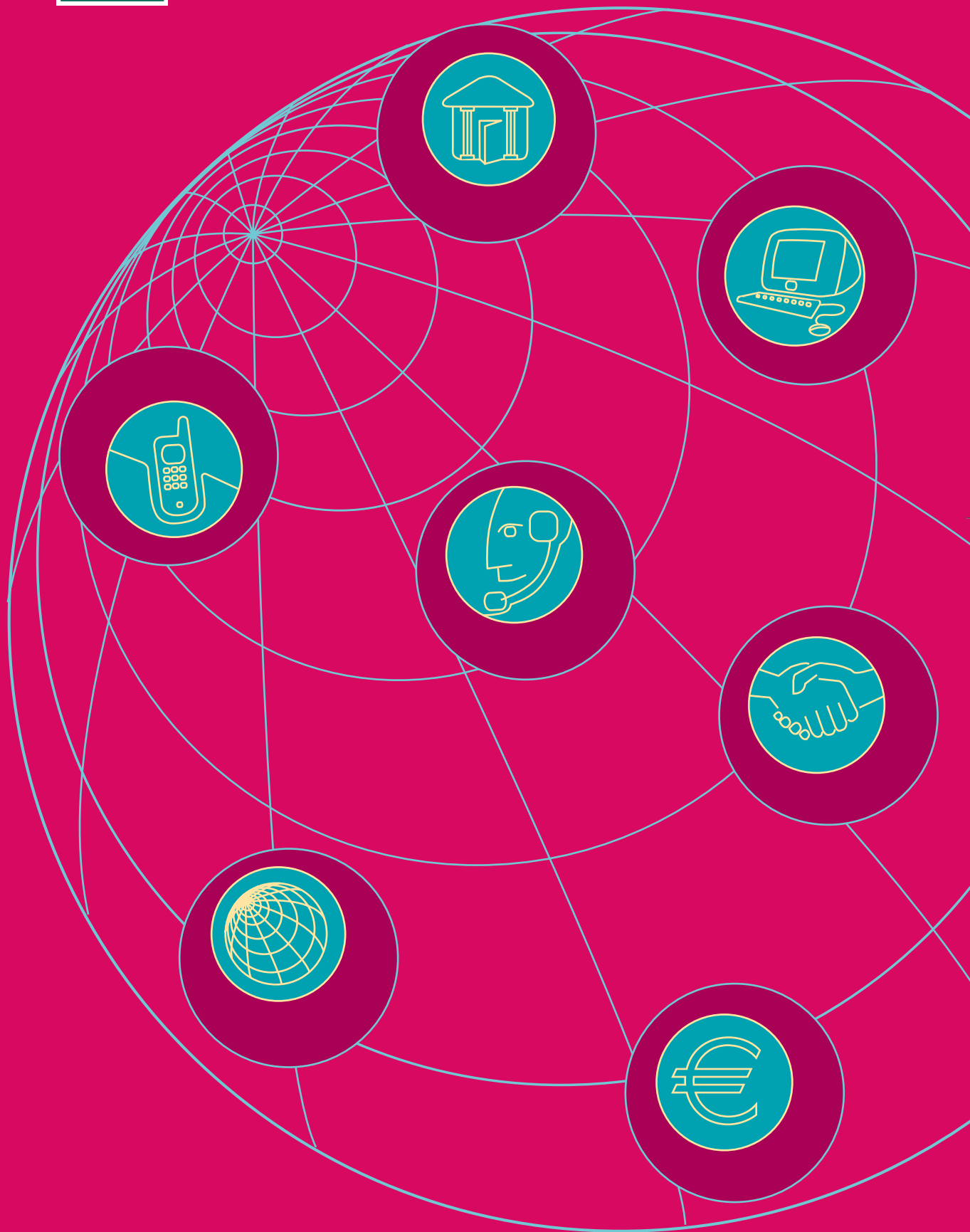




# Interim Report 2001

for the half-year ended  
30 June 2001



**AIB Group  
Bankcentre  
Dublin 4**



[www.aibgroup.com](http://www.aibgroup.com)



# Financial highlights *(unaudited)*

for the half-year ended 30 June 2001

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>Results</b>			
Total operating income	<b>1,787</b>	1,596	3,326 <sup>(1)</sup>
Group profit before taxation	<b>667</b>	609	1,251 <sup>(1)</sup>
Profit attributable	<b>463</b>	414	762
Profit retained	<b>296</b>	268	357
<b>Per € 0.32 ordinary share</b>			
Earnings – basic	<b>53.8c</b>	48.5c	89.0c
Earnings – adjusted	<b>55.4c</b>	49.9c	104.0c
Earnings – diluted	<b>52.5c</b>	47.9c	88.1c
Dividend	<b>15.40c</b>	13.50c	38.75c
Net assets	<b>559c</b>	467c	492c
<b>Performance measures</b>			
Return on average total assets	<b>1.25%</b>	1.26%	1.25% <sup>(1)</sup>
Return on average ordinary shareholders' equity	<b>20.4%</b>	21.7%	21.6% <sup>(1)</sup>
<b>Balance sheet</b>			
Total assets	<b>87,895</b>	74,687	79,688
Shareholders' funds: equity interests	<b>4,914</b>	4,061	4,296
Loans etc	<b>54,944</b>	47,818	50,239
Deposits etc	<b>71,989</b>	61,563	65,210
<b>Capital ratios</b>			
Tier 1 capital	<b>7.4%</b>	6.5%	6.3%
Total capital	<b>11.8%</b>	11.3%	10.8%

<sup>(1)</sup> Adjusted to exclude the impact of the deposit interest retention tax settlement.

## Allied Irish Banks, p.l.c.

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Telephone (01) 6600311  
Registered number 24173



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# Chairman's statement

Dear Shareholder,

The first half of 2001 saw AIB Group maintain a reputation for delivering consistently excellent results while continuing to invest substantial sums in the development of its franchises.

Pre-tax profit at € 667 million increased by 9% half-year on half-year. Profit attributable to ordinary shareholders went up by 12% to € 463 million. Basic earnings per share for the half-year was EUR 53.8c - an increase of 11%. An interim dividend of EUR 15.4c per share has been declared by the board - up 14% on the 2000 half-year. It will be posted on 27 September 2001 to shareholders on the company's register of members at close of business on 10 August 2001.

This performance was all the more significant for being achieved in economic conditions which were significantly less positive in all our marketplaces than in the same period last year. It is a tribute to the skills and energy of our staff.

AIB's retail operations in Ireland and Britain performed very well in the first six months, with both resources and deposits showing strong growth on last year's half-year figures. In AIB Capital Markets, Corporate Banking and our IFSC-related business enjoyed buoyant fee income.

Allfirst in America enjoyed robust growth in non-interest income in the half-year. Our US subsidiary has a stronger focus on direct retail, small business and middle market customers. The bank has already achieved good loan growth in these portfolios while at the same time reducing exposure to less attractive segments. This strategy combined with the slowing US economy has resulted in a small reduction in the size of the overall book. But Allfirst's asset quality has improved and margins have increased.

In May AIB purchased Community Counselling Service Co., Inc. - the world's largest fundraising consultancy firm in the not-for-profit sector. This is part of a significant expansion programme for AIB's specialist banking customers in the US in the church, education, community and charity sectors.

Growth in the Polish economy is sluggish and real interest rates remain high. We are, therefore, focussing on growing our deposit base rather than our loan books at present. The merger of Wielkopolski Bank Kredytowy and Bank Zachodni was completed successfully on 13 June. We continue to invest heavily in increasing the number of branches we have in Poland and in the creation of a new technology platform for this network. Both these projects are on schedule.

Credit quality in the group remained robust, although economic conditions in Poland are such that there has been no improvement in non-performing loans in Bank Zachodni WBK.

Michael Buckley succeeded Tom Mulcahy as Group Chief Executive on 22 June. A substantial reorganisation of AIB's overall management structure has already taken place with a view to improving focus on the key objectives of efficiency and the seizing of new opportunities in our marketplaces.

In July, AIB along with Keppel Corporation and Temasek Holdings, said it would sell its interest in Keppel Capital Holdings Ltd to Overseas-Chinese Banking Corporation Limited. This was to ensure the success of OCBC's bid for KCH. The agreement will realise a profit of approximately € 93 million for AIB. The Singapore Government had indicated its wish to see a consolidation of its domestic banking sector. In this context, we believe our action was both profitable and in the best long-term interest of AIB shareholders. We look forward to continuing strong commercial relationships with OCBC and other banks in the region.

A substantial operational challenge now facing AIB is the preparation for the switchover to euro notes and coins in Ireland in the New Year. From now until March next year, we will be concentrating on this issue. AIB is committed to helping customers through what will be a difficult transition period.

The next few months will be challenging in many ways. The economies in our key geographies are slowing. But low double digit annual growth in adjusted earnings per share remains our goal. AIB is on track to meet this target in 2001. We are convinced that we will continue to build on our strong competitive position in all of our markets.

**Lochlann Quinn**

Chairman

1 August 2001



## Results in detail

### Summary profit and loss account

	Half-year June 2001 € m	Half-year June 2000 € m	% Change
Net interest income	1,067	985	8
Other income	720	611	18
Total operating income	1,787	1,596	12
Staff costs	631	545	16
Other costs	338	299	13
Depreciation and amortisation	91	80	13
Total operating expenses	1,060	924	15
Group operating profit before provisions	727	672	8
Provisions for bad and doubtful debts	67	70	-5
Other provisions	(2)	(1)	-
Total provisions	65	69	-7
Group operating profit - continuing activities	662	603	10
Income from associated undertakings	2	4	-
Profit on disposal of property	3	2	-
Group profit on ordinary activities before taxation	667	609	9
Taxation	165	167	-2
Group profit on ordinary activities after taxation	502	442	14
Minority interests and non-equity dividends	39	28	37
Group profit attributable	463	414	12

**Group profit attributable to ordinary shareholders at € 463 million was up 12%.** Adjusted earnings per share at EUR 55.4c per share which excludes goodwill amortisation (€ 13 million), and basic earnings per share of EUR 53.8c both increased by 11%.

**Group operating profit – continuing activities was up 10% to € 662 million** for the half-year to June 2001. Group profit on ordinary activities before taxation was up 9% to € 667 million and Group profit on ordinary activities after taxation was higher by 14% at € 502 million.



*The following commentary on the profit and loss account and balance sheet headings is based on underlying percentage growth adjusting for the impact of currency movements.*

#### Net interest income

Net interest income increased by 5% to € 1,067 million compared with the half-year to June 2000. Loans to customers and customer accounts increased by 4% and 3% respectively since December 2000.

#### *Loans to customers and customer accounts (excluding money market funds and currency factors)*

<i>% change June 2001 v December 2000</i>	Loans to customers <i>% Change</i>	Customer accounts <i>% Change</i>
Republic of Ireland	6	4
Northern Ireland	4	3
Britain	8	10
USA	-3	1
Poland	7	4
<b>AIB Group</b>	<b>4</b>	<b>3</b>

*The divisional commentary contains additional comments on the key business trends in relation to loans to customers and customer accounts.*

#### Net interest margin

<b>Half-year June 2001</b> %	Half-year Dec 2000 %	<i>Basis Points Change</i>		<b>Half-year June 2001</b> %	Half-year June 2000 %	<i>Basis Points Change</i>
<b>2.67</b>	2.76	-9	Domestic	<b>2.67</b>	2.73	-6
<b>3.16</b>	3.08	+8	Foreign	<b>3.16</b>	3.40	-24
<b>2.93</b>	2.94	-1	Total	<b>2.93</b>	3.10	-17

#### Average interest earning assets

<b>Half-year June 2001</b> %	Half-year Dec 2000 %	<i>% Change</i>		<b>Half-year June 2001</b> %	Half-year June 2000 %	<i>% Change</i>
<b>33,258</b>	31,420	6	Domestic	<b>33,258</b>	28,201	18
<b>40,042</b>	38,824	3	Foreign	<b>40,042</b>	35,572	13
<b>73,300</b>	70,244	4	Total	<b>73,300</b>	63,773	15

The net interest margin was 2.93%, a decrease of 17 basis points on the half-year to June 2000 and a decrease of 1 basis point on the half-year to December 2000. The margin in Allfirst increased due to higher loan margins and positioning for lower interest rates. This increase was more than offset by a reduction in the AIB Bank and Poland margins. In AIB Bank the decline reflected a change in the mix of loans and deposits whereas in Poland lower interest rates reduced deposit margins. The domestic margin benefited by 3 basis points from interest earned on the € 500 million of Tier 1 capital raised in February 2001 through the issue of Reserve Capital Instruments.



### Other income

Other income at € 720 million increased by 13% since the half-year to June 2000. This represented 40.2% of total income compared with 38.3% in 2000.

- Banking fees and commissions up 16%
- Contribution of life assurance company up 12%

<b>Other income</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	<i>Underlying % Change 2001 v 2000</i>
Dividend income	2	2	–
Banking fees and commissions	461	385	16
Asset management fees	94	91	–
Investment banking fees	45	56	–20
Fees and commissions receivable	600	532	9
Less: fees and commissions payable	(60)	(57)	–3
Dealing profits	79	49	43
Contribution of life assurance company	47	42	12
Other	52	43	16
Other operating income	99	85	10
<b>Total other income</b>	<b>720</b>	<b>611</b>	<b>13</b>

The increase in banking fees and commissions reflects higher business volumes with strong growth in retail banking, corporate banking and credit card revenues. Asset management fees and investment banking fees were affected by the decline in equity markets in the current half-year which resulted in a fall in asset values and client volumes in the asset management and stockbroking businesses. Dealing profits increased due to higher profit from trading activities. Dealing profits reflects trading income and excludes interest payable and receivable arising from these activities. Ark Life profit was up 12% reflecting strong growth in new regular premium business including substantial growth in new regular pensions.

### Total operating expenses

Operating expenses at € 1,060 million were up 11% compared with 2000.

<b>Operating expenses</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	<i>Underlying % Change 2001 v 2000</i>
Staff costs	631	545	12
Other costs	338	299	9
Depreciation and amortisation	91	80	9
<b>Total operating expenses</b>	<b>1,060</b>	<b>924</b>	<b>11</b>

The costs relating to the merger of WBK and BZ in Poland are included in operating expenses. Excluding these expenses, costs increased by 10%. The increase was mainly attributable to increased business activity, the installation of a new branch technology platform in Poland, branch network expansion in Poland and investment costs in Allied Irish America to increase the number of representative offices and 'e-enable' the business. In the Republic of Ireland there were significant salary increases reflecting the Programme for Prosperity and Fairness and a one-off realignment of banking salaries.





### Asset quality

The provision for bad and doubtful debts in the half-year to June 2001 was € 67 million compared with € 70 million in 2000. The charge for the half-year represented 0.28% of average loans compared with a 0.34% charge for June 2000. Excluding Poland, the specific charge for the Group was 0.16% of average loans and the non-specific charge was 0.12% of average loans.

In Ireland asset quality remained strong with non-performing loans in AIB Bank Republic of Ireland amounting to 0.9% of loans.

In Allfirst provisions were lower and non-performing assets declined from US\$ 108 million at 31 December 2000 to US\$ 87 million at 30 June 2001, with coverage for non-performing loans increasing to 223%. Over 90% of Allfirst's balance sheet provisions, on a US GAAP\* basis, were in non-specific categories.

In Poland, while actual provisions increased in the period, the overall charge at Group level was lower due to the partial use of provisions created on acquisition. Non-performing loans at 18% as a percentage of total loans remained at the same level as 31 December 2000.

Group non-performing loans as a percentage of total loans amounted to 1.9% or 0.8% excluding Poland, and coverage for non-performing loans remained strong at 99% (165% excluding Poland).

\*United States Generally Accepted Accounting Principles

### Taxation

The taxation charge was € 165 million compared with € 167 million in 2000. The effective tax rate for the half-year was 24.7%, down from 27.5% in 2000. The reduction was due to the decline in the standard rate of Irish corporation tax from 24% in 2000 to 20% in 2001, a lower effective tax rate in Allfirst and other effects of the geographic and business mix of profits.

### Return on equity and return on assets

The return on equity was 20.4% compared with 21.7% in 2000. The return on assets was 1.25% and the return on risk weighted assets, a measure of the efficient use of capital, was 1.61%. The equity base has increased by 14% since December 2000 due principally to profit retentions and translation of foreign currency reserves.

### Balance sheet

Total assets at € 88 billion at 30 June 2001 were up € 8 billion since 31 December 2000, an increase of 5% on an underlying basis while loans to customers increased by 4% and customer accounts by 3%. The Polish zloty, US dollar and sterling strengthened against the Euro by 14%, 10% and 3% respectively resulting in reported balance sheet growth of 10%. Risk weighted assets increased by 10% to € 66 billion, 5% excluding currency factors.

### Assets under management/administration and custody

Assets under management in the Group amounted to € 39 billion at 30 June 2001. Assets under administration and custody increased from € 214 billion at 31 December 2000 to € 260 billion at 30 June 2001. This strong growth of 21% reflects principally the success of the AIB joint venture with the Bank of New York which was established in 1997.

### Capital ratios

The Group's capital ratios remained strong with the Tier 1 ratio at 7.4% up from 6.3% at 31 December 2000 and the total capital ratio at 11.8%. Tier 1 capital increased by € 1.1 billion to € 4.9 billion reflecting the issue of € 500 million 7.5% Step-up Callable Perpetual Reserve Capital Instruments on 5 February 2001, retained profit for the half-year of € 296 million and the impact of stronger US dollar, Polish zloty and sterling exchange rates. Tier 2 capital increased by € 203 million since December 2000 reflecting currency movements.

### Cash flow

As reflected in the consolidated cash flow statement, there was a net increase in cash of € 320 million during the half-year ended 30 June 2001. Net cash inflow from operating activities was € 292 million. This cash inflow was offset by outflows of € 127 million for taxation, equity dividends of € 198 million and capital expenditure and financial investment of € 31 million. Financing, primarily the issue of the reserve capital instruments, generated a net cash inflow of € 513 million.

**Euro**

Significant investment has been made over a number of years in preparation for the introduction of euro notes and coins. Expenditure this year has amounted to € 5 million with total spend to date at € 21 million, principally related to systems development, communications and education programmes. It is estimated that further expenditure of € 35 million will be required to cover a range of incremental costs and to complete systems and other changes required.

**Keppel Capital Holdings Ltd.**

On 14 July 2001, AIB announced that it would support Oversea-Chinese Banking Corporation Limited in its offer to purchase Keppel Capital Holdings Ltd. ('KCH'). On completion of the transaction, the estimated financial impact for AIB from the sale of its interests in KCH would amount to a profit of € 93 million. In addition, the 1999 Singapore \$351 million three year senior bonds with warrants will be fully redeemed at par on completion.

**Outlook**

Looking forward to the second half of 2001, the Group is confident in its ability to perform strongly due to our competitive advantages in our chosen markets and remains committed to a target of low double-digit earnings growth. Asset quality remained strong in Ireland, Britain and the USA in the first half. Underlying productivity continues to improve and the return on equity remains very satisfactory. The economic environment in Poland has deteriorated and as a consequence profit levels there will be lower in 2001 compared to 2000. The Group's ability to earn double-digit profit growth in less buoyant economic conditions is underpinned by the strength of its operations in Ireland, Britain and Northern Ireland.



On a divisional basis profit is measured in euro and consequently includes the impact of currency movements.

**AIB Bank** Retail and commercial banking operations in Republic of Ireland, Northern Ireland, Britain, Channel Islands and Isle of Man; AIB Finance and Leasing; Card Services; and AIB's life and pensions subsidiary Ark Life Assurance Company.

**AIB Bank profit increased by 15% to € 372 million** reflecting a strong performance in all key business units in the Republic of Ireland, Northern Ireland and Britain. Despite an 8% increase in costs, the divisional cost income ratio further improved from 52.8% to 51.5% reflecting higher levels of productivity.

<b>AIB Bank profit and loss account</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	% Change 2001 v 2000
Net interest income	<b>569</b>	502	13
Other income	<b>259</b>	243	7
Total operating income	<b>828</b>	745	11
Total operating expenses	<b>426</b>	394	8
Operating profit before provisions	<b>402</b>	351	15
Provisions	<b>32</b>	28	14
Operating profit - continuing activities	<b>370</b>	323	15
Profit on disposal of property	<b>2</b>	-	-
Profit on ordinary activities before taxation	<b>372</b>	323	15

**Banking operations in the Republic of Ireland** produced a strong performance despite a reduction in GDP levels and the impact of the foot and mouth disease. Profit benefited from the strong growth in business volumes particularly in the second half of 2000 with growth in loans of 17% and customer accounts of 16% since June 2000. Loans increased by 7% since December 2000 with growth well spread across all economic sectors. There was a 9% increase in Home Mortgage lending since December. The asset quality of this book remains strong reflecting our prudent criteria for loan approval. Finance and leasing performed particularly well benefiting from higher margins and good growth in other income.

Costs increased as a result of growth in business activity levels, some one-off euro costs and salary increases reflecting the Programme for Prosperity and Fairness and a once-off realignment of banking salaries. Notwithstanding the increase in costs, productivity levels improved once again resulting in a reduction in the cost income ratio from 52% to less than 51% in the period.

**Ark Life** profit increased by 12% to € 47 million for the half-year to June 2001. This market was influenced by the introduction of Special Savings Incentive Accounts by the Irish Government on 1 May 2001 which affected savings trends in the period prior to 1 May 2001. New regular premium business was very strong with growth of 26% to € 72 million including particularly strong growth of 30% in new pensions business. Single premium product sales were up 9% to € 310 million for the half-year to June 2001. Annual Premium Equivalent (APE) sales were up 20% to € 103 million.

**Britain and Northern Ireland** experienced strong profit growth of 13% reflecting higher business volumes and cost containment. Deposit growth was particularly strong showing growth of 18% since June 2000 with loans up 11% in the same period. Continued higher efficiency was reflected in a reduction in the cost income ratio from 55% to 53% in the current half-year.



**USA** includes Allfirst's banking operations in Maryland, Pennsylvania, Virginia, Washington DC, and AIB's own brand retail and corporate operations in New York, Philadelphia, Los Angeles, Chicago, San Francisco and Atlanta.

**USA profit was € 170 million, up 4% on the half-year to June 2000.**

<b>USA profit and loss account</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	% Change 2001 v 2000
Net interest income	<b>287</b>	261	10
Other income	<b>209</b>	171	23
Total operating income	<b>496</b>	432	15
Total operating expenses	<b>306</b>	253	21
Operating profit before provisions	<b>190</b>	179	6
Provisions	<b>20</b>	18	9
Operating profit - continuing activities	<b>170</b>	161	6
Income from associated undertakings	-	3	-
Profit on ordinary activities before taxation	<b>170</b>	164	4

**Allfirst** - In Group terms profit in US dollars was unchanged compared with 2000. Allfirst has separately reported, under US GAAP\*, growth of 6% in net income to common shareholders.

Total revenue was up 5% including a 15 basis point increase in the net interest margin from 3.39% to 3.54%. Other income was up 10% reflecting growth of 18% in electronic banking income and an 11% increase in deposit service charges. Loan volumes reduced due to large corporate repayments, however there was a good increase in SME and mid-market lending. Costs were up 7% due to higher pension, healthcare and salary costs. Non-staff operating costs were maintained at the same level as last year. Asset quality remained strong with a decline of US\$ 21 million in non-performing assets since 31 December 2000. The provision cover for non-performing loans improved to 223% from 191% at December.

**Allied Irish America** continued its investment programme to expand the number of representative offices and 'e-enable' the business to further develop the national franchise in the charity and church sectors commonly known as the not-for-profit sector. Excluding these costs there was a substantial increase in underlying profit growth. The San Francisco and Atlanta offices opened this year and are now part of a network of established offices including those in New York, Philadelphia, Los Angeles and Chicago. Risk weighted assets increased by 12% since December 2000 and 34% since June 2000 due to the strong growth in business volumes which was also reflected in a 59% increase in underlying fee income.

The New York based Community Counselling Service Co., Inc. ('CCS') was acquired by the Group on 17 May 2001. CCS is the largest consulting firm to the not-for-profit sector worldwide. CCS is engaged primarily in the design and direction of fundraising initiatives for national and international charities, religious organisations and educational institutions.

\*United States Generally Accepted Accounting Principles



**Capital Markets** *Corporate Banking, Investment Banking and Treasury & International*

**Capital Markets profit at € 101 million was up 13%.**

<b>Capital Markets profit and loss account</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	<i>% Change 2001 v 2000</i>
Net interest income	<b>55</b>	79	-31
Other income	<b>186</b>	145	29
Total operating income	<b>241</b>	224	8
Total operating expenses	<b>134</b>	124	8
Operating profit before provisions	<b>107</b>	100	7
Provisions	<b>8</b>	11	-32
Operating profit - continuing activities	<b>99</b>	89	12
Income from associated undertakings	<b>2</b>	1	-
Profit on ordinary activities before taxation	<b>101</b>	90	13

**Corporate Banking** had a strong half-year with a substantial increase in profit. Loans were up 14% since December 2000 and fee income was particularly strong. Good growth was achieved in the domestic and international businesses through the proactive delivery of financing solutions and consulting services. In Britain the business continued to perform well, building on its success in the provision of arranging and underwriting services. The recently opened New York office is developing a presence in the structured corporate credit market.

**Investment Banking** profit was lower due to the decline in equity markets which resulted in a fall in asset values and client volumes in the Asset Management and Stockbroking businesses. New business volumes were buoyant in the International Financial Services and Custody/Funds Administration businesses.

**Treasury & International** - Corporate Treasury and bond trading activities performed well and achieved good profit growth, offset by a lower performance in interest rate management activities.



**Poland Bank Zachodni WBK ('BZWBK'), in which AIB has a 70.46% shareholding, together with its subsidiaries and associates.**

**Poland profit was lower at € 26 million for the period.**

<b>Poland profit and loss account</b>	<b>Half-year June 2001 € m</b>	Half-year June 2000 € m	<i>% Change 2001 v 2000</i>
Net interest income	<b>134</b>	122	10
Other income	<b>73</b>	69	6
Total operating income	<b>207</b>	191	8
Total operating expenses	<b>177</b>	136	30
Operating profit before provisions	<b>30</b>	55	-46
Provisions	<b>5</b>	12	-59
Operating profit - continuing activities	<b>25</b>	43	-42
Profit on disposal of property	<b>1</b>	2	-
Profit on ordinary activities before taxation	<b>26</b>	45	-42

The merger of WBK and BZ took effect on 13 June 2001. The new entity has adopted the name Bank Zachodni WBK ('BZWBK') and is Poland's fifth largest bank.

Revenue growth of 8% was below expectations due to the slowdown in the Polish economy. At the beginning of 2001 GDP growth in Poland was forecast at 4%, this has now been revised to approximately 2%. Consequently, loan growth at 7% since December 2000 is lower than anticipated and the level of non-earning loans has not reduced. Both of these factors have negatively affected net interest income. On a constant currency basis costs increased by 18%. This increase included costs associated with the expansion of the franchise and merger costs. Investment has continued with 35 new branches opened and 43 new ATMs installed since December with further progress achieved in developing our new branch technology platform.

Provisions increased in the current half-year in BZWBK due to the combined impact on customers of high real interest rates and a slower economy. However, at Group level, the charge reduced to € 5 million because of the partial use of provisions which were created on acquisition.



**Group** includes interest income earned on capital not allocated to divisions, the funding cost of the BZ acquisition, hedging costs in relation to the translation of foreign currency profits and central services costs.

<b>Group profit and loss account</b>	<b>Half-year June 2001 € m</b>	<b>Half-year June 2000 € m</b>
Net interest income	22	21
Other income	(7)	(17)
Total operating income	15	4
Total operating expenses	17	17
Operating profit before provisions	(2)	(13)
Provisions	–	–
Profit on ordinary activities before taxation	(2)	(13)

Group reported a loss of € 2 million in the half-year to June 2001, compared with a loss of € 13 million in 2000. The reduced loss was primarily due to lower hedging costs.



# Consolidated profit and loss account *(unaudited)*

for the half-year ended 30 June 2001

	Notes	Half-year 30 June 2001 € m	Half-year 30 June 2000 € m	Year 31 December 2000 € m
Interest receivable:				
Interest receivable and similar income arising from debt securities and other fixed income securities		617	511	1,140
Other interest receivable and similar income	3	2,089	1,963	3,987
Less: interest payable	4	(1,639)	(1,489)	(3,105)
Deposit interest retention tax	5	–	–	(113)
<b>Net interest income</b>		<b>1,067</b>	985	1,909
Other income	6	720	611	1,304
<b>Total operating income</b>		<b>1,787</b>	1,596	3,213
Before exceptional item				3,326
Deposit interest retention tax	5			(113)
Total operating expenses	8	1,060	924	1,949
<b>Group operating profit before provisions</b>		<b>727</b>	672	1,264
Before exceptional item				1,377
Deposit interest retention tax	5			(113)
Provisions for bad and doubtful debts	12	67	70	133
Provisions for contingent liabilities and commitments		(3)	(2)	2
Amounts written off/(written back) fixed asset investments		1	1	(1)
<b>Group operating profit – continuing activities</b>		<b>662</b>	603	1,130
Before exceptional item				1,243
Deposit interest retention tax	5			(113)
Income from associated undertakings		2	4	3
Profit on disposal of property		3	2	5
<b>Group profit on ordinary activities before taxation</b>		<b>667</b>	609	1,138
Before exceptional item				1,251
Deposit interest retention tax	5			(113)
Taxation on ordinary activities	9	165	167	318
<b>Group profit on ordinary activities after taxation</b>		<b>502</b>	442	820
Equity and non-equity minority interests in subsidiaries		15	19	38
Dividends on non-equity shares		24	9	20
		39	28	58
<b>Group profit attributable to the ordinary shareholders of Allied Irish Banks, p.l.c.</b>		<b>463</b>	414	762
Dividends on equity shares		132	116	335
Transfer to reserves		35	30	70
		167	146	405
<b>Profit retained</b>		<b>296</b>	268	357
<b>Earnings per € 0.32 ordinary share – basic</b>	10(a)	<b>53.8c</b>	48.5c	89.0c
<b>Earnings per € 0.32 ordinary share – adjusted</b>	10(b)	<b>55.4c</b>	49.9c	104.0c
<b>Earnings per € 0.32 ordinary share – diluted</b>	10(c)	<b>52.5c</b>	47.9c	88.1c





# Consolidated balance sheet *(unaudited)*

30 June 2001

	Notes	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>Assets</b>				
Cash and balances at central banks		854	796	938
Items in course of collection		1,443	1,260	1,116
Central government bills and other eligible bills		459	476	297
Loans and advances to banks		5,101	4,865	4,193
Loans and advances to customers	11	49,636	42,825	45,880
Securitised assets – net		207	128	166
Debt securities	14	20,995	17,141	18,986
Equity shares		433	339	412
Interests in associated undertakings		10	25	8
Intangible fixed assets		495	458	466
Tangible fixed assets		1,302	1,046	1,127
Own shares		193	127	177
Other assets		2,478	1,712	1,708
Prepayments and accrued income		1,709	1,314	1,835
Long-term assurance business attributable to shareholders	15	276	197	238
		<b>85,591</b>	72,709	77,547
Long-term assurance assets attributable to policyholders	15	2,304	1,978	2,141
		<b>87,895</b>	74,687	79,688
<b>Liabilities</b>				
Deposits by banks		15,724	11,302	12,478
Customer accounts	16	52,479	46,499	48,437
Debt securities in issue		3,786	3,762	4,295
Other liabilities		3,014	2,712	3,079
Accruals and deferred income		1,614	1,267	1,665
Provisions for liabilities and charges		166	128	155
Deferred taxation		388	270	357
Subordinated liabilities		2,401	2,206	2,249
Equity and non-equity minority interests in subsidiaries		319	245	272
Called up share capital		291	286	288
Share premium account		1,932	1,866	1,877
Reserves		933	361	401
Profit and loss account		2,544	1,805	1,994
Shareholders' funds		5,700	4,318	4,560
		<b>85,591</b>	72,709	77,547
Long-term assurance liabilities to policyholders	15	2,304	1,978	2,141
		<b>87,895</b>	74,687	79,688



# Consolidated cash flow statement *(unaudited)*

for the half-year ended 30 June 2001

	Notes	Half-year 30 June 2001 € m	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>Net cash inflow from operating activities</b>		<b>292</b>	414	2,433
<b>Returns on investments and servicing of finance</b>		<b>(90)</b>	(80)	(184)
<b>Equity dividends paid</b>		<b>(198)</b>	(135)	(228)
<b>Taxation</b>		<b>(127)</b>	(163)	(199)
<b>Capital expenditure and financial investment</b>		<b>(31)</b>	(1,416)	(3,004)
<b>Acquisitions and disposals</b>		<b>(39)</b>	2	2
<b>Financing</b>		<b>513</b>	160	164
<b>Increase/(decrease) in cash</b>	18(a)	<b>320</b>	(1,218)	(1,016)
<b>Reconciliation of Group operating profit to net cash inflow from operating activities</b>				
Group operating profit		<b>662</b>	603	1,130
Provisions for bad and doubtful debts		<b>67</b>	70	133
Provisions for contingent liabilities and commitments		<b>(3)</b>	(2)	2
Depreciation and amortisation		<b>91</b>	80	171
Interest on subordinated liabilities		<b>75</b>	72	155
Profit on disposal of debt securities and equity shares		<b>(8)</b>	(3)	(23)
Amounts written off/(written back) fixed asset investments		<b>1</b>	1	(1)
Increase in long-term assurance business		<b>(38)</b>	(31)	(72)
Other movements - net		<b>61</b>	(149)	(263)
<b>Net cash inflow from trading activities</b>		<b>908</b>	641	1,232
Net increase in deposits by banks		<b>2,750</b>	2,565	3,621
Net increase in customer accounts		<b>1,697</b>	3,686	4,854
Net increase in loans and advances to customers		<b>(1,799)</b>	(3,240)	(5,812)
Net increase in loans and advances to banks		<b>(292)</b>	(1,847)	(1,015)
Net increase in debt securities and equity shares held for trading purposes		<b>(1,081)</b>	(535)	(710)
Net decrease in debt securities in issue		<b>(866)</b>	(705)	(266)
Effect of exchange translation and other adjustments		<b>46</b>	112	142
Other movements - net		<b>(1,071)</b>	(263)	387
		<b>(616)</b>	(227)	1,201
<b>Net cash inflow from operating activities</b>		<b>292</b>	414	2,433



## Statement of total recognised gains and losses *(unaudited)*

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
Group profit attributable to the ordinary shareholders	463	414	762
Currency translation differences on foreign currency net investments	234	36	113
<b>Total recognised gains relating to the period</b>	<b>697</b>	450	875

## Reconciliation of movements in shareholders' funds

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
Group profit attributable to the ordinary shareholders	463	414	762
Dividends on equity shares	<b>(132)</b>	(116)	(335)
Other recognised gains relating to the period	331	298	427
New ordinary share capital subscribed	260	48	132
Ordinary shares issued in lieu of cash dividend	31	23	27
Ordinary shares issued in lieu of cash dividend	23	53	78
Issue of reserve capital instruments	17	495	–
Net addition to shareholders' funds	<b>1,140</b>	422	664
Opening shareholders' funds	<b>4,560</b>	3,896	3,896
Closing shareholders' funds	<b>5,700</b>	4,318	4,560
Shareholders' funds:			
Equity interests	<b>4,914</b>	4,061	4,296
Non-equity interests	<b>786</b>	257	264
	<b>5,700</b>	4,318	4,560

## Note of historical cost profits and losses

Reported profits on ordinary activities before taxation would not be materially different if presented on an unmodified historical cost basis.



# Notes to the accounts

## 1 Accounting policies and presentation of financial information

There are no changes to the accounting policies as set out on pages 39 to 41 of the Annual Report and Accounts for the year ended 31 December 2000.

The currency used in these accounts is the euro which is denoted by 'EUR' or the symbol €.

						Half-year 30 June 2001
	AIB Bank division	USA division	Capital Markets division	Poland division	Group	Total
2 Segmental information	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by business segments<sup>(1)</sup></b>						
Net interest income	569	287	55	134	22	1,067
Other income	259	209	186	73	(7)	720
Total operating income	828	496	241	207	15	1,787
Total operating expenses	426	306	134	177	17	1,060
Provisions	32	20	8	5	–	65
<b>Group operating profit</b>	<b>370</b>	<b>170</b>	<b>99</b>	<b>25</b>	<b>(2)</b>	<b>662</b>
Income from associated undertakings	–	–	2	–	–	2
Profit on disposal of property	2	–	–	1	–	3
<b>Group profit on ordinary activities before taxation</b>	<b>372</b>	<b>170</b>	<b>101</b>	<b>26</b>	<b>(2)</b>	<b>667</b>
<b>Balance sheet</b>						
Total loans	24,868	14,093	11,591	4,280	112	54,944
Total deposits	26,731	17,024	22,198	5,945	91	71,989
Total assets	31,926	21,953	26,283	7,317	416	87,895
Total risk weighted assets	22,728	22,188	16,747	4,164	284	66,111
Net assets <sup>(2)</sup>	1,689	1,649	1,245	310	21	4,914



						Half-year 30 June 2000
	AIB Bank division	USA division	Capital Markets division	Poland division	Group	Total
<b>2 Segmental information (continued)</b>	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by business segments<sup>(1)</sup></b>						
Net interest income	502	261	79	122	21	985
Other income	243	171	145	69	(17)	611
Total operating income	745	432	224	191	4	1,596
Total operating expenses	394	253	124	136	17	924
Provisions	28	18	11	12	–	69
<b>Group operating profit</b>	<b>323</b>	<b>161</b>	<b>89</b>	<b>43</b>	<b>(13)</b>	<b>603</b>
Income from associated undertakings	–	3	1	–	–	4
Profit on disposal of property	–	–	–	2	–	2
<b>Group profit on ordinary activities before taxation</b>	<b>323</b>	<b>164</b>	<b>90</b>	<b>45</b>	<b>(13)</b>	<b>609</b>
<b>Balance sheet</b>						
Total loans	21,314	12,805	10,232	3,195	272	47,818
Total deposits	23,072	15,716	18,226	4,397	152	61,563
Total assets	27,297	19,515	21,779	5,536	560	74,687
Total risk weighted assets	20,015	19,117	12,696	3,063	277	55,168
Net assets <sup>(2)</sup>	1,473	1,407	935	225	21	4,061
						Year 31 December 2000
	AIB Bank division	USA division	Capital Markets division	Poland division	Group	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by business segments<sup>(1)</sup></b>						
Net interest income before exceptional item	1,056	537	127	252	50	2,022
Other income	508	381	304	153	(42)	1,304
Total operating income before exceptional item	1,564	918	431	405	8	3,326
Total operating expenses	816	543	260	295	35	1,949
Provisions	56	38	18	23	(1)	134
<b>Group operating profit before exceptional item</b>	<b>692</b>	<b>337</b>	<b>153</b>	<b>87</b>	<b>(26)</b>	<b>1,243</b>
Income from associated undertakings	–	–	3	–	–	3
Profit on disposal of property	4	–	–	1	–	5
<b>Group profit on ordinary activities before exceptional item</b>	<b>696</b>	<b>337</b>	<b>156</b>	<b>88</b>	<b>(26)</b>	<b>1,251</b>
Deposit interest retention tax						(113)
<b>Group profit on ordinary activities before taxation</b>						<b>1,138</b>
<b>Balance sheet</b>						
Total loans	23,112	12,995	10,386	3,645	101	50,239
Total deposits	25,019	15,941	19,271	4,897	82	65,210
Total assets	29,607	20,458	23,218	6,054	351	79,688
Total risk weighted assets	21,133	20,318	14,837	3,655	279	60,222
Net assets <sup>(2)</sup>	1,508	1,449	1,058	261	20	4,296



## Notes to the accounts

						Half-year 30 June 2001
	Republic of Ireland	United States of America	United Kingdom	Poland	Rest of the world	Total
2 Segmental information (continued)	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by geographical segments<sup>(3)</sup></b>						
Net interest income	423	308	194	141	1	1,067
Other income	300	205	139	75	1	720
Total operating income	723	513	333	216	2	1,787
Total operating expenses	401	314	169	175	1	1,060
Provisions	26	23	11	5	–	65
<b>Group operating profit</b>	<b>296</b>	<b>176</b>	<b>153</b>	<b>36</b>	<b>1</b>	<b>662</b>
Income from associated undertakings	2	–	–	–	–	2
Profit on disposal of property	1	1	–	1	–	3
<b>Group profit on ordinary activities before taxation</b>	<b>299</b>	<b>177</b>	<b>153</b>	<b>37</b>	<b>1</b>	<b>667</b>
<b>Balance sheet</b>						
Total loans	25,296	14,140	11,225	4,280	3	54,944
Total deposits	30,784	19,398	15,862	5,945	–	71,989
Total assets	39,492	22,843	17,986	7,315	259	87,895
Net assets <sup>(2)</sup>	1,958	1,688	939	310	19	4,914

						Half-year 30 June 2000
	Republic of Ireland	United States of America	United Kingdom	Poland	Rest of the world	Total
	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by geographical segments<sup>(3)</sup></b>						
Net interest income	381	277	198	128	1	985
Other income	265	158	116	68	4	611
Total operating income	646	435	314	196	5	1,596
Total operating expenses	365	258	165	134	2	924
Provisions	28	19	11	11	–	69
<b>Group operating profit</b>	<b>253</b>	<b>158</b>	<b>138</b>	<b>51</b>	<b>3</b>	<b>603</b>
Income from associated undertakings	1	3	–	–	–	4
Profit on disposal of property	–	–	–	2	–	2
<b>Group profit on ordinary activities before taxation</b>	<b>254</b>	<b>161</b>	<b>138</b>	<b>53</b>	<b>3</b>	<b>609</b>
<b>Balance sheet</b>						
Total loans	22,407	12,853	9,351	3,200	7	47,818
Total deposits	26,677	17,235	13,254	4,397	–	61,563
Total assets	34,801	18,765	15,333	5,541	247	74,687
Net assets <sup>(2)</sup>	1,653	1,418	747	226	17	4,061



						Year 31 December 2000
	Republic of Ireland	United States of America	United Kingdom	Poland	Rest of the world	Total
<b>2 Segmental information (continued)</b>	€ m	€ m	€ m	€ m	€ m	€ m
<b>Operations by geographical segments<sup>(1)</sup></b>						
Net interest income before exceptional item	791	568	392	269	2	2,022
Other income	570	336	243	151	4	1,304
Total operating income before exceptional item	1,361	904	635	420	6	3,326
Total operating expenses	770	557	327	292	3	1,949
Provisions	51	38	23	23	(1)	134
<b>Group operating profit before exceptional item</b>	540	309	285	105	4	1,243
Income from associated undertakings	3	–	–	–	–	3
Profit on disposal of property	3	–	1	1	–	5
<b>Group profit on ordinary activities before exceptional item</b>	546	309	286	106	4	1,251
Deposit interest retention tax						(113)
<b>Group profit on ordinary activities before taxation</b>						1,138
<b>Balance sheet</b>						
Total loans	24,027	13,018	9,545	3,645	4	50,239
Total deposits	29,055	17,585	13,672	4,897	1	65,210
Total assets	37,502	19,716	16,162	6,060	248	79,688
Net assets <sup>(2)</sup>	1,746	1,477	794	261	18	4,296

<sup>(1)</sup>The business segment information is based on management accounts information. Income on capital is allocated to the divisions on the basis of the capital required to support the level of risk weighted assets. Interest income earned on capital not allocated to divisions, the funding cost of the Bank Zachodni acquisition, hedging costs in relation to the translation of foreign currency profits and central services costs are reported in Group.

<sup>(2)</sup>The fungible nature of liabilities within the banking industry inevitably leads to allocations of liabilities to segments, some of which are necessarily subjective. Accordingly, the directors believe that the analysis of total assets is more meaningful than the analysis of net assets.

<sup>(3)</sup>The geographical distribution of profit before taxation is based primarily on the location of the office recording the transaction.

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>3 Other interest receivable and similar income</b>			
Interest on loans and advances to banks	<b>119</b>	113	238
Interest on loans and advances to customers	<b>1,864</b>	1,752	3,544
Income from leasing and hire purchase contracts	<b>106</b>	98	205
	<b>2,089</b>	1,963	3,987



## Notes to the accounts

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>4 Interest payable</b>			
Interest on deposits by banks and customer accounts	<b>1,464</b>	1,308	2,701
Interest on debt securities in issue	<b>100</b>	109	249
Interest on subordinated liabilities	<b>75</b>	72	155
	<b>1,639</b>	1,489	3,105

### 5 Deposit interest retention tax ('DIRT')

On 3 October 2000, AIB announced that it had reached a full and final settlement with the Irish Revenue Commissioners of IR£90.04m (€ 114.33m) in relation to DIRT, interest and penalties in Ireland for the period April 1986 to April 1999. The settlement included IR£1.08m (€ 1.37m) paid in prior years. Although AIB believe that it had an agreement with the Revenue Commissioners in 1991 in relation to DIRT, the Board considered that concluding this settlement was in the best interests of shareholders, customers and staff. As a result an exceptional charge of IR£88.96m (€ 112.96m) was reflected in the accounts for the year ended 31 December 2000.

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>6 Other income</b>			
Dividend income	<b>2</b>	2	6
Fees and commissions receivable	<b>600</b>	532	1,101
Less: fees and commissions payable	<b>(60)</b>	(57)	(108)
Dealing profits	<b>79</b>	49	103
Other operating income ( <i>note 7</i> )	<b>99</b>	85	202
	<b>720</b>	611	1,304

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>7 Other operating income</b>			
Profit/(loss) on disposal of debt securities held for investment purposes	<b>12</b>	(2)	(1)
Profit on disposal of investments in associated undertakings	<b>-</b>	2	5
(Loss)/profit on disposal of equity shares	<b>(4)</b>	5	24
Contribution of life assurance company	<b>47</b>	42	95
Contribution from securitised assets	<b>3</b>	2	4
Miscellaneous operating income	<b>41</b>	36	75
	<b>99</b>	85	202





	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
<b>8 Total operating expenses</b>			
Staff costs	631	545	1,144
Other administration expenses	338	299	634
Depreciation of tangible fixed assets	78	68	145
Amortisation of intangible assets	13	12	26
	<b>1,060</b>	924	1,949

	<b>Half-year 30 June 2001 € m</b>	Half-year 30 June 2000 € m	Year 31 December 2000 € m
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**9 Taxation**

Allied Irish Banks, p.l.c. and subsidiaries

Corporation tax in Republic of Ireland

Current tax on income for the period

Adjustments in respect of prior periods

41	41	69
(3)	-	(1)

38	41	68
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Double taxation relief

(8)	(12)	(15)
-----	------	------

30	29	53
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Foreign tax

Current tax on income for the period

Adjustments in respect of prior periods

126	113	146
1	1	(5)

127	114	141
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157	143	194
-----	-----	-----

Deferred taxation

8	24	124
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165	167	318
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Effective tax rate

24.7%	27.5%	26.3% <sup>(1)</sup>
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<sup>(1)</sup>The effective tax rate for the year ended 31 December 2000 has been adjusted to eliminate the effect of the deposit interest retention tax settlement (note 5).

	<b>Half-year 30 June 2001</b>	Half-year 30 June 2000	Year 31 December 2000
<b>10 Earnings per € 0.32 ordinary share</b>			
<b>(a) Basic</b>			
Group profit attributable to the ordinary shareholders <sup>(1)</sup>	€ 463m	€ 414m	€ 762m
Weighted average number of shares in issue during the period <sup>(1)</sup>	860.4m	853.7m	856.1m
Earnings per share	EUR 53.8c	EUR 48.5c	EUR 89.0c

<sup>(1)</sup>In accordance with FRS 14 - 'Earnings Per Share', dividends arising on shares held by the employee share trusts are excluded in arriving at profit before taxation and deducted from the aggregate of dividends paid and proposed. The shares held by the trusts are excluded from the calculation of weighted average number of shares in issue.



## Notes to the accounts

### 10 Earnings per € 0.32 ordinary share (continued)

	Earnings per € 0.32 ordinary share		
	Half-year 30 June 2001	Half-year 30 June 2000	Year 31 December 2000
<b>(b) Adjusted</b>			
	<i>(cent per € 0.32 share)</i>		
As reported	53.8	48.5	89.0
<b>Adjustments</b>			
Goodwill amortisation	1.6	1.4	3.0
Deposit interest retention tax	–	–	12.0
	<b>55.4</b>	<b>49.9</b>	<b>104.0</b>

The adjusted earnings per share figure has been presented to eliminate the effect of the amortisation of goodwill in June 2001, June 2000 and December 2000 and the deposit interest retention tax settlement in December 2000.

	Half-year 30 June 2001	Half-year 30 June 2000	Year 31 December 2000
	<b>(c) Diluted</b>		
	<i>Number of shares (millions)</i>		
Weighted average number of shares in issue during the period	860.4	853.7	856.1
Dilutive effect of options outstanding	20.6	9.2	8.8
Diluted	<b>881.0</b>	<b>862.9</b>	<b>864.9</b>

The weighted average number of ordinary shares reflects the dilutive effect of options outstanding under the employee share trusts, the Executive Share Option Scheme and the Allfirst Stock Option Plan.

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>11 Loans and advances to customers</b>			
Loans and advances to customers	45,674	39,137	42,159
Amounts receivable under finance leases	2,524	2,443	2,446
Amounts receivable under hire purchase contracts	906	828	846
Money market funds	532	417	429
	<b>49,636</b>	<b>42,825</b>	<b>45,880</b>



	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>12 Provisions for bad and doubtful debts</b>			
At beginning of period	872	771	771
Exchange translation adjustments	65	6	33
Acquisition of Group undertakings	–	–	35
Charge against profit and loss account	67	70	133
Amounts written off	(49)	(46)	(132)
Recoveries of amounts written off in previous years	8	9	32
At end of period	<b>963</b>	810	872
<b>At end of period</b>			
Specific	518	414	452
General	445	396	420
	<b>963</b>	810	872
Amounts include:			
Loans and advances to banks	2	3	3
Loans and advances to customers	961	807	869
	<b>963</b>	810	872

### 13 Risk elements in lending

Outside of the United States of America, the Group's loan control and review procedures generally do not include the classification of loans as non-accrual, accruing past due, restructured and potential problem loans, as defined by the US Securities and Exchange Commission ("SEC"). Management has, however, set out below the amount of loans, without giving effect to available security and before deduction of provisions, which would have been so classified had the SEC's classification been used.

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>Loans accounted for on a non-accrual basis (including loans where interest is accrued but provisions have been made against it)<sup>(1)</sup></b>			
Republic of Ireland	178	146	162
United Kingdom	99	108	98
United States of America	80	62	85
Poland	609	480	523
Rest of the world	3	24	3
	<b>969</b>	820	871
<b>Accruing loans which are contractually past due 90 days or more as to principal or interest<sup>(2)</sup></b>			
Republic of Ireland	75	59	79
United Kingdom	38	18	38
United States of America	36	36	36
	<b>149</b>	113	153
Other real estate and other assets owned	21	34	30

<sup>(1)</sup>Total interest income that would have been recorded during the half-year ended 30 June 2001, had interest on non-accrual loans been included in income, amounted to €6m for Republic of Ireland (31 December 2000: €12m; 30 June 2000: €5m), €4m for United Kingdom (31 December 2000: €8m; 30 June 2000: €4m), €4m for United States of America (31 December 2000: €7m; 30 June 2000: €3m), €58m for Poland (31 December 2000: €95m; 30 June 2000: €44m) and zero for Rest of the world (31 December 2000: zero; 30 June 2000: €1m).



## Notes to the accounts

### 13 Risk elements in lending (continued)

Interest on non-accrual loans included in income for the half-year ended 30 June 2001 totalled € 25m (31 December 2000: € 42m; 30 June 2000: € 13m).

<sup>(2)</sup>Overdrafts generally have no fixed repayment schedule and, consequently, are not included in this category.

AIB Group generally expects that loans where known information about possible credit problems causes management to have serious doubts as to the ability of borrowers to comply with loan repayment terms would be included under its definition of non-performing and would therefore have been reported in the above table. However, management's best estimate of loans, not included above, that are current as to payment of principal and interest but concerning which AIB Group has serious doubts as to the ability of the borrower to comply with loan repayment terms totalled approximately € 145m at 30 June 2001 (31 December 2000: € 127m; 30 June 2000: € 85m).

	30 June 2001		31 December 2000	
	Book amount € m	Market value € m	Book amount € m	Market value € m
<b>14 Debt securities</b>				
Held as financial fixed assets				
Issued by public bodies:				
Government securities	5,966	5,968	6,113	6,102
Other public sector securities	4,152	4,165	4,001	3,995
Issued by other issuers:				
Bank and building society certificates of deposit	184	184	395	396
Other debt securities	6,709	6,756	6,136	6,168
	<b>17,011</b>	<b>17,073</b>	16,645	16,661
Held for trading purposes				
Issued by public bodies:				
Government securities	446		431	
Other public sector securities	1,555		904	
Issued by other issuers:				
Bank and building society certificates of deposit	48		46	
Other debt securities	1,935		960	
	<b>3,984</b>		2,341	
	<b>20,995</b>		18,986	



### 15 Long-term assurance business

The assets and liabilities of Ark Life Assurance Company Limited (Ark Life) representing the value of the assurance business together with the policyholders' funds are:

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
Investments	2,381	1,963	2,150
Value of investment in business	166	101	138
Other assets – net	33	111	91
	<b>2,580</b>	2,175	2,379
Long-term assurance liabilities to policyholders	<b>(2,304)</b>	(1,978)	(2,141)
Long-term assurance business attributable to shareholders	<b>276</b>	197	238
Represented by:			
Shares at cost	19	19	19
Reserves	254	179	218
Profit and loss account	3	(1)	1
	<b>276</b>	197	238

The increase in the value to the Group of Ark Life's long-term assurance and pensions business in force credited to the profit and loss account and included in other operating income amounted to € 47m after grossing-up for taxation (half-year ended 30 June 2000: € 42m; year ended 31 December 2000: € 95m).

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>16 Customer accounts</b>			
Current accounts	13,935	10,579	12,701
Deposits:			
Demand deposits	10,731	10,685	10,297
Time deposits	23,130	21,114	21,094
Money market funds	4,683	4,121	4,345
	<b>52,479</b>	46,499	48,437

### 17 Issue of reserve capital instruments

On 5 February 2001, the Group issued € 500 million 7.5% Step-up Callable Perpetual Reserve Capital Instruments (RCIs).

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>18 Consolidated cash flow statement</b>			
<b>(a) Analysis of changes in cash</b>			
At beginning of period	2,222	3,130	3,130
Net cash inflow/(outflow) before the effect of exchange translation adjustments	320	(1,218)	(1,016)
Effect of exchange translation adjustments	84	46	108
At end of period	<b>2,626</b>	1,958	2,222



## Notes to the accounts

	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>18 Consolidated cash flow statement (continued)</b>			
<b>(b) Analysis of cash</b>			
Cash and balances at central banks	854	796	938
Loans and advances to banks (repayable on demand)	1,772	1,162	1,284
	<b>2,626</b>	<b>1,958</b>	<b>2,222</b>

### 19 Group financial information for US investors

For convenience purposes this note contains translations of certain euro amounts into US dollars at the rate of € 1.00 to US\$ 0.8480, the period end translation rate used in the preparation of the Group's financial statements. These translations should not be construed as representations that the euro amounts actually represent such US dollar amounts or could be converted into US dollars at the rate indicated.

	Half-year June 30 2001 US \$ m	Half-year June 30 2001 € m	Half-year June 30 2000 € m	Year December 31 2000 € m
<b>Summary of consolidated statement of income</b>				
<b>Amounts in accordance with IR GAAP</b>				
Net interest income before exceptional item	905	1,067	985	2,022
Deposit interest retention tax	–	–	–	(113)
Net interest income after exceptional item	905	1,067	985	1,909
Other income	610	720	611	1,304
Total operating income	1,515	1,787	1,596	3,213
Total operating expenses	899	1,060	924	1,949
Group operating profit before provisions	616	727	672	1,264
Provisions	55	65	69	134
Group operating profit – continuing activities	561	662	603	1,130
Income from associated undertakings	2	2	4	3
Profit on disposal of property	3	3	2	5
Group profit on ordinary activities before taxation	566	667	609	1,138
Taxation on ordinary activities	140	165	167	318
<b>Group profit on ordinary activities after taxation</b>	<b>426</b>	<b>502</b>	<b>442</b>	<b>820</b>
<b>Group profit attributable to the ordinary stockholders of Allied Irish Banks, p.l.c.</b>	<b>392</b>	<b>463</b>	<b>414</b>	<b>762</b>



	Half-year June 30 2001 US \$	Half-year June 30 2001 €	Half-year June 30 2000 €	Year December 31 2000 €
<b>19 Group financial information for US investors (continued)</b>				
<b>Per American Depositary Share ('ADS')</b>				
Net income	0.91	1.08	0.97	1.78 <sup>(1)</sup>
Dividend <sup>(2)</sup>	0.27	0.32	0.27	0.79
Net assets	9.47	11.17	9.33	9.84
<b>Amounts in accordance with US GAAP</b>				
Net income	345m	407m	382m	712m <sup>(3)</sup>
Net income attributable to ordinary stockholders	337m	398m	373m	692m <sup>(4)</sup>
Net income per ADS	0.78	0.92	0.87	1.62 <sup>(5)</sup>
Net assets per ADS	11.42	13.46	11.18	11.99

<sup>(1)</sup>€ 2.02 when adjusted to exclude the impact of the deposit interest retention tax settlement.

<sup>(2)</sup>The actual dividend payable to US stockholders will depend on the €/US \$ exchange rate prevailing.

<sup>(3)</sup>€ 815m when adjusted to exclude the impact of the deposit interest retention tax settlement.

<sup>(4)</sup>€ 795m when adjusted to exclude the impact of the deposit interest retention tax settlement.

<sup>(5)</sup>€ 1.86 when adjusted to exclude the impact of the deposit interest retention tax settlement.

<b>Summary of consolidated balance sheet</b>	<b>US \$ m</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
<b>Amounts in accordance with IR GAAP</b>				
Total assets	74,536	87,895	74,687	79,688
Ordinary stockholders' equity	4,167	4,914	4,061	4,296
Deposits etc	61,046	71,989	61,563	65,210
Loans etc	46,592	54,944	47,818	50,239
<b>Amounts in accordance with US GAAP</b>				
Total assets	73,231	86,357	73,383	78,198
Ordinary stockholders' equity	5,023	5,923	4,864	5,237



## Notes to the accounts

### 19 Group financial information for US investors (continued)

#### Adjustments to financial statements

The Group financial statements conform with accounting principles generally accepted in Ireland. The following tables provide the significant adjustments to the consolidated net income (*Group profit attributable to the stockholders of AIB*) and consolidated ordinary stockholders' equity, which would be required if accounting principles generally accepted in the United States (US GAAP) had been applied instead of those generally accepted in Ireland (IR GAAP).

<b>Consolidated net income</b>	<b>Half-year June 30 2001</b>	Half-year June 30 2000	Year December 31 2000
	<i>(millions except per share amounts)</i>		
Net income ( <i>Group profit attributable to the stockholders of AIB</i> ) as in the consolidated profit and loss account	<b>€ 463</b>	€ 414	€ 762
Adjustments in respect of:			
Long-term assurance policies	<b>(29)</b>	(35)	(70)
Goodwill	<b>(67)</b>	(38)	(78)
Premium on core deposit intangibles	<b>(4)</b>	(5)	(9)
Pension cost	<b>60</b>	52	122
Preference dividends	<b>9</b>	9	20
Securities held for hedging purposes	<b>(19)</b>	(20)	(25)
Derivatives hedging available-for-sale securities	<b>–</b>	–	(9)
Internal derivative trades	<b>15</b>	–	(6)
Post-retirement benefits	<b>–</b>	–	(1)
Internal use computer software	<b>5</b>	4	11
Derivatives FAS 133 transition adjustment <sup>(1)</sup>	<b>122</b>	–	–
Derivatives FAS 133 adjustment	<b>(145)</b>	–	–
Deferred tax effect of the above adjustments	<b>(3)</b>	1	(5)
<b>Net income in accordance with US GAAP</b>	<b>€ 407</b>	€ 382	€ 712
Net income attributable to ordinary stockholders of AIB in accordance with US GAAP	<b>€ 398</b>	€ 373	€ 692
Equivalent to	<b>US \$ 337</b>		
Income per American Depositary Share (ADS*) in accordance with US GAAP	<b>€ 0.92</b>	€ 0.87	€ 1.62
Equivalent to	<b>US \$ 0.78</b>		
Period-end exchange rate €/US \$	<b>0.8480</b>		

\*An American Depositary Share represents two ordinary shares of €0.32 each.

<b>Comprehensive income</b>	<b>Half-year June 30 2001</b>	Half-year June 30 2000	Year December 31 2000
	<i>(millions)</i>		
Net income in accordance with US GAAP	<b>€ 407</b>	€ 382	€ 712
Net movement in unrealized holding gain on investment securities arising during the period	<b>30</b>	38	110
Derivatives FAS 133 transition adjustment <sup>(1)</sup>	<b>41</b>	–	–
Exchange translation adjustments	<b>389</b>	104	220
<b>Comprehensive income</b>	<b>€ 867</b>	€ 524	€ 1,042

<sup>(1)</sup> Cumulative effect of the change in accounting principle for derivatives and hedging activities.





## 19 Group financial information for US investors (continued)

### Adjustments to financial statements (continued)

<b>Consolidated ordinary stockholders' equity</b>	<b>June 30 2001</b>	June 30 2000	December 31 2000
	<i>(millions except per share amounts)</i>		
Ordinary stockholders' equity as in the consolidated balance sheet	<b>€ 4,914</b>	€ 4,061	€ 4,296
Revaluation of property	<b>(210)</b>	(210)	(210)
Depreciation of freehold and long leasehold property	<b>(27)</b>	(27)	(27)
Goodwill	<b>1,171</b>	1,097	1,097
Core deposit intangibles	<b>24</b>	30	26
Dividends payable on ordinary shares	<b>136</b>	116	221
Preference dividend declared	<b>(1)</b>	–	–
Long-term assurance policies	<b>(173)</b>	(123)	(150)
Unrealised gains/(losses) not yet recognised on:			
Available-for-sale debt securities	<b>62</b>	(168)	16
Available-for-sale equity securities	<b>(1)</b>	–	(6)
Derivatives hedging available-for-sale securities	<b>–</b>	8	(63)
Securities held for hedging purposes	<b>7</b>	31	26
Internal derivative trades	<b>5</b>	(3)	(10)
Derivatives FAS 133 adjustment	<b>(32)</b>	–	–
Pension cost	<b>318</b>	187	256
Post-retirement benefits	<b>(5)</b>	(5)	(5)
Internal use computer software	<b>17</b>	4	11
Own shares	<b>(193)</b>	(127)	(177)
Deferred tax effect of the above adjustments	<b>(89)</b>	(7)	(64)
Ordinary stockholders' equity in accordance with US GAAP	<b>€ 5,923</b>	€ 4,864	€ 5,237
Equivalent to	<b>US \$ 5,023</b>		
Ordinary stockholders' equity per ADS in accordance with US GAAP	<b>€ 13.46</b>	€ 11.18	€ 11.99
Equivalent to	<b>US \$ 11.42</b>		
Ordinary stockholders' equity per ADS in accordance with IR GAAP	<b>€ 11.17</b>	€ 9.33	€ 9.84
Equivalent to	<b>US \$ 9.47</b>		



## Notes to the accounts

	Contract amount		
	30 June 2001 € m	30 June 2000 € m	31 December 2000 € m
<b>20 Memorandum items: contingent liabilities and commitments</b>			
Contingent liabilities:			
Acceptances and endorsements	130	195	147
Guarantees and assets pledged as collateral security	4,642	3,250	4,027
Other contingent liabilities	1,160	999	1,089
	<b>5,932</b>	<b>4,444</b>	<b>5,263</b>
Commitments:			
Commitments arising out of sale and option to resell transactions	337	220	257
Other commitments	17,453	14,363	15,855
	<b>17,790</b>	<b>14,583</b>	<b>16,112</b>
	<b>23,722</b>	<b>19,027</b>	<b>21,375</b>

The Group's maximum exposure to credit loss under contingent liabilities and commitments to extend credit, in the event of non-performance by the other party where all counterclaims, collateral or security prove valueless, is represented by the contractual amounts of those instruments.

The following table presents the notional principal amount and gross replacement cost of interest rate, exchange rate and equity contracts.

	30 June 2001		30 June 2000		31 December 2000	
	Notional principal amount € m	Gross replacement cost € m	Notional principal amount € m	Gross replacement cost € m	Notional principal amount € m	Gross replacement cost € m
Interest rate contracts <sup>(1)</sup>	124,716	1,036	149,150	768	130,945	875
Exchange rate contracts <sup>(1)</sup>	25,675	556	27,478	580	26,877	901
Equity contracts <sup>(1)</sup>	3,036	219	2,313	306	2,938	297

<sup>(1)</sup>Interest rate, exchange rate and equity contracts have been entered into for both hedging and trading purposes.

In respect of interest rate and exchange rate contracts, notional principal amounts are used to express the volume of these transactions. However, the amounts subject to risk are much lower in accordance with the terms of the contracts. Credit risk arises when market movements are such that the deal has positive value to the Group so that a cost would be incurred if the contract had to be replaced in the event of counterparty default. The sum of these positive values is known as gross replacement cost and does not reflect the netting of offsetting positions.

### 21 Strategic alliance with Keppel Capital Holdings Ltd.

On 14 July 2001, AIB Group announced that it supported the revised offer by Oversea-Chinese Banking Corporation Limited ('OCBC Bank') to purchase Keppel Capital Holdings Ltd. ('KCH'). On completion of the transaction, the estimated financial impact for AIB from the sale of its interests in KCH would amount to a profit of € 93m. In addition, the 1999 Singapore \$ 351m 3 year senior bonds with warrants will be fully redeemed at par on completion.



## 22 Average balance sheets and interest rates

The following tables show the average balances and interest rates of interest earning assets and interest bearing liabilities for the half-year ended 30 June 2001 and the year ended 31 December 2000. The calculation of average balances include daily and monthly averages for reporting units. The average balances used are considered to be representative of the operations of the Group.

Assets	Half-year ended 30 June 2001			Year ended 31 December 2000		
	Average balance € m	Interest € m	Average rate %	Average balance € m	Interest € m	Average rate %
Placings with banks						
Domestic offices	2,706	55	4.1	2,410	114	4.7
Foreign offices	1,892	64	6.8	1,897	123	6.5
Loans to customers <sup>(1)</sup>						
Domestic offices	20,478	697	6.9	18,570	1,239	6.7
Foreign offices	24,688	1,061	8.7	22,772	2,056	9.0
Placings with banks and loans to customers <sup>(1)</sup>						
Domestic offices	23,184	752	6.5	20,980	1,353	6.4
Foreign offices	26,580	1,125	8.5	24,669	2,179	8.8
Funds sold						
Domestic offices	–	–	–	–	–	–
Foreign offices	27	1	4.7	75	5	6.4
Debt securities and government bills						
Domestic offices	8,206	219	5.4	7,100	398	5.6
Foreign offices	11,956	415	7.0	11,014	775	7.0
Instalment credit and finance lease receivables						
Domestic offices	1,868	59	6.4	1,739	109	6.3
Foreign offices	1,479	47	6.4	1,449	96	6.6
Total interest earning assets						
Domestic offices	33,258	1,030	6.3	29,819	1,860	6.2
Foreign offices	40,042	1,588	8.0	37,207	3,055	8.2
	73,300	2,618	7.2	67,026	4,915	7.3
Allowance for loan losses	(920)			(828)		
Non-interest earning assets	8,466			7,392		
Total assets	80,846	2,618	6.5	73,590	4,915	6.7
Percentage of assets applicable to foreign activities			55.8			56.0

<sup>(1)</sup>Loans to customers include money market funds. Non-accrual loans and loans classified as problem loans are also included within this caption.



## Notes to the accounts

### 22 Average balance sheets and interest rates (continued)

	Half-year ended 30 June 2001			Year ended 31 December 2000		
	Average balance € m	Interest € m	Average rate %	Average balance € m	Interest € m	Average rate %
<b>Liabilities and stockholders' equity</b>						
Interest bearing deposits and other						
short-term borrowings						
Domestic offices	25,529	544	4.3	22,797	944 <sup>(1)</sup>	4.1 <sup>(1)</sup>
Foreign offices	31,791	891	5.7	30,058	1,701	5.7
Funds purchased						
Domestic offices	–	–	–	–	–	–
Foreign offices	1,721	41	4.8	1,522	93	6.1
Subordinated liabilities						
Domestic offices	1,529	47	6.2	1,478	97	6.6
Foreign offices	778	28	7.2	750	58	7.7
Total interest bearing liabilities						
Domestic offices	27,058	591	4.4	24,275	1,041 <sup>(1)</sup>	4.3 <sup>(1)</sup>
Foreign offices	34,290	960	5.6	32,330	1,852	5.7
	61,348	1,551	5.1	56,605	2,893 <sup>(1)</sup>	5.1 <sup>(1)</sup>
Interest-free liabilities						
Current accounts	9,428			8,503		
Other liabilities	4,561			3,941		
Minority equity and non-equity interests	294			246		
Preference share capital	247			266		
Reserve capital instruments	401			–		
Ordinary stockholders' equity	4,567			4,029		
<b>Total liabilities and stockholders' equity</b>	<b>80,846</b>	<b>1,551</b>	<b>3.9</b>	<b>73,590</b>	<b>2,893<sup>(1)</sup></b>	<b>3.9<sup>(1)</sup></b>
Percentage of liabilities applicable to						
foreign activities			54.8			55.7

<sup>(1)</sup>The interest amount and the average rate have been presented to eliminate the effect of the deposit interest retention tax settlement (note 5).

### 23 Review report

The interim accounts (unaudited) have been reviewed by the Group's auditors, PricewaterhouseCoopers, and their review report is set out on page 36. The profit retained for the half-year ended 30 June 2001 has been included in Tier 1 capital at 30 June 2001.

### 24 Approval of accounts

The interim accounts (unaudited) were approved by the board of directors on 31 July 2001.



## Financial and other information

	<b>Half-year 30 June 2001</b>	Half-year 30 June 2000	Year 31 December 2000
<b>Operating ratios</b>			
Operating expenses/operating income	<b>59.4%</b>	57.9%	58.6% <sup>(1)</sup>
Tangible operating expenses <sup>(2)</sup> /operating income	<b>58.6%</b>	57.1%	57.8% <sup>(1)</sup>
Other income/operating income	<b>40.2%</b>	38.3%	39.2% <sup>(1)</sup>
Net interest margin			
Group	<b>2.93%</b>	3.10%	3.02% <sup>(3)</sup>
Domestic	<b>2.67%</b>	2.73%	2.75% <sup>(3)</sup>
Foreign	<b>3.16%</b>	3.40%	3.23%
<b>Rates of exchange</b>			
€/US \$			
Closing	<b>0.8480</b>	0.9556	0.9305
Average	<b>0.8931</b>	0.9578	0.9259
€/Stg £			
Closing	<b>0.6031</b>	0.6323	0.6241
Average	<b>0.6198</b>	0.6104	0.6091
€/PLN			
Closing	<b>3.3696</b>	4.1835	3.8498
Average	<b>3.6111</b>	4.0861	4.0121

<sup>(1)</sup>Adjusted to exclude the impact of the deposit interest retention tax settlement ('DIRT'). Including DIRT, operating expenses/operating income was 60.7%, tangible operating expenses/operating income was 59.8% and other income/operating income was 40.6%.

<sup>(2)</sup>Excludes amortisation of goodwill of € 13.4m (half-year 30 June 2000: € 12.4m; year 31 December 2000: € 26.3m).

<sup>(3)</sup>The Group and domestic net interest margins have been adjusted to exclude the impact of the deposit interest retention tax settlement.

<b>Capital adequacy information</b>	<b>€ m</b>	<b>€ m</b>	<b>€ m</b>
Total risk weighted assets	<b>66,111</b>	55,168	60,222
Capital			
Tier 1	<b>4,918</b>	3,569	3,814
Tier 2	<b>3,129</b>	2,824	2,926
	<b>8,047</b>	6,393	6,740
Supervisory deductions	<b>255</b>	178	214
Total	<b>7,792</b>	6,215	6,526



# Review report of PricewaterhouseCoopers to Allied Irish Banks, p.l.c.

## **Introduction**

We have been instructed by the Company to review the financial information set out on pages 14 to 34 and we have read the other information contained in the interim report for any apparent misstatements or material inconsistencies with the financial information.

## **Directors' responsibilities**

The interim report, including the financial information contained therein, is the responsibility of, and has been approved by the board of directors. The Listing Rules of the Irish Stock Exchange require that the accounting policies and presentation applied to the interim figures should be consistent with those applied in preparing the preceding annual accounts except where any changes, and the reasons for them, are disclosed.

## **Review work performed**

We conducted our review in accordance with guidance contained in Bulletin 1999/4 issued by the Auditing Practices Board. A review consists principally of making enquiries of Group management and applying analytical procedures to the financial information and underlying financial data, and based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit performed in accordance with Auditing Standards and, therefore, provides a lower level of assurance than an audit. Accordingly, we do not express an audit opinion on the financial information.

## **Review conclusion**

On the basis of our review, we are not aware of any material modifications that should be made to the financial information as presented for the six months ended 30 June 2001.

PricewaterhouseCoopers  
Chartered Accountants  
Dublin  
31 July 2001



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Shareholding' option  
or  
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