional and one-off items are shown separately above. These are items that Management view as distorting comparability of performance from period to period. Exceptional items include:

<sup>(2)</sup>Gain on disposal of financial instruments;

<sup>(3)</sup>Termination benefits;

<sup>(4)</sup>Restitution and restructuring costs;

<sup>(5)</sup>Property strategy costs;

<sup>(6)</sup>Customer redress;

<sup>(7)</sup>IFRS 9 and associated regulatory costs; and

<sup>(8)</sup>Loss on disposal of business activities.

For further information on these items see page 22.

	2018				
	Retail Banking	CIB	AIB UK	Group	Total
	€ m	€ m	€ m	€ m	€ m
<b>*Analysis of net fee and commission income</b>					
Retail banking customer fees	245	21	39	21	326
Foreign exchange fees	31	29	11	–	71
Credit related fees	13	17	14	–	44
Other fees and commissions	60	12	–	(15) <sup>(1)</sup>	57
Fees received for services provided to AIB Group plc	–	–	–	6	6
<b>Fee and commission income</b>	<b>349</b>	<b>79</b>	<b>64</b>	<b>12</b>	<b>504</b>
<b>Fee and commission expense</b>	<b>(30)</b>	<b>(3)</b>	<b>(6)</b>	<b>(2)</b>	<b>(41)</b>
	<b>319</b>	<b>76</b>	<b>58</b>	<b>10</b>	<b>463</b>

<sup>(1)</sup>Reflects the allocation of the Group's segment fee and commission income to Retail Banking and CIB segments.

Further information on 'Net fee and commission income' is set out in note 8.

#### 4 Segmental information (continued)

##### Other amounts – statement of financial position

	31 December 2019				
	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m
Loans and advances to customers:					
– measured at amortised cost	35,526	16,095	9,069	134	60,824
– measured at FVTPL	–	77	–	–	77
Total loans and advances to customers	35,526	16,172	9,069	134	60,901 <sup>(1)</sup>
Customer accounts	48,636	11,347	10,364	1,460	71,807 <sup>(2)</sup>

	31 December 2018				
	Retail Banking € m	CIB € m	AIB UK € m	Group € m	Total € m
Loans and advances to customers:					
– measured at amortised cost	37,258	15,060	8,303	106	60,727
– measured at FVTPL	50	97	–	–	147
Total loans and advances to customers	37,308	15,157	8,303	106	60,874 <sup>(1)</sup>
Customer accounts	45,262	10,798	9,911	1,728	67,699 <sup>(2)</sup>

<sup>(1)</sup>Includes AIB Group plc – € 13 million (2018: € 6 million).

<sup>(2)</sup>Includes AIB Group plc – € 4 million (2018: Nil).

	Year to 31 December 2019			
	Ireland € m	United Kingdom € m	Rest of the World € m	Total € m
<b>Geographic information<sup>(1)(2)</sup></b>				
Gross external revenue	2,155	467	34	2,656
Inter-geographical segment revenue	139	(109)	(30)	–
<b>Total revenue</b>	<b>2,294</b>	<b>358</b>	<b>4</b>	<b>2,656</b>

	Year to 31 December 2018			
	Ireland € m	United Kingdom € m	Rest of the World € m	Total € m
<b>Geographic information<sup>(1)(2)</sup></b>				
Gross external revenue	2,533	329	17	2,879
Inter-geographical segment revenue	26	(18)	(8)	–
<b>Total revenue</b>	<b>2,559</b>	<b>311</b>	<b>9</b>	<b>2,879</b>

Revenue from external customers comprises interest and similar income (note 5) and interest and similar expense (note 6), and all other items of income (notes 7 to 12).

	31 December 2019			
	Ireland € m	United Kingdom € m	Rest of the World € m	Total € m
<b>Geographic Information</b>				
Non-current assets <sup>(3)</sup>	1,608	107	5	1,720

	31 December 2018			
	Ireland € m	United Kingdom € m	Rest of the World € m	Total € m
<b>Geographic Information</b>				
Non-current assets <sup>(3)</sup>	951	60	1	1,012

<sup>(1)</sup>The geographical distribution of total revenue is based primarily on the location of the office recording the transaction.

<sup>(2)</sup>For details of significant geographic concentrations, see the Risk management section.

<sup>(3)</sup>Non-current assets comprise intangible assets and goodwill and property, plant and equipment.

## Notes to the consolidated financial statements

	2019 € m	2018 € m
<b>5 Interest and similar income</b>		
Interest on loans and advances to customers at amortised cost	2,038	2,005
Interest on loans and advances to banks at amortised cost	38	33
Interest on investment securities	195	226
	2,271	2,264
Negative interest on financial liabilities at amortised cost	20	25
<b>Interest income calculated using the effective interest method</b>	<b>2,291</b>	<b>2,289</b>
Interest income on finance leases and hire purchase contracts	76	71
Interest income on financial assets at FVTPL	3	6
<b>Other interest income and similar income</b>	<b>79</b>	<b>77</b>
<b>Total interest and similar income</b>	<b>2,370</b>	<b>2,366</b>

Interest income includes a credit of € 115 million (2018: a credit of € 143 million) transferred from other comprehensive income in respect of cash flow hedges which is included in 'Interest on loans and advances to customers'.

The Group presents interest resulting from negative effective interest rates on financial liabilities as interest income rather than as offset against interest expense.

	2019 € m	2018 € m
<b>6 Interest and similar expense</b>		
Interest on deposits by central banks and banks	12	21
Interest on customer accounts	128	157
Interest on lease liabilities	14	—
Interest on debt securities in issue	18	31
Interest on subordinated liabilities and other capital instruments <sup>(1)</sup>	111	47
	283	256
Negative interest on financial assets at amortised cost	16	11
<b>Interest expense calculated using the effective interest method</b>	<b>299</b>	<b>267</b>

<sup>(1)</sup>Includes interest expense of € 90 million (2018: € 19 million) on instruments with AIB Group plc.

Interest expense includes a charge of € 31 million (2018: a charge of € 56 million) transferred from other comprehensive income in respect of cash flow hedges which is included in 'Interest on customer accounts'.

Interest expense reported above, calculated using the effective interest rate method, relates to financial liabilities not carried at fair value through profit or loss.

The Group presents interest resulting from negative effective interest rates on financial assets as interest expense rather than as offset against interest income.

	2019 € m	2018 € m
<b>7 Dividend income</b>		
NAMA subordinated bonds at FVOCI	23	23
Equity investments at FVTPL	3	3
<b>Total</b>	<b>26</b>	<b>26</b>

	2019 € m	2018 € m
<b>8 Net fee and commission income</b>		
Retail banking customer fees	338	326
Foreign exchange fees	71	71
Credit related fees	50	44
Other fees and commissions	84 <sup>(1)(2)</sup>	57 <sup>(1)</sup>
Fees received for services provided to AIB Group plc	6	6
<b>Fee and commission income</b>	<b>549</b>	<b>504</b>
<b>Fee and commission expense</b>	<b>(71)<sup>(3)(4)</sup></b>	<b>(41)<sup>(3)</sup></b>
	<b>478</b>	<b>463</b>

<sup>(1)</sup>Other fees and commissions includes wealth commissions € 25 million (2018: € 25 million), insurance commissions € 20 million (2018: € 20 million), and other commissions € 12 million (2018: € 12 million). Following a reclassification of income within 'Net fee and commission income', income of € 15 million previously reported in 'Retail banking customer fees' is now reported as 'Other fees and commissions' for the year 2018.

<sup>(2)</sup>Includes consideration received or receivable amounting to € 27 million in respect of services and prepaid credits for cellular phones and utilities sold to third parties.

<sup>(3)</sup>Fee and commission expense includes credit card commissions of € 36 million (2018: € 25 million), and ATM expenses of € 4 million (2018: € 5 million), both of which relate to 'Retail banking customer fees'. This also includes € 6 million (2018: € 11 million) relating to 'Other fees and commissions'.

<sup>(4)</sup>Includes expenses amounting to € 25 million in respect of services and prepaid credits for cellular phones and utilities sold to third parties.

Fees and commissions which are an integral part of the effective interest rate are recognised as part of interest and similar income (note 5) or interest and similar expense (note 6).

	2019 € m	2018 € m
<b>9 Net trading (loss)/income</b>		
Foreign exchange contracts	(26)	(12)
Interest rate contracts and debt securities <sup>(1)</sup>	25	24
Credit derivative contracts	(11)	2
Equity investments, index contracts and warrants <sup>(2)</sup>	(45)	(9)
	<b>(57)</b>	<b>5</b>

<sup>(1)</sup>Includes a gain of € 10 million (2018: gain of € 8 million) in relation to XVA adjustments.

<sup>(2)</sup>Includes a loss amounting to € 45 million on a total return swap, which is hedging equities measured at FVTPL (2018: loss of € 10 million).

The total hedging ineffectiveness on cash flow hedges reflected in the consolidated income statement amounted to Nil (2018: Nil).

	2019 € m	2018 € m
<b>10 Net gain on other financial assets measured at FVTPL</b>		
Loans and advances to customers <sup>(1)</sup>	66	105
Investment securities – equity <sup>(2)</sup>	74	41
<b>Total</b>	<b>140</b>	<b>146</b>

<sup>(1)</sup>Excludes interest income (note 5).

<sup>(2)</sup>Includes unrealised gain of € 62 million on equities hedged by a trading total return swap (2018: € 18 million).



# Notes to the consolidated financial statements

## 11 Net (loss)/gain on derecognition of financial assets measured at amortised cost

				2019
	Carrying value at derecognition € m	Gain on derecognition € m	Loss on derecognition € m	Net loss on derecognition € m
Loans and advances to customers	1,487	254 <sup>(1)</sup>	(302) <sup>(1)</sup>	(48)
				2018
	Carrying value at derecognition € m	Gain on derecognition € m	Loss on derecognition € m	Net gain on derecognition € m
Loans and advances to customers	781	200 <sup>(1)</sup>	(79) <sup>(1)</sup>	121

<sup>(1)</sup>The gain/loss on derecognition has been based on the sales proceeds, net of costs, computed at a customer connection level.

Loans and advances to customers were derecognised due mainly to the sale of distressed loan portfolios.

	2019 € m	2018 € m
Gain on disposal of investment securities at FVOCI – debt	93	24
Loss on termination of hedging swaps <sup>(1)</sup>	(48)	(9)
Miscellaneous operating income <sup>(2)</sup>	1	4
	<b>46</b>	<b>19</b>

<sup>(1)</sup>The majority of the loss on termination of hedging swaps relates to the disposal of investment securities at FVOCI – debt. In 2018, it also includes € 1 million transferred from other comprehensive income in respect of cash flow hedges.

<sup>(2)</sup>Profit in relation to the disposal of finance leases amounted to € 1 million (2018: € 1 million).

	2019 € m	2018 € m
<b>13 Operating expenses</b>		
Personnel expenses:		
Wages and salaries	619	587
Termination benefits <sup>(1)</sup>	48	21
Retirement benefits <sup>(2)</sup>	100	92
Social security costs	69	65
Other personnel expenses <sup>(3)</sup>	23	21
	<b>859</b>	<b>786</b>
Less: staff costs capitalised <sup>(4)</sup>	(29)	(22)
Personnel expenses	<b>830</b>	<b>764</b>
General and administrative expenses <sup>(5)(6)</sup>	585	678
Restitution and associated costs	416 <sup>(7)</sup>	120
	<b>1,001</b>	<b>798</b>
Bank levies and regulatory fees <sup>(8)</sup>	104	99
<b>Operating expenses</b>	<b>1,935</b>	<b>1,661</b>

<sup>(1)</sup>Voluntary severance programme charge of € 48 million (2018: € 21 million).

<sup>(2)</sup>Comprises a defined contribution charge of € 80 million (2018: a charge of € 75 million), a charge of € 11 million in relation to defined benefit expense (2018: a charge of € 8 million), and a long term disability payments/death in service benefit charge of € 9 million (2018: a charge of € 9 million). For details of retirement benefits, see note 33.

<sup>(3)</sup>Includes staff training, recruitment and various other staff costs.

<sup>(4)</sup>Staff costs capitalised relate to intangible assets.

<sup>(5)</sup>In 2018, operating lease expenses (€ 63 million) were included. Following the implementation of IFRS 16 *Leases* in 2019, operating lease expenses have been replaced by (a) interest expense on lease liabilities (note 6) and (b) depreciation on right-of-use assets (note 29).

<sup>(6)</sup>Includes provisions for regulatory fines of € 70 million for the CBI investigation with regard to the Tracker Mortgage Examination (2018: Nil). See note 39.

<sup>(7)</sup>Includes € 265 million provisions for the '06-09 Ts & Cs who never had a tracker' mortgage cohort. See note 39.

<sup>(8)</sup>Includes € 20 million relating to supervisory fees which were previously included in 'General and administrative expenses'. December 2018 has been represented to report € 17 million in supervisory fees within 'Bank levies and regulatory fees'.

The average number of employees for 2019 and 2018 is set out in note 53 'Employees'.

## 14 Share-based compensation schemes

### Employees' Profit Sharing Scheme

The Group operates the 'AIB Approved Employees' Profit Sharing Scheme 1998' ('the Scheme') on terms approved by the shareholders at the 1998 Annual General Meeting. All employees, including executive directors of the Company and certain subsidiaries are eligible to participate, subject to minimum service periods and being in employment on the date on which an invitation to participate is issued. The Directors, at their discretion, may set aside each year, for distribution under the Scheme, a sum not exceeding 5% of eligible profits of participating companies. No shares have been awarded under this Scheme since 2008.

### Income statement expense

The expense arising from share-based payment transactions amounted to Nil for the year ended 31 December 2019 (2018: Nil).

## 15 Net credit impairment (charge)/writeback

The following table analyses the income statement net credit impairment (charge)/writeback on financial instruments for the years to 31 December 2019 and 2018.

	2019			2018		
	Measured at amortised cost € m	Measured at FVOCI € m	Total € m	Measured at amortised cost € m	Measured at FVOCI € m	Total € m
<b>Credit impairment (charge)/writeback on financial instruments</b>						
Net re-measurement of ECL allowance						
Loans and advances to banks	–	–	–	1	–	1
Loans and advances to customers	(117)	–	(117)	89	–	89
Loan commitments	6	–	6	(9)	–	(9)
Financial guarantee contracts	5	–	5	3	–	3
Investment securities – debt	–	–	–	–	–	–
<b>Credit impairment (charge)/writeback</b>	<b>(106)</b>	<b>–</b>	<b>(106)</b>	<b>84</b>	<b>–</b>	<b>84</b>
Recoveries of amounts previously written-off	90	–	90	120	–	120
<b>Net credit impairment (charge)/writeback</b>	<b>(16)</b>	<b>–</b>	<b>(16)</b>	<b>204</b>	<b>–</b>	<b>204</b>

## 16 Profit on disposal of property

Profit on disposal of property amounted to € 21 million, principally, the gain arising on disposal of Bankcentre land (2018: € 2 million).

## 17 Loss on disposal of business

Loss on disposal of business amounted to Nil. In 2018, the loss of € 22 million followed the repatriation of part of the capital of certain foreign subsidiaries in the Group which had ceased trading. A pro-rata amount of the related foreign currency cumulative translation reserve was transferred to the income statement.

## Notes to the consolidated financial statements

### 18 Auditors' fees

The disclosure of auditors' fees is in accordance with Section 322 of the Companies Act 2014. This mandates disclosure of fees paid/payable to the Group Auditor only (Deloitte Ireland LLP) for services relating to the audit of the Group and relevant subsidiary financial statements in the categories set out below.

	2019 € m	2018 € m
Auditors' fees ( <i>excluding VAT</i> ):		
Audit of Group financial statements	2.6	2.6
Other assurance services	0.9	0.6
Other non-audit services	0.8	1.1
Taxation advisory services	—	—
	<b>4.3</b>	<b>4.3</b>

All the above amounts were paid to the Group Auditor for services provided to Allied Irish Banks, p.l.c. and its subsidiaries.

Other assurance services include fees for additional assurance issued by the firm outside of the audit of the statutory financial statements of the Group and subsidiaries. These fees include assignments where the Auditors, in Ireland, provide assurance to third parties.

The Group policy on the provision of non-audit services to the parent and its subsidiary companies includes the prohibition on the provision of certain services and the pre-approval by the Board Audit Committee of the engagement of the Auditors for non-audit work.

The Board Audit Committee has reviewed the level of non-audit services fees and is satisfied that it has not affected the independence of the Auditors. It is Group policy to subject all large consultancy assignments to competitive tender, where appropriate.

The following table shows fees paid to overseas auditors (excluding Deloitte Ireland LLP):

	2019 € m	2018 € m
Auditors' fees excluding Deloitte Ireland LLP ( <i>excluding VAT</i> ):	<b>0.71</b>	<b>0.58</b>

**19 Taxation****Allied Irish Banks p.l.c. and subsidiaries**

	2019 € m	2018 € m
Corporation tax in Ireland		
Current tax on income for the year	(21)	(22)
Adjustments in respect of prior years	–	(3)
	(21)	(25)
Foreign tax		
Current tax on income for the year	(33)	(21)
Adjustments in respect of prior years	–	1
	(33)	(20)
	(54)	(45)
Deferred taxation		
Origination and reversal of temporary differences	(42)	(10)
Adjustments in respect of prior years	2	13
Deferred tax assets written down	(25)	–
Reduction in carrying value of deferred tax assets in respect of carried forward losses	(16)	(114)
	(81)	(111)
<b>Total tax charge for the year</b>	<b>(135)</b>	<b>(156)</b>
<b>Effective tax rate</b>	<b>27.0%</b>	<b>12.5%</b>

**Factors affecting the effective tax rate**

The following table sets out the difference between the tax charge that would result from applying the standard corporation tax rate in Ireland of 12.5% and the actual tax charge for the year:

	2019		2018	
	€ m	%	€ m	%
Profit before tax	500		1,252	
Tax charge at standard corporation tax rate in Ireland of 12.5%	(63)	12.5	(157)	12.5
Effects of:				
Foreign profits taxed at other rates	(13)	2.6	(8)	0.6
Expenses not deductible for tax purposes	(22)	4.5	(17)	1.4
Exempted income, income at reduced rates and tax credits	4	(0.8)	2	(0.2)
Share of results of associates shown post tax in the income statement	3	(0.6)	1	(0.1)
Income taxed at higher tax rates	(30)	6.0	(14)	1.1
Tax legislation on equity distributions – current and prior years	5	(1.0)	14	(1.1)
(Deferred tax assets not recognised)/reversal of amounts previously not recognised	12	(2.4)	11	(0.8)
Deferred tax assets written down	(25)	5.0	–	–
Other differences	(4)	0.8	10	(0.7)
Change in tax rates	(4)	0.8	–	–
Adjustments to tax charge in respect of prior years	2	(0.4)	2	(0.2)
<b>Tax charge</b>	<b>(135)</b>	<b>27.0</b>	<b>(156)</b>	<b>12.5</b>

As noted in accounting policy note 1 (k), 'Income tax, including deferred income tax', current and deferred tax is provided for based on legislation and rates expected to apply when income taxes become payable/refundable or deferred tax assets are realised/deferred tax liabilities are settled. This necessarily involves some estimation because the tax law is uncertain and its application requires a degree of judgement, which authorities may dispute.

Liabilities are recognised based on best estimates of the probable outcome, taking into account all available evidence and external advice, where appropriate.

The Group does not expect significant liabilities to arise in excess of the amounts provided. Any difference between the final outcome and the amounts provided will affect the income tax charge in the period when the matter is resolved.

# Notes to the consolidated financial statements

## 19 Taxation (continued)

### Analysis of selected other comprehensive income

	2019			2018		
	Gross € m	Tax € m	Net € m	Gross € m	Tax € m	Net € m
<b>Property revaluation reserves</b>						
Net change in property revaluation reserves	–	–	–	–	–	–
<b>Total</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Retirement benefit schemes</b>						
Actuarial (losses)/gains in retirement benefit schemes	(251)	63	(188)	35	(9)	26
<b>Total</b>	<b>(251)</b>	<b>63</b>	<b>(188)</b>	<b>35</b>	<b>(9)</b>	<b>26</b>
<b>Foreign currency translation reserves</b>						
Foreign currency translation losses transferred to income statement	–	–	–	22	–	22
Change in foreign currency translation reserves recognised in other comprehensive income	66	–	66	(12)	–	(12)
<b>Total</b>	<b>66</b>	<b>–</b>	<b>66</b>	<b>10</b>	<b>–</b>	<b>10</b>
<b>Cash flow hedging reserves</b>						
Amounts reclassified from the cash flow hedging reserves to the income statement as a reclassification adjustment:						
– amounts for which hedge accounting had previously been used, but for which the hedged future cash flows are no longer expected to occur	–	–	–	–	–	–
– amounts that have been transferred because the hedged item has affected the income statement	(84)	10	(74)	(86)	10	(76)
Hedging gains recognised in other comprehensive income	295	(37)	258	118	(14)	104
<b>Total</b>	<b>211</b>	<b>(27)</b>	<b>184</b>	<b>32</b>	<b>(4)</b>	<b>28</b>
<b>Investment debt securities at FVOCI reserves</b>						
Fair value (gains) transferred to income statement	(93)	12	(81)	(24)	3	(21)
Fair value gains/(losses) recognised in other comprehensive income	43	(6)	37	(308)	38	(270)
<b>Total</b>	<b>(50)</b>	<b>6</b>	<b>(44)</b>	<b>(332)</b>	<b>41</b>	<b>(291)</b>
<b>Investment equity securities measured at FVOCI reserves</b>						
Fair value (losses)/gains recognised in other comprehensive income	(11)	2	(9)	2	–	2
<b>Total</b>	<b>(11)</b>	<b>2</b>	<b>(9)</b>	<b>2</b>	<b>–</b>	<b>2</b>

<b>20 Distributions on equity shares and other equity interests</b>	<b>2019 € m</b>	<b>2018 € m</b>
Ordinary shares – dividends paid	<b>461</b>	326
Other equity interests – distributions	<b>37</b>	37

In February 2019, a final dividend of € 0.17 per ordinary share, amounting in total to € 461 million (2018: € 326 million), was approved by the Board of Directors of Allied Irish Banks, p.l.c. and subsequently paid to its owner, AIB Group plc.

In April 2018, a final dividend of € 0.12 per ordinary share, amounting in total to € 326 million, was approved at the Annual General Meeting of Allied Irish Banks, p.l.c. and subsequently paid.

During 2019, distributions amounting to € 37 million were paid on the Additional Tier 1 securities (2018: € 37 million) (note 42).

<b>21 Disposal groups and non-current assets held for sale</b>	<b>2019 € m</b>	<b>2018 € m</b>
Property and non-financial assets held for sale <sup>(1)</sup>	<b>19</b>	10
Other	<b>1</b>	–
<b>Total disposal groups and non-current assets held for sale</b>	<b>20</b>	10

<sup>(1)</sup>Includes property surplus to requirements and repossessed assets which are expected to be disposed of within one year.

## Notes to the consolidated financial statements

### 22 Derivative financial instruments

Derivatives are used to service customer requirements, to manage the Group's interest rate, exchange rate, equity and credit exposures and for trading purposes. Derivative instruments are contractual agreements whose value is derived from price movements in underlying assets, interest rates, foreign exchange rates or indices.

Market risk is the exposure to potential loss through holding interest rate, exchange rate and equity positions in the face of absolute and relative price movements, interest rate volatility, movements in exchange rates and shifts in liquidity. Credit risk is the exposure to loss should the counterparty to a financial instrument fail to perform in accordance with the terms of the contract.

While notional principal amounts are used to express the volume of derivative transactions, the amounts subject to credit risk are much lower because derivative contracts typically involve payments based on the net differences between specified prices or rates.

Credit risk in derivative contracts is the risk that the Group's counterparty in the contract defaults prior to maturity at a time when the Group has a claim on the counterparty under the contract (i.e. contracts with a positive fair value). The Group would then have to replace the contract at the current market rate, which may result in a loss. For risk management purposes, consideration is taken of the fact that not all counterparties to derivative positions are expected to default at the point where the Group is most exposed to them.

The following table presents the notional principal amount of interest rate, exchange rate, equity and credit derivative contracts together with the positive and negative fair values attaching to those contracts at 31 December 2019 and 2018:

	2019 € m	2018 € m
<b>Interest rate contracts<sup>(1)</sup></b>		
Notional principal amount	51,330	44,488
Positive fair value	1,230	848
Negative fair value	(998)	(901)
<b>Exchange rate contracts<sup>(1)</sup></b>		
Notional principal amount	6,710	4,369
Positive fair value	36	38
Negative fair value	(180)	(24)
<b>Equity contracts<sup>(1)</sup></b>		
Notional principal amount	354	479
Positive fair value	5	14
Negative fair value	(6)	(5)
<b>Credit derivatives<sup>(1)</sup></b>		
Notional principal amount	240	355
Positive fair value	–	–
Negative fair value	(13)	(4)
<b>Total notional principal amount</b>	<b>58,634</b>	<b>49,691</b>
<b>Total positive fair value<sup>(2)</sup></b>	<b>1,271</b>	<b>900</b>
<b>Total negative fair value</b>	<b>(1,197)</b>	<b>(934)</b>

<sup>(1)</sup>Interest rate, exchange rate, equity and credit derivative contracts are entered into for both hedging and trading purposes.

<sup>(2)</sup>At 31 December 2019, 30% of fair value relates to exposures to banks (2018: 39%).

The Group uses the same credit control and risk management policies in undertaking all off-balance sheet commitments as it does for on-balance sheet lending including counterparty credit approval, limit setting and monitoring procedures. In addition, derivative instruments are subject to the market risk policy and control framework as described in the 'Risk management' section of this report.



## 22 Derivative financial instruments (continued)

The following table analyses the notional principal amount of interest rate, exchange rate, equity and credit derivative contracts by residual maturity together with the positive fair value attaching to these contracts where relevant:

	2019				2018			
	Less than 1 year € m	1 to 5 years € m	5 years + € m	Total € m	Less than 1 year € m	1 to 5 years € m	5 years + € m	Total € m
<b>Residual maturity</b>								
Notional principal amount	17,901	20,638	20,095	58,634	11,843	18,694	19,154	49,691
Positive fair value	86	293	892	1,271	61	212	627	900

The Group has the following concentration of exposures in respect of notional principal amount and positive fair value of interest rate, exchange rate, equity and credit derivative contracts. The concentrations are based primarily on the location of the office recording the transaction.

	Notional principal amount		Positive fair value	
	2019 € m	2018 € m	2019 € m	2018 € m
Ireland	55,604	47,366	857	547
United Kingdom	2,856	2,129	400	341
United States of America	174	196	14	12
	<b>58,634</b>	<b>49,691</b>	<b>1,271</b>	<b>900</b>

### Trading activities

The Group maintains trading positions in a variety of financial instruments including derivatives. These derivative financial instruments include interest rate, foreign exchange, equity and credit derivatives. Most of these positions arise as a result of activity generated by corporate customers while the remainder represent trading decisions of the Group's derivative and foreign exchange traders with a view to generating incremental income.

All trading activity is conducted within risk limits approved by the Board. Systems are in place which measure risks and profitability associated with derivative trading positions as market movements occur. Independent risk control units monitor these risks.

The risk that counterparties to derivative contracts might default on their obligations is monitored on an ongoing basis. The level of credit risk is minimised by dealing with counterparties of good credit standing, by the use of Credit Support Annexes and ISDA Master Netting Agreements and increased clearing of derivatives through Central Counterparties (CCPs). As the traded instruments are recognised at market value, any changes in market value directly affect reported income for a given period.

### Risk management activities

In addition to meeting customer needs, the Group's principal objective in holding or transacting derivatives is the management of interest rate and foreign exchange risks which arise within the banking book through the operations of the Group as outlined below. Market risk within the banking book is also controlled through limits approved by the Board and monitored by an independent second line risk function.

The operations of the Group are exposed to interest rate risk arising from the fact that assets and liabilities mature or reprice at different times or in differing amounts. Derivatives are used to modify the repricing or maturity characteristics of assets and liabilities in a cost-efficient manner. This flexibility helps the Group to achieve interest rate risk management objectives. Similarly, foreign exchange derivatives can be used to hedge the Group's exposure to foreign exchange risk.

The fair values of derivatives fluctuate as the underlying market interest rates or foreign exchange rates change. If the derivatives are purchased or sold as hedges of statement of financial position items, the change in fair value of the derivatives will generally be offset by the unrealised depreciation or appreciation of the hedged items.

To achieve its risk management objectives, the Group uses a combination of derivative financial instruments, particularly interest rate swaps, cross currency interest rate swaps, forward rate agreements, futures, options and currency swaps, as well as other contracts. The notional principal and fair value amounts for instruments held for risk management purposes entered into by the Group at 31 December 2019 and 2018, are presented within this note.

## Notes to the consolidated financial statements

### 22 Derivative financial instruments (*continued*)

The following table shows the notional principal amount and the fair value of derivative financial instruments analysed by product and purpose at 31 December 2019 and 2018. A description of how the fair values of derivatives are determined is set out in note 50.

	2019			2018		
	Notional principal amount € m	Fair values Assets € m	Liabilities € m	Notional principal amount € m	Fair values Assets € m	Liabilities € m
<b>Derivatives held for trading</b>						
<i>Interest rate derivatives – over the counter ("OTC")</i>						
Interest rate swaps	5,115	506	(474)	4,736	414	(446)
Cross-currency interest rate swaps	731	29	(37)	381	31	(31)
Interest rate options bought and sold	1,919	1	–	1,270	1	(1)
<b>Total interest rate derivatives – OTC</b>	<b>7,765</b>	<b>536</b>	<b>(511)</b>	<b>6,387</b>	<b>446</b>	<b>(478)</b>
<i>Interest rates derivatives – OTC – central clearing</i>						
Interest rate swaps	5,147	15	(62)	2,814	19	(23)
<b>Total interest rate derivatives – OTC – central clearing</b>	<b>5,147</b>	<b>15</b>	<b>(62)</b>	<b>2,814</b>	<b>19</b>	<b>(23)</b>
<i>Interest rate derivatives – exchange traded</i>						
Interest rate futures bought and sold	1,430	–	–	1,124	–	–
<b>Total interest rate derivatives – exchange traded</b>	<b>1,430</b>	<b>–</b>	<b>–</b>	<b>1,124</b>	<b>–</b>	<b>–</b>
<b>Total interest rate derivatives</b>	<b>14,342</b>	<b>551</b>	<b>(573)</b>	<b>10,325</b>	<b>465</b>	<b>(501)</b>
<i>Foreign exchange derivatives – OTC</i>						
Foreign exchange contracts	6,657	35	(180)	4,274	36	(24)
Currency options bought and sold	54	1	–	95	2	–
<b>Total foreign exchange derivatives</b>	<b>6,711</b>	<b>36</b>	<b>(180)</b>	<b>4,369</b>	<b>38</b>	<b>(24)</b>
<i>Equity derivatives – OTC</i>						
Equity index options bought and sold	182	5	(4)	376	5	(5)
Equity total return swaps	171	–	(2)	103	9	–
<b>Total equity derivatives</b>	<b>353</b>	<b>5</b>	<b>(6)</b>	<b>479</b>	<b>14</b>	<b>(5)</b>
<i>Credit derivatives – OTC</i>						
Credit derivatives	240	–	(12)	355	–	(4)
<b>Total credit derivatives</b>	<b>240</b>	<b>–</b>	<b>(12)</b>	<b>355</b>	<b>–</b>	<b>(4)</b>
<b>Total derivatives held for trading</b>	<b>21,646</b>	<b>592</b>	<b>(771)</b>	<b>15,528</b>	<b>517</b>	<b>(534)</b>

**22 Derivative financial instruments (continued)**

	2019			2018		
	Notional principal amount € m	Fair values Assets Liabilities € m € m		Notional principal amount € m	Fair values Assets Liabilities € m € m	
<b>Derivatives held for hedging</b>						
<i>Derivatives designated as fair value hedges – OTC</i>						
Interest rate swaps	7,617	75	(95)	10,486	86	(176)
<b>Total derivatives designated as fair value hedges – OTC</b>	<b>7,617</b>	<b>75</b>	<b>(95)</b>	<b>10,486</b>	<b>86</b>	<b>(176)</b>
<i>Derivatives designated as fair value hedges – OTC – central clearing</i>						
Interest rate swaps	10,639	116	(208)	5,178	53	(28)
<b>Total interest rate fair value hedges – OTC – central clearing</b>	<b>10,639</b>	<b>116</b>	<b>(208)</b>	<b>5,178</b>	<b>53</b>	<b>(28)</b>
<b>Total derivatives designated as fair value hedges</b>	<b>18,256</b>	<b>191</b>	<b>(303)</b>	<b>15,664</b>	<b>139</b>	<b>(204)</b>
<i>Derivatives designated as cash flow hedges – OTC</i>						
Interest rate swaps	5,504	187	(93)	7,134	158	(116)
Cross currency interest rate swaps	1,824	14	(10)	1,965	4	(57)
<b>Total interest rate cash flow hedges – OTC</b>	<b>7,328</b>	<b>201</b>	<b>(103)</b>	<b>9,099</b>	<b>162</b>	<b>(173)</b>
<i>Derivatives designated as cash flow hedges – OTC – central clearing</i>						
Interest rate swaps	11,404	287	(20)	9,400	82	(23)
<b>Total interest rate cash flow hedges – OTC – central clearing</b>	<b>11,404</b>	<b>287</b>	<b>(20)</b>	<b>9,400</b>	<b>82</b>	<b>(23)</b>
<b>Total derivatives designated as cash flow hedges</b>	<b>18,732</b>	<b>488</b>	<b>(123)</b>	<b>18,499</b>	<b>244</b>	<b>(196)</b>
<b>Total derivatives held for hedging</b>	<b>36,988</b>	<b>679</b>	<b>(426)</b>	<b>34,163</b>	<b>383</b>	<b>(400)</b>
<b>Total derivative financial instruments</b>	<b>58,634</b>	<b>1,271</b>	<b>(1,197)</b>	<b>49,691</b>	<b>900</b>	<b>(934)</b>

**Fair value hedges**

Fair value hedges are entered into to hedge the exposure to changes in the fair value of recognised assets or liabilities arising from changes in interest rates, primarily, debt securities at FVOCI and fixed rate liabilities. The fair values of financial instruments are set out in note 50. The net mark to market on fair value hedging derivatives, excluding accrual and risk adjustments at 31 December 2019 is negative € 138 million (2018: negative € 79 million) and the net mark to market on the related hedged items at 31 December 2019 is positive € 136 million (2018: positive € 78 million).

**Netting financial assets and financial liabilities**

Derivative financial instruments are shown on the statement of financial position at their fair value. Those with a positive fair value are reported as assets and those with a negative fair value are reported as liabilities.

Details on offsetting financial assets and financial liabilities are set out in note 45.

# Notes to the consolidated financial statements

## 22 Derivative financial instruments (continued)

### Nominal values and average interest rates by residual maturity

At 31 December 2019 and 2018, the Group held the following hedging instruments of interest rate risk in fair value and cash flow hedges respectively:

	2019					
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	5 years +	Total
<b>Fair value hedges – Interest rate swaps</b>						
<b>Assets</b>						
<b>Hedges of investment securities – debt</b>						
Nominal principal amount (€ m)	73	84	848	4,711	4,457	10,173
Average interest rate (%) <sup>(1)</sup>	0.74	1.02	1.81	0.57	0.65	0.72
<b>Liabilities</b>						
<b>Hedges of debt securities in issue</b>						
Nominal principal amount (€ m)	–	500	750	2,250	25	3,525
Average interest rate (%) <sup>(1)</sup>	–	1.38	0.63	1.10	5.12	1.06
<b>Hedges of subordinated debt</b>						
Nominal principal amount (€ m)	–	–	750	3,308	500	4,558
Average interest rate (%) <sup>(1)</sup>	–	–	4.13	2.90	2.25	3.03
<b>Cash flow hedges – Interest rate swaps<sup>(2)</sup></b>						
<b>Hedges of financial assets</b>						
Nominal principal amount (€ m)	205	149	2,330	4,812	7,539	15,035
Average interest rate (%) <sup>(3)</sup>	1.84	0.92	1.18	0.91	0.67	0.84
<b>Hedges of financial liabilities</b>						
Nominal principal amount (€ m)	482	583	918	1,143	571	3,697
Average interest rate (%) <sup>(3)</sup>	0.72	0.28	1.26	0.89	2.79	1.16

	2018					
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	5 years +	Total
<b>Fair value hedges – Interest rate swaps</b>						
<b>Assets</b>						
<b>Hedges of investment securities – debt</b>						
Nominal principal amount (€ m)	125	114	1,459	4,430	3,041	9,169
Average interest rate (%) <sup>(1)</sup>	0.99	0.74	4.24	0.85	0.97	1.43
<b>Liabilities</b>						
<b>Hedges of debt securities in issue</b>						
Nominal principal amount (€ m)	–	–	565	3,500	25	4,090
Average interest rate (%) <sup>(1)</sup>	–	–	3.02	1.04	5.12	1.34
<b>Hedges of subordinated debt</b>						
Nominal principal amount (€ m)	–	–	–	1,905	500	2,405
Average interest rate (%) <sup>(1)</sup>	–	–	–	3.65	2.25	3.36
<b>Cash flow hedges – Interest rate swaps<sup>(2)</sup></b>						
<b>Hedges of financial assets</b>						
Nominal principal amount (€ m)	147	452	2,067	2,250	9,401	14,317
Average interest rate (%) <sup>(3)</sup>	0.25	0.35	0.24	0.59	0.78	0.65
<b>Hedges of financial liabilities</b>						
Nominal principal amount (€ m)	3	240	1,550	1,800	589	4,182
Average interest rate (%) <sup>(3)</sup>	1.60	0.77	0.90	1.03	2.84	1.22

<sup>(1)</sup>Represents the fixed rate on the hedged item which is being swapped for a variable rate.

<sup>(2)</sup>Includes interest rate swaps and cross currency swaps used to hedge interest rate risk on variable rate EUR/GBP and EUR/USD assets and liabilities.

<sup>(3)</sup>This is the average interest rate on the fixed leg of swap agreements where the variable rate on the assets and liabilities in cash flow hedges is being swapped for a fixed rate.

**22 Derivative financial instruments (continued)****Fair value hedges of interest rate risk**

The tables below set out the amounts relating to items designated as (a) hedging instruments and (b) hedged items in fair value hedges of interest rate risk together with the related hedge ineffectiveness at 31 December 2019 and 2018:

2019							
	Nominal	Carrying amount <sup>(1)</sup>		Line item in SOFP* where the hedging instrument is included	Change in fair value used for calculating hedge ineffectiveness for the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness
		Assets	Liabilities				
(a) Hedging instruments	€ m	€ m	€ m		€ m	€ m	
<b>Interest rate swaps hedging:</b>							
Investment securities – debt	10,173	12	(298)	Derivative financial instruments	(108)	(2)	Net trading income
Debt securities in issue	3,525	70	–	Derivative financial instruments	(3)	–	Net trading income
Subordinated debt	4,558	109	(5)	Derivative financial instruments	52	–	Net trading income

2019							
	Carrying amount of hedged items recognised in the SOFP*		Accumulated amount of fair value hedge adjustments on the hedged items included in the carrying amount of the hedged items		Line item in SOFP* where hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Accumulated amount of fair value hedge adjustments remaining in the SOFP* for any hedged items that have ceased to be adjusted for hedging gains and losses
	Assets	Liabilities	Assets	Liabilities			
(b) Hedged items	€ m	€ m	€ m	€ m		€ m	€ m
Investment securities – debt	10,789		249		Investment securities	106	–
Debt securities in issue		(3,566)		(41)	Debt securities in issue	3	–
Subordinated debt		(4,628)		(72)	Subordinated liabilities and other capital instruments	(52)	–

2018							
	Nominal	Carrying amount <sup>(1)</sup>		Line item in SOFP* where the hedging instrument is included	Change in fair value used for calculating hedge ineffectiveness for the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness
		Assets	Liabilities				
(a) Hedging Instruments	€ m	€ m	€ m		€ m	€ m	
<b>Interest rate swaps hedging:</b>							
Investment securities – debt	9,169	17	(204)	Derivative financial instruments	31	(1)	Net trading income
Debt securities in issue	4,090	84	–	Derivative financial instruments	1	–	Net trading income
Subordinated debt	2,405	38	–	Derivative financial instruments	19	–	Net trading income

2018							
	Carrying amount of hedged items recognised in the SOFP*		Accumulated amount of fair value hedge adjustments on the hedged items included in the carrying amount of the hedged items		Line item in SOFP* where hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Accumulated amount of fair value hedge adjustments remaining in the SOFP* for any hedged items that have ceased to be adjusted for hedging gains and losses
	Assets	Liabilities	Assets	Liabilities			
(b) Hedged items	€ m	€ m	€ m	€ m		€ m	€ m
Investment securities – debt	9,453		142		Investment securities	(32)	–
Debt securities in issue		(4,134)		(44)	Debt securities in issue	(1)	–
Subordinated debt		(2,425)		(20)	Subordinated liabilities and other capital instruments	(19)	–

<sup>(1)</sup>The mark to market of these instruments, excluding debit accruals of € 26 million, is € 138 million (2018: excluding debit accruals of € 14 million is € 79 million).

\*Statement of financial position

## 22 Derivative financial instruments (continued)

### Cash flow hedges of interest rate

The tables below set out the amounts relating to (a) items designated as hedging instruments and (b) the hedged items in cash flow hedges of interest rate risk together with the related hedge ineffectiveness at 31 December 2019 and 2018:

2019									
Carrying amount				Hedge ineffectiveness		Amounts reclassified from cash flow hedging reserves to the income statement			
Nominal amount	Assets	Liabilities	Line item in the SOFP* where hedging instruments are included	Change in fair value of hedging instruments used for calculating hedge ineffectiveness in the year	Change in fair value of hedging instruments recognised in OCI in the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness	Amounts for which hedge accounting had been used but for which the hedged future cash flows are no longer expected to occur	Line item in the income statement affected by the reclassification
€ m	€ m	€ m	€ m	€ m	€ m	€ m		€ m	€ m
(a) Hedging Instruments									
Interest rate swaps <sup>(1)</sup>									
Derivative assets	486	(18)	Derivative financial instruments	244	216	-	Net trading income	-	115
Derivative liabilities	2	(105)	Derivative financial instruments	73	(5)	-	Net trading income	-	(31)

\*Statement of financial position

<sup>(1)</sup>Hedging interest rate risk. These include both interest rate swaps and cross currency interest rate swaps, both of which are hedging interest rate risk.

	2019				2019			
	Line item in SOFP* in which hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Amount in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> pre tax	Amounts in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> post tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied pre tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied post tax	€ m	€ m
<b>(b) Hedged items</b>	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Interest rate risk	(244)	505	442	124	107			
Loans and advances to customers								
Interest rate risk	(73)	(91)	(80)	-	-			
Customer accounts								

\*Statement of financial position

<sup>(1)</sup>The cash flow hedging reserves are adjusted to the lower of either the cumulative gain or loss or the cumulative change in fair value (present value) of the hedged item from inception of the hedge. The portion that is offset by the change in the cash flow hedging reserves is recognised in other comprehensive income with any hedge ineffectiveness recognised in the income statement.

## 22 Derivative financial instruments (continued)

### Cash flow hedges of interest rate (continued)

2018									
	Carrying amount				Hedge ineffectiveness		Amounts reclassified from cash flow hedging reserves to the income statement		
	Nominal amount	Assets	Liabilities	Line item in the SFP* where hedging instruments are included	Change in fair value of hedging instruments used for calculating hedge ineffectiveness in the year	Change in fair value of the hedging instruments recognised in OCI in the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness	Line item in the income statement affected by the reclassification
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>(a) Hedging instruments</b>									
<b>Interest rate swaps<sup>(1)</sup></b>									
Derivative assets	14,317	232	(80)	Derivative financial instruments	(175)	(17)	–	Net trading income	143 Interest and similar income
Derivative liabilities	4,182	12	(116)	Derivative financial instruments	55	49	–	Net trading income	(56) Interest expense

\*Statement of financial position

<sup>(1)</sup>Hedging interest rate risk. These include both interest rate swaps and cross currency interest rate swaps, both of which are hedging interest rate risk.

2018						
Line item in SFP* in which hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Amount in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> pre tax	Amounts in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> post tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied pre tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied post tax	€ m
<b>(b) Hedged items</b>		€ m	€ m	€ m	€ m	
<b>Interest rate risk</b>	Loans and advances to customers	175	261	228	151	132
<b>Interest rate risk</b>	Customer accounts	(55)	(86)	(75)	—	—

\*Statement of financial position

<sup>(1)</sup>The cash flow hedging reserves are adjusted to the lower of either the cumulative gain or loss or the cumulative change in fair value (present value) of the hedged item from inception of the hedge. The portion that is offset by the change in the cash flow hedging reserves is recognised in other comprehensive income with any hedge ineffectiveness recognised in the income statement.



## Notes to the consolidated financial statements

### 22 Derivative financial instruments (continued)

#### Cash flow hedges

The table below sets out the hedged cash flows which are expected to occur in the following periods:

					2019
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	66	21	25	55	167
Forecast payable cash flows	50	42	49	17	158

					2018
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	64	19	122	231	436
Forecast payable cash flows	44	33	36	29	142

The table below sets out the hedged cash flows, including amortisation of terminated cash flow hedges, which are expected to impact the income statement in the following periods:

					2019
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	66	21	25	55	167
Forecast payable cash flows	97	85	80	20	282

					2018
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	64	19	122	231	436
Forecast payable cash flows	105	72	81	35	293

Ineffectiveness reflected in the income statement that arose from cash flow hedges at 31 December 2019 amounted to Nil (31 December 2018: Nil).

Pay fixed cash flow hedges are used to hedge the cash flows on variable rate liabilities and receive fixed cash flow hedges are used to hedge the cash flows on variable rate assets.

The total amount recognised in other comprehensive income net of tax in respect of cash flow hedges at 31 December 2019 was a gain of € 184 million (2018: a gain of € 28 million).

	2019 € m	2018 € m
<b>23 Loans and advances to banks</b>		
<b>At amortised cost</b>		
Funds placed with central banks	468	589
Funds placed with other banks	1,010	854
ECL allowance	—	—
	1,010	854
<b>Total loans and advances to banks</b>	<b>1,478</b>	<b>1,443</b>
Amounts include:		
Reverse repurchase agreements	151	—
	2019 € m	2018 € m
<b>Loans and advances to banks by geographical area<sup>(1)</sup></b>		
Ireland	881	752
United Kingdom	595	689
United States of America	2	2
	1,478	1,443

<sup>(1)</sup>The classification of loans and advances to banks by geographical area is based primarily on the location of the office recording the transaction.

Loans and advances to banks include cash collateral of € 631 million (2018: € 570 million) placed with derivative counterparties in relation to net derivative positions and placed with repurchase agreement counterparties. In addition, these include € 4 million relating to restricted balances held in trust in respect of certain payables which are included in 'other liabilities' (note 38).

Under reverse repurchase agreements, the Group accepts collateral that it is permitted to sell or repledge in the absence of default by the owner of the collateral. At 31 December 2019, the collateral received consisted of non-government securities with a fair value of € 151 million, none of which had been resold or repledged. These transactions were conducted under terms that are usual and customary to standard reverse repurchase agreements.

## Notes to the consolidated financial statements

	2019 € m	2018 € m
<b>24 Loans and advances to customers</b>		
<b>Amortised cost</b>		
Loans and advances to customers	60,359	61,309
Reverse repurchase agreements	87	–
Amounts receivable under finance leases and hire purchase contracts	1,603	1,451
	62,049	62,760
ECL allowance	(1,238)	(2,039)
	60,811	60,721
<b>Mandatorily at fair value through profit or loss</b>		
Loans and advances to customers	77	147
<b>Total loans and advances to customers</b>	<b>60,888</b>	<b>60,868</b>
Of which repayable on demand or at short notice	3,147	4,647
Amounts include:		
Due from associated undertakings	1 <sup>(1)</sup>	–

<sup>(1)</sup>Undrawn commitments amount to € 104 million and are for less than one year.

Loans and advances to customers include cash collateral amounting to € 18 million (2018: € 79 million) placed with derivative counterparties.

Under reverse repurchase agreements, the Group has accepted collateral with a fair value of € 86 million that it is permitted to sell or repledge in the absence of default by the owner of the collateral.

For details of credit quality of loans and advances to customers, including forbearance, refer to the 'Risk management' section of this report.

### Amounts receivable under finance leases and hire purchase contracts

The following balances principally comprise of leasing arrangements and hire purchase agreements involving vehicles, plant, machinery and equipment:

	2019 € m	2018 € m
<b>Gross receivables</b>		
Not later than 1 year	601	582
Later than 1 year and not later than 2 years	448	390
Later than 2 years and not later than 3 years	329	287
Later than 3 years and not later than 4 years	206	179
Later than 4 years and not later than 5 years	104	90
Later than five years	16	18
<b>Total</b>	<b>1,704</b>	<b>1,546</b>
Unearned future finance income	(116)	(107)
Deferred costs incurred on origination	15	12
<b>Present value of minimum payments</b>	<b>1,603</b>	<b>1,451</b>
ECL allowance for uncollectible minimum payments receivable <sup>(1)</sup>	39	41
Net investment in new business	888	805

<sup>(1)</sup>Included in ECL allowance on financial assets (note 25).

**25 ECL allowance on financial assets**

The following table shows the movements on the ECL allowance on financial assets. Further information is disclosed in the 'Risk management' section of this report.

	2019 € m	2018 € m
<b>At 1 January</b>	<b>2,039</b>	3,617
Exchange translation adjustments	9	(1)
Transfer in	–	14
Net re-measurement of ECL allowance – banks	–	(1)
Net re-measurement of ECL allowance – customers	117	(89)
Changes in ECL allowance due to write-offs	(362)	(1,029)
Changes in ECL allowance due to disposals	(565)	(472)
<b>At 31 December</b>	<b>1,238</b>	2,039
Amounts include ECL allowance on:		
Loans and advances to banks measured at amortised cost	–	–
Loans and advances to customers measured at amortised cost	1,238	2,039
	<b>1,238</b>	2,039

# Notes to the consolidated financial statements

## 26 Investment securities

The following table analyses the carrying value of investment securities by major classification together with the unrealised gains and losses for those securities measured at FVOCI and FVTPL at 31 December 2019 and 2018.

						2019
	Carrying value	Unrealised gross gains	Unrealised gross losses	Net unrealised gains/ (losses)	Tax effect	Net after tax
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Debt securities at FVOCI</b>						
Irish Government securities	5,296	381	(1)	380	(47)	333
Euro government securities	1,538	63	–	63	(8)	55
Non Euro government securities	212	4	–	4	(1)	3
Supranational banks and government agencies	1,034	22	(1)	21	(3)	18
Collateralised mortgage obligations	222	1	(2)	(1)	–	(1)
Other asset backed securities	106	–	–	–	–	–
Euro bank securities	5,343	77	(3)	74	(9)	65
Non Euro bank securities	1,654	12	(2)	10	(1)	9
Euro corporate securities	375	12	(1)	11	(1)	10
Non Euro corporate securities	101	5	–	5	(1)	4
<b>Total debt securities at FVOCI</b>	<b>15,881</b>	<b>577</b>	<b>(10)</b>	<b>567</b>	<b>(71)</b>	<b>496</b>
<b>Debt securities at amortised cost</b>						
Asset back securities	591					
Euro corporate securities	14					
Non Euro corporate securities	30					
<b>Total debt securities at amortised cost</b>	<b>635</b>					
<b>Equity securities</b>						
Equity investments at FVOCI	458	414	–	414	(52)	362
Equity investments at FVTPL	357	147	(4)	143	(46)	97
<b>Total equity securities</b>	<b>815</b>	<b>561</b>	<b>(4)</b>	<b>557</b>	<b>(98)</b>	<b>459</b>
<b>Total investment securities</b>	<b>17,331</b>					

						2018
	Carrying value	Unrealised gross gains	Unrealised gross losses	Net unrealised gains/ (losses)	Tax effect	Net after tax
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Debt securities at FVOCI</b>						
Irish Government securities	6,282	401	(6)	395	(49)	346
Euro government securities	1,921	78	(4)	74	(9)	65
Non Euro government securities	158	3	(2)	1	–	1
Supranational banks and government agencies	1,132	26	(7)	19	(3)	16
Collateralised mortgage obligations	264	–	(11)	(11)	5	(6)
Other asset backed securities	103	–	–	–	–	–
Euro bank securities	5,007	46	(11)	35	(4)	31
Non Euro bank securities	815	1	(6)	(5)	1	(4)
Euro corporate securities	216	–	(2)	(2)	–	(2)
Non Euro corporate securities	48	–	–	–	–	–
<b>Total debt securities at FVOCI</b>	<b>15,946</b>	<b>555</b>	<b>(49)</b>	<b>506</b>	<b>(59)</b>	<b>447</b>
<b>Debt securities at amortised cost</b>						
Asset back securities	187					
<b>Total debt securities at amortised cost</b>	<b>187</b>					
<b>Equity securities</b>						
Equity investments at FVOCI	468	425	–	425	(53)	372
Equity investments at FVTPL	260	84	(3)	81	(24)	57
<b>Total equity securities</b>	<b>728</b>	<b>509</b>	<b>(3)</b>	<b>506</b>	<b>(77)</b>	<b>429</b>
<b>Total investment securities</b>	<b>16,861</b>					

**26 Investment securities (continued)**

The Group has designated its investment in NAMA subordinated bonds as measured at FVOCI since this investment was held for strategic purposes. Dividends received during the year amounted to € 23 million (2018: € 23 million) (note 7).

All equity investments apart from the NAMA subordinated bonds above are classified and measured at FVTPL.

Credit impairment losses recognised in the income statement at 31 December 2019 amounted to Nil (31 December 2018: Nil).

The following table sets out an analysis of movements in investment securities:

					2019
	Debt securities at FVOCI	Debt securities at amortised cost	Equity investments measured at		Total
	€ m	€ m	FVOCI	FVTPL	€ m
At 1 January	15,946	187	468	260	16,861
Exchange translation adjustments	68	–	–	–	68
Purchases/acquisitions	4,441	449	–	47	4,937
Sales/disposals	(2,192)	–	–	(24)	(2,216)
Maturities	(2,472)	(1)	–	–	(2,473)
Amortisation of discounts net of premiums	(62)	–	–	–	(62)
Movement in unrealised gains/(losses)	152	–	(10)	74	216
<b>At 31 December</b>	<b>15,881</b>	<b>635</b>	<b>458</b>	<b>357</b>	<b>17,331</b>
Of which:					
Listed	15,881	635	–	46	16,562
Unlisted	–	–	458	311	769
	<b>15,881</b>	<b>635</b>	<b>458</b>	<b>357</b>	<b>17,331</b>

					2018
	Debt securities at FVOCI	Debt securities at amortised cost	Equity investments measured at		Total
	€ m	€ m	FVOCI	FVTPL	€ m
At 1 January	15,642	–	466	213	16,321
Exchange translation adjustments	25	–	–	–	25
Purchases/acquisitions	3,061	187	–	28	3,276
Sales/disposals	(1,425)	–	–	(22)	(1,447)
Maturities	(945)	–	–	–	(945)
Amortisation of discounts net of premiums	(71)	–	–	–	(71)
Movement in unrealised (losses)/gains	(341)	–	2	41	(298)
<b>At 31 December</b>	<b>15,946</b>	<b>187</b>	<b>468</b>	<b>260</b>	<b>16,861</b>
Of which:					
Listed	15,946	187	–	23	16,156
Unlisted	–	–	468	237	705
	<b>15,946</b>	<b>187</b>	<b>468</b>	<b>260</b>	<b>16,861</b>

## Notes to the consolidated financial statements

### 26 Investment securities (continued)

The following table sets out at 31 December 2019 and 2018, an analysis of the securities portfolio with unrealised losses, distinguishing between securities with continuous unrealised loss positions of less than 12 months and those with continuous unrealised loss positions for periods in excess of 12 months:

						2019
	Fair value			Unrealised losses		
	Investments with unrealised losses of less than 12 months € m	Investments with unrealised losses of more than 12 months € m	Total € m	Unrealised losses of less than 12 months € m	Unrealised losses of more than 12 months € m	Total € m
<b>Debt securities at FVOCI</b>						
Irish Government securities	56	–	56	(1)	–	(1)
Euro government securities	93	–	93	–	–	–
Supranational banks and government agencies	144	123	267	(1)	–	(1)
Collateralised mortgage obligations	–	160	160	–	(2)	(2)
Euro bank securities	412	73	485	(3)	–	(3)
Non Euro bank securities	268	350	618	(1)	(1)	(2)
Euro corporate securities	48	–	48	(1)	–	(1)
Non Euro corporate securities	11	–	11	–	–	–
<b>Total debt securities at FVOCI</b>	<b>1,032</b>	<b>706</b>	<b>1,738</b>	<b>(7)</b>	<b>(3)</b>	<b>(10)</b>
<b>Equity securities</b>						
Equity securities at FVTPL	14	22	36	(2)	(2)	(4)
<b>Total</b>	<b>1,046</b>	<b>728</b>	<b>1,774</b>	<b>(9)</b>	<b>(5)</b>	<b>(14)</b>

						2018
	Fair value			Unrealised losses		
	Investments with unrealised losses of less than 12 months € m	Investments with unrealised losses of more than 12 months € m	Total € m	Unrealised losses of less than 12 months € m	Unrealised losses of more than 12 months € m	Total € m
<b>Debt securities at FVOCI</b>						
Irish Government securities	91	147	238	–	(6)	(6)
Euro government securities	174	49	223	(2)	(2)	(4)
Non Euro government securities	–	44	44	–	(2)	(2)
Supranational banks and government agencies	49	247	296	–	(7)	(7)
Collateralised mortgage obligations	–	272	272	–	(11)	(11)
Euro bank securities	740	101	841	(11)	–	(11)
Non Euro bank securities	662	22	684	(6)	–	(6)
Euro corporate securities	208	8	216	(2)	–	(2)
<b>Total debt securities at FVOCI</b>	<b>1,924</b>	<b>890</b>	<b>2,814</b>	<b>(21)</b>	<b>(28)</b>	<b>(49)</b>
<b>Equity securities</b>						
Equity securities at FVTPL	5	30	35	(1)	(2)	(3)
<b>Total</b>	<b>1,929</b>	<b>920</b>	<b>2,849</b>	<b>(22)</b>	<b>(30)</b>	<b>(52)</b>

For details of the credit quality of the investment securities portfolio, see the 'Risk management' section of this report.



## 27 Interests in associated undertakings

Included in the income statement is the contribution net of tax from investments in associated undertakings as follows:

Income statement	2019 € m	2018 € m
Share of results of associated undertakings	20	12
	<b>20<sup>(1)</sup></b>	<b>12<sup>(1)</sup></b>
<b>Share of net assets including goodwill</b>	<b>2019 € m</b>	<b>2018 € m</b>
At 1 January	90	80
Income for the year	20	12
Dividends received from associated undertakings <sup>(2)</sup>	(27)	(10)
Investments in associated undertakings	—	10 <sup>(3)</sup>
Disposals	—	(2) <sup>(4)</sup>
<b>At 31 December<sup>(5)</sup></b>	<b>83</b>	<b>90</b>
Of which listed on a recognised stock exchange	—	—

<sup>(1)</sup>Includes AIB Merchant Services € 19 million (2018: € 12 million).

<sup>(2)</sup>Dividends received from AIB Merchant Services € 27 million (2018: € 10 million).

<sup>(3)</sup>During 2018, the Group invested € 10 million in Fulfil Holdings Limited (25% equity interest).

<sup>(4)</sup>In 2018, the Group realised its investment amounting to € 2 million in Aviva Undershaft Five Limited which was liquidated.

<sup>(5)</sup>Comprises the Group's investment in AIB Merchant Services and Fulfil Holdings Limited.

The following is the principal associate company of the Group at 31 December 2019 and 2018:

Name of associate	Principal activity	Place of incorporation and operation	Proportion of ownership interest and voting power held by the Group	
			2019 %	2018 %
Zolter Services d.a.c. trading as AIB Merchant Services	Provider of merchant payment solutions	Registered Office: Unit 6, Belfield Business Park, Clonskeagh, Dublin 4, Ireland	49.9	49.9

All associates are accounted for using the equity method in these consolidated financial statements.

Banking transactions between the Group and its associated undertakings are entered into in the normal course of business. For further information see notes 24 and 35.

In accordance with Sections 316 and 348 of the Companies Act 2014 and the European Communities (Credit Institutions: Financial Statements) Regulations 2015, Allied Irish Banks, p.l.c. will annex a full listing of associated undertakings to its annual return to the Companies Registration Office.

There was no unrecognised share of losses of associates at 31 December 2019 or 2018.

### Change in the Group's ownership interest in associates

During 2019, the ownership interest in Fulfil Holdings Limited changed from 25% to 23.8%. There was no other change in the ownership interest in associates.

### Significant restrictions

There is no significant restriction on the ability of associates to transfer funds to the Group in the form of cash or dividends, or to repay loans or advances made by the Group.

# Notes to the consolidated financial statements

## 28 Intangible assets and goodwill

						2019
	Software externally purchased € m	Software internally generated € m	Software under construction € m	Goodwill € m	Other € m	Total € m
<b>Cost</b>						
At 1 January	329	957	226	–	3	1,515
Additions	7	132	120	–	–	259
Acquisition of subsidiary	–	13 <sup>(1)</sup>	–	70 <sup>(2)</sup>	37 <sup>(3)</sup>	120
Transfers in/(out)	–	167	(167)	–	–	–
Amounts written-off <sup>(4)</sup>	(40)	(117)	(10)	–	–	(167)
Exchange translation adjustments	–	1	1	–	–	2
<b>At 31 December</b>	<b>296</b>	<b>1,153</b>	<b>170</b>	<b>70</b>	<b>40</b>	<b>1,729</b>
<b>Amortisation/impairment</b>						
At 1 January	307	523	–	–	3	833
Amortisation for the year	11	122	–	–	1	134
Impairment for the year <sup>(5)</sup>	1	1	10	–	–	12
Amounts written-off <sup>(4)</sup>	(40)	(117)	(10)	–	–	(167)
<b>At 31 December</b>	<b>279</b>	<b>529</b>	<b>–</b>	<b>–</b>	<b>4</b>	<b>812</b>
<b>Carrying value at 31 December</b>	<b>17</b>	<b>624</b>	<b>170</b>	<b>70</b>	<b>36</b>	<b>917</b>

						2018
	Software externally purchased € m	Software internally generated € m	Software under construction € m	Other € m		Total € m
<b>Cost</b>						
At 1 January	323	794	183	3		1,303
Additions	6	40	177	–		223
Transfers in/(out)	–	123	(123)	–		–
Amounts written-off <sup>(4)</sup>	–	–	(11)	–		(11)
Exchange translation adjustments	–	–	–	–		–
<b>At 31 December</b>	<b>329</b>	<b>957</b>	<b>226</b>	<b>3</b>		<b>1,515</b>
<b>Amortisation/impairment</b>						
At 1 January	293	428	10	3		734
Amortisation for the year	14	91	–	–		105
Impairment for the year <sup>(5)</sup>	–	4	1	–		5
Amounts written-off <sup>(4)</sup>	–	–	(11)	–		(11)
<b>At 31 December</b>	<b>307</b>	<b>523</b>	<b>–</b>	<b>3</b>		<b>833</b>
<b>Carrying value at 31 December</b>	<b>22</b>	<b>434</b>	<b>226</b>	<b>–</b>		<b>682</b>

<sup>(1)</sup>Relates to the fair value of software acquired on the acquisition of subsidiary (note 30).

<sup>(2)</sup>Relates to the acquisition of subsidiary (note 30). The goodwill was tested for impairment at 31 December 2019 and no impairment was identified.

<sup>(3)</sup>Relates to the customer contracts and related customer relationships acquired on the acquisition of subsidiary (note 30).

<sup>(4)</sup>Relates to assets which are no longer in use with a Nil carrying value.

<sup>(5)</sup>Included in 'Impairment and amortisation of intangible assets' in the consolidated income statement.

Future capital expenditure in relation to both intangible assets and property, plant and equipment is set out in note 29.

## 29 Property, plant and equipment

							2019	
	Owned assets					Leased assets		
	Property			Equipment	Assets under construction	Right-of-use assets		Total
	Freehold	Long leasehold	Leasehold under 50 years			Property	Other	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Cost								
At 31 December 2018	213	84	139	530	57	–	–	1,023
Impact of adopting IFRS 16 <sup>(1)</sup>	–	–	–	–	–	473	6	479
Restated balance at 1 January 2019	213	84	139	530	57	473	6	1,502
Transfers in/(out)	2	–	26	11	(39)	–	–	–
Additions	–	–	28	15	26	25	–	94
Acquisition of subsidiary (note 30)	–	–	–	2	–	–	–	2
Re-measurement	–	–	–	–	–	1	(4)	(3)
Transferred to held for sale	–	(5)	(3)	(10)	–	–	–	(18)
Amounts written-off <sup>(2)</sup>	(49)	(36)	(69)	(183)	–	–	–	(337)
Exchange translation adjustments	1	–	1	2	–	2	–	6
At 31 December	167	43	122	367	44	501	2	1,246
Depreciation/impairment								
At 31 December 2018	84	51	101	457	–	–	–	693
Impact of adopting IFRS 16 <sup>(1)</sup>	–	–	–	–	–	–	–	–
Restated balance at 1 January 2019	84	51	101	457	–	–	–	693
Depreciation charge for the year	5	1	9	21	–	57	1	94
Impairment charge for the year <sup>(3)</sup>	1	1	1	1	2	–	–	6
Amounts written-off <sup>(2)</sup>	(49)	(36)	(69)	(183)	–	–	–	(337)
Transferred to held for sale	–	(4)	(2)	(9)	–	–	–	(15)
Exchange translation adjustments	1	–	–	1	–	–	–	2
At 31 December	42	13	40	288	2	57	1	443
Carrying value at 31 December	125	30	82	79	42	444	1	803

<sup>(1)</sup>For details of the impact of adopting IFRS 16, see note 3.<sup>(2)</sup>Relates to assets which are no longer in use with a Nil carrying value.<sup>(3)</sup>Included in 'Impairment and depreciation of property, plant and equipment' in the consolidated income statement.

# Notes to the consolidated financial statements

## 29 Property, plant and equipment (continued)

						2018
	Property			Equipment	Assets under construction	Total
	Freehold	Long leasehold	Leasehold under 50 years			
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Cost</b>						
At 1 January	215	88	137	539	21	1,000
Transfers in/(out)	1	–	5	4	(10)	–
Additions	1	1	3	14	46	65
Transferred to held for sale	(3)	(1)	–	–	–	(4)
Amounts written-off <sup>(1)</sup>	(1)	(4)	(6)	(27)	–	(38)
Exchange translation adjustments	–	–	–	–	–	–
<b>At 31 December</b>	<b>213</b>	<b>84</b>	<b>139</b>	<b>530</b>	<b>57</b>	<b>1,023</b>
<b>Depreciation/impairment</b>						
At 1 January	74	52	95	458	–	679
Depreciation charge for the year	5	1	8	23	–	37
Impairment charge for the year <sup>(2)</sup>	10	2	4	3	–	19
Reversal of impairment charge for the year <sup>(2)</sup>	(4)	–	–	–	–	(4)
Amounts written-off <sup>(1)</sup>	(1)	(4)	(6)	(27)	–	(38)
Exchange translation adjustments	–	–	–	–	–	–
<b>At 31 December</b>	<b>84</b>	<b>51</b>	<b>101</b>	<b>457</b>	<b>–</b>	<b>693</b>
<b>Carrying value at 31 December</b>	<b>129</b>	<b>33</b>	<b>38</b>	<b>73</b>	<b>57</b>	<b>330</b>

<sup>(1)</sup>Relates to assets which are no longer in use with a Nil carrying value.

<sup>(2)</sup>Included in 'impairment and depreciation of property, plant and equipment' in the consolidated income statement.

The carrying value of property occupied by the Group for its own activities was € 236 million (2018: € 199 million) in relation to owned assets and € 444 million in relation to right-of-use assets, excluding those held as disposal groups and non-current assets held for sale. Property leased to others by the Group had a carrying value of € 1 million (2018: € 1 million).

### Future capital expenditure

The table below shows future capital expenditure in relation to both property, plant and equipment and intangible assets (excluding right-of-use assets).

	2019 € m	2018 € m
Estimated outstanding commitments for capital expenditure not provided for in the financial statements	2	5
Capital expenditure authorised but not yet contracted for	44	80

## 29 Property, plant and equipment (*continued*)

### Leased assets

#### Property

The Group leases property for its offices and retail branch outlets. The property lease portfolio consists of 197 leases, made up of 8 head office locations and 189 branch outlets. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. Both head office properties and retail branch lease terms are typically for periods of 10 to 20 years. Most of these leases carry statutory renewal rights, or include an option to renew the lease for an additional period after the end of the contract term. Where the Group is likely to exercise these options, this has been taken into account in determining the lease liability and likewise, the right-of-use asset.

The minimum lease terms remaining on the most significant leases range from 7 years to 13 years. The average lease term until a break clause in the lease arrangements is approximately 10 years with the final contractual remaining terms ranging from 5 years to 8 years.

The most significant lease entered into in 2019 was for Heuston South Quarter in Dublin 8 with a lease term of 14 years.

#### Other leases

##### Motor vehicles

The Group leases motor vehicles, mainly for its sales staff throughout the branch network. The average lease term for motor vehicles is 3 years.

##### ATM offsite locations

These relate to leases for locations to house ATMs held offsite (outside of the branch network), in both the Republic of Ireland and Northern Ireland.

#### Lease liabilities

A maturity analysis of lease liabilities is shown in note 36.

	2019 € m
<b>Amounts recognised in income statement</b>	
Depreciation expense on right-of-use assets	58
Interest on lease liabilities (note 6)	14
Expense relating to short term leases	2
Income from sub-leasing right-of-use assets	2

	2019 € m
<b>Amounts recognised in statement of cash flows</b>	
Total cash outflow for leases during the year <sup>(1)</sup>	72

<sup>(1)</sup>Includes interest expense on lease liabilities of € 13 million and principal repayments on lease liabilities of € 59 million.

## Notes to the consolidated financial statements

### 30 Acquisition of subsidiary

The accounting policy for the acquisition of subsidiaries is set out in note 1 (d) to the financial statements in 'Basis of consolidation'.

On 31 October 2019, Augmentum Limited ('Augmentum'), of which 75% is owned by Allied Irish Banks, p.l.c. and 25% by a non-controlling interest, First Data Global Services Limited (part of First Data Corporation which is owned by Fiserv Inc.), acquired 96.77% of the equity share capital and voting rights of Semeral Limited ('Semeral'), the holding company for Payzone Ireland Limited ('Payzone'). Total consideration paid to 31 December 2019 amounted to € 68.9 million (excluding contingent consideration). Accordingly, Semeral is now controlled by Augmentum which, in turn, is controlled by the Group.

In addition to the consideration paid/payable to Semeral shareholders, Semeral issued 407,104 ordinary shares of € 1 each to Augmentum in October 2019 for a subscription price of € 22 million, the proceeds of which were used to repay long term debt in Semeral. This transaction was not part of the business combination, however, it was accounted for as an investment in subsidiary undertakings by Augmentum and consolidated accordingly.

Payzone owns a nationwide branded terminal network that distributes a wide variety of electronic products and services. It distributes such products and services on behalf of a broad range of clients which include government agencies, local authorities, utility companies and mobile network operators.

Payzone is the parent company of Feepay Limited ('Feepay') acquired in 2017 in which it holds 100% of the equity share capital. Feepay operates on an online payment platform, under the brands of Easy Payments Plus and MyEasyPay, offering online payment solutions to schools and sports clubs.

The acquisition of Semeral/Payzone is consistent with the Group's strategy to make selective investments to evolve its customer service and product proposition in its core market. It will bring significant fintech capability to the Group and will further strengthen its digital agenda in a post PSD2/Open Banking economy.

Semeral's consolidated financial statements are prepared for accounting periods beginning 1 October 2019 and ending 30 September 2020, accordingly, the Group has consolidated its share of results from the date of acquisition, 1 November 2019 to 31 December 2019. In due course, the financial period of Semeral will be aligned with that of Allied Irish Banks, p.l.c.

For the two months to 31 December 2019, Semeral contributed gross revenue amounting to € 27 million (net revenue € 2 million) and a profit of Nil million to the Group's results. If the acquisition had occurred on 1 January 2019, Management estimates that consolidated gross revenue would have been € 158 million (net revenue € 14 million), and consolidated profit for the year would have been Nil million. In determining these amounts, Management has assumed that the fair value adjustments, that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 January 2019.

Semeral/Payzone was reported in the Retail Banking segment for the 2 months to 31 December 2019.

#### Consideration transferred

Augmentum's investment to 31 December 2019 amounted to € 68.9 million which was funded by way of long term loans from its two shareholders at a rate of 7.5% per annum.

#### Contingent consideration

Deferred consideration amounting to c. € 10 million has been agreed by Augmentum with the selling shareholders of Semeral, subject to certain conditions. At 31 December 2019, this amount is expected to be paid in full.

#### Acquisition related costs

The Group incurred acquisition-related costs amounting to € 2 million on legal fees and due diligence costs of which € 0.8 million was expensed in 2019 (2018: € 1.2 million). These are included in 'Operating expenses' (note 13) within 'General and administrative expenses'.

### 30 Acquisition of subsidiary (*continued*)

#### Identifiable assets acquired and liabilities assumed

The following table summarises the amounts recognised at the acquisition date of assets acquired and liabilities assumed in Semeral/Payzone:

	Note	€ m
Intangible assets	28	50
Property, plant and equipment	29	2
Other assets		14
Cash/restricted cash		9
Borrowings		(23)
Other liabilities		(25)
Deferred tax liabilities	32	(5)
Accruals and deferred income		(12)
<b>Total identifiable net assets assumed</b>		<b>10</b>

Trade receivables with gross contractual amounts receivable of € 10 million have a fair value of € 10 million. At acquisition date, it was estimated that all contractual cash flows were expected to be collected.

#### Measurement of fair values

The acquisition date fair value of the identifiable net assets of Semeral/Payzone acquired amounted to € 10 million and comprised of:

- intangible assets – € 50 million;
- property, plant and equipment and other assets – € 16 million;
- cash – € 9 million;
- borrowings and other liabilities – € 48 million; and
- accruals, deferred income and deferred tax – € 17 million.

#### Assets less liabilities (other than intangible assets)

The fair value of the acquired net assets on acquisition date, apart from intangible assets, was considered to be their carrying value since these assets and liabilities were materially short term in nature.

#### Intangible assets

Intangible assets acquired consisted of (i) customer contracts and customer relationships; and (ii) internally generated software.

In Semeral's financial statements, these had not been attributed a value apart from certain software. However, as required by IFRS 3 *Business Combinations*, all identifiable assets acquired and liabilities assumed must be measured at fair value.

#### (a) Customer contracts and customer relationships (fair value € 37 million)

In order to measure the fair value of customer contracts and customer relationships, the Group used, as a valuation technique, the income approach given the unique nature the intangible assets acquired. The income approach is a valuation technique used to convert future amounts to a single present value. The measurement is based on the value indicated by current management expectations about those future amounts.

Payzone acts as the payments processor for end users on behalf of customers. 70% of Payzone revenue is earned through customer relationships which are either contracted or with a customer with whom it had a relationship for over 10 years. A further 20% of revenues are with customers that have been with Payzone for over 5 years. Access to the customer relationships was acquired through the transaction.

The valuation of customer contracts and customer relationships was principally based on the planned EBITDA cash flows as provided by Payzone management. A customer annual drain rate was then applied, given the nature of the customer, which gave an average 10 year life to customers acquired. This adjustment was to cover the natural attrition of customers currently in place. In addition, tax was deducted from the cash flows at the effective tax rate. The net cash flows were discounted at the Group's weighted average cost of capital of 8.8%.



## Notes to the consolidated financial statements

### 30 Acquisition of subsidiary (*continued*)

#### Intangible assets (*continued*)

##### (b) Internally generated software (fair value € 13 million)

The Group used the 'relief-from-royalty' method to value internally generated software. This method considers the discounted estimated royalty payments that are expected to be avoided as a result of the patents or trademarks being owned. A royalty rate of 15% was assumed which was based on the actual 2019 IT value divided by actual revenues. The royalty rate of 15% was applied to planned revenue as provided by Payzone management.

#### Measurement of non-controlling interests

Augmentum, as the immediate parent company of Sernal/Payzone, has measured the existing non-controlling interests on the basis of their proportionate share in the recognised amounts of Sernal/Payzone's identifiable net assets (€ 1 million).

Allied Irish Banks, p.l.c. has measured the non-controlling interests in Augmentum on the basis of their proportionate share of the acquisition date fair value of the identifiable net assets of Augmentum (Nil).

Goodwill arising from the acquisition has been recognised as follows:

	€ m
Consideration transferred, including contingent consideration	79
Non-controlling interest, based on their proportionate interest in the recognised amounts of assets and liabilities of Sernal/Payzone	1
Fair value of identifiable net assets acquired	(10)
<b>Goodwill</b>	<b>70</b>

The goodwill is mainly attributable to Payzone's fintech capability and its substantial payments footprint in Ireland. The Group believes that the skills and technical talent of Payzone's work force will complement the Group's existing relevant workforce and that synergies will be achieved through the combined talents of both.

The goodwill recognised is not expected to be deductible for tax purposes.

	2019 € m	2018 € m
Proceeds due from disposal of loan portfolio <sup>(1)</sup>	427	13
Other <sup>(2)</sup>	228	343
<b>Total</b>	<b>655</b>	<b>356</b>

<sup>(1)</sup>ECL – Nil.

<sup>(2)</sup>Includes items in transit € 75 million and sundry debtors € 67 million (2018: Items in transit € 124 million and sundry debtors € 80 million).

	2019 € m	2018 € m
<b>32 Deferred taxation</b>		
Deferred tax assets:		
Transition to IFRS 9	33	43
Assets used in the business	7	9
Retirement benefits	10	12
Assets leased to customers	12	10
Unutilised tax losses	2,771	2,808
Other	11	14
<b>Total gross deferred tax assets</b>	<b>2,844</b>	<b>2,896</b>
Deferred tax liabilities:		
Transition to IFRS 9	(4)	(10)
Transition to IFRS 15	(1)	(1)
Cash flow hedges	(67)	(40)
Retirement benefits	(7)	(58)
Amortised income on loans	(1)	(3)
Assets used in the business	(21)	(21)
Investment securities	(93)	(101)
Acquisition of subsidiary (note 30)	(5)	–
Other	(88)	(67)
<b>Total gross deferred tax liabilities</b>	<b>(287)</b>	<b>(301)</b>
<b>Net deferred tax assets</b>	<b>2,557</b>	<b>2,595</b>
<b>Represented on the statement of financial position:</b>		
Deferred tax assets	2,666	2,702
Deferred tax liabilities	(109)	(107)
	<b>2,557</b>	<b>2,595</b>

For each of the years ended 31 December 2019 and 2018, full provision has been made for capital allowances and other temporary differences.

	2019 € m	2018 € m
<b>Analysis of movements in deferred taxation</b>		
At 1 January	2,595	2,678
Exchange translation and other adjustments	(1)	–
Deferred tax through other comprehensive income	44	28
Income statement (note 19)	(81)	(111)
<b>At 31 December</b>	<b>2,557</b>	<b>2,595</b>

Comments on the basis of recognition of deferred tax assets on unused tax losses are included in note 2 'Critical accounting judgements and estimates' on pages 219 and 220. Information on the regulatory capital treatment of deferred tax assets is included in 'Principal risks' on page 8 to 11.

At 31 December 2019, recognised deferred tax assets on tax losses and other temporary differences, net of deferred tax liabilities, totalled € 2,557 million (31 December 2018: € 2,595 million). The most significant tax losses arise in the Irish tax jurisdiction and their utilisation is dependent on future taxable profits.

Temporary differences recognised in other comprehensive income consist of deferred tax on financial assets at FVOCI, cash flow hedges and actuarial gains/losses on retirement benefit schemes. Temporary differences recognised in the income statement consist of provisions for expected credit losses on financial instruments, amortised income, assets leased to customers, and assets used in the course of the business.

Net deferred tax assets at 31 December 2019 of € 2,504 million (31 December 2018: € 2,489 million) are expected to be recovered after more than 12 months.

## Notes to the consolidated financial statements

### 32 Deferred taxation (continued)

For the Group's principal UK subsidiary, the Group has concluded that the recognition of deferred tax assets be limited to the amount projected to be realised within a time period of 15 years. This is the timescale within which the Group believes that it can assess the likelihood of its profits arising as being more likely than not.

For certain other subsidiaries and branches, the Group has concluded that it is more likely than not that there will be insufficient profits to support full recognition of deferred tax assets.

The Group has not recognised deferred tax assets in respect of: Irish tax on unused tax losses at 31 December 2019 of € 122 million (31 December 2018: € 122 million); overseas tax (UK and USA) on unused tax losses of € 3,309 million (31 December 2018: € 3,015 million); and foreign tax credits for Irish tax purposes of € 13 million (31 December 2018: € 13 million). Of these tax losses totalling € 3,431 million for which no deferred tax is recognised: € 19 million expires in 2032; € 39 million in 2033; € 26 million in 2034; and € 5 million in 2035.

The aggregate amount of temporary differences associated with investments in subsidiaries, branches and associates for which deferred tax liabilities have not been recognised amounted to Nil (31 December 2018: Nil).

Deferred tax recognised directly in equity amounted to Nil (31 December 2018: Nil).

### Analysis of income tax relating to other comprehensive income

					2019
	Gross	Tax	Net of tax	Non-controlling interests net of tax	Net amount attributable to equity holders of the parent
	€ m	€ m	€ m	€ m	€ m
Profit for the year	500	(135)	365	–	365
Exchange translation adjustments	66	–	66	–	66
Net change in cash flow hedging reserves	211	(27)	184	–	184
Net change in fair value of investment securities at FVOCI	(61)	8	(53)	–	(53)
Net actuarial (losses) in retirement benefit schemes	(251)	63	(188)	–	(188)
<b>Total comprehensive income for the year</b>	<b>465</b>	<b>(91)</b>	<b>374</b>	<b>–</b>	<b>374</b>
Attributable to:					
Equity holders of the parent	465	(91)	374	–	374
Non-controlling interests	–	–	–	–	–

					2018
	Gross	Tax	Net of tax		Net amount attributable to equity holders of the parent
	€ m	€ m	€ m		€ m
Profit for the year	1,252	(156)	1,096		1,096
Exchange translation adjustments	10	–	10		10
Net change in cash flow hedging reserves	32	(4)	28		28
Net change in fair value of investment securities at FVOCI	(330)	41	(289)		(289)
Net actuarial gains in retirement benefit schemes	35	(9)	26		26
<b>Total comprehensive income for the year</b>	<b>999</b>	<b>(128)</b>	<b>871</b>		<b>871</b>
Attributable to:					
Equity holders of the parent	999	(128)	871		871

### 33 Retirement benefits

The Group operates a number of defined contribution and defined benefit schemes for employees. All defined benefit schemes are closed to future accrual.

#### Defined contribution schemes

From 1 January 2014, all Group staff accrue future pension benefits on a defined contribution ("DC") basis with a standard employer contribution of 10%. An additional matched employer contribution, subject to limits based on age bands of 2%, 5% or 8% is also paid into the schemes.

The amount included in operating expenses in respect of DC schemes is € 80 million (2018: € 75 million) (note 13).

#### Defined benefit schemes

All defined benefit schemes operated by the Group closed to future accrual no later than 31 December 2013 and staff transferred to defined contribution schemes for future pension benefits. The most significant defined benefit schemes operated by the Group are the AIB Group Irish Pension Scheme ('the Irish scheme') and the AIB Group UK Pension Scheme ('the UK scheme').

Retirement benefits for the defined benefit schemes are calculated by reference to service and Final Pensionable Salary at 31 December 2013. The Final Pensionable Salary used in the calculation of this benefit for staff is based on their average pensionable salary in the period between 30 June 2009 and 31 December 2013. This calculation of benefit for each staff member will revalue between 1 January 2014 and retirement date in line with the statutory requirement to revalue deferred benefits. There is no link to any future changes in salaries.

In the main Irish Scheme, there are 16,038 members comprising 4,121 pensioners and 11,917 deferred members at 31 December 2019. 7,903 members have benefits accrued from 2007 to 2013 under a hybrid arrangement. In addition, there are 990 members comprising 120 pensioners and 870 deferred members at 31 December 2019 in EBS Defined Benefit Schemes.

#### Responsibilities for governance

The Trustees of each Group pension scheme are ultimately responsible for the governance of the schemes.

#### Risks

Details of the pension risk to which the Group is exposed are set out in the Risk section on page 118 of this report.

#### Valuations

Independent actuarial valuations for the AIB Group Irish Pension Scheme ('Irish scheme') and the AIB Group UK Pension Scheme ('UK scheme') are carried out on a triennial basis by the Schemes' actuary, Mercer. The most recent valuation of the Irish scheme was carried out at 30 June 2018 and reported the scheme to be in surplus. No deficit funding is required at this time as the Irish scheme meets the minimum funding standard. The most recent valuation of the UK scheme was carried out at 31 December 2017. The Group and the Trustee of the UK scheme have agreed funding payments under a new arrangement agreed in December 2019 which is described in detail below.

#### De-risking of the UK scheme

During the second half of 2019, the Group and the Trustee undertook a substantial de-risking of the UK scheme which significantly impacted the reported IAS 19 surplus of the scheme. The reported IAS 19 surplus of the UK scheme reduced from € 232 million at 31 December 2018 to € 32 million at 31 December 2019. A transaction entered into involved the acquisition of two insurance contracts from Legal and General Assurance Society ("LGAS") using all of the assets of the UK scheme. These insurance contracts are: a pensioner buy-in contract in respect of the pensioner members and an assured payment policy ("APP") in respect of deferred members. The ultimate obligation to pay the members benefits still remains with the scheme.

The pensioner buy-in contract removes financial and demographic risk attaching to the current UK pensioners. This pensioner buy-in contract is effectively a qualifying insurance contract, and exactly matches the amount and timing of the benefits covered. Accordingly, the fair value of the pensioner buy-in contract is set equal to the corresponding value of the liabilities, using the same assumptions with the difference of c. £ 0.2 billion reported in net actuarial losses in retirement benefit schemes in the statement of comprehensive income.

The APP significantly reduces the inflation and interest rate risk attaching to UK deferred members although demographic risks remain. The APP can (at the UK Trustee's election) be partially surrendered on an annual basis for the purpose of wholly or partially funding buy-in of further tranches of deferred members over a defined period of time. This will remove exposure to the risks not covered by the APP over time. The fair value of the APP is measured as the estimated cost of purchasing the contract on the open market.

The Group agreed with the Scheme Trustee a revised funding arrangement for the UK scheme to support the purchase of the pensioner buy-in contract and the APP. A contribution of £ 10 million was made in December 2019 and an additional one-off £ 12 million contribution will also be made in 2020. Under the revised funding arrangement, the Group expects to make annual payments of £ 18.5 million each year during 2020 to 2023, with a final balancing payment in 2024 which is currently expected to be c. £ 50 million.

## Notes to the consolidated financial statements

### 33 Retirement benefits (*continued*)

#### Contributions

Total contributions to all defined benefit pension schemes operated by the Group in 2019 amounted to € 43 million (2018: € 72 million). A contribution of € 12 million was made to the Irish scheme (2018: € 9 million) to fund a discretionary increase in pensions in payment. Contributions of £ 27 million were made to the UK scheme (2018: £ 19.1 million) as a combination of the pre-existing asset backed funding plan and the revised funding arrangement described above which was implemented in December 2019.

Total contributions to all defined benefit pension schemes operated by the Group for the year to 31 December 2020 are estimated to be € 37 million.

#### Financial assumptions

The following table summarises the financial assumptions adopted in the preparation of these financial statements in respect of the main schemes at 31 December 2019 and 2018. The assumptions have been set based upon the advice of the Group's actuary.

Financial assumptions	2019 %	2018 %
<b>Irish scheme</b>		
Rate of increase of pensions in payment <sup>(1)</sup>	0.00	0.00
Discount rate	1.42	2.14
Inflation assumptions <sup>(2)</sup>	1.05	1.25
<b>UK scheme</b>		
Rate of increase of pensions in payment	2.90	3.20
Discount rate	2.10	2.90
Inflation assumptions (RPI)	2.90	3.20
<b>Other schemes</b>		
Rate of increase of pensions in payment	0.00 – 2.90	0.00 – 3.20
Discount rate	1.40 – 3.15	2.14 – 4.20
Inflation assumptions	1.05 – 2.90	1.25 – 3.20

<sup>(1)</sup>Having taken actuarial and external legal advice, the Board determined that the funding of discretionary increases in pensions in payment is a decision to be made by the Board annually. Accordingly, the long term rate of increases of pensions in payment is Nil. This does not reflect the ability of the Trustee to grant increases at any point in the future when the financial position of the scheme would enable such an increase at that point in time.

<sup>(2)</sup>The inflation assumption applies to the revaluation of deferred members' benefits up to their retirement date.

### 33 Retirement benefits (*continued*)

#### Funding of increases in pensions in payment for the Irish defined benefit schemes

The Board has determined that the funding of discretionary increases to pensions in payment is a decision to be made by the Board each year. A process, taking account of all relevant interests and factors has been implemented by the Board. These interests and factors include: the advice of the Actuary; the interests of the members of the scheme; the interests of the employees; the Group's financial circumstances and ability to pay; the views of the Trustees; the Group's commercial interests and any competing obligations to the State.

The Group completed this process early in 2020 taking account of all relevant factors and decided that the funding of discretionary increases was not appropriate for 2020.

In 2019, under this process, the Group agreed to provide a level of funding for discretionary increases in pensions in payment for 2019 for certain schemes. The Trustees of these schemes awarded an increase in the range of 0.5% to 0.6% in respect of pensions eligible for discretionary pension increases. This resulted in a past service cost of € 12 million in 2019.

As the decision to fund discretionary increases to pensions in payment is an annual process, the Board will go through this process again in early 2021 for 2021.

#### Mortality assumptions

The life expectancies underlying the value of the scheme liabilities for the Irish and UK schemes at 31 December 2019 and 2018 are shown in the following table:

		Life expectancy – years			
		Irish scheme		UK scheme	
		2019	2018	2019	2018
Retiring today age 63					
	Males	25.2	25.2	25.0	25.0
	Females	27.1	27.1	26.7	27.0
Retiring in 10 years at age 63					
	Males	26.0	26.0	25.4	25.8
	Females	28.1	28.1	27.7	27.9

The mortality assumptions for the Irish and UK schemes were updated in 2017 and 2019 respectively, to reflect emerging market experience. The table shows that a member of the Irish scheme retiring at age 63 on 31 December 2019 is assumed to live on average for 25.2 years for a male (25.0 years for the UK scheme) and 27.1 years for a female (26.7 years for the UK scheme). There will be variation between members but these assumptions are expected to be appropriate for all members. The table also shows the life expectancy for members aged 53 on 31 December 2019 who will retire in ten years. Younger members are expected to live longer in retirement than those retiring now, reflecting a decrease in mortality rates in future years due to advances in medical science and improvements in standards of living.

# Notes to the consolidated financial statements

## 33 Retirement benefits (continued)

### Movement in defined benefit obligation and scheme assets

The following table sets out the movement in the defined benefit obligation and scheme assets during 2019 and 2018:

	2019				2018			
	Defined benefit obligation	Fair value of scheme assets	Asset ceiling/ minimum funding <sup>(1)</sup>	Net defined benefit (liabilities) assets	Defined benefit obligation	Fair value of scheme assets	Asset ceiling/ minimum funding <sup>(1)</sup>	Net defined benefit (liabilities) assets
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 1 January	(5,323)	6,136	(621)	192	(5,694)	6,328	(538)	96
<b>Included in profit or loss</b>								
Past service cost	(12)	–		(12)	(12)	–		(12)
Settlement	3	(5)		(2)	–	–		–
Interest (cost) income	(119)	139	(14)	6	(120)	136	(11)	5
Administration costs	–	(3)		(3)	–	(1)		(1)
	(128)	131	(14)	(11)	(132)	135	(11)	(8)
<b>Included in other comprehensive income</b>								
<i>Re-measurements gain/(loss):</i>								
– Actuarial gain/(loss) arising from:								
– Experience adjustments	(9)	–		(9)	105	–		105
– Changes in demographic assumptions	2	–		2	6	–		6
– Changes in financial assumptions	(620)	–		(620)	145	–		145
– Return on scheme assets excluding interest income	–	332		332	–	(149)		(149)
– Asset ceiling/minimum funding adjustments			44	44			(72)	(72)
				(251) <sup>(2)</sup>				35 <sup>(2)</sup>
Translation adjustment on non-euro schemes	(52)	58		6	6	(9)		(3)
	(679)	390	44	(245)	262	(158)	(72)	32
<b>Other</b>								
Contributions by employer	–	43		43	–	72		72
Benefits paid	226	(226)		–	241	(241)		–
	226	(183)		43	241	(169)		72
<b>At 31 December</b>	<b>(5,904)</b>	<b>6,474</b>	<b>(591)</b>	<b>(21)</b>	<b>(5,323)</b>	<b>6,136</b>	<b>(621)</b>	<b>192</b>
				31 December 2019 € m				31 December 2018 € m
<b>Recognised on the statement of financial position as:</b>								
Retirement benefit assets								
UK scheme				32				232
Other schemes				7				9
<b>Total retirement benefit assets</b>				<b>39</b>				<b>241</b>
Retirement benefit liabilities								
Irish scheme				–				–
EBS scheme				(35)				(29)
Other schemes				(25)				(20)
<b>Total retirement benefit liabilities</b>				<b>(60)</b>				<b>(49)</b>
<b>Net pension (deficit)/surplus</b>				<b>(21)</b>				<b>192</b>

<sup>(1)</sup>In recognising the net surplus or deficit on a pension scheme, the funded status of each scheme is adjusted to reflect any minimum funding requirement and any ceiling on the amount that the sponsor has a right to recover from a scheme.

<sup>(2)</sup>After tax € 188 million (2018: € 26 million), see page 236.



**33 Retirement benefits (continued)****Scheme assets**

The following table sets out an analysis of the scheme assets:

	2019 € m	2018 € m
Cash and cash equivalents	74	133
Equity instruments		
<i>Quoted equity instruments:</i>		
Basic materials	78	66
Consumer goods	134	115
Consumer services	151	134
Energy	125	129
Financials	294	253
Healthcare	179	162
Industrials	166	147
Technology	222	167
Telecoms	121	98
Utilities	58	42
Total quoted equity instruments	1,528	1,313
<i>Unquoted equity instruments</i>	13	12
Total equity instruments	1,541	1,325
Debt instruments		
<i>Quoted debt instruments</i>		
Corporate bonds	624	1,117
Government bonds	1,589	1,430
Total quoted debt instruments	2,213	2,547
Real estate <sup>(1)(2)</sup>	278	202
Derivatives	(28)	20
Investment funds		
<i>Quoted investment funds</i>		
Alternatives	25	24
Bonds	375	387
Cash	7	1
Equity	248	214
Fixed interest	114	103
Forestry	38	37
Liability driven	111	594
Multi-asset	122	215
Property	1	1
Total quoted investment funds	1,041	1,576
Total investment funds	1,041	1,576
Mortgage backed securities <sup>(2)</sup>	297	333
Insurance contracts	1,058 <sup>(3)</sup>	—
<b>Fair value of scheme assets at 31 December</b>	<b>6,474</b>	<b>6,136</b>

<sup>(1)</sup> Located in Europe.

<sup>(2)</sup> A quoted market price in an active market is not available.

<sup>(3)</sup> For valuation see page 263.

## Notes to the consolidated financial statements

### 33 Retirement benefits (*continued*)

#### Sensitivity analysis for principal assumptions used to measure scheme liabilities

There are inherent uncertainties surrounding the financial assumptions adopted in calculating the actuarial valuation of the pension schemes. Set out in the table below is a sensitivity analysis of the key assumptions for the Irish scheme and the UK scheme at 31 December 2019.

Note that the changes in assumptions are independent of each other i.e. the effect of the reflected change in the discount rate assumes that there has been no change in the rate of mortality assumption and vice versa.

	Irish scheme defined benefit obligation		UK scheme defined benefit obligation	
	Increase € m	Decrease € m	Increase € m	Decrease € m
Discount rate (0.25% movement)	(190)	203	(46)	49
Inflation (0.25% movement)	51	(47)	46	(43)
Future mortality (1 year change in life expectancy)	118	(118)	40	41

#### Maturity of the defined benefit obligation

The weighted average duration of the Irish scheme at 31 December 2019 is 17 years and of the UK scheme at 31 December 2019 is 18 years.

#### Asset-liability matching strategies

The investment strategy of de-risking the Irish scheme continued during 2019 as there was a further increase in the level of bonds and liability matching assets. The scheme maintained its level of equities in a range of c. 30 to 32% (with an equity protection strategy in place).

The investment strategy of de-risking the UK scheme continued in 2019 when the Scheme entered into two insurance contracts with LGAS as described above (a pensioner buy-in contract in respect of the pensioner members and an APP contract in respect of the deferred members).

#### Other long term employee benefits

Includes additional benefits which the Group provides to employees who suffer prolonged periods of sickness, subject to the qualifying terms of the insurer. It provides for the partial replacement of income in event of illness or injury resulting in the employee's long term absence from work.

Furthermore, on the death of an employee before their normal retirement date, the Group has in place insurance policies to cover the additional financial costs to the Group under the terms of the defined benefit/defined contribution schemes.

In 2019, the Group contributed € 9 million (2018: € 9 million) towards insuring these benefits which are included in Operating expenses (note 13).

**34 Deposits by central banks and banks**

	2019 € m	2018 € m
Central Banks		
Borrowings – secured	294	279
– unsecured	178	175
	472	454
Banks		
Securities sold under agreements to repurchase	–	145
Other borrowings – unsecured	351	245
	351	390
	823	844
Amounts include:		
Due to associated undertakings	–	–

Securities sold under agreements to repurchase mature within six months and are secured by Irish Government bonds, other marketable securities and eligible assets. These agreements are completed under market standard Global Master Repurchase Agreements. There were no repurchase agreements outstanding at 31 December 2019 (2018: € 145 million).

Deposits by central banks and banks include cash collateral at 31 December 2019 of € 285 million (2018: € 177 million) received from derivative counterparties in relation to net derivative positions (note 45) and also from repurchase agreement counterparties.

**Financial assets pledged**

Financial assets pledged under existing agreements to repurchase, for secured borrowings, and providing access to future funding facilities with central banks and banks are detailed in the following table:

	2019			2018		
	Central banks € m	Banks € m	Total € m	Central banks € m	Banks € m	Total € m
Total carrying value of financial assets pledged	1,452	17	1,469	1,689	200	1,889
Of which:						
Government securities	–	17	17	–	107	107
Other securities <sup>(1)</sup>	1,452	–	1,452	1,689	93	1,782

<sup>(1)</sup>The Group has issued covered bonds secured on pools of residential mortgages, through its subsidiaries, AIB Mortgage Bank and EBS Mortgage Finance. Securities, other than those issued to external investors, have been pledged as collateral in addition to other securities held by the Group.

## Notes to the consolidated financial statements

	2019 € m	2018 € m
<b>35 Customer accounts</b>		
Current accounts	40,283	36,853
Demand deposits	17,742	15,728
Time deposits	13,755	15,117
Securities sold under agreements to repurchase <sup>(1)</sup>	–	1
Other – non-controlling interests (notes 30 and 43)	23	–
	<b>71,803</b>	67,699
Of which:		
Non-interest bearing current accounts	32,544	29,635
Interest bearing deposits, current accounts and short term borrowings	39,259	38,064
	<b>71,803</b>	67,699
Amounts include:		
Due to associated undertakings	208	253

<sup>(1)</sup>At 31 December 2018, the Group had pledged government investment securities with a fair value of € 1 million as collateral for these facilities (see note 45 for further information).

Customer accounts include cash collateral of € 89 million (2018: € 113 million) received from derivative counterparties in relation to net derivative positions (note 45).

At 31 December 2019, the Group's five largest customer deposits amounted to 1% (2018: 1%) of total customer accounts.

	2019 € m	2018 € m
<b>36 Lease liabilities</b>		
<b>At 31 December</b>	<b>429</b>	–
<b>Maturity analysis – contractual undiscounted cash flows:</b>		
Not later than one year	61	–
Later than one year and not later than five years	193	–
Later than five years	281	–
<b>Total undiscounted lease liabilities at 31 December</b>	<b>535</b>	–

	2019 € m
<b>Analysis of movements in lease liabilities</b>	
At 1 January (note 3)	465
Lease payments <sup>(1)</sup>	(72)
Interest expense <sup>(1)</sup>	13
Additions	23
Re-measurement	(2)
Foreign exchange translation adjustments	2
<b>At 31 December</b>	<b>429</b>

<sup>(1)</sup>Repayment of lease liabilities amount to € 59 million, i.e. lease payments net of interest expense.

**36 Lease liabilities (continued)**

On 1 January 2019, the Group implemented the requirements of IFRS 16 *Leases*, a new accounting standard which replaced IAS 17. Under IFRS 16, the lease liability is initially measured at the present value of the lease payments payable over the lease term, discounted at a rate based on the cost of funding. Under IAS 17, leases classified as operating leases were not recognised in the Group's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease.

The total of future minimum lease payments under non-cancellable operating leases at 31 December 2018 is set out in the following table:

	2018 € m
One year	65
One to two years	58
Two to three years	47
Three to four years	41
Four to five years	38
Over five years	156
<b>Total</b>	<b>405</b>

See note 3 for a reconciliation of the Group's operating lease obligations at 31 December 2018 to the lease obligations recognised on initial application of IFRS 16 at 1 January 2019.

**37 Debt securities in issue**

	2019 € m	2018 € m
<b>Issued by subsidiaries</b>		
Bonds and medium term notes:		
Euro Medium Term Note Programme	500	1,000
Bonds and other medium term notes	3,025	3,090
	<b>3,525</b>	<b>4,090</b>

**Analysis of movements in debt securities in issue**

	2019 € m	2018 € m
<b>At 1 January</b>	<b>4,090</b>	<b>4,590</b>
Matured	(565)	(500)
Exchange translation adjustments	—	—
<b>At 31 December</b>	<b>3,525</b>	<b>4,090</b>

## Notes to the consolidated financial statements

<b>38 Other liabilities</b>	<b>2019 € m</b>	<b>2018 € m</b>
Notes in circulation	213	313
Items in transit	94	65
Creditors	46	17
Fair value of hedged liability positions	113	64
Other <sup>(1)</sup>	403	428
	<b>869</b>	<b>887</b>

<sup>(1)</sup>Includes bank drafts € 153 million (2018: € 154 million), items in course of collection € 14 million (2018: € 79 million), the purchase of debt securities awaiting settlement € 38 million (2018: € 13 million).

## 39 Provisions for liabilities and commitments

	<b>Onerous contracts</b>	<b>Legal claims</b>	<b>ROU<sup>(1)</sup> commitments</b>	<b>Other provisions</b>	<b>ECLs on loan commitments</b>	<b>ECLs on financial guarantee contracts</b>	<b>2019 Total</b>
	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
At 31 December 2018	65	39	–	57	25	33	219
Impact of adopting IFRS 16 at 1 January 2019 (note 3)	(3)	–	12	–	–	–	9
<b>Restated balance at 1 January 2019</b>	<b>62</b>	<b>39</b>	<b>12</b>	<b>57</b>	<b>25</b>	<b>33</b>	<b>228</b>
Transfers in	–	(1)	–	1	–	–	–
Charged to income statement	1 <sup>(2)</sup>	6 <sup>(2)</sup>	–	430 <sup>(2)</sup>	13 <sup>(3)</sup>	6 <sup>(3)</sup>	456
Released to income statement	(1) <sup>(2)</sup>	(3) <sup>(2)</sup>	–	(8) <sup>(2)</sup>	(19) <sup>(3)</sup>	(16) <sup>(3)</sup>	(47)
Dilapidation provisions	–	–	2	–	–	–	2
Provisions utilised	(52)	(4)	–	(81)	–	–	(137)
Unwind of discount	–	–	1	–	–	–	1
<b>At 31 December 2019</b>	<b>10</b>	<b>37</b>	<b>15</b>	<b>399</b>	<b>19</b>	<b>23</b>	<b>503<sup>(4)</sup></b>

	<b>Liabilities and charges</b>	<b>Onerous contracts</b>	<b>Legal claims</b>	<b>Other provisions</b>	<b>ECLs on loan commitments</b>	<b>ECLs on financial guarantee contracts</b>	<b>2018 Total</b>
	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
At 31 December 2017	31	59	37	104	–	–	231
Impact of adopting IFRS 9 at 1 January 2018							
Reclassification	(31)	–	–	(1)	–	32	–
Re-measurement	–	–	–	–	16	20	36
<b>Restated balance at 1 January 2018</b>	<b>–</b>	<b>59</b>	<b>37</b>	<b>103</b>	<b>16</b>	<b>52</b>	<b>267</b>
Transfers out	–	–	–	–	–	(14)	(14)
Charged to income statement	–	89 <sup>(2)</sup>	8 <sup>(2)</sup>	85 <sup>(2)</sup>	19 <sup>(3)</sup>	6 <sup>(3)</sup>	207
Released to income statement	–	(54) <sup>(2)</sup>	(4) <sup>(2)</sup>	(7) <sup>(2)</sup>	(10) <sup>(3)</sup>	(11) <sup>(3)</sup>	(86)
Provisions utilised	–	(29)	(2)	(124)	–	–	(155)
<b>At 31 December 2018</b>	<b>–</b>	<b>65</b>	<b>39</b>	<b>57</b>	<b>25</b>	<b>33</b>	<b>219<sup>(4)</sup></b>

<sup>(1)</sup>Provisions for dilapidations included in measurement of right-of-use assets ('ROU').

<sup>(2)</sup>Included in 'Operating expenses' (note 13) within 'General and administrative expenses'.

<sup>(3)</sup>Included in 'Net credit impairment (charge)/writeback' (note 15), other than a credit of € 5 million (2018: a credit of € 2 million) which is included in 'Net (loss)/gain on derecognition of financial assets measured at amortised cost' (note 11).

<sup>(4)</sup>Excluding ECLs on loan commitments and financial guarantee contracts, the total provisions for liabilities and commitments expected to be settled within one year amount to € 380 million (31 December 2018: € 71 million).

## 39 Provisions for liabilities and commitments (*continued*)

### (a) Other provisions

Includes the provisions for customer redress and related matters, other restitution provisions, and miscellaneous provisions.

#### Tracker Mortgage Examination

The provisions at 31 December 2019 for 'Customer redress and compensation', including payments arising on appeals, amounted to a) € 265 million in respect of tracker mortgage customers - the '06-09 Ts & Cs who never had a tracker' cohort; and b) € 6 million (31 December 2018: € 10 million) for previously identified impacted accounts.

Following a complaint to the Financial Services and Pensions Ombudsman ("FSPO") by a customer from the '06-09 Ts & Cs who never had a tracker' cohort, the Group received a preliminary decision in January 2020 which upheld a claim for further redress due to this impacted customer.

The Group has considered this preliminary decision and recorded a provision of € 265 million based on an initial assessment of the likelihood that additional redress may be due to all customers in this cohort. The Group is continuing to engage and consider its position with regard to the impact of this preliminary decision and the methodology applied by the FSPO. There are a number of issues that need to be resolved. For further information see 'Critical accounting judgements and estimates' (note 2).

The provision of € 6 million for previously identified impacted accounts reflects the practical conclusion of impacted accounts and the ongoing appeals process. Provisions amounting to € 181 million were created in the period 2015 to 31 December 2019 (€ 11 million in the year to 31 December 2019). Over € 175 million of these provisions have now been utilised (€ 15 million in the year to 31 December 2019).

The provision at 31 December 2019 for 'Other costs' amounted to € 5 million (31 December 2018: € 5 million). Provisions amounting to € 94 million were created in the period 2015 to 31 December 2019 (€ 1 million in the year to 31 December 2019). Over € 89 million of these provisions have now been utilised (€ 1 million in the year to 31 December 2019).

In March 2018, AIB and EBS were advised by the CBI of the commencement of investigations as part of an administrative sanctions procedure in connection with the Tracker Mortgage Examination. The investigations relate to alleged breaches of the relevant consumer protection legislation, principally, regarding inadequate controls or instances where AIB or EBS acted with a lack of transparency, unfairly or without due skill and care. The investigations are ongoing and AIB and EBS are co-operating with the CBI.

In this regard, the Group created a provision of € 70 million for the impact of potential monetary penalties that is expected to be imposed on the Group by the CBI being its best estimate at this time. However, this matter is ongoing and the amount provided for is subject to uncertainty with a range of outcomes possible with the final outcome being higher or lower depending on finalisation of all matters associated with the investigation.

Further disclosures in relation to the wider impact of Tracker Mortgage Examination are contained in note 46: Memorandum items: contingent liabilities and commitments, contingent assets in the section 'Legal Proceedings'.

### (b) Onerous contracts

Provisions for onerous contracts at 31 December 2019 amount to € 10 million and include the unavoidable cost of leases that the Group will exit in the short term.

At 31 December 2018, provisions for onerous contracts amounted to € 65 million. On initial application of IFRS 16 on 1 January 2019, € 3 million of this provision was transferred as an impairment provision against the right-of-use assets where the lease term was greater than 12 months (note 3).



# Notes to the consolidated financial statements

## 40 Subordinated liabilities and other capital instruments

		2019 € m	2018 € m
<b>Dated loan capital – European Medium Term Note Programme:</b>			
€ 750 million Subordinated Tier 2 Notes due 2025, Callable 2020	(a)	750	750
€ 500m Callable Step-up Floating Rate Notes due October 2017			
– nominal value € 25.5 million (maturity extended to 2035 as a result of the SLO)	(b)	10	10
£ 368m 12.5% Subordinated Notes due June 2019			
– nominal value £ 79 million (maturity extended to 2035 as a result of the SLO)	(b)	38	34
£ 500m Callable Fixed/Floating Rate Notes due March 2025			
– nominal value £ 1 million (maturity extended to 2035 as a result of the SLO)	(b)	1	1
		<b>799</b>	<b>795</b>
<b>Subordinated tier 2 loan – AIB Group plc</b>			
€ 500 million subordinated tier 2 loan due November 2029	(c)	500	–
<b>Subordinated loans – AIB Group plc</b>			
€ 500 million subordinated loan due March 2023		500	500
\$ 750 million subordinated loan due October 2023		668	655
€ 750 million subordinated loan due May 2024	(d)	750	–
\$ 1 billion subordinated loan due April 2025	(d)	890	–
€ 500 million subordinated loan due July 2025		500	500
		<b>3,308</b>	<b>1,655</b>
		<b>4,607</b>	<b>2,450</b>
<b>Maturity</b>			
Dated loan capital outstanding is repayable as follows:			
5 years or more		799	795
Subordinated loans outstanding are repayable as follow:			
Less than 5 years		1,918	1,155
5 years or more		1,890	500

### Dated loan capital

The dated loan capital in this section is subordinated in right of payment to senior creditors, including depositors, of the respective issuing entities.

#### (a) € 750 million Subordinated Tier 2 Notes due 2025, Callable 2020

On 26 November 2015, Allied Irish Banks, p.l.c. issued € 750 million Subordinated Tier 2 Notes due 2025, Callable 2020.

These notes mature on 26 November 2025 but may be redeemed in whole, but not in part, at the option of Allied Irish Banks, p.l.c. on the optional redemption date on 26 November 2020, subject to the approval of the regulatory authorities, with approval being conditional on meeting the requirements of the EU Capital Requirements Regulation.

The notes bear interest on the outstanding nominal amount at a fixed rate of 4.125%, payable annually in arrears on 26 November each year. The interest rate will be reset on 26 November 2020 to Eur 5 year Mid Swap rate plus the initial margin of 395 basis points.

Following the implementation in Ireland of the EU (Bank Recovery and Resolution) Regulations 2015, these notes are loss absorbing at the point of non-viability.

## 40 Subordinated liabilities and other capital instruments (*continued*)

### (b) Other dated subordinated loan capital

Following the liability management exercises and the Subordinated Liabilities Order ("SLO") in 2011, residual balances remained on the dated loan capital instruments above. The SLO, which was effective from 22 April 2011, changed the terms of all of those outstanding dated loan capital instruments. The original liabilities were derecognised and new liabilities were recognised, with their initial measurement based on the fair value at the SLO effective date. The contractual maturity date changed to 2035 as a result of the SLO, and payment of coupons became optional at the discretion of the Group. The Board of Allied Irish Banks, p.l.c. has considered the matter and as at the date of this report, the Group's position is that coupons are not paid on these instruments. These instruments will amortise to their nominal value in the period to their maturity in 2035.

Following the implementation in Ireland of the EU (Bank Recovery and Resolution) Regulations 2015, these notes are loss absorbing at the point of non-viability.

### (c) Subordinated tier 2 loan – AIB Group plc

The following transaction occurred between Allied Irish Banks, p.l.c. ('the borrower') and its owner, AIB Group plc during 2019.

In November 2019, AIB Group plc lent € 500 million to Allied Irish Banks, p.l.c. This loan is subordinated and ranks as tier 2 capital.

The loan matures on 19 November 2029 but may be prepaid in whole, but not in part, at the option of Allied Irish Banks, p.l.c. on the call date on 19 November 2024, subject to the approval of the regulatory authorities, with approval being conditional on meeting the requirements of the EU Capital Requirements Regulation.

The loan bears interest on the outstanding principal amount at a fixed rate of 2.0% payable annually in arrears on 19 November each year. The interest rate will be reset on 19 November 2024 to Eur 5 year Mid Swap rate plus a margin of 2.275% per annum.

The loans are junior in right of payment to all senior obligations of the borrower and pari passu with all other subordinated claims against the borrower.

Following the implementation in Ireland of the EU (Bank Recovery and Resolution) Regulations 2015, this loan is loss absorbing at the point of non-viability.

### (d) Subordinated loans – AIB Group plc

The following transactions occurred between Allied Irish Banks, p.l.c. ('the borrower') and its owner, AIB Group plc (the lender) during 2019:

- In April 2019, AIB Group plc lent US \$ 1 billion (senior non-preferred unsecured debt)
  - (a) at a fixed rate of 4.388% per annum in respect of the period from, and including, the drawdown date 10 April 2019 and to, but excluding, the call date of 10 April 2024, and
  - (b) thereafter, the floating rate of 3 month U.S. dollar LIBOR plus 1.999% per annum. The loan is due to be repaid in full on maturity date, 10 April 2025 unless previously prepaid as outlined below; and
- In May 2019, AIB Group plc lent € 750 million (senior non-preferred unsecured debt) at a fixed rate of 1.375% per annum. The loan is due to be repaid in full on maturity date, 28 May 2024, unless previously prepaid as outlined below.

The borrower, may, at its option, prepay the loans for certain changes in tax law; or if a loss absorption disqualification event has occurred which relates to the borrower or to its regulatory group, i.e. the consolidated entities of Allied Irish Banks, p.l.c. for regulatory purposes. Repayment of these loans prior to the contractual maturity date is subject to the approval of the relevant regulator.

The loans may be subject to the exercise of Irish Statutory loss absorption powers by the relevant resolution authority.

In addition, the US\$ 1 billion loan may be voluntarily prepaid on the call date, subject to certain conditions and regulatory approval.

In the event of a winding-up of Allied Irish Banks, p.l.c., its obligations under the loans shall rank as senior non-preferred claims and as such AIB Group plc's claims in respect of the principal, interest and any other amount in respect of the individual loans shall rank:

- (a) junior in right of payment to all senior claims (excluding senior non-preferred claims);
- (b) pari passu with all other senior non-preferred claims; and
- (c) in priority to all Own Funds claims and all other subordinated claims against Allied Irish Banks, p.l.c. other than senior non-preferred claims.

# Notes to the consolidated financial statements

## 41 Share capital

	31 December 2019		31 December 2018	
	Number of shares m	€ m	Number of shares m	€ m
<b>Authorised</b>				
<b>Ordinary share capital</b>				
Ordinary shares of € 0.625 each	4,000.0	2,500	4,000.0	2,500
<b>Issued and fully paid</b>				
<b>Ordinary share capital</b>				
Ordinary shares of € 0.625 each	2,714.4	1,696	2,714.4	1,696
			2019	2018
			€ m	€ m
At beginning and end of period:			1,386	1,386

### 2019

There were no movements in issued share capital during 2019.

Allied Irish Banks, p.l.c. had 2,714,381,238 ordinary shares of nominal value € 0.625 per share in issue at 31 December 2019.

### Structure of the Company's share capital

The following table shows the structure of the Company's share capital:

	31 December 2019		31 December 2018	
	Authorised share capital %	Issued share capital %	Authorised share capital %	Issued share capital %
<b>Class of share</b>				
Ordinary share capital	100	100	100	100

### Capital resources

The following table shows the Group's capital resources:

	31 December 2019 € m	2018 € m
Equity	14,235	13,862
Dated capital ( <i>note 40</i> )	1,299	795
<b>Total capital resources</b>	<b>15,534</b>	<b>14,657</b>

	2019 € m	2018 € m
<b>42 Other equity interests</b>		
<b>At 1 January</b>	<b>494</b>	<b>494</b>
Additional Tier 1 Securities issued during year	500	—
Transaction costs	(4)	—
	<b>496</b>	<b>—</b>
<b>At 31 December</b>	<b>990</b>	<b>494</b>

#### (a) Additional Tier 1 Perpetual Contingent Temporary Write-down Securities (issued externally)

In 2015, Allied Irish Banks, p.l.c. issued € 500 million nominal value of Additional Tier 1 Perpetual Contingent Temporary Write-down Securities ('AT1s'). The securities, which are accounted for as non-controlling interests in the statement of financial position, are included in the Group's capital base.

Interest is payable semi-annually in arrears on 3 June and 3 December at a fixed rate of 7.375% per annum. On the first reset date on 3 December 2020, in the event that the securities are not redeemed, interest will be reset to the relevant 5 year rate plus a margin of 7.339%. The interest payment is fully discretionary and non-cumulative and conditional upon Allied Irish Banks, p.l.c. being solvent at the time of payment, having sufficient distributable reserves and not being required by the regulatory authorities to cancel an interest payment.

The securities are perpetual securities with no fixed redemption date. Allied Irish Banks, p.l.c. may, in its sole and full discretion, subject to regulatory approval, redeem all (but not some only) of the securities on the first call date or on any interest payment date thereafter at the prevailing principal amount together with accrued but unpaid interest. In addition, the securities are redeemable at the option of Allied Irish Banks, p.l.c. for certain regulatory or tax reasons.

The securities, which do not carry voting rights, rank pari passu with holders of other tier 1 instruments (excluding Allied Irish Banks, p.l.c. ordinary shares). They rank ahead of the holders of ordinary share capital of Allied Irish Banks, p.l.c. but junior to the claims of senior creditors and Tier 2 capital of Allied Irish Banks, p.l.c.

Furthermore, if the CET1 ratio of Allied Irish Banks, p.l.c. or of the Group at any time falls below 7% (a Trigger Event) and is not in winding-up, subject to certain conditions Allied Irish Banks, p.l.c. will write down the AT1s by the lower of the amount necessary to generate sufficient common equity tier 1 capital to restore the CET1 ratio to 7% or the amount that would reduce the prevailing principal amount to zero. To the extent permitted, in order to comply with regulatory capital and other requirements, Allied Irish Banks, p.l.c. may reinstate any previously written down amount.

#### (b) Additional Tier 1 Perpetual Contingent Temporary Write Down Securities (issued to AIB Group plc)

In 2019, Allied Irish Banks, p.l.c. issued € 500 million nominal value of Fixed Rate Reset Additional Tier 1 Perpetual Contingent Temporary Write Down Securities ('AT1s'). The securities, which are accounted for as equity in the statement of financial position, are included in the Group's capital base.

Interest on the securities, during the initial fixed rate interest period, at a rate of 5.375% per annum, is payable semi-annually in arrears on 9 April and 9 October, commencing on 9 April 2020. On the first reset date on 9 April 2025, in the event that the securities are not redeemed, interest will be reset to the relevant reset interest rate plus a margin. The interest payment is fully discretionary and non-cumulative and conditional upon Allied Irish Banks, p.l.c. being solvent at the time of payment, having sufficient distributable reserves and not being required by the regulatory authorities to cancel an interest payment.

The securities are perpetual securities with no fixed redemption date. Allied Irish Banks, p.l.c. may, in its sole and full discretion subject to regulatory approval, redeem all (but not some only) of the securities on any day falling in the period commencing on (and including) 9 October 2024 and ending on (and including) the first reset date or on any interest payment date thereafter at the prevailing principal amount together with accrued but unpaid interest. In addition, the securities are redeemable at the option of Allied Irish Banks, p.l.c. for certain regulatory or tax reasons.

The securities constitute direct, unsecured, unguaranteed and subordinated obligations of the issuer and rank pari passu and without any preference among themselves.

Following the implementation in Ireland of the EU (Bank Recovery and Resolution) Regulations 2015, these securities are loss absorbing at the point of non-viability.

Furthermore, if the CET1 ratio of Allied Irish Banks, p.l.c. or of the Group at any time falls below 7%, subject to certain conditions, Allied Irish Banks, p.l.c. shall write down the prevailing principal amount of the AT1 by the write-down amount and irrevocably cancel any accrued and unpaid interest up to (but excluding) the write-down date. To the extent permitted, in order to comply with regulatory capital and other requirements, Allied Irish Banks, p.l.c. may reinstate any previously written down amount.

## Notes to the consolidated financial statements

<b>43 Non-controlling interests in subsidiaries</b>	<b>2019 € m</b>	<b>2018 € m</b>
At 1 January	–	–
Acquisition of subsidiary	1	–
At 31 December	<b>1</b>	–

Augmentum Limited with issued share capital of 619,761 ordinary shares of € 1.25 each, is 75% owned by Allied Irish Banks, p.l.c. and 25% owned by First Data Global Services Limited. Augmentum Limited, in turn, holds 96.77% of the equity share capital of Semeral Limited with non-controlling interests holding the residual (note 30).

Semeral/Payzone place of business: 4 Heather Road, Sandyford Industrial Estate, Dublin 18.

For details, see note 30.

## 44 Capital reserves and capital redemption reserves

	<b>2019</b>			<b>2018</b>		
	<b>Capital contribution reserves</b>	<b>Other capital reserves</b>	<b>Total</b>	<b>Capital contribution reserves</b>	<b>Other capital reserves</b>	<b>Total</b>
	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
<b>Capital reserves</b>						
At beginning and end of year	<b>955<sup>(1)</sup></b>	<b>178</b>	<b>1,133</b>	955 <sup>(1)</sup>	178	1,133

<sup>(1)</sup>Relates to the acquisition of EBS d.a.c.

For details regarding the capital contribution reserves, refer to accounting policy (aa) in note 1.

<b>Capital redemption reserve</b>	<b>2019 € m</b>	<b>2018 € m</b>
At beginning and end of year	<b>14</b>	14

## 45 Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's statement of financial position; or
- are subject to enforceable master netting arrangements or similar agreements that cover similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements, global master repurchase agreements and global master securities lending agreements. Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements, and securities borrowing and lending agreements. Financial instruments such as loans and advances and customer accounts are not included in the tables below unless they are offset in the statement of financial position.

The Group has a number of ISDA Master Agreements (netting agreements) in place which allow it to net the termination values of derivative contracts upon the occurrence of an event of default with respect to its counterparties. The enforcement of netting agreements would potentially reduce the statement of financial position carrying amount of derivative assets and liabilities by € 575 million at 31 December 2019 (2018: € 325 million).

The Group's sale and repurchase and reverse sale and repurchase transactions and securities borrowing and lending are covered by netting agreements with terms similar to those of ISDA Master Agreements. Additionally, the Group has agreements in place which may allow it to net the termination values of cross currency swaps upon the occurrence of an event of default.

The ISDA Master Agreements and similar master netting arrangements do not meet the criteria for offsetting in the statement of financial position as they create a right of set-off of recognised amounts that become enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

The Group provides and accepts collateral in the form of cash and marketable securities in respect of the following transactions:

- derivatives
- sale and repurchase agreements
- reverse sale and repurchase agreements
- securities lending and borrowing

Collateral is subject to the standard industry terms of Credit Support Annexes ('CSAs'), which enable the Group to pledge or sell securities received during the term of the transaction. The collateral must be returned on the maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions where the counterparty fails to post collateral. The CSAs in place provide collateral for derivative contracts. At 31 December 2019, € 643 million (2018: € 609 million) of CSAs are included within financial assets and € 347 million (2018: € 266 million) of CSAs are included within financial liabilities.

## Notes to the consolidated financial statements

### 45 Offsetting financial assets and financial liabilities (continued)

The following table shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements at 31 December 2019 and 2018:

							2019
	Note	Gross amounts of recognised financial assets € m	Gross amounts of recognised financial liabilities offset in the statement of financial position € m	Net amounts of financial assets presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) received € m	
<b>Financial assets</b>							
Derivative financial instruments	22	1,131	–	1,131	(575)	(268)	288
Loans and advances to banks –							
Reverse repurchase agreements	23	5,116	(4,965)	151	(151)	(21)	(21)
Loans and advances to customers –							
Reverse repurchase agreements	24	87	–	87	(86)	–	1
<b>Total</b>		<b>6,334</b>	<b>(4,965)</b>	<b>1,369</b>	<b>(812)</b>	<b>(289)</b>	<b>268</b>

							2019
	Note	Gross amounts of recognised financial liabilities € m	Gross amounts of recognised financial assets offset in the statement of financial position € m	Net amounts of financial liabilities presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) pledged € m	
<b>Financial liabilities</b>							
Deposits by central banks and banks –							
Securities sold under agreements to repurchase	34	4,965	(4,965)	–	–	–	–
Customer accounts –							
Securities sold under agreements to repurchase	35	–	–	–	–	–	–
Derivative financial instruments	22	1,181	–	1,181	(575)	(564)	42
<b>Total</b>		<b>6,146</b>	<b>(4,965)</b>	<b>1,181</b>	<b>(575)</b>	<b>(564)</b>	<b>42</b>



**45 Offsetting financial assets and financial liabilities (continued)**

2018

	Note	Gross amounts of recognised financial assets € m	Gross amounts of recognised financial liabilities offset in the statement of financial position € m	Net amounts of financial assets presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) received € m	
<b>Financial assets</b>							
Derivative financial instruments	22	586	–	586	(325)	(201)	60
Loans and advances to banks – Reverse repurchase agreements	23	3,500	(3,500)	–	–	–	–
<b>Total</b>		<b>4,086</b>	<b>(3,500)</b>	<b>586</b>	<b>(325)</b>	<b>(201)</b>	<b>60</b>

2018

	Note	Gross amounts of recognised financial liabilities € m	Gross amounts of recognised financial assets offset in the statement of financial position € m	Net amounts of financial liabilities presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) pledged € m	
<b>Financial liabilities</b>							
Deposits by central banks and banks – Securities sold under agreements to repurchase	34	3,645	(3,500)	145	(157)	(16)	(28)
Customer accounts – Securities sold under agreements to repurchase	35	1	–	1	(1)	–	–
Derivative financial Instruments	22	875	–	875	(325)	(544)	6
<b>Total</b>		<b>4,521</b>	<b>(3,500)</b>	<b>1,021</b>	<b>(483)</b>	<b>(560)</b>	<b>(22)</b>

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the statement of financial position that are disclosed in the above tables are measured on the following bases:

- derivative assets and liabilities – fair value;
- loans and advances to banks – amortised cost;
- loans and advances to customers – amortised cost;
- deposits by central banks and banks – amortised cost; and
- customer accounts – amortised cost.

## Notes to the consolidated financial statements

### 45 Offsetting financial assets and financial liabilities (continued)

The following table reconciles the 'Net amounts of financial assets and financial liabilities presented in the statement of financial position', as set out in the previous pages to the line items presented in the statement of financial position at 31 December 2019 and 2018:

			2019	
	Net amounts of financial assets presented in the statement of financial position € m	Line item in statement of financial position	Carrying amounts in statement of financial position € m	Financial assets not in scope of offsetting disclosures € m
<b>Financial assets</b>				
Derivative financial instruments	1,131	Derivative financial instruments	1,271	140
Loans and advances to banks –				
Reverse repurchase agreements	151	Loans and advances to banks	1,478	1,327
Loans and advances to customers –				
Reverse repurchase agreements	87	Loans and advances to customers	60,888	60,801

			2019	
	Net amounts of financial liabilities presented in the statement of financial position € m	Line item in statement of financial position	Carrying amounts in statement of financial position € m	Financial liabilities not in scope of offsetting disclosures € m
<b>Financial liabilities</b>				
Deposits by central banks and banks –				
Securities sold under agreement to repurchase	–	Deposits by central banks and banks	823	823
Customer accounts –				
Securities sold under agreement to repurchase	–	Customer accounts	71,803	71,803
Derivative financial instruments	1,181	Derivative financial instruments	1,197	16

			2018	
	Net amounts of financial assets presented in the statement of financial position € m	Line item in statement of financial position	Carrying amounts in statement of financial position € m	Financial assets not in scope of offsetting disclosures € m
<b>Financial assets</b>				
Derivative financial instruments	586	Derivative financial instruments	900	314
Loans and advances to banks –				
Reverse repurchase agreements	–	Loans and advances to banks	1,443	1,443
Loans and advances to customers –				
Reverse repurchase agreements	–	Loans and advances to customers	60,868	60,868

			2018	
	Net amounts of financial liabilities presented in the statement of financial position € m	Line item in statement of financial position	Carrying amounts in statement of financial position € m	Financial liabilities not in scope of offsetting disclosures € m
<b>Financial liabilities</b>				
Deposits by central banks and banks –				
Securities sold under agreement to repurchase	145	Deposits by central banks and banks	844	699
Customer accounts –				
Securities sold under agreement to repurchase	1	Customer accounts	67,699	67,698
Derivative financial instruments	875	Derivative financial instruments	934	59

#### 46 Memorandum items: contingent liabilities and commitments, and contingent assets

In the normal course of business, the Group is a party to financial instruments with off-balance sheet risk to meet the financing needs of customers. These instruments involve, to varying degrees, elements of credit risk which are not reflected in the consolidated statement of financial position. Credit risk is defined as the possibility of sustaining a loss because the other party to a financial instrument fails to perform in accordance with the terms of the contract.

The Group's maximum exposure to credit loss under contingent liabilities and commitments to extend credit, in the event of non-performance by the other party where all counterclaims, collateral or security prove valueless, is represented by the contractual amounts of those instruments.

The Group uses the same credit control and risk management policies in undertaking off-balance sheet commitments as it does for 'on-balance sheet lending'.

The following table gives the nominal or contract amounts of contingent liabilities and commitments:

	<b>Contract amount</b>	
	<b>2019</b>	2018
	<b>€ m</b>	€ m
<b>Contingent liabilities<sup>(1)</sup> – credit related</b>		
Guarantees and assets pledged as collateral security:		
Guarantees and irrevocable letters of credit	596	627
Other contingent liabilities	115	153
	<b>711</b>	780
<b>Commitments<sup>(2)</sup></b>		
Documentary credits and short term trade-related transactions	84	91
Undrawn formal standby facilities, credit lines and other commitments to lend:		
Less than 1 year <sup>(3)</sup>	8,129	7,932
1 year and over <sup>(4)</sup>	3,326	3,084
	<b>11,539</b>	11,107
	<b>12,250</b>	11,887

<sup>(1)</sup>Contingent liabilities are off-balance sheet products and include guarantees, standby letters of credit and other contingent liability products such as performance bonds.

<sup>(2)</sup>A commitment is an off-balance sheet product where there is an agreement to provide an undrawn credit facility. The contract may or may not be cancelled unconditionally at any time without notice depending on the terms of the contract.

<sup>(3)</sup>An original maturity of up to and including 1 year or which may be cancelled at any time without notice.

<sup>(4)</sup>An original maturity of more than 1 year.

For details of the internal credit ratings and geographic concentration of contingent liabilities and commitments, see pages 86 and 95 in the 'Risk management' section of this report.

Provisions for ECLs on loan commitments and financial guarantee contracts are set out in note 39.

## Notes to the consolidated financial statements

### 46 Memorandum items: contingent liabilities and commitments, and contingent assets (*continued*) Legal proceedings

The Group, in the course of its business, is frequently involved in litigation cases. However, it is not, nor has been involved in, nor are there, so far as the Group is aware, (other than as set out in the following paragraphs), pending or threatened by or against the Group any legal or arbitration proceedings, including governmental proceedings, which may have, or have had during the previous twelve months, a material effect on the financial position, profitability or cash flows of the Group.

Specifically, litigation has been served on the Group by customers that are pursuing claims in relation to tracker mortgages. Customers have also lodged complaints to the Financial Services and Pensions Ombudsman ("FSPO") in relation to tracker mortgages issues. In relation to one of these complaints, the FSPO has recently issued a preliminary decision which upheld a claim by a customer for further redress – see 'Critical accounting judgements and estimates' (note 2).

Further claims may also be served in the future in relation to tracker mortgages. The Group will also receive further decisions by the FSPO in relation to complaints concerning tracker mortgages.

Based on the facts currently known and the current stages that the litigation and the FSPO's complaints process are at, it is not practicable at this time to predict the final outcome of this litigation/FSPO complaints, nor the timing and possible impact on the Group.

### Contingent liability/contingent asset – NAMA

The Group has provided NAMA with a series of indemnities relating to transferred assets. Any indemnity payment would result in an outflow of economic benefit for the Group.

### Participation in TARGET 2 – Ireland

The Group participates in the TARGET 2 – Ireland system, the Irish component of TARGET 2, which is the real time gross settlement system for large volume interbank payments in euro. The following disclosures relate to charges provided by AIB to secure its payment obligations arising from participation in TARGET 2.

On 15 February 2008, AIB executed a deed of charge pursuant to which it created a first floating charge in favour of the Central Bank of Ireland (Central Bank) over all of its right, title, interest and benefit, present and future, in and to the balances then or at any time standing to the accounts held by AIB with any Eurosystem central bank for the purpose of participation in TARGET 2.

In addition, AIB and the Central Bank entered into a Framework Agreement in respect of Eurosystem Operations (dated 7 April 2014), which include the credit line facility for intra-day credit in TARGET 2-Ireland. In order to secure its obligations under the Framework Agreement, AIB executed a deed of charge (dated 7 April 2014). Pursuant to the deed, AIB created a first fixed charge in favour of the Central Bank over all of its right, title, interest and benefit, present and future, in and to eligible assets (as identified as such by the Central Bank) which are held in a designated collateral account.

Both deeds of charge contain provisions that during the subsistence of the security, otherwise than with the prior written consent of the Central Bank, AIB shall not:

- (a) create or attempt to create or permit to arise or subsist any encumbrance on or over the charged property or any part thereof; or
- (b) otherwise than in the ordinary course of business, sell, transfer, lend or otherwise dispose of the property subject to the floating charge or any part thereof or attempt or agree to do so whether by means of one or a number of transactions related or not and whether at one time or over a period of time.

In addition, under the 2014 charge, AIB undertakes not to sell, transfer, lend or otherwise dispose of or deal in the assets subject to the fixed charge or any part thereof or, in each case, attempt or agree to do so whether by means of one or a number of transactions related or not and whether at one time or over a period of time.

## 47 Subsidiaries and consolidated structured entities

The following sets out details of the parent company in the Group and its material subsidiary companies at 31 December 2019 and 2018 are:

Name of company	Principal activity	Place of incorporation	Registered Office
Allied Irish Banks, p.l.c.	The principal operating company and parent company in the Group holding the majority of the subsidiaries. Its activities include banking and financial services – a licensed bank	Ireland	Bankcentre, Ballsbridge, Dublin 4, Ireland.
AIB Mortgage Bank	Issue of mortgage covered securities – a licensed bank	Ireland	Bankcentre, Ballsbridge, Dublin 4, Ireland.
EBS d.a.c.	Mortgages and savings – a licensed bank	Ireland	The EBS Building, 2 Burlington Road, Dublin 4, Ireland.
AIB Group (UK) p.l.c. trading as Allied Irish Bank (GB) in Great Britain and AIB (NI) in Northern Ireland	Banking and financial services – a licensed bank	Northern Ireland	92 Ann Street, Belfast BT1 3HH.

The proportion of ownership interest and voting power held by AIB Group plc in Allied Irish Banks, p.l.c. is 100%.

All subsidiaries of Allied Irish Banks, p.l.c. are wholly owned apart from Augmentum Limited in which there are non-controlling interests (note 43). Practically all subsidiaries in the Group are involved in the provision of financial services or ancillary services.

### Significant restrictions

Each of the subsidiaries listed above which is a licensed bank is required by its respective financial regulator to maintain capital ratios above a certain minimum level. These minimum ratios restrict the payment of dividend by the subsidiary and, where the ratios fall below the minimum requirement, will require the parent company to inject capital to make up the shortfall.

### Consolidated structured entities

The Group has acted as sponsor and invested in a number of special purpose entities (“SPEs”) in order to generate funding for the Group’s lending activities (with the exception of AIB PFP Scottish Limited Partnership). The Group considers itself a sponsor of a structured entity when it facilitates the establishment of the structured entity.

The following SPEs are consolidated by the Group:

- Emerald Mortgages No. 5 d.a.c. (liquidator appointed in 2019);
- Mespil 1 RMBS d.a.c (liquidator appointed in 2019);
- AIB PFP Scottish Limited Partnership.

The liquidation of Emerald Mortgages No. 4 Public Limited Company was completed in 2019.

Further details on these SPEs are set out in note 48.

There are no contractual arrangements that could require Allied Irish Banks, p.l.c. or its subsidiaries to provide financial support to the consolidated structured entities listed above. During the year, neither Allied Irish Banks, p.l.c. nor any of its subsidiaries provided financial support to a consolidated structured entity and there is no current intention to provide financial support.

The Group has no interests in unconsolidated structured entities.

## Notes to the consolidated financial statements

### 48 Off-balance sheet arrangements and transferred financial assets

Under IFRS, transactions and events are accounted for and presented in accordance with their substance and economic reality and not merely their legal form. As a result, the substance of transactions with a special purpose entity ("SPE") forms the basis for their treatment in the Group's financial statements. An SPE is consolidated in the financial statements when the substance of the relationship between the Group and the SPE indicates that the SPE is controlled by the entity and meets the criteria set out in IFRS 10 *Consolidated Financial Statements*. The principal forms of SPE utilised by the Group are securitisations and employee compensation trusts.

#### Securitisations

The Group utilises securitisations primarily to support the following business objectives:

- as an investor, the Group has primarily been an investor in securitisations issued by other credit institutions as part of the management of its interest rate and liquidity risks through the Treasury function;
- as an investor, securitisations have been utilised by the Group to invest in transactions that offered an appropriate risk-adjusted return opportunity; and
- as an originator of securitisations to support the funding activities of the Group.

The Group controls certain special purpose entities which were set up to support its funding activities. Details of these special purpose entities are set out below under the heading 'Special purpose entities'. The Group controls two special purpose entities set up in relation to the funding of the Group Pension Schemes which are also detailed below.

#### Stock borrowing and lending

Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, at which point the obligation to repurchase the securities is recorded as a trading liability at fair value and any subsequent gain or loss is included in trading income.

#### Employee compensation trusts

The Group and some of its subsidiary companies use trust structures to benefit employees and to facilitate the ownership of the Group's equity by employees. The Group consolidates these trust structures where the risks and rewards of the underlying shares have not been transferred to the employees. All outstanding shares held by Trustees were disposed of during 2018.

#### Transfer of financial assets

The Group enters into transactions in the normal course of business in which it transfers previously recognised financial assets.

Transferred financial assets may, in accordance with IFRS 9 *Financial Instruments*:

- (i) continue to be recognised in their entirety; or
- (ii) be derecognised in their entirety but the Group retains some continuing involvement.

The most common transactions where the transferred assets are not derecognised in their entirety are sale and repurchase agreements, issuance of covered bonds and securitisations.

#### (i) Transferred financial assets not derecognised in their entirety

##### Sale and repurchase agreements/securities lending

Sale and repurchase agreements are transactions in which the Group sells a financial asset to another party, with an obligation to repurchase it at a fixed price on a certain later date. The Group continues to recognise the financial assets in full in the statement of financial position as it retains substantially all the risks and rewards of ownership. The Group's sale and repurchase agreements are with banks and customers. The obligation to pay the repurchase price is recognised within 'Deposits by central banks and banks' (note 34) and 'Customer accounts' (note 35). As the Group sells the contractual rights to the cash flows of the financial assets, it does not have the ability to use or pledge the transferred assets during the term of the sale and repurchase agreement. The Group remains exposed to credit risk and interest rate risk on the financial assets sold. Details of sale and repurchase activity are set out in notes 34 and 35. The obligation arising as a result of sale and repurchase agreements together with the carrying value of the financial assets pledged are set out in the table below.

The Group enters into securities lending in the form of collateral swap agreements with other parties. The Group continues to recognise the financial assets in full in the statement of financial position as it retains substantially all the risks and rewards of ownership. As a result of these transactions, the Group is unable to use, sell or pledge the transferred assets for the duration of the transaction. A fee is generated for the Group under this transaction.

## 48 Off-balance sheet arrangements and transferred financial assets (*continued*)

### Issuance of covered bonds

Covered bonds, which the Group issues, are debt securities backed by cash flows from mortgages for the purpose of financing loans secured on residential property through its wholly owned subsidiaries, AIB Mortgage Bank and EBS Mortgage Finance. The Group retains all the risks and rewards of these mortgage loans, including credit risk and interest rate risk, and therefore, the loans continue to be recognised on the Group's statement of financial position with the related covered bonds held by external investors included within 'Debt securities in issue' (note 37). As the Group segregates the assets which back these debt securities into "cover asset pools", it does not have the ability to otherwise use such segregated financial assets during the term of these debt securities. However, of the total debt securities of this type issued amounting to € 11.9 billion, internal Group companies hold € 8.9 billion which are eliminated on consolidation.

### Special purpose entities

Securitisations are transactions in which the Group sells loans and advances to customers (mainly mortgages) to special purpose entities ("SPEs"), which, in turn, issue notes to external investors. The notes issued by the SPEs are on terms which result in the Group retaining the majority of ownership risks and rewards and therefore, the loans continue to be recognised in the Group's statement of financial position. The Group remains exposed to credit risk, interest rate risk and foreign exchange risk on the loans sold. The liability in respect of the cash received from the external investors is included within 'Debt securities in issue' (note 37). Under the terms of the securitisations, the rights of the investors are limited to the assets in the securitised portfolios and any related income generated by the portfolios, without further recourse to the Group. The Group does not have the ability to otherwise use the assets transferred as part of securitisation transactions during the term of the arrangement.

Arising from the acquisition of EBS on 1 July 2011, the Group took control of three special purpose entities which had previously been set up by EBS: Emerald Mortgages No. 4 Public Limited Company; Emerald Mortgages No. 5 d.a.c.; and Mespil 1 RMBS d.a.c.

#### *Emerald Mortgages No. 4 Public Limited Company*

The liquidation of this company was completed in 2019.

#### *Emerald Mortgages No. 5 d.a.c.*

The total carrying amount of original residential mortgages transferred by EBS d.a.c. to Emerald Mortgages No.5 d.a.c. ('Emerald 5') as part of the securitisation amounted to € 2,500 million. The carrying amount of transferred secured loans that the Group has recognised at 31 December 2019 is Nil (2018: € 967 million). Bonds were issued by Emerald 5 to EBS d.a.c. but these were not shown in the Group's financial statements as they were eliminated on consolidation. The Emerald 5 mortgage portfolio was repurchased on 31 July 2019 and outstanding bonds were redeemed on 15 August 2019. A liquidator was appointed to the company on 11 December 2019.

#### *Mespil 1 RMBS d.a.c.*

The total carrying amount of secured loans that the Group has recognised at 31 December 2019 is Nil (2018: € 636 million) in relation to the transfers from EBS d.a.c. and Haven Mortgages Limited to Mespil 1 RMBS d.a.c. The bonds issued by Mespil 1 RMBS d.a.c. to EBS d.a.c. are not shown in the Group's financial statements, as these bonds were eliminated on consolidation. The Mespil mortgage portfolio was repurchased on 31 October 2019 and the bonds were redeemed on 22 November 2019. A liquidator was appointed to the company on 5 December 2019.

## Notes to the consolidated financial statements

### 48 Off-balance sheet arrangements and transferred financial assets (continued)

The following table summarises as at 31 December 2019 and 2018, the carrying value and fair value of financial assets which did not qualify for derecognition together with their associated financial liabilities:

	Carrying amount of transferred assets € m	Carrying amount of associated liabilities € m	Fair value of transferred assets € m	Fair value of associated liabilities € m	2019 Net fair value position € m
Sale and repurchase agreements/similar products	5,222 <sup>(1)(2)</sup>	— <sup>(1)</sup>	5,222	—	5,222
Covered bond programmes					
Residential mortgage backed	4,599 <sup>(3)</sup>	3,025 <sup>(4)</sup>	4,698	3,104	1,594

	Carrying amount of transferred assets € m	Carrying amount of associated liabilities € m	Fair value of transferred assets € m	Fair value of associated liabilities € m	2018 Net fair value position € m
Sale and repurchase agreements/similar products	3,285 <sup>(1)(2)</sup>	146 <sup>(1)</sup>	3,285	146	3,139
Covered bond programmes					
Residential mortgage backed	4,298 <sup>(3)</sup>	3,090 <sup>(4)</sup>	4,234	3,183	1,051

<sup>(1)</sup>See notes 34 and 35.

<sup>(2)</sup>Includes € 5,205 million of assets pledged in relation to securities lending arrangements (2018: € 3,084 million).

<sup>(3)</sup>The asset pools of € 18 billion (2018: € 18 billion) in the covered bond programme have been apportioned on a pro-rata basis in relation to the value of bonds held by external investors and those held by the Group companies. The € 4,599 million (2018: € 4,298 million) above refers to those assets apportioned to external investors.

<sup>(4)</sup>Included in 'Bonds and other medium term notes' issued by subsidiaries (note 37).

### AIB Group (UK) p.l.c. Pension Scheme interest in the AIB PFP Scottish Limited Partnership

In December 2013, the Group agreed with the Trustee of the AIB UK Defined Benefit Pension Scheme ("the UK scheme") a restructure of the funding of the deficit in the UK scheme.

The Group established a pension funding partnership, AIB PFP Scottish Limited Partnership ("SLP") under which a portfolio of loans were transferred to the SLP from another Group entity, AIB UK Loan Management Limited ("UKLM") for the purpose of ring-fencing the repayments on these loans to fund future deficit payments of the UK scheme.

Assets ring-fenced for this purpose entitled the UK Scheme to expected annual payments in the range of £ 15 million to £ 35 million per annum from 2016 until 2032, with a potential termination payment in 2032 of up to £ 60 million. Following the approval of the 2017 triennial valuation in May 2019, the annual payments were set at £ 15 million per annum, commencing 1 January 2019. However, this funding plan was replaced in December 2019, as part of the de-risking of the UK Scheme (note 33), with annual payments set at £ 18.5 million for five years from 1 January 2020 to 31 December 2024, and a final additional payment of £ 31 million expected in 2024.

The general partner in the partnership, AIB PFP (General Partner) Limited which is an indirect subsidiary of Allied Irish Banks, p.l.c., has controlling power over the partnership. In addition, the majority of the risks and rewards will be borne by the Group as the pension scheme has a priority right to the cash flows from the partnership, such that the variability in recoveries is expected to be borne by the Group through UKLM's junior partnership interest. As UKLM continues to bear substantially all the risks and rewards of the loans, the loans are not derecognised from UKLM's balance sheet and accordingly, the Group has determined that the SLP should be consolidated into the Group.



**48 Off-balance sheet arrangements and transferred financial assets (continued)****(ii) Transferred financial assets derecognised in their entirety but the Group retains some continuing involvement**

The Group has a continuing involvement in transferred financial assets where it retains any of the risks and rewards of ownership of the transferred financial assets. Set out below are transactions in which the Group has a continuing involvement in assets transferred.

**Pension scheme**

On 31 July 2012, the Group entered into a Contribution Deed with the Trustee of the AIB Group Irish Pension Scheme ('the Irish Scheme'), whereby it agreed to make contributions to the scheme to enable the Trustee ensure that the regulatory Minimum Funding Standard position of non-pensioner members of the pension scheme was not affected by the agreed early retirement scheme. These contributions amounting to € 594 million were settled through the transfer to the Irish Scheme of interests in an SPE owning loans and advances previously transferred at fair value from the Group. The loans and advances were derecognised in the Group's financial statements as all of the risks and rewards of ownership had transferred.

A subsidiary company of the Group was appointed as a service provider for the loans and advances transferred. Under the servicing agreement, the Group subsidiary company collects the cash flows on the transferred loans and advances on behalf of the pension scheme in return for a fee. The fee is based on an annual rate of 0.125% of the principal balance outstanding of all transferred loans and advances on the last day of each calendar month. The Group has not recognised a servicing asset/liability in relation to this servicing arrangement as the fee is considered to be a market rate. Under the servicing agreement, the Irish Scheme has the right to replace the Group subsidiary company as the service provider with an external third party. In 2019, the Group recognised € 0.7 million (cumulative € 7.6 million) (2018: € 0.8 million (cumulative € 6.9 million)) in the income statement for the servicing of the loans and advances transferred.

**NAMA**

During 2010 and 2011, the Group transferred financial assets with a net carrying value of € 15,428 million to NAMA. All assets transferred were derecognised in their entirety.

As part of this transaction, the Group has provided NAMA with a series of indemnities relating to the transferred assets. Also, on the dissolution or restructuring of NAMA, the Irish Minister for Finance ('the Minister') may require a report and accounts to be prepared. If NAMA reports an aggregate loss since its establishment and this is unlikely to be made good, the Minister may impose a surcharge on the participating institution. This will involve apportioning the loss on the participating institution, subject to certain restrictions, on the basis of the book value of the assets transferred by the institution in relation to the total book value of assets transferred by all participating institutions. At this stage, it is not possible to quantify the exposure to loss, if any, which may arise on the dissolution or restructuring of NAMA.

In addition, the Group was appointed by NAMA as a service provider for the loans and advances transferred, for which it receives a fee. The fee is based on the lower of actual costs incurred or 0.1% of the value of the financial assets transferred. The Group has not recognised a servicing asset/liability in relation to this servicing arrangement. In 2019, the Group recognised € 3 million (cumulative € 94 million) (2018: € 3 million (cumulative € 91 million)) in the income statement for the servicing of financial assets transferred to NAMA.

## Notes to the consolidated financial statements

### 49 Classification and measurement of financial assets and financial liabilities

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. The accounting policy for financial assets in note 1 (l) and financial liabilities in note 1 (m), describes how the classes of financial instruments are measured, and how income and expenses, including fair value gains and losses, are recognised.

The following table analyses the carrying amounts of the financial assets and financial liabilities by measurement category and by statement of financial position heading at 31 December 2019 and 2018:

					2019	
	At fair value through profit or loss	At fair value through other comprehensive income			At amortised cost	Total
	Mandatorily	Debt investments	Equity investments	Cash flow hedge derivatives	Loans and advances	Other
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Cash and balances at central banks	–	–	–	–	11,323	659 <sup>(1)</sup>
Items in course of collection	–	–	–	–	57	–
Derivative financial instruments	783 <sup>(2)</sup>	–	–	488	–	–
Loans and advances to banks	–	–	–	–	1,478	–
Loans and advances to customers <sup>(3)</sup>	77	–	–	–	60,824	–
Investment securities	357	15,881	458	–	–	635
Other financial assets	–	–	–	–	–	890
	<b>1,217</b>	<b>15,881</b>	<b>458</b>	<b>488</b>	<b>73,682</b>	<b>2,184</b>
						<b>93,910</b>
<b>Financial liabilities</b>						
Deposits by central banks and banks	–	–	–	–	–	823
Customer accounts <sup>(4)</sup>	–	–	–	–	–	71,807
Derivative financial instruments	1,074 <sup>(5)</sup>	–	–	123	–	–
Debt securities in issue	–	–	–	–	–	3,525
Subordinated liabilities and other capital instruments <sup>(6)</sup>	–	–	–	–	–	4,607
Other financial liabilities	–	–	–	–	–	1,004
	<b>1,074</b>	<b>–</b>	<b>–</b>	<b>123</b>	<b>–</b>	<b>81,766</b>
						<b>82,963</b>
						2018
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Cash and balances at central banks	–	–	–	–	5,908	608 <sup>(1)</sup>
Items in course of collection	–	–	–	–	73	–
Derivative financial instruments	656 <sup>(2)</sup>	–	–	244	–	–
Loans and advances to banks	–	–	–	–	1,443	–
Loans and advances to customers <sup>(3)</sup>	147	–	–	–	60,727	–
Investment securities	260	15,946	468	–	–	187
Other financial assets	–	–	–	–	–	640
	<b>1,063</b>	<b>15,946</b>	<b>468</b>	<b>244</b>	<b>68,151</b>	<b>1,435</b>
						<b>87,307</b>
<b>Financial liabilities</b>						
Deposits by central banks and banks	–	–	–	–	–	844
Customer accounts <sup>(4)</sup>	–	–	–	–	–	67,699
Derivative financial instruments	738 <sup>(5)</sup>	–	–	196	–	–
Debt securities in issue	–	–	–	–	–	4,090
Subordinated liabilities and other capital instruments <sup>(6)</sup>	–	–	–	–	–	2,450
Other financial liabilities	–	–	–	–	–	1,075
	<b>738</b>	<b>–</b>	<b>–</b>	<b>196</b>	<b>–</b>	<b>76,158</b>
						<b>77,092</b>

<sup>(1)</sup>Comprises cash on hand.

<sup>(2)</sup>Held for trading € 592 million (2018: € 517 million) and fair value hedges € 191 million (2018: € 139 million).

<sup>(3)</sup>Includes loans and advances to AIB Group plc of € 13 million (2018: € 6 million).

<sup>(4)</sup>Includes customer accounts due to AIB Group plc of € 4 million (2018: Nil).

<sup>(5)</sup>Held for trading € 771 million (2018: € 534 million) and fair value hedges € 303 million (2018: € 204 million).

<sup>(6)</sup>Includes subordinated loans – AIB Group plc of € 3,808 million (2018: € 1,655 million).

## 50 Fair value of financial instruments

The term 'financial instruments' includes both financial assets and financial liabilities. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date.

The Group's accounting policy for the 'determination of fair value of financial instruments' is set out in accounting policy number 1 (o).

The valuation of financial instruments, including loans and advances, involves the application of judgement and estimation. Market and credit risks are key assumptions in the estimation of the fair value of loans and advances. The Group has estimated the fair value of its loans to customers taking into account market risk and the changes in credit quality of its borrowers.

Fair values are based on observable market prices where available, and on valuation models or techniques where the lack of market liquidity means that observable prices are unavailable. The fair values of financial instruments are measured according to the following fair value hierarchy that reflects the observability of significant market inputs:

**Level 1** – financial assets and liabilities measured using quoted market prices from an active market (unadjusted);

**Level 2** – financial assets and liabilities measured using valuation techniques which use quoted market prices from an active market or measured using quoted market prices unadjusted from an inactive market; and

**Level 3** – financial assets and liabilities measured using valuation techniques which use unobservable market inputs.

All financial instruments are initially recognised at fair value. Financial instruments held for trading, those whose contractual terms do not give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI"), and financial instruments in fair value hedge relationships are subsequently measured at fair value through profit or loss. Financial assets in a held-to-collect-and-sell business model which pass the SPPI test and cash flow hedge derivatives are subsequently measured at fair value through other comprehensive income ('FVOCI').

All valuations are carried out within the Finance function and valuation methodologies are validated by the independent Risk function within the Group.

Readers of these financial statements are advised to use caution when using the data in the following tables to evaluate the Group's financial position or to make comparisons with other institutions. Fair value information is not provided for items that do not meet the definition of a financial instrument. These items include intangible assets such as the value of the branch network and the long term relationships with depositors, premises and equipment and shareholders' equity. These items are material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying value of the Group as a going concern at 31 December 2019.

The methods used for calculation of fair value in 2019 are as follows:

### Financial instruments measured at fair value in the financial statements

#### Trading portfolio financial instruments

The fair value of trading debt securities, together with quoted equity shares is based on quoted prices or bid/offer quotations sourced from external securities dealers, where these are available on an active market. Where securities and equities are traded on an exchange, the fair value is based on prices from the exchange.

#### Derivative financial instruments

Where derivatives are traded on an exchange, the fair value is based on prices from the exchange. The fair value of over-the-counter derivative financial instruments is estimated based on standard market discounting and valuation methodologies which use reliable observable inputs including yield curves and market rates. These methodologies are implemented by the Finance function and validated by the Risk function. Where there is uncertainty around the inputs to a derivatives' valuation model, the fair value is estimated using inputs which provide the Group's view of the most likely outcome in a disposal transaction between willing counterparties in a functioning market. Where an unobservable input is material to the outcome of the valuation, a range of potential outcomes from favourable to unfavourable is estimated.

Counterparty valuation adjustment ("CVA") and Funding valuation adjustment ("FVA") are applied to all uncollateralised over-the-counter derivatives. The combination of CVA and FVA is referred to as XVA.

CVA is calculated as: Expected positive exposure ("EPE") multiplied by probability of default ("PD") multiplied by loss given default ("LGD"). EPE profiles are generated at a counterparty netting set through simulation. PDs are derived from market based credit default swaps ("CDS") information. As most counterparties do not have a quoted CDS, PDs are derived by mapping each counterparty to an index CDS credit grade. LGDs are based on the specific circumstances of the counterparty and take into account the valuation of offsetting security, where applicable. For unsecured counterparties, an LGD of 60% is applied (2018: 60%).

## Notes to the consolidated financial statements

### 50 Fair value of financial instruments (*continued*)

FVA is calculated as: Expected exposure ("EE") multiplied by funding spread ("SF") multiplied by counterparty survival probability (1-PD). EE profiles (net of expected positive and negative exposures) are generated at a counterparty netting set through simulation. Funding spreads used are an average implied by CDSs for the Group's most active external derivative counterparties. The rationale in applying these spreads is to best estimate the FVA which a counterparty would apply in a transaction to close out the Group's existing positions. The application of FVA, while an overall negative adjustment, contains within it the benefit of own credit.

Within the range of estimates and fair value sensitivity measurements, a favourable and an adverse scenario have been selected for PDs and LGDs for CVA. The favourable/adverse scenario for customer PDs are (i) a single rating upgrade and (ii) a single rating downgrade, respectively. Customer LGDs are shifted according to estimates of improvement in value of security compared with potential derivatives market values. Within the combination of LGD and PD, both are shifted together yielding positive and negative valuations which are disclosed as potential alternative valuations on page 298. For FVA, a favourable scenario is the use of the bond yields of the Group's most active derivative counterparties while an adverse scenario is a downgrade in the CDS of the reference entities used to derive funding spreads.

#### Investment securities

The fair value of investment securities has been estimated based on expected sale proceeds. The expected sale proceeds are based on screen bid prices which have been analysed and compared across multiple sources for reliability. Where screen prices are unavailable, fair values are estimated by valuation techniques using observable market data for similar instruments. Where there is no market data for a directly comparable instrument, management judgement on an appropriate credit spread to similar or related instruments with market data available is used within the valuation technique. This is supported by cross referencing other similar or related instruments.

#### Loans and advances to customers

The Group provides lending facilities of varying rates and maturities to corporate and personal customers.

Valuation techniques are used in estimating the fair value of loans, primarily using discounted cash flows and applying market rates where practicable and taking credit risk into account.

In addition to the assumptions set out above under valuation techniques regarding cash flows and discount rates, a key assumption for loans and advances is that the carrying amount of variable rate loans (excluding mortgage products) approximates to market value where there is no significant credit risk of the borrower. For fixed rate loans, the fair value is calculated by discounting expected cash flows using discount rates that reflect the interest rate risk in that portfolio.

The fair value of mortgage products, including tracker mortgages, is calculated by discounting expected cash flows using discount rates that reflect the interest rate/credit risk in the portfolio.

The majority of loans and advances to customers are held at amortised cost, however, the Group has a small number of loans and advances which are required to be measured at fair value through profit or loss ('FVTPL') having failed the SPPI test. The valuation techniques used apply equally to those held at FVTPL and those held at amortised cost.

### Financial instruments not measured at fair value but with fair value information presented separately in the notes to the financial statements

#### Loans and advances to banks

The fair value of loans and advances to banks is estimated using discounted cash flows applying either market rates, where practicable, or rates currently offered by other financial institutions for placings with similar characteristics.

#### Loans and advances to customers at amortised cost

See methodology above under the heading 'Loans and advances to customers'.

**50 Fair value of financial instruments (continued)****Deposits by central banks and banks and customer accounts**

The fair value of current accounts and deposit liabilities which are repayable on demand, or which re-price frequently, approximates to their book value. The fair value of all other deposits and other borrowings is estimated using discounted cash flows applying either market rates, where applicable, or interest rates currently offered by the Group.

**Subordinated liabilities and debt securities in issue**

The estimated fair value of subordinated liabilities and other capital instruments, and debt securities in issue, is based on quoted prices where available, or where these are unavailable, are estimated using valuation techniques using observable market data for similar instruments. Where there is no market data for a directly comparable instrument, management judgement, on an appropriate credit spread to similar or related instruments with market data available, is used within the valuation technique. This is supported by cross-referencing other similar or related instruments.

**Other financial assets and other financial liabilities**

This caption includes accrued interest receivable and payable and other receivables (including amounts awaiting settlement and accounts payable). The carrying amount is considered representative of fair value.

**Commitments pertaining to credit-related instruments**

Details of the various credit-related commitments and other off-balance sheet financial guarantees entered into by the Group are included in note 46. Fees for these instruments may be billed in advance or in arrears on an annual, quarterly or monthly basis. In addition, the fees charged vary on the basis of instrument type and associated credit risk. As a result, it is not considered practicable to estimate the fair value of these instruments because each customer relationship would have to be separately evaluated.

The table on the following pages sets out the carrying amount and fair value of financial instruments across the three levels of the fair value hierarchy at 31 December 2019 and 2018:

# Notes to the consolidated financial statements

## 50 Fair value of financial instruments (continued)

	Carrying amount	Fair Value			2019
		Fair value hierarchy			
	€ m	Level 1 € m	Level 2 € m	Level 3 € m	Total € m
<b>Financial assets measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	1,230	–	783	447	1,230
Exchange rate derivatives	36	–	36	–	36
Equity derivatives	5	–	5	–	5
Loans and advances to customers at FVTPL	77	–	–	77	77
Investment debt securities at FVOCI:					
Government securities	7,046	7,046	–	–	7,046
Supranational banks and government agencies	1,034	1,034	–	–	1,034
Asset backed securities	328	237	91	–	328
Bank securities	6,997	6,997	–	–	6,997
Corporate securities	476	476	–	–	476
Equity investments at FVOCI	458	–	–	458	458
Equity investments at FVTPL	357	46	–	311	357
	<b>18,044</b>	<b>15,836</b>	<b>915</b>	<b>1,293</b>	<b>18,044</b>
<b>Financial assets not measured at fair value</b>					
Cash and balances at central banks	11,982	659 <sup>(1)</sup>	11,323	–	11,982
Items in the course of collection	57	–	–	57	57
Loans and advances to banks	1,478	–	468	1,010	1,478
Loans and advances to customers:					
Mortgages <sup>(2)</sup>	30,972	–	–	30,890	30,890
Non-mortgages	29,839	–	–	29,943	29,943
Total loans and advances to customers	60,811	–	–	60,833	60,833
Loans and advances – AIB Group plc	13	–	–	13	13
Investment debt securities measured at amortised cost	635	45	–	590	635
Other financial assets	890	–	–	890	890
	<b>75,866</b>	<b>704</b>	<b>11,791</b>	<b>63,393</b>	<b>75,888</b>
<b>Financial liabilities measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	998	–	892	106	998
Exchange rate derivatives	180	–	180	–	180
Equity derivatives	6	–	6	–	6
Credit derivatives	13	–	12	1	13
	<b>1,197</b>	<b>–</b>	<b>1,090</b>	<b>107</b>	<b>1,197</b>
<b>Financial liabilities not measured at fair value</b>					
Deposits by central banks and banks:					
Other borrowings	529	–	178	351	529
Secured borrowings	294	–	294	–	294
Customer accounts:					
Current accounts	40,283	–	–	40,283	40,283
Demand deposits	17,742	–	–	17,742	17,742
Time deposits	13,778	–	–	13,813	13,813
Customer accounts – AIB Group plc	4	–	–	4	4
Debt securities in issue	3,525	3,570	36	–	3,606
Subordinated liabilities and other capital instruments	4,607	774	4,099	–	4,873
Other financial liabilities	1,004	–	–	1,004	1,004
	<b>81,766</b>	<b>4,344</b>	<b>4,607</b>	<b>73,197</b>	<b>82,148</b>

<sup>(1)</sup>Comprises cash on hand.

<sup>(2)</sup>Includes residential and commercial mortgages.

## 50 Fair value of financial instruments (continued)

		2018			
	Carrying amount	Fair Value			
		Fair value hierarchy			
	€ m	Level 1 € m	Level 2 € m	Level 3 € m	Total € m
<b>Financial assets measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	848	–	489	359	848
Exchange rate derivatives	38	–	38	–	38
Equity derivatives	14	–	14	–	14
Loans and advances to customers at FVTPL	147	–	–	147	147
Investment debt securities at FVOCI:					
Government securities	8,361	8,361	–	–	8,361
Supranational banks and government agencies	1,132	1,132	–	–	1,132
Asset backed securities	367	284	83	–	367
Bank securities	5,822	5,755	67	–	5,822
Corporate securities	264	224	31	9	264
Equity investments at FVOCI	468	–	–	468	468
Equity investments at FVTPL	260	23	1	236	260
	17,721	15,779	723	1,219	17,721
<b>Financial assets not measured at fair value</b>					
Cash and balances at central banks	6,516	608 <sup>(1)</sup>	5,908	–	6,516
Items in the course of collection	73	–	–	73	73
Loans and advances to banks	1,443	–	589	854	1,443
Loans and advances to customers:					
Mortgages <sup>(2)</sup>	31,715	–	–	30,656	30,656
Non-mortgages	29,006	–	–	29,095	29,095
Total loans and advances to customers	60,721	–	–	59,751	59,751
Investment debt securities measured at amortised cost	187	–	–	184	184
Other financial assets	640	–	–	640	640
	69,580	608	6,497	61,502	68,607
<b>Financial liabilities measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	901	–	779	122	901
Exchange rate derivatives	24	–	24	–	24
Equity derivatives	5	–	5	–	5
Credit derivatives	4	–	4	–	4
	934	–	812	122	934
<b>Financial liabilities not measured at fair value</b>					
Deposits by central banks and banks:					
Other borrowings	420	–	175	245	420
Secured borrowings	424	–	274	145	419
Customer accounts:					
Current accounts	36,853	–	–	36,853	36,853
Demand deposits	15,728	–	–	15,728	15,728
Time deposits	15,117	–	–	15,146	15,146
Securities sold under agreements to repurchase	1	–	–	1	1
Debt securities in issue	4,090	4,094	101	–	4,195
Subordinated liabilities and other capital instruments	2,450	762	1,710	–	2,472
Other financial liabilities	1,075	–	–	1,075	1,075
	76,158	4,856	2,260	69,193	76,309

<sup>(1)</sup>Comprises cash on hand.<sup>(2)</sup>Includes residential and commercial mortgages.

# Notes to the consolidated financial statements

## 50 Fair value of financial instruments (continued)

### Significant transfers between Level 1 and Level 2 of the fair value hierarchy

There were no significant transfers between Level 1 and Level 2 of the fair value hierarchy for the years ended 31 December 2019 and 2018.

### Reconciliation of balances in Level 3 of the fair value hierarchy

The following table shows a reconciliation from the opening balances to the closing balances for fair value measurements in Level 3 of the fair value hierarchy:

							2019	
	Financial assets						Financial liabilities	
	Derivatives	Investment securities		Loans and advances at FVTPL	Equities at FVTPL	Total	Derivatives	Total
		Debt	Equities at FVOCI					
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 1 January 2019	359	9	468	147	236	1,219	122	122
Transfers into/out of level 3 <sup>(1)</sup>	–	(9)	–	–	1	(8)	–	–
<b>Total gains or (losses) in:</b>								
<i>Profit or loss:</i>								
Net trading income	88	–	–	–	–	88	(15)	(15)
Net change in FVTPL	–	–	–	66	72	138	–	–
	88	–	–	66	72	226	(15)	(15)
<i>Other comprehensive income:</i>								
Net change in fair value of investment securities	–	–	(10)	–	–	(10)	–	–
Net change in fair value of cash flow hedges	–	–	–	–	–	–	–	–
	–	–	(10)	–	–	(10)	–	–
Purchases/additions	–	–	–	5	26	31	–	–
Sales/disposals	–	–	–	(54)	(24)	(78)	–	–
Cash received:								
Principal	–	–	–	(87)	–	(87)	–	–
<b>At 31 December 2019</b>	<b>447</b>	<b>–</b>	<b>458</b>	<b>77</b>	<b>311</b>	<b>1,293</b>	<b>107</b>	<b>107</b>
							2018	
	Derivatives	Investment securities		Loans and advances at FVTPL	Equities at FVTPL	Total	Derivatives	Total
		Debt	Equities at FVOCI					
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 31 December 2017	427	–	662	–	–	1,089	119	119
IFRS 9 transition adjustments at 1 January 2018	–	–	(196)	156	196	156	–	–
<b>Total gains or (losses) in:</b>								
<i>Profit or loss:</i>								
Net trading income	(68)	–	–	–	–	(68)	3	3
Net change in FVTPL	–	–	–	105	41	146	–	–
	(68)	–	–	105	41	78	3	3
<i>Other comprehensive income:</i>								
Net change in fair value of investment securities	–	–	2	–	–	2	–	–
Net change in fair value of cash flow hedges	–	–	–	–	–	–	–	–
	–	–	2	–	–	2	–	–
Purchases/additions	–	9	–	32	21	62	–	–
Sales/disposals	–	–	–	(53)	(22)	(75)	–	–
Cash received:								
Principal	–	–	–	(93)	–	(93)	–	–
<b>At 31 December 2018</b>	<b>359</b>	<b>9</b>	<b>468</b>	<b>147</b>	<b>236</b>	<b>1,219</b>	<b>122</b>	<b>122</b>

<sup>(1)</sup>Transfers between levels of the fair value hierarchy are recognised at the end of the reporting period during which the change occurred. There were no transfers into/out of Level 3 during 2018.



## 50 Fair value of financial instruments (continued)

The table below sets out the total gains or losses included in profit or loss that is attributable to the change in unrealised gains or losses relating to those assets and liabilities held at 31 December 2019 and 2018:

	2019 € m	2018 € m
Net trading income – gains	155	40
Gains on equity investments at FVTPL	70	41
Gains on loans and advances at FVTPL	1	22
	<b>226</b>	<b>103</b>

### Significant unobservable inputs

The table below sets out information about significant unobservable inputs used in measuring financial instruments categorised as Level 3 in the fair value hierarchy:

Financial instrument	Fair value		Valuation technique	Significant unobservable input	Range of estimates	
	2019 € m	2018 € m			31 December 2019	31 December 2018
Uncollateralised customer derivatives	Asset	447	CVA	LGD	43% – 63% (Base 53%)	43% – 67% (Base 54%)
	Liability	107		PD	0.2% – 0.7% (Base 0.4%, 1 year PD)	0.4% – 1.1% (Base 0.7%, 1 year PD)
			FVA	Funding spreads	(0.2%) to 0.3%	(0.3%) to 0.6%
NAMA subordinated bonds	Asset	458	468	Discounted cash flows	Discount rate 1% – 4% (Base 1.94%)	1% – 5% (Base 2.49%)
Visa Inc. Series B Preferred Stock	Asset	171	109	Quoted market price (to which a discount has been applied)	Final conversion rate 0% – 75%	0% – 80%
Loans and advances to customers measured at FVTPL	Asset	77	147	Discounted cash flows*	Discount on market value (1%) – 7%	0% – 6%
				Collateral values	Collateral changes n/a	(3%) – 12%

\*Expected cash flows discounted at market rates, taking into consideration the fair value of collateral where relevant.

### Uncollateralised customer derivatives

The fair value measurement sensitivity to unobservable inputs at 31 December 2019 ranges from (i) negative € 29 million to positive € 14 million for CVA (31 December 2018: negative € 35 million to positive € 19 million) and (ii) negative € 7 million to positive € 5 million for FVA (31 December 2018: negative € 10 million to positive € 5 million).

A number of other derivatives are subject to valuation methodologies which use unobservable inputs. As the variability of the valuation is not greater than € 1 million in any individual case or collectively, the detail is not disclosed here.

### NAMA subordinated bonds

The fair value measurement sensitivity to unobservable discount rates ranges from negative € 2 million to positive € 1 million at 31 December 2019 (31 December 2018: negative € 14 million to positive € 9 million).

### Visa Inc. Series B Preferred Stock

In June 2016, the Group received Series B Preferred Stock in Visa Inc. with a fair value of € 65 million as part consideration for its holding of shares in Visa Europe. The preferred stock will be convertible into Class A Common Stock of Visa Inc. at some point in the future. The conversion is subject to certain Visa Europe litigation risks that may affect the ultimate conversion rate. In addition, the stock, being denominated in US dollars, is subject to foreign exchange risk.

- **Valuation technique:** Quoted market price of Visa Inc. Class A Common Stock to which a discount has been applied for the illiquidity and the conversion rate variability of the preferred stock of Visa Inc. 41% haircut (2018: 45%). This was converted at the year end exchange rate.
- **Unobservable input:** Final conversion rate of Visa Inc. Series B Preferred Stock into Visa Inc. Class A Common Stock.
- **Range of estimates:** Estimates range from (a) no discount for conversion rate variability with a discount for illiquidity only; to (b) 75% discount for conversion rate variability.

# Notes to the consolidated financial statements

## 50 Fair value of financial instruments (continued)

### Loans and advances to customers measured at FVTPL

The fair value measurement sensitivity to unobservable collateral values and interest rates ranges from negative € 1 million to positive € 5 million at 31 December 2019 (31 December 2018: negative € 2 million to positive € 13 million).

Fair value is applied in respect of secondary facilities arising on restructured loans subject to forbearance measures, on the likelihood that additional cash flows, in excess of their primary facilitates, will be received from customers. Given the significant uncertainty with regard to such cash flows, the Group does not attribute a fair value unless it is reasonably certain that this value will be realised.

### Sensitivity of Level 3 measurements

The implementation of valuation techniques involves a considerable degree of judgement. While the Group believes its estimates of fair value are appropriate, the use of different measurements or assumptions could lead to different fair values. The following table sets out the impact of using reasonably possible alternative assumptions in the valuation methodology at 31 December 2019 and 2018:

	2019			
	Level 3			
	Effect on income statement		Effect on other comprehensive income	
	Favourable € m	Unfavourable € m	Favourable € m	Unfavourable € m
<b>Classes of financial assets</b>				
Derivative financial instruments	19	(37)	–	–
Investment securities – equity	46 <sup>(1)</sup>	(99) <sup>(1)</sup>	1	(2)
Loans and advances to customers measured at FVTPL	5	(1)	–	–
<b>Total</b>	<b>70</b>	<b>(137)</b>	<b>1</b>	<b>(2)</b>
<b>Classes of financial liabilities</b>				
Derivative financial liabilities	–	–	–	–
<b>Total</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

	2018			
	Level 3			
	Effect on income statement		Effect on other comprehensive income	
	Favourable € m	Unfavourable € m	Favourable € m	Unfavourable € m
<b>Classes of financial assets</b>				
Derivative financial instruments	22	(43)	–	–
Investment securities – equity	40 <sup>(1)</sup>	(60) <sup>(1)</sup>	9	(14)
Loans and advances to customers measured at FVTPL	13	(2)	–	–
<b>Total</b>	<b>75</b>	<b>(105)</b>	<b>9</b>	<b>(14)</b>
<b>Classes of financial liabilities</b>				
Derivative financial liabilities	1	(2)	–	–
<b>Total</b>	<b>1</b>	<b>(2)</b>	<b>–</b>	<b>–</b>

<sup>(1)</sup>Relates to the largest equity investment, the carrying value of which was € 171 million at 31 December 2019 (2018: € 109 million). Sensitivity information has not been provided for other equities as the portfolio comprises several investments, none of which is individually material.

### Day 1 gain or loss:

No difference existed between the fair value at initial recognition of financial instruments and the amount that was determined at that date using a valuation technique incorporating significant unobservable data.

**51 Statement of cash flows****Non-cash and other items included in profit before taxation**

	2019 € m	2018 € m
<b>Non-cash items</b>		
Profit on disposal of property	(21)	(2)
Loss on disposal of business	–	22
Net (loss)/gain on derecognition of financial assets measured at amortised cost	48	(121)
Dividends received from equity investments	(26)	(26)
Dividends received from associated undertakings	(27)	(10)
Associated undertakings	(20)	(12)
Net credit impairment charge/(writeback)	106	(84)
Change in other provisions	425	117
Retirement benefits – defined benefit expense	11	8
Depreciation, amortisation and impairment	246	162
Interest on subordinated liabilities and other capital instruments	111	47
Gain on disposal of investment securities	(93)	(24)
Loss on termination of hedging swaps	48	9
Amortisation of premiums and discounts	62	71
Net gain on equity investments measured at FVTPL	(70)	(41)
Net gain on loans and advances to customers at FVTPL	(1)	(22)
Change in prepayments and accrued income	93	5
Change in accruals and deferred income	(17)	(43)
Effect of exchange translation and other adjustments <sup>(1)</sup>	(73)	(19)
<b>Total non-cash items</b>	<b>802</b>	<b>37</b>
Contributions to defined benefit pension schemes	(43)	(72)
Dividends received from equity investments	26	26
<b>Total other items</b>	<b>(17)</b>	<b>(46)</b>
<b>Non-cash and other items for the year ended 31 December</b>	<b>785</b>	<b>(9)</b>

<sup>(1)</sup>The impact of foreign exchange translation for each line of the statement of financial position is removed in order to show the underlying cash impact.

# Notes to the consolidated financial statements

## 51 Statement of cash flows (continued)

	2019 € m	2018 € m
<b>Change in operating assets<sup>(1)</sup></b>		
Change in items in course of collection	17	30
Change in trading portfolio financial assets	–	33
Change in derivative financial instruments	(63)	94
Change in loans and advances to banks	219	(98)
Change in loans and advances to customers	(72)	(884)
Change in other assets	146	84
	<b>247</b>	<b>(741)</b>
<b>Change in operating liabilities<sup>(1)</sup></b>		
Change in deposits by central banks and banks	(65)	(2,831)
Change in customer accounts	3,504	3,140
Change in trading portfolio financial liabilities	–	(30)
Change in debt securities in issue	(565)	(500)
Change in notes in circulation	(100)	(20)
Change in other liabilities	(195)	(103)
	<b>2,579</b>	<b>(344)</b>

<sup>(1)</sup>The impact of foreign exchange translation for each line of the statement of financial position is removed in order to show the underlying cash impact.

## Acquisition of subsidiary

During 2019, the Group obtained control of Sernal/Payzone (note 30). The fair values of the assets acquired and liabilities assumed were as follows:

	Note	€ m
Intangible assets	28	50
Goodwill	28	70
Property, plant and equipment	29	2
Other assets		14
Cash/restricted cash		9
Borrowings		(23)
Other liabilities		(25)
Deferred tax liabilities	32	(5)
Accruals and deferred income		(12)
Non-controlling interests	43	(1)
		<b>79</b>
Consideration transferred, including deferred consideration	30	79
Less: Deferred consideration		(10)
Cash acquired in subsidiary		(9)
Cash paid at 31 December 2019 to obtain control net of cash acquired		<b>60</b>

## 51 Statement of cash flows (continued)

### Analysis of cash and cash equivalents

For the purpose of the statement of cash flows, cash equivalents comprise the following balances with less than three months maturity from the date of acquisition:

	2019 € m	2018 € m
Cash and balances at central banks	11,982	6,516
Loans and advances to banks <sup>(1)</sup>	941 <sup>(2)</sup>	730
	<b>12,923</b>	<b>7,246</b>

<sup>(1)</sup>Included in 'Loans and advances to banks' total of € 1,478 million (2018: € 1,443 million) set out in note 23.

<sup>(2)</sup>Includes € 4 million relating to restricted balances held in trust in respect of certain payables which are included in 'other liabilities' (note 38).

The Group is required by law to maintain reserve balances with the Bank of England. At 31 December 2019, these amounted to € 468 million (31 December 2018: € 589 million).

There are certain regulatory restrictions on the ability of subsidiaries to transfer funds to the parent company in the form of cash dividends, loans or advances. The impact of such restrictions is not expected to have a material effect on the Group's ability to meet its cash obligations.

## 52 Related party transactions

Allied Irish Banks, p.l.c. is the parent company of the Group. Related parties include its owner, AIB Group plc, subsidiary undertakings, including their non-controlling interests, associated undertakings, joint arrangements, post-employment benefits, Key Management Personnel and connected parties. The Irish Government is also considered a related party by virtue of its effective control of the Group.

### (a) Transactions with owner and with subsidiary and associated undertakings and joint arrangements

#### (i) Transactions with AIB Group plc

The following were the principal transactions during 2019 between AIB Group plc (the owner) and Allied Irish Banks, p.l.c. (the subsidiary company):

- Under a Master Service Agreement, Allied Irish Banks, p.l.c. provides various services which include accounting, taxation and administrative services to AIB Group plc (note 8);
- Allied Irish Banks, p.l.c. issued subordinated debt (including Tier 2 capital) to AIB Group plc amounting to € 2,140 million (note 40) on which associated interest expense amounted to € 90 million (note 6);
- Allied Irish Banks, p.l.c. issued € 496 million in Additional Tier 1 Securities to AIB Group plc (note 42); and
- Allied Irish Banks, p.l.c. paid dividends amounting to € 461 million to AIB Group plc (note 20).

#### (ii) Transactions with subsidiary undertakings

Banking transactions between Allied Irish Banks, p.l.c. and its subsidiaries are entered into in the normal course of business. These include loans, deposits, provisions of derivative contracts, foreign currency contracts and the provision of guarantees on an 'arm's length basis'. Balances between Allied Irish Banks, p.l.c. and its subsidiaries are detailed in notes e, f, g, i, j, p, q and aa to the parent company financial statements. Since 2017, reviews have been completed of pricing arrangements between Allied Irish Banks, p.l.c. and certain Irish subsidiaries. Arising from these reviews, new pricing agreements were signed and implemented during 2017 and 2019. The new agreements reflect OECD guidelines on transfer pricing which are the internationally accepted principles in this area, and take account of the functions, risks and assets involved. In accordance with IFRS10 *Consolidated Financial Statements*, transactions with subsidiaries have been eliminated on consolidation.

#### (b) Associated undertakings and joint arrangements

From time to time, the Group provides certain banking and financial services for associated undertakings. These transactions are made in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons and do not involve more than the normal risk of collectability or present other unfavourable features. Details of loans to associates are set out in note 24 to the consolidated financial statements, while deposits from associates are set out in note 34.

#### (c) Non-controlling interests

The Group has accepted a deposit from the non-controlling interests in a subsidiary which is detailed in note 35.

# Notes to the consolidated financial statements

## 52 Related party transactions (continued)

### (d) Provision of banking and related services and funding to Group Pension schemes

The Group provides certain banking and financial services including money transmission services for the AIB Group Pension schemes. Such services are provided in the ordinary course of business, on substantially the same terms, including interest rates, as those prevailing at the time for comparable transactions with other persons.

During 2013, the Group established a pension funding partnership, AIB PFP Scottish Limited Partnership ("SLP") in the UK. Following this, a subsidiary of Allied Irish Banks, p.l.c. transferred loans to the SLP for the purpose of ring-fencing the repayments of these loans to fund future deficit payments of the AIB UK Defined Benefit Pension Scheme (note 48).

During 2012, the Group agreed to make certain contributions to the pension scheme which were settled through the transfer to the AIB Group Irish Pension Scheme of interests in a special purpose entity owning loans and advances previously transferred at fair value from the Group. A subsidiary was appointed as a service provider for the loans and advances transferred in return for a servicing fee at a market rate (note 48).

### (e) IAS 24 Related Party Disclosures

The following disclosures are made in accordance with the provisions of IAS 24 *Related Party Disclosures*. Under IAS 24, Key Management Personnel ("KMP") are defined as comprising Executive and Non-Executive Directors together with Senior Executive Officers, namely, the members of the Executive Committee (see pages 12 to 15). As at 31 December 2019, the Group had 20 KMP (2018: 19 KMP).

#### (i) Compensation of Key Management Personnel

Details of compensation paid to KMP are provided below. The figures shown include the figures separately reported in respect of Directors' remuneration on pages 163 to 165.

	2019 € m	2018 € m
Short term compensation <sup>(1)</sup>	6.1	6.8
Post-employment benefits <sup>(2)</sup>	0.7	0.9
Termination benefits	—	—
<b>Total</b>	<b>6.8</b>	<b>7.7</b>

<sup>(1)</sup>Comprises (a) in the case of Executive Directors and Senior Executive Officers: salary and a non-pensionable cash allowance in lieu of company car, medical insurance and other contractual benefits including, where relevant, payment in lieu of notice, and (b) in the case of Non-Executive Directors: Directors' fees and travel and subsistence expenses incurred in the performance of the duties of their office, which are paid by the Group.

<sup>(2)</sup>Comprises payments to defined benefit or defined contribution pension schemes, in accordance with actuarial advice, to provide post-retirement pensions. The Group's defined benefit pension schemes closed to future accrual with effect from 31 December 2013 and all employee pension benefits have accrued on the basis of defined contributions since that date.

#### (ii) Transactions with Key Management Personnel

Loans to KMP and their close family members are made in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons of similar standing not connected with the Group, and do not involve more than the normal risk of collectability or present other unfavourable features. Loans to Directors and Senior Executive Officers are made on terms available to other employees in the Group generally, in accordance with established policy, within limits set on a case by case basis.

The aggregate amounts outstanding, in respect of all loans, quasi loans and credit transactions between the Group and KMP, as defined above, together with members of their close families and entities controlled by them are shown in the following table:

	2019 € m	2018 € m
<b>Loans outstanding</b>		
<b>At 1 January</b>	<b>4.58</b>	4.69
Loans issued during the year	0.16	0.57
Loan repayments during the year/change of KMP/other	(1.74)	(0.68)
<b>At 31 December</b>	<b>3.00</b>	4.58

Total commitments outstanding refer to the total of any undrawn amounts on credit cards and/or overdraft facilities provided to KMP. Total commitments outstanding as at 31 December 2019 were € 0.16 million (2018: € 0.20 million).

Deposit and other credit balances held by KMP and their close family members as at 31 December 2019 amounted to € 3.37 million (2018: € 6.88 million).

**52 Related party transactions (continued)****(f) Companies Act 2014 disclosures****(i) Loans to Directors**

The following information is presented in accordance with the Companies Act 2014. For the purposes of the Companies Act disclosures, Director means the Board of Directors and any past Directors who are Directors during the relevant period.

There were 18 Directors in office during the year, 11 of whom availed of credit facilities (2018: 8). Of the Directors who availed of credit facilities, 7 had balances outstanding at 31 December 2019 (2018: 4 of 8).

Details of transactions with Directors for the year ended 31 December 2019 are as follows:

	Balance at 31 December 2018 € 000	Amounts advanced during 2019 € 000	Amounts repaid during 2019 € 000	Balance at 31 December 2019 € 000
<b>Mark Bourke:</b>				
Loans	416	–	33	383
Overdraft/credit card*	–	–	–	–
<b>Total</b>	<b>416</b>	<b>–</b>	<b>33</b>	<b>383</b>
Interest charged during the year				4
Maximum debit balance during the year**				416
<b>Simon Ball:</b>				
Loans	–	–	–	–
Overdraft/credit card*	–	–	–	1
<b>Total</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>1</b>
Interest charged during the year				–
Maximum debit balance during the year**				1
<b>Colin Hunt</b>				
Loans	839	–	49	790
Overdraft/credit card*	16	–	–	10
<b>Total</b>	<b>855</b>	<b>–</b>	<b>49</b>	<b>800</b>
Interest charged during the year				3
Maximum debit balance during the year**				860
<b>Carolann Lennon:</b>				
Loans	–	–	–	–
Overdraft/credit card*	5	–	–	4
<b>Total</b>	<b>5</b>	<b>–</b>	<b>–</b>	<b>4</b>
Interest charged during the year				–
Maximum debit balance during the year**				15
<b>Ann O'Brien:</b>				
Loans	–	–	–	–
Overdraft/credit card*	–	–	–	–
<b>Total</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
Interest charged during the year				–
Maximum debit balance during the year**				2

# Notes to the consolidated financial statements

## 52 Related party transactions (continued)

### (f) Companies Act 2014 disclosures

#### (i) Loans to Directors (continued)

	Balance at 31 December 2018 € 000	Amounts advanced during 2019 € 000	Amounts repaid during 2019 € 000	Balance at 31 December 2019 € 000
<b>Tomás O'Midheach:</b>				
Loans	402	–	41	361
Overdraft/credit card*	8	–	–	7
<b>Total</b>	<b>410</b>	<b>–</b>	<b>41</b>	<b>368</b>
Interest charged during the year				5
Maximum debit balance during the year**				417
<b>Catherine Woods:</b>				
Loans	40	–	10	30
Overdraft/credit card*	–	–	–	–
<b>Total</b>	<b>40</b>	<b>–</b>	<b>10</b>	<b>30</b>
Interest charged during the year				–
Maximum debit balance during the year**				40

\*Amounts advanced and repaid are not shown for overdraft/credit card facilities as these are revolving in nature (i.e. they may be drawn, repaid and redrawn up to their limit over the course of the year).

\*\*The maximum debit balance is calculated by aggregating the maximum debit balance drawn on each facility during the year.

Mr Richard Pym had a credit card facility which was not used during the year. Ms Helen Normoyle and Mr Jim O'Hara also held overdraft facilities which were not used during the year. Mr Tom Foley held a credit card facility with the Group, which held an opening and closing balance of less than € 500 at the beginning and end of the reporting period. Ms Ann O'Brien held a credit card facility with the Group, which had a closing balance of less than € 500, and a maximum debit balance as represented in the preceding table.

Mr Bernard Byrne, Mr Peter Hagan, Mr Brendan McDonagh, Mr Raj Singh, Ms Sandy Kinney Pritchard, Mr Basil Geoghegan and Ms Elaine MacLean had no credit facilities with the Group in 2019.

An expected credit loss allowance is held for all loans and advances. Accordingly, an ECL allowance of c. € 164,000 is held on the above facilities at 31 December 2019.



**52 Related party transactions (continued)****(f) Companies Act 2014 disclosures****(i) Loans to Directors (continued)**

Details of transactions with Directors for the year ended 31 December 2018 are as follows:

	Balance at 31 December 2017 € 000	Amounts advanced during 2018 € 000	Amounts repaid during 2018 € 000	Balance at 31 December 2018 € 000
<b>Mark Bourke:</b>				
Loans	466	—	50	416
Overdraft/credit card*	—	—	—	—
<b>Total</b>	<b>466</b>	<b>—</b>	<b>50</b>	<b>416</b>
Interest charged during the year				5
Maximum debit balance during the year**				466
<b>Tom Foley:</b>				
Loans	—	—	—	—
Overdraft/credit card*	—	—	—	—
<b>Total</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
Interest charged during the year				—
Maximum debit balance during the year**				2
<b>Carolann Lennon:</b>				
Loans	—	—	—	—
Overdraft/credit card*	3	2	—	5
<b>Total</b>	<b>3</b>	<b>2</b>	<b>—</b>	<b>5</b>
Interest charged during the year				—
Maximum debit balance during the year**				11
<b>Catherine Woods:</b>				
Loans	50	—	10	40
Overdraft/credit card*	—	—	—	—
<b>Total</b>	<b>50</b>	<b>—</b>	<b>10</b>	<b>40</b>
Interest charged during the year				—
Maximum debit balance during the year**				50

\*Amounts advanced and repaid are not shown for overdraft/credit card facilities as these are revolving in nature (i.e. they may be drawn, repaid and redrawn up to their limit over the course of the year).

\*\*The maximum debit balance is calculated by aggregating the maximum debit balance drawn on each facility during the year.

Richard Pym had a credit card facility which was not used during the year. Helen Normoyle and Jim O'Hara also held overdraft facilities which were not used during the year. Simon Ball had a credit card facility which held an opening and closing balance of under € 500 at the beginning and end of the reporting period. Tom Foley had a Nil balance at 31 December 2018 and a maximum debit balance as represented in the preceding table.

Bernard Byrne, Peter Hagan and Brendan McDonagh had no facilities with the Group during 2018.

As required on transition to IFRS 9, an expected credit loss allowance was created for all loans and advances. Accordingly, an ECL allowance of c. € 21,000 was created on 1 January 2018 and is held on the above facilities at 31 December 2018. All facilities are performing to their terms and conditions.

# Notes to the consolidated financial statements

## 52 Related party transactions (continued)

### (f) Companies Act 2014 disclosures

#### (ii) Connected persons

The aggregate of loans to connected persons of Directors, in office during the year, at 31 December, as defined in Section 220 of the Companies Act 2014, are as follows (aggregate of 22 persons; 2018: 17 persons):

	Balance at 31 December 2019 € 000	Balance at 31 December 2018 € 000
Loans	2,015	2,013
Overdraft/credit card*	47	51
<b>Total</b>	<b>2,062</b>	<b>2,064</b>
Interest charged during the year	49	41
Maximum debit balance during the year**	3,238	2,216

An expected credit loss allowance is held for all loans and advances. Accordingly, an ECL allowance of c. € 26,000 was held on the above facilities at 31 December 2019.

\*Amounts advanced and repaid are not shown for overdraft/credit card facilities as these are revolving in nature (i.e. they may be drawn, repaid and redrawn up to their limit over the course of the year).

\*\*The maximum debit balance is calculated by aggregating the maximum debit balance drawn on each facility during the year.

#### (iii) Aggregate balance of loans and guarantees held by Directors and their connected persons

The aggregate balance of loans and guarantees held by Directors and their connected persons as at 31 December 2019 represents less than 0.02% of the net assets of the Group (2018: 0.02%).

### (g) Summary of relationship with the Irish Government

The Irish Government, as a result of both its investments in the Group and the Group's participation in Government guarantee schemes became a related party in 2009. Following the crisis in the Irish banking sector and the stabilisation measures adopted since 2008, the involvement of the Irish Government in the Group and in other Irish banks has been and continues to be considerable. This involvement is outlined below.

The Irish Government holds 71.12% of the issued ordinary share capital of AIB Group plc, accordingly, the Group is under the control of the Irish Government. During 2019, the Irish Government received dividends amounting to € 328 million on its shareholding.

The Group enters into normal banking transactions with the Irish Government and many of its controlled bodies on 'an arm's length' basis. In addition, other transactions include the payment of taxes, pay related social insurance, local authority rates, and the payment of regulatory fees, as appropriate.

#### Rights and powers of the Irish Government and the Central Bank of Ireland

The Irish Minister for Finance ('the Minister') and the Central Bank of Ireland ('the Central Bank') have significant rights and powers over the operations of the Group (and other financial institutions) arising from the various stabilisation measures. These stabilisation measures included the Credit Institutions (Eligible Institutions Guarantee) Scheme 2009, and whilst the Group no longer has any guaranteed liabilities, certain of the covenants of the scheme continue to apply.

## 52 Related party transactions (*continued*)

### (g) Summary of relationship with the Irish Government

These rights and powers relate to, inter alia:

- The acquisition of shares in other institutions;
- Maintenance of solvency ratios and compliance with any liquidity and capital ratios that the Central Bank, following consultation with the Minister, may direct; The Group has provided NAMA with a series of indemnities relating to transferred assets. Any indemnity payment would result in an outflow of economic benefit for the Group.
- The appointment of non-executive directors and board changes;
- The appointment of persons to attend meetings of various committees;
- Restructuring of executive management responsibilities, strengthening of management capacity and improvement of governance;
- Declaration and payment of dividends;
- Restrictions on various types of remuneration;
- Buy-backs or redemptions by the Group of its shares;
- The manner in which the Group extends credit to certain customer groups; and
- Conditions regulating the commercial conduct of the Group, having regard to capital ratios, market share and the Group's balance sheet growth.

In addition, various other initiatives such as strategies/codes of conduct for dealing with mortgage and other consumer/business loan arrears are set out in the Risk management section of this report.

#### The relationship of the Irish Government is outlined under the following headings:

- Capital investments;
- Guarantee schemes;
- NAMA; and
- Relationship Framework.

There were no significant changes to the various aspects of the relationship in the year to 31 December 2019.

#### – *Capital investments*

In the years since 2008, the Irish Government implemented a number of recapitalisation measures to support the Irish banking system including the Group. Certain of this capital invested in the Group has since been repaid, restructured or reorganised. There were no capital transactions during 2019 or 2018.

#### *Equity holdings*

The Irish Government holds 1,930,436,543 ordinary shares in AIB Group plc (71.12% of total). These shares are traded on the Euronext Dublin and London Stock Exchanges.

#### *Capital contributions*

In 2011, capital contributions totalling € 6.054 billion were made by the Irish State to the Group for Nil consideration.

#### *Issue of warrants to the Minister for Finance*

As part of the 2015 Capital Reorganisation, AIB Group entered into a Warrant Agreement with the Minister and granted the Minister the right to receive warrants to subscribe for additional ordinary shares.

Following the admission to listing on the Irish Stock Exchange (now trading as Euronext Dublin) and the London Stock Exchange, AIB Group issued warrants to the Minister in 2017 to subscribe for 271,166,685 ordinary shares representing 9.99% of its issued share capital. The exercise price for the warrants is 200% of the Offer Price of € 4.40 per ordinary share, the Offer Price being the price in euro per ordinary share which was payable under the Initial Public Offering ("IPO"). This price may be adjusted in accordance with the terms of the Warrant Instrument and the warrants will be capable of exercise by the holder of the warrants during the period commencing on 27 June 2018 and ending on 27 June 2027.

In accordance with the terms of the Warrant Agreement, no cash consideration was payable by the Minister to AIB Group in respect of the issue of the warrants

## Notes to the consolidated financial statements

### 52 Related party transactions (continued)

#### (g) Summary of relationship with the Irish Government

##### – *Guarantee schemes*

The European Communities (Deposit Guarantee Schemes) Regulations 1995 have been in operation since 1995. These regulations guarantee certain retail deposits up to a maximum of € 100,000.

##### – *NAMA*

The Group was designated a participating institution under the NAMA Act in February 2010. Under this Act, the Group transferred financial assets to NAMA for which it received consideration from NAMA in the form of NAMA senior bonds which were fully repaid during 2017 and NAMA subordinated bonds which are detailed in note 26.

The Group has provided NAMA with a series of indemnities relating to transferred assets. Any indemnity payment would result in an outflow of economic benefit for the Group.

##### *Investment in National Asset Management Agency Investment d.a.c. (“NAMAIL”)*

In March 2010, a then subsidiary of Allied Irish Banks, p.l.c. made an equity investment in 17 million “B” shares of NAMAIL, a special purpose entity established by NAMA. The total investment amounted to € 17 million, of which € 12 million was invested on behalf of the AIB Group pension scheme (fair value at 31 December 2019: € 13 million; 31 December 2018: € 12 million), with the remainder invested on behalf of clients.

##### – *Relationship Framework*

In order to comply with contractual commitments imposed on the Group in connection with its recapitalisation by the Irish State and with the requirements of EU state aid applicable in respect of that recapitalisation, a Relationship Framework was entered into between the Minister and the Group in March 2012. This provides the framework under which the relationship between the Minister and the Group is governed. The Relationship Framework was amended and restated on 12 June 2017. Furthermore, the AIB Group plc Relationship Framework was put in place on 8 December 2017 in substitution for the Relationship Framework dated 12 June 2017. Under the relationship frameworks, the authority and responsibility for strategy and commercial policies (including business plans and budgets) and conducting the Group’s day-to-day operations rest with the Board and the management team.

**52 Related party transactions (continued)****(g) Summary of relationship with the Irish Government****Balances held with the Irish Government and related entities**

The following table outlines the balances held at 31 December 2019 and 2018 with Irish Government entities<sup>(1)</sup> together with the highest balances held at any point during the year.

		2019		2018	
		Balance	Highest <sup>(2)</sup>	Balance	Highest <sup>(2)</sup>
		€ m	balance held € m	€ m	balance held € m
<b>Assets</b>					
Cash and balances at central banks	a	6,953	7,934	1,303	5,360
Trading portfolio financial assets		–	43	–	68
Derivative financial instruments		–	5	2	2
Loans and advances to customers		6	6	6	7
Investment securities	b	5,754	7,327	6,750	7,506
<b>Total assets</b>		<b>12,713</b>		<b>8,061</b>	
<b>Liabilities</b>					
Deposits by central banks and banks		–	–	–	1,900
Customer accounts	c	336	1,050	454	1,057
Trading portfolio financial liabilities		–	34	–	66
Derivative financial instruments		–	4	–	11
<b>Total liabilities</b>		<b>336</b>		<b>454</b>	

<sup>(1)</sup>Includes all departments of the Irish Government located in the State and embassies, consulates and other institutions of the Irish Government located outside the State. The Post Office Savings Bank ("POSB") and the National Treasury Management Agency ("NTMA") are included.

<sup>(2)</sup>The highest balance during the period, together with the outstanding balance at the year end, is considered the most meaningful way of representing the amount of transactions that have occurred between the Group and the Irish Government.

- a Cash and balances at the central banks represent the minimum reserve requirements which the Group is required to hold with the Central Bank. Balances on this account can fluctuate significantly due to the reserve requirement being determined on the basis of the institution's average daily reserve holdings over a one month maintenance period. The Group is required to maintain a monthly average Primary Liquidity balance which at 31 December 2019 was € 622 million (2018: € 596 million).
- b Investment securities at FVOCI at 31 December 2019 comprise € 5,296 million (2018: € 6,282 million) in Irish Government securities held in the normal course of business and NAMA subordinated bonds of € 458 million (2018: € 468 million).
- c Includes € 215 million (2018: € 295 million) borrowed from the Strategic Banking Corporation of Ireland ("SBCI"), the ordinary share capital of which is owned by the Minister for Finance.

All other balances, both assets and liabilities are carried out in the ordinary course of banking business on normal terms and conditions.

# Notes to the consolidated financial statements

## 52 Related party transactions (continued)

### (g) Summary of relationship with the Irish Government

#### Local government<sup>(1)</sup>

During 2019 and 2018, the Group entered into banking transactions in the normal course of business with local government bodies. These transactions include the granting of loans and the acceptance of deposits, and clearing transactions.

<sup>(1)</sup>This category includes local authorities, borough corporations, county borough councils, county councils, boards of town commissioners, urban district councils, non-commercial public sector entities, public voluntary hospitals and schools.

#### Commercial semi-state bodies<sup>(1)</sup>

During 2019 and 2018, the Group entered into banking transactions in the normal course of business with semi-state bodies. These transactions principally include the granting of loans and the acceptance of deposits as well as derivative and clearing transactions.

<sup>(1)</sup>Semi-state bodies is the name given to organisations within the public sector operating with some autonomy. They include commercial organisations or companies in which the State is the sole or main shareholder.

#### Financial institutions under Irish Government control/significant influence

Certain financial institutions are related parties to the Group by virtue of the Government either controlling or having a significant influence over these institutions. The following institution is controlled by the Irish Government:

- Permanent tsb plc

The Government controlled entity, Irish Bank Resolution Corporation Limited (In Special Liquidation) which went into special liquidation during 2013, remains a related party for the purpose of this disclosure.

In addition, the Irish Government is deemed to have significant influence over Bank of Ireland.

Transactions with these institutions are normal banking transactions entered into in the ordinary course of cash management business under normal business terms. The transactions constitute the short term placing and acceptance of deposits, derivative transactions, investment debt securities and repurchase agreements.

The following balances were outstanding in total to these financial institutions at 31 December 2019 and 2018:

	2019 € m	2018 € m
<b>Assets</b>		
Derivative financial instruments	1	6
Loans and advances to banks <sup>(1)</sup>	2	2
Investment securities	284	339
<b>Liabilities</b>		
Deposits by central banks and banks <sup>(2)</sup>	–	–
Derivative financial instruments	–	–

<sup>(1)</sup>The highest balance in loans and advances to banks amounted to € 43 million in respect of funds placed during the year (2018: € 2 million).

<sup>(2)</sup>The highest balance in deposits by central banks and banks by these financial institutions amounted to € 48 million in respect of funds received during the year (2018: € 30 million).

In connection with the acquisition by the Group of certain assets and liabilities of the former Anglo Irish Bank Corporation Limited (now Irish Bank Resolution Corporation Limited (in Special Liquidation)) "IBRC", IBRC had indemnified the Group for certain liabilities pursuant to a Transfer Support Agreement dated 23 February 2011. The Group had made a number of claims on IBRC pursuant to the indemnity prior to IBRC's Special Liquidation on 7 February 2013.

The Group has since served notice of claim and set-off on the Joint Special Liquidators of IBRC in relation to the amounts claimed pursuant to the indemnity and certain other amounts that were owing to the Group by IBRC as at the date of the Special Liquidation (c. € 81.3 million in aggregate). The Group is currently engaging with the Joint Special Liquidators in relation to the claim. Given that the Group's aggregate liability to IBRC at the date of Special Liquidation exceeded these claims, no financial loss is expected to occur.

## 52 Related party transactions (*continued*)

### (g) Summary of relationship with the Irish Government

#### Irish bank levy

The bank levy, introduced on certain Irish financial institutions in 2014, is calculated based on each financial institution's Deposit Interest Retention Tax ("DIRT") payment in a base year. This base year changes every two years with 2017 being the base year for 2019 and 2020. The annual levy paid by the Group for 2019 and reflected in operating expenses (note 13) in the income statement amounted to € 35 million (2018: € 49 million).

#### (h) Indemnities

The Group has indemnified the Directors of Allied Irish Banks Pensions Limited and AIB DC Pensions (Ireland) Limited, the trustees of the Group's Ireland defined benefit pension scheme and defined contribution pension scheme, respectively, against any actions, claims or demands arising out of their actions as Directors of the trustee companies, other than by reason of wilful default.

## 53 Employees

The following table shows the geographical analysis of average employees for 2019 and 2018:

Average number of staff (Full time equivalents)	2019	2018
Ireland	8,770	8,681
United Kingdom	1,026	1,066
United States of America	59	54
<b>Total</b>	<b>9,855</b>	<b>9,801</b>

A new operating structure was implemented in 2019, with staff numbers reported under the new segments. Prior period numbers have not been restated under the new segment structure. The following tables show the segmental analysis of average employees for 2019 and 2018:

	2019		2018
Retail Banking	4,686	RCB	5,268
CIB	610	WIB	332
AIB UK	792	AIB UK	820
Group <sup>(1)</sup>	3,767	Group	3,381
<b>Total</b>	<b>9,855</b>	<b>Total</b>	<b>9,801</b>

<sup>(1)</sup>Group comprises wholesale treasury activities and Group control and support functions. Treasury manages the Group's liquidity and funding positions and provides customer treasury services and economic research. The Group control and support functions include business and customer services, risk, audit, finance, legal and corporate governance, human resources and corporate affairs.

The average number of employees for 2019 and 2018 set out above excludes employees on career breaks and other unpaid long term leaves.

Actual full time equivalent numbers at 31 December 2019 were 9,520 (2018: 9,831).

## 54 Regulatory compliance

During the years ended 31 December 2019 and 2018, the Group and its regulated subsidiaries complied with their externally imposed capital ratios.

## Notes to the consolidated financial statements

<b>55 Financial and other information</b>	<b>2019</b>	<b>2018</b>
	<b>%</b>	<b>%</b>
<b>Operating ratios</b>		
Operating expenses/operating income	<b>82.1</b>	63.3
Other income/operating income	<b>22.0</b>	27.1
<b>Rates of exchange</b>	<b>2019</b>	<b>2018</b>
€/\$*		
Closing	<b>1.1234</b>	1.1450
Average	<b>1.1194</b>	1.1808
€/£*		
Closing	<b>0.8508</b>	0.8945
Average	<b>0.8777</b>	0.8847

\*Throughout this report, US dollar is denoted by \$ and Pound sterling is denoted by £.

	<b>Assets</b>		<b>Liabilities and equity</b>	
	<b>2019</b>	2018	<b>2019</b>	2018
<b>Currency Information</b>	<b>€ m</b>	€ m	<b>€ m</b>	€ m
Euro	<b>77,226</b>	70,761	<b>77,768</b>	70,886
Other	<b>21,349</b>	20,780	<b>20,807</b>	20,655
	<b>98,575</b>	91,541	<b>98,575</b>	91,541

### 56 Dividends

In February 2019, a final dividend of € 0.17 per ordinary share, amounting in total to € 461 million (2018: € 326 million), was approved by the Board of Directors and subsequently paid to its owner, AIB Group plc.

In April 2018, following shareholder approval at the Annual General Meeting, Allied Irish Banks, p.l.c., paid a final dividend of € 0.12 per ordinary share amounting in total to € 326 million.

The Board is recommending a final dividend of € 0.08 per ordinary share, amounting in total to € 217 million, for approval by the sole shareholder. The financial statements for the year ended 31 December 2019 do not reflect this dividend which will be accounted for in shareholders' equity as an appropriation of distributable reserves in 2020.

### 57 Non-adjusting events after the reporting period

#### Coronavirus outbreak

The recent coronavirus outbreak (COVID-19) is an emerging risk that the Group is monitoring closely. Should the outbreak impact on the economies or markets to which the Group or our customers are exposed, it could potentially impact on the Group's performance. The Group has established a monitoring group to assess the range of possible impacts and will continue to respond to the situation as it evolves. Any impact will depend on future developments, which are highly uncertain.

### 58 Approval of financial statements

The financial statements were approved by the Board of Directors on 13 March 2020.



# Allied Irish Banks, p.l.c. company financial statements and notes

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# Allied Irish Banks, p.l.c. company statement of financial position

as at 31 December 2019

	Notes	2019 € m	2018 € m
<b>Assets</b>			
Cash and balances at central banks		7,726	2,527
Items in course of collection		51	60
Disposal groups and non-current assets held for sale	d	3	4
Derivative financial instruments	e	1,311	944
Loans and advances to banks	f	13,226	11,272
Loans and advances to customers	g	26,801	27,277
Investment securities	i	23,438	23,449
Interests in associated undertakings		18	18
Investments in Group undertakings	j	4,028	5,809
Intangible assets	k	733	630
Property, plant and equipment	l	664	282
Other assets	m	496	227
Current taxation		1	4
Deferred tax assets	n	2,357	2,406
Prepayments and accrued income		303	395
Retirement benefit assets	o	–	2
<b>Total assets</b>		<b>81,156</b>	<b>75,306</b>
<b>Liabilities</b>			
Deposits by central banks and banks	p	1,413	1,447
Customer accounts	q	58,523	55,308
Lease liabilities	r	361	–
Derivative financial instruments	e	1,299	1,014
Debt securities in issue	s	500	1,000
Current taxation		56	55
Deferred tax liabilities	n	71	52
Retirement benefit liabilities	o	25	20
Other liabilities	t	365	280
Accruals and deferred income		234	250
Provisions for liabilities and commitments	u	270	223
Subordinated liabilities and other capital instruments – Externally issued	v	799	795
Subordinated liabilities and other capital instruments – AIB Group plc	v	3,808	1,655
<b>Total liabilities</b>		<b>67,724</b>	<b>62,099</b>
<b>Equity</b>			
Share capital	w	1,696	1,696
Share premium	w	1,386	1,386
Reserves		9,360	9,631
<b>Total shareholders' equity</b>		<b>12,442</b>	<b>12,713</b>
Other equity interests – Externally issued	x	494	494
Other equity interests – AIB Group plc	x	496	–
<b>Total equity</b>		<b>13,432</b>	<b>13,207</b>
<b>Total liabilities and equity</b>		<b>81,156</b>	<b>75,306</b>



**Colin Hunt**  
Chief Executive Officer  
13 March 2020



**Tomás O'Midheach**  
Executive Director  
13 March 2020



**Donal Galvin**  
Chief Financial Officer  
7 March 2023



**Conor Gouldson**  
Group Company Secretary  
7 March 2023

# Allied Irish Banks, p.l.c. company statement of cash flows

for the financial year ended 31 December 2019

	Notes	2019 € m	2018 € m
<b>Cash flows from operating activities</b>			
Profit before taxation for the year		114	899
Adjustments for:			
– Non-cash and other items	ae	513	5
– Change in operating assets	ae	(1,267)	2,150
– Change in operating liabilities	ae	2,378	130
– Taxation refund		2	1
<b>Net cash inflow from operating activities</b>		<b>1,740</b>	<b>3,185</b>
<b>Cash flows from investing activities</b>			
Purchase of investment securities	i	(4,922)	(6,377)
Proceeds from sales and maturity of investment securities	i	5,153	2,370
Additions to property, plant and equipment	l	(48)	(57)
Disposal of property, plant and equipment		26	3
Additions to intangible assets	k	(238)	(206)
Investment in associated undertakings		–	(10)
Disposal of associated undertakings		–	2
Repayment of capital/other	j	1,600	150
Dividends received from associated undertakings		18	6
Dividends received from subsidiary undertakings		68	–
<b>Net cash inflow/(outflow) from investing activities</b>		<b>1,657</b>	<b>(4,119)</b>
<b>Cash flows from financing activities</b>			
Net proceeds on issue of Additional Tier 1 Securities – AIB Group plc		496	–
Net proceeds on issue of subordinated liabilities and other capital instruments – AIB Group plc		2,140	1,651
Dividends paid on ordinary shares		(461)	(326)
Distributions paid to other equity interests		(37)	(37)
Repayment of lease liabilities	r	(46)	–
Interest paid on subordinated liabilities and other capital instruments		(105)	(31)
<b>Net cash inflow from financing activities</b>		<b>1,987</b>	<b>1,257</b>
<b>Change in cash and cash equivalents</b>		<b>5,384</b>	<b>323</b>
Opening cash and cash equivalents		3,186	2,849
Effect of exchange translation adjustments		22	14
Closing cash and cash equivalents	ae	<b>8,592</b>	<b>3,186</b>

# Allied Irish Banks, p.l.c. company statement of changes in equity

for the financial year ended 31 December 2019

	Share capital € m	Share premium € m	Other equity interests € m	Capital reserves € m	Capital redemption reserves € m	Revaluation reserves € m	Investment securities reserves € m	Cash flow hedging reserves € m	Revenue reserves € m	Foreign currency translation reserves € m	Total equity € m
<b>At 1 January 2019</b>	<b>1,696</b>	<b>1,386</b>	<b>494</b>	<b>156</b>	<b>14</b>	<b>9</b>	<b>347</b>	<b>290</b>	<b>8,888</b>	<b>(73)</b>	<b>13,207</b>
<b>Total comprehensive income for the year</b>											
Profit for the year	-	-	-	-	-	-	-	-	67	-	67
Other comprehensive income	-	-	-	-	-	-	(11)	175	(3)	(1)	160
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(11)</b>	<b>175</b>	<b>64</b>	<b>(1)</b>	<b>227</b>
<b>Transactions with owners, recorded directly in equity</b>											
<i>Contributions by and distributions to owners</i>											
Issue of Additional Tier 1 Securities	-	-	496	-	-	-	-	-	-	-	496
Dividends paid on ordinary shares	-	-	-	-	-	-	-	-	(461)	-	(461)
Distributions paid to other equity interests	-	-	-	-	-	-	-	-	(37)	-	(37)
<b>Total contributions by and distributions to owners</b>	<b>-</b>	<b>-</b>	<b>496</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(498)</b>	<b>-</b>	<b>(2)</b>
<b>At 31 December 2019</b>	<b>1,696</b>	<b>1,386</b>	<b>990</b>	<b>156</b>	<b>14</b>	<b>9</b>	<b>336</b>	<b>465</b>	<b>8,454</b>	<b>(74)</b>	<b>13,432</b>

# Allied Irish Banks, p.l.c. company statement of changes in equity

for the financial year ended 31 December 2018

	Share capital € m	Share premium € m	Other equity interests € m	Capital reserves € m	Capital redemption reserves € m	Revaluation reserves € m	Available for sale securities reserves € m	Investment securities reserves € m	Cash flow hedging reserves € m	Revenue reserves € m	Foreign currency translation reserves € m	Total equity € m
<b>At 31 December 2017</b>	1,696	1,386	494	156	14	9	879	—	239	8,684	(75)	13,482
<i>Impact of adopting IFRS 9 at 1 January 2018</i>	—	—	—	—	—	—	(879)	878	—	(254)	—	(255)
<i>Impact of adopting IFRS 15 at 1 January 2018</i>	—	—	—	—	—	—	—	—	—	10	—	10
<b>Restated balance at 1 January 2018</b>	1,696	1,386	494	156	14	9	—	878	239	8,440	(75)	13,237
<b>Total comprehensive income for the year</b>												
Profit for the year	—	—	—	—	—	—	—	—	—	809	—	809
Other comprehensive income	—	—	—	—	—	—	—	(531)	51	2	2	(476)
<b>Total comprehensive income for the year</b>	—	—	—	—	—	—	—	(531)	51	811	2	333
<b>Transactions with owners, recorded directly in equity</b>												
<i>Contributions by and distributions to owners</i>												
Dividends paid on ordinary shares	—	—	—	—	—	—	—	—	—	(326)	—	(326)
Distributions paid to other equity interests	—	—	—	—	—	—	—	—	—	(37)	—	(37)
<b>Total contributions by and distributions to owners</b>	—	—	—	—	—	—	—	—	—	(363)	—	(363)
<b>At 31 December 2018</b>	1,696	1,386	494	156	14	9	—	347	290	8,888	(73)	13,207

# Notes to Allied Irish Banks, p.l.c. company financial statements

## a Accounting policies

Where applicable, the accounting policies adopted by Allied Irish Banks, p.l.c. ('the parent company' or 'the Company') are the same as those of the Group as set out in note 1 to the consolidated financial statements on pages 190 to 218 and are consistent with the previous year, apart from policies adopted as a result of the implementation of IFRS 16 *Leases* which is noted below.

The parent company financial statements and related notes set out on pages 313 to 382 have been prepared in accordance with International Financial Reporting Standards (collectively "IFRSs") as adopted by the EU and applicable for the financial year ended 31 December 2019. They also comply with those parts of the Companies Act 2014 applicable to companies reporting under IFRS and with the European Union (Credit Institutions: Financial Statements) Regulations 2015.

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of certain assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. The estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Since management judgement involves making estimates concerning the likelihood of future events, the actual results could differ from those estimates.

### First time adoption of new accounting standard

The effective date for IFRS 16 *Leases* was 1 January 2019 and was adopted by the Company on that date. The new standard replaces IAS 17 *Leases*.

The Company is applying this standard using the modified retrospective approach. Therefore, the comparative financial information for 2018 is not being restated as allowed in IFRS 16 paragraph C7 and continues to be reported under IAS 17. Accordingly, comparative data for 2018 has been prepared under the previous standard 'IAS 17 *Leases*'.

The total impact of IFRS 16 over the life of a lease will be neutral on the income statement, however, its implementation will result in a higher charge in the earlier years following implementation with a lower charge in later years. This impact is not material in the twelve months to 31 December 2019.

Further details on the impact of adopting IFRS 16 at 1 January 2019 are set out in note b to these financial statements. The accounting policies relating to financial instruments are set out in note 1 to the consolidated financial statements.

A description of the critical accounting judgements and estimates is set out in note 2 to the consolidated financial statements on pages 219 to 223.

### Parent Company Income statement

In accordance with Section 304(2) of the Companies Act 2014, the parent company is availing of the exemption to omit the income statement, statement of comprehensive income and related notes from its financial statements; from presenting them to the Annual General Meeting; and from filing them with the Registrar of Companies. The parent company's profit after tax for the financial year ended 31 December 2019 is € 67 million.

## b Transition to IFRS 16

### (a) Summary

On 1 January 2019, Allied Irish Bank, p.l.c. ('the Company') implemented the requirements of IFRS 16 *Leases*, a new accounting standard which replaced IAS 17 *Leases*. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Under IFRS 16, a lessee recognises a right-of-use asset and a lease liability. The right-of-use asset is treated similarly to other non-financial assets and depreciated accordingly. The lease liability is initially measured at the present value of the lease payments payable over the lease term, discounted at the rate implicit in the lease if that can be readily determined. If that rate cannot be readily determined, the lessee shall use their incremental borrowing rate. Lessor accounting remains largely unchanged and the distinction between operating and finance leases is retained.

Details of the Company's accounting policy for lessee accounting is set out in note 1 (n) 'Leases' in the consolidated financial statements.

The information set out in this note provides details relevant to understanding the impact of IFRS 16 on the Company's financial position at 1 January 2019.

### (b) Principal impacts of IFRS 16

As permitted by IFRS 16, the Company transitioned to the standard in accordance with the modified retrospective approach, and accordingly, the information presented for 2018 has not been restated. It remains as previously reported under IAS 17 and related interpretations. There was no impact on retained earnings arising from the adoption of IFRS 16 on 1 January 2019.

#### As a lessee

On initial application of IFRS 16 for operating leases, right-of-use assets were generally measured at the amount of the lease liability, using the Company's incremental borrowing rate at the time of initial application. The weighted average rate applied was c. 3.0%. For the measurement of the right-of-use assets at the date of initial application, initial direct costs were not taken into account in accordance with IFRS 16 C10 (d).

The Company elected to apply the practical expedient that allows a single discount rate to be applied to a portfolio of leases with reasonably similar characteristics and a similar remaining lease term. The Company applied single discount rates to its leases of motor vehicles and its leases of ATM locations.

The Company also elected to apply the practical expedient where the lease term ends within 12 months of the date of initial application to account for such leases as short term leases with the associated lease payments being recognised as an expense for short term leases.

In addition, the Company elected to apply the practical expedient that allows an entity to rely on its assessment of whether leases were onerous by applying IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* immediately before the date of initial application as an alternative to performing an impairment review. This resulted in right-of-use assets being reduced by € 2 million on initial application (note u).

Contracts that qualified as leases as defined by IFRS 16 related primarily to property, motor vehicles and ATM locations. On initial application of IFRS 16, the Company recognised assets and liabilities for its leases previously classified as operating leases under IAS 17, resulting in an increase in total assets under property, plant and equipment and total liabilities at 1 January 2019. On transition to IFRS 16, the principal impacts were the recognition of right-of-use assets of € 399 million (includes € 9 million for future dilapidation provisions (note u)) and lease liabilities of € 387 million.

Comparative data in these financial statements has been prepared under IAS 17 *Leases* as allowed in IFRS 16.

#### As a lessor

The Company was not required to make any adjustment on transition to IFRS 16 for leases where it is a lessor, except for subleases.

At the date of initial application, the Company reassessed subleases that were classified as operating leases under IAS 17 to determine whether these should be reclassified under IFRS 16. The Company concluded that the subleases in existence require classification as finance leases under IFRS 16 and as a result € 4 million was recognised as finance leases in 'Other assets'.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## b Transition to IFRS 16 (continued)

### (c) Financial statement impacts at 1 January 2019

#### Opening statement of financial position

The following table reconciles the statement of financial position under IAS 17 at 31 December 2018 to that under IFRS 16 at 1 January 2019.

	31 December 2018 (IAS 17) € m	IFRS 16 Impact € m	1 January 2019 (IFRS 16) € m
<b>Assets</b>			
Cash and balances at central banks	2,527	–	2,527
Items in course of collection	60	–	60
Disposal groups and non-current assets held for sale	4	–	4
Trading portfolio financial assets	–	–	–
Derivative financial instruments	944	–	944
Loans and advances to banks	11,272	–	11,272
Loans and advances to customers	27,277	–	27,277
Investment securities	23,449	–	23,449
Interests in associated undertakings	18	–	18
Investments in Group undertakings	5,809	–	5,809
Intangible assets	630	–	630
Property, plant and equipment <sup>(1)</sup>	282	399	681
Other assets	227	4	231
Current taxation	4	–	4
Deferred tax assets	2,406	–	2,406
Prepayments and accrued income	395	(9)	386
Retirement benefit assets	2	–	2
<b>Total assets</b>	<b>75,306</b>	<b>394</b>	<b>75,700</b>
<b>Liabilities</b>			
Deposits by central banks and banks	1,447	–	1,447
Customer accounts	55,308	–	55,308
Lease liabilities	–	387	387
Trading portfolio financial liabilities	–	–	–
Derivative financial instruments	1,014	–	1,014
Debt securities in issue	1,000	–	1,000
Current taxation	55	–	55
Deferred tax liabilities	52	–	52
Retirement benefit liabilities	20	–	20
Other liabilities	280	–	280
Accruals and deferred income	250	–	250
Provisions for liabilities and commitments (note u) <sup>(2)</sup>	223	7	230
Subordinated liabilities and other capital instruments	2,450	–	2,450
<b>Total liabilities</b>	<b>62,099</b>	<b>394</b>	<b>62,493</b>
<b>Total equity</b>	<b>13,207</b>	<b>–</b>	<b>13,207</b>
<b>Total liabilities and equity</b>	<b>75,306</b>	<b>394</b>	<b>75,700</b>

<sup>(1)</sup>Right-of-use assets include provisions for future dilapidations amounting to € 9 million and are net of impairment provisions of € 2 million (previously reported as onerous contracts).

<sup>(2)</sup>Provisions for future dilapidations of € 9 million offset by a transfer of onerous lease provisions of € 2 million to right-of-use assets.

### (d) Reconciliation of operating lease obligations

The following table reconciles the Company's operating lease obligations at 31 December 2018, as previously disclosed in the Company's financial statements, to the lease obligations recognised on initial application of IFRS 16 at 1 January 2019:

	2019 € m
Operating lease commitments at 31 December 2018	331
Extension options reasonably certain to be exercised – gross	143
	474
Discounting effect – using the incremental borrowing rate at 1 January 2019	(85)
Recognition exemption for short-term/other	(2)
<b>Lease obligations recognised at 1 January 2019</b>	<b>387</b>



	2019 € m	2018 € m
<b>c Operating expenses</b>		
Personnel expenses:		
Wages and salaries	555	525
Termination benefits <sup>(1)</sup>	44	15
Retirement benefits <sup>(2)</sup>	94	84
Social security costs	62	58
Other personnel expenses <sup>(3)</sup>	18	16
	773	698
Less: staff costs capitalised <sup>(4)</sup>	(28)	(21)
Personnel expenses	745	677
General and administrative expenses <sup>(5)(6)</sup>	663	563
Restitution and associated costs	163	85
	826	648
Bank levies and regulatory fees <sup>(7)</sup>	68	62
<b>Operating expenses</b>	<b>1,639</b>	<b>1,387</b>

<sup>(1)</sup>Voluntary severance programme charge of € 44 million (2018: € 15 million)

<sup>(2)</sup>Comprises a defined contribution charge of € 71 million (2018: a charge of € 66 million), a charge of € 14 million in relation to defined benefit expense (2018: a charge of € 10 million), and a long term disability payments/death in service benefit charge of € 9 million (2018: € 8 million) (note o).

<sup>(3)</sup>Includes staff training, recruitment and various other staff costs.

<sup>(4)</sup>Staff costs capitalised relate to intangible assets.

<sup>(5)</sup>In 2018, operating lease expenses (€ 39 million) were included. Following the implementation of IFRS 16 *Leases* in 2019, operating lease expenses have been replaced by (a) interest expense amounting to € 11 million on lease liabilities and (b) depreciation amounting to € 47 million on right-of-use assets (note l).

<sup>(6)</sup>Includes provisions for regulatory fines of € 55 million for the CBI investigation with regard to the Tracker Mortgage Examination (2018: Nil).

<sup>(7)</sup>Includes € 8 million relating to supervisory fees which were previously included in 'General and administrative expenses'. December 2018 has been represented to report € 8 million in supervisory fees within 'Bank levies and regulatory fees'.

	2019 € m	2018 € m
<b>d Disposal groups and non-current assets held for sale</b>		
Property and non-financial assets held for sale <sup>(1)</sup>	2	4
Other	1	–
<b>Total disposal groups and non-current assets held for sale</b>	<b>3</b>	<b>4</b>

<sup>(1)</sup>Includes property surplus to requirements which is expected to be disposed of within one year.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## e Derivative financial instruments

Details of derivative transactions entered into and their purpose are described in note 22 to the consolidated financial statements.

The following table presents the notional principal amount of interest rate, exchange rate, equity and credit derivative contracts together with the positive and negative fair values attaching to those contracts at 31 December 2019 and 2018:

	2019 € m	2018 € m
<b>Interest rate contracts<sup>(1)</sup></b>		
Notional principal amount	82,947	75,397
Positive fair value	1,268	888
Negative fair value	(1,099)	(976)
<b>Exchange rate contracts<sup>(1)</sup></b>		
Notional principal amount	6,815	4,632
Positive fair value	38	42
Negative fair value	(182)	(29)
<b>Equity contracts<sup>(1)</sup></b>		
Notional principal amount	353	479
Positive fair value	5	14
Negative fair value	(6)	(5)
<b>Credit derivatives<sup>(1)</sup></b>		
Notional principal amount	240	355
Positive fair value	–	–
Negative fair value	(12)	(4)
<b>Total notional principal amount</b>	<b>90,355</b>	<b>80,863</b>
<b>Total positive fair value<sup>(2)</sup></b>	<b>1,311</b>	<b>944</b>
<b>Total negative fair value</b>	<b>(1,299)</b>	<b>(1,014)</b>

<sup>(1)</sup>Interest rate, exchange rate, equity and credit derivative contracts are entered into for both hedging and trading purposes.

<sup>(2)</sup>At 31 December 2019, 37% of fair value relates to exposures to banks (2018: 50%)

The following table analyses the notional principal amount of interest rate, exchange rate, equity and credit derivative contracts by residual maturity together with the positive fair value attaching to these contracts where relevant:

	2019				2018			
	Less than 1 year € m	1 to 5 years € m	5 years + € m	Total € m	Less than 1 year € m	1 to 5 years € m	5 years + € m	Total € m
<b>Residual maturity</b>								
Notional principal amount	42,321	26,920	21,114	90,355	35,461	24,518	20,884	80,863
Positive fair value	94	314	903	1,311	66	227	651	944

Allied Irish Banks, p.l.c. has the following concentration of exposures in respect of notional principal amount and positive fair value of interest rate, exchange rate, equity and credit derivative contracts. The concentrations are based primarily on the location of the office recording the transaction.

	Notional principal amount		Positive fair value	
	2019 € m	2018 € m	2019 € m	2018 € m
Ireland	89,194	79,746	1,004	672
United Kingdom	987	921	293	260
United States of America	174	196	14	12
	<b>90,355</b>	<b>80,863</b>	<b>1,311</b>	<b>944</b>

**e Derivative financial instruments (continued)**

The following table shows the notional principal amount and the fair value of derivative financial instruments analysed by product and purpose at 31 December 2019 and 2018. A description of how the fair values of derivatives are determined is set out in note 50 to the consolidated financial statements.

	2019			2018		
	Notional principal amount € m	Fair values Assets € m	Liabilities € m	Notional principal amount € m	Fair values Assets € m	Liabilities € m
<b>Derivatives held for trading</b>						
<i>Interest rate derivatives – over the counter ("OTC")</i>						
Interest rate swaps	29,402	577	(537)	29,814	494	(511)
Cross-currency interest rate swaps	731	29	(37)	381	31	(31)
Interest rate options bought and sold	1,950	1	(1)	1,302	1	(1)
<b>Total interest rate derivatives – OTC</b>	<b>32,083</b>	<b>607</b>	<b>(575)</b>	<b>31,497</b>	<b>526</b>	<b>(543)</b>
<i>Interest rates derivatives – OTC – central clearing</i>						
Interest rate swaps	5,147	15	(62)	2,864	21	(23)
<b>Total interest rate derivatives – OTC – central clearing</b>	<b>5,147</b>	<b>15</b>	<b>(62)</b>	<b>2,864</b>	<b>21</b>	<b>(23)</b>
<i>Interest rate derivatives – exchange traded</i>						
Interest rate futures bought and sold	1,430	–	–	1,124	–	–
<b>Total interest rate derivatives – exchange traded</b>	<b>1,430</b>	<b>–</b>	<b>–</b>	<b>1,124</b>	<b>–</b>	<b>–</b>
<b>Total interest rate derivatives</b>	<b>38,660</b>	<b>622</b>	<b>(637)</b>	<b>35,485</b>	<b>547</b>	<b>(566)</b>
<i>Foreign exchange derivatives – OTC</i>						
Foreign exchange contracts	6,762	37	(182)	4,537	40	(29)
Currency options bought and sold	53	1	–	95	2	–
<b>Total foreign exchange derivatives</b>	<b>6,815</b>	<b>38</b>	<b>(182)</b>	<b>4,632</b>	<b>42</b>	<b>(29)</b>
<i>Equity derivatives – OTC</i>						
Equity index options bought and sold	182	5	(4)	376	5	(5)
Equity total return swaps	171	–	(2)	103	9	–
<b>Total equity derivatives</b>	<b>353</b>	<b>5</b>	<b>(6)</b>	<b>479</b>	<b>14</b>	<b>(5)</b>
<i>Credit derivatives – OTC</i>						
Credit derivatives	240	–	(12)	355	–	(4)
<b>Total credit derivatives</b>	<b>240</b>	<b>–</b>	<b>(12)</b>	<b>355</b>	<b>–</b>	<b>(4)</b>
<b>Total derivatives held for trading</b>	<b>46,068</b>	<b>665</b>	<b>(837)</b>	<b>40,951</b>	<b>603</b>	<b>(604)</b>

# Notes to Allied Irish Banks, p.l.c. company financial statements

## e Derivative financial instruments (continued)

	2019			2018		
	Notional Principal amount € m	Fair values Assets € m	Liabilities € m	Notional Principal amount € m	Fair values Assets € m	Liabilities € m
<b>Derivatives held for hedging</b>						
<i>Derivatives designated as fair value hedges – OTC</i>						
Interest rate swaps	4,592	11	(95)	7,446	23	(176)
<b>Total derivatives designated as fair value hedges – OTC</b>	<b>4,592</b>	<b>11</b>	<b>(95)</b>	<b>7,446</b>	<b>23</b>	<b>(176)</b>
<i>Derivatives designated as fair value hedges – OTC – central clearing</i>						
Interest rate swaps	10,639	116	(208)	5,128	51	(28)
<b>Total interest rate fair value hedges – OTC – central clearing</b>	<b>10,639</b>	<b>116</b>	<b>(208)</b>	<b>5,128</b>	<b>51</b>	<b>(28)</b>
<b>Total derivatives designated as fair value hedges</b>	<b>15,231</b>	<b>127</b>	<b>(303)</b>	<b>12,574</b>	<b>74</b>	<b>(204)</b>
<i>Derivatives designated as cash flow hedges – OTC</i>						
Interest rate swaps	15,828	218	(129)	15,973	181	(126)
Cross currency interest rate swaps	1,824	14	(10)	1,965	4	(57)
<b>Total interest rate cash flow hedges – OTC</b>	<b>17,652</b>	<b>232</b>	<b>(139)</b>	<b>17,938</b>	<b>185</b>	<b>(183)</b>
<i>Derivatives designated as cash flow hedges – OTC – central clearing</i>						
Interest rate swaps	11,404	287	(20)	9,400	82	(23)
<b>Total interest rate cash flow hedges – OTC – central clearing</b>	<b>11,404</b>	<b>287</b>	<b>(20)</b>	<b>9,400</b>	<b>82</b>	<b>(23)</b>
<b>Total derivatives designated as cash flow hedges</b>	<b>29,056</b>	<b>519</b>	<b>(159)</b>	<b>27,338</b>	<b>267</b>	<b>(206)</b>
<b>Total derivatives held for hedging</b>	<b>44,287</b>	<b>646</b>	<b>(462)</b>	<b>39,912</b>	<b>341</b>	<b>(410)</b>
<b>Total derivative financial instruments</b>	<b>90,355</b>	<b>1,311<sup>(1)</sup></b>	<b>(1,299)<sup>(2)</sup></b>	<b>80,863</b>	<b>944<sup>(1)</sup></b>	<b>(1,014)<sup>(2)</sup></b>

<sup>(1)</sup>Includes exposure to subsidiary undertakings of € 146 million (2018: € 124 million).

<sup>(2)</sup>Includes amounts due to subsidiary undertakings of € 105 million (2018: € 82 million).

**e Derivative financial instruments (continued)****Nominal values and average interest rates by residual maturity**

At 31 December 2019 and 2018, the Company held the following hedging instruments of interest rate risk in fair value and cash flow hedges respectively:

						2019
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	5 years +	Total
<b>Fair value hedges – Interest rate swaps</b>						
<b>Assets</b>						
<b>Hedges of investment securities – debt</b>						
Nominal principal amount (€ m)	73	84	848	4,711	4,457	10,173
Average interest rate (%) <sup>(1)</sup>	0.74	1.02	1.81	0.57	0.65	0.72
<b>Liabilities</b>						
<b>Hedges of debt securities in issue</b>						
Nominal principal amount (€ m)	–	500	–	–	–	500
Average interest rate (%) <sup>(1)</sup>	–	1.38	–	–	–	1.38
<b>Hedges of subordinated debt</b>						
Nominal principal amount (€ m)	–	–	750	3,308	500	4,558
Average interest rate (%) <sup>(1)</sup>	–	–	4.13	2.90	2.25	3.03
<b>Cash flow hedges – Interest rate swaps<sup>(2)</sup></b>						
<b>Hedges of financial assets</b>						
Nominal principal amount (€ m)	893	2,338	2,760	7,695	7,646	21,332
Average interest rate (%) <sup>(3)</sup>	0.96	0.73	1.07	0.58	0.67	0.71
<b>Hedges of financial liabilities</b>						
Nominal principal amount (€ m)	675	949	2,358	2,283	1,459	7,724
Average interest rate (%) <sup>(3)</sup>	0.58	0.28	0.56	0.88	1.66	0.83

						2018
	Less than 1 month	1 to 3 months	3 months to 1 year	1 to 5 years	5 years +	Total
<b>Fair value hedges – Interest rate swaps</b>						
<b>Assets</b>						
<b>Hedges of investment securities – debt</b>						
Nominal principal amount (€ m)	125	114	1,459	4,430	3,041	9,169
Average interest rate (%) <sup>(1)</sup>	0.99	0.74	4.24	0.85	0.97	1.43
<b>Liabilities</b>						
<b>Hedges of debt securities in issue</b>						
Nominal principal amount (€ m)	–	–	500	500	–	1,000
Average interest rate (%) <sup>(1)</sup>	–	–	2.75	1.38	–	2.06
<b>Hedges of subordinated debt</b>						
Nominal principal amount (€ m)	–	–	–	1,905	500	2,405
Average interest rate (%) <sup>(1)</sup>	–	–	–	3.65	2.25	3.36
<b>Cash flow hedges – Interest rate swaps<sup>(2)</sup></b>						
<b>Hedges of financial assets</b>						
Nominal principal amount (€ m)	626	1,753	2,428	4,301	9,501	18,609
Average interest rate (%) <sup>(3)</sup>	0.66	0.67	0.32	0.41	0.78	0.62
<b>Hedges of financial liabilities</b>						
Nominal principal amount (€ m)	149	700	3,255	2,467	2,158	8,729
Average interest rate (%) <sup>(3)</sup>	0.14	0.31	0.46	0.84	1.55	0.82

<sup>(1)</sup>Represents the fixed rate on the hedged item which is being swapped for a variable rate.

<sup>(2)</sup>Includes interest rate swaps and cross currency swaps used to hedge interest rate risk on variable rate EUR/GBP and EUR/USD assets and liabilities

<sup>(3)</sup>This is the average interest rate on the fixed leg of swap agreements where the variable rate on the assets and liabilities in cash flow hedges is being swapped for a fixed rate.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## e Derivative financial instruments (continued)

### Fair value hedges of interest rate risk

The tables below set out the amounts relating to items designated as (a) hedging instruments and (b) hedged items in fair value hedges of interest rate risk together with the related hedge ineffectiveness at 31 December 2019 and 2018:

2019

	Nominal	Carrying amount <sup>(1)</sup>		Line item in SOFP* where the hedging instrument is included	Change in fair value used for calculating hedge ineffectiveness for the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness
		Assets	Liabilities				
(a) Hedging instruments	€ m	€ m	€ m		€ m	€ m	
<b>Interest rate swaps hedging:</b>							
Investment securities – debt	10,173	12	(298)	Derivative financial instruments	(108)	(2)	Net trading income
Debt securities in issue	500	6	–	Derivative financial instruments	(3)	–	Net trading income
Subordinated debt	4,558	109	(5)	Derivative financial instruments	52	–	Net trading income

2019

	Carrying amount of hedged items recognised in the SOFP*		Accumulated amount of fair value hedge adjustments on the hedged items included in the carrying amount of the hedged item		Line item in SOFP* where hedged item is included	Change in value of hedged items used for calculating hedge ineffectiveness for the year	Accumulated amount of fair value hedge adjustments remaining in the SOFP* for any hedged items that have ceased to be adjusted for hedging gains and losses
	Assets	Liabilities	Assets	Liabilities			
(b) Hedged items	€ m	€ m	€ m	€ m		€ m	€ m
Investment securities – debt	10,789	–	249	–	Investment securities	106	–
Debt securities in issue	–	(500)	–	(1)	Debt securities in issue	3	–
Subordinated debt	–	(4,628)	–	(72)	Subordinated liabilities and other capital instruments	(52)	–

2018

	Nominal	Carrying amount <sup>(1)</sup>		Line item in SOFP* where the hedging instrument is included	Change in fair value used for calculating hedge ineffectiveness for the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness
		Assets	Liabilities				
(a) Hedging Instruments	€ m	€ m	€ m		€ m	€ m	
<b>Interest rate swaps hedging:</b>							
Investment securities – debt	9,169	17	(204)	Derivative financial instruments	31	(1)	Net trading income
Debt securities in issue	1,000	19	–	Derivative financial instruments	(5)	–	Net trading income
Subordinated debt	2,405	38	–	Derivative financial instruments	19	–	Net trading income

2018

	Carrying amount of hedged items recognised in the SOFP*		Accumulated amount of fair value hedge adjustments on the hedged items included in the carrying amount of the hedged item		Line item in SOFP* where hedged item is included	Change in value of hedged items used for calculating hedge ineffectiveness for the year	Accumulated amount of fair value hedge adjustments remaining in the SOFP* for any hedged items that have ceased to be adjusted for hedging gains and losses
	Assets	Liabilities	Assets	Liabilities			
(b) Hedged items	€ m	€ m	€ m	€ m		€ m	€ m
Investment securities – debt	9,453	–	142	–	Investment securities	(32)	–
Debt securities in issue	–	(1,004)	–	(4)	Debt securities in issue	5	–
Subordinated debt	–	(2,425)	–	(20)	Subordinated liabilities and other capital instruments	(19)	–

<sup>(1)</sup>The mark to market of these instruments excluding debit accruals of € 3 million is € 179 million (2018: excluding a credit accrual of € 10 million is € 120 million).

\*Statement of financial position

**e Derivative financial instruments (continued)****Cash flow hedges of interest rate**

The tables below set out the amounts relating to (a) items designated as hedging instruments and (b) the hedged items in cash flow hedges of interest rate risk together with the related hedge ineffectiveness at 31 December 2019 and 2018:

		Carrying amount			Hedge ineffectiveness		Amounts reclassified from cash flow hedging reserves to the income statement			2019
	Nominal amount	Assets	Liabilities	Line item in the SOFP* where hedging instruments are included	Change in fair value of hedging instruments used for calculating hedge ineffectiveness in the year	Change in the value of the hedging instruments recognised in OCI in the year	Ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness	Amounts for which hedge accounting had been used but for which the hedged future cash flows are no longer expected to occur	Line item in the income statement affected by the reclassification
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>(a) Hedging Instruments</b>										
<b>Interest rate swaps<sup>(1)</sup></b>										
Derivative assets	21,332	511	(23)	Derivative financial instruments	47	229	-	Net trading income	-	126 Interest and similar income
Derivative liabilities	7,724	8	(136)	Derivative financial instruments	44	(29)	-	Net trading income	-	(36) Interest expense

\*Statement of financial position.

<sup>(1)</sup>Hedging interest rate risk. These include both interest rate swaps and cross currency interest rate swaps, both of which are hedging interest rate risk.

		2019			2019		
Line item in SOFP* in which hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Amount in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> pre tax	Amounts in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> post tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>(b) Hedged items</b>							
Interest rate risk	(47)	522	457	124	109		
Loans and advances to customers							
Customer accounts	(44)	(115)	(101)	-	-		

\*Statement of financial position.

<sup>(1)</sup>The cash flow hedging reserves are adjusted to the lower of either the cumulative gain or loss or the cumulative change in fair value (present value) of the hedged item from inception of the hedge. The portion that is offset by the change in the cash flow hedging reserves is recognised in other comprehensive income with any hedge ineffectiveness recognised in the income statement.

## e Derivative financial instruments (continued)

### Cash flow hedges of interest rate

The tables below set out the amounts relating to (a) items designated as hedging instruments and (b) the hedged items in cash flow hedges of interest rate risk together with the related hedge ineffectiveness at 31 December 2019 and 2018:

		Carrying amount			Hedge ineffectiveness			Amounts reclassified from cash flow hedging reserves to the income statement			2018
	Nominal amount	Assets	Liabilities	Line item in the SOP* where hedging instruments are included	Change in fair value of hedging instruments used for calculating hedge ineffectiveness in the year	Change in the value of the hedging instruments recognised in OCI in the year	Hedge ineffectiveness recognised in the income statement	Line item in the income statement that includes hedge ineffectiveness	Amounts for which hedge accounting had been used but for which the hedged future cash flows are no longer expected to occur	Amounts that have been transferred because the hedged item has affected the income statement	Line item in the income statement affected by the reclassification
		€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	
<b>(a) Hedging Instruments</b>											
<b>Interest rate swaps<sup>(1)</sup></b>											
Derivative assets	18,609	247	(80)	Derivative financial instruments	(168)	(6)	–	Net trading income	–	156	Interest and similar income
Derivative liabilities	8,729	20	(126)	Derivative financial instruments	63	57	–	Net trading income	–	(70)	Interest expense

\*Statement of financial position.

<sup>(1)</sup>Hedging interest rate risk. These include both interest rate swaps and cross currency interest rate swaps, both of which are hedging interest rate risk.

		2018			2018		
Line item in SOP* in which hedged item is included	Change in fair value of hedged items used for calculating hedge ineffectiveness for the year	Amount in the cash flow hedging reserves for continuing hedges <sup>(1)</sup> pre tax	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied	Amounts remaining in the cash flow hedging reserves from any hedging relationship for which hedge accounting is no longer applied
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>(b) Hedged items</b>							
<b>Interest rate risk</b>	Loans and advances to customers	168	264	231	153	134	134
<b>Interest rate risk</b>	Customer accounts	(63)	(86)	(75)	–	–	–

\*Statement of financial position.

<sup>(1)</sup>The cash flow hedging reserves are adjusted to the lower of either the cumulative gain or loss or the cumulative change in fair value (present value) of the hedged item from inception of the hedge. The portion that is offset by the change in the cash flow hedging reserves is recognised in other comprehensive income with any hedge ineffectiveness recognised in the income statement.



**e Derivative financial instruments (continued)****Cash flow hedges**

The table below sets out the hedged cash flows which are expected to occur in the following periods:

					2019
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	77	23	30	56	186
Forecast payable cash flows	78	59	77	32	246

					2018
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	75	23	131	231	460
Forecast payable cash flows	70	52	68	51	241

The table below sets out the hedged cash flows, including amortisation of terminated cash flow hedges, which are expected to impact the income statement in the following periods:

					2019
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	77	23	30	56	186
Forecast payable cash flows	125	102	107	36	370

					2018
	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years	Total
	€ m	€ m	€ m	€ m	€ m
Forecast receivable cash flows	75	23	131	231	460
Forecast payable cash flows	132	92	114	57	395

# Notes to Allied Irish Banks, p.l.c. company financial statements

	2019 € m	2018 € m
<b>f Loans and advances to banks</b>		
<b>At amortised cost</b>		
Funds placed with central banks	–	1
Funds placed with other banks	871	665
Third parties	871	666
Funds placed with other banks – subsidiary undertakings <sup>(1)</sup>	12,355	10,606
<b>Total gross loans and advances to banks</b>	<b>13,226</b>	<b>11,272</b>
<b>ECL allowance</b>		
Third parties	–	–
Subsidiary undertakings	–	–
<b>Total ECL allowance</b>	<b>–</b>	<b>–</b>
<b>Total loans and advances to banks</b>	<b>13,226</b>	<b>11,272</b>
Amounts include:		
Reverse repurchase agreements	2,340	2,343
<b>Loans and advances to banks by geographical area<sup>(2)</sup></b>	<b>2019 € m</b>	<b>2018 € m</b>
Ireland	13,130	11,150
United Kingdom	95	121
United States of America	1	1
	<b>13,226</b>	<b>11,272</b>

<sup>(1)</sup>Amounts due from subsidiary undertakings may include repurchase agreements.

<sup>(2)</sup>The classification of loans and advances to banks by geographical area is based primarily on the location of the office recording the transaction.

Loans and advances to banks include cash collateral of € 689 million (31 December 2018: € 631 million) placed with derivative counterparties in relation to net derivative positions and € 6 million placed with repurchase agreement counterparties (note z).

Under reverse repurchase agreements with both external and subsidiary counterparties, the Company accepts collateral that it is permitted to sell or repledge in the absence of default by the owner of the collateral. At 31 December 2019, the collateral received consisted of non-government securities (bank bonds) with a fair value of € 2,567 million (2018: € 2,560 million). The fair value of collateral sold or repledged amounted to € 445 million (2018: € 1,060 million). These transactions were conducted under terms that are usual and customary to standard reverse repurchase agreements.

	2019 € m	2018 € m
<b>g Loans and advances to customers</b>		
<b>Amortised cost</b>		
Loans and advances to customers	26,298	27,492
Reverse repurchase agreements	87	–
Amounts receivable under finance leases and hire purchase contracts	918	803
	27,303	28,295
ECL allowance (note h)	(579)	(1,165)
	26,724	27,130
<b>Mandatorily at fair value through profit or loss</b>		
Loans and advances to customers	77	147
<b>Total loans and advances to customers</b>	<b>26,801</b>	<b>27,277</b>
Of which:		
Due from third parties – gross	19,734	20,505
– ECL allowance	(578)	(1,163)
	19,156	19,342
– at FVTPL	77	147
	19,233	19,489
Due from owner and subsidiary undertakings – gross	7,569	7,790
– ECL allowance	(1)	(2)
	7,568 <sup>(1)</sup>	7,788 <sup>(1)</sup>
	26,801	27,277
Of which repayable on demand or at short notice	7,266	9,959
Amounts include:		
Due from associated undertakings	1 <sup>(2)</sup>	–

<sup>(1)</sup>Amounts due from subsidiary undertakings may include repurchase agreements.

<sup>(2)</sup>Undrawn commitments amount to € 104 million and are for less than one year.

Loans and advances to customers include cash collateral amounting to € 18 million (2018: € 79 million) placed with derivative counterparties.

Under reverse repurchase agreements, the Company has accepted collateral with a fair value of € 86 million (2018: Nil) that it is permitted to sell or repledge in the absence of default by the owner of the collateral.

For details of credit quality, refer to note ag 'Credit risk information'.

## Notes to Allied Irish Banks, p.l.c. company financial statements

### g Loans and advances to customers (*continued*)

#### Amounts receivable under finance leases and hire purchase contracts

The following balances principally comprise of hire purchase agreements involving vehicles, plant, machinery and equipment:

	2019 € m	2018 € m
<b>Gross receivables</b>		
Not later than 1 year	335	324
Later than 1 year and not later than 2 years	261	215
Later than 2 years and not later than 3 years	197	163
Later than 3 years and not later than 4 years	129	107
Later than 4 years and not later than 5 years	65	54
Later than five years	9	11
<b>Total</b>	<b>996</b>	<b>874</b>
Unearned future finance income	(92)	(82)
Deferred costs incurred on origination	14	11
<b>Present value of minimum payments</b>	<b>918</b>	<b>803</b>
ECL allowance for uncollectible minimum payments receivable <sup>(1)</sup>	22	21
<b>Net investment in new business</b>	<b>490</b>	<b>450</b>

<sup>(1)</sup>Included in ECL allowance on financial assets (note h).

**h ECL allowance on financial assets**

The following table shows the movements on the ECL allowance on financial assets. Further information is disclosed in note ag 'Credit risk information'.

**2019**

	<b>Banks</b>		<b>Customers</b>				<b>Total</b>
	<b>Total</b>	<b>Inter-group</b>	<b>Residential mortgages</b>	<b>Other personal</b>	<b>Property and construction</b>	<b>Non-property business</b>	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>At 1 January</b>	–	2	63	246	363	491	1,165
Exchange translation adjustments	–	–	–	–	1	–	1
Net re-measurement of ECL allowance	–	(1)	9	21	(32)	(39)	(42)
Changes in ECL allowance due to write-offs	–	–	–	(26)	(29)	(30)	(85)
Changes in ECL allowance due to disposals	–	–	(5)	(69)	(173)	(213)	(460)
<b>At 31 December</b>	–	1	67	172	130	209	579

**2018**

	<b>Banks</b>		<b>Customers</b>				<b>Total</b>
	<b>Total</b>	<b>Inter-group</b>	<b>Residential mortgages</b>	<b>Other personal</b>	<b>Property and construction</b>	<b>Non-property business</b>	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 31 December 2017 (IAS 39)	–	–	91	231	844	537	1,703
Impact of adopting IFRS 9 at 1 January 2018	1	2	5	86	27	136	257
<b>At 1 January 2018 (IFRS 9)</b>	1	2	96	317	871	673	1,960
Transfer in	–	–	–	–	–	14	14
Net re-measurement of ECL allowance	(1)	–	(6)	12	(68)	14	(49)
Changes in ECL allowance due to write-offs	–	–	(24)	(56)	(88)	(178)	(346)
Changes in ECL allowance due to disposals	–	–	(3)	(27)	(352)	(32)	(414)
<b>At 31 December</b>	–	2	63	246	363	491	1,165

# Notes to Allied Irish Banks, p.l.c. company financial statements

## i Investment securities

The following table analyses the carrying value of investment securities by major classification together with the unrealised gains and losses for those securities measured at FVOCI and FVTPL at 31 December 2019 and 2018.

							2019
	Carrying value	Unrealised gross gains	Unrealised gross losses	Net unrealised gains/(losses)	Tax effect	Net after tax	
	€ m	€ m	€ m	€ m	€ m	€ m	
<b>Debt securities at FVOCI</b>							
Irish Government securities	5,296	381	(1)	380	(47)	333	
Euro government securities	1,538	63	–	63	(8)	55	
Non Euro government securities	212	4	–	4	(1)	3	
Supranational banks and government agencies	1,034	22	(1)	21	(3)	18	
Collateralised mortgage obligations	222	1	(2)	(1)	–	(1)	
Other asset backed securities	106	–	–	–	–	–	
Euro bank securities	11,577 <sup>(1)</sup>	77	(329)	(252)	32	(220)	
Non Euro bank securities	1,654	12	(2)	10	(1)	9	
Euro corporate securities	375	12	(1)	11	(1)	10	
Non Euro corporate securities	101	5	–	5	(1)	4	
<b>Total debt securities at FVOCI</b>	<b>22,115</b>	<b>577</b>	<b>(336)</b>	<b>241</b>	<b>(30)</b>	<b>211</b>	
<b>Debt securities at amortised cost</b>							
Asset back securities	591						
Euro corporate securities	14						
Non Euro corporate securities	30						
<b>Total debt securities at amortised cost</b>	<b>635</b>						
<b>Equity securities</b>							
Equity investments at FVOCI	437	395	–	395	(49)	346	
Equity investments at FVTPL	251	120	(7)	113	(36)	77	
<b>Total equity securities</b>	<b>688</b>	<b>515</b>	<b>(7)</b>	<b>508</b>	<b>(85)</b>	<b>423</b>	
<b>Total investment securities</b>	<b>23,438</b>						

							2018
	Carrying value	Unrealised gross gains	Unrealised gross losses	Net unrealised gains/(losses)	Tax effect	Net after tax	
	€ m	€ m	€ m	€ m	€ m	€ m	
<b>Debt securities at FVOCI</b>							
Irish Government securities	6,282	416	(6)	410	(51)	359	
Euro government securities	1,921	78	(4)	74	(9)	65	
Non Euro government securities	158	3	(2)	1	–	1	
Supranational banks and government agencies	1,132	26	(7)	19	(3)	16	
Collateralised mortgage obligations	264	–	(11)	(11)	5	(6)	
Other asset backed securities	103	–	–	–	–	–	
Euro bank securities	11,710 <sup>(1)</sup>	46	(397)	(351)	44	(307)	
Non Euro bank securities	815	1	(6)	(5)	1	(4)	
Euro corporate securities	216	–	(2)	(2)	–	(2)	
Non Euro corporate securities	48	–	–	–	–	–	
<b>Total debt securities at FVOCI</b>	<b>22,649</b>	<b>570</b>	<b>(435)</b>	<b>135</b>	<b>(13)</b>	<b>122</b>	
<b>Debt securities at amortised cost</b>							
Asset back securities	187						
<b>Total debt securities at amortised cost</b>	<b>187</b>						
<b>Equity securities</b>							
Equity investments at FVOCI	447	405	–	405	(50)	355	
Equity investments at FVTPL	166	48	–	48	(15)	33	
<b>Total equity securities</b>	<b>613</b>	<b>453</b>	<b>–</b>	<b>453</b>	<b>(65)</b>	<b>388</b>	
<b>Total investment securities</b>	<b>23,449</b>	<b>1,023</b>	<b>(435)</b>	<b>588</b>	<b>(78)</b>	<b>510</b>	

<sup>(1)</sup>Includes € 6,234 million (2018: € 6,703 million) in respect of subsidiary undertakings.

**i Investment securities (continued)**

The Company has designated its investment in NAMA subordinated bonds as measured at FVOCI since this investment is held for strategic purposes. Dividends received during the year amounted to € 22 million (2018: € 22 million).

All equity investments apart from the NAMA subordinated bonds above are classified and measured at FVTPL.

Credit impairment losses recognised in the income statement at 31 December 2019 amounted to Nil (31 December 2018: Nil).

The following table sets out an analysis of movements in investment securities:

					2019
	Debt securities at FVOCI	Debt securities at amortised cost	Equity investments measured at		Total
			FVOCI	FVTPL	
	€ m	€ m	€ m	€ m	€ m
At 1 January	22,649	187	447	166	23,449
Exchange translation adjustments	68	–	–	–	68
Purchases/acquisitions	4,441	449	–	32	4,922
Sales/disposals	(2,192)	–	–	(13)	(2,205)
Maturities	(2,947)	(1)	–	–	(2,948)
Amortisation of discounts net of premiums	(91)	–	–	–	(91)
Movement in unrealised gains/(losses)	187	–	(10)	66	243
At 31 December	22,115	635	437	251	23,438
Of which:					
Listed	22,115	635	–	46	22,796
Unlisted	–	–	437	205	642
	22,115	635	437	251	23,438

					2018
	Debt securities at FVOCI	Debt securities at amortised cost	Equity investments measured at		Total
			FVOCI	FVTPL	
	€ m	€ m	€ m	€ m	€ m
At 1 January	19,487	–	445	138	20,070
Exchange translation adjustments	25	–	–	–	25
Purchases/acquisitions	6,183	187	–	7	6,377
Sales/disposals	(1,425)	–	–	–	(1,425)
Maturities	(945)	–	–	–	(945)
Amortisation of discounts net of premiums	(84)	–	–	–	(84)
Movement in unrealised gains/(losses)	(592)	–	2	21	(569)
At 31 December	22,649	187	447	166	23,449
Of which:					
Listed	22,649	187	–	23	22,859
Unlisted	–	–	447	143	590
	22,649	187	447	166	23,449

## Notes to Allied Irish Banks, p.l.c. company financial statements

	2019 € m	2018 € m
<b>j Investments in Group undertakings</b>		
<b>Equity</b>		
At 1 January	5,509	5,580
Repayment of capital/other <sup>(1)(2)</sup>	(1,600)	(150)
Impairment provision (charge)/reversal <sup>(3)</sup>	(181)	79
<b>At 31 December</b>	<b>3,728</b>	<b>5,509</b>
<b>Subordinated debt</b>		
At 1 January and 31 December	300	300
<b>Total</b>	<b>4,028</b>	<b>5,809</b>
Of which:		
Credit institutions	2,797	4,397
Other	1,231	1,412
<b>Total – all unquoted</b>	<b>4,028</b>	<b>5,809</b>

<sup>(1)</sup>In 2019, capital repayments of surplus capital from subsidiary companies AIB Mortgage Bank and EBS d.a.c. for the amounts of € 1,300 million and € 300 million respectively. In 2018, partial repayment of the surplus capital from two of its foreign wholly-owned subsidiaries, AIB International Savings Ltd ('AIBISL') and AIB CI Limited for the amounts of £ 100 million and £ 35 million respectively (€ 150 million).

<sup>(2)</sup>'Other' relates to the Company's investment in Augmentum Limited. See 'Additions' below for details.

<sup>(3)</sup>In 2019, impairment charge of € 321 million in AIB Holdings (N.I.) Limited offset by a reversal of impairment in AIB UK Loan Management Limited of € 140 million. In 2018, reversal of impairment provision in AIB Holdings (N.I.) Limited of € 105 million offset by an impairment charge of € 26 million in AIB CI Limited.

The investments in Group undertakings are included in the financial statements on an historical cost basis.

### Additions

During 2019, Allied Irish Banks, p.l.c. together with First Data Global Services Limited invested in the share capital of Augmentum Limited. The investments amounted 464,819 and 154,940 ordinary shares of € 1.25 respectively. Augmentum Limited was previously a 100% owned subsidiary of Allied Irish Banks, p.l.c. These investments reduced Allied Irish Banks, p.l.c. holding to 75% in Augmentum Limited. In October 2019, Augmentum Limited acquired 96.77% of the equity share capital and voting rights of Semeral Limited as detailed in note 30 to the consolidated financial statements 'Acquisition of subsidiary'.

### Principal subsidiary undertakings incorporated in the Republic of Ireland

	Nature of business
AIB Mortgage Bank*	Issue of Mortgage Covered Securities
EBS d.a.c.*	Mortgages and savings

\*Group interest is held directly by Allied Irish Banks, p.l.c.

The above subsidiary undertakings are incorporated in the Republic of Ireland and are wholly-owned unless otherwise stated. The issued share capital of each undertaking is denominated in ordinary shares.

All regulated banking entities are subject to regulations which require them to maintain capital ratios at agreed levels and so govern the availability of funds available for distribution.



**j Investments in Group undertakings (*continued*)****Principal subsidiary undertakings incorporated in the Republic of Ireland (*continued*)****AIB Mortgage Bank**

AIB Mortgage Bank is a wholly owned subsidiary of Allied Irish Banks, p.l.c. regulated by the Central Bank of Ireland/Single Supervisory Mechanism. AIB Mortgage Bank is a designated mortgage credit institution for the purposes of the Asset Covered Securities Acts 2001 and 2007 (as amended) and holds a banking authorisation. Its principal purpose is to issue mortgage covered securities for the purpose of financing loans secured on residential property in accordance with the Asset Covered Securities Acts 2001 and 2007.

On 13 February 2006, Allied Irish Banks, p.l.c. transferred to AIB Mortgage Bank its Irish branch originated residential mortgage business, amounting to € 13.6 billion in mortgage loans. In March 2006, AIB Mortgage Bank launched a € 15 billion Mortgage Covered Securities Programme. The Programme was increased to € 20 billion in 2009.

On 25 February 2011, Allied Irish Banks, p.l.c. transferred substantially all of its mortgage intermediary originated Irish residential loans, related security and related business of approximately € 4.2 billion to AIB Mortgage Bank. The transfer was effected pursuant to the statutory transfer mechanism provided for in the Asset Covered Securities Acts.

Under an Outsourcing and Agency Agreement dated 8 February 2006, Allied Irish Banks, p.l.c., as Service Agent for AIB Mortgage Bank, originates residential mortgage loans through its retail branch network and intermediary channels in the Republic of Ireland, services the mortgage loans and provides treasury services in connection with financing, as well as a range of other support services.

At 31 December 2019, the total amount of principal outstanding in respect of mortgage covered securities issued by AIB Mortgage Bank was € 9.4 billion (2018: € 10 billion) of which € 3 billion was held by external debt investors (2018: € 3.1 billion) and € 6.4 billion by Allied Irish Banks, p.l.c. (2018: € 6.9 billion). At 31 December 2019, the total amount of principal outstanding on mortgage loans (mortgage credit assets) and cash included in AIB Mortgage Bank's cover assets pool was € 14.6 billion (2018: € 14.2 billion).

**EBS d.a.c. ("EBS")**

EBS which is regulated by the Central Bank of Ireland/Single Supervisory Mechanism, became a wholly owned subsidiary of Allied Irish Banks, p.l.c. on 1 July 2011. The Group operates EBS as a standalone, separately branded subsidiary with its own distribution network which offers mortgage and savings products.

EBS had consolidated total assets of € 12 billion at 31 December 2019. EBS operates in the Republic of Ireland and has a countrywide network of 70 offices and a direct telephone based distribution division, EBS Direct. EBS offers residential mortgages and savings products, together with life and property insurance on an agency basis. EBS also distributes mortgages through Haven Mortgages Limited ('Haven'), a wholly owned subsidiary, to independent mortgage intermediaries.

In December 2007, EBS established Haven, a wholly owned subsidiary focused on mortgage distribution through the intermediary market. Haven is authorised by the Central Bank of Ireland as a retail credit firm under Part V of the Central Bank Act 1997 (as amended). Haven has its own board of directors and the autonomy to grow and establish its business around the needs of its customer (the intermediary). Haven offers a full range of prime mortgages.

In December 2008, EBS established EBS Mortgage Finance, a wholly owned subsidiary which is regulated by the Central Bank of Ireland/Single Supervisory Mechanism. EBS Mortgage Finance is a designated mortgage credit institution for the purposes of the Asset Covered Securities Acts 2001 and 2007 (as amended) and also holds a banking authorisation. Its purpose is to issue mortgage covered securities for the financing of loans secured on residential property in accordance with the Asset Covered Securities legislation. Such loans may be made directly by EBS Mortgage Finance or may be purchased from EBS and other members of the EBS Group or third parties. Between December 2008 and November 2011, EBS transferred to EBS Mortgage Finance certain Irish residential loans and related security held by it and certain of its Irish residential loan business related to such loans and security. The aggregate book value of the Irish residential loans transferred was approximately € 8.4 billion. At 31 December 2019, the total amount of principal outstanding on mortgage loans (mortgage credit assets) and cash included in EBS Mortgage Finance's cover assets pool was € 3.3 billion (2018: € 3.4 billion).

# Notes to Allied Irish Banks, p.l.c. company financial statements

## j Investments in Group undertakings (*continued*)

### Principal subsidiary undertakings incorporated in the Republic of Ireland (*continued*)

#### EBS d.a.c. ("EBS") (*continued*)

In December 2008, EBS Mortgage Finance launched a € 6 billion Mortgage Covered Securities Programme. At 31 December 2019, the total amount of principal outstanding in respect of mortgage covered securities issued by EBS Mortgage Finance was € 2.5 billion (2018: € 2.5 billion) all of which were held by EBS.

Prior to its acquisition by the Company, EBS had set up a number of special purpose entities ("SPEs"), namely, Emerald Mortgages No. 4 Public Limited Company; Emerald Mortgages No. 5 d.a.c.; and Mespil 1 RMBS d.a.c. Loans and advances which were transferred to these securitisation entities were included in the Group's consolidated loans and advances and amount to Nil million (2018: € 1,727 million), gross of ECL provisions. A liquidator was appointed to Mespil 1 RMBS d.a.c. and to Emerald Mortgages No. 5 d.a.c. in December 2019. Liquidation of Emerald Mortgages No. 4 Public Limited Company was completed during 2019. For further details on these SPEs, see notes 47 and 48 to the consolidated financial statements.

#### Transactions between subsidiary undertakings

Banking transactions between Allied Irish Banks, p.l.c. and its subsidiaries are entered into in the normal course of business. These include loans, deposits, provisions of derivative contracts, foreign currency contracts and the provision of guarantees on an 'arm's length basis'. Balances between Allied Irish Banks, p.l.c. and its subsidiaries are detailed in notes e, f, g, i, j, p, q and aa. to the parent company financial statements. Since 2017, reviews have been completed of pricing arrangements between Allied Irish Banks, p.l.c. and certain Irish subsidiaries. Arising from these reviews, new pricing agreements were signed and implemented during 2017 and 2019. The new agreements reflect OECD guidelines on transfer pricing which are the internationally accepted principles in this area, and take account of the functions, risks and assets involved.

### Principal subsidiary undertaking incorporated outside the Republic of Ireland

	Nature of business
AIB Group (UK) p.l.c. trading as AIB (NI) in Northern Ireland trading as Allied Irish Bank (GB) in Great Britain <i>Registered office:</i> 92 Ann Street, Belfast BT1 3HH	Banking and financial services

The above undertaking is a wholly-owned subsidiary of Allied Irish Banks, p.l.c. The registered office is located in the principal country of operation. The issued share capital is denominated in ordinary shares.

AIB Group (UK) p.l.c., a bank registered in the UK and regulated by the Financial Conduct Authority and the Prudential Regulation Authority had consolidated total assets of £ 11.7 billion at 31 December 2019 (2018: £ 11.9 billion). It operates in two distinct markets, Great Britain (GB) and Northern Ireland (NI), each with different economies and operating environments. It is the primary legal entity within the segment AIB UK.

#### Great Britain (GB)

In this market, the segment operates as Allied Irish Bank (GB) ("AIB GB") out of 14 locations. AIB GB is a niche commercial and corporate bank with locations in key cities across Great Britain and strives for recognised expertise in its chosen sectors, targeting mid-tier corporates who value a high-touch relationship model. Banking services including lending, treasury, trade facilities, asset finance, invoice discounting and day-to-day transactional banking.

#### Northern Ireland (NI)

In this market, the segment operates as AIB (NI) out of 15 branches across Northern Ireland (including six business centres co-located in branches and one centre for small and micro businesses). AIB is a long established bank in Northern Ireland, which until recently operated under the First Trust brand. It offers personal products which include mortgages, personal loans, credit cards, current accounts and savings. Customers can engage with the bank through mobile, online, post office or traditional channels. Business banking services include finance and loans, business current accounts, credit cards, payment solutions and savings.

**j Investments in Group undertakings (continued)****Guarantees given to subsidiaries by Allied Irish Banks, p.l.c.**

Each of the companies listed below, and consolidated into the Group's financial statements, have availed of the exemption from filing its individual accounts as set out in Section 357 of the Companies Act 2014. In accordance with the Act, Allied Irish Banks, p.l.c. has irrevocably guaranteed the liabilities of these subsidiaries.

AIB 24 Hour Services Limited	Commdec Limited
AIB Capital Exchange Offering 2009 Limited	Dohcar Limited
AIB Capital Markets Limited	Dohhen Limited
AIB Combined Leasing Limited	Eyke Limited
AIB Commercial Finance Limited	General Estates and Trust Company Limited
AIB Corporate Finance Limited	Hengram Limited
AIB Debt Management Limited	Jonent Downs Limited
AIB European Investments Limited	Kavwall Limited
AIB Finance Limited	Marro Properties Limited
Ark Secretarial Limited	Mezzanine Management Limited
AIB Holdings (Ireland) Limited	Munster & Leinster Bank Limited
AIB Insurance Services Limited	PB Nominees Limited
AIB International Finance Unlimited Company	Radstock Limited
AIB Investment Services Limited	Royal Bank of Ireland Limited
AIB Leasing Limited	Rushwood Holdings Limited
AIB Limited	S. & M. (Limerick) Limited
AIB Services Limited	Sanditon Limited
Alibank Nominees Limited	Skobar Unlimited Company
Allied Irish Banks (Holdings & Investments) Limited	Skonac Unlimited Company
Allied Irish Nominees Limited	Skopek Unlimited Company
Ammonite Limited	Skovale Unlimited Company
Blogram Limited	Wallkav Limited

In presenting details of the principal subsidiary undertakings, the exemption permitted by sections 316 and 348 of the Companies Act 2014 and by the European Union (Credit Institutions: Financial Statements) Regulations 2015, has been availed of and Allied Irish Banks, p.l.c. will annex all relevant information, including a full listing of subsidiary undertakings, to its annual return to the Companies Registration Office in accordance with these regulations and the Companies Act 2014.

## Notes to Allied Irish Banks, p.l.c. company financial statements

### j Investments in Group undertakings (*continued*)

#### Letters of financial support given to subsidiaries by Allied Irish Banks, p.l.c.

Allied Irish Banks, p.l.c. has provided letters of financial support to the Board of Directors of the following subsidiaries:

AIB Asset Management Holdings Limited	AIB International Finance Unlimited Company
AIB Capital Markets Holdings (UK) Limited	AIB Investment Management Limited
AIB Combined Leasing Limited	AIB Mortgage Bank
AIB Corporate Leasing Limited	AIB UK Loan Management Limited
AIB Debt Management Limited	EBS d.a.c.
AIB Film Distribution	EBS Mortgage Finance
AIB Group (UK) p.l.c.	Eyke Limited
AIB Holdings (N.I.) Limited	Sanditon Limited
AIB Holdings (U.K.) Limited	

#### Impairment losses in Group undertakings

Allied Irish Banks, p.l.c.'s ('the parent company') investments in Group undertakings are reviewed for impairment at the end of each reporting period if there are indications that impairment may have occurred. In addition, an assessment is carried out where there are indications that impairment losses recognised in prior periods may no longer exist or may have decreased.

The testing for possible impairment involves comparing the recoverable amount of the individual investments with their carrying amount. Where the recoverable amount is less than the carrying amount, the difference is recognised as an impairment charge in the parent company's financial statements.

For previously impaired investments, where the assessment indicates an increase in the recoverable amount, the impairment loss recognised in earlier periods is reversed. However, the carrying amount will only be increased up to the amount that it would have been had the original impairment not been recognised.

#### 2019

In 2019, the following subsidiary undertakings were reviewed for impairment/reversal of impairment:

- AIB UK Loan Management Limited; and
- AIB Holdings (N.I.) Limited.

##### AIB UK Loan Management Limited

The investment by Allied Irish Banks, p.l.c. in AIB UK Loan Management Limited was significantly impaired in the past. The carrying amount of the investment prior to the impairment reversal review at 31 December 2019 was € 150 million and reflected the estimated recoverable amount based on the value in use.

At 31 December 2019, € 140 million of the previous impairment provision was reversed due to increased positive shareholder reserves in the subsidiary.

##### AIB Holdings (N.I.) Limited

The investment by Allied Irish Banks, p.l.c. in AIB Holdings (N.I.) Limited was significantly impaired in the past. At 31 December 2018, € 105 million of the previous impairment provision was reversed due to increased positive shareholder reserves in the subsidiary.

However, at 31 December 2019, an impairment charge of € 321 million was required following a decrease in shareholder reserves in the subsidiary. At 31 December 2019, the carrying value of the investment is € 407 million.

#### 2018

In 2018, the following subsidiary undertakings were reviewed for impairment/reversal of impairment:

- AIB Holdings (N.I.) Limited; and
- AIB CI Limited.

##### AIB Holdings (N.I.) Limited

The investment by Allied Irish Banks, p.l.c. in AIB Holdings (N.I.) Limited was significantly impaired in the past. The carrying amount of the investment prior to the impairment reversal review at 31 December 2018 was € 623 million which reflected the estimated recoverable amount based on the value in use.

At 31 December 2018, € 105 million of the previous impairment provision was reversed due to increased positive shareholder reserves in the subsidiary.

##### AIB CI Limited

An impairment charge of € 26 million was reported for the investment held in AIB CI Limited at 31 December 2018 due to negative shareholder reserves.

**k Intangible assets**

					2019
	Software externally purchased € m	Software internally generated € m	Software under construction € m	Other € m	Total € m
<b>Cost</b>					
At 1 January	324	900	190	3	1,417
Additions	6	120	112	–	238
Transfers in/(out)	–	131	(131)	–	–
Amounts written-off <sup>(1)</sup>	(39)	(114)	(9)	–	(162)
<b>At 31 December</b>	<b>291</b>	<b>1,037</b>	<b>162</b>	<b>3</b>	<b>1,493</b>
<b>Amortisation/impairment</b>					
At 1 January	301	483	–	3	787
Amortisation for the year	11	113	–	–	124
Impairment for the year	1	1	9	–	11
Amounts written-off <sup>(1)</sup>	(39)	(114)	(9)	–	(162)
<b>At 31 December</b>	<b>274</b>	<b>483</b>	<b>–</b>	<b>3</b>	<b>760</b>
<b>Carrying value at 31 December</b>	<b>17</b>	<b>554</b>	<b>162</b>	<b>–</b>	<b>733</b>

					2018
	Software externally purchased € m	Software internally generated € m	Software under construction € m	Other € m	Total € m
<b>Cost</b>					
At 1 January	318	743	158	3	1,222
Additions	6	39	161	–	206
Transfers in/(out)	–	118	(118)	–	–
Amounts written-off <sup>(1)</sup>	–	–	(11)	–	(11)
<b>At 31 December</b>	<b>324</b>	<b>900</b>	<b>190</b>	<b>3</b>	<b>1,417</b>
<b>Amortisation/impairment</b>					
At 1 January	287	392	10	3	692
Amortisation for the year	14	87	–	–	101
Impairment for the year	–	4	1	–	5
Amounts written-off <sup>(1)</sup>	–	–	(11)	–	(11)
<b>At 31 December</b>	<b>301</b>	<b>483</b>	<b>–</b>	<b>3</b>	<b>787</b>
<b>Carrying value at 31 December</b>	<b>23</b>	<b>417</b>	<b>190</b>	<b>–</b>	<b>630</b>

<sup>(1)</sup>Relates to assets which are no longer in use with a Nil carrying value.

Future capital expenditure in relation to both intangible assets and property, plant and equipment is set out in note I.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## I Property, plant and equipment

	Owned assets					Leased assets		2019
	Property			Equipment	Assets under construction	Right-of-use assets		Total
	Freehold	Long leasehold	Leasehold under 50 years			Property	Other	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Cost</b>								
At 31 December 2018	167	73	108	491	50	–	–	889
Impact of adopting IFRS 16 <sup>(1)</sup>	–	–	–	–	–	394	5	399
Restated balance at 1 January 2019	167	73	108	491	50	394	5	1,288
Transfers in/(out)	1	–	25	11	(37)	–	–	–
Additions	–	–	26	14	8	25	–	73
Re-measurement	–	–	–	–	–	1	(3)	(2)
Transferred to held for sale	–	(5)	(3)	(10)	–	–	–	(18)
Amounts written-off <sup>(2)</sup>	(39)	(31)	(47)	(162)	–	–	–	(279)
<b>At 31 December</b>	<b>129</b>	<b>37</b>	<b>109</b>	<b>344</b>	<b>21</b>	<b>420</b>	<b>2</b>	<b>1,062</b>
<b>Depreciation/impairment</b>								
At 31 December 2018	65	46	73	423	–	–	–	607
Impact of adopting IFRS 16 <sup>(1)</sup>	–	–	–	–	–	–	–	–
Restated balance at 1 January 2019	65	46	73	423	–	–	–	607
Depreciation charge for the year	4	1	8	20	–	46	1	80
Impairment charge for the year	1	–	1	1	2	–	–	5
Amounts written-off <sup>(2)</sup>	(39)	(31)	(47)	(162)	–	–	–	(279)
Transferred to held for sale	–	(4)	(2)	(9)	–	–	–	(15)
<b>At 31 December</b>	<b>31</b>	<b>12</b>	<b>33</b>	<b>273</b>	<b>2</b>	<b>46</b>	<b>1</b>	<b>398</b>
<b>Carrying value at 31 December</b>	<b>98</b>	<b>25</b>	<b>76</b>	<b>71</b>	<b>19</b>	<b>374</b>	<b>1</b>	<b>664</b>

<sup>(1)</sup>For details of the impact of adopting IFRS 16, see note b.

<sup>(2)</sup>Relates to assets which are no longer in use with a Nil carrying value.

**I Property, plant and equipment (continued)**

						2018
	Freehold	Long leasehold	Leasehold under 50 years	Equipment	Assets under construction	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Cost</b>						
At 1 January	168	74	108	500	17	867
Transfers in/(out)	1	–	4	4	(9)	–
Additions	1	–	2	12	42	57
Transferred to held for sale	(3)	(1)	–	–	–	(4)
Amounts written-off <sup>(1)</sup>	–	–	(6)	(25)	–	(31)
<b>At 31 December</b>	<b>167</b>	<b>73</b>	<b>108</b>	<b>491</b>	<b>50</b>	<b>889</b>
<b>Depreciation/impairment</b>						
At 1 January	51	43	69	423	–	586
Depreciation charge for the year	4	1	6	22	–	33
Impairment charge for the year	10	2	4	3	–	19
Amounts written-off <sup>(1)</sup>	–	–	(6)	(25)	–	(31)
<b>At 31 December</b>	<b>65</b>	<b>46</b>	<b>73</b>	<b>423</b>	<b>–</b>	<b>607</b>
<b>Carrying value at 31 December</b>	<b>102</b>	<b>27</b>	<b>35</b>	<b>68</b>	<b>50</b>	<b>282</b>

<sup>(1)</sup>Relates to assets which are no longer in use with a Nil carrying value.

The carrying value of property occupied by Allied Irish Banks, p.l.c. for its own activities was € 199 million (2018: € 164 million) in relation to owned assets and € 374 million in relation to right-of-use assets, excluding those held as disposal groups and non-current assets held for sale. Property leased to others by Allied Irish Banks, p.l.c. had a carrying value of Nil (2018: Nil).

**Future capital expenditure**

This table shows future capital expenditure in relation to both property, plant and equipment and intangible assets (excluding right-of-use assets).

	2019 € m	2018 € m
<b>Capital expenditure</b>		
Estimated outstanding commitments for capital expenditure not provided for in the financial statements	<b>1</b>	4
Capital expenditure authorised but not yet contracted for	<b>43</b>	72

(2) Includes items in transit € 27 million, sundry debtors € 41 million and impersonal accounts € 30 million (31 December 2018: Items in transit € 11 million, sundry debtors € 65 million and impersonal accounts € 56 million).



	2019 € m	2018 € m
<b>n Deferred taxation</b>		
Deferred tax assets:		
Transition to IFRS 9	22	29
Assets used in the business	5	–
Retirement benefits	6	9
Unutilised tax losses	2,437	2,443
Other	10	18
<b>Total gross deferred tax assets</b>	<b>2,480</b>	<b>2,499</b>
Deferred tax liabilities:		
Transition to IFRS 15	(1)	(1)
Cash flow hedges	(67)	(41)
Assets used in the business	(21)	(20)
Investment securities	(51)	(52)
Other	(54)	(31)
<b>Total gross deferred tax liabilities</b>	<b>(194)</b>	<b>(145)</b>
<b>Net deferred tax assets</b>	<b>2,286</b>	<b>2,354</b>
<b>Represented on the statement of financial position:</b>		
Deferred tax assets	2,357	2,406
Deferred tax liabilities	(71)	(52)
	<b>2,286</b>	<b>2,354</b>

For each of the years ended 31 December 2019 and 2018, full provision has been made for capital allowances and other temporary differences.

	2019 € m	2018 € m
<b>Analysis of movements in deferred taxation</b>		
At 1 January	2,354	2,376
Exchange translation and other adjustments	(1)	(1)
Deferred tax through other comprehensive income	(22)	69
Income statement	(45)	(90)
<b>At 31 December</b>	<b>2,286</b>	<b>2,354</b>

Comments on the basis of recognition of deferred tax assets on unused tax losses are included in note 2 to the consolidated financial statements 'Critical accounting judgements and estimates' on pages 219 to 220. Information on the regulatory capital treatment of deferred tax assets is included in 'Principal risks' on pages 8 to 11.

At 31 December 2019, recognised deferred tax assets on tax losses and other temporary differences, net of deferred tax liabilities, totalled to € 2,286 million (31 December 2018: € 2,354 million). The most significant tax losses arise in the Irish tax jurisdiction and their utilisation is dependent on future taxable profits.

Temporary differences recognised in other comprehensive income consist of deferred tax on financial assets at FVOCI, cash flow hedges and actuarial gains/losses on retirement benefit schemes. Temporary differences recognised in the income statement consist of provisions for expected credit losses on financial instruments, amortised income, assets leased to customers, and assets used in the course of the business.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## o Retirement benefits

Allied Irish Banks, p.l.c. operates a number of defined contribution and defined benefit schemes for employees. All defined benefit schemes are closed to future accrual.

### Defined contribution schemes

Allied Irish Banks, p.l.c. operates a defined contribution ("DC") scheme, further details of which are provided in the Group's retirement benefits note (note 33 to the consolidated financial statements). The amount included in operating expenses in respect of the DC scheme is € 71 million (2018: € 66 million) (note c).

### Defined benefit schemes

The most significant defined benefit scheme operated by Allied Irish Banks, p.l.c. is the AIB Group Irish Pension Scheme ('the Irish scheme'), further details of which are provided in the Group's retirement benefits note (note 33 to the consolidated financial statements).

### Financial and mortality assumptions

The financial and mortality assumptions adopted in the preparation of these financial statements are the same as those adopted in the preparation of the Group's financial statements. See note 33 to the consolidated financial statements for further details.

### Sensitivity analysis for principal assumptions used to measure scheme liabilities

There are inherent uncertainties surrounding the financial assumptions adopted in calculating the actuarial valuation of the Allied Irish Banks, p.l.c. pension schemes. A sensitivity analysis of the key assumptions for the Irish scheme is set out in the Group's retirement benefits note (note 33 to the consolidated financial statements).

### Movement in defined benefit obligation and scheme assets

The following table sets out the movement in the defined benefit obligation and scheme assets during 2019 and 2018:

	2019				2018			
	Defined benefit obligation	Fair value of scheme assets	Asset ceiling/ minimum funding <sup>(1)</sup>	Net defined benefit (liabilities) assets	Defined benefit obligation	Fair value of scheme assets	Asset ceiling/ minimum funding <sup>(1)</sup>	Net defined benefit (liabilities) assets
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 1 January	(4,164)	4,760	(614)	(18)	(4,368)	4,840	(531)	(59)
<b>Included in profit or loss</b>								
Past service cost	(12)	–	–	(12)	(10)	–	–	(10)
Settlement	3	(5)	–	(2)	–	–	–	–
Interest (cost) income	(88)	101	(13)	–	(89)	100	(11)	–
Administration costs	–	–	–	–	–	–	–	–
	(97)	96	(13)	(14)	(99)	100	(11)	(10)
<b>Included in other comprehensive income</b>								
<i>Re-measurements gain/(loss):</i>								
– Actuarial gain/(loss) arising from:								
– Experience adjustments	(14)	–	–	(14)	72	–	–	72
– Changes in demographic assumptions	–	–	–	–	–	–	–	–
– Changes in financial assumptions	(495)	–	–	(495)	84	–	–	84
– Return on scheme assets excluding interest income	–	461	–	461	–	(82)	–	(82)
– Asset ceiling/minimum funding adjustments	–	–	43	43	–	–	(72)	(72)
				(5)				2
Translation adjustment on non-euro schemes	–	–	–	–	(1)	1	–	–
	(509)	461	43	(5)	155	(81)	(72)	2
<b>Other</b>								
Contributions by employer	–	12	–	12	–	49	–	49
Benefits paid	154	(154)	–	–	148	(148)	–	–
	154	(142)	–	12	148	(99)	–	49
<b>At 31 December</b>	<b>(4,616)</b>	<b>5,175</b>	<b>(584)</b>	<b>(25)</b>	<b>(4,164)</b>	<b>4,760</b>	<b>(614)</b>	<b>(18)</b>

<sup>(1)</sup>In recognising the net surplus or deficit on a pension scheme, the funded status of each scheme is adjusted to reflect any minimum funding requirement and any ceiling on the amount that the sponsor has a right to recover from a scheme.

**o Retirement benefits (continued)****Scheme assets**

The following table sets out an analysis of the scheme assets:

	2019 € m	2018 € m
Cash and cash equivalents	61	111
Equity instruments		
<i>Quoted equity instruments:</i>		
Basic materials	78	66
Consumer goods	134	115
Consumer services	151	134
Energy	125	129
Financials	294	253
Healthcare	179	162
Industrials	166	147
Technology	222	167
Telecoms	121	98
Utilities	58	42
Total quoted equity instruments	1,528	1,313
<i>Unquoted equity instruments</i>	13	12
Total equity instruments	1,541	1,325
Debt instruments		
<i>Quoted debt instruments</i>		
Corporate bonds	622	545
Government bonds	1,589	1,342
Total quoted debt instruments	2,211	1,887
Real estate <sup>(1)(2)</sup>	278	202
Derivatives	(28)	28
Investment funds		
<i>Quoted investment funds:</i>		
Bonds	375	386
Cash	—	—
Equity	168	139
Fixed interest	13	12
Forestry	38	37
Liability driven	111	98
Multi-asset	110	202
Total quoted investment funds	815	874
Total investment funds	815	874
Mortgage backed securities <sup>(2)</sup>	297	333
<b>Fair value of scheme assets at 31 December</b>	<b>5,175</b>	<b>4,760</b>

<sup>(1)</sup>Located in Europe.

<sup>(2)</sup>A quoted market price in an active market is not available.

**Other long term employee benefits**

Includes additional benefits which the Company provides to employees who suffer prolonged periods of sickness, subject to the qualifying terms of the insurer. It provides for the partial replacement of income in event of illness or injury resulting in the employee's long term absence from work.

Furthermore, on the death of an employee before their normal retirement date, the Company has in place insurance policies to cover the additional financial costs to the Company under the terms of the defined benefit/defined contribution schemes.

In 2019, the Company contributed € 9 million (2018: € 9 million) towards insuring these benefits which are included in Operating expenses (note c).

## Notes to Allied Irish Banks, p.l.c. company financial statements

	2019 € m	2018 € m
<b>p Deposits by central banks and banks</b>		
Central Banks		
Borrowings – unsecured	178	175
Banks		
Securities sold under agreements to repurchase	–	145
Other borrowings – unsecured	1,235	1,127
	1,235	1,272
	<b>1,413</b>	<b>1,447</b>
Of which:		
Due to third parties	524	560
Due to subsidiary undertakings <sup>(1)</sup>	889	887
	<b>1,413</b>	<b>1,447</b>
Amounts include:		
Due to related party	–	–

<sup>(1)</sup>Amounts due to subsidiary undertakings may include repurchase agreements.

Details of the Company's sale and repurchase activity are set out in note 48 to the consolidated financial statements.

Deposits by central banks and banks include cash collateral of € 352 million at 31 December 2019 (2018: € 268 million) received from derivative counterparties in relation to net derivative positions (note z) and also € 27 million from repurchase agreement counterparties.

### Financial assets pledged

Financial assets pledged under existing agreements to repurchase, for secured borrowings, and providing access to future funding facilities with central banks and banks are detailed in the following table:

	2019			2018		
	Central banks € m	Banks € m	Total € m	Central banks € m	Banks € m	Total € m
Total carrying value of financial assets pledged	1,158	17	1,175	1,410	200	1,610
Of which:						
Government securities	–	17	17	–	107	107
Other securities	1,158	–	1,158	1,410	93	1,503

<b>q Customer accounts</b>	<b>2019 € m</b>	<b>2018 € m</b>
Current accounts	32,976	29,979
Demand deposits	14,002	12,166
Time deposits	11,278	12,915
Securities sold under agreements to repurchase <sup>(1)</sup>	267	248
	<b>58,523</b>	55,308
Of which:		
Non-interest bearing current accounts	30,528	27,682
Interest bearing deposits, current accounts and short-term borrowings	27,995	27,626
	<b>58,523</b>	55,308
Of which:		
Due to third parties	56,157	52,456
Due to subsidiary undertakings <sup>(2)</sup>	2,366	2,852
	<b>58,523</b>	55,308
Amounts include:		
Due to associated undertakings	202	250

<sup>(1)</sup>At 31 December 2019, the Company had pledged non-government investment securities with a fair value of € 290 million (2018: € 296 million) and government investment securities with a fair value of € 32 million (2018: € 1 million) as collateral for these facilities and providing access to future funding facilities.

<sup>(2)</sup>Amounts due to subsidiary undertakings may include repurchase agreements.

Customer accounts include cash collateral of € 89 million (2018: € 113 million) received from derivative counterparties in relation to net derivative positions (note z).

# Notes to Allied Irish Banks, p.l.c. company financial statements

	2019 € m	2018 € m
<b>r Lease liabilities</b>		
<b>At 31 December</b>	<b>361</b>	–
<b>Maturity analysis – contractual undiscounted cash flows:</b>		
Not later than one year	49	–
Later than one year and not later than five years	151	–
Later than five years	255	–
<b>Total undiscounted lease liabilities at 31 December</b>	<b>455</b>	–

	2019 € m
<b>Analysis of movements in lease liabilities</b>	
At 1 January (note b)	387
Lease payments <sup>(1)</sup>	(57)
Interest expense <sup>(1)</sup>	11
Additions	22
Re-measurement	(2)
<b>At 31 December</b>	<b>361</b>

<sup>(1)</sup>Repayment of lease liabilities amount to € 46 million, i.e. lease payments net of interest expense.

On 1 January 2019, the Company implemented the requirements of IFRS 16 *Leases*, a new accounting standard which replaced IAS 17. Under IFRS 16, the lease liability is initially measured at the present value of the lease payments payable over the lease term, discounted at a rate based on the cost of funding. Under IAS 17, leases classified as operating leases were not recognised in the Company's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease.

The total of future minimum lease payments under non-cancellable operating leases at 31 December 2018 is set out in the following table:

	2018 € m
One year	54
One to two years	48
Two to three years	37
Three to four years	32
Four to five years	29
Over five years	131
<b>Total</b>	<b>331</b>

See note b for a reconciliation of the Company's operating lease obligations at 31 December 2018 to the lease obligations recognised on initial application of IFRS 16 at 1 January 2019.

<b>s Debt securities in issue</b>	<b>2019 € m</b>	<b>2018 € m</b>
Bonds and medium-term notes:		
Euro Medium Term Note Programme	500	1,000
	<b>500</b>	<b>1,000</b>

**Analysis of movements in debt securities in issue**

	<b>2019 € m</b>	<b>2018 € m</b>
<b>At 1 January</b>	<b>1,000</b>	<b>1,000</b>
Matured	(500)	–
<b>At 31 December</b>	<b>500</b>	<b>1,000</b>

<b>t Other liabilities</b>	<b>2019 € m</b>	<b>2018 € m</b>
Creditors	15	15
Fair value of hedged liability positions	72	24
Other <sup>(1)</sup>	278	241
	<b>365</b>	<b>280</b>

<sup>(1)</sup>Includes bank drafts € 148 million (2018: € 150 million) and the purchase of debt securities awaiting settlement € 38 million (2018: € 13 million).

# Notes to Allied Irish Banks, p.l.c. company financial statements

## u Provisions for liabilities and commitments

							2019
	Onerous J362	Legal claims	ROU <sup>(1)</sup> commit- ments	Other <sup>(2)</sup> provisions	ECLs on loan commit- ments	ECLs on financial guarantee contracts	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 31 December 2018	61	26	–	86	19	31	223
Impact of adopting IFRS 16 at 1 January 2019 (note b)	(2)	–	9	–	–	–	7
<b>Restated balance at 1 January 2019</b>	<b>59</b>	<b>26</b>	<b>9</b>	<b>86</b>	<b>19</b>	<b>31</b>	<b>230</b>
Transfers in	–	(1)	–	1	–	–	–
Exchange translation adjustments	–	–	–	4	–	(1)	3
Charged to income statement	–	3 <sup>(3)</sup>	–	162 <sup>(3)</sup>	9 <sup>(4)</sup>	5 <sup>(4)</sup>	179
Released to income statement	–	(1) <sup>(3)</sup>	–	(4) <sup>(3)</sup>	(15) <sup>(4)</sup>	(14) <sup>(4)</sup>	(34)
Dilapidations provisions IFRS 16	–	–	2	–	–	–	2
Provisions utilised	(51)	(3)	–	(56)	–	–	(110)
<b>At 31 December 2019</b>	<b>8</b>	<b>24</b>	<b>11</b>	<b>193</b>	<b>13</b>	<b>21</b>	<b>270<sup>(5)</sup></b>

							2018
	Liabilities and charges	Onerous contracts	Legal claims	Other <sup>(2)</sup> provisions	ECLs on loan commit- ments	ECLs on financial guarantee contracts	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 31 December 2017	31	53	23	89	–	–	196
Impact of adopting IFRS 9 at 1 January 2018	–	–	–	–	–	–	–
Reclassification	(31)	–	–	(1)	–	32	–
Re-measurement	–	–	–	–	15	20	35
<b>Restated balance at 1 January 2018</b>	<b>–</b>	<b>53</b>	<b>23</b>	<b>88</b>	<b>15</b>	<b>52</b>	<b>231</b>
Transfers out	–	–	–	–	–	(14)	(14)
Exchange translation adjustments	–	–	–	(1)	–	–	(1)
Charged to income statement	–	87 <sup>(3)</sup>	6 <sup>(3)</sup>	38 <sup>(3)</sup>	13 <sup>(4)</sup>	4 <sup>(4)</sup>	148
Released to income statement	–	(53) <sup>(3)</sup>	(1) <sup>(3)</sup>	(5) <sup>(3)</sup>	(9) <sup>(4)</sup>	(11) <sup>(4)</sup>	(79)
Provisions utilised	–	(26)	(2)	(34)	–	–	(62)
<b>At 31 December 2018</b>	<b>–</b>	<b>61</b>	<b>26</b>	<b>86</b>	<b>19</b>	<b>31</b>	<b>223<sup>(5)</sup></b>

<sup>(1)</sup>Provisions for dilapidations included in measurement of right-of-use assets ('ROU').

<sup>(2)</sup>Includes provisions for customer redress and related matters, other restitution provisions and miscellaneous provisions.

<sup>(3)</sup>Included in 'General and administrative expenses' in note c 'Operating expenses'.

<sup>(4)</sup>Included in 'Net credit impairment writeback' other than a credit of € 5 million (2018: a credit of € 2 million) which is included in 'Net (loss)/gain on derecognition of financial assets measured at amortised cost'.

<sup>(5)</sup>Excluding the ECLs on loan commitments and financial guarantee contracts, the total provisions for liabilities and commitments expected to be settled within one year amount to € 108 million (31 December 2018: € 71 million).



**v Subordinated liabilities and other capital instruments**

All outstanding subordinated liabilities and other capital instruments of the Group are issued by Allied Irish Banks, p.l.c. and are detailed in note 40 to the consolidated financial statements. These include both externally and internally issued instruments.

**w Share capital**

The share capital and share premium of Allied Irish Banks, p.l.c. are detailed in note 41 to the consolidated financial statements, all of which relates to Allied Irish Banks, p.l.c.

**x Other equity interests**

Other equity interests comprise Additional Tier 1 Securities which are detailed in note 42 to the consolidated financial statements. These include both externally and internally issued instruments.

**y Capital reserves and capital redemption reserves**

	2019		2018	
	Capital reserves	Capital redemption reserves	Capital reserves	Capital redemption reserves
	€ m	€ m	€ m	€ m
At beginning and end of year	156	14	156	14

# Notes to Allied Irish Banks, p.l.c. company financial statements

## z Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Company's statement of financial position; or
- are subject to enforceable master netting arrangements or similar agreements that cover similar financial instruments, irrespective of whether they are offset in the statement of financial position.

Details of these transactions are set out in note 45 to the consolidated financial statements and apply equally to Allied Irish Banks, p.l.c.

The following table shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements at 31 December 2019 and 2018:

							2019
		Gross amounts of recognised financial assets € m	Gross amounts of recognised financial liabilities offset in the statement of financial position € m	Net amounts of financial assets presented in the statement of financial position € m	Related amounts not offset in the statement of financial position Financial instruments € m	Financial collateral (including cash collateral) received € m	Net amount € m
<b>Financial assets</b>	<b>Note</b>						
Derivative financial instruments	e	1,252	–	1,252	(592)	(362)	298
Loans and advances to banks –							
Reverse repurchase agreements	f	7,305	(4,965)	2,340	(2,567)	(21)	(248)
Loans and advances to customers –							
Reverse repurchase agreements	g	87	–	87	(86)	–	1
<b>Total</b>		<b>8,644</b>	<b>(4,965)</b>	<b>3,679</b>	<b>(3,245)</b>	<b>(383)</b>	<b>51</b>

							2019
		Gross amounts of recognised financial liabilities € m	Gross amounts of recognised financial assets offset in the statement of financial position € m	Net amounts of financial liabilities presented in the statement of financial position € m	Related amounts not offset in the statement of financial position Financial instruments € m	Financial collateral (including cash collateral) pledged € m	Net amount € m
<b>Financial liabilities</b>	<b>Note</b>						
Deposits by central banks and banks –							
Securities sold under agreements to repurchase	p	4,965	(4,965)	–	–	–	–
Customer accounts –							
Securities sold under agreements to repurchase	q	267	–	267	(322)	–	(55)
Derivative financial Instruments	e	1,284	–	1,284	(592)	(628)	64
<b>Total</b>		<b>6,516</b>	<b>(4,965)</b>	<b>1,551</b>	<b>(914)</b>	<b>(628)</b>	<b>9</b>

**z Offsetting financial assets and financial liabilities (continued)**

2018

	Note	Gross amounts of recognised financial assets € m	Gross amounts of recognised financial liabilities offset in the statement of financial position € m	Net amounts of financial assets presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) received € m	
<b>Financial assets</b>							
Derivative financial instruments	e	701	–	701	(338)	(292)	71
Loans and advances to banks – Reverse repurchase agreements	f	5,843	(3,500)	2,343	(2,560)	–	(217)
<b>Total</b>		<b>6,544</b>	<b>(3,500)</b>	<b>3,044</b>	<b>(2,898)</b>	<b>(292)</b>	<b>(146)</b>

2018

	Note	Gross amounts of recognised financial liabilities € m	Gross amounts of recognised financial assets offset in the statement of financial position € m	Net amounts of financial liabilities presented in the statement of financial position € m	Related amounts not offset in the statement of financial position		Net amount € m
					Financial instruments € m	Financial collateral (including cash collateral) pledged € m	
<b>Financial liabilities</b>							
Deposits by central banks and banks – Securities sold under agreements to repurchase	p	3,645	(3,500)	145	(157)	(16)	(28)
Customer accounts – Securities sold under agreements to repurchase	q	248	–	248	(298)	–	(50)
Derivative financial Instruments	e	954	–	954	(338)	(605)	11
<b>Total</b>		<b>4,847</b>	<b>(3,500)</b>	<b>1,347</b>	<b>(793)</b>	<b>(621)</b>	<b>(67)</b>

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the statement of financial position that are disclosed in the above tables are measured on the following bases:

- derivative assets and liabilities – fair value;
- loans and advances to banks – amortised cost;
- loans and advances to customers – amortised cost;
- deposits by central banks and banks – amortised cost; and
- customer accounts – amortised cost.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## z Offsetting financial assets and financial liabilities (continued)

The following table reconciles the 'Net amounts of financial assets and financial liabilities presented in the statement of financial position', as set out in the previous pages to the line items presented in the statement of financial position at 31 December 2019 and 2018:

			2019	
	Net amounts of financial assets presented in the statement of financial position € m	Line item in statement of financial position	Carrying amount in statement of financial position € m	Financial assets not in scope of offsetting disclosures € m
<b>Financial assets</b>				
Derivative financial instruments	1,252	Derivative financial instruments	1,311	59
Loans and advances to banks –				
Reverse repurchase agreements	2,340	Loans and advances to banks	13,226	10,886
Loans and advances to customers –				
Reverse repurchase agreements	87	Loans and advances to customers	26,801	26,714

			2019	
	Net amounts of financial liabilities presented in the statement of financial position € m	Line item in statement of financial position	Carrying amount in statement of financial position € m	Financial liabilities not in scope of offsetting disclosures € m
<b>Financial liabilities</b>				
Deposits by central banks and banks –				
Securities sold under agreement to repurchase	–	Deposits by central banks and banks	1,413	1,413
Customer accounts –				
Securities sold under agreement to repurchase	267	Customer accounts	58,523	58,256
Derivative financial instruments	1,284	Derivative financial instruments	1,299	15

			2018	
	Net amounts of financial assets presented in the statement of financial position € m	Line item in statement of financial position	Carrying amount in statement of financial position € m	Financial assets not in scope of offsetting disclosures € m
<b>Financial assets</b>				
Derivative financial instruments	701	Derivative financial instruments	944	243
Loans and advances to banks –				
Reverse repurchase agreements	2,343	Loans and advances to banks	11,272	8,929

			2018	
	Net amounts of financial liabilities presented in the statement of financial position € m	Line item in statement of financial position	Carrying amount in statement of financial position € m	Financial liabilities not in scope of offsetting disclosures € m
<b>Financial liabilities</b>				
Deposits by central banks and banks –				
Securities sold under agreement to repurchase	145	Deposits by central banks and banks	1,447	1,302
Customer accounts –				
Securities sold under agreement to repurchase	248	Customer accounts	55,308	55,060
Derivative financial instruments	954	Derivative financial instruments	1,014	60

**aa Memorandum items: contingent liabilities and commitments, and contingent assets**

Allied Irish Banks, p.l.c. has given guarantees in respect of the liabilities of certain of its subsidiaries and has also given guarantees to the satisfaction of the relevant regulatory authorities for the protection of the depositors of certain of its banking subsidiaries in the various jurisdictions in which such subsidiaries operate (note j).

The commentary on Legal proceedings, Contingent liability/contingent assets and Participation in TARGET 2 – Ireland, as set out in note 46 to the consolidated financial statements, applies also to Allied Irish Banks, p.l.c.

The following table gives the nominal or contract amounts of contingent liabilities and commitments for Allied Irish Banks, p.l.c.:

	<b>Contract amount</b>	
	<b>2019</b>	2018
	<b>€ m</b>	€ m
<b>Contingent liabilities<sup>(1)</sup> – credit related</b>		
Guarantees and assets pledged as collateral security:		
Guarantees and irrevocable letters of credit	<b>890</b>	907
Other contingent liabilities	<b>65</b>	79
	<b>955</b>	986
<b>Commitments<sup>(2)</sup></b>		
Documentary credits and short-term trade-related transactions	<b>59</b>	49
Undrawn formal standby facilities, credit lines and other commitments to lend:		
Less than 1 year <sup>(3)</sup>	<b>6,179</b>	6,170
1 year and over <sup>(4)</sup>	<b>1,973</b>	1,916
	<b>8,211</b>	8,135
	<b>9,166<sup>(5)</sup></b>	9,121 <sup>(5)</sup>

<sup>(1)</sup>Contingent liabilities are off-balance sheet products and include guarantees, standby letters of credit and other contingent liability products such as performance bonds.

<sup>(2)</sup>A commitment is an off-balance sheet product, where there is an agreement to provide an undrawn credit facility. The contract may or may not be cancelled unconditionally at any time without notice depending on the terms of the contract.

<sup>(3)</sup>An original maturity of up to and including one year or which may be cancelled at any time without notice.

<sup>(4)</sup>An original maturity of more than one year.

<sup>(5)</sup>Included in exposures are amounts relating to Group subsidiaries of € 685 million (2018: € 280 million).

For details of the internal credit ratings and geographic concentration of contingent liabilities and commitments, see pages 373 and 376 in note ag 'Credit risk information'.

Provisions for ECLs on loan commitments and financial guarantee contracts are set out in note u.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ab Transferred financial assets

Allied Irish Banks, p.l.c. enters into transactions in the normal course of business in which it transfers previously recognised financial assets. Transferred financial assets may, in accordance with IFRS 9 *Financial Instruments*:

- (i) continue to be recognised in their entirety; or
- (ii) be derecognised in their entirety but Allied Irish Banks, p.l.c. retains some continuing involvement.

The most common transactions where the transferred assets are not derecognised in their entirety are sale and repurchase agreements and securitisations. Details of these transactions are set out in note 48 to the consolidated financial statements and apply equally to Allied Irish Banks, p.l.c.

### (i) Transferred financial assets not derecognised in their entirety

The following table sets out the carrying value and fair value of financial assets which did not qualify for derecognition and their associated financial liabilities at 31 December 2019 and 2018:

	2019						
	Carrying amount of transferred assets	Carrying amount of associated liabilities held by third parties	Carrying amount of associated liabilities held by Group companies	Fair value of transferred assets	Fair value of associated liabilities held by third parties	Fair value of associated liabilities held by Group companies	Net fair value position
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Sale and repurchase agreements/similar products	5,512 <sup>(1)(2)</sup>	— <sup>(1)</sup>	267	5,512	—	267	5,245

	2018						
	Carrying amount of transferred assets	Carrying amount of associated liabilities held by third parties	Carrying amount of associated liabilities held by Group companies	Fair value of transferred assets	Fair value of associated liabilities held by third parties	Fair value of associated liabilities held by Group companies	Net fair value position
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Sale and repurchase agreements/similar products	3,581 <sup>(1)(2)</sup>	146 <sup>(1)</sup>	247	3,581	146	247	3,188

<sup>(1)</sup>See notes p and q.

<sup>(2)</sup>Includes € 5,205 million of assets pledged in relation to securities lending arrangements (2018: € 3,084 million).

### (ii) Transferred financial assets derecognised in their entirety but Allied Irish Banks, p.l.c. retains some continuing involvement

Allied Irish Banks, p.l.c. has a continuing involvement in transferred financial assets where it retains any of the risks and rewards of ownership of the transferred financial assets. Set out below are transactions in which Allied Irish Banks, p.l.c. has a continuing involvement in financial assets transferred.

#### NAMA

Details in relation to the continuing involvement by Allied Irish Banks, p.l.c. in assets transferred to NAMA are set out in note 48 to the consolidated financial statements. The carrying value of assets transferred during 2010 and 2011 amounted to € 13,483 million, all of which were derecognised.

In 2019, Allied Irish Banks, p.l.c. recognised € 3 million (cumulative € 94 million) (2018: € 3 million (cumulative € 91 million)) in the income statement for the servicing of financial assets transferred to NAMA.

#### AIB Mortgage Bank

In 2011, Allied Irish Banks, p.l.c. transferred substantially all of its mortgage intermediary originated Irish residential loans, related security and related business of approximately € 4.2 billion to AIB Mortgage Bank.

Under an Outsourcing and Agency Agreement dated 8 February 2006, Allied Irish Banks, p.l.c., as Service Agent for AIB Mortgage Bank, originates residential mortgage loans through its retail branch network and intermediary channels in the Republic of Ireland, services the mortgage loans and provides treasury services in connection with financing, as well as a range of other support services. In 2019, Allied Irish Banks, p.l.c. recognised € 149 million (cumulative € 961 million) (2018: € 149 million (cumulative € 812 million)) in the income statement for the provision of services under this agreement.

**ac Classification and measurement of financial assets and financial liabilities**

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. The accounting policy for financial assets in note 1 (l) and financial liabilities in note 1 (m), describes how the classes of financial instruments are measured, and how income and expenses, including fair value gains and losses, are recognised.

The following table analyses the carrying amounts of the financial assets and financial liabilities by measurement category as defined in IFRS 9 *Financial Instruments* and by statement of financial position heading at 31 December 2019 and 2018.

	At fair value through profit or loss		At fair value through other comprehensive income			At amortised cost		2019
	Mandatorily		Debt investments	Equity investments	Cash flow hedge derivatives	Loans and advances	Other	Total
	€ m		€ m	€ m	€ m	€ m	€ m	€ m
Financial assets								
Cash and balances at central banks	–		–	–	–	7,163	563 <sup>(1)</sup>	7,726
Items in course of collection	–		–	–	–	51	–	51
Derivative financial instruments <sup>(2)</sup>	792		–	–	519	–	–	1,311
Loans and advances to banks <sup>(3)</sup>	–		–	–	–	13,226	–	13,226
Loans and advances to customers <sup>(4)</sup>	77		–	–	–	26,724	–	26,801
Investment securities <sup>(5)</sup>	251		22,115	437	–	–	635	23,438
Other financial assets	–		–	–	–	–	678	678
	1,120		22,115	437	519	47,164	1,876	73,231
Financial liabilities								
Deposits by central banks and banks <sup>(6)</sup>	–		–	–	–	–	1,413	1,413
Customer accounts <sup>(7)</sup>	–		–	–	–	–	58,523	58,523
Derivative financial instruments <sup>(8)</sup>	1,140		–	–	159	–	–	1,299
Debt securities in issue	–		–	–	–	–	500	500
Subordinated liabilities and other capital instruments <sup>(9)</sup>	–		–	–	–	–	4,607	4,607
Other financial liabilities	–		–	–	–	–	481	481
	1,140		–	–	159	–	65,524	66,823

<sup>(1)</sup>Comprises cash on hand.

<sup>(2)</sup>Includes exposure to subsidiary undertakings of € 146 million.

<sup>(3)</sup>Includes exposure to subsidiary undertakings of € 12,355 million.

<sup>(4)</sup>Includes exposure to subsidiary undertakings of € 7,568 million.

<sup>(5)</sup>Includes exposure to subsidiary undertakings of € 6,234 million.

<sup>(6)</sup>Includes amounts due to subsidiary undertakings of € 889 million.

<sup>(7)</sup>Includes amounts due to subsidiary undertakings of € 2,366 million.

<sup>(8)</sup>Includes amounts due to subsidiary undertakings of € 105 million.

<sup>(9)</sup>Includes amounts due to AIB Group plc (owner) € 3,808 million.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ac Classification and measurement of financial assets and financial liabilities (continued)

	2018						
	At fair value through profit or loss	At fair value through other comprehensive income			At amortised cost		Total
	Mandatorily	Debt investments	Equity investments	Cash flow hedge derivatives	Loans and advances	Other	
	€ m	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>							
Cash and balances at central banks	–	–	–	–	1,947	580 <sup>(1)</sup>	2,527
Items in course of collection	–	–	–	–	60	–	60
Derivative financial instruments <sup>(2)</sup>	677	–	–	267	–	–	944
Loans and advances to banks <sup>(3)</sup>	–	–	–	–	11,272	–	11,272
Loans and advances to customers <sup>(4)</sup>	147	–	–	–	27,130	–	27,277
Investment securities <sup>(5)</sup>	166	22,649	447	–	–	187	23,449
Other financial assets	–	–	–	–	–	460	460
	<b>990</b>	<b>22,649</b>	<b>447</b>	<b>267</b>	<b>40,409</b>	<b>1,227</b>	<b>65,989</b>
<b>Financial liabilities</b>							
Deposits by central banks and banks <sup>(6)</sup>	–	–	–	–	–	1,447	1,447
Customer accounts <sup>(7)</sup>	–	–	–	–	–	55,308	55,308
Derivative financial instruments <sup>(8)</sup>	808	–	–	206	–	–	1,014
Debt securities in issue	–	–	–	–	–	1,000	1,000
Subordinated liabilities and other capital instruments <sup>(9)</sup>	–	–	–	–	–	2,450	2,450
Other financial liabilities	–	–	–	–	–	464	464
	<b>808</b>	<b>–</b>	<b>–</b>	<b>206</b>	<b>–</b>	<b>60,669</b>	<b>61,683</b>

<sup>(1)</sup>Comprises cash on hand.

<sup>(2)</sup>Includes exposure to subsidiary undertakings of € 124 million.

<sup>(3)</sup>Includes exposure to subsidiary undertakings of € 10,606 million.

<sup>(4)</sup>Includes exposure to subsidiary undertakings of € 7,788 million.

<sup>(5)</sup>Includes exposure to subsidiary undertakings of € 6,703 million.

<sup>(6)</sup>Includes amounts due to subsidiary undertakings of € 887 million.

<sup>(7)</sup>Includes amounts due to subsidiary undertakings of € 2,852 million.

<sup>(8)</sup>Includes amounts due to subsidiary undertakings of € 82 million.

<sup>(9)</sup>Includes amounts due to AIB Group plc (owner) € 1,655 million.



## ad Fair value of financial instruments

The methods used by the Group in calculating the fair value of financial instruments are set out in note 50 to the consolidated financial statements and apply equally to Allied Irish Banks, p.l.c.

The tables on the following pages set out the carrying amount in the statement of financial position of financial assets and financial liabilities distinguishing between those measured at fair value and those measured at amortised cost. In addition, the fair value of all financial assets and financial liabilities is shown setting out the fair value hierarchy as described below into which the fair value measurement is categorised:

**Level 1** – financial assets and liabilities measured using quoted market prices from an active market (unadjusted);

**Level 2** – financial assets and liabilities measured using valuation techniques which use quoted market prices from an active market or measured using quoted market prices unadjusted from an inactive market; and

**Level 3** – financial assets and liabilities measured using valuation techniques which use unobservable market inputs.

Readers of these financial statements are advised to use caution when using the data in the following tables to evaluate the financial position of Allied Irish Banks, p.l.c. or to make comparisons with other institutions. Fair value information is not provided for items that do not meet the definition of a financial instrument. These items include intangible assets such as the value of the branch network and the long-term relationships with depositors, premises and equipment and shareholders' equity. These items are material and accordingly, the fair value information presented does not purport to represent, nor should it be construed to represent, the underlying value of the Company as a going concern at 31 December 2019.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ad Fair value of financial instruments (continued)

		2019			
	Carrying amount	Fair value			
		Fair value hierarchy			
	€ m	Level 1 € m	Level 2 € m	Level 3 € m	Total € m
Financial assets measured at fair value					
Derivative financial instruments:					
Interest rate derivatives	1,268	–	921	347	1,268
Exchange rate derivatives	38	–	38	–	38
Equity derivatives	5	–	5	–	5
Loans and advances to customers at FVTPL	77	–	–	77	77
Investment debt securities at FVOCI:					
Government securities	7,046	7,046	–	–	7,046
Supranational banks and government agencies	1,034	1,034	–	–	1,034
Asset backed securities	328	237	91	–	328
Bank securities	13,231	6,997	6,234	–	13,231
Corporate securities	476	476	–	–	476
Equity investments at FVOCI	437	–	–	437	437
Equity investments at FVTPL	251	46	–	205	251
	24,191	15,836	7,289	1,066	24,191
Financial assets not measured at fair value					
Cash and balances at central banks	7,726	563 <sup>(1)</sup>	7,163	–	7,726
Items in the course of collection	51	–	–	51	51
Loans and advances to banks	13,226	–	–	13,226	13,226
Loans and advances to customers	26,724	–	–	26,768	26,768
Investment debt securities measured at amortised cost	635	45	–	590	635
Other financial assets	678	–	–	678	678
	49,040	608	7,163	41,313	49,084
Financial liabilities measured at fair value					
Derivative financial instruments:					
Interest rate derivatives	1,099	–	994	105	1,099
Exchange rate derivatives	182	–	182	–	182
Equity derivatives	6	–	6	–	6
Credit derivatives	12	–	11	1	12
	1,299	–	1,193	106	1,299
Financial liabilities not measured at fair value					
Deposits by central banks and banks:					
Other borrowings	1,413	–	178	1,235	1,413
Customer accounts:					
Current accounts	32,976	–	–	32,976	32,976
Demand deposits	14,002	–	–	14,002	14,002
Time deposits	11,278	–	–	11,285	11,285
Securities sold under agreements to repurchase	267	–	–	267	267
Debt securities in issue	500	501	–	–	501
Subordinated liabilities and other capital instruments	4,607	774	4,099	–	4,873
Other financial liabilities	481	–	–	481	481
	65,524	1,275	4,277	60,246	65,798

<sup>(1)</sup>Comprises cash on hand.

## ad Fair value of financial instruments (continued)

		2018			
		Carrying amount		Fair value	
				Fair value hierarchy	
		Level 1	Level 2	Level 3	Total
		€ m	€ m	€ m	€ m
<b>Financial assets measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	888	–	599	289	888
Exchange rate derivatives	42	–	42	–	42
Equity derivatives	14	–	14	–	14
Loans and advances to customers at FVTPL	147	–	–	147	147
Investment debt securities at FVOCI:					
Government securities	8,361	8,361	–	–	8,361
Supranational banks and government agencies	1,132	1,132	–	–	1,132
Asset backed securities	367	284	83	–	367
Bank securities	12,525	5,755	6,770	–	12,525
Corporate securities	264	224	31	9	264
Equity investments at FVOCI	447	–	–	447	447
Equity investments at FVTPL	166	23	–	143	166
	<b>24,353</b>	<b>15,779</b>	<b>7,539</b>	<b>1,035</b>	<b>24,353</b>
<b>Financial assets not measured at fair value</b>					
Cash and balances at central banks	2,527	580 <sup>(1)</sup>	1,947	–	2,527
Items in the course of collection	60	–	–	60	60
Loans and advances to banks	11,272	–	1	11,271	11,272
Loans and advances to customers:	27,130	–	–	27,152	27,152
Investment debt securities measured at amortised cost	187	–	–	184	184
Other financial assets	460	–	–	460	460
	<b>41,636</b>	<b>580</b>	<b>1,948</b>	<b>39,127</b>	<b>41,655</b>
<b>Financial liabilities measured at fair value</b>					
Derivative financial instruments:					
Interest rate derivatives	976	–	855	121	976
Exchange rate derivatives	29	–	29	–	29
Equity derivatives	5	–	5	–	5
Credit derivatives	4	–	4	–	4
	<b>1,014</b>	<b>–</b>	<b>893</b>	<b>121</b>	<b>1,014</b>
<b>Financial liabilities not measured at fair value</b>					
Deposits by central banks and banks:					
Other borrowings	1,302	–	175	1,127	1,302
Secured borrowings	145	–	–	145	145
Customer accounts:					
Current accounts	29,979	–	–	29,979	29,979
Demand deposits	12,166	–	–	12,166	12,166
Time deposits	12,915	–	–	12,925	12,925
Securities sold under agreements to repurchase	248	–	–	248	248
Debt securities in issue	1,000	1,012	–	–	1,012
Subordinated liabilities and other capital instruments	2,450	762	1,710	–	2,472
Other financial liabilities	464	–	–	464	464
	<b>60,669</b>	<b>1,774</b>	<b>1,885</b>	<b>57,054</b>	<b>60,713</b>

<sup>(1)</sup>Comprises cash on hand.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ad Fair value of financial instruments (continued)

### Significant transfers between Level 1 and Level 2 of the fair value hierarchy

There were no transfers between Level 1 and Level 2 of the fair value hierarchy for the years ended 31 December 2019 and 2018.

### Reconciliation of balances in Level 3 of the fair value hierarchy

The following tables show a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy:

	2019						2019	
	Financial assets						Financial liabilities	
	Derivatives	Investment securities		Loans and advances at FVTPL	Equities at FVTPL	Total	Derivatives	Total
		Debt	Equities at FVOCI					
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 1 January 2019	289	9	447	147	143	1,035	121	121
Transfers into/out of level 3	—	(9)	—	—	—	(9)	—	—
<b>Total gains or (losses) in:</b>								
<i>Profit or loss:</i>								
Net trading income	58	—	—	—	—	58	(15)	(15)
Net change in FVTPL	—	—	—	57	63	120	—	—
	58	—	—	57	63	178	(15)	(15)
<i>Other comprehensive income:</i>								
Net change in fair value of investment securities	—	—	(10)	—	—	(10)	—	—
Net change in fair value of cash flow hedges	—	—	—	—	—	—	—	—
	—	—	(10)	—	—	(10)	—	—
Purchases/additions	—	—	—	5	—	5	—	—
Sales/disposals	—	—	—	(54)	(1)	(55)	—	—
Settlements	—	—	—	—	—	—	—	—
Cash received:								
Principal	—	—	—	(78)	—	(78)	—	—
<b>At 31 December 2019</b>	<b>347</b>	<b>—</b>	<b>437</b>	<b>77</b>	<b>205</b>	<b>1,066</b>	<b>106</b>	<b>106</b>
	2018						2018	
	Financial assets						Financial liabilities	
	Derivatives	Investment securities		Loans and advances at FVTPL	Equities at FVTPL	Total	Derivatives	Total
		Debt	Equities at FVOCI					
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
At 31 December 2017	329	—	567	—	—	896	119	119
IFRS 9 transition adjustments at 1 January 2018	—	—	(122)	156	122	156	—	—
<b>Total gains or (losses) in:</b>								
<i>Profit or loss:</i>								
Net trading income	(40)	—	—	—	—	(40)	2	2
Net change in FVTPL	—	—	—	99	21	120	—	—
	(40)	—	—	99	21	80	2	2
<i>Other comprehensive income:</i>								
Net change in fair value of investment securities	—	—	2	—	—	2	—	—
Purchases/additions	—	9	—	32	—	41	—	—
Sales/disposals	—	—	—	(53)	—	(53)	—	—
Cash received:								
Principal	—	—	—	(87)	—	(87)	—	—
<b>At 31 December 2018</b>	<b>289</b>	<b>9</b>	<b>447</b>	<b>147</b>	<b>143</b>	<b>1,035</b>	<b>121</b>	<b>121</b>

Transfers between levels of the fair value hierarchy are recognised at the end of the reporting period during which the change occurred. There were no transfers into/out of Level 3 during 2018.

**ad Fair value of financial instruments (continued)**

The following table shows total gains or losses included in profit or loss that is attributable to the change in unrealised gains or losses relating to those assets and liabilities held at 31 December 2019 and 2018:

	2019 € m	2018 € m
Net trading income – gains	125	34
Gains on equity investments at FVTPL	65	21
Gains on loans and advances at FVTPL	1	22
	<b>191</b>	<b>77</b>

**Significant unobservable inputs**

The table below sets out information about significant unobservable inputs used for the years ended 31 December 2019 and 2018 in measuring financial instruments categorised as Level 3 in the fair value hierarchy:

Financial instrument	Fair value		Valuation technique	Significant unobservable input	Range of estimates	
	2019 € m	2018 € m			31 December 2019	31 December 2018
Uncollateralised customer derivatives	Asset	347	CVA	LGD	42% – 62% (Base 52%)	43% – 67% (Base 54%)
	Liability	106		PD	0.3% – 0.7% (Base 0.4%, 1 year PD)	0.4% – 1.1% (Base 0.7%, 1 year PD)
			FVA	Funding spreads	(0.2%) to 0.3%	(0.3%) to 0.6%
				Discount rate	1% – 4% (Base 1.94%)	1% – 5% (Base 2.49%)
NAMA subordinated bonds	Asset	437	447	Discounted cash flows		
Visa Inc. Series B Preferred Stock	Asset	171	109	Quoted market price (to which a discount has been applied)	0% – 75%	0% – 80%
Loans and advances to customers measured at FVTPL	Asset	77	147	Discounted cash flows*	(1%) – 7%	0% – 6%
				Collateral Values	N/A	(3%) – 12%

\*Expected cash flows discounted at market rates, taking into consideration the fair value of collateral where relevant.

**Uncollateralised customer derivatives**

The fair value measurement sensitivity to unobservable inputs at 31 December 2019 ranges from (i) negative € 24 million to positive € 12 million for CVA (31 December 2018: negative € 28 million to positive € 16 million) and (ii) negative € 5 million to positive € 4 million for FVA (31 December 2018: negative € 8 million to positive € 4 million).

A number of other derivatives are subject to valuation methodologies which use unobservable inputs. As the variability of the valuation is not greater than € 1 million in any individual case or collectively, the detail is not disclosed here.

**NAMA subordinated bonds**

The fair value measurement sensitivity to unobservable discount rates ranges from negative € 2 million to positive € 1 million at 31 December 2019 (31 December 2018: negative € 13 million to positive € 8 million).

**Other**

Details on Visa Inc. stock and loans and advances to customers at FVTPL are set out on page 297 in note 50 to the consolidated financial statements and apply equally to the parent company, Allied Irish Banks, p.l.c.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ad Fair value of financial instruments (continued)

### Sensitivity of Level 3 measurements

The implementation of valuation techniques involves a considerable degree of judgement. While the Company believes its estimates of fair value are appropriate, the use of different measurements or assumptions could lead to different fair values. The following table sets out the impact of using reasonably possible alternative assumptions in the valuation methodology at 31 December 2019 and 2018:

	2019			
	Level 3			
	Effect on income statement		Effect on other comprehensive income	
	Favourable € m	Unfavourable € m	Favourable € m	Unfavourable € m
<b>Classes of financial assets</b>				
Derivative financial instruments	15	(29)	–	–
Investment securities – equity	46 <sup>(1)</sup>	(99) <sup>(1)</sup>	1	(2)
Loans and advances to customers measured at FVTPL	5	(1)	–	–
<b>Total</b>	<b>66</b>	<b>(129)</b>	<b>1</b>	<b>(2)</b>
<b>Classes of financial liabilities</b>				
Derivative financial liabilities	–	(1)	–	–
<b>Total</b>	<b>–</b>	<b>(1)</b>	<b>–</b>	<b>–</b>

	2018			
	Level 3			
	Effect on income statement		Effect on other comprehensive income	
	Favourable € m	Unfavourable € m	Favourable € m	Unfavourable € m
<b>Classes of financial assets</b>				
Derivative financial instruments	18	(34)	–	–
Investment securities – equity	40 <sup>(1)</sup>	(60) <sup>(1)</sup>	8	(13)
Loans and advances to customers measured at FVTPL	13	(2)	–	–
<b>Total</b>	<b>71</b>	<b>(96)</b>	<b>8</b>	<b>(13)</b>
<b>Classes of financial liabilities</b>				
Derivative financial liabilities	1	(2)	–	–
<b>Total</b>	<b>1</b>	<b>(2)</b>	<b>–</b>	<b>–</b>

<sup>(1)</sup>Relates to the largest equity investment, the carrying value of which was € 171 million at 31 December 2019 (2018: € 109 million). Sensitivity information has not been provided for other equities as the portfolio comprises several investments, none of which is individually material.

### Day 1 gain or loss:

No difference existed between the fair value of financial instruments at initial recognition and the amount that was determined at that date using a valuation technique incorporating significant unobservable data.

**ae Statement of cash flows****Non-cash and other items included in profit before taxation**

	2019 € m	2018 € m
<b>Non-cash items</b>		
Profit on disposal of property	(22)	–
Net (loss)/gain arising from the derecognition of financial assets measured at amortised cost	15	(101)
Dividends received from equity investments	(25)	(25)
Dividends received from associated undertakings	(18)	(6)
Dividends received from subsidiary undertakings	(68)	–
Subsidiary undertakings impairment /(reversal of impairment)	181	(79)
Net credit impairment writeback	(52)	(50)
Change in other provisions	160	72
Retirement benefits – defined benefit expense	14	10
Depreciation, amortisation and impairment	220	158
Interest on subordinated liabilities and other capital instruments	111	47
Gain on disposal of investment securities	(94)	(26)
Loss on termination of hedging swaps	48	9
Amortisation of premiums and discounts	91	84
Net gain on equity investments measured at FVTPL	(65)	(21)
Net gain on loans and advances to customers at FVTPL	(1)	(22)
Change in prepayments and accrued income	93	6
Change in accruals and deferred income	(35)	(2)
Effect of exchange translation and other adjustments <sup>(1)</sup>	(53)	(25)
<b>Total non-cash items</b>	<b>500</b>	<b>29</b>
Contributions to defined benefit pension schemes	(12)	(49)
Dividends received from equity investments	25	25
<b>Total other items</b>	<b>13</b>	<b>(24)</b>
<b>Non-cash and other items for the year ended 31 December</b>	<b>513</b>	<b>5</b>

<sup>(1)</sup>The impact of foreign exchange translation for each line of the statement of financial position is removed in order to show the underlying cash impact.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ae Statement of cash flows (continued)

	2019 € m	2018 € m
<b>Change in operating assets<sup>(1)</sup></b>		
Change in items in course of collection	9	1
Change in trading portfolio financial assets	–	33
Change in derivative financial instruments	(48)	77
Change in loans and advances to banks	(1,727)	3,239
Change in loans and advances to customers	436	(1,210)
Change in other assets	63	10
	<b>(1,267)</b>	<b>2,150</b>
	2019 € m	2018 € m
<b>Change in operating liabilities<sup>(1)</sup></b>		
Change in deposits by central banks and banks	(63)	(3,603)
Change in customer accounts	3,056	3,797
Change in trading portfolio financial liabilities	–	(30)
Change in debt securities in issue	(500)	–
Change in notes in circulation	–	–
Change in other liabilities	(115)	(34)
	<b>2,378</b>	<b>130</b>

<sup>(1)</sup>The impact of foreign exchange translation for each line of the statement of financial position is removed in order to show the underlying cash impact.

## Analysis of cash and cash equivalents

For the purpose of the statement of cash flows, cash equivalents comprise the following balances with less than three months maturity from the date of acquisition:

	2019 € m	2018 € m
Cash and balances at central banks	7,726	2,527
Loans and advances to banks	866	659
	<b>8,592</b>	<b>3,186</b>

## af Related party transactions

Related parties of Allied Irish Banks, p.l.c. ('the Company') include its owner, AIB Group plc, subsidiary undertakings, associate undertakings and joint undertakings, post-employment benefits, Key Management Personnel and connected parties. The Irish Government is also considered a related party by virtue of its effective control of the Company. Related party transactions are detailed in note 52 to the consolidated financial statements.



## ag Credit risk information

The following table sets out the maximum exposure to credit risk that arises within Allied Irish Banks, p.l.c. and distinguishes between those assets that are carried in the statement of financial position at amortised cost and those carried at fair value at 31 December 2019 and 2018:

	2019			2018		
	Amortised cost <sup>(1)</sup> € m	Fair value <sup>(2)</sup> € m	Total € m	Amortised cost <sup>(1)</sup> € m	Fair value <sup>(2)</sup> € m	Total € m
<b>Maximum exposure to credit risk</b>						
Balances at central banks <sup>(3)</sup>	7,163	–	7,163	1,947	–	1,947
Items in course of collection	51	–	51	60	–	60
Derivative financial instruments <sup>(4)</sup>	–	1,311	1,311	–	944	944
Loans and advances to banks <sup>(5)</sup>	13,226	–	13,226	11,272	–	11,272
Loans and advances to customers <sup>(6)</sup>	26,724	77	26,801	27,130	147	27,277
Investment securities <sup>(7)</sup>	635	22,115	22,750	187	22,649	22,836
Included elsewhere:						
Trade receivables	373	–	373	98	–	98
Accrued interest <sup>(8)</sup>	253	–	253	253	–	253
	48,425	23,503	71,928	40,947	23,740	64,687
Financial guarantees	955	–	955	986	–	986
Loan commitments and other credit related commitments	8,211	–	8,211	8,135	–	8,135
	9,166	–	9,166 <sup>(9)</sup>	9,121	–	9,121 <sup>(9)</sup>
<b>Total</b>	<b>57,591</b>	<b>23,503</b>	<b>81,094</b>	<b>50,068</b>	<b>23,740</b>	<b>73,808</b>

<sup>(1)</sup>All amortised cost items are loans and advances and investment securities which are in a 'held-to-collect' business model.

<sup>(2)</sup>All items measured at fair value except investment securities at FVOCI, equity securities designated at FVOCI and cash flow hedging derivatives are classified as 'fair value through profit or loss'.

<sup>(3)</sup>Included within cash and balances at central banks of € 7,726 million (2018: € 2,527 million).

<sup>(4)</sup>Exposures to subsidiary undertakings of € 146 million (2018: € 124 million) have been included.

<sup>(5)</sup>Exposures to subsidiary undertakings of € 12,355 million (2018: € 10,606 million) have been included.

<sup>(6)</sup>Exposures to owner and subsidiary undertakings of € 7,568 million (2018: € 7,788 million) have been included.

<sup>(7)</sup>Exposures to subsidiary undertakings of € 6,234 million (2018: € 6,703 million) have been included but equity shares amounting to € 688 million (2018: € 613 million) have been excluded.

<sup>(8)</sup>Exposures to subsidiary undertakings of € 10 million (2018: € 6 million) have been included.

<sup>(9)</sup>Exposures to subsidiary undertakings of € 685 million (2018: € 280 million) have been included.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

### Credit exposure

Credit risk exposure derives from standard on-balance sheet products such as mortgages, loans, overdrafts and credit cards. In addition, credit risk arises from other products and activities including, but not limited to: "off-balance sheet" guarantees and commitments; the trading portfolio (e.g. bonds and derivatives); investment securities; asset backed securities; and the failure/partial failure of a trade in a settlement or payments system.

The following table summarises financial instruments in the statement of financial position at 31 December 2019 and 2018:

	2019				2018			
	Statement of financial position		Income statement		Statement of financial position		Income statement	
	Exposure	ECL allowance	Carrying amount	Net credit impairment writeback	Exposure	ECL allowance	Carrying amount	Net credit impairment writeback/ (charge)
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Cash and balances at central banks	7,726	–	7,726	–	2,527	–	2,527	–
Items in course of collection	51	–	51	–	60	–	60	–
Loans and advances to banks	13,226	–	13,226	–	11,272	–	11,272	1
Loans and advances to customers:								
at amortised cost	27,303	579	26,724	92	28,295	1,165	27,130	140
at FVTPL	77	n/a	77	–	147	n/a	147	n/a
	27,380	579	26,801	92	28,442	1,165	27,277	140
Investment debt securities <sup>(1)</sup>	22,750	–	22,750	–	22,836	–	22,836	–
Loan commitments	8,211	13	8,198	5	8,135	19	8,116	(4)
Financial guarantee contracts	955	21	934	5	986	31	955	5
<b>Total</b>				<b>102</b>				<b>142</b>

<sup>(1)</sup>ECL allowance amounting to € 4 million (2018: € 4 million) included in carrying amount of investment securities at FVOCI.

### Collateral

Allied Irish Banks, p.l.c. takes collateral as a secondary source of repayment in the event of a borrower's default. The nature of collateral taken is set out on page 50. The information contained in this note relates only to third party exposures arising within Allied Irish Banks, p.l.c.

#### Collateral for the non-mortgage portfolio

For non-mortgage lending, where collateral is taken, it will typically include a charge over the business assets such as inventory and accounts receivable. In some cases, a charge over property collateral or a personal guarantee supported by a lien over personal assets may also be taken. Where cash flows arising from the realisation of collateral held are included in ECL assessments, in many cases management relies on valuations or business appraisals from independent external professionals.

The value of collateral is assessed at origination of the loan and throughout the credit life cycle (including annual reviews where required). When undertaking an ECL assessment for individually assessed cases that have been deemed unlikely to pay, the present value of future cash flows, including the value of collateral held, and the likely time taken to realise any security is estimated. An ECL allowance is raised for the difference between this present value and the carrying value of the loan. Therefore, for non-mortgage non-performing loans, the net exposure after taking into consideration the ECL allowance would be indicative of the fair value.

#### Collateral for the residential mortgage portfolio

For residential mortgages, Allied Irish Banks, p.l.c. takes collateral in support of lending transactions for the purchase of residential property. Collateral valuations are required at the time of origination of each residential mortgage. The value at 31 December 2019 is estimated based on property values at origination or date of latest valuation and applying the CSO Residential Property Price Index (Republic of Ireland) to these values to take account of price movements in the interim.

#### Summary of risk mitigants by selected portfolios

Set out below are details of risk mitigants used by Allied Irish Banks, p.l.c. in relation to financial assets detailed in the maximum exposure to credit risk table on page 369.

**ag Credit risk information (continued)****Collateral (continued)****Loans and advances to customers – residential mortgages**

The following table shows the estimated fair value of collateral held for the residential mortgage portfolio at 31 December 2019 and 2018.

	2019					2018				
	At amortised cost					At amortised cost				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Fully collateralised<sup>(1)</sup></b>										
Loan-to-value ratio:										
Less than 50%	262	18	39	–	319	242	42	41	–	325
50% - 70%	207	18	38	–	263	211	33	49	–	293
71% - 80%	118	9	20	–	147	110	14	22	–	146
81% - 90%	109	6	21	–	136	120	18	21	–	159
91% - 100%	70	6	28	–	104	98	11	41	–	150
	766	57	146	–	969	781	118	174	–	1,073
Partially collateralised										
Collateral value relating to loans over 100% loan-to-value	11	4	24	–	39	34	8	33	–	75
<b>Total collateral value</b>	<b>777</b>	<b>61</b>	<b>170</b>	<b>–</b>	<b>1,008</b>	<b>815</b>	<b>126</b>	<b>207</b>	<b>–</b>	<b>1,148</b>
<b>Gross residential mortgages</b>	<b>778</b>	<b>61</b>	<b>174</b>	<b>1</b>	<b>1,014</b>	<b>817</b>	<b>128</b>	<b>212</b>	<b>2</b>	<b>1,159</b>
ECL allowance	–	(2)	(65)	–	(67)	–	(3)	(58)	(2)	(63)
<b>Net residential mortgages</b>	<b>778</b>	<b>59</b>	<b>109</b>	<b>1</b>	<b>947</b>	<b>817</b>	<b>125</b>	<b>154</b>	<b>–</b>	<b>1,096</b>

<sup>(1)</sup>The value of collateral held for residential mortgages which are fully collateralised has been capped at the carrying value of the loans outstanding at each year end.

**Loans and advances to customers – other**

In addition to the credit risk mitigants outlined on the previous page, Allied Irish Banks, p.l.c., from time to time, enters reverse repurchase agreements with borrowers. At 31 December 2019, Allied Irish Banks, p.l.c. had accepted collateral with a fair value of € 86 million in respect of reverse repurchase agreements. There were no such agreements outstanding at 31 December 2018.

**Derivatives**

Derivative financial instruments are shown on the statement of financial position at their fair value. Those with a positive fair value are reported as assets which at 31 December 2019 amounted to € 1,311 million (2018: € 944 million) and those with negative fair value are reported as liabilities which at 31 December 2019 amounted to € 1,299 million (2018: € 1,014 million).

The enforcement of netting agreements would potentially reduce the statement of financial position carrying amount of derivative assets and liabilities by € 592 million at 31 December 2019 (2018: € 338 million). Allied Irish Banks, p.l.c. also has Credit Support Annexes ("CSAs") in place which provide collateral for derivative contracts. As at 31 December 2019, € 707 million (2018: € 670 million) of CSAs are included within financial assets as collateral for derivative liabilities and € 441 million (2018: € 357 million) of CSAs are included within financial liabilities as collateral for derivative assets (note z). Additionally, Allied Irish Banks, p.l.c. has agreements in place which may allow it to net the termination values of cross currency swaps upon occurrence of an event of default.

**Loans and advances to banks**

Interbank placings, including central banks, are largely carried out on an unsecured basis apart from reverse repurchase agreements. At 31 December 2019, repurchase agreements amounted to € 2,340 million (2018: € 2,343 million) for which Allied Irish Banks, p.l.c. had accepted collateral with a fair value of € 2,567 million (2018: € 2,560 million).

**Investments securities**

At 31 December 2019, government guaranteed senior bank debt amounting to € 268 million (2018: € 250 million) was held within the investment securities portfolio.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

### Internal credit grade profile by ECL staging

The table below analyses the internal credit grading profile by ECL staging for loans and advances to customers at 31 December 2019 and 2018:

#### Amortised cost

	2019					2018				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Total</b>										
Strong	11,249	78	–	–	11,327	9,855	106	–	–	9,961
Satisfactory	5,611	436	–	–	6,047	5,746	405	–	–	6,151
<b>Total strong/satisfactory</b>	<b>16,860</b>	<b>514</b>	<b>–</b>	<b>–</b>	<b>17,374</b>	<b>15,601</b>	<b>511</b>	<b>–</b>	<b>–</b>	<b>16,112</b>
Criticised watch	613	348	–	–	961	652	531	–	–	1,183
Criticised recovery	114	322	–	–	436	183	436	–	–	619
<b>Total criticised</b>	<b>727</b>	<b>670</b>	<b>–</b>	<b>–</b>	<b>1,397</b>	<b>835</b>	<b>967</b>	<b>–</b>	<b>–</b>	<b>1,802</b>
<b>Non-performing</b>	<b>21</b>	<b>–</b>	<b>941</b>	<b>1</b>	<b>963</b>	<b>180</b>	<b>–</b>	<b>2,409</b>	<b>2</b>	<b>2,591</b>
<b>Gross carrying amount</b>	<b>17,608</b>	<b>1,184</b>	<b>941</b>	<b>1</b>	<b>19,734</b>	<b>16,616</b>	<b>1,478</b>	<b>2,409</b>	<b>2</b>	<b>20,505</b>
ECL allowance	(88)	(116)	(374)	–	(578)	(129)	(180)	(852)	(2)	(1,163)
<b>Carrying amount</b>	<b>17,520</b>	<b>1,068</b>	<b>567</b>	<b>1</b>	<b>19,156<sup>(1)</sup></b>	<b>16,487</b>	<b>1,298</b>	<b>1,557</b>	<b>–</b>	<b>19,342<sup>(1)</sup></b>

#### Analysis by asset class

##### Residential mortgages

Strong	747	6	–	–	753	782	41	–	–	823
Satisfactory	20	20	–	–	40	22	21	–	–	43
<b>Total strong/satisfactory</b>	<b>767</b>	<b>26</b>	<b>–</b>	<b>–</b>	<b>793</b>	<b>804</b>	<b>62</b>	<b>–</b>	<b>–</b>	<b>866</b>
Criticised watch	11	11	–	–	22	13	24	–	–	37
Criticised recovery	–	24	–	–	24	–	42	–	–	42
<b>Total criticised</b>	<b>11</b>	<b>35</b>	<b>–</b>	<b>–</b>	<b>46</b>	<b>13</b>	<b>66</b>	<b>–</b>	<b>–</b>	<b>79</b>
<b>Non-performing</b>	<b>–</b>	<b>–</b>	<b>174</b>	<b>1</b>	<b>175</b>	<b>–</b>	<b>–</b>	<b>212</b>	<b>2</b>	<b>214</b>
<b>Gross carrying amount</b>	<b>778</b>	<b>61</b>	<b>174</b>	<b>1</b>	<b>1,014</b>	<b>817</b>	<b>128</b>	<b>212</b>	<b>2</b>	<b>1,159</b>
ECL allowance	–	(2)	(65)	–	(67)	–	(3)	(58)	(2)	(63)
<b>Carrying amount</b>	<b>778</b>	<b>59</b>	<b>109</b>	<b>1</b>	<b>947</b>	<b>817</b>	<b>125</b>	<b>154</b>	<b>–</b>	<b>1,096</b>

##### Other personal

Strong	1,223	23	–	–	1,246	1,131	40	–	–	1,171
Satisfactory	1,054	102	–	–	1,156	1,019	140	–	–	1,159
<b>Total strong/satisfactory</b>	<b>2,277</b>	<b>125</b>	<b>–</b>	<b>–</b>	<b>2,402</b>	<b>2,150</b>	<b>180</b>	<b>–</b>	<b>–</b>	<b>2,330</b>
Criticised watch	115	100	–	–	215	67	122	–	–	189
Criticised recovery	1	49	–	–	50	1	66	–	–	67
<b>Total criticised</b>	<b>116</b>	<b>149</b>	<b>–</b>	<b>–</b>	<b>265</b>	<b>68</b>	<b>188</b>	<b>–</b>	<b>–</b>	<b>256</b>
<b>Non-performing</b>	<b>1</b>	<b>–</b>	<b>186</b>	<b>–</b>	<b>187</b>	<b>3</b>	<b>–</b>	<b>334</b>	<b>–</b>	<b>337</b>
<b>Gross carrying amount</b>	<b>2,394</b>	<b>274</b>	<b>186</b>	<b>–</b>	<b>2,854</b>	<b>2,221</b>	<b>368</b>	<b>334</b>	<b>–</b>	<b>2,923</b>
ECL allowance	(21)	(39)	(112)	–	(172)	(29)	(50)	(167)	–	(246)
<b>Carrying amount</b>	<b>2,373</b>	<b>235</b>	<b>74</b>	<b>–</b>	<b>2,682</b>	<b>2,192</b>	<b>318</b>	<b>167</b>	<b>–</b>	<b>2,677</b>

##### Property and construction

Strong	3,598	30	–	–	3,628	2,980	12	–	–	2,992
Satisfactory	618	86	–	–	704	784	38	–	–	822
<b>Total strong/satisfactory</b>	<b>4,216</b>	<b>116</b>	<b>–</b>	<b>–</b>	<b>4,332</b>	<b>3,764</b>	<b>50</b>	<b>–</b>	<b>–</b>	<b>3,814</b>
Criticised watch	75	63	–	–	138	95	137	–	–	232
Criticised recovery	84	47	–	–	131	159	93	–	–	252
<b>Total criticised</b>	<b>159</b>	<b>110</b>	<b>–</b>	<b>–</b>	<b>269</b>	<b>254</b>	<b>230</b>	<b>–</b>	<b>–</b>	<b>484</b>
<b>Non-performing</b>	<b>8</b>	<b>–</b>	<b>261</b>	<b>–</b>	<b>269</b>	<b>145</b>	<b>–</b>	<b>983</b>	<b>–</b>	<b>1,128</b>
<b>Gross carrying amount</b>	<b>4,383</b>	<b>226</b>	<b>261</b>	<b>–</b>	<b>4,870</b>	<b>4,163</b>	<b>280</b>	<b>983</b>	<b>–</b>	<b>5,426</b>
ECL allowance	(24)	(17)	(89)	–	(130)	(33)	(29)	(301)	–	(363)
<b>Carrying amount</b>	<b>4,359</b>	<b>209</b>	<b>172</b>	<b>–</b>	<b>4,740</b>	<b>4,130</b>	<b>251</b>	<b>682</b>	<b>–</b>	<b>5,063</b>

<sup>(1)</sup>Exposures to subsidiary undertakings of € 7,568 million (2018: € 7,788 million) are excluded.

**ag Credit risk information (continued)****Internal credit grade profile by ECL staging (continued)**

	2019					2018				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>Non-property business</b>										
Strong	5,681	19	–	–	5,700	4,962	13	–	–	4,975
Satisfactory	3,919	228	–	–	4,147	3,921	206	–	–	4,127
<b>Total strong/satisfactory</b>	<b>9,600</b>	<b>247</b>	<b>–</b>	<b>–</b>	<b>9,847</b>	<b>8,883</b>	<b>219</b>	<b>–</b>	<b>–</b>	<b>9,102</b>
Criticised watch	412	174	–	–	586	477	248	–	–	725
Criticised recovery	29	202	–	–	231	23	235	–	–	258
<b>Total criticised</b>	<b>441</b>	<b>376</b>	<b>–</b>	<b>–</b>	<b>817</b>	<b>500</b>	<b>483</b>	<b>–</b>	<b>–</b>	<b>983</b>
<b>Non-performing</b>	<b>12</b>	<b>–</b>	<b>320</b>	<b>–</b>	<b>332</b>	<b>32</b>	<b>–</b>	<b>880</b>	<b>–</b>	<b>912</b>
<b>Gross carrying amount</b>	<b>10,053</b>	<b>623</b>	<b>320</b>	<b>–</b>	<b>10,996</b>	<b>9,415</b>	<b>702</b>	<b>880</b>	<b>–</b>	<b>10,997</b>
ECL allowance	(43)	(58)	(108)	–	(209)	(67)	(98)	(326)	–	(491)
<b>Carrying amount</b>	<b>10,010</b>	<b>565</b>	<b>212</b>	<b>–</b>	<b>10,787</b>	<b>9,348</b>	<b>604</b>	<b>554</b>	<b>–</b>	<b>10,506</b>

**FVTPL**

	2019 € m	2018 € m
<b>Property and construction</b>		
Strong	77	73
Satisfactory	–	–
<b>Total strong/satisfactory</b>	<b>77</b>	<b>73</b>
Criticised watch	–	–
Criticised recovery	–	–
<b>Total criticised</b>	<b>–</b>	<b>–</b>
Non-performing	–	74
<b>Total</b>	<b>77</b>	<b>147</b>

The table below analyses the credit ratings of loan commitments and financial guarantee contracts at 31 December 2019 and 2018:

	2019 € m	2018 € m
Strong	6,659	6,195
Satisfactory	2,252	2,587
Criticised watch	135	183
Criticised recovery	15	11
Non-performing	105	145
<b>Total</b>	<b>9,166</b>	<b>9,121</b>

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

### Gross loans<sup>(1)</sup> and ECL movements

The following tables set out the movements in the gross carrying amount and ECL allowance for loans and advances to customers by ECL staging for the years to 31 December 2019 and 2018.

Accounts that triggered movements between Stage 1 and Stage 2 as a result of failing/curing a quantitative measure only (as disclosed on page 55) and that subsequently reverted within the period to their original stage, are excluded from 'Transferred from Stage 1 to Stage 2' and 'Transferred from Stage 2 to Stage 1'. The Company believes this presentation aids the understanding of the underlying credit migration.

### Gross carrying amount movements – total

	2019				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>16,616</b>	<b>1,478</b>	<b>2,409</b>	<b>2</b>	<b>20,505</b>
Transferred from Stage 1 to Stage 2	(1,225)	1,225	–	–	–
Transferred from Stage 2 to Stage 1	893	(893)	–	–	–
Transferred to Stage 3	(134)	(286)	420	–	–
Transferred from Stage 3	72	115	(187)	–	–
New loans originated/top-ups	5,685	–	–	–	5,685
Redemptions/repayments	(4,988)	(426)	(389)	–	(5,803)
Interest credited	646	69	58	–	773
Write-offs	–	–	(85)	–	(85)
Derecognised due to disposals	(169)	(25)	(1,255)	–	(1,449)
Exchange translation adjustments	63	6	2	–	71
Impact of model, parameter and overlay changes	26	(26)	–	–	–
Other movements	123	(53)	(32)	(1)	37
<b>At 31 December 2019 – third parties</b>	<b>17,608</b>	<b>1,184</b>	<b>941</b>	<b>1</b>	<b>19,734<sup>(2)</sup></b>

	2018				
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m	Total € m
<b>At 1 January</b>	<b>15,070</b>	<b>1,449</b>	<b>4,280</b>	<b>1</b>	<b>20,800</b>
Transferred from Stage 1 to Stage 2	(1,270)	1,270	–	–	–
Transferred from Stage 2 to Stage 1	752	(752)	–	–	–
Transferred to Stage 3	(222)	(321)	543	–	–
Transferred from Stage 3	100	233	(333)	–	–
Other changes in net exposures	1,197	(510)	(663)	–	24
Write-offs	–	–	(346)	–	(346)
Derecognised due to disposals	–	(7)	(822)	–	(829)
Interest applied to accounts	574	63	71	–	708
Exchange translation adjustments	14	–	2	–	16
Other movements	401	53	(323)	1	132
<b>At 31 December 2018 – third parties</b>	<b>16,616</b>	<b>1,478</b>	<b>2,409</b>	<b>2</b>	<b>20,505<sup>(2)</sup></b>

<sup>(1)</sup>Movements on the gross loans table have been prepared on a 'sum of the months' basis.

<sup>(2)</sup>Amounts due from subsidiary undertakings of € 7,569 million at 31 December 2019 are excluded (2018: € 7,790 million).

## ag Credit risk information (continued)

### Gross loans and ECL movements (continued)

#### ECL allowance movements – total

	2019			
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m
<b>At 1 January</b>	<b>129</b>	<b>180</b>	<b>852</b>	<b>2</b>
Transferred from Stage 1 to Stage 2	(25)	163	–	–
Transferred from Stage 2 to Stage 1	36	(145)	–	–
Transferred to Stage 3	(9)	(72)	130	–
Transferred from Stage 3	9	11	(40)	–
Net re-measurement	(56)	(13)	(53)	(1)
New loans originated/top-ups	31	–	–	–
Redemptions/repayments	(11)	(6)	–	–
Impact of model, parameter and overlay changes	(11)	(6)	13	–
Impact of credit or economic risk parameters	3	4	6	–
<b>Income statement net credit impairment (writeback)/charge</b>	<b>(33)</b>	<b>(64)</b>	<b>56</b>	<b>(1)</b>
Write-offs	–	–	(85)	–
Derecognised due to disposals	(4)	(2)	(454)	–
Exchange translation adjustments	–	–	1	–
Other movements	(3)	1	4	(1)
<b>At 31 December 2019 – third parties</b>	<b>89</b>	<b>115</b>	<b>374</b>	<b>–</b>

	2018			
	Stage 1 € m	Stage 2 € m	Stage 3 € m	POCI € m
<b>At 1 January</b>	<b>113</b>	<b>173</b>	<b>1,671</b>	<b>–</b>
Net re-measurement of ECL allowance – income statement	27	18	(94)	1
Exchange translation adjustments	–	–	–	–
<i>Other movements with no income statement impact:</i>				
Changes in ECL allowance due to write-offs	–	–	(346)	–
Changes in ECL allowance due to disposals	(1)	(1)	(412)	–
Transfer in	(10)	(10)	33	1
<b>At 31 December 2018 – third parties</b>	<b>129</b>	<b>180</b>	<b>852</b>	<b>2</b>

<sup>(1)</sup>ECLs on amounts due from subsidiary undertakings of € 1 million at 31 December 2019 are excluded (2018: € 2 million).

The contractual amount outstanding of loans written-off during the year that are subject to enforcement activity amounted to € 53 million (2018: € 251 million) which includes both full and partial write-offs.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

The following tables set out the concentration of credit by industry sector and geography for loans and advances to customers and loan commitments and financial guarantee contracts issued together with the related ECL allowance analysed by the ECL stage profile at 31 December 2019 and 2018:

### Gross exposures to customers

	At amortised cost								2019
	Gross carrying amount			Analysed by ECL profile					At FVTPL
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total	Total
Concentration by industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Agriculture	1,546	520	2,066	1,800	188	78	–	2,066	–
Energy	599	446	1,045	1,029	13	3	–	1,045	–
Manufacturing	1,725	986	2,711	2,621	72	18	–	2,711	–
Property and construction	4,870	947	5,817	5,262	239	316	–	5,817	77
Distribution	3,227	956	4,183	3,726	288	169	–	4,183	–
Transport	1,018	316	1,334	1,298	28	8	–	1,334	–
Financial	292	266	558	553	2	3	–	558	–
Other services	2,589	1,387	3,976	3,770	124	82	–	3,976	–
Personal: Residential mortgages	1,014	7	1,021	784	61	175	1	1,021	–
Other	2,854	2,596	5,450	4,848	408	194	–	5,450	–
<b>Total – third parties</b>	<b>19,734</b>	<b>8,427</b>	<b>28,161</b>	<b>25,691</b>	<b>1,423</b>	<b>1,046</b>	<b>1</b>	<b>28,161</b>	<b>77</b>
Subsidiary undertakings	7,569	685	8,254	8,254	–	–	–	8,254	–
<b>Total</b>	<b>27,303</b>	<b>9,112</b>	<b>36,415</b>	<b>33,945</b>	<b>1,423</b>	<b>1,046</b>	<b>1</b>	<b>36,415</b>	<b>77</b>
<b>Concentration by location<sup>(1)</sup></b>									
Republic of Ireland	16,740	7,884	24,624	22,274	1,339	1,009	1	24,623	77
United Kingdom	511	127	638	574	37	27	–	638	–
North America	430	85	515	515	–	–	–	515	–
Rest of the World	2,053	331	2,384	2,328	47	10	–	2,385	–
	<b>19,734</b>	<b>8,427</b>	<b>28,161</b>	<b>25,691</b>	<b>1,423</b>	<b>1,046</b>	<b>1</b>	<b>28,161</b>	<b>77</b>

### ECL allowance

	2019							
	ECL allowance			Analysed by ECL profile				
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total
Concentration by industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Agriculture	36	2	38	7	10	21	–	38
Energy	3	–	3	0	1	2	–	3
Manufacturing	15	2	17	4	5	8	–	17
Property and construction	130	17	147	25	18	104	–	147
Distribution	99	3	102	24	35	43	–	102
Transport	8	–	8	2	1	5	–	8
Financial	2	–	2	1	–	1	–	2
Other services	46	4	50	10	10	30	–	50
Personal: Residential mortgages	67	–	67	–	2	65	–	67
Other	172	5	177	24	42	111	–	177
<b>Total – third parties</b>	<b>578</b>	<b>33</b>	<b>611</b>	<b>97</b>	<b>124</b>	<b>390</b>	<b>–</b>	<b>611</b>
Subsidiary undertakings	1	–	1	1	–	–	–	1
<b>Total</b>	<b>579</b>	<b>33</b>	<b>612</b>	<b>98</b>	<b>124</b>	<b>390</b>	<b>–</b>	<b>612</b>
<b>Concentration by location<sup>(1)</sup></b>								
Republic of Ireland	567	33	600	91	120	389	–	600
United Kingdom	3	–	3	1	1	1	–	3
North America	1	–	1	1	–	–	–	1
Rest of the World	8	–	8	5	3	–	–	8
	<b>579</b>	<b>33</b>	<b>612</b>	<b>98</b>	<b>124</b>	<b>390</b>	<b>–</b>	<b>612</b>

<sup>(1)</sup>Based on country of risk.



## ag Credit risk information (continued)

## Gross exposures to customers

2018

	At amortised cost								At FVTPL
	Gross carrying amount			Analysed by ECL profile					Total
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total	
Concentration by industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Agriculture	1,661	539	2,200	1,849	176	175	–	2,200	–
Energy	464	483	947	927	7	13	–	947	–
Manufacturing	1,481	1,002	2,483	2,344	95	44	–	2,483	–
Property and construction	5,426	869	6,295	4,945	298	1,052	–	6,295	147
Distribution	3,630	1,023	4,653	3,845	354	454	–	4,653	–
Transport	945	309	1,254	1,207	29	18	–	1,254	–
Financial	209	180	389	358	21	10	–	389	–
Other services	2,607	1,453	4,060	3,698	144	218	–	4,060	–
Personal: Residential mortgages	1,159	8	1,167	823	128	214	2	1,167	–
Other	2,923	2,975	5,898	5,066	484	348	–	5,898	–
<b>Total – third parties</b>	<b>20,505</b>	<b>8,841</b>	<b>29,346</b>	<b>25,062</b>	<b>1,736</b>	<b>2,546</b>	<b>2</b>	<b>29,346</b>	<b>147</b>
Subsidiary undertakings	7,790	280	8,070	8,070	–	–	–	8,070	–
<b>Total</b>	<b>28,295</b>	<b>9,121</b>	<b>37,416</b>	<b>33,132</b>	<b>1,736</b>	<b>2,546</b>	<b>2</b>	<b>37,416</b>	<b>147</b>
<b>Concentration by location<sup>(1)</sup></b>									
Republic of Ireland	25,508	8,248	33,756	29,615	1,658	2,481	2	33,756	147
United Kingdom	545	579	1,124	1,084	29	11	–	1,124	–
North America	304	70	374	374	–	–	–	374	–
Rest of the World	1,938	224	2,162	2,059	49	54	–	2,162	–
	<b>28,295</b>	<b>9,121</b>	<b>37,416</b>	<b>33,132</b>	<b>1,736</b>	<b>2,546</b>	<b>2</b>	<b>37,416</b>	<b>147</b>

## ECL allowance

2018

	ECL allowance			Analysed by ECL profile				
	Loans and advances to customers	Loan commitments and financial guarantees issued	Total	Stage 1	Stage 2	Stage 3	POCI	Total
	€ m	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Concentration by industry sector								
Agriculture	74	2	76	13	19	44	–	76
Energy	8	1	9	2	1	6	–	9
Manufacturing	30	2	32	4	7	21	–	32
Property and construction	363	27	390	35	31	324	–	390
Distribution	257	7	264	41	58	165	–	264
Transport	10	–	10	2	2	6	–	10
Financial	8	1	9	–	1	8	–	9
Other services	104	5	109	13	16	80	–	109
Personal: Residential mortgages	63	–	63	–	3	58	2	63
Other	246	5	251	31	53	167	–	251
<b>Total – third parties</b>	<b>1,163</b>	<b>50</b>	<b>1,213</b>	<b>141</b>	<b>191</b>	<b>879</b>	<b>2</b>	<b>1,213</b>
Subsidiary undertakings	2	–	2	2	–	–	–	2
<b>Total</b>	<b>1,165</b>	<b>50</b>	<b>1,215</b>	<b>143</b>	<b>191</b>	<b>879</b>	<b>2</b>	<b>1,215</b>
<b>Concentration by location<sup>(1)</sup></b>								
Republic of Ireland	1,120	47	1,167	138	187	840	2	1,167
United Kingdom	7	1	8	1	2	5	–	8
North America	–	–	–	–	–	–	–	–
Rest of the World	38	2	40	4	2	34	–	40
	<b>1,165</b>	<b>50</b>	<b>1,215</b>	<b>143</b>	<b>191</b>	<b>879</b>	<b>2</b>	<b>1,215</b>

<sup>(1)</sup>Based on country of risk

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

### Aged analysis of contractually past due loans and advances to customers

The following table shows aged analysis of contractually past due loans and advances to customers by industry sector analysed by ECL staging at 31 December 2019 and 2018:

#### At amortised cost

							2019*
Industry sector	1–30 days € m	31–60 days € m	61–90 days € m	91–180 days € m	181–365 days € m	> 365 days € m	Total € m
Agriculture	26	2	1	3	5	11	48
Energy	3	–	–	–	–	3	6
Manufacturing	4	1	1	2	1	2	11
Property and construction	16	4	2	9	7	92	130
Distribution	24	4	2	4	5	25	64
Transport	3	–	–	1	1	2	7
Financial	1	–	–	–	1	2	4
Other services	20	3	3	4	8	14	52
Personal:							
Residential mortgages	10	6	3	8	8	78	113
Credit cards	19	5	3	5	13	–	45
Other	61	15	12	21	27	69	205
<b>Total gross carrying amount</b>	<b>187</b>	<b>40</b>	<b>27</b>	<b>57</b>	<b>76</b>	<b>298</b>	<b>685</b>

#### ECL staging

Stage 1	89	–	–	–	–	–	89
Stage 2	72	28	14	–	–	–	114
Stage 3	26	12	13	57	76	298	482
POCI	–	–	–	–	–	–	–
	<b>187</b>	<b>40</b>	<b>27</b>	<b>57</b>	<b>76</b>	<b>298</b>	<b>685</b>

#### As a percentage of total gross loans at amortised cost

	%	%	%	%	%	%	%
	<b>0.95</b>	<b>0.2</b>	<b>0.14</b>	<b>0.29</b>	<b>0.39</b>	<b>1.51</b>	<b>3.47</b>

#### At FVTPL

Industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Property and construction	–	–	–	–	–	–	–
<b>Total at FVTPL</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

#### As a percentage of total gross loans at FVTPL

	%	%	%	%	%	%	%
	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>

The figures reported are inclusive of overdrafts, bridging loans and cases with expired limits.

**ag Credit risk information (continued)****Aged analysis of contractually past due loans and advances to customers (continued)****At amortised cost**

2018\*

Industry sector	1–30 days € m	31–60 days € m	61–90 days € m	91–180 days € m	181–365 days € m	> 365 days € m	Total € m
Agriculture	34	5	4	9	10	80	142
Energy	–	–	–	–	3	7	10
Manufacturing	5	–	–	2	1	20	28
Property and construction	50	9	12	28	44	407	550
Distribution	60	7	5	9	21	185	287
Transport	4	–	1	1	2	6	14
Financial	1	–	–	–	–	2	3
Other services	20	4	3	7	13	91	138
Personal:							
Residential mortgages	11	6	5	8	13	97	140
Credit cards	20	4	3	6	17	–	50
Other	50	14	15	19	30	148	276
<b>Total gross carrying amount</b>	<b>255</b>	<b>49</b>	<b>48</b>	<b>89</b>	<b>154</b>	<b>1,043</b>	<b>1,638</b>

**ECL staging**

Stage 1	128	–	–	–	–	–	128
Stage 2	70	23	13	–	–	–	106
Stage 3	57	26	35	89	154	1,042	1,403
POCI	–	–	–	–	–	1	1
	<b>255</b>	<b>49</b>	<b>48</b>	<b>89</b>	<b>154</b>	<b>1,043</b>	<b>1,638</b>

**As a percentage of total gross loans at amortised cost**

	%	%	%	%	%	%	%
	<b>1.25</b>	<b>0.24</b>	<b>0.23</b>	<b>0.43</b>	<b>0.75</b>	<b>5.09</b>	<b>7.99</b>

**At FVTPL**

Industry sector	€ m	€ m	€ m	€ m	€ m	€ m	€ m
Property and construction	–	–	–	–	–	2	2
<b>Total at FVTPL</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>2</b>	<b>2</b>

**As a percentage of total gross loans at FVTPL**

	%	%	%	%	%	%	%
	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>1.31</b>	<b>1.31</b>

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ag Credit risk information (continued)

### External credit ratings of financial assets\*

The following table sets out the credit quality of financial assets based on external credit ratings at 31 December 2019 and 2018.

These include loans and advances to banks, investment debt securities and trading portfolio financial assets.

	At amortised cost				At FVOCI					2019
	Bank € m	Corporate € m	Other € m	Total € m	Bank € m	Corporate € m	Sovereign € m	Other € m	Total € m	Total € m
AAA/AA	354	–	383	737	5,257	31	1,277	328	6,893	7,630
A/A-	481	–	198	679	1,396	209	5,420	–	7,025	7,704
BBB+/BBB/BBB-	36	–	10	46	344	208	1,383	–	1,935	1,981
Sub investment	–	44	–	44	–	28	–	–	28	72
Unrated	–	–	–	–	–	–	–	–	–	–
<b>Total</b>	<b>871<sup>(1)</sup></b>	<b>44</b>	<b>591</b>	<b>1,506</b>	<b>6,997<sup>(2)</sup></b>	<b>476</b>	<b>8,080<sup>(3)</sup></b>	<b>328</b>	<b>15,881</b>	<b>17,387</b>
Of which: Stage 1	871	44	591	1,506	6,997	476	8,080	328	15,881	17,387
Stage 2	–	–	–	–	–	–	–	–	–	–
Stage 3	–	–	–	–	–	–	–	–	–	–

	At amortised cost			At FVOCI					2018
	Bank € m	Other € m	Total € m	Bank € m	Corporate € m	Sovereign € m	Other € m	Total € m	Total € m
AAA/AA	356	98	454	4,695	–	1,551	367	6,613	7,067
A/A-	292	79	371	807	79	6,381	–	7,267	7,638
BBB+/BBB/BBB-	17	10	27	320	156	1,561	–	2,037	2,064
Sub investment	–	–	–	–	29	–	–	29	29
Unrated	1	–	1	–	–	–	–	–	1
<b>Total</b>	<b>666<sup>(1)</sup></b>	<b>187</b>	<b>853</b>	<b>5,822<sup>(2)</sup></b>	<b>264</b>	<b>9,493<sup>(3)</sup></b>	<b>367</b>	<b>15,946</b>	<b>16,799</b>
Of which: Stage 1	666	187	853	5,822	264	9,493	367	15,946	16,799
Stage 2	–	–	–	–	–	–	–	–	–
Stage 3	–	–	–	–	–	–	–	–	–

<sup>(1)</sup>Excludes balances with subsidiary undertakings of € 12,355 million (2018: € 10,606 million).

<sup>(2)</sup>Excludes balances with subsidiary undertakings of € 6,234 million (2018: € 6,703 million).

<sup>(3)</sup>Includes supranational banks and government agencies.

**ah Funding and liquidity risk information****Financial assets and financial liabilities by contractual residual maturity**

The following table analyses financial assets and financial liabilities by contractual residual maturity at 31 December 2019 and 2018:

						2019
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Derivative financial instruments <sup>(1)</sup>	–	54	40	314	903	1,311
Loans and advances to banks <sup>(2)</sup>	12,973	152	1	100	–	13,226
Loans and advances to customers <sup>(2)</sup>	7,266	1,121	1,572	10,270	7,151	27,380
Investment securities <sup>(3)</sup>	–	322	2,190	10,641	9,597	22,750
Other financial assets	–	678	–	–	–	678
	20,239	2,327	3,803	21,325	17,651	65,345
<b>Financial liabilities</b>						
Deposits by central banks and banks	1,235	–	178	–	–	1,413
Customer accounts	49,307	7,473	1,417	286	40	58,523
Derivative financial instruments <sup>(1)</sup>	–	128	148	232	791	1,299
Debt securities in issue	–	500	–	–	–	500
Subordinated liabilities and other capital instruments	–	–	–	1,918	2,689	4,607
Other financial liabilities	481	–	–	–	–	481
	51,023	8,101	1,743	2,436	3,520	66,823

						2018
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Financial assets</b>						
Derivative financial instruments <sup>(1)</sup>	–	25	41	227	651	944
Loans and advances to banks <sup>(2)</sup>	11,269	3	–	–	–	11,272
Loans and advances to customers <sup>(2)</sup>	9,959	494	2,181	9,401	6,407	28,442
Investment securities <sup>(3)</sup>	–	864	2,751	10,082	9,139	22,836
Other financial assets	–	460	–	–	–	460
	21,228	1,846	4,973	19,710	16,197	63,954
<b>Financial liabilities</b>						
Deposits by central banks and banks	1,128	319	–	–	–	1,447
Customer accounts	44,947	8,099	1,595	627	40	55,308
Derivative financial instruments <sup>(1)</sup>	–	23	134	250	607	1,014
Debt securities in issue	–	–	500	500	–	1,000
Subordinated liabilities and other capital instruments	–	–	–	1,155	1,295	2,450
Other financial liabilities	464	–	–	–	–	464
	46,539	8,441	2,229	2,532	1,942	61,683

<sup>(1)</sup>Shown by maturity date of contract.

<sup>(2)</sup>Shown gross of provisions for impairment.

<sup>(3)</sup>Excluding equity shares.

The balances shown above include exposures to/by subsidiary undertakings.

# Notes to Allied Irish Banks, p.l.c. company financial statements

## ah Funding and liquidity risk information (continued)

### Financial liabilities by undiscounted contractual maturity

The following table analyses undiscounted cash flows potentially payable under guarantees and similar contracts at 31 December 2019 and 2018:

						2019
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
Contingent liabilities	955	–	–	–	–	955
Commitments	8,211	–	–	–	–	8,211
	9,166 <sup>(1)</sup>	–	–	–	–	9,166

						2018
	On demand	<3 months but not on demand	3 months to 1 year	1–5 years	Over 5 years	Total
	€ m	€ m	€ m	€ m	€ m	€ m
Contingent liabilities	986	–	–	–	–	986
Commitments	8,135	–	–	–	–	8,135
	9,121 <sup>(1)</sup>	–	–	–	–	9,121

<sup>(1)</sup>Includes € 685 million (2018: € 280 million) relating to Group subsidiaries.

## ai Market risk information

### Market risk profile

The following table summarises the interest rate VaR profile of Allied Irish Banks, p.l.c. to a 95% confidence level with a one day holding period for the financial years to 31 December 2019 and 2018. The Company recognises the limitations of VaR models, and supplements its VaR measures with stress tests which draw from a longer set of historical data and also with sensitivity measures.

	VaR (trading book)		VaR (banking book)		Total VaR	
	2019	2018	2019	2018	2019	2018
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Interest rate risk</b>						
<b>1 day holding period:</b>						
Average	0.3	0.1	8.3	6.7	8.6	6.7
High	0.9	1.4	10.8	9.1	11.2	9.2
Low	0.2	–	5.1	3.5	5.4	3.7
At 31 December	0.4	0.1	9.8	8.1	9.8	8.2

The following table sets out the VaR for foreign exchange rate and equity risk for the financial years to 31 December 2019 and 2018:

	Foreign exchange rate risk		Equity risk	
	VaR (trading book)		VaR (trading book)	
	2019	2018	2019	2018
	€ m	€ m	€ m	€ m
<b>1 day holding period:</b>				
Average	0.17	0.39	0.02	0.01
High	0.80	0.85	0.03	0.03
Low	0.08	0.06	–	–
At 31 December	0.10	0.24	–	–

# General information

## Forward Looking Statements

This document contains certain forward looking statements with respect to the financial condition, results of operations and business of Allied Irish Banks, p.l.c. and its subsidiaries ('the Group') and certain of the plans and objectives of the Group. These forward looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward looking statements sometimes use words such as 'aim', 'anticipate', 'target', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'may', 'could', 'will', 'seek', 'continue', 'should', 'assume', or other words of similar meaning. Examples of forward looking statements include, among others, statements regarding the Group's future financial position, capital structure, Government shareholding in the Group, income growth, loan losses, business strategy, projected costs, capital ratios, estimates of capital expenditures, and plans and objectives for future operations. Because such statements are inherently subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward looking information. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward looking statements. These are set out in Principal risks on pages 8 to 11 in the 2019 Annual Financial Report. In addition to matters relating to the Group's business, future performance will be impacted by Irish, UK and wider European and global economic and financial market considerations. Any forward looking statements made by or on behalf of the Group speak only as of the date they are made. The Group cautions that the list of important factors on pages 8 to 11 of the 2019 Annual Financial Report is not exhaustive. Investors and others should carefully consider the foregoing factors and other uncertainties and events when making an investment decision based on any forward looking statement.

## Glossary of terms

<b>Additional Tier 1 Capital</b>	Additional Tier 1 Capital ("AT1") are securities issued by AIB and included in its capital base as fully CRD IV compliant additional tier 1 capital on a fully loaded basis.
<b>Arrears</b>	Arrears relates to interest or principal on a loan which was due for payment, but where payment has not been received. Customers are said to be in arrears when they are behind in fulfilling their obligations with the result that an outstanding loan is unpaid or overdue.
<b>Bank Recovery and Resolution Directive</b>	The Bank Recovery and Resolution Directive ("BRRD") is a European legislative package issued by the European Commission and adopted by EU Member States. The BRRD introduces a common EU framework for how authorities should intervene to address banks which are failing or are likely to fail. The framework includes early intervention and measures designed to prevent failure and in the event of bank failure for authorities to ensure an orderly resolution.
<b>Banking book</b>	A regulatory classification to support the regulatory capital treatment that applies to all exposures which are not in the trading book. Banking book positions tend to be structural in nature and, typically, arise as a consequence of the size and composition of a bank's balance sheet. Examples include the need to manage the interest rate risk on fixed rate mortgages or rate insensitive current account balances. The banking book portfolio will also include all transactions/positions which are accounted for on an interest accruals basis or, in the case of financial instruments, on a hold to collect and sell basis.
<b>Basis point</b>	One hundredth of a per cent (0.01%), so 100 basis points is 1%. Used in quoting movements in interest rates or yields on securities.
<b>Basis risk</b>	A type of market risk that refers to the possibility that the change in the price of an instrument (e.g. asset, liability, derivative) may not match the change in price of the associated hedge, resulting in losses arising in the Group's portfolio of financial instruments.
<b>Buy-to-let mortgage</b>	A residential mortgage loan approved for the purpose of purchasing a residential investment property.
<b>Capital Requirements Directive</b>	Capital Requirements Directive ("CRD"): Capital adequacy legislation implemented by the European Union and adopted by Member States designed to ensure the financial soundness of credit institutions and certain investment firms and give effect in the EU to the Basel II proposals which came into force on 20 July 2006.
<b>Capital Requirements Directive IV</b>	Capital Requirements Directive IV ("CRD IV"), which came into force on 1 January 2014, comprises a Capital Requirements Directive and a Capital Requirements Regulation which implements the Basel III capital proposals together with transitional arrangements for some of its requirements. The Regulation contains the detailed prudential requirements for credit institutions and investment firms. Requirements Regulation (No. 575/2013) ("CRR") and the Capital Requirements Directive (2013/36/EU).
<b>Collateralised bond obligation/collateralised debt obligation</b>	A collateralised bond obligation ("CBO")/collateralised debt obligation ("CDO") is an investment vehicle (generally an SPE) which allows third party investors to make debt and/or equity investments in a vehicle containing a portfolio of loans and bonds with certain common features. In the case of synthetic CBOs/CDOs, the risk is backed by credit derivatives instead of the sale of assets (cash CBOs/CDOs).
<b>Commercial paper</b>	Commercial paper is similar to a deposit and is a relatively low-risk, short term, unsecured promissory note traded on money markets and issued by companies or other entities to finance their short-term expenses. In the USA, commercial paper matures within 270 days maximum, while in Europe, it may have a maturity period of up to 365 days; although maturity is commonly 30 days in the USA and 90 days in Europe.
<b>Commercial property</b>	Commercial property lending focuses primarily on the following property segments: a) Apartment complexes; b) Office projects; c) Retail projects; d) Hotels; and e) Selective mixed-use projects and special purpose properties.
<b>Common equity tier 1 capital ("CET1")</b>	The highest quality form of regulatory capital under Basel III that comprises ordinary shares issued and related share premium, retained earnings and other reserves excluding cash flow hedging reserves, and deducting specified regulatory adjustments.
<b>Common equity tier 1 ratio</b>	Common equity tier 1 ratio – A measurement of a bank's common equity tier 1 capital expressed as a percentage of its total risk-weighted assets.
<b>Concentration risk</b>	Concentration risk is the risk of loss from lack of diversification, investing too heavily in one industry, one geographic area or one type of security.
<b>Contractual maturity</b>	The period when a scheduled payment is due and payable in accordance with the terms of a financial instrument.



# Glossary of terms

<b>Contractual residual maturity</b>	The time remaining until the expiration or repayment of a financial instrument in accordance with its contractual terms.
<b>Credit default swaps</b>	An agreement between two parties whereby one party pays the other a fixed coupon over a specified term. The other party makes no payment unless a specified credit event, such as a default, occurs, at which time a payment is made and the swap terminates. Credit default swaps are typically used by the purchaser to provide credit protection in the event of default by a counterparty.
<b>Credit derivatives</b>	Financial instruments where credit risk connected with loans, bonds or other risk-weighted assets or market risk positions is transferred to counterparties providing credit protection. The credit risk might be inherent in a financial asset such as a loan or might be a generic credit risk such as the bankruptcy risk of an entity.
<b>Credit impaired</b>	Under IFRS 9, these are Stage 3 financial assets where there is objective evidence of impairment and, therefore, considered to be in default. A lifetime ECL is recognised for such assets.
<b>Credit risk</b>	The risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.
<b>Credit risk mitigation</b>	Techniques used by lenders to reduce the credit risk associated with an exposure by the application of credit risk mitigants. Examples include: collateral; guarantee; and credit protection.
<b>Credit spread</b>	Credit spread can be defined as the difference in yield between a given security and a comparable benchmark government security, or the difference in value of two securities with comparable maturity and yield but different credit qualities. It gives an indication of the issuer's or borrower's credit quality.
<b>Credit support annex</b>	Credit support annex ("CSA") provides credit protection by setting out the rules governing the mutual posting of collateral. CSAs are used in documenting collateral arrangements between two parties that trade over-the-counter derivative securities. The trade is documented under a standard contract called a master agreement, developed by the International Swaps and Derivatives Association ("ISDA"). The two parties must sign the ISDA master agreement and execute a credit support annex before they trade derivatives with each other.
<b>Credit valuation adjustment</b>	Credit valuation adjustment ("CVA") is an adjustment to the valuation of OTC derivative contracts to reflect the creditworthiness of derivative counterparties.
<b>Criticised</b>	Accounts of lower quality and considered as less than satisfactory are referred to as criticised and include the following;
<b>Criticised watch:</b>	The credit is exhibiting weakness and is deteriorating in terms of credit quality and may need additional attention.
<b>Criticised recovery:</b>	Includes forborne cases that are classified as performing having transitioned from default, but still requires additional management attention to monitor for re-default and continuing improvement in terms of credit quality.
<b>Customer accounts</b>	A liability of the Group where the counterparty to the financial contract is typically a personal customer, a corporation (other than a financial institution) or the government. This caption includes various types of deposits and credit current accounts, all of which are unsecured.
<b>Debt restructuring</b>	This is the process whereby customers in arrears, facing cash flow or financial distress, renegotiate the terms of their loan agreements in order to improve the likelihood of repayment. Restructuring may involve altering the terms of a loan agreement including a partial write down of the balance. In certain circumstances, the loan balance may be swapped for an equity stake in the counterparty.
<b>Debt securities</b>	Assets on the Group's balance sheet representing certificates of indebtedness of credit institutions, public bodies and other undertakings.
<b>Debt securities in issue</b>	Liabilities of the Group which are represented by transferable certificates of indebtedness of the Group to the bearer of the certificates.
<b>Default</b>	Default is considered to have occurred with regard to a credit obligor when either or both of the following events have taken place: <ul style="list-style-type: none"> <li>i. a credit obligor is past due 90 days or more on any material credit obligation to the Group; and/or</li> <li>ii. the Group considers that the credit obligor is unlikely to pay their credit obligations, without recourse by the Group to actions such as realising collateral (if held), or if for any other reason, the Group determines that the credit obligor is unlikely to pay their credit obligations in full.</li> </ul>
<b>Derecognition</b>	The removal of a previously recognised financial asset or financial liability from the Group's statement of financial position.

## Glossary of terms

<b>EBITDA</b>	Earnings before interest, tax, depreciation and amortisation.
<b>ECB refinancing rate</b>	The main refinancing rate or minimum bid rate is the interest rate which banks have to pay when they borrow from the ECB under its main refinancing operations.
<b>ECLs</b>	Expected credit loss ("ECLs") – The weighted average of credit losses with the respective risks of a default occurring as the weights.
<b>Eurozone</b>	The eurozone consists of the following nineteen European Union countries that have adopted the euro as their common currency: Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia and Spain.
<b>Exposure at default</b>	The expected or actual amount of exposure to the borrower at the time of default.
<b>Exposure value</b>	For on balance sheet exposures, it is the amount outstanding less provisions and collateral held taking into account relevant netting agreements. For off-balance sheet exposures, including commitments and guarantees, it is the amount outstanding less provisions and collateral held taking into account relevant netting agreements and credit conversion factors.
<b>First/second lien</b>	Where a property or other security is taken as collateral for a loan, first lien holders are paid before all other claims on the property. Second lien holders are subordinate to the rights of first lien holders to a property security.
<b>Forbearance</b>	Forbearance is the term used when repayment terms of a loan contract have been renegotiated in order to make these terms more manageable for borrowers. Standard forbearance techniques have the common characteristic of rescheduling principal or interest repayments, rather than reducing them. Standard forbearance techniques employed by the Group include: – interest only; a reduction in the payment amount; a temporary deferral of payment (a moratorium); extending the term of the mortgage; and capitalising arrears amounts and related interest.
<b>Funded/ unfunded exposures</b>	Funded: Loans, advances and debt securities where funds have been given to a debtor with an obligation to repay at some future date and on specific terms. Unfunded: Unfunded exposures are those where funds have not yet been advanced to a debtor, but where a commitment exists to do so at a future date or event.
<b>Funding value adjustment</b>	Funding value adjustment ("FVA") is an adjustment to the valuation of OTC derivative contracts due to a bank's funding rate exceeding the risk-free rate.
<b>Guarantee</b>	An undertaking by the Group/other party to pay a creditor should a debtor fail to do so.
<b>Home loan</b>	A loan secured by a mortgage on the primary residence or second home of a borrower.
<b>Internal Capital Adequacy Assessment Process</b>	Internal Capital Adequacy Assessment Process ("ICAAP"): The Group's own assessment, through an examination of its risk profile from regulatory and economic capital perspectives, of the levels of capital that it needs to hold.
<b>Internal liquidity adequacy assessment process</b>	The Internal Liquidity Adequacy Assessment Processes ("ILAAP") is a key element of the risk management framework for credit institutions. ILAAP is defined in the EBA's SREP Guidelines as "the processes for the identification, measurement, management and monitoring of liquidity implemented by the institution pursuant to Article 86 of Directive 2013/36/EU". It thus contains all the qualitative and quantitative information necessary to underpin the risk appetite, including the description of the systems, processes and methodology to measure and manage liquidity and funding risks.
<b>Internal Ratings Based Approach</b>	The Internal Ratings Based Approach ("IRBA") allows banks, subject to regulatory approval, to use their own estimates of certain risk components to derive regulatory capital requirements for credit risk across different asset classes. The relevant risk components are: Probability of Default ("PD"); Loss Given Default ("LGD"); and Exposure at Default ("EAD").
<b>ISDA Master Agreements</b>	Standardised contracts, developed by the International Swaps and Derivatives Association ("ISDA"), used as an umbrella under which bilateral derivatives contracts are entered into.

<b>Leverage ratio</b>	To prevent an excessive build-up of leverage on institutions' balance sheets, Basel III introduces a non-risk-based leverage ratio to supplement the risk-based capital framework of Basel II. It is defined as the ratio of tier 1 capital to total exposures. Total exposures include on-balance sheet items, off-balance sheet items and derivatives, and should generally follow the accounting measure of exposure.
<b>Liquidity Coverage Ratio</b>	Liquidity Coverage Ratio ("LCR"): The ratio of the stock of high quality liquid assets to expected net cash outflows over the next 30 days under a stress scenario. CRD IV requires that this ratio exceeds 100% on 1 January 2018.
<b>Liquidity risk</b>	The risk that Group does not have sufficient financial resources to meet its obligations as they fall due, or will have to do so at an excessive cost. This risk arises from mismatches in the timing of cash flows.
<b>Loan to deposit ratio</b>	This is the ratio of loans and advances expressed as a percentage of customer accounts, as presented in the statement of financial position.
<b>Loan to value</b>	Loan to value ("LTV") is an arithmetic calculation that expresses the amount of the loan as a percentage of the value of security/collateral. A high LTV indicates that there is less of a cushion to protect the lender against collateral price decreases or increases in the loan carrying amount if repayments are not made and interest is capitalised onto the outstanding loan balance.
<b>Loans past due</b>	<p>When a borrower fails to make a contractually due payment, a loan is deemed to be past due. 'Past due days' is a term used to describe the cumulative number of days that a missed payment is overdue. Past due days commence from the close of business on the day on which a payment is due but not received. In the case of overdrafts, past due days are counted once a borrower:</p> <ul style="list-style-type: none"> <li>– has breached an advised limit;</li> <li>– has been advised of a limit lower than the then current amount outstanding; or</li> <li>– has drawn credit without authorisation.</li> </ul> <p>When a borrower is past due, the entire exposure is reported as past due, rather than the amount of any excess or arrears.</p>
<b>Loss Given Default</b>	Loss Given Default ("LGD") is the expected or actual loss in the event of default, expressed as a percentage of 'exposure at default'.
<b>Medium term notes</b>	Medium term notes ("MTNs") are notes issued by the Group across a range of maturities under the European Medium Term Notes ("EMTN") Programme.
<b>National Asset Management Agency</b>	National Asset Management Agency ("NAMA") was established in 2009 as one of a number of initiatives taken by the Irish Government to address the serious problems which arose in Ireland's banking sector as the result of excessive property lending.
<b>Net interest income</b>	The amount of interest received or receivable on assets net of interest paid or payable on liabilities.
<b>Net interest margin</b>	Net interest margin ("NIM") is a measure of the difference between the interest income generated on average interest earning financial assets (lendings) and the amount of interest paid on average interest bearing financial liabilities (borrowings) relative to the amount of interest-earning assets.
<b>Net Stable Funding Ratio</b>	Net Stable Funding Ratio ("NSFR"): The ratio of available stable funding to required stable funding over a 1 year time horizon.
<b>New transaction lendings</b>	New transaction lending is defined as incremental increase in drawn balances against facilities granted for a specific period of time whereby the borrower can draw down or repay amounts as required to manage cash flow. It includes revolving credit facilities, overdrafts and invoice discounting facilities.
<b>Non-performing exposures</b>	Non-performing exposures are defined by the European Banking Authority to include material exposures which are more than 90 days past due (regardless of whether they are credit impaired) and/or exposures in respect of which the debtor is assessed as unlikely to pay its credit obligations in full without realisation of collateral, regardless of the existence of any past due amount or the number of days the exposure is past due.
<b>Off-balance sheet items</b>	Off-balance sheet items include undrawn commitments to lend, guarantees, letters of credit, acceptances and other items as listed in Annex I of the CRR.
<b>Offsetting</b>	Offsetting, or 'netting', is the presentation of the net amounts of financial assets and financial liabilities in the statement of financial position as a result of Group's rights of set-off.
<b>Operational risk</b>	Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. It includes legal risk, but excludes strategic and business risk. In essence, operational risk is a broad canvas of individual risk types which include product and change risk, outsourcing, information security, cyber, business continuity, health and safety risks, people risk and legal risk.

## Glossary of terms

<b>Optionality risk</b>	A type of market risk associated with option features that are embedded within assets and liabilities on the Group's balance sheet. The embedded option features can significantly change the cash flows (and/or redemption) of the contract and can, therefore, effect its duration, yield and pricing. Examples include bonds with early call provisions or prepayment risk on a mortgage portfolio. Where these risks are left unhedged, it can result in losses arising in the Group's portfolio.
<b>Prime loan</b>	A loan in which both the criteria used to grant the loan (loan-to-value, debt-to-income, etc.) and to assess the borrower's history (no past due reimbursements of loans, no bankruptcy, etc.) are sufficiently conservative to rank the loan as high quality and low-risk.
<b>Principal components analysis</b>	Principal components analysis ("PCA") is a tool used to analyse the behaviour of correlated random variables. It is especially useful in explaining the behaviour of yield curves. Principal components are linear combinations of the original random variables, chosen so that they explain the behaviour of the original random variables, and so that they are independent of each other. Principal components can, therefore, be thought of as just unobservable random variables. For yield curve analysis, it is usual to perform PCA on arithmetic or logarithmic changes in interest rates. Often the data is "demeaned"; adjusted by subtracting the mean to produce a series of zero mean random variables. When PCA is applied to yield curves, it is usually the case that the majority (> 95%) of yield curve movements can be explained using just three principal components (i.e. a parallel shift, twist and bow). PCA is a very useful tool in reducing the dimensionality of a yield curve analysis problem and, in particular, in projecting stressed rate scenarios.
<b>Private equity investments</b>	Equity securities in operating companies not quoted on a public exchange, often involving the investment of capital in private companies.
<b>Probability of Default</b>	Probability of Default ("PD") is the likelihood that a borrower will default on an obligation to repay.
<b>Regulatory capital</b>	Regulatory capital is determined in accordance with rules established by the SSM/ECB for the consolidated Group and by local regulators for individual Group companies.
<b>Re-pricing risk</b>	Re-pricing risk is a form of interest rate risk (i.e. a type of market risk) that occurs when asset and liability positions are mismatched in terms of re-pricing (as opposed to final contractual) maturity. Where these interest rate gaps are left unhedged, it can result in losses arising in the Group's portfolio of financial instruments.
<b>Repurchase agreement</b>	Repurchase agreement ("Repo") is a short term funding agreement that allows a borrower to create a collateralised loan by selling a financial asset to a lender. As part of the agreement, the borrower commits to repurchase the security at a date in the future repaying the proceeds of the loan. For the counterparty to the transaction, it is termed a reverse repurchase agreement or a reverse repo.
<b>Residential mortgage-backed securities</b>	Residential mortgage-backed securities ("RMBS") are debt obligations that represent claims to the cash flows from pools of mortgage loans, most commonly on residential property.
<b>Risk-weighted assets</b>	Risk-weighted assets ("RWAs") are a measure of assets (including off-balance sheet items converted into asset equivalents e.g. credit lines) which are weighted in accordance with prescribed rules and formulas as defined in the Basel Accord to reflect the risks inherent in those assets.
<b>Securitisation</b>	Securitisation is the process of aggregation and repackaging of non-tradable financial instruments such as loans and advances, or company cash flows into securities that can be issued and traded in the capital markets.
<b>Single Supervisory Mechanism</b>	The Single Supervisory Mechanism ("SSM") is a system of financial supervision comprising the European Central Bank ("ECB") and the national competent authorities of participating EU countries. The main aims of the SSM are to ensure the safety and soundness of the European banking system and to increase financial integration and stability in Europe.
<b>Special purpose entity</b>	Special purpose entity ("SPE") is a legal entity which can be a limited company or a limited partnership created to fulfil narrow or specific objectives. A company will transfer assets to the SPE for management or use by the SPE to finance a large project thereby achieving a narrow set of goals without putting the entire firm at risk. This term is used interchangeably with SPV (special purpose vehicle).
<b>Stage allocation:</b>	Under IFRS 9, loans and advances to customers are classified into one of three stages:
<b>Stage 1</b>	Includes newly originated loans and loans that have not had a significant increase in credit risk since initial recognition.
<b>Stage 2</b>	Includes loans that have had a significant increase in credit risk since initial recognition but do not have objective evidence of being credit impaired.
<b>Stage 3</b>	Includes loans that are defaulted or are otherwise considered to be credit impaired.
<b>Stress testing</b>	Stress testing is a technique used to evaluate the potential effects on an institution's financial condition of an exceptional but plausible event and/or movement in a set of financial variables.

<b>Structured securities</b>	This involves non-standard lending arrangements through the structuring of assets or debt issues in accordance with customer and/or market requirements. The requirements may be concerned with funding, liquidity, risk transfer or other needs that cannot be met by an existing off the shelf product or instrument. To meet this requirement, existing products and techniques must be engineered into a tailor-made product or process.
<b>Syndicated and international lending</b>	Syndicated and international lending involves lending to entities by leveraging off their equity structures having considered the cash generating capacity of the business and its capacity to repay any associated debt. Leveraging structures are typically used in management and private equity buy-outs, mergers and acquisitions. Syndicated and international lending is extended typically to non-investment grade borrowers and carries commensurate rates of return.
<b>Tier 1 capital</b>	A measure of a bank's financial strength defined by the Basel Accord. It captures common equity tier 1 capital and other instruments in issue that meet the criteria for inclusion as additional tier 1 capital. These are subject to certain regulatory deductions.
<b>Tier 2 capital</b>	Broadly includes qualifying subordinated debt and other tier 2 securities in issue. It is subject to adjustments relating to the excess of expected loss on the IRBA portfolios over the accounting expected credit losses on the IRBA portfolios, securitisation positions and material holdings in financial companies.
<b>Tracker mortgage</b>	A mortgage with a variable interest rate which tracks the European Central Bank ("ECB") rate, at an agreed margin above the ECB rate and will increase or decrease within five days of an ECB rate movement.
<b>Trade date and settlement date accounting</b>	<ol style="list-style-type: none"> <li>1. Trade date accounting records the transaction on the date on which an agreement has been entered (the trade date), instead of on the date the transaction has been finalised (the settlement date).</li> <li>2. Under the settlement date accounting approach, the asset is recognised on the date on which it is received by the Group, on disposal, the asset is not derecognised until the asset is delivered to the buyer.</li> </ol>
<b>Value at Risk</b>	The Group's core risk measurement methodology is based on an historical simulation application of the industry standard Value at Risk ("VaR") technique. The methodology incorporates the portfolio diversification effect within each standard risk factor (interest rate, credit spread, foreign exchange, equity, as applicable). The resulting VaR figures, calculated at the close of business each day, are an estimate of the probable maximum loss in fair value over a one day holding period that would arise from an adverse movement in market rates. This VaR metric is derived from an observation of historical prices over a period of one year and assessed at a 95% statistical confidence level (i.e. the VaR metric may be exceeded at least 5% of the time).
<b>Wholesale funding</b>	Wholesale funding refers to funds raised from wholesale market sources. Examples of wholesale funding include senior unsecured bonds, covered bonds, securitisations, repurchase transactions, interbank deposits and deposits raised from non-bank financial institutions.
<b>Yield curve risk</b>	A type of market risk that refers to the possibility that an interest rate yield curve changes its shape unexpectedly (e.g. flattening, steepening, non-parallel shift), resulting in losses arising in the Group's portfolio of interest rate instruments.

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